



**City Council
Regular Meeting
AGENDA**

Civic Center Council Chamber ♦ 300 Seminary Avenue ♦ Ukiah, CA 95482

Register for Ukiah City Council Regular Meeting at: <https://attendee.gotowebinar.com/rt/3862698010362077965>

If you prefer to call in, the number is: (562) 247-8321

After registering, you will receive a confirmation email containing information about joining the webinar. Alternatively, you may view the meeting (without participating) by clicking on the name of the meeting at www.cityofukiah.com/meetings.

October 20, 2021 - 6:00 PM

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- 1. ROLL CALL**
 - 2. PLEDGE OF ALLEGIANCE**
 - 3. PROCLAMATIONS/INTRODUCTIONS/PRESENTATIONS**
 - 4. PETITIONS AND COMMUNICATIONS**
 - 5. APPROVAL OF MINUTES**

5.a. Approval of the Minutes for the October 6, 2021, Regular Meeting.

Recommended Action: Approve the Minutes of October 6, 2021, a Regular Meeting, as submitted.

Attachments:

1. 2021-10-06 Draft Minutes

6. RIGHT TO APPEAL DECISION

Persons who are dissatisfied with a decision of the City Council may have the right to a review of that decision by a court. The City has adopted Section 1094.6 of the California Code of Civil Procedure, which generally limits to ninety days (90) the time within which the decision of the City Boards and Agencies may be judicially challenged.

7. CONSENT CALENDAR

The following items listed are considered routine and will be enacted by a single motion and roll call vote by the City Council. Items may be removed from the Consent Calendar upon request of a Councilmember or a citizen in which event the item will be considered at the completion of all other items on the agenda. The motion by the City Council on the Consent Calendar will approve and make findings in accordance with Administrative Staff and/or Planning Commission recommendations.

- 7.a. Approval of Purchase of Mobile Data Terminal (MDT) Units, Docking Station and Mounting Hardware from LEHR in the Amount of \$51,606.83.
Recommended Action: Approve the purchase of new Mobile Data Terminal (MDT) units, docking station and mounting hardware from LEHR in the amount of \$51,606.83.
Attachments:
1. OMNIA Contract
 2. LEHR Quote
- 7.b. Award of Contract in the Amount of \$56,500 for Roof Repair at the Water Treatment Plant to San Francisco Roofing Services, Inc.

Recommended Action: Award a contract in the amount of \$56,500 for roof repairs at the Water Treatment Plant to San Francisco Roofing Services, Inc.
Attachments:
1. Quote from SF Roofing
- 7.c. Adoption of Resolution of the City of Ukiah Establishing Time Limits on Permit Parking in Municipal Off-Street Parking Lots Pursuant to Ukiah City Code Section 7366.
Recommended Action: Adopt a resolution establishing time limits on permit parking in municipal off-street parking lots pursuant to Ukiah City Code Section 7366.
Attachments:
1. City Lot Permit Parking Resolution
- 7.d. Award Contract in the Amount of \$42,000 for Scarification of Three Percolation Ponds at the Water Treatment Plant to Gregg Simpson Trucking of Ukiah.
Recommended Action: Award contract in the amount of \$42,000 for scarification of three percolation ponds at the Waste Water Treatment Plant to Gregg Simpson Trucking of Ukiah.
Attachments:
1. Bid Results
 2. Gregg Simpson Trucking Bid
- 7.e. Approve Purchase in the Amount of \$25,000 to Aggreko for the Rental of a 200 Ton Chiller for Use at Ukiah on Ice, and Approval of Corresponding Budget Amendment.
Recommended Action: Approve purchase in the amount of \$25,000 to Aggreko for the rental of a 200 Ton Chiller for use at Ukiah on Ice, and approve corresponding budget amendment.
Attachments:
1. Chiller Proposals
 2. Aggreko Proposal

- 7.f. Approve Purchase of a Cardiac Arrest System Assessment and Digital Training for Life Support Courses in the Amount of \$26,371.20 to RQI, and Approve Corresponding Budget Amendment.
Recommended Action: Approve purchase of a Cardiac Arrest System Assessment and Digital Training for Life Support Courses in the amount of \$26,371.20 to RQI, and approve corresponding budget amendment.

Attachments:

1. Original ASR
2. Proposal

- 7.g. Authorize City Manager to Execute a Contract with Spyglass Group to Perform a Telecommunications Audit.

Recommended Action: Authorize City Manager to execute a contract with Spyglass Group to perform a telecommunications audit.

Attachments:

1. SpyGlass
2. Other Proposals

- 7.h. Authorize the City Manager to Negotiate and Execute a Multi-function Copier Lease and Maintenance Contract with Xerox for the Replacement of the Existing Machine.

Recommended Action: Authorize the City Manager to negotiate and execute a multi-function copier lease and maintenance contract with Xerox for the replacement of the existing multi-function copy machine.

Attachments:

1. Xerox AltaLinkC8170 Civic Center Main 48 months
2. Pricing Comparison
3. ESC Coop

- 7.i. Report to Council of the Three-year Contract Expenditure with Yenter Group Corporation to Provide a Web-based Electric Vehicle Resource Tools in the Amount of \$13,500.

Recommended Action: Receive a report of the contract expenditure with Yenter Group Corporation to provide a web-based electric vehicle resource toolkit, and approve the sole source purchase in the amount of \$13,500.

Attachments:

1. Yenter Contract-Ukiah_ChooseEV

8. AUDIENCE COMMENTS ON NON-AGENDA ITEMS

The City Council welcomes input from the audience. If there is a matter of business on the agenda that you are interested in, you may address the Council when this matter is considered. If you wish to speak on a matter that is not on this agenda, you may do so at this time. In order for everyone to be heard, please limit your comments to three (3) minutes per person and not more than ten (10) minutes per subject. The Brown Act regulations do not allow action to be taken on audience comments in which the subject is not listed on the agenda.

9. COUNCIL REPORTS

10. CITY MANAGER/CITY CLERK REPORTS

11. PUBLIC HEARINGS (6:15 PM)

12. UNFINISHED BUSINESS

- 12.a. Discussion and Direction to Staff on Proposed Ordinance to Ban the Retail Sale of Nitrous Oxide Canisters.

Recommended Action: Direct the City Attorney's Department to draft an ordinance that prohibits retail sales of nitrous oxide canisters at businesses operating under a tobacco retailer's license. Staff also recommends that the enforcement mechanism be civil/administrative, with one of the enforcement methods being suspension of a non-compliant business's tobacco retailer's license.

Attachments:

1. Proposed Ordinance
2. Cloverdale Ord 721-2018

- 12.b. Receive Status Report and Consider Any Action or Direction Related to the Novel Coronavirus (COVID-19) Emergency Including Operational Preparedness and Response; Continuity of City Operations and Services; Community and Business Impacts; and Any Other Related Matters.

Recommended Action: Receive status report and consider any action or direction related to the Novel Coronavirus (COVID-19) Emergency including operational preparedness and response; continuity of City operations and services; community and business impacts; and any other related matters.

Attachments: None

13. NEW BUSINESS

- 13.a. Discussion and Possible Adoption of Resolution Establishing the In-meeting Process for Nominating and Appointing New Members to the City Council (when appointed), Planning Commission, and Design Review Board.

Recommended Action: Adopt resolution establishing the in-meeting process for making appointments to the City Council (when appointed), Planning Commission, and Design Review Board; or give direction to Staff.

Attachments:

1. Proposed Resolution with Exhibits

- 13.b. Discussion and Possible Adoption of Resolution Making an Appointment to the Planning Commission to Fill the Remaining Term of Ruth Van Antwerp.

Recommended Action: Adopt the resolution appointing Alex de Grassi to the Planning Commission to fill the unexpired term of Ruth Van Antwerp, who was filling the unexpired term of Chris Watt, with the term expiring in December 2022.

Attachments:

1. City Code Section 1151
2. PC Application - Alex de Grassi
3. Proposed Resolution

- 13.c. Annual Review and Approval of No Changes to the Existing Fee Schedule for the Ukiah Police Department.

Recommended Action: Review and Approve No Changes to the Existing Fee Schedule for the Ukiah Police Department.

Attachments:

1. Police Department Fee Schedule

- 13.d. Adoption of Resolution of the City Council Implementing Teleconferencing Requirements During a Proclaimed State of Emergency Due to the COVID-19 Pandemic.

Recommended Action: Adopt a Resolution of the City Council Implementing Teleconferencing Requirements during a Proclaimed State of Emergency Due to the COVID-19 Pandemic; Authorize Re-adoption of the Resolution every 30 days via Consent Calendar.

Attachments:

1. Emergency Teleconferencing Resolution

- 13.e. Discussion and Possible Action Regarding the Cancellation of the December 1, 2021, and the January 5, 2022, Regular City Council Meetings, with the Option for the Mayor and/or City Manager to Call for a Special Meeting on an Alternate Date if Time Sensitive Business Arises.

Recommended Action: Approve the cancellation of the December 1, 2021, and the January 5, 2022, Regular City Council Meetings, with the option for the Mayor and/or City Manager to call for a special meeting on an alternate date if time sensitive business arises.

Attachments: None

- 13.f. Receive Updates on City Council Committee and Ad Hoc Assignments, and, if Necessary, Consider Modifications to Assignments and/or the Creation/Elimination of Ad Hoc(s).

Recommended Action: Receive report(s). The Council will consider modifications to committee and ad hoc assignments along with the creation/elimination ad hoc(s).

Attachments:

1. 2021 City Council Special Assignments

14. CLOSED SESSION - CLOSED SESSION MAY BE HELD AT ANY TIME DURING THE MEETING

- 14.a. **Conference with Legal Counsel—Anticipated Litigation**

(Government Code Section 54956.9(d)(2)or(4))

Significant exposure to litigation pursuant to paragraph (2) or (4) of subdivision (d) of Section 54956.9. Consideration of potential litigation arising from emergency drought declaration.

(Government Code Section 54956.9(e)(2)): (Number of potential cases: 1)

Recommended Action: Confer in Closed Session

Attachments: None

- 14.b. **Conference with Legal Counsel—Anticipated Litigation**

(Government Code Section 54956.9(d)(2)or(3))

Significant exposure to litigation pursuant to paragraph (2) or (3) of subdivision (d) of Section 54956.9: (Number of potential cases: 1)

Recommended Action: Confer in Closed Session

Attachments: None

- 14.c. **Conference with Legal Counsel—Anticipated Litigation**
 (Government Code Section 54956.9(d)(2)or(3))
 Significant exposure to litigation pursuant to paragraph (2) or (3) of subdivision (d) of Section 54956.9: (1 potential case, involving possible termination of construction contract for cause)
Recommended Action: Confer in Closed Session
 Attachments: None
- 14.d. **Conference with Legal Counsel – Existing Litigation**
 (Government Code Section 54956.9(d)(1))
 Name of case: Vichy Springs Resort v. City of Ukiah, Et Al; Case No. SCUk-CVPT-2018-70200
Recommended Action: Confer in Closed Session
 Attachments: None
- 14.e. **Conference with Legal Counsel – Existing Litigation**
 (Government Code Section 54956.9(d)(1))
 Name of case: Vichy Springs Resort v. City of Ukiah, Et Al; Case No. SCUk-CVPT-20-74612
Recommended Action: Confer in Closed Session
 Attachments: None
- 14.f. **Conference with Legal Counsel – Existing Litigation**
 (Cal. Gov't Code Section 54956.9(d)(1))
 Name of case: City of Ukiah v. Questex, LTD, et al, Mendocino County Superior Court, Case No. SCUk- CVPT-15-66036
Recommended Action: Confer in Closed Session
 Attachments: None
- 14.g. **Conference with Legal Counsel – Existing Litigation**
 (Cal. Gov't Code Section 54956.9(d)(1))
 Name of case: Siderakis v. Ukiah, et al, Mendocino County Superior Court, Case No. 21CV00603
Recommended Action: Confer in Closed Session
 Attachments: None
- 14.h. **Conference with Real Property Negotiators**
 (Cal. Gov't Code Section 54956.8)
 Property: APN Nos: 003-500-19; 003-190-08; 057-050-12; 157-050-11; 157-060-003; 001-040-83;157-050-03, 157-060-02, 157-050-04, 157-050-03, 157-030-02, 157-050-01, 157-050-02, 157-050-10, 157-050-09, 157-070-01, 157-070-02, 003-190-01; 003-181-01; 003-582-38
 Negotiator: Sage Sangiacomo, City Manager;
 Negotiating Parties: Dave Hull and Ric Piffero
 Under Negotiation: Price & Terms of Payment
Recommended Action: Confer in Closed Session
 Attachments: None

14.i. **Conference with Labor Negotiator (54957.6)**

Agency Representative: Sage Sangiacomo, City Manager

Employee Organizations: All Bargaining Units

Recommended Action: Confer in Closed Session

Attachments: None

15. ADJOURNMENT

Please be advised that the City needs to be notified 72 hours in advance of a meeting if any specific accommodations or interpreter services are needed in order for you to attend. The City complies with ADA requirements and will attempt to reasonably accommodate individuals with disabilities upon request. Materials related to an item on this Agenda submitted to the City Council after distribution of the agenda packet are available for public inspection at the front counter at the Ukiah Civic Center, 300 Seminary Avenue, Ukiah, CA 95482, during normal business hours, Monday through Friday, 8:00 am to 5:00 pm.

I hereby certify under penalty of perjury under the laws of the State of California that the foregoing agenda was posted on the bulletin board at the main entrance of the City of Ukiah City Hall, located at 300 Seminary Avenue, Ukiah, California, not less than 72 hours prior to the meeting set forth on this agenda.

Kristine Lawler, CMC/City Clerk

Dated: 10-15-21

**Council CITY OF UKIAH
CITY COUNCIL MINUTES
Regular Meeting**

Virtual Meeting Link: <https://attendee.gotowebinar.com/rt/9199312935703156493>

Ukiah, CA 95482

October 6, 2021

6:00 p.m.

1. ROLL CALL

Ukiah City Council met at a Regular Meeting on October 6, 2021, having been legally noticed on October 1, 2021. The meeting was held virtually at the following link: <https://attendee.gotowebinar.com/rt/9199312935703156493>. Mayor Orozco called the meeting to order at 6:02 p.m. Roll was taken with the following **Councilmembers Present:** Josefina Dueñas, Jim O. Brown, and Juan V. Orozco. **Councilmembers Absent by Prearrangement:** Douglas F. Crane and Mari Rodin. **Staff Present:** Sage Sangiacomo, City Manager; David Rapport, City Attorney; and Kristine Lawler, City Clerk.

MAYOR OROZCO PRESIDING.

2. PLEDGE OF ALLEGIANCE

The Pledge of Allegiance was led by Kristine Lawler, City Clerk.

3. PROCLAMATIONS/INTRODUCTIONS/PRESENTATIONS

a. Proclamation: Recognizing National Disability Employment Awareness Month in the City of Ukiah.

Presenter: Mayor Orozco

Proclamation was received by Pam Jensen, Ukiah Valley Association for Habilitation (UVAH) Director.

b. Resolution and Proclamation: Recognizing the Second Monday of October Each Year, as Indigenous Peoples' Day in the City of Ukiah.

Presenters: Traci Boyl, City Manager's Office Management Analyst and Mayor Orozco.

Motion/Second: Brown/Duenas to adopt a resolution (2021-46) recognizing the second Monday in October each year as Indigenous Peoples' Day in the City of Ukiah and directing City staff to take the steps necessary to designate the second Monday in October as an official City holiday and issue a proclamation of the Ukiah City Council recognizing the second Monday in October each year, as Indigenous Peoples' Day in the City of Ukiah. Motion **carried** by the following roll call votes: AYES: Dueñas, Brown, and Orozco. NOES: None. ABSENT: Crane and Rodin. ABSTAIN: None.

Public Comment: Les Marston, Equity and Diversity Committee and Buffie Schmidt, Sherwood Valley Band of Pomo Indians, Vice-Chair.

Proclamation was received and prayer given by Buffie Schmidt and representatives from the tribes of Mendocino County, including: Cahto Indians, Sherwood Band of Pomo Indians, Hopland Band of Pomo Indians, Round Valley Indian Reservation, Redwood Valley Rancheria, and the Noyo River Indian Community.

4. **PETITIONS AND COMMUNICATIONS**

Clerk stated that there were no communications in respect to the agenda items.

5. **APPROVAL OF MINUTES**

a. **Approval of the Minutes for the September 15, 2021, Regular Meeting.**

b. **Approval of the Minutes for the September 21, 2021, Special Meeting.**

Motion/Second: Brown/Duenas to approve Minutes of September 15, 2021, a regular meeting and September 21, 2021, a special meeting, as submitted. Motion **carried** by the following roll call votes: AYES: Dueñas, Brown, and Orozco. NOES: None. ABSENT: Crane and Rodin. ABSTAIN: None.

Motion/Second: Brown/Duenas to approve Minutes of September 21, 2021, a special meeting, as submitted. Motion **carried** by the following roll call votes: AYES: Dueñas, Brown, and Orozco. NOES: None. ABSENT: Crane and Rodin. ABSTAIN: None.

6. **RIGHT TO APPEAL DECISION**

7. **CONSENT CALENDAR**

a. Council will Consider Awarding a Contract (COU No. 2122-137) in the Amount of \$37,339.12 for Bi-Weekly Maintenance for the SCADA and Instrumentation at the Water Treatment Plant to JM Integration of Vacaville, CA – *Water Resources*.

b. Adoption of an Ordinance to Prezone Certain Parcels in Association with the Western Hills Open Land Acquisition and Limited Development Agreement Project – *Community Development*.

ORDINANCE NO. 1217

UNCODIFIED ORDINANCE OF THE CITY COUNCIL OF THE CITY OF UKIAH TO PREZONE CERTAIN PARCELS IN ASSOCIATION WITH THE WESTERN HILLS OPEN LAND ACQUISITION AND LIMITED DEVELOPMENT AGREEMENT PROJECT.

c. Notification to City Council of Purchase Order #47467 to Family Tree Service for the Removal of Ten(10) Trees and One Stump in the Amount of \$18,350 – *Community Services*.

d. Request a Budget Amendment to the Park Development Fund Open Space Supplies Account in an Amount of \$2,530.25 from the Park Development Reserve Fund to Cover the Cost of the Filing Fee for the Initial Study and Mitigated Negative Declaration to the County of Mendocino for the Ukiah Western Hills Open Land Acquisition & Limited Development Agreement Project - *Administration*.

e. Adoption of Resolution (2021-47) Ratifying an Emergency Order of the City Manager Authorizing Temporary Use of the Property at 1240 Airport Park Boulevard as a Disaster Resources Facility to Assist Those Affected by the Hopkins Fire - *Administration*.

f. Authorize City Manager to Negotiate a Contract (COU No. 2122-138) with North Coast Opportunities in the Amount of \$152,000 to Provide Project Support for the CNRA Funded Urban Greening Grant to Build Phase 4 of the Great Redwood Trail – *Community Services*.

g. Adoption of an Ordinance Amending Division 1, Chapter 4, Article 4B of the City Code Regarding the Procedure for Filling Vacancies on the Design Review Board – *City Clerk*.

ORDINANCE NO. 1218

ORDINANCE OF THE CITY COUNCIL OF THE CITY OF UKIAH AMENDING DIVISION 1, CHAPTER 4, ARTICLE 4B, SECTION 1161 OF THE CITY CODE REGARDING APPOINTMENT

OF DESIGN REVIEW BOARD MEMBERS.

- h. Notification to the City Council of Purchase Order #47493 Issued to Arrow Fencing to Replace Fencing Lost in the Highway Fire at the Water Treatment Plant (WTP) in the Amount of \$25,200 – *Water Resources*.
- i. Request Approval to Amend the Contract (COU No. 1314-213-A5) with Utility Design Services to Increase Design and Engineering Contract Funding for Electric Capital Improvement Projects in the amount of \$260,000 – *Electric Utility*.
- j. Adoption of a Resolution (2021-48) of the City of Ukiah, Adopting the City of Ukiah Social Media Policy - Administration.
- k. Consider Approval of Annual Allocation of Funds, in the Amount of \$68,750, to the Ukiah Valley Basin Groundwater Sustainability Agency, for Agency Administration and Implementation of the Groundwater Sustainability Plan, until Such a Time that a Regulatory Fee or Other Funding Mechanism is Implemented; and a One-Time Contribution of \$4,000 to Perform Additional Groundwater Monitoring to Study the Effects of the Current Drought Emergency on the Groundwater Levels in the Ukiah Valley Basin – *Water Resources*.
- l. Report of a Revised Final Purchase Price of the Seasonal Ice Rink in the Amount of \$198,259.16, and Approve Corresponding Budget Amendment – *Community Services*.
- m. Report of Revised Vendor for the Purchase of LED Lighting System for the Galleries at the Grace Hudson Museum – *Electric Utility*.
- n. Council will Consider Approving the Purchase (PO No. 47516) of One (1) 2022 Ford F250XL 4X4 Pickup Truck in the Amount of \$47,012.87 from Redwood Ford - *Fire*.
- o. Approve City of Ukiah's Coordinated Responses to Grand Jury Reports: "Homelessness in Mendocino County is a Community Concern", "Meeting Mendocino County's Needs for Housing Requires Coordination and Planning", and "The Orr Street Bridge--Twelve Years of Delay" – *Administration*.

Motion/Second: Brown/Duenas to approve Consent Calendar Items 7a-7o, as submitted. Motion **carried** by the following roll call votes: AYES: Dueñas, Brown, and Orozco. NOES: None. ABSENT: Crane and Rodin. ABSTAIN: None.

8. **AUDIENCE COMMENTS ON NON-AGENDA ITEMS**

No public comment was received.

9. **COUNCIL REPORTS**

Presenter: Vice Mayor Brown and Councilmember Duenas.

10. **CITY MANAGER/CITY CLERK REPORTS**

Presenters:

- **Update of Drought and Water Conditions** – Sean White, Water Resources Director.
- **Construction Update** – Tim Eriksen, Public Works Director/City Engineer.
- **Fire Annexation** – Sage Sangiacomo, City Manager

11. PUBLIC HEARINGS (6:15 PM)

a. Conduct a Public Hearing; Adopt Resolution Establishing the State Street Underground District No. 6 from Norton Street to Henry Street and from Mill Street to Gobbi Street, Including the Boundaries and Proposed Schedule; and Approve the Community Development Director's Determination that the Project Qualifies for a CEQA Exemption.

Presenters: Mel Grandi, Electric Utility Director and Cindy Sauers, Assistant Electric Utility Director.

PUBLIC HEARING OPENED AT 6:55 P.M.

Public Comment: Rod Vargas.

PUBLIC HEARING CLOSED AT 7:0 P.M.

Motion/Second: Brown/Duenas to adopt Resolution (2021-49) establishing State Street Underground District No. 6, approve boundaries and timeline, and approve the Community Director's Determination that the Project qualifies for a CEQA exemption. Motion **carried** by the following roll call votes: AYES: Dueñas, Brown, and Orozco. NOES: None. ABSENT: Crane and Rodin. ABSTAIN: None.

12. UNFINISHED BUSINESS

Mayor Directive to hear Agenda Item 12b before Agenda Item 12a

b. Receive Report Regarding Annual Review of Ordinance for the Regulation of Shopping Cart Containment and Retrieval, and Provide Direction as Necessary.

Presenters: Craig Schlatter, Community Development Director and Jesse Davis, Planning Manager.

Council Consensus to direct staff to return with a revised ordinance to improve efficiency and effectiveness of the shopping cart containment program.

a. Receive and File Fourth Quarter Financial Report.

Presenter: Dan Buffalo, Finance Director.

Report was received.

c. Receive Report Regarding Review of Ordinance for Development of Operating Standards for Community Gardens, Live Entertainment, Outdoor Dining, Sidewalk Cafes, and Specialty Food and Beverage Sales with Tasting; and Provide Direction to Staff as Necessary.

Presenter: Craig Schlatter, Community Development Director.

Report was received.

Council Consensus to direct staff to keep the status quo and bring a report back in a year for an update.

13. NEW BUSINESS

- a. Adopt a Resolution to enter into the Third Phase Agreement for Power Purchase Agreement with South Feather Water and Power Agency and Authorize the City Manager to Execute the Agreement.**

Presenter: Mel Grandi, Electric Utility Director.

Motion/Second: Brown/Duenas to adopt Resolution (2021-50) authorizing the City of Ukiah to enter into the Third Phase Agreement (COU No. 2122-139) for Power Purchase Agreement with South Feather Water and Power Agency (Third Phase Agreement), including any non-substantial modifications to the Third Phase Agreement recommended and approved by the Member counsel and authorize the City Manager to execute the agreement. Motion **carried** by the following roll call votes: AYES: Dueñas, Brown, and Orozco. NOES: None. ABSENT: Crane and Rodin. ABSTAIN: None.

- b. Receive Updates on City Council Committee and Ad Hoc Assignments and, if Necessary, Consider Modifications to Assignments and/or the Creation/Elimination of Ad hoc(s).**

Presenter:

No reports were received.

14. CLOSED SESSION

- a. Conference with Legal Counsel – Anticipated Litigation**

(Government Code Section 54956.9(d)(2)or(4))

Significant exposure to litigation pursuant to paragraph (2) or (4) of subdivision (d) of Section 54956.9. Consideration of potential litigation arising from emergency drought declaration.

(Government Code Section 54956.9(e)(2)): (Number of potential cases: 1)

- b. Conference with Legal Counsel – Anticipated Litigation**

(Government Code Section 54956.9(d)(2)or(3))

Significant exposure to litigation pursuant to paragraph (2) or (3) of subdivision (d) of Section 54956.9: (Number of potential cases: 1)

- c. Conference with Legal Counsel – Anticipated Litigation**

(Government Code Section 54956.9(d)(2)or(3))

Significant exposure to litigation pursuant to paragraph (2) or (3) of subdivision (d) of Section 54956.9: (1 potential case, involving possible termination of construction contract for cause)

- d. Conference with Legal Counsel – Existing Litigation**

(Government Code Section 54956.9(d)(1))

Name of case: Vichy Springs Resort v. City of Ukiah, Et Al; Case No. SCUK-CVPT-2018-70200

- e. Conference with Legal Counsel – Existing Litigation**

(Government Code Section 54956.9(d)(1))

Name of case: Vichy Springs Resort v. City of Ukiah, Et Al; Case No. SCUK-CVPT-20-74612

- f. Conference with Legal Counsel – Existing Litigation**

(Cal. Gov't Code Section 54956.9(d)(1))

Name of case: City of Ukiah v. Questex, LTD, et al, Mendocino County Superior Court, Case No. SCUK- CVPT-15-66036

- g. Conference with Legal Counsel – Existing Litigation**

(Cal. Gov't Code Section 54956.9(d)(1))

Name of case: Siderakis v. Ukiah, et al, Mendocino County Superior Court, Case No. 21CV00603

h. Conference with Real Property Negotiators

(Cal. Gov't Code Section 54956.8)

Property: APN Nos: 003-500-19; 003-190-08; 057-050-12; 157-050-11; 157-060-003; 001-040-83; 157-050-03, 157-060-02, 157-050-04, 157-050-03, 157-030-02, 157-050-01, 157-050-02, 157-050-10, 157-050-09, 157-070-01, 157-070-02, 003-190-01; 003-181-01; 003-582-38

Negotiator: Sage Sangiacomo, City Manager;

Negotiating Parties: Dave Hull and Ric Piffero

Under Negotiation: Price & Terms of Payment

i. Conference with Labor Negotiator (54957.6)

Agency Representative: Sage Sangiacomo, City Manager

Employee Organizations: All Bargaining Units

No closed session was held.

15. ADJOURNMENT

There being no further business, the meeting adjourned at 7:45 p.m.

Kristine Lawler, City Clerk



AGENDA SUMMARY REPORT

SUBJECT: Approval of Purchase of Mobile Data Terminal (MDT) Units, Docking Station and Mounting Hardware from LEHR in the Amount of \$51,606.83.

DEPARTMENT: Finance

PREPARED BY: Seth Strader, Buyer I

PRESENTER: Consent Calendar

ATTACHMENTS:

1. OMNIA Contract
2. LEHR Quote

Summary: Council will consider approving the purchase of new Mobile Data Terminal (MDT) units, docking station and mounting hardware from LEHR in the amount of \$51,606.83.

Background: Included in the fiscal year 2021/2022 budget is the purchase of new Mobile Data Terminals (MDT) units for the Police Department. The existing MDT's are well past their service life, failing, and require propriety software which is no longer being supported. As a result, new MDT's need to be purchased for all of the Police Department's patrol vehicle fleet.

Discussion: Staff has been working with the Information Technology Department to replace failing and aging Mobile Data Terminals, commonly referred to as MDT's. The department has utilized MDT's since 2006, which are now an industry standard used by most law enforcement agencies. MDT's reduce the radio traffic demands on Dispatch and allow officers to have access to data otherwise unavailable in the field. In addition, other changes in law enforcement, including video recording and other mandated reporting requirements, make MDT's essential.

The current hardware has been in use since 2014. This equipment is outdated, failing, and uses proprietary software, which is no longer being supported. As MDT systems fail, they essentially take the vehicle out service, as they cannot simply be removed from the vehicle due to being hardwired into the vehicle.

Since the last purchase of our MDT equipment, there have been a number of advances and changes in MDT technology and programming. Since December of 2020, staff has been evaluating what MDT platform would be most effective. As a result, staff began connecting with other law enforcement agencies and evaluated what other MDT platforms were being used.

In speaking with the Sonoma County Sheriff's Office, Healdsburg Police Department, Mendocino County Sheriff's Office and Lake County Sheriff's Office, it was determined that all but one were using Panasonic products, ether in the form of a Toughbook or Toughpad. Agencies using the Panasonic products reported being very satisfied with their performance and especially the durability of the devices.

Additionally, the Panasonic products are Windows-based, and do not require proprietary software. This is important because many of the programs such as our Records Management system and camera system are all Windows-based and compatible with this device. Several of the agencies reported that they had even replaced older Panasonic equipment with newer Panasonic versions, furthering our opinion that this product is

most appropriate.

Staff also evaluated which of the Panasonic platforms would best suit our department. The two platforms are a Toughbook, which resembles a laptop computer, and the Toughpad, which is more like a tablet. Depending on fleet or bulk pricing, both products are relatively close in pricing. In evaluating these two options, staff conducted both web-based research and live demonstration with agencies currently using these platforms. It has been determined that the Panasonic Toughpad is the most appropriate product. It requires less space when mounted in the vehicle, and will work with the existing car-mounted keyboard, resulting in minimal equipment needed to mount the Toughpad.

Panasonic resellers were contacted and two quotes were received. Both resellers are part of the OMNIA Partners national cooperative contract for special pricing on Panasonic prices through the City of Tucson Contract #171725. Please see Attachment 1 for a copy of this contract. LEHR provided the lowest quote in addition to being able to supply requisite mounting and docking hardware for the new units. Please see Attachment 2 for a copy of this quote.

Staff is requesting authorization to purchase 11 MDT's, docking stations, and mounting hardware in the amount of \$51,606.83. It should be noted that the units include a three-year warranty.

Recommended Action: Approve the purchase of new Mobile Data Terminal (MDT) units, docking station and mounting hardware from LEHR in the amount of \$51,606.83.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: 10020210.54330.18258: \$85,000

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Sage Sangiacomo, City Manager; Andrew Phillips, Lieutenant; Ryan Burkhardt, Information Technology Manager; Dave Kirch, Fleet & Plant Maintenance Supervisor; Mary Horger, Financial Services Manager; Seth Strader, Buyer II

Approved: 
Sage Sangiacomo, City Manager



Mobile Computing Solutions
Executive Summary

Lead Agency: City of Tucson

Solicitation: 171725

RFP Issued: April 12, 2017

Pre-Proposal Date: April 24, 2017

Response Due Date: May 11, 2017

Proposals Received: 4

Panasonic

Awarded to:

The City of Tucson Department of Procurement issued RFP 171725 on April 12, 2017, to establish a national cooperative contract for Mobile Computing Solutions including Ruggedized Laptops, Tablets, Accessories and Related Technology Products & Services.

The solicitation included cooperative purchasing language in Sections: Special Terms and Conditions, Cooperative Purchasing, Page 19:

COOPERATIVE PURCHASING: Any Contract resulting from this solicitation shall be for the use of the City of Tucson. In addition, public and nonprofit agencies that have entered into a Cooperative Purchasing Agreement with the City of Tucson's Department of Procurement or registered with National IPA are eligible to participate in any subsequent Contract. See www.tucsonaz.gov/procure and click on Cooperatives for a list of the public and nonprofit agencies that have currently entered into Cooperative Purchasing Agreements with the City of Tucson. Additionally, this contract is eligible for use by the Strategic Alliance for Volume Expenditures (SAVE) cooperative. See <http://www.maricopa.gov/Materials/SAVE/save-members.pdf> for a listing of participating agencies. The parties agree that these lists are subject to change.

Any orders placed to, or services required from, the successful Contractor(s) will be requested by each participating agency. Payment for purchases made under this agreement will be the sole responsibility of each participating agency. The Contractor may negotiate additional expenses incurred as a result of participating agencies' usage of this contract (i.e., freight charges, travel related expenses, etc.). Additionally, the Contractor may negotiate pricing adjustments (upwards or downwards) based upon the participating agency's usage/volume.

The City shall not be responsible for any disputes arising out of transactions made by others. The Contractor(s) will provide an electronic copy of the complete Contract to the City of Tucson Department of Procurement upon receipt of the Notice of Intent to Award. At the City's request, the successful Contractor(s) may also be requested to provide an electronic copy of the complete Contract to a participating agency.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson website
- National IPA website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On May 11, 2017 proposals were received from the following offerors:

- Group Mobile
- Panasonic
- Transource
- Zones, Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Panasonic and proceeding with contract award upon successful completion of negotiations.

The City of Tucson, AZ, National IPA and Panasonic successfully negotiated a contract and the City of Tucson executed the agreement with a contract effective date of October 11, 2017.

Panasonic responded directly as an OEM manufacturer, with designated Panasonic Authorized Reseller to fulfill the sales, delivery and technical sales support under this contract. Panasonic will effectively manage the efforts of Authorized Resellers to ensure compliance with all contract requirements and the laws and policies of the City of Tucson and the National IPA Cooperative Purchasing Contract requirements.

Contract Includes:

Entire line-up of fully rugged and semi rugged laptops that meet or exceed the City of Tucson requirements. Providing an expansive line-up of accessories and customized products including but not limited to:

- Multiple platforms for rugged laptops
- Scanners, physical security products
- Displays
- Projectors and Arbitrator evidence management products.

Term:

Initial two- year agreement from October 11, 2017 through October 10, 2019 with the option to renew for three (3) additional one-year periods through October 10, 2022.

Pricing/Discount:

Discount off Panasonic SRP with volume discounts available

National IPA Web Landing Pages:

<http://www.nationalipa.org/Pages/Contracts-search.aspx?k=Panasonic>



Sales Quote

Page: 1

9240 Prototype Dr Reno, NV 89521
Phone: 775-507-2460 Fax:

Quote Number: 32300
Document Date: 9/27/2021
Terms: Net 30
Payment Method:

Sell Ukiah Fleet Maintenance
To: Seth Strader
300 Seminary Ave
Ukiah, CA 95482
Phone:

Ship Ukiah Fleet Maintenance
To: Chris
1320 Airport Road
Ukiah, CA 95482
Phone:

Ship Via Ship from Lehr's Warehouse
Tax Ident. Type Legal Entity

Customer ID 67195
SalesPerson Mike McGee

Vehicle Information:

Item No.	Description	Manufacturer Name	Quantity	Unit Price	Total Price
CF-33RZ-0BVM	CF-33 PUB SECTOR WIN10P I5 1.7GHZ VPRO PUBLIC SECTOR SPECIFIC, WIN10 PRO, INTEL CORE I5-10310U 1.7GHZ (4.4GHZ), VPRO VPRO, 12.0" QHD GLOVED MULTI TOUCH+DIGITIZER 16GB, 512GB OPAL SSD, INTEL WI-FI 6, BLUETOOTH 4G LTE BAND 14 (EM7511), GPS, DUAL PASS (CH1:WWAN/CH2:GPS), INFRARED WEBCAM 8MP REAR CAMERA, CONTACTLESS SMARTCARD, STANDARD BATTERIES (2), TPM 2.0, 512GB SSD - TOUGHPAD NO RETURN OF DEFECTIVE DRIVE (YEARS 1,2, 3) PROTECTION PLUS WARRANTY - TABLET PC (YEARS 1, 2, 3 .	Panasonic	11	3,254.00	35,794.00
DH-UNIV	DISPLAY HOLDER	Hint	11	88.81	976.91
DS-PAN-1204-2	CF-33 DOCK	Havis	11	839.00	9,229.00
LPS-103	POWER SUPPLY EM 120W	Havis	11	108.50	1,193.50
F	Shipping Charges	Service Items	1	225.00	225.00

Amount Subject to Sales Tax 47193.41
Amount Exempt from Sales Tax 225.00

Subtotal: 47,418.41
Total Sales Tax: 4,188.42
Total: 51,606.83



AGENDA SUMMARY REPORT

SUBJECT: Award of Contract in the Amount of \$56,500 for Roof Repair at the Water Treatment Plant to San Francisco Roofing Services, Inc.

DEPARTMENT: Finance

PREPARED BY: Mary Williamson, Buyer II

PRESENTER: Consent Calendar

ATTACHMENTS:

1. Quote from SF Roofing

Summary: Council will consider awarding a contract in the amount of \$56,500 for roof repair at the Water Treatment Plant to San Francisco Roofing Services, Inc.

Background: The High Service Pump Station (HSPS) roof at the Water Treatment Plant (WTP) is in need of repairs. Previously this leaking roof resulted in damage to a Variable Frequency Drive (VFD). The VFD could not be repaired and needed to be replaced. To expedite this process prior to receiving any more rain, San Francisco Roofing Services, Inc., a company that the City has used successfully in the past, was asked to come out to evaluate the current condition of the roof, and provide a quote based on their recommendations.

Discussion: A quote (Attachment 1) was received on October 7, 2021, from San Francisco Roofing Services, Inc in the amount of \$56,500.

Staff is recommending to award a sole-source contract to San Francisco Roofing Services, Inc. This recommendation is due to the need to expeditiously make the roof water-tight before winter hits. It is also based on the City's previous successful experience with this roofing contractor.

To fund the repairs, an internal transfer (not requiring Council approval) will be made from their contractual services account to their building maintenance and repair account.

Recommended Action: Award a contract in the amount of \$56,500 for roof repairs at the Water Treatment Plant to San Francisco Roofing Services, Inc.

BUDGET AMENDMENT REQUIRED: No

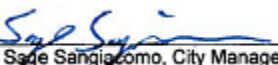
CURRENT BUDGET AMOUNT: 82027111.56300: \$20,000

PROPOSED BUDGET AMOUNT: 82027111.56300: \$56,500

FINANCING SOURCE: Fund 820

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Sean White, Water Resources Director, Dave Kirch, Fleet & Plant Maintenance Supervisor, Mary Horger, Financial Services Manager

Approved: 
Sage Sangiacomo, City Manager



Bid Proposal

<u>To: City of Ukiah</u>
<u>From:</u>
<u>Attn:</u>
<u>Job name: Ukiah Water Treatment Plant</u>

Scope of Work:

- Power Wash and prep entire roof surface
- Apply Uni-Bond ST Tape on all seams
- Apply Uni-Bond St Tape at all curbs
- Apply Tuff Stuff on all fasteners
- Install metal flashing on units
- Apply Primer on entire metal roof surface
- Apply two coats of White Knight Coating

Proposal Cost: Fifty-Six Thousand Five Hundred Dollars (\$56,500.00)

Authorized by: Manny Avila	Project Manager/Estimator
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2115 Jennings St, San Francisco, CA 94124 Cell: (650) 679-2816 Phone: (628) 444-3610 Fax: (628) 444-3612



AGENDA SUMMARY REPORT

SUBJECT: Adoption of Resolution of the City of Ukiah Establishing Time Limits on Permit Parking in Municipal Off-Street Parking Lots Pursuant to Ukiah City Code Section 7366.

DEPARTMENT: Economic
Development

PREPARED BY: Traci Boyl, Management Analyst

PRESENTER: Consent Calendar

ATTACHMENTS:

1. City Lot Permit Parking Resolution

Summary: The Council will consider adopting a resolution establishing time limits on permit parking in municipal off-street parking lots pursuant to Ukiah City Code Section 7366.

Background: An analysis of the Downtown Parking District conducted in 2007 demonstrated that there are an adequate number of parking spaces in the downtown, but that they are not allocated efficiently. This inefficient allocation leads to misuse, underutilization, and lack of availability for customers of downtown business and visitors from out of town. Since the completion of the 2007 analysis, the City Council has begun implementing the recommended changes.

In 2016, a Parking Ad Hoc Committee was formed, consisting of Councilmembers Mulheren and Brown and various City Staff. With guidance from the 2007 study, current data, and numerous public meetings and workshops, an updated parking plan was developed and approved.

Full implementation of that plan was put on hold because of the impacts of Covid-19. However, to mitigate some of the downtown parking issues, the Ukiah City Council has taken action to increase the number of five-hour time limit parking spaces within the district and has taken action to designate time limits on certain streets and portions of streets to address multiple and inconsistent time limits within the same block.

Discussion: As businesses return to pre-pandemic activity levels, there is a need to continue implementing the parking plan to improve efficiency and reduce the underutilization of the municipal parking lots.

The current municipal parking lot permits allow permit-holders to park in a designated space in the municipal parking lots without any day or time restrictions. However, most permit holders are employed by professional businesses that typically conduct business Monday through Friday during regular business hours. This causes the municipal lots to remain nearly vacant and significantly underutilized in the late afternoon, evenings, and weekends. Conversely, many downtown restaurant shifts begin in the late afternoon (typically around 4:00 p.m.) and are also open on the weekends. Additionally, there are a number of events in the downtown district and an increasing number of restaurants and small businesses that are open on the weekends, which creates an increased need for employee and visitor parking.

By establishing time limits on permit parking in municipal off-street parking lots as follows: Monday through Friday from 7 a.m. -3:30 p.m., permit holders will maintain priority access to their permitted space during typical business days/hours and will make the permitted parking space available to be utilized by downtown shop and restaurant employees and visitors during the evenings and on the weekends.

Ukiah City Code sections 7366 authorizes the City Council, by resolution, to establish the limit of parking time and the days and hours during which parking time limits shall apply in municipal off-street parking lots, and Ukiah City Code Section 7389.50 authorizes the City Finance Director to issue parking permits for the municipal off-street parking lots.

The Economic Development Department has reviewed Ukiah City Code sections 7366 and 7389.50 and supports the Resolution of the City of Ukiah to establish time permits on permit parking in municipal off-street parking lots (Attachment 1), which is expected to increase available parking spaces for visitors and restaurant employees in the evenings and on the weekends, and decrease the underutilization of the municipal lots. There is no fiscal impact associated with the proposed resolution.

If the resolution is approved by Council, staff will take the steps necessary to implement the time limits effective December 1, 2021.

Recommended Action: Adopt a resolution establishing time limits on permit parking in municipal off-street parking lots pursuant to Ukiah City Code Section 7366.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Parking Ad Hoc Committee

Approved: 
Sage Sangiacomo, City Manager

RESOLUTION NO. 2021-**RESOLUTION OF THE CITY OF UKIAH ESTABLISHING TIME LIMITS ON PERMIT PARKING IN MUNICIPAL OFF-STREET PARKING LOTS PURSUANT TO UKIAH CITY CODE SECTION 7366**

WHEREAS, Ukiah City Code Section 7366 authorizes the City Council to, by resolution, establish the limit of parking time and the days and hours during which parking time limits shall apply in municipal off-street parking lots; and

WHEREAS, Ukiah City Code Section 7389.50 authorizes the City Finance Director to issue parking permits for the municipal off-street parking lots, and those permits shall indicate, among other information, the time period for which the permit is issued and such other information as determined by the Finance Director; and

WHEREAS, Vehicle Code Section 22519 authorizes a local authority to restrict or regulate by resolution or ordinance the parking, stopping or standing of vehicles on any off-street parking facility which it owns or operates, but requires signs or markings giving adequate notice of the restriction or regulation before the resolution or ordinance shall apply; and

WHEREAS, The City Council has determined to apply day and hour restrictions on permitted parking in municipal off-street parking lots as further provided herein;

NOW, THEREFORE BE IT RESOLVED, that:

1. City-issued parking permits for municipal off-street parking lots will be in effect Monday through Friday from 7 a.m. – 3:30 p.m.
2. No person who owns, or has possession, custody or control of any vehicle shall park or leave standing such vehicle in any municipal off-street parking lot for seventy two (72) or more consecutive hours.
3. The above prohibition/limitations shall apply at the locations, days and times specified immediately after the City Engineer installs signs giving adequate notice of the prohibition or restriction.
4. Any previously adopted City Council resolution establishing a different time limit on parking at the above-locations is hereby repealed.

PASSED, ADOPTED and APPROVED this ___ day of October, 2021 by the following vote on roll call vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

Juan V. Orozco, Mayor

ATTEST:

Kristine Lawler, City Clerk



AGENDA SUMMARY REPORT

SUBJECT: Award Contract in the Amount of \$42,000 for Scarification of Three Percolation Ponds at the Water Treatment Plant to Gregg Simpson Trucking of Ukiah.

DEPARTMENT: Finance

PREPARED BY: Mary Williamson, Buyer II

PRESENTER: Consent Calendar

ATTACHMENTS:

1. Bid Results
2. Gregg Simpson Trucking Bid

Summary: Council will consider awarding a contract in the amount of \$42,000 for scarification of three percolation ponds at the Water Treatment Plant to Gregg Simpson Trucking of Ukiah.

Background: The three percolation ponds at the Waste Water Treatment Plant require annual scarification (Ripping) to maintain permeability.

On September 22, 2021, a bid notice for the Rebid of the Percolation Ponds 1-3 Scarification was released to fifty-five (55) contractors from the City's qualified bidders list, and eighteen (18) Northern California builders exchanges, and was posted to the City's website. Bids were opened on October 12, 2021, with five (5) bidders responding.

Discussion: A copy of the bid tabulation is attached (Attachment 1) as well as a copy of the bid from Gregg Simpson Trucking (Attachment 2). Staff is recommending awarding the bid to Gregg Simpson Trucking in the amount of \$42,000. Funds are budgeted and available in 84027225.52100.

Recommended Action: Award contract in the amount of \$42,000 for scarification of three percolation ponds at the Waste Water Treatment Plant to Gregg Simpson Trucking of Ukiah.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: 84027225.52100: \$211,203

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: City Sewer Fund

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Mary Horger, Financial Services Manager, Alan Hodge, Waste Water/Recycled Water Supervisor

Approved: 
Sage Sangiacomo, City Manager

REBID - Percolation Ponds 1-3 Scarification, Spec #E38915													
City of Ukiah													
Bid Opening:2021-10-12			Gregg Simpson Trucking		Rege Construction		Ghilotti Construction		Granite Construction		Piazza Construction		
			11 Highland Street Ukiah, CA 95482		600 Santana Drive Cloverdale, CA 95425		246 Ghilotti Avenue Santa Rosa, CA 95407		1324 South State Street Ukiah, CA 95482		PO Box 573 Penngrove, CA 94951		
Bid Item List													
Item #	Item Description	QTY	UOM	Unit Price	Item Total	Unit Price	Item Total	Unit Price	Item Total	Unit Price	Item Total	Unit Price	Item Total
1	POND #1 - MIDDLE POND	1	LS	\$14,000.00	\$14,000.00	\$17,055.00	\$17,055.00	\$22,280.00	\$22,280.00	\$23,900.00	\$23,900.00	\$23,885.00	\$23,885.00
2	POND #3 - NORTH POND	1	LS	\$14,000.00	\$14,000.00	\$15,309.00	\$15,309.00	\$22,280.00	\$22,280.00	\$23,900.00	\$23,900.00	\$23,885.00	\$23,885.00
3	POND #2 - SOUTH POND	1	LS	\$14,000.00	\$14,000.00	\$17,055.00	\$17,055.00	\$19,882.00	\$19,882.00	\$23,900.00	\$23,900.00	\$25,925.00	\$25,925.00
Total Bid					\$42,000.00		\$49,419.00		\$64,442.00		\$71,700.00		\$73,695.00
Listed Subs													



City of Ukiah

Bids may be emailed, faxed, or hand delivered, to the contact information listed herein, and by the specified deadline, or the bid will be rejected.

Submitted by:
(Company Name
& Address)

Gregg Simpson Trucking
11 Highland Ct
Ukiah CA 95482

PAGE 1 OF 1

REQUEST FOR BID

1320 AIRPORT ROAD
UKIAH, CALIFORNIA 95482
P: (707) 467-5777,

DATE: 9/23/2020

REQ. NO. E38915

BIDS WILL BE RECEIVED UNTIL
2:00 p.m., October 12, 2021

AT THE OFFICE OF THE BUYER II

1320 AIRPORT ROAD, CITY OF UKIAH

BY: Mary Williamson

Email: mwilliamson@cityofukiah.com

BIDS ARE REQUESTED FOR THE FOLLOWING ITEMS:

ALL BIDS SHALL BE F.O.B. UKIAH, CA.

QUANTITY	DESCRIPTION	UNIT PRICE	EXTENDED PRICE
	All labor, materials and equipment including any incidentals for the deep ripping - and cross ripping - of all 3 Percolation Ponds at the Wastewater Treatment Plant as per details from Specification #E38915.		
1-Lump Sum	Pond #1 - Middle Pond	14,000	14,000
1-Lump Sum	Pond #3 - North Pond	14,000	14,000
1-Lump Sum	Pond #2 - South Pond - To be done last - when pond has drained	14,000	14,000
			\$ 42,000

Payment Terms: N30

SIGNATURE: <u>Darlene Simpson</u>	DATE: <u>10-12-2021</u>	LEAD TIME ARO: <u>3 days</u>
PRINT NAME: <u>Darlene Simpson</u>	PHONE: <u>707 468 1654</u>	EMAIL: <u>gregg.simpson@comcast.net</u>

TERMS:

1. LOCAL PREFERENCE: Local Vendors shall be given an allowance of five percent (5%), up to a maximum allowance of \$2,500, on any bid for supplies, equipment and/or materials per Ukiah City Code Section 1522.D.4. A Local Vendor is defined as one which, 1) conducts business in an office or other business premises with a physical location in Mendocino County, 2) holds a valid business license issued by Mendocino County or one of the cities in Mendocino County for that business location, and 3) has conducted business in compliance with 1) and 2) for not less than six (6) months prior to requesting the preference. The City shall receive satisfactory proof that a business qualifies as a local vendor before it may receive the local preference. In the event that there is a tie bid, where one bidder is local, the other is not, and the bid is equal in price and quality, the award shall go to the Local Vendor.
2. Right is reserved to reject any and all bids.
3. Right is reserved to accept separate items unless specifically denied by bidder.
4. Right is reserved to reject a bid from any bidder who has previously failed to perform adequately for the City of Ukiah.
5. In CASE OF DEFAULT, the City of Ukiah may procure the items quoted on from other sources and hold the original bidder liable for any increased costs.
6. The price, terms, delivery point, and delivery date may individually or collectively be the basis of the awarding of the bid.
7. In submitting the bid, bidder agrees that the bid shall remain open and may not be revoked or withdrawn for 60 days from the bid due date, unless a different time period is specified in RFB.
8. Bidder agrees to perform according to its bid, if the City's acceptance is communicated to the bidder within the time specified in number 1 above.

INDEMNIFY AND HOLD HARMLESS AGREEMENT

Contractor agrees to accept all responsibility for loss or damage to any person or entity, and to defend, indemnify, hold harmless and release the City, its officers, agents and employees, from and against any and all actions, claims, damages, disabilities, or costs of litigation that may be asserted by any person or entity, arising out of or in connection with the negligent or willful misconduct in the performance by contractor hereunder, whether or not there is concurrent, passive or active negligence on the part of the City, but excluding liability due to the sole active negligence or willful misconduct of the City. This indemnification obligation is not limited in any way by any limitation on the amount or type of damages or compensation payable to or for Contractor or its agents under Workmen's Compensation acts, disability benefits acts or other employee's benefits acts.

Contractor shall be liable to the City for any loss or damage to City property arising from or in connection with Contractor performance hereunder. The undersigned acknowledges that this document, together with the resulting purchase order issued by the City, the executed Short Form Construction Contract, the insurance requirements for contractors, and the Contractor Statement Regarding insurance coverage comprise a written agreement between the Contractor and the City binding on both parties.

The undersigned declares they are familiar with the items specified and have carefully read the RFB specification/requirements, checked all of the figures stated on the specifications and accepts full responsibility for any error or omission in the preparation of this bid.

This bid is submitted by, (check one)

☒ Individual Owner ☐ Partnership ☐ Corporation ☐ Other

Legal Name of Bidder Gregg Simpson Trucking

Address of Bidder 11 Highland Ct Ukiah CA 95482

Tax ID# 94 2299559

Phone Number 707 468 1654 Fax Number 468. 7448

California State Contractor's License #: 650339 Expiration Date: 9/30/2023

DIR Public Works Contractor Registration #: 1000001303

By: Darlene Simpson Date 10.12.2024
Signature

Print or Type Name: Darlene Simpson owner
Title

WORK PERFORMANCE DATAHISTORY AND CAPABILITY: Provide the name, locations and a narrative statement on the work performed.WORK PERFORMED

- | | |
|--|---|
| <p>1. COMPANY NAME: <u>City of Ukiah</u></p> <p>CONTACT: <u>Mary Harger</u></p> <p>ADDRESS: <u>411 W Clay St Ukiah</u></p> <p>PHONE: <u>707 463-6233</u></p> | <p><u>Several years</u></p> <p><u>of ripping Ponds</u></p> <p><u>for city</u></p> |
| <p>2. COMPANY NAME: <u>City of Ukiah</u></p> <p>CONTACT: <u>Take Burgess</u></p> <p>ADDRESS: <u>300 Seminary Ave Ukiah</u></p> <p>PHONE: <u>707 463-6201</u></p> | <p><u>Vinewood Park Improv.</u></p> <p><u>#19.02</u></p> |
| <p>3. COMPANY NAME: <u>City of Ukiah</u></p> <p>CONTACT: <u>Mary Harger</u></p> <p>ADDRESS: <u>300 Seminary Ave Ukiah</u></p> <p>PHONE: <u>463-6233</u></p> | <p><u>Grace Hudson</u></p> <p><u>Museum Parking's</u></p> <p><u>Stormwater/Water</u></p> <p><u>Education project</u></p> |
| <p>4. COMPANY NAME: <u>County of Mendocino Dr</u></p> <p>CONTACT: <u>Chris Graldini</u></p> <p>ADDRESS: <u>340 Lake Mendocino Dr Ukiah</u></p> <p><u>(707)</u></p> <p>PHONE: <u>234 2812</u></p> | <p><u>2017 Fire Damage</u></p> <p><u>repairs East Rd</u></p> <p><u># 190091</u></p> |
| <p>5. COMPANY NAME: <u>Cal fire</u></p> <p>CONTACT: <u>Andy Whitlock</u></p> <p>ADDRESS: _____</p> <p>PHONE: <u>andy.whitlock@fire.ca.gov</u></p> | <p><u>Over 10 yrs of service</u></p> <p><u>for hired vendor on emergency</u></p> <p><u>contracts. Dozer/Excavator/</u></p> <p><u>grader</u></p> |

LIST OF PROPOSED SUBCONTRACTORS

In compliance with the provisions of Sections 4100-4108 of the California Public Contract Code and any amendments thereof, each bidder shall set forth (a) the name and location of the place of business of each subcontractor who will perform work or labor or render service in or about the construction site or a subcontractor licensed by the State of California who, under subcontract to the prime contractor, specially fabricates and installs a portion of the work or improvement according to detailed drawings contained in the plans and specifications in an amount in excess of one-half of 1 percent of the total bid and (b) the California Contractor License Number for each subcontractor, and (c) the portion of the work to be done by each subcontractor. (See General Conditions Section 1-09.) Include with the name of each subcontractor their Department of Industrial Relations Public Works Contractor Registration Number.

SUBCONTRACTOR NAME	SUBCONTRACTOR LICENSE NUMBER	SUBCONTRACTOR DIR REGISTRATION NUMBER	SUBCONTRACTOR BUSINESS ADDRESS	DESCRIPTION OF WORK
	N/A			

California State Contractor License #

DIR Public Works Contractor Registration #

**BIDDER/CONTRACTOR STATEMENT
REGARDING INSURANCE COVERAGE
(Submit with Bid)**

PROPOSER/CONTRACTOR HEREBY CERTIFIES that he/she has reviewed and understands the insurance coverage requirements specified in the Request for Bid for:

SPEC #38915, Percolation Ponds 1-3 Scarification

Should we/I be awarded the contract, we/I certify that we/I can meet the specified requirements for insurance, including insurance coverage of the subcontractors, and agree to name the **City of Ukiah as Additional Insured** for the work specified. And we/I will comply with the provisions of Section 3700 of the Labor Code, which require every employer to be insured against liability for worker's compensation or to undertake self-insurance in accordance with the provisions of that code, before commencing the performance of the work specified.

Darlene Simpson for Gregg Simpson Trucking
Please Print (Person, Firm, or Corporation)

Darlene Simpson
Signature of Authorized Representative

Darlene Simpson owner
Please Print (Name & Title of Authorized Representative)

10.12.2021 707 468-1654
Date Phone Number



AGENDA SUMMARY REPORT

SUBJECT: Approve Purchase in the Amount of \$25,000 to Aggreko for the Rental of a 200 Ton Chiller for Use at Ukiah on Ice, and Approval of Corresponding Budget Amendment.

DEPARTMENT: Community Services

PREPARED BY: Seth Strader, Buyer I

PRESENTER: Consent Calendar

ATTACHMENTS:

1. Chiller Proposals
2. Aggreko Proposal

Summary: Council will consider approving a purchase order in the amount of \$25,000 to Aggreko for the Rental of a 200 Ton Chiller for use at Ukiah on Ice, and approval of corresponding budget amendment.

Background: Ukiah on Ice is a seasonal event hosted each year in downtown Ukiah. The ice rink is open for a period of five weeks and is open daily, attracting an average of 8,000 skaters annually.

Discussion: This year, City Council approved the purchase of an ice rink from Everything Ice; previously, the rink had been rented each year. Purchasing the rink allows the City to save on rental costs and provides stability to the operation. It was decided that a chiller for the rink would still be rented as the costs to purchase and maintain a chiller would be too great. Renting the chiller provides City staff with 24/7 access to on-call service technicians.

Four chiller rental companies were contacted. Two quotes were received. Please see Attachment 1 for a summary of these quotes. Aggreko provided the lowest quoted proposal (Attachment 2). Aggreko provided the lowest quote and previously, when the rink was rented, Aggreko provided the chiller and coordinated well with rink staff.

Rental costs will be funded by revenues from the ice rink operations, reducing the amount and extending the term of this year's repayment to the general fund for the capital loan used to purchase the ice rink components. A budget amendment is required, as this account was reduced by the Finance department when the purchase of the ice rink was approved, not realizing that the budget in the account was still necessary to cover the cost of this rental.

Recommended Action: Approve purchase in the amount of \$25,000 to Aggreko for the rental of a 200 Ton Chiller for use at Ukiah on Ice, and approve corresponding budget amendment.

BUDGET AMENDMENT REQUIRED: Yes

CURRENT BUDGET AMOUNT: 31422860.52100: \$10,000

PROPOSED BUDGET AMOUNT: 31422860.52100: \$25,000

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Jake Burgess, Community Services Supervisor and Mary Horger, Financial Services

Manager

Approved: 
Sage Sangiacomo, City Manager

Quote Tabulation

Ukiah on Ice Chiller Rental				
ITEM #	ITEM DESCRIPTION	QTY	Aggreko	HERC Rentals
			TOTAL	TOTAL
1	200 Ton Trailer Mounted Chiller, 200' hose run, 50' feeder cable, delivered to City of Ukiah.	1	\$ 25,000.00	\$ 27,504.00
	SUBTOTAL		\$ 25,000.00	\$ 27,504.00
	EST. TAX			\$ 2,551.92
	FREIGHT AND LABOR			\$ 3,150.00
	GRAND TOTAL		\$ 25,000.00	\$ 33,205.92



Proposal #: P-281149-1
Date: 1 Oct 2021

City of Ukiah
300 Seminary Ave
Ukiah California 95482-5400

Attn: Seth Strader
Tel: (707) 467-5719
Email: sstrader@cityofukiah.com

Aggreko Rep: Rick Strole
Tel: (281) 413-7688
Email: richard.strole@aggreko.com

Dear Seth Strader,

Thank you for your interest in services provided by Aggreko, LLC. I am pleased to submit the following proposal, which confirms our pricing and support services. Aggreko, LLC is responsive around the clock to ensure your complete satisfaction.

Overview of Services:

Aggreko Event Services, the leader in power, electrical distribution and climate control has a long resume of successful events in North America. Some of our recent projects include the 2006-2021 PGA & Sr. PGA Championships, Tokyo Summer Olympics 2021, every Super Bowl since 1990, U.S. Open Golf Championship from 2006-2018 and the last five Presidential Inaugurations.

Aggreko will provide City of Ukiah with the following equipment for your upcoming project in CA.

Estimated Schedule

- Equipment Delivery Date: 11/24/2021 @ 8:00 AM
- Project Start Date: 11/24/2021
- Project End Date: 01/10/2022
- Equipment Load Out Date: 01/10/2022 @ 8:00 AM

Aggreko Will Provide:

- 200 Ton Chiller
- 750 GPM Pump
- 4" Chiller Hose (200')
- Fill & Bleeding Tees
- 48' Trailer
- Feeder Cable (50')
- Labor for Installation Assistance/Startup
- Round Trip Freight
- 24/7/365 On Call Service

Lump Sum Duration Total \$25,000.00

Sincerely,
Rick Strole

Aggreko, LLC
San Francisco USA
160 W Industrial Way
Benicia, California 94510-1016
United States
Off: 1-800-AGGREKO (244-7356)



Proposal #: P-281149-1
Date: 1 Oct 2021

Expected Rental Start: 24 Nov 2021
 Expected Rental End: 10 Jan 2022

Rental Duration: 48 Days

Shipping Address:
 369 S School St
 Ukiah, CA 95482-4829
 United States

Lump Sum Price:

Qty	Description	Total Duration Price
1	2021 Ukiah On Ice Package (Includes Equipment, Environmental Fee, Round Trip Freight, and Labor for Setup & Teardown) Equipment: (1) 200 Ton W/C Factory Chiller (1) 750 GPM Pump (13) 4" Hose (25' - QC) (2) 4"QC x 3/4 Hose Fitting with Ball Valve x 4"QC Tee (1) 48' Trailer (4) 4/0 Camlok Cable 50' (4) 4/0 Camlok Female (4) FFM Camlok Tee	
	TOTAL	25,000.00

For additional information on how to reconcile your invoice with your proposal, refer to the Invoice Reconciliation section.

Variable Charges:

Description	Charge Method	Charge
Freight Round Trip - Included in Lump Sum Project Total - If any additional freight charges incur, charges will be billed at our cost plus 20%. Delivery/Pickup standby at 150.00/hr.	Per Transaction	20%
Crane/Forklift – (Cost Plus %)	Per Transaction	20%
Fuel - (Cost Plus %)	Per Gallon	20%
Glycol – (Cost Plus %)	Per Gallon	20%
Labor (as described above) - Included in Lump Sum Package Total Any additional labor as requested by the customer will be addressed with a Change Order and charged at the following rates. (Fixed Rate)	Per Hour	Straight Time Rate : 90.00 Over Time Rate : 135.00 Double Time Rate : 135.00
Labor - Travel (Fixed Rate)	Per Mile	1.65
Labor - Per Diem (Fixed Rate)	Per Day	85.00

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Proposal #: P-281149-1
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CURRENCY - All prices included in this document are reflected in U.S. Dollar

INVOICE RECONCILIATION Labor - Per Hour
 Straight Time applies from 8 AM - 5 PM, Monday - Friday
 Double Time applies on Weekends and Holidays

For specific jobs directly supporting COVID-19:

- Aggreko personnel can provide services to "new" sites being constructed or existing sites being converted for use as COVID-19 patient assessment or treatment facilities.
- For purposes of Aggreko's on-site operations, the "Quarantined Area" shall be defined as the area within the exterior wall of the COVID-19 facility and any radius surrounding the facility that is designated as quarantined by the site authority.
- Once a site is operational with individuals known to be diagnosed with or exposed to COVID-19, no Aggreko personnel will be allowed inside the Quarantined Area.
- Aggreko's rental generators, HVAC equipment, fuel tanks, and electrical distribution panels ("Equipment") must be located outside of the Quarantined Area at least 20 feet from the facility; however, Equipment and associated duct and accessories used to create "negative pressure" air that is required to be closer to the facility shall be considered part of the Quarantined Area.
- Aggreko shall not be responsible for fuel, delivery, and servicing of its Equipment if the customer cannot ensure the Equipment is located outside of the Quarantined Area.
- Customer must provide written clarification identifying Quarantined Areas and other areas that require PPE per OSHA, WHO and CDC guidelines.
- Customer or Customer's client is exclusively responsible for maintenance and repair of all Aggreko electrical connections (resetting GFCI circuits), overhead ducts for air distribution, air ducts connected to the structure, and all other similar accessories located inside of the Quarantine Area.
- Aggreko's Equipment and accessories are not "Hospital Grade" electrical equipment.
- If utility electrical power cannot be provided for the operation of Aggreko's Equipment, Aggreko requires that the Customer rent 100% generator redundancy for applications where Covid-19 patients are being treated.
- Customer must inform Aggreko if it has reason to believe the Equipment and/or Aggreko employees have been exposed to COVID-19. Customer shall bear the expense of decontaminating and remediating the Equipment by either hiring a qualified third party to disinfect the equipment or allowing at least 72 to elapse for the COVID-19 virus to die.
- The Customer shall be liable to Aggreko for continued rental charges through completion of decontamination and remediation for any Equipment believed to have been exposed to COVID-19.
- If any Equipment is quarantined or otherwise not made available for return to Aggreko at the end of the rental or during any period of suspension of the rental, rental charges shall continue to accrue until returned to Aggreko.

For specific COVID-19 jobs requiring "negative pressure" air for Airborne Infection Isolation Room ("AIIR") applications:

- Aggreko's Equipment is being rented solely for purposes of providing air for a negative air pressure environment within the AIIR. Aggreko makes no representation concerning the filtration level of air emanating from its Equipment, nor does Aggreko warrant or guarantee the quality of air flowing into the AIIR.
- The building or temporary structure in which the AIIR is located shall be capable of providing sufficient vent spacing at recommended locations in accordance with local, state and federal regulations governing the venting of contaminated air into the atmosphere.
- Aggreko shall not be responsible for changes in air pressure within the AIIR caused by health care providers or other third parties entering and exiting the AIIR in a manner not in accordance with CDC recommendations.
- All Generators, Fuel Tanks, and Temperature Control equipment utilizing 100% fresh air must be placed at least 20 feet from any Quarantined Area, except that Equipment with wheels that can be rolled can be placed inside the Quarantined Area.
- Air exhaust must be located (i) at least 25 feet from air intake or Equipment supplying air to the structure and (ii) in an area where the general public is not allowed, in a manner that prevents recirculation of exhaust air back into the structure.
- Customer is responsible for ensuring that all Temperature Control equipment will be staged in areas that can accommodate and may only utilize 100% fresh air (HVAC cooling; example – air conditioners and air handlers, etc.) and may not utilize any return air from any location believed to be a Quarantined Area.
- Customer shall be solely responsible for monitoring the efficacy of HEPA filters and replacing filters when required or in accordance with manufacturer's recommendations.
- Customer shall be solely responsible for monitoring the supply and exhaust rates of air entering and exiting the AIIR, and the pressure in the AIIR in accordance with CDC guidelines.
- After installation and commissioning of the Equipment, Customer shall be solely responsible for operating, maintaining, servicing, and, if necessary, repairing or replacing the Equipment.
- Notwithstanding the existence of a current Master Service Agreement ("MSA") or other blanket terms between Aggreko and Customer, Customer shall be required to agree to and sign this Proposal, and these supplemental terms contained herein shall specifically govern the rental of Aggreko's Equipment for this project over any contradictory terms contained in the MSA or blanket terms.

For other jobs or rental requests during COVID-19:

- The customer will be responsible for the minimum rental period and all costs incurred prior to termination of the rental.

CA CARB REQUIREMENTS Services provided in California are subject to compliance with the Operating Conditions as stated in the CARB Statewide Portable Equipment Registration that is affixed within the control panel of the proposed rental equipment. Customer is also responsible for complying with applicable provisions within the CARB Portable Equipment Registration Program, which is available online at <https://www.arb.ca.gov/portable/portable.htm>. Customer acknowledges the availability and receipt thereof by these methods and agrees to be bound by all provisions contained therein by signing this document or upon receipt of delivery of the equipment ordered hereunder.

COLD WEATHER PROVISION Cold Weather Provision (Low Temperatures between 40° F and - 40° F) Any fuel provided by the customer must be temperature appropriate by using anti-gel fuel additives and/or #1 Diesel fuel. The customer must supply appropriate power to energize cold weather accessories, such as (and not limited to) electric block heaters, trickle chargers, heat tracers and battery heaters. In the event that the customer cannot provide power for the winterization components, Aggreko can provide the power source for an additional fee. Snow removal may be required by the customer to ensure equipment and accessory operation, maintenance and repair. All cold weather issues (undercharged battery, fuel gelling, etc.) that require Aggreko Service Technicians to make repairs, will be billed at the standard labor rates outlined in this proposal. Aggreko offers fuel management services for customers who choose to limit their fuel-related responsibilities. Please contact an Aggreko sales and/or technical representative for more information.

ELECTRICAL CONNECTIONS AND SYNCHRONIZATION: Aggreko's personnel do not make final connections at the connection point for customers. The customer is responsible for de-energizing the system before connecting equipment.

ENVIRONMENTAL FEE An environmental fee of 5% will be charged on all equipment containing fuel, oil, refrigerant, or other fluids, liquids, or gases that could have an environmental impact. This includes generators, transformers, chillers, air conditioners, heaters, compressors, aftercoolers, fuel tanks, all Tier 4 Final diesel equipment, and other similar equipment. Note that if the equipment subject to the fee is also subject to shift rates, the amount of the fee will vary in proportion to the applicable shift rate. The fee is NOT a tax or governmental charge. It is used to help offset expenses incurred operating in an environmentally sound manner. To learn more about the fee, please see the terms and conditions referenced herein or Aggreko's Statement on Environmental Fees, which is available at <http://www.aggreko.com/en-us/terms-of-business>.

EQUIPMENT GROUNDING In all cases where the customer is connecting and operating the equipment, all electrical power producing and/or power consuming machines must be properly grounded in accordance with National Electrical Code and local code requirements prior to start up and shall be the responsibility of customer to verify compliance. The location where grounding rods are to be installed should be properly marked for location of underground utilities and other hazards prior to grounding. Customer acknowledges Aggreko is not familiar with

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any proposed grounding location(s), the accuracy of relevant markings or existing subsurface hazards. As such, Aggreko does not assume any liability for incorrect or ineffective grounding and customer expressly releases and shall indemnify Aggreko from any liability related thereto, regardless of the party that performs this service.

EQUIPMENT MAINTENANCE AND SERVICE It is the customer's responsibility to maintain and service equipment during the project term, although, equipment servicing can be performed by Aggreko at an additional charge.

- If the customer elects to have Aggreko service the equipment, we will perform routine service of the equipment at the rates stated in this proposal (or in the MSA in existence between the parties, if applicable). Please be aware that, unless otherwise coordinated in advance to be performed after hours, the equipment will need to be shut down during normal working hours for servicing. Equipment redundancy may be available for an additional fee if uninterrupted service is required.
- If the customer is qualified to service the equipment and elects to do so, proof of timely service must be provided to Aggreko upon request.
- Regardless of whether the routine service of the equipment is performed by Aggreko or the customer, Aggreko will notify you in advance when the service interval will be required. Failure to conduct or permit timely service may entail liability for associated diagnostic and repair costs.
- Daily inspections of the equipment are the responsibility of the customer. These checks should also be carried out prior to starting the equipment.
- The customer is also responsible for providing fuel, coolants, lubricants, and other supplies necessary to operate the equipment.

FREIGHT Charges to deliver and pick up equipment to your site will apply if arranged by Aggreko. Delivery/Pickup standby time may be charged in the event of customer-caused delays. If repositioning of equipment is required, additional freight charges will apply.

LABOR Customer induced service calls, drive time to and from sites and any chargeable labor will be charged at quoted rates. If an overnight stay is required, lodging and per diem expense will be charged.

IMPORTANT CUSTOMER INFORMATION This proprietary document has been created for City of Ukiah, Seth Strader, it is therefore acknowledged and agreed to honor our proprietary right to the contents of this proposal and therefore not share the ideas or concepts within.

- All proposals are valid for 30 days and contingent on availability. Acceptance must be provided in writing prior to the end of the valid period

INVOICE INTERVAL All monthly pricing based on a 28 Days billing cycle.

PAYMENT TERMS Payments shall be made Net 30 from date of invoice. However, Aggreko reserves the right to change payment terms based on changes in financial condition or Customer's non-compliance with the stated net payment terms during the rental.

REMOTE MONITORING This service is provided on designated equipment models. If applicable, Aggreko personnel will remotely monitor warning and emergency alarms to minimize downtime, increase reliability and proactively troubleshoot issues in a timely and cost effective manner. Corrective action may include the dispatch of service personnel and/or technical phone support directly to onsite customer contacts. The associated fees will be listed above as "Remote Monitoring Fee" (per unit) or "Remote Monitoring Package" (per site). These rates are based on the availability of cellular service at the jobsite. If cellular connectivity is unavailable, other technology may be available at a rate to be agreed upon in writing by the parties. Response time varies by geography.

TERMS, CONDITIONS AND CUSTOMER RESPONSIBILITIES Customer responsible for obtaining any relevant operating permits, and shall be liable for any and all penalties, delays and damages caused by its failure to timely obtain all such permits, including reimbursement to Aggreko for any fines paid on Customer's behalf and regardless of the party to which the citation is issued.

- State and local taxes apply. TAX is NOT included on any Aggreko proposal. A tax exemption certificate is required for those applicable.
- Any and all required union labor
- All lifting/off-loading of equipment (if applicable)
- Customer assumes all responsibility and liability for any modifications or damage to foundations, landscaping and structures, permanent or temporary, that are required for the installation, use or decommissioning of Aggreko's equipment and accessories, including any supervision, restoration and any resulting injuries.
- Pre-Delivery Cancellation Fees: If Customer cancels this rental after Aggreko and/or its freight supplier have commenced mobilization but before delivery of the equipment, Customer shall be responsible for paying Aggreko the freight charge incurred, a reasonable labor charge at the applicable standard, overtime or holiday rate, and, if after regular business hours, an Emergency Opening Fee.

COVID-19 PANDEMIC DISCLAIMER: The Parties acknowledge that it is not possible to evaluate or forecast with certainty, the evolving operational, logistical and other challenges caused by the COVID-19 Pandemic that have the potential to impact this contract - including those relating to the health and safety of all concerned, supply lines, continued restrictions on travel to name a few. Consequently, Aggreko shall use commercially reasonable efforts to meet the specified timelines and other obligations taking into account regulatory restrictions, as well as guidance from the WHO and CDC, but cannot guarantee them and will not be liable, or in breach of contract or otherwise, for delays or non-performance, beyond its reasonable control, attributable to the ongoing COVID-19 Pandemic.

TERMS, CONDITIONS AND CUSTOMER RESPONSIBILITIES Full replacement insurance on equipment (Certificate must be provided prior to delivery)

- All services provided by Aggreko are subject to "Aggreko North America Rental Agreement Terms & Conditions". This document is provided online at: <https://www.aggreko.com/en-us/terms-of-business> and is incorporated herein by reference. Alternatively, a copy will be provided upon request. Customer accepts and acknowledges receipt thereof by these methods. Aggreko will accept no alternative terms and conditions.

TO PLACE AN ORDER

1. Complete, sign, and return the following proposal acceptance page.
2. If referencing a purchase order, please provide hard copy.
3. If tax exempt, please provide a copy of your tax exemption certificate. Once received, it will remain on file for four years for future business. You will be charged applicable tax if the certificate is not received prior to order acceptance.
4. Provide a valid certificate of insurance, which can be obtained from your insurance provider.

TO TERMINATE RENTAL

1. Call 800-Aggreko (800-244-7356). Aggreko requires a minimum of a 24-hour notice for arranging the decommissioning and return freight. Off hire notifications received after 5pm will be acknowledged the following day.
2. Provide the Rental Agreement Number, a Purchase Order Number, or the Equipment Unit Number. Additionally please provide items to be collected, job location, pickup date/time, site contact person name/phone number, and decommission requirements (including technician, de-fuelling, crane/forklift, and confirmation of freight carrier arrival time for return delivery).
3. You will receive a confirmation email within 24hrs to acknowledge your request. If you do not receive this confirmation, please contact your Aggreko Representative. A rental will not be deemed terminated without proof of termination, as set forth above.

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Proposal #: P-281149-1
Date: 1 Oct 2021

Proposal Acceptance **Seth Strader at City of Ukiah**

To accept the proposal, please complete, sign and return this page to your Aggreko Rep or

E-mail: Orders@aggreko.com or Fax: 1-800-853-6066

Once a signed Proposal Acceptance and hard copy Purchase Order are received, we will process your order.

Proposal #: **P-281149-1**

PLACE ORDER

Equipment delivery must be secured with either an approved purchase order or an authorized credit card. Use of a purchase order is contingent upon Aggreko credit approval. If a purchase order is not received prior to the end of the first billing cycle, the billable amount will be charged to the credit card. If credit cannot be established prior to order shipment, advance payment will be required. If placing an order with a Credit Card, please provide exact name on credit card and credit card holder phone number. To ensure secure processing of all credit card transactions, an Aggreko representative will contact you for payment processing.

Purchase Order #: _____

Name on Credit Card: _____

Purchase Order Value: _____

Credit Card Holder Phone # _____

☐ Purchase Order is NOT required for payment.

Credit Card Holder E-mail: _____

Customer is deemed to have authorized, in advance, payment in full of all amounts as they become due and payable hereunder by charge to the above referenced credit card upon the issuance of a written invoice (without the need for additional signature or written authorization) as Customer's primary and preferred method of payment; provided, however, if Customer issues payment by check in lieu of payment by credit card for any particular invoice referenced on the check, then credit card charges shall be reversed after any such check has cleared. Customer acknowledges that since this proposal may not reflect the actual cost of services to be determined after the commencement of the work. (i.e., freight, fuel, labor, additional rental term, etc.) any amount so stated shall not be deemed a restriction on Aggreko's right to charge Customer's credit card for continued obligations identified in this Proposal, which subsequent charges are expressly authorized herein.

BILLING INFORMATION

Billing Legal Entity: _____

Receive invoices via email: ☐ Yes ☐ No

Billing Address: _____

A/P E-mail: _____

A/P Contact Name: _____

A/P Contact Phone #: _____

Tax Exempt: ☐ Yes ☐ No **If claiming tax exemption for this order, a valid Sales Tax Exemption Certificate must be provided.**

SITE INFORMATION

Site Address: _____

Site Contact Name: _____

Site Contact Phone #: _____

Site Contact E-mail: _____

Aggreko Technician Required? ☐ Yes ☐ No

Onsite Fueling: ☐ Aggreko to Fuel ☐ Customer to Fuel

TRANSPORT INFORMATION

Delivery Method: ☐ Aggreko Delivery

Fixed Delivery Time: _____

☐ Customer Pick-Up

Preferred Delivery Window:

Delivery Date: / /

☐ 08:00 - 12:00

☐ 12:00 - 16:00

☐ Out of hours (Please specify above)

By signing this Acceptance, I certify that I am authorized to enter into this agreement on behalf of Lessee. I also certify that such acceptance or delivery of Aggreko's rental equipment shall be deemed an acceptance of the existing MSA between the parties, if applicable, and, if not, then subject to Aggreko's North American Rental Agreement Terms and Conditions available at <https://www.aggreko.com/en-us/terms-of-business>, to which I acknowledge I have access and are incorporated herein by reference.

Signature _____

Name _____

Seth Strader

Date _____

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 United States
 Off:1-800-AGGREKO (244-7356)

The Aggreko logo is displayed in white lowercase letters on a blue background.

Aggreko Remote Monitoring



We've got you covered – anytime, anywhere

For those responsible for keeping power, cooling, heating and compressed air up and running – no matter what – having an expert set of eyes on critical systems is essential. Aggreko Remote Monitoring (ARM) services help customers' operations teams, delivering essential information and expert support to keep facilities, plants and events running smoothly.

Our technology monitors our equipment performance and alerts a technician when issues might arise.

For managers, this means access to run status, load, fuel levels, and more anytime – and equipment reliability.

For field operations with dozens of pieces of equipment in remote areas, it means knowing the exact location of the unit needing maintenance, with expert technicians providing instructions and on-site support. Or, knowing exactly when to call for a fuel truck, optimizing fuel delivery scheduling and costs.

KEY BENEFITS

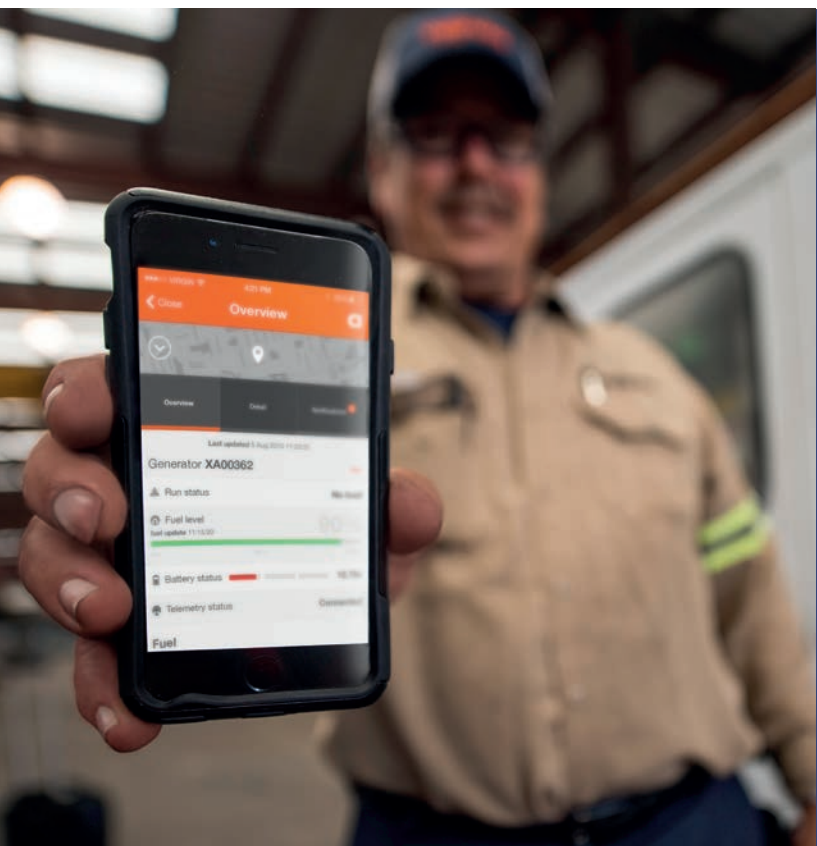
- Maximize uptime
- Proactive monitoring to minimize risk and resolve issues before incidents occur
- Immediate response and technician assistance
- Increase unit productivity
- Improve operational efficiency
- Around the clock global reach and support

ANCILLARIES

The experts behind the technology

Setting our technology above other remote monitoring software is a team of engineers and field-experienced technicians in our Remote Operations Center (ROC) that can see every aspect of the equipment performance around the clock. The ROC team has all the information they need to see a problem, troubleshoot using computerized diagnostics, plan a solution, and immediately take action by:

- Deploying a technicians and resources to solve the problem
- Calling customers directly to provide the instructions for a minor fix or adjustment on-site



Stay steps ahead

1. Equipment monitoring: Our team receives equipment notifications.
2. Remote diagnostics: Alarms enable our Service Engineer to identify potential or actual issues.
3. Personal attention: A team member initiates the right response plan for the identified issue.
4. Issue resolution: We remotely fix the problem with the site when possible or dispatch a qualified technician with a thorough understanding of the issue.

Our proactive monitoring helps to minimize risks and resolve issues before they occur. And with our online portal or mobile app, monitoring your equipment is now easier than ever - download our app today.



With you every step of the way

Avoid preventable failures:

Early detection and prevention of potential issues means avoiding equipment problems before they disrupt operations.

Maximize uptime:

Maximizing efficiency on the job, ARM allows work to continue — eliminating potential lost revenues and man-hours due to equipment failure or unplanned maintenance.

Accelerate troubleshooting:

Remote monitoring software at the ROC identifies potential problems, allowing our team to quickly troubleshoot and resolve issues.

Right-size equipment:

ARM data helps us determine the best equipment for each job, so we can assure customers have the right equipment on site.

Certificate Of Completion

Envelope Id: 891359FFB766454DBCFE63E8A49303D6

Status: Delivered

Subject: Aggreko Proposal # P-281149-1/ City of Ukiah (2021 Ukiah On Ice) [aes523258]

Proposal Number: P-281149-1

Source Envelope:

Document Pages: 7

Signatures: 0

Envelope Originator:

Certificate Pages: 2

Initials: 0

RentalCoordinator AES

AutoNav: Enabled

4607 West Admiral Doyle Drive

Enveloped Stamping: Enabled

New Iberia, LA 70560

Time Zone: (UTC-08:00) Pacific Time (US & Canada)

rentalcoordinator-aes@aggreko.com

IP Address: 24.249.251.216

Record Tracking

Status: Original

Holder: RentalCoordinator AES

Location: DocuSign

10/1/2021 11:47:49 AM

rentalcoordinator-aes@aggreko.com

Signer Events**Signature****Timestamp**

Seth Strader

Sent: 10/1/2021 12:11:11 PM

sstrader@cityofukiah.com

Viewed: 10/1/2021 12:24:57 PM

Security Level: Email, Account Authentication
(None)**Electronic Record and Signature Disclosure:**
Not Offered via DocuSign**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp****Carbon Copy Events****Status****Timestamp**

Amber Janosik

COPIED

Sent: 10/1/2021 12:11:12 PM

Amber.Janosik@aggreko.com

Security Level: Email, Account Authentication
(None)**Electronic Record and Signature Disclosure:**
Not Offered via DocuSign

April McBride

COPIED

Sent: 10/1/2021 12:11:12 PM

april.mcbride@aggreko.com

Security Level: Email, Account Authentication
(None)**Electronic Record and Signature Disclosure:**
Not Offered via DocuSign

Rental Coordinator-AES

COPIED

Sent: 10/1/2021 12:11:11 PM

rentalcoordinator-aes@aggreko.com

Rental Coordinator

Aggreko LLC

Security Level: Email, Account Authentication
(None)**Electronic Record and Signature Disclosure:**
Not Offered via DocuSign

Carbon Copy Events	Status	Timestamp
Rick Strole Richard.Strole@aggreko.com Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign	COPIED	Sent: 10/1/2021 12:11:11 PM

Witness Events	Signature	Timestamp
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Notary Events	Signature	Timestamp
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Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	10/1/2021 12:11:12 PM
Certified Delivered	Security Checked	10/1/2021 12:24:57 PM

Payment Events	Status	Timestamps
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AGENDA SUMMARY REPORT

SUBJECT: Approve Purchase of a Cardiac Arrest System Assessment and Digital Training for Life Support Courses in the Amount of \$26,371.20 to RQI, and Approve Corresponding Budget Amendment.

DEPARTMENT: Fire

PREPARED BY: Seth Strader, Buyer I

PRESENTER: Consent Calendar

ATTACHMENTS:

1. Original ASR
2. Proposal

Summary: Council will consider approving the purchase of a Cardiac Arrest System Assessment and Digital Training for Life Support Courses in the amount of \$26,371.20 to RQI.

Background: Council originally approved the purchase of a cardiac arrest system and training courses from RQI in March of 2021. Please see Attachment 1 for a copy of the original ASR. Since that time, the price has increased due to an increase in the staff that will be using the system, thus requiring the need to take this back for Council's consideration and subsequent approval.

Discussion: All Fire Department staff are required to maintain a current CPR certificate. Additionally, all EMTs must also maintain a BLS certification and Paramedics must maintain a CLS and PALS certificate. Purchasing the training curriculum, materials and supplies allows Ukiah Valley Fire Authority staff to keep maintenance of their certificates and additional trainings in-house, which cuts back on additional expenses related to out-of-area training, bringing in instructors or scheduling conflicts.

The proposal (Attachment 2) is for a 2-year agreement in the amount of \$26,371.20. 20% of the cost will be covered by the Ambulance Fund 710, with the balance to be split 50% between the City of Ukiah and the Ukiah Valley Fire District.

It is Staff's recommendation for Council to approve the purchase of the Cardiac Arrest System Assessment and Digital Training in the amount of \$26,371.20.

Recommended Action: Approve purchase of a Cardiac Arrest System Assessment and Digital Training for Life Support Courses in the amount of \$26,371.20 to RQI, and approve corresponding budget amendment.

BUDGET AMENDMENT REQUIRED: Yes

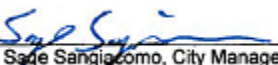
CURRENT BUDGET AMOUNT: 71021100.54102: \$0; 10521210.54102: \$0

PROPOSED BUDGET AMOUNT: 71021100.54102: \$5,274.24; 10521210.54102: \$21,096.96

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Doug Hutchison, Fire Chief & Mary Horger, Financial Services Manager

Approved: 
Sage Sangiacomo, City Manager



AGENDA SUMMARY REPORT

SUBJECT: Consider Approval of a Purchase of the Cardiac Arrest System Assessment from Resuscitation Quality Improvement (RQI) and Corresponding Budget Amendment.

DEPARTMENT: Fire **PREPARED BY:** Eric Singleton, Battalion Chief

PRESENTER: Consent Calendar

ATTACHMENTS:

1. COVID-19 Information Sheet
2. Crews Using RQI
3. RQI Machine

Summary: Council will consider the purchase of the Cardiac Arrest System Assessment & Digital Training (HeartCode-Complete) for Cardiopulmonary Resuscitation (CPR), Basic Life Support (BLS) course, Advanced Cardiovascular Life Support (ACLS), Pediatric Advanced Life Support (PALS) course from RQI and corresponding budget amendment. See Attachment #1 for additional information.

Background: All Fire Department staff must maintain licensure; the Ukiah Valley Fire Authority (UVFA) personnel must complete continuing education on skills maintenance and updates annually. All personnel are required to maintain a current CPR certificate. Simultaneously, all EMTs must additionally have a BLS certification, while Paramedics must also have a current ACLS and PALS certificate.

Discussion: As we move into the future, our goal and commitment is to bring our training in-house instead of relying on outside resources. These external resources can become expensive for the department and cumbersome to our team members when trying to schedule a time for all members to make the classes, leading us to schedule multiple classes costing the department additional expenses. Furthermore, with the current pandemic, we face new challenges with classes not currently being offered.

With this new equipment and program(s) (See Attachment #2 & #3), we can continue our mission of serving the community. The didactic portion of these new classes is online instructor-based, which are self-paced. The skills portion(s) is completed on computerized manikins, which provide up-to-date live feedback for the student in a controlled environment. Additionally, with this new training style, we can provide quality training quarterly instead of every two years annually for a fraction of the cost. Continual training optimizes staff proficiency, which is proven to increase patient's survivability in the field.

This program can not only serve the fire department, but it can benefit all city employees. According to the American Heart Association, early continuous CPR substantially increases the chance of survival. Thus all willing employees in the future can be trained for CPR taking advantage of self-paced learning. Additionally, it allows for a safe learning environment following the current state and county regulations and social distancing protocols.

The total program cost is \$11,000 per year with a twenty-four-month term commitment. The cost would be split between the City of Ukiah and the Ukiah Valley Fire District. Funding for this project is being requested as new funding to come out of the general fund. This product's yearly engagement fee is based on the

number of users; by incorporating more departments in the city, the cost could be distributed equally from multiple funds.

Recommended Action: Approve the purchase of the complete RQI training program for \$11,000 to be split with the Ukiah Valley Fire District fifty-fifty and approve corresponding budget amendment.

BUDGET AMENDMENT REQUIRED: Yes

CURRENT BUDGET AMOUNT: 0

PROPOSED BUDGET AMOUNT: \$5,500

FINANCING SOURCE: Ambulance Fund (71000000)

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Doug Hutchison, Fire Chief

Approved:


Sage Sahaglamono, City Manager

Quote good through: December 31,
2021

Quotation



RQI Partners LLC
7272 Greenville Avenue
Dallas,
Texas 75231
USA

Quote#: Q-09685
Date: October 5, 2021
Expires On: December 31, 2021

CUSTOMER:

Ukiah Valley Fire Authority
1500 South Street
Ukiah
California
United States
95482-6709

ACCOUNT MANAGER:

Shaun McGovern
shaun.mcgovern@rqipartners.com

PRODUCTS FAMILY: SERVICES				
PRODUCT	QUANTITY	CONTRACTED TERM	PRICE PER UNIT	TOTAL PRICE
Activation Fees Standard per Subscriber activation fee (2020)	101	24	\$14.00	\$1,414.00
Minimum Engagement Fee Fee required to meet minimum annual subscription amount	1	24	\$0.00	\$0.00

PRODUCTS FAMILY: BUNDLE				
PRODUCT	QUANTITY	CONTRACTED TERM	PRICE PER UNIT	TOTAL PRICE
HeartCode Complete Bundle HeartCode Complete Bundle - HC Complete BLS, ACLS and PALS with Station and activation	1	24	\$0.00	\$0.00
RQI-P GO Bundle RQIP-GO Bundle - RQIP-GO with Transportable Station and activation	1	24	\$0.00	\$0.00

PRODUCTS FAMILY: EQUIPMENT				
PRODUCT	QUANTITY	CONTRACTED TERM	PRICE PER UNIT	TOTAL PRICE
Additional per Station Fee Fee for additional station	0	24	\$2,500.00	\$0.00

PRODUCTS FAMILY: HEARTCODE				
PRODUCT	QUANTITY	CONTRACTED TERM	PRICE PER UNIT	TOTAL PRICE
HeartCode BLS Complete HeartCode BLS Complete (2020)	102	24	\$48.60	\$4,957.20

PRODUCTS FAMILY: RQI				
PRODUCT	QUANTITY	CONTRACTED TERM	PRICE PER UNIT	TOTAL PRICE
RQIP-GO RQIP-Go Annual Subscription (2020)	1	24	\$10,000.00	\$20,000.00
RQI Healthcare Provider RQI Self-Directed Basic Life Support (2020)	50	24	\$0.00	\$0.00
RQI Healthcare Provider ALS RQI Self-Directed Advanced Life Support (2020)	25	24	\$0.00	\$0.00
RQI Healthcare Provider PALS RQI Self-Directed Pediatric Advanced Life Support (2020)	25	24	\$0.00	\$0.00

QUOTE TOTALS				
			Quote Total:	\$26,371.20

Terms and Conditions

All Prices are in USD

This quotation represents a good faith offer for services offered by RQI Partners LLC. Unless withdrawn orally or in writing by RQI Partners prior to acceptance, this quotation will be accepted by signing and returning to the representative of the Company that made the offer. The agreement created by your acceptance of the offer guarantees the pricing indicated in this quotation. The aforementioned notwithstanding, to the extent RQI Partners requires a Master Service Agreement with your purchase or you have already entered into a Master Service

Agreement with RQIP, then this quotation is subject to the additional terms and conditions in the Master Service Agreement that your organization and RQI Partners will be required to execute, or will be subject to a Master Service Agreement that already exists with your organization. You will have 60 days to review and accept or reject the offer without any penalty to you. After that 60-day period, the offer in the quotation will expire, unless extended by RQI Partners.

The customer acknowledges that RQI Partners may conduct usage audits and agrees to pay, as will be provided for in the Master Service Agreement, for any usage above the number of subscriptions specified in this quotation and/or the final Order Form. In the event Customer does not enter into a Master Service Agreement, Customer nonetheless understands and agrees that RQI Partners may conduct usage audits and agrees to pay for any usage above the number of subscriptions specified in this quotation and/or final Order Form. Except in the case of out of box failure or product defect, the customer is responsible for replacing manikin faces, lungs and wipes, adult and infant resuscitation bags and manikin clothing.

This quotation is exclusive of relevant sales taxes. Relevant sales taxes will be added to all invoices unless customers provides evidence of tax-exempt status. The State tax is State dependent and not known at this time.

Customer agrees to be bound by the Terms and Conditions and to pay all amounts shown on this Quotation. Subscription and license fees may be invoiced over the term of the agreement. The default invoicing frequency will be annual, unless customer indicates otherwise. Alternate invoice frequencies include upfront, semi-annual, quarterly and monthly. Fees for activations, custom services and licenses not covered by an MSA will be invoiced upon delivery. Payment terms are net 30 days.

Customer Signature:

Customer Signature Date:



AGENDA SUMMARY REPORT

SUBJECT: Authorize City Manager to Execute a Contract with Spyglass Group to Perform a Telecommunications Audit.

DEPARTMENT: Information Services

PREPARED BY: Seth Strader, Buyer I

PRESENTER: Consent Calendar

ATTACHMENTS:

1. SpyGlass
2. Other Proposals

Summary: Council will consider authorizing the City Manager to execute a contract with Spyglass Group to perform a telecommunications audit.

Background: Information Technology (IT) staff determined that it would be prudent to perform a telecommunications audit to explore what services the City is paying for, if any services are redundant, and if telecom companies are billing correctly in relation to their contractual agreements. There have been discrepancies regarding billing from our carriers and it is very difficult to understand billing schedules based on the formatting of the bills. In addition, the billing departments of the carriers do not provide continuity regarding the charges.

Discussion: Staff reached out to four telecom audit companies and received proposals back from three. All three proposals had similar pricing models, but Spyglass Group's proposal only has the City paying 50% of recovered and future savings for one year. No up-front cost to the City would be charged; services would only result in overall savings. Please see Attachment 1 for a copy of this proposal. The two other received proposals from Auditel and WBS requested 50% payment of recovered and future savings for two and three years respectively.

Recommended Action: Authorize City Manager to execute a contract with Spyglass Group to perform a telecommunications audit.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Ryan Burkhart, IT Manager, Scott Shaver, IT Special Projects and Mary Horger, Financial Services Manager

Approved: 
Sage Sangiacomo, City Manager

SpyGlass Snapshot Audit Agreement

This agreement, effective as of the later of the dates of signature below ("Effective Date"), is between City of Ukiah ("Company"), and The SpyGlass Group, LLC, an Ohio limited liability company ("Auditor").

1. **Primary Audit Services.** Company is engaging Auditor as an independent contractor to analyze its primary telecommunications service accounts (Voice, Data, Internet, Cloud Services and Mobility/Cellular) to seek cost recovery, service elimination and cost reduction recommendations. Company will provide Auditor with the materials required to perform its analysis and Auditor will conduct a Kickoff meeting with Company to review the materials provided and introduce Auditor's personnel assigned to the project. Auditor will deliver the recommendations to Company at a Summary of Findings meeting, implement recommendations that Company elects for Auditor to implement, and deliver a complete telecommunications inventory to Company.

While Auditor is performing its analysis, Company will not make changes or perform internal cost reduction analysis with respect to provider accounts which Company has included within the scope of Auditor's review.

2. **Fees.** Company will pay Auditor the applicable fee set forth below ONLY for Auditor recommendations implemented within twelve (12) months of Auditor delivering the recommendation to Company:

- 50% of any "Cost Recovery", as defined below
- 12 times any "Service Elimination Savings", as defined below
- 12 times any "Cost Reduction Savings", as defined below

Auditor and Company agree that Company has the sole discretion to determine which recommendations will be implemented after Auditor presents such recommendations to Company. Auditor is ONLY entitled to fees for the implemented recommendations.

"Cost Recovery" is any refund, credit or compensation received by Company relating to past services or charges.

"Service Elimination Savings" is any monthly cost reduction received by Company relating to cancellation of any service, including monthly usage cost reduction (calculated as the average of the last 2 months of usage costs associated with the cancelled service).

"Cost Reduction Savings" is any monthly cost reduction received by Company relating to the modification, consolidation or negotiation of any service, account or contract, including post discount usage rate improvement (calculated as the (a) decrease in post discount per unit pricing realized by Company for any service, times (b) the average of Company's last two (2) months usage levels measured in such units for the modified service).

3. **Invoicing and Payment.** Fees for Cost Recovery are due as a one-time payment within 10 days of verification that Company has been issued the refund, credit or compensation resulting in such fees. Fees for Service Elimination Savings and Cost Reduction Savings are due as a one-time payment within 10 days of verification that the cancellation or other activity resulting in the Service Elimination Savings or Cost Reduction Savings has been completed. Auditor may issue separate invoices as different fees are earned.

4. **Miscellaneous.** This agreement is governed by the laws of the State of California, without regard to principles of conflicts of law, and may be executed by facsimile and simultaneously in multiple counterparts. Company agrees that Auditor does not warranty the overall performance, Company satisfaction, or data accuracy of any telecommunications related carrier, provider, software manufacturer or vendor at any time whatsoever during or after the term of this agreement. Each person signing this agreement on behalf of a party represents that he or she has been duly authorized to sign this agreement and to bind the party on whose behalf this agreement is being signed by that signatory. AUDITOR SHALL NOT BE LIABLE TO THE COMPANY FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL OR PUNITIVE DAMAGES, INCLUDING, WITHOUT LIMITATION, LOST PROFITS OR BUSINESS INTERRUPTION, WHETHER SUCH LIABILITY IS ASSERTED ON THE BASIS OF CONTRACT, TORT OR OTHERWISE, EVEN IF EITHER PARTY HAS BEEN WARNED OF THE POSSIBILITY OF ANY SUCH LOSS OR DAMAGE IN ADVANCE. IN ADDITION, IN NO EVENT SHALL AUDITOR'S LIABILITY TO COMPANY EXCEED THE FEES ACTUALLY PAID BY COMPANY TO AUDITOR.

IN WITNESS WHEREOF, the parties hereto have executed this agreement as of the Effective Date.

COMPANY**City of Ukiah**

Signature: _____

Ryan Burkhardt

Print Name: _____

Date: _____

AUDITOR

The SpyGlass Group, LLC

Signature: _____

Print Name: Edward M. DeAngelo

Date: _____

**Letter of Agency – Authorization to Access
Telephone Provider Records**

By signing this letter below, I am giving authorization to The SpyGlass Group, LLC and its affiliates (a) to access any and all customer service records, account information, contracts, long distance carrier information, pending order activity and/or any other information relevant to my local or long distance telecommunications service (voice or data), and (b) to establish electronic or online access to any billing for such service, if not already established, or if already established, to be provided login information for such electronic or online access. At SpyGlass' request, I give authorization to Provider to transmit customer service records and any requested documentation via email, fax to 440-348-9355 or mail to The SpyGlass Group, LLC, 25777 Detroit Rd., Ste. 400, Westlake, Ohio 44145. I represent that I have the authority to execute this form and grant this permission and I hereby desire for SpyGlass to be added as an authorized point of contact (POC) for these accounts. Notwithstanding my authorization to provide access to the above, The SpyGlass Group, LLC, does not have authorization to make any changes to Client's accounts, profile, billing or services. This permission shall remain in effect until I affirmatively revoke it. If I withdraw the authorization set forth in this Letter, I will notify Provider immediately in writing.

Client Information:

Signing Employee's Name:

Ryan Burkhardt

Company Name:

City of Ukiah

Address:

300 Seminary Avenue Ukiah , CA 95482

Telephone:

(707) 463-6200

Provider Information:

Provider Name:

Account Number (s):

Authorized Signature:

Date: _____



283 Cranes Roost Boulevard Suite 111
Altamonte Springs, FL 32701

Phone: 800.473.5655
Fax: 719-689-5953

Auditel Telecom Agreement

AGREEMENT made this 14th day of September 2021 between Auditel, Inc. (Hereafter referred to as Auditel) and the City of Ukiah (Your City).

1.) Auditel will conduct a line-by-line analysis of Your City's local, long distance, wireless, and data telecom billing for telecom costs and other expenses such as Federal, State, County, and Local tax, and surcharges. We will identify any Tariff violations and contract non-compliances, as well as apply for any and all available retrospective refunds and credits on Your City's behalf. We will negotiate and pursue any prospective savings through service and rate changes available to Your City and make recommendations in writing to Your City to reduce the telecom costs. This includes any and all methods of savings, including but not limited to: reduction in future rates or billings, modifications to rate structures and telecom and/or communications cost reallocations. Savings and reductions will be based upon the difference between the current charges in effect for each communication expense at the date of execution of this agreement, plus any subsequent increases or decreases to the current charge for the month prior to the date of invoice. The fee will not be reduced by the cost of any capital improvements made by Your City.

Recommendations should be approved or declined via email or fax, within 15 days of Auditel submission.

2.) Your City agrees to provide Auditel with requested bill copies or online access of telecom bills, contracts, and any other necessary information required to enable Auditel to perform its duties under this agreement in a timely manner (and 24 months after audit completion) for all your locations/services, **excluding:**

3.) Your City agrees to pay Auditel a fee of 50% of any refunds or credits obtained from auditing prior telecom bills. If on-line access is not available for verification, the City is to provide to Auditel copies of refund checks or invoice statements showing credits for verification of the **sum due**. Your fee is due and payable immediately upon receipt of invoice from Auditel. As a result of the efforts, if no refunds and/or credits are received you will owe nothing to Auditel.

4.) Your City agrees to pay Auditel a fee of 50% of approved annual savings. Auditel invoices savings for twenty-four (24) consecutive months on all approved items given in recommendations. These recommendations will only be invoiced after Auditel provides evidence of savings. Evidence will be provided on the telecom bills showing savings (before and after bills), or via written documentation (in the form of an e-mail) of order numbers and due dates from the service provider, or verbal verification from the service provider that the orders have been completed.

5.) Your City agrees to provide Auditel with requested copies of telecom bills showing proof of savings for verification of the sum due (see Attachment 2). Your fee is due within 15 days of Auditel invoice submission. Any unpaid balance shall bear interest at a rate of 1.5% monthly until paid. In the event Your City fails to pay fees owed to Auditel, Your City shall pay for Auditel's cost of collection, including but not limited to attorney fees.

6.) Your City agrees not to terminate this agreement until Auditel has completed the entire work outlined in item 1 above (also noted in Attachment 1). In the event Your City requests an early termination of this agreement, Auditel may bill for the time spent on this project to date of termination @ \$250 per hour with cap of \$5000.

7.) **Confidentially:** Auditel agrees that as a result of its performance under this agreement, it will receive information that is confidential and/or proprietary to Your City. Auditel agrees to maintain the confidential information in strict confidence, with no less than a reasonable degree of care, as it uses to protect its own confidential or proprietary information.

Your city: City of Ukiah Attn: _____ email: _____

Address: 300 Seminary Avenue Ukiah, California 95482 Phone: _____

Authorized Persons signature/Title

Phone

Printed Name/Title

Email

Barbara S. Fenters President Auditel Inc.

Date

Attachment 1

Local, Regional, National and International Telecom Bill Audit Includes Refund, Recovery, Tax and forward savings on ALL telecom bills including but not limited to: Voice Landlines, POTS, Voice Circuits, PBX, PRI, Long Distance, T1, Internet Network, DSL, VOIP, SIP, Wireless, Blackberry, Smartphone, DS1, DS3, OC1, OC3, Sonet Ring, Data Network Card, Internet Network, Data Lines, Data Circuits, MPLS, Broadband Telecom Circuits, WAN, MAN, Channels, Private Circuits, Intrastate Circuits, International Private Leased Circuit, Frame Relay, Conference, and Miscellaneous telecom billings.

A. Auditel Deliverables, Recommendations, and Findings:

- Line by Line detailed analysis and findings
- Tariff violations
- Contract non-compliances and Contract Review Analysis (current & historical)
- Features and activated services
- Detailed Usage analysis including calling plans
- Long Distance Usage Analysis
- Mobile Lines and Usage Analysis
- WAN, MPLS, IPLC, Frame, and Data circuit analysis
- Taxes and Surcharges Eligible for Refunds and Exemption.
- Consulting Services and Market Analysis
- Submit findings, recommendations, reports, and dashboards.
- Order Placement for Refund, Credits and Recovery
- Order Placement for Forward Savings Items approved by Your City

Standard reports including Status Dashboard will be submitted at various stages of the Telecom Bill Audit process. Any special reports or customization can be done upon mutual agreement on formats and applicable fees.

Timeline

Receipt of online access / bills / documents (see Attachment 2) from Your City within 15 days of signed Agreement.

- Audit date will begin after Auditel has received 85% of the items listed in Auditel Start Up listed in Attachment 2, including but not limited to online access, contracts, LOA's, etc. Final audit completion date will be defined after all documents/on- line access is provided.
- We require your assurance that we will have full support and cooperation from all regions, locations and Your City headquarters to resolve all open issues, provide help in obtaining missing bills, query resolution, and any other required details.
- Auditel will begin to submit Refund/Recovery findings within four to six weeks of receipt of all start up list items.
- Dashboard management information reports will be given as available based on the project
- Auditel will place orders with the Telecom Service Providers upon receipt of your approvals
- The completion of refunds / credits will depend on order processing cycle of the Telecom Service Providers.

The estimated timelines are given above. Normally the audit process is completed in three to four months depending on the number of locations, complexity and the telecom spend. Auditel and Your City will review the audit status at the end of four months to extend the audit period, as necessary.

Attachment 2

Auditel Start Up List

Your City agrees to inform us of work in progress (item 2) and note any hands-off items prior to the signed Audit Agreement.

Please check off these items as you send them and note the date. Please have all these sent within 15 days. We officially start our timeline once we have all the info below in full.

☐ Internet Access: If you have Internet access set up, please provide us temporary “log in” ID and password limited to accessing relevant information for all service providers. Sent on date mm/dd/yy

☐ Internet Access Set Up by Your City: Your City agrees to setup online Internet access with those services providers offering this service. To set this up Your City’s Authorized Representative will need to contact your Service Provider(s) Account Representative(s). Your City agrees to copy Auditel on this email request. Sent on date mm/dd/yy

☐ Invoices: Copies of paper bills or CDs. One month of all current (all pages) will need to be Uploaded to our FTP site. Phone Bills, Data, Wireless, Internet, VOIP, Long Distance, etc. Sent on date mm/dd/yy

☐ Telecom Contracts (all pages): For all Service Providers. Sent on date mm/dd/yy

☐ Location List: Include list of Mgr. Name, all location addresses, main line at each location, fax number etc.

Sent on date mm/dd/yy

☐ Letter of Agency (LOA): For access to all your telecom records. General format of LOA (attached) is to

be printed on your letterhead and signed by the authorized person listed in Service Provider’s records. Sent on date mm/dd/yy

☐ For AT&T and Verizon we will send you the specified LOA formats and detailed instructions. Sent on date mm/dd/yy

☐ Service Provider’s Contact Info: Account Rep’s contact information for each provider. Sent on date mm/dd/yy

Your City agrees to provide all of the information needed for Auditel to work on the audit within 15 days of the signed Audit Agreement.

Signature _____

Print Name & Title

Date



World Business Services, Inc.
Telephone Audit - Service Agreement

The City Of Ukiah located at 300 Seminary Avenue, Ukiah, CA 95482 hereafter "Client" desires to have World Business Services, Inc., a California Corporation, 606 Western Avenue. Petaluma, CA 94952 hereafter "Company" perform a Telephone Audit to correct any billing errors. And, secondly to present findings and recommendations on any non-billing error which shall require Client approval. Client acknowledges that Company is performing its services strictly on a performance based shared benefit basis. If Company is unable to save Client any money, Client does not owe Company any money. If Company is successful, Client agrees to remit Company half of the past and/or future savings that are enjoyed by Client from Company efforts for a period of three (3) years from the date each cost saving item has been implemented, except in cases where Client approves a finding or recommendation requiring a change of service providers. Company shall only bill Client the month after Client has received the benefit of the implemented savings of the Company. This ensures Client is never paying Company in advance of having received the monthly savings. Company agrees to provide Client a monthly statement showing the Client what they would have paid for any of its implemented findings, and what they actually did pay. The scope of Company analyses includes all billable items of each voice, data, apps, or equipment bills, including taxes and regulatory fees on Client invoices. Client shall provide Company documents and Contracts and Log-In Credentials where available. Client agrees to sign a Letter Of Authorization (LOA) from Company. And, if any of Clients Telephone providers requires a separate (LOA), Client agrees to sign that authorization. This Agreement can be modified by mutual written consent of Client and Company. There are no verbal Agreements between the two Parties. This Agreement shall inure to the heirs and successors of both Parties. This Agreement is presented under the Laws of the State Of California, County Of Sonoma. Client agrees to inform Company where the City Of Ukiah has determined that it will be closing the facility that those Telephone services are located, as those telephone services are not part of this Telephone Audit. Company will email Client the monthly invoice. And, Client shall pay Company within fifteen (15) days after Company emails Client the monthly invoice. Client may request Company to review invoice within seven (7) days of receipt of invoice. Non-Payment of monthly invoice by Company, shall accrue at the interest rate of 1% monthly. Read, understood, and agreed upon this ___/___/___ day in the year 2021 by:

Print Name and Title Of Authorized Signatory ("Client")

Signature And Title OF Authorized Signatory ("Client")



AGENDA SUMMARY REPORT

SUBJECT: Authorize the City Manager to Negotiate and Execute a Multi-function Copier Lease and Maintenance Contract with Xerox for the Replacement of the Existing Machine.

DEPARTMENT: Finance

PREPARED BY: Seth Strader, Buyer I

PRESENTER: Consent Calendar

ATTACHMENTS:

1. Xerox AltaLinkC8170 Civic Center Main 48 months
2. Pricing Comparison
3. ESC Coop

Summary: Council will consider authorizing the City Manager to negotiate and execute a multi-function copier lease and maintenance contract with Xerox for the replacement of the existing machine.

Background: The City's lease and maintenance agreement with Xerox for a multi-function (copy, print, and scan) machine that currently support operations in Administration have extended the initial contract expiration, and is on a month-to-month extension.

The machines provided by Xerox have proved to be durable and efficient. When issues do occur, Advanced Xerographics, the local Xerox store, is onsite and provide excellent customer service and expertise.

Benefits of leasing, as opposed to purchasing the machines, include the option to cancel the lease for such things as non-performance and the option to upgrade to new technology at the end of the lease.

Discussion: Xerox was contacted to provide a proposal for a new 4-year lease and maintenance agreement that had the same pricing structure as other machines that were installed at the City in July of 2020. Please see Attachment 1 for a copy of this proposal. The pricing is part of a national cooperative agreement that is estimated to save just over \$8,000.00 during four-year term. Please see Attachment 2 for a copy of this comparison.

The pricing proposed is based on the Region 4 ESC Cooperative Contract, a competitively bid contract for use by Counties, Cities and K-12 Education. Please see Attachment 3 for a copy of this document.

Recommended Action: Authorize the City Manager to negotiate and execute a multi-function copier lease and maintenance contract with Xerox for the replacement of the existing multi-function copy machine.

BUDGET AMENDMENT REQUIRED: No

CURRENT BUDGET AMOUNT: 20012200.54500 - \$17,448.29

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: 1617-217

COORDINATED WITH: Mary Horger, Financial Services Manager

Approved: 
Sage Sangiacomo, City Manager

Lease Agreement

Customer: UKIAH, CITY OF

BillTo: UKIAH, CITY OF
300 SEMINARY AVE
UKIAH, CA 95482-5400

Install: UKIAH, CITY OF
CIVIC CENTER MAIN
300 SEMINARY AVE
UKIAH, CA 95482-5400

State or Local Government Negotiated Contract : 072816600

Solution

Item	Product Description	Agreement Information	Trade Information	Requested Install Date
1.	C8170H2 (XEROX C8170H2) - Br Booklet Mk-2/3 Hp - Br Finisher C/z Fold - Envelope Tray - 1 Line Fax - High Capacity Feeder	Lease Term: 48 months Purchase Option: FMV	- Xerox C8070 S/N 6TB438341 Trade-In as of Payment 50	10/5/2021

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. C8170H2	\$421.01	1: Black and White Impressions	1 - 10,000 10,001+	Included \$0.0050	- Consumable Supplies Included for all prints - Pricing Fixed for Term
		2: Color Impressions	1 - 5,000 5,001+	Included \$0.0406	
Total	\$421.01	Minimum Payments (Excluding Applicable Taxes)			

Authorized Signature

Customer acknowledges receipt of the terms of this agreement which consists of 2 pages including this face page. Signer: _____ Phone: (707)467-5719 Signature: _____ Date: _____	Thank You for your business! This Agreement is proudly presented by Xerox and Ray Burt (707)462-5339 For information on your Xerox Account, go to www.xerox.com/AccountManagement
---	--

Terms and Conditions

INTRODUCTION:

1. NEGOTIATED CONTRACT. The Products are subject solely to the terms in the Negotiated Contract identified on the face of this Agreement, and, for any option you have selected that is not addressed in the Negotiated Contract, the then-current standard Xerox terms for such option.

GOVERNMENT TERMS:

2. REPRESENTATIONS & WARRANTIES. This provision is applicable to governmental entities only. You represent and warrant, as of the date of this Agreement, that: (1) you are a State or a fully constituted political subdivision or agency of the State in which you are located and are authorized to enter into, and carry out, your obligations under this Agreement and any other documents required to be delivered in connection with this Agreement (collectively, the "Documents"); (2) the Documents have been duly authorized, executed and delivered by you in accordance with all applicable laws, rules, ordinances and regulations (including all applicable laws governing open meetings, public bidding and appropriations required in connection with this Agreement and the acquisition of the Products) and are valid, legal, binding agreements, enforceable in accordance with their terms; (3) the person(s) signing the Documents have the authority to do so, are acting with the full authorization of your governing body and hold the offices indicated below their signatures, each of which are genuine; (4) the Products are essential to the immediate performance of a governmental or proprietary function by you within the scope of your authority and will be used during the Term only by you and only to perform such function; and (5) your payment obligations under this Agreement constitute a current expense and not a debt under applicable state law and no provision of this Agreement constitutes a pledge of your tax or general revenues, and any provision that is so construed by a court of competent jurisdiction is void from the inception of this Agreement.

3. FUNDING. This provision is applicable to governmental entities only. You represent and warrant that all payments due and to become due during your current fiscal year are within the fiscal budget of such year and are included within an unrestricted and unencumbered appropriation currently available for the purchase/maintenance of the Products, and it is your intent to use the Products for the entire term and to make all payments required under this Agreement. If (1) through no action initiated by you, your legislative body does not appropriate funds for the continuation of this Agreement for any fiscal year after the first fiscal year and has no funds to do so from other sources, and (2) you have made a reasonable but unsuccessful effort to find a creditworthy assignee acceptable to Xerox in its sole discretion within your general organization who can continue this Agreement, this Agreement may be terminated. To effect this termination, you must, at least 30 days prior to the beginning of the fiscal year for which your legislative body does not appropriate funds, notify Xerox in writing that your legislative body failed to appropriate funds and that you have made the required effort to find an assignee. Your notice must be accompanied by payment of all sums then owed through the current year under this Agreement. You will return the Equipment, at your expense, to a location designated by Xerox and, when returned, the Equipment will be in good condition and free of all liens and encumbrances. You will then be released from any further payment obligations beyond those payments due for the current fiscal year (with Xerox retaining all sums paid to date).

SOLUTION/SERVICES:

4. OVERSIZE PRINTS. Each print made on the following Equipment; C8170H2, that is larger than 145 square inches (e.g., 11 x 17 = 187 square inches), but less than or equal to 491 mm in length, will register as two (2) prints on the applicable (B&W/color) meter, and, for that Equipment with extra-long print capability, for any impressions greater than 491 mm will register up to four (4) prints on the applicable (B&W/color) meter.

PRICING PLAN/OFFERING SELECTED:

5. FIXED PRICING. If "Pricing Fixed for Term" is identified in Maintenance Plan Features, the maintenance component of the Minimum Payment and Print Charges will not increase during the initial Term of this Agreement.

GENERAL TERMS & CONDITIONS:

6. REMOTE SERVICES. Certain models of Equipment are supported and serviced using product information that is automatically collected by Xerox or transmitted to or from Xerox by the Equipment connected to your network ("Remote Product Info") via electronic transmission to a secure off-site location ("Remote Transmission"). Remote Transmission also enables Xerox to transmit Releases of Software to you and to remotely diagnose and modify Equipment to repair and correct malfunctions. Examples of Remote Product Info include product registration, meter read, supply level, Equipment configuration and settings, software version, and problem/fault code information. Remote Product Info may be used by Xerox for billing, report generation, supplies replenishment, support services, recommending additional products and services, and product improvement/development purposes. Remote Product Info will be transmitted to and from you in a secure manner mutually agreeable to the parties. Remote Transmission will not allow Xerox to read, view or download the content of any of your documents or other information residing on or passing through the Equipment or your information management systems. You grant the right to Xerox, without charge, to conduct Remote Transmission for the purposes described above. Upon Xerox's request, you will (a) provide contact information for Equipment such as name and address of your contact and IP and physical addresses/locations of Equipment and (b) ensure that any Maintenance Release or Update released by Xerox to provide security patches, releases and/or certificates for the Remote Transmission and/or Software is promptly enabled by Customer upon notification by Xerox or by the Equipment or when otherwise made available on xerox.com. You will enable Remote Transmission via a method mutually agreeable to both parties, and you will provide reasonable assistance to allow Xerox to provide Remote Transmission. Unless Xerox deems Equipment incapable of Remote Transmission, you will ensure that Remote Transmission is maintained at all times Maintenance Services are being performed. If you are unable to maintain Remote Transmission, or if Xerox disables Remote Transmission from any Equipment at your request, or if you disable Remote Transmission from any Equipment, Xerox reserves the right to charge you a per device fee for such affected Equipment due to the increased service visits that will be required in order to (x) obtain such information, (y) provide such transmissions, and (z) provide such Maintenance Services and Consumable Supplies that otherwise would have been provided remotely and/or proactively.

CURRENT PRICING

PROPOSED PRICING

Monthly Averages (July '17-Oct '21)		Xerox C8070H		Xerox 8170	
		Price Per Page	Extended Price	Proposed Price Per Page if monthly allowance is surpassed: 10k B/W, 5k Color	Extended Price
Black & White	5837	\$ 0.0059	\$ 34.44	\$ 0.0050	\$ -
Color	8001	\$ 0.0506	\$ 404.85	\$ 0.0406	\$ 121.84
		Monthly Lease	\$ 277.33	Monthly Lease	\$ 421.02
		Avg Mo. Total	\$ 716.62	Avg Mo. Total	\$ 542.86

Average Annual Cost	\$ 2,866.48		\$ 2,171.44
Estimated 4 Year Cost	\$ 34,397.71		\$ 26,057.31
		Estimated Savings	\$ 8,340.40

Copiers and Printers

Solicitation Number 19-11

Region 4 Education Service Center

Xerox Corporation

Prepared by Rachael Jones Turner

SLED Cooperative Contracts Manager

November 26, 2019, 10:00 AM CT



**made
to
think.**

xerox™

November 19, 2019

Ms. Crystal Wallace
Business Operations Specialist
Region 4 Education Service Center
7145 West Tidwell Road
Houston, Texas 77092

Dear Ms. Wallace:



Rachael Jones Turner
*SLED Cooperative Contracts
Manager*

Xerox Corporation
5700 Warland Dr., #220A
Cypress, CA 90045

Rachael.Jones@Xerox.com
tel 310.258.6266

Xerox Corporation is pleased to respond to Region 4 ESC's Request for Proposal for Copiers and Printers, RFP # 19-11. As a Region 4 ESC Supplier for the past 20 years, we have provided world-class technology, service and support to OMNIA Partners' members and we are proud of the loyalty we have developed with our existing customer base by leveraging the Region 4 ESC agreements. We are committed to helping members by providing innovative technology and solutions to customers of all sizes, regardless of complexity or number of customer locations.

Xerox's focus is helping people communicate and work more efficiently. We apply our expertise in imaging and printing and the development of secure and automated solutions to help our customers improve productivity and increase client satisfaction. A continued partnership with us will be one that OMNIA Partners members can count on. Xerox is uniquely positioned to provide the utmost value to the members based on the full integral package we deliver:

- Our extensive portfolio of products, scalable from an office environment of any size to a full-scale production print shop.
- Our software solutions such as our ConnectKey™ software platform that enable integration of technology, software and services to securely design and manage the digitization and workflow of content for users.
- A variety of financial constructs including lease, purchase and rental offerings at discounted pricing.
- U.S. Distribution channels, that include a national sales organization and authorized Agents existing in all 50 states as well as the District of Columbia, Puerto Rico and Guam, that have demonstrated competence and experience in State & Local Government requirements and procurement policies.
- The Xerox Public Sector Center of Excellence (COE), our superior national infrastructure solely responsible for all aspects of government contracting ensuring contract education nationally, consistency of pricing and controls and compliance to the terms and conditions of the Master Agreement.
- Our superior service coverage with a network of customer service engineers deployed nationwide.

Continuous improvement is a pillar of our partnership approach. This solution delivers the best in class Xerox technology and provides the ability to partner with a proven global leader. Xerox provides a broad scope of products and a wide variety of solutions ensuring that Xerox is always there to support OMNIA Partners members continuous journey of innovative process improvement, global standardization and cost reduction. Our philosophy is Customers for Life, which embodies the importance we place in our partnerships and delivering ongoing excellence to customers.

Thank you for your consideration and confidence in Xerox. We look forward to the next steps of your procurement process and becoming your trusted partner for Copiers and Printers Services.

Sincerely,

A handwritten signature in cursive script that reads "Rachael Jones Turner".

Rachael Jones Turner, SLED Cooperative Contracts Manager
Public Sector / Healthcare Center of Excellence
Sales Enablement Americas Operations

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Executive Summary

Introduction

Rising costs and reductions in funding have made it increasingly difficult for public agencies of any size or location to navigate through the complex world of printing and document output. Single-handedly managing a print environment while maximizing efficiency and savings on costs is demanding, time-consuming and always challenging. As Region 4 ESC embarks on a mission to find a provider that has the depth, breadth and quality of resources necessary to implement and manage a contract nationwide, Xerox can make the choice simple. We can help Region 4 ESC achieve its goals by offering and managing all Document Management Technologies and Services enabling Region 4 ESC to extend the cooperative contract to agencies nationwide through OMNIA Partners.

The Best in Print Technology

As a recognized technology industry leader, Xerox possesses a broad portfolio of the latest technology and software platform. Our continuous commitment to innovation and research and development has produced award winning products with unmatched features and capabilities. Comparative tests conducted by independent research laboratories have consistently shown that Xerox devices offer substantial advantages through enhanced productivity, faster workflows, dependable security, improved cost controls, effortless device management and impeccable green credentials. We invest in bringing new capabilities to the market such as our ConnectKey™ software to enable our devices to integrate into digital workflows.

The Xerox offering includes our entire product line of desktop and multifunction printers, mid-range devices and production solutions ranging from cut-sheet to inkjet presses. Our offer consists of not-to-exceed discounted price for single units, plus bulk buy and promotional discounted pricing for all products and related services. All aspects of our products are menu-driven, where OMNIA Partner members can select the equipment that best suits their particular needs. We are offering this technology as an outright purchase, as well as 36-, 48- or 60-month lease and 36-month rental.

Renowned industry analysts such as Buyers Laboratory LLC (BLI), the world's leading independent evaluator of document imaging hardware and software, have consistently ranked Xerox as the leader in document and imaging technology. To name a few, BLI recently recognized the Xerox VersaLink C8000 and VersaLink C9000 Color Printers as the 2019 BLI Summer Pick Awards for outstanding Tabloid Color Printer for Large Workgroups and Outstanding Tabloid Color Printer for Enterprise Environments. Additionally, BLI named Xerox as the Leader in MFP Platform & App Ecosystem for leading the industry with a large portfolio of productivity apps and as the Software Line of the Year for offering the most complete imaging software portfolio for small businesses to global enterprise organizations.

Qualification and Experience

We are a leader in our industry and have a strong and valuable global brand. Our experience and broad customer base gives us a unique perspective and understanding of the inner-workings of business, and our technology allows us to add intelligence to the development of solutions to connect to the physical and digital worlds of work. A significant portion of our revenues is derived from contracts with U.S. state and local governments and their agencies.

We bring true value add to the customers we serve, enabling Xerox to communicate the value of the Region 4 ESC contracts. We have significant experience leveraging the current Region 4 ESC Copier Printer contract with 2,019 member institutions leveraging the contract and 12,788 product installs under contract.

One of the enablers to our success in leveraging cooperative contracts is our Public Sector Center of Excellence, our national infrastructure solely responsible for all aspects of contracting within the Public Sector marketplace, including contract enablement and support, education, pricing, reporting, compliance and marketing. The Center of Excellence has a dedicated resource whose charter is to educate, promote and market the Region 4 ESC contracts to all of our Xerox sales channels. We offer comprehensive training to our multiple sales channels to provide the knowledge that they need to ensure the contract is represented consistent with the contract pricing and terms and conditions. The training is delivered through multiple training methods, including written contract documentation, web-based training and refresher training reinforced throughout the term of the contract.

Xerox is deeply committed to the success of the Region 4 ESC contracts. The power of Xerox's full array of products, related services and software, delivered by and supported by our national sales and service organization, combined with a partner such as OMNIA Partners enables OMNIA Partner members with value, productivity at the most efficient price point. We welcome the opportunity to continue our mutual partnership. Thank you for the opportunity to share our proposal and we look forward to the next steps of the procurement process and hitting the ground running as your partner for Copiers and Printers.

Tab 1 – Draft Contract and Offer and Contract Signature Form (Appendix A)

[Terms and Conditions Acceptance Form \(Appendix B\)](#)

A completed Draft Contract and Signature Form (Appendix A) and Terms and Conditions Acceptance Form (Appendix B) are included in the pages that follow.

OFFER AND CONTRACT SIGNATURE FORM

The undersigned hereby offers and, if awarded, agrees to furnish goods and/or services in strict compliance with the terms, specifications and conditions at the prices proposed within response unless noted in writing.

Company Name Xerox Corporation

Address 201 Merritt 7

City/State/Zip Norwalk, Connecticut 06851

Telephone No. 310-258-6266

Email Address Rachael.Jones@Xerox.com

Printed Name Rachael Jones Turner

Title SLED Cooperative Contracts Manager

Authorized signature *Rachael Jones Turner*

Accepted by Region 4 ESC:

Contract No. _____

Initial Contract Term _____ to _____

Region 4 ESC Authorized Board Member

Date

Print Name

Region 4 ESC Authorized Board Member

Date

Print Name

Appendix B

TERMS & CONDITIONS ACCEPTANCE FORM

Signature on the Offer and Contract Signature form certifies complete acceptance of the terms and conditions in this solicitation and draft Contract except as noted below with proposed substitute language (additional pages may be attached, if necessary). The provisions of the RFP cannot be modified without the express written approval of Region 4 ESC. If a proposal is returned with modifications to the draft Contract provisions that are not expressly approved in writing by Region 4 ESC, the Contract provisions contained in the RFP shall prevail.

Check one of the following responses:

Offeror takes no exceptions to the terms and conditions of the RFP and draft Contract.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

- x** Offeror takes the following exceptions to the RFP and draft Contract. All exceptions must be clearly explained, reference the corresponding term to which Offeror is taking exception and clearly state any proposed modified language, proposed additional terms to the RFP and draft Contract must be included:

(Note: Unacceptable exceptions may remove Offeror's proposal from consideration for award. Region 4 ESC shall be the sole judge on the acceptance of exceptions and modifications and the decision shall be final.)

If an offer is made with modifications to the contract provisions that are not expressly approved in writing, the contract provisions contained in the RFP shall prevail.)

Section/Page	Term, Condition, or Specification	Exception/Proposed Modification	Accepted (For Region 4 ESC's use)
Section 1/Page 1 Term of Agreement	Term	Individual lease orders placed against the contract will commence upon installation and continue for thirty-six (36), forty-eight (48), or sixty (60) months from the date of installation depending upon the term selected by the end-user."	
Section 7/Page 2 Assignment of Contract	Term	Please note that Xerox reserves the right to assign all leases to a parent, subsidiary, or affiliate of Xerox. Such assignment shall be transparent to the Region 4 ESC.	
Section 8/Page 2 Novation	Term	Please note that should Xerox sell or transfer any of its assets used to support this Contract, that the Buyer will be obligated to perform all obligations under this Agreement. This offering transferring of the assets is not subject to REGION 4 ESC's agreement or rejection, nor can any in-place equipment be terminated without completing its required installation commitment.	

Section 11/Page 2 and 3 Termination of Contract a. Cancellation of Non-Performance or Contract Deficiency	Term	Cancellation under this provision shall not apply to any orders received by Xerox prior to the expiration date of the Contract. Xerox requests written notice of its default and a minimum of thirty (30) days to cure its performance before the Region 4 ESC exercises its rights under this provision.	
Section 11.c/Page 3 Delivery/Service Failures Section 14/Page 4 Delivery	Term	Xerox equipment deliveries can normally be expected within two to three weeks following the receipt of the Region 4 ESC's equipment or purchase order, except during times of product constraint. Xerox will inform the Region 4 ESC if a constraint condition exists and will provide a revised delivery date. If the revised target delivery date is unacceptable, the Region 4 ESC can cancel the order without penalty to either party.	
Section 11.d/Page 3 Force Majeure	Term	This provision does not relieve either party of its obligation to make payments due under the Contract.	
Section 11.e/Page 3 Standard	Term	Cancellation under this provision shall not apply to any orders received by Xerox prior to the expiration date of the Contract.	
Section 15/Page 4 Inspection and Acceptance	Term	Xerox can support the Region 4 ESC 's inspection and acceptance requirement by initially installing the equipment under a Trial arrangement. Otherwise the equipment will be deemed accepted on the equipment's installation date, which is the date Xerox determines the equipment to be operating satisfactorily, as demonstrated by the successful completion of diagnostic routines, and is available for the Region 4 ESC 's use. The Installation Date for equipment and software designated as "Customer Installable" will be the equipment delivery date. Any equipment that does not perform to its published specification will be repaired or replaced by Xerox at its expense, provided the equipment is covered by a Xerox warranty or maintenance plan. Any equipment that needs to be replaced will be replaced with an identical model, or at Xerox's option a unit with similar capabilities and comparable usage.	
Section 18/Page 4 Audit Rights	Term	Xerox agrees, upon 10-business days written request to make available to Region 4 ESC the financial and other records that are required to substantiate the Services and accurate billings under the Agreement. These records exclude any information deemed by Xerox to be confidential or proprietary.	
Section 22/Page 5 Warranty Conditions (Outright Purchase)	Term	Xerox provides warranty by way of a monthly billed maintenance agreement. Maintenance agreements commence upon installation of the equipment. Xerox will repair or replace defective parts or equipment at Xerox's expense as long as the equipment is being maintained by Xerox under a maintenance agreement. If the maintenance agreement is cancelled or it is not renewed Xerox's obligation to repair or replace equipment ceases.	

Section 22/Page 5 Warranty Conditions (Lease)	Term	Xerox provides warranty by way of a monthly billed maintenance agreement, which is a mandatory part of the monthly lease payment. Maintenance agreements commence upon installation of the equipment Xerox will repair or replace defective parts or equipment at Xerox's expense for the duration of the lease agreement.	
Section 29/Page 6 Funding Out Clause	Term	This provision shall not apply to private not for profit users of the Contract. Additionally, these pre-conditions apply to any fund-outs: a. REGION 4 ESC Member provides written notice 30 days prior to the beginning of the fiscal year for which its legislative body does not appropriate funds; send Xerox written notice stating that its legislative body, though no action on REGION 4 ESC Member's part, failed to appropriate funds for the next fiscal year. b. In addition, the REGION 4 ESC Member agrees at REGION 4 ESC's expense to return the Equipment in good condition to a location designated by Xerox and that, when returned, the Equipment will be free of all liens and encumbrances, normal wear and tear excepted. The REGION 4 ESC Member will then be released from its obligations to make any further payments to Xerox (with Xerox retaining all sums paid to date).	

Section 30/Page 6 Indemnity	Term	Xerox, to the extent permissible by law, submits the following with respect to Indemnity: a. Xerox shall indemnify and hold the REGION 4 ESC, its officers, agents and employees harmless from and against all third party claims, damages, losses, or causes of actions for personal injury (including death) or damage to tangible property to the extent such injury or damage was found by a court or administrative agency of competent jurisdiction to have been proximately caused by Xerox's performance pursuant to this Contract. The foregoing indemnity is contingent upon REGION 4 ESC giving Xerox written notice, by registered mail, promptly after it becomes aware of any claim to be indemnified hereunder and permits Xerox to control the defense of any such claim or action and Xerox's own expense. Notice shall be sent to "Corporate Risk, Xerox Corporation, 201 Merritt 7, Norwalk, CT 06851-1056". REGION 4 ESC agrees that Xerox may employ attorneys of its own choice to appear and defend the claim or action and that REGION 4 ESC shall do nothing to compromise the defense of such claim or action or any settlement thereof and shall provide Xerox with all reasonable assistance which Xerox may require. b. Except for indemnified matters and to the extent permitted by applicable law, all other liability of Xerox to the REGION 4 ESC for damages of any kind or type, including but not limited to direct, indirect, consequential, incidental, or special damages, arising from Xerox's performance or failure to perform under this Contract, or by virtue of Xerox's tortious conduct (including negligence whether passive or active) shall be limited to the amounts paid by the REGION 4 ESC under this Agreement. Provided, however, that the foregoing limitation of liability shall not apply to claims by the REGION 4 ESC for damage to real or tangible property caused by Xerox's negligence.	
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Additional Terms to be included:

Appendix B-Exhibit 1- General Terms and Conditions Applicable to all Transactions

Appendix B-Exhibit 2- Software Terms

Appendix B-Exhibit 3- Lease Terms

Appendix B-Exhibit 4- Cash Purchase Terms

Appendix B-Exhibit 5- Maintenance Terms

Appendix B-Exhibit 6- Rental Terms

Appendix B-Exhibit 7- Production Ink Jet Baltoro, Trivor, Rialto) Terms

Appendix B- Exhibit 1

General Terms and Conditions to all Transactions

General Terms

- 1. Equipment Status.** Unless Customer is acquiring previously installed equipment, Equipment will be either: (a) "Newly Manufactured," which may contain some recycled components that are reconditioned; (b) "Factory Produced New Model" which is manufactured and newly serialized at a Xerox factory, adds functions and features to a product previously disassembled to a Xerox predetermined standard, and contains new components and recycled components that are reconditioned; or (c) "Remanufactured," which has been factory produced following disassembly to a Xerox predetermined standard and contains both new components and recycled components that are reconditioned. Xerox makes no representations as to the status of any Third-Party Hardware that Xerox may provide under any Order.
- 2. Trade-In Equipment.** If you are providing equipment to Xerox as part of this Agreement ("Trade-In Equipment"), You warrant that you have the right to transfer title to the Trade-In Equipment and that it has been installed and performing its intended function. Title and risk of loss to the Trade-In Equipment shall pass to Xerox when Xerox removes it from your premises. You warrant that the Trade-in equipment is in good working order, has not been modified from its original configuration (other than by Xerox), and has a UL label attached. You agree to maintain the Trade-In Equipment at its present site and in substantially its present condition until removed by Xerox. You agree to pay all accrued charges for the trade-In Equipment (up to and including payment of the final principal payment number) and to pay all maintenance, administrative, supply, and finance charges for this equipment through the date title passes to Xerox.
- 3. Equipment Delivery, Removal and Relocation.** Equipment prices include standard delivery and removal charges, Non-standard delivery and Equipment relocation for Xerox owned equipment must be arranged (or approved in advance) by Xerox and will be at your expense. Examples of non-typical charges would include the cost associated with any equipment delivery or removal where additional time or resources are required to disassemble equipment due to lack of adequate access, or the movement of Equipment up stairways or through windows requiring stair creepers, or cranes.
- 4. Equipment Installation Date.** The Equipment installation will be (a) the delivery date for TCPN installable Equipment; or (b) the installation date for Xerox installable Equipment, which is the date Xerox, determines the equipment to be operating satisfactorily as demonstrated by the successful completion of diagnostic routines and is available for your use.
- 5. Maintenance Services.** Except for Equipment identified as "No Svc.", Xerox (or a designated servicer) will keep the Equipment in good working order ("Maintenance Services"). The service technicians assigned to provide Basic Services have the expertise, skills, training, and professional education to perform the Basic Services in a professional manner.
 - A) Maintenance Services.** Maintenance Services will be provided during Xerox's standard working hours, Monday through Friday, 8:00 AM to 5:00 PM, excluding Xerox recognized holidays. Maintenance Services excludes repairs due to: (i) misuse, neglect or abuse; (ii) failure of the installation site or the PC or workstation used with the Equipment to comply with Xerox's published specifications; (iii) use of options, accessories or products not serviced by Xerox; (iv) non-Xerox alterations, relocation, service or supplies; or (v) failure to perform operator maintenance procedures identified in operator manuals.
 - B) Repairs & Parts.** Replacement parts may be new, reprocessed or recovered and all replaced parts become Xerox's property.

- C) Extended Service Hours.** If you elect "Extended Shift Coverage" Xerox will provide Maintenance Services for the indicated number of eight hour-shifts, with the first number indicating the number of eight-hour shifts and the second number indicating the days of the week (starting on Monday), e.g., 2 x 6 means 8:00 A.M. to 12:00 A.M., Monday through Saturday. Extended Shift Coverage will be billed separately.
- D) Installation Site.** You agree to give Xerox reasonable access to the Equipment and to provide Xerox adequate storage space for a reasonable quantity of replacement parts and supplies.
- E) Cartridge Products.** If Xerox is providing Maintenance Services for Equipment utilizing cartridges designated by Xerox as customer replaceable units, including copy/print cartridges and xerographic modules or fuser modules ("Cartridges"), you agree to use only unmodified Cartridges purchased directly from Xerox or its authorized resellers in the U.S. Cartridges packed with Equipment and replacement Cartridges may be new, remanufactured, or reprocessed. Remanufactured and reprocessed Cartridges meet Xerox's new Cartridge performance standards and contain new or reprocessed components. To enhance print quality, Cartridge(s) for many models of Equipment have been designed to cease functioning at a predetermined point. In addition, many Equipment models are designed to function only with Cartridges that are newly manufactured original Xerox Cartridges or with Cartridges intended for use in the U.S.
- F) Consumable Supplies included in Base/Print Charges.** If Consumable Supplies is identified in the Maintenance Plan Features. Maintenance Services will include black toner (excluding highlight color toner, clear toner and custom color toner), black developer, copy Cartridges, and, if applicable, fuser ("Consumable Supplies"). For full-color Equipment, Consumable Supplies shall also include, as applicable, color toner and developer. For Products identified as "Phaser", Consumable Supplies may also include, if applicable, black solid ink, color solid ink, imaging units, waste cartridges, transfer rolls, transfer belts, transfer units, belt cleaner, maintenance kits, print Cartridges, drum Cartridges, waste trays and cleaning kits. You agree that the Consumable Supplies are Xerox's property until used by you, that you will use them only with the Equipment, that you will return all Cartridges to Xerox for remanufacturing once they have been run to their cease-function point (at Xerox's expense when using Xerox-supplied shipping labels), and that at the end of the term of this Agreement you will either (1) return any unused Consumable Supplies to Xerox (at Xerox's expense when using Xerox-supplied shipping labels), or (2) destroy them in a manner permitted by applicable law. Should your use of Consumable Supplies exceed Xerox's published yields for these items by more than 10%, you agree that Xerox shall have the right to charge you for any such excess usage. When requested by Xerox, you agree to provide meter readings and inventory of Consumable Supplies in your possession.
- G) Equipment Replacement.** Xerox will, as your exclusive remedy for Xerox's failure to provide Maintenance Services, replace the Equipment with an identical model or, at Xerox's option, another model with comparable features and capabilities. There will be no additional charge for the replacement Equipment during the remainder of the initial Term.
- 7. Meter Readings.** You agree to provide meter readings in the manner and frequency identified by Xerox. If you do not provide Xerox with meter readings as required, Xerox may reasonably estimate them and bill you accordingly. If meter readings have been estimated, Xerox after receiving the actual meter readings for the equipment shall make an appropriate adjustment on the subsequent invoice.
- 8. Remote Services.** Certain models of Equipment are supported and serviced using data that is automatically collected by Xerox from the Equipment via electronic transmission from the Equipment to a secure off-site location. Examples of automatically transmitted data include product registration, meter read, supply level, Equipment configuration and settings, software version, and problem/fault code data. All such data shall be transmitted in a secure manner specified by Xerox. The automatic data transmission capability will not allow Xerox to read, view or download the content of any Customer documents residing on or passing through the Equipment or Customer's information management systems.

9. Warranty Disclaimer. Xerox disclaims, and you waive, the implied warranty of non-infringement.

10. Intellectual Property Indemnity. Xerox will defend, and pay any settlement agreed to by Xerox or any final judgment for, any claim that a Xerox-brand Product, including any Base Software or Diagnostic Software provided with or within the Xerox-brand Equipment, infringes a third party's U.S. intellectual property rights. You will promptly notify Xerox of any alleged infringement and permit Xerox to direct the defense. Xerox is not responsible for any non-Xerox litigation expenses or settlements unless it pre-approves them in writing. To avoid infringement, Xerox may modify or substitute an equivalent Xerox-brand Product, refund the price paid for the Xerox-brand Product (less the reasonable rental value for the period it was available to you), or obtain any necessary licenses. Xerox is not liable for any infringement based upon a Xerox-brand Product being modified to your specifications or being used or sold with products not provided by Xerox. For non-Xerox brand Products ordered under the Agreement, when you do not have a direct Intellectual Property Indemnity for the non-Xerox brand Product and Xerox does have an Intellectual Property Indemnity for such non-Xerox brand Products and is contractually permitted to do so, Xerox will pass its Intellectual Property Indemnity for such Product through to you.

11. Force Majeure. Xerox will not be liable to you during any period in which its performance is delayed or prevented, in whole or in part, by a circumstance beyond its reasonable control. Xerox will notify you if such a circumstance occurs.

12. Notices. Notices must be in writing and will be deemed given 5 days after mailing, or 2 days after sending by nationally recognized overnight courier. Notices will be sent to you at the "Bill to" address identified in this Agreement, and to Xerox at the inquiry address set forth on your most recent invoice, or to such other address as either party may designate by written notice.

Appendix B-Exhibit 2

SOFTWARE TERMS

1. SOFTWARE LICENSE

Xerox may provide Software to Customer pursuant to an Order hereunder. The following license applies to Software provided hereunder, unless such Software is accompanied by a click-wrap or shrink-wrap license agreement or otherwise provided subject to a separate license agreement.

- a. Xerox grants Customer a non-exclusive, non-transferable, non-assignable (by operation of law or otherwise) license to use in the U.S.: (i) Base Software only on or with the Equipment with which (or within which) it was delivered; and (ii) Application Software only on any single unit of Equipment, subject to Customer remaining current in the payment of any indicated applicable Software license fees (including any annual renewal fees). For Services Software, Xerox grants Customer a non-exclusive, non-transferable, non-assignable (by operation of law or otherwise) license in the U.S. to install the Services Software on a host computer(s) or server(s) or, if applicable, on Equipment or Third Party Hardware, and, further, if applicable, on the number of workstations, laptops and mobile devices specified in the Order, and to use the Services Software only for the purpose of receiving the applicable Services. Customer has no other rights to the Software. Customer will not and will not allow its employees, agents, contractors or vendors to: (i) distribute, copy, modify, create derivatives of, decompile, or reverse engineer Software except as permitted by applicable law; (ii) activate Software delivered with or within the Equipment in an un-activated state; or, (iii) access or disclose Diagnostic Software for any purpose. Title to Software and all copyrights and other intellectual property rights in Software will reside solely with Xerox and its licensors (who, if required by the terms of the third-party license agreement with Xerox, will be considered third party beneficiaries of this Agreement's software and limitation of liability provisions).
- b. The Base Software license will terminate: (i) if Customer no longer uses or possesses the Equipment with which the Base Software was provided; or (ii) upon the expiration or termination of any Order under which Customer has acquired the Equipment with which the Base Software was provided (unless Customer has exercised an option to purchase the Equipment, where

available, in which case the license to Base Software is perpetual and transferrable with purchase of the Equipment by Customer).

- c. Software may contain code to prevent its unlicensed use and/or transfer. If you do not permit Xerox periodic access to such Software, this code may impair the Equipment's and/or Software's functionality.
- d. Xerox does not warrant that the Software will be free from errors or that its operation will be uninterrupted.

2. SOFTWARE SUPPORT

Software support will be provided by Xerox or a designated service provider as follows. For Base Software, Software support will be provided during the initial term of the applicable Order and any renewal period, but not longer than five (5) years after Xerox stops taking orders for the subject model of Equipment. For Application Software, Software support will be provided as long as Customer is current in the payment of all applicable software license, annual renewal and "support only" fees. For Services Software, support will be provided in accordance with the terms of the applicable Statement of Work or Order.

- a. Xerox will maintain a web-based or toll-free hotline during Xerox's standard working hours to report Software problems and answer Software-related questions. Xerox, either directly or with its vendors, will make reasonable efforts to: (i) assure that Software performs in material conformity with its Documentation; (ii) provide available workarounds or patches to resolve Software performance problems; and (iii) resolve coding errors for (1) the current release and (2) the previous release for a period of six (6) months after the current release is made available to Customer. Xerox will not be required to provide Software support if Customer has modified the Software.
- b. Xerox may make available new releases of the Software that are designated as "**Maintenance Releases**" or "**Updates**." Maintenance Releases or Updates are provided at no charge and must be implemented within six (6) months after being made available to Customer. Each Maintenance Release or Update shall be considered Software governed by these terms. Feature Releases will be subject to additional license fees at Xerox's then-current pricing and shall be considered Software governed by these terms and conditions (unless otherwise noted in an Order). Implementation of a Maintenance Release, Update or Feature Release may require Customer to procure, at its expense, additional hardware and/or software from Xerox or another entity. Upon installation of a Maintenance Release, Update or Feature Release, Customer will return or destroy all prior Maintenance Releases, Updates or Feature Releases.
- c. Xerox may increase Software license fees and support fees for Application Software annually by an amount no greater than the CPI Adjustment Percentage.

3. DIAGNOSTIC SOFTWARE

Diagnostic Software and method of entry or access to it constitute valuable trade secrets of Xerox. Title to the Diagnostic Software shall at all times remain solely with Xerox and Xerox's licensors. Xerox does not grant Customer a license or right to use the Diagnostic Software. Customer will not use, reproduce, distribute, or disclose the Diagnostic Software for any purpose (or allow third parties to do so). Customer will allow Xerox reasonable access to the Equipment during Customer's normal business hours to remove or disable Diagnostic Software if Customer is no longer receiving Maintenance Services from Xerox.

4. THIRD PARTY SOFTWARE

Third Party Software is subject to license and support terms provided by the applicable Third-Party Software vendor.

5. FREEFLOW TERMS AND CONDITIONS

The following terms apply to Xerox FreeFlow Print Server™/DocuSP® software included in Base Software ("FreeFlow Base Software") and/or Application Software identified as Xerox FreeFlow software (including, but not limited to, FreeFlow Makeready® and FreeFlow Process Manager™) (collectively, "FreeFlow Application Software"), and are additive to and supplement those found elsewhere in the Agreement. FreeFlow Base Software and FreeFlow Application Software are collectively referred to as "FreeFlow Software."

1. FreeFlow Software may include and/or incorporate font programs ("Font Programs") and other software provided by Adobe Systems Incorporated ("Adobe Software"). You may embed copies of the Font Programs into your electronic documents for the purpose of printing and viewing the document. You are responsible for ensuring that you have the right and are authorized by any necessary third parties to embed any Font Programs in electronic documents created with the FreeFlow Application Software. If the Font Programs are identified as "licensed for editable embedding" at www.adobe.com/type/browser/legal/embeddingeula, you may also embed copies of those Font Programs for the additional purpose of editing your electronic documents. No other embedding rights are implied or permitted under this license.
2. You will not, without the prior written consent of Xerox and its licensors: (a) alter the digital configuration of the FreeFlow Software, or solicit others to cause the same, so as to change the visual appearance of any of the FreeFlow Software output; (b) use the FreeFlow Software in any way that is not authorized by the Agreement; (c) use the embedded code within the FreeFlow Software outside of the Equipment on which it was installed or in a stand-alone, time-share or service bureau model; (d) disclose the results of any performance or benchmark tests of the FreeFlow Software; (e) use the FreeFlow Software for any purpose other than to carry out the purposes of the Agreement; or (f) disclose or otherwise permit any other person or entity access to the object code of the FreeFlow Software.
3. FreeFlow Process Manager contains Oracle Database Express Edition database software and documentation licensed from Oracle America, Inc. ("Oracle"). Oracle grants you a nonexclusive, nontransferable limited license to use Database Express Edition for purposes of developing, prototyping and running your applications for your own internal data processing operations. Database Express Edition may be installed on a multiple CPU server but may only be executed on one processor in any server. Upon not less than 45 days prior written notice, Xerox and/or its licensors may, at their expense, directly or through an independent auditor, audit your use of FreeFlow Process Manager and all relevant records not more than once annually. Any such audit will be conducted at a mutually agreed location and will not unreasonably interfere with your business activities.
4. The Copyright Management feature of FreeFlow Makeready ("FFCM") contains the optional Copyright Clearance Center, Inc. ("CCC") copyright licensing services feature of FFCM ("CCC Service"). If this option is ordered, you will comply with any applicable terms and conditions contained on the CCC website, www.copyright.com, and any other rights holder terms governing use of materials, which are accessible in FFCM. If CCC terminates Xerox's right to offer access to the CCC Service through FFCM, Xerox may, upon written notice and without any liability to you, terminate your right to access the CCC Service through FFCM. THE CCC SERVICE IS PROVIDED "AS IS," WITHOUT ANY WARRANTIES, WHETHER EXPRESS OR IMPLIED. XEROX DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING WITHOUT LIMITATION THE IMPLIED WARRANTIES OF NONINFRINGEMENT, MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. You will defend and indemnify Xerox from any and all losses, claims, damages, fines, penalties, interest, costs and expenses, including reasonable attorney fees, arising from or relating to your use of the CCC Service.
5. If you install FreeFlow Application Software on a computer that you supply, the following terms apply: (a) Xerox will only be obligated to support FreeFlow Application Software if it is installed on hardware and software meeting Xerox's published specifications (collectively "Workstation"); (b) IF YOU USE FREEFLOW APPLICATION SOFTWARE WITH ANY HARDWARE OR SOFTWARE OTHER THAN A WORKSTATION, ALL REPRESENTATIONS AND WARRANTIES ACCOMPANYING SUCH FREEFLOW APPLICATION SOFTWARE WILL BE VOID AND ANY SUPPORT/MAINTENANCE YOU CONTRACT FOR IN CONNECTION WITH SUCH FREEFLOW APPLICATION SOFTWARE WILL BE VOIDABLE AND/OR SUBJECT TO ADDITIONAL CHARGES; and (c) you are solely responsible for: (i) the acquisition and support, including any and all associated costs, charges and other fees, of any Workstation you supply; (ii) compliance with all terms governing such Workstation acquisition and support, including terms applicable to any non-Xerox software associated with such Workstation; and (iii) ensuring that such Workstation meets Xerox's published specifications.
6. The following terms apply to FreeFlow Software licensed to U.S. government customers:
 - a. Java technology contained in FreeFlow Software is subject to: (i) FAR 52.227-14(g)(2) and FAR 52.227-19; and (ii) if licensed to the U.S. Department of Defense ("DOD"), DFARS 252.227-7015(b)

and DFARS 227.7202-3(a).

- b. Adobe Software is a “commercial item,” as that term is defined at FAR 2.101, consisting of “commercial computer software” and “commercial computer software documentation” as such terms are used in FAR 12.212, and is licensed to civilian agencies consistent with the policy set forth in FAR 12.212, or to the DOD consistent with the policies set forth in DFARS 227.7202-1.
 - c. Oracle Database Express Edition is “commercial computer software” and is subject to the restrictions as set forth in the Rights in Technical Data and Computer Software Clauses in DFARS 252.227-7015 and FAR 52.227-19 as applicable.
7. FreeFlow Software may include Microsoft Embedded Standard operating system software to which the following terms apply:
- a. You agree to and will comply with the Microsoft terms and conditions contained on the Xerox website, <http://www.support.xerox.com/support/open-source-disclosures/file-redirect/enus.html?&contentId=136023>
 - b. Any updates, upgrades or reinstallations of Microsoft Embedded Standard operating system software are subject to the terms and conditions of this license and may be used only with the Xerox-brand Equipment with which it was delivered. Any other use of the software is strictly prohibited and may subject you to legal action.
 - c. If the Equipment includes Remote Desktop Services that enable it to connect to and access applications running on a server, such as Remote Desktop Protocol, Remote Assistance and Independent Computer Architecture, such Desktop Functions will not run locally on the system, except for network/Internet browsing functions.
 - d. The FreeFlow Base Software contains the Windows Update feature that allows you to access Windows Updates directly through the Microsoft Corp. Windows Update server. If you elect to activate this feature, any Windows Updates installed by you using the Windows Update feature may not function on the Equipment or may cause malfunctions or cause harm to the Equipment. Before you download a Windows Update using this feature, you should contact Xerox so that Xerox can ensure that each Windows Update is suitable for use on the Equipment and provide any necessary technical support for the installation and use of such Windows Update.
 - e. No High Risk Use.
WARNING: The Windows Embedded 7 Standard operating system is not fault-tolerant. The Windows Embedded 7 Standard operating system is not designed or intended for any use in any computing device where failure or fault of any kind of the Windows Embedded 7 Standard operating system could reasonably be seen to lead to death or serious bodily injury of any person, or to severe physical or environmental damage ("High Risk Use"). Xerox is not licensed to use, distribute, or sublicense the use of the Windows Embedded 7 Standard operating system in High Risk Use. High Risk Use is STRICTLY PROHIBITED.

Appendix B-Exhibit 3

LEASE TERMS

- 1. Non-Cancelable Agreement.** THIS AGREEMENT CANNOT BE CANCELED OR TERMINATED EXCEPT AS EXPRESSLY PROVIDED HEREIN. YOUR OBLIGATION TO MAKE ALL PAYMENTS, AND TO PAY ANY OTHER AMOUNTS DUE OR TO BECOME DUE, IS ABSOLUTE AND UNCONDITIONAL AND NOT SUBJECT TO DELAY, REDUCTION, SET-OFF, DEFENSE, COUNTERCLAIM OR RECOUPMENT FOR ANY REASON WHATSOEVER, IRRESPECTIVE OF XEROX'S PERFORMANCE OF ITS OBLIGATIONS HEREUNDER. ANY CLAIM AGAINST XEROX MAY BE ASSERTED IN A SEPARATE ACTION AND SOLELY AGAINST XEROX.
- 2. Lease Commencement & Term.** The Term for each unit of Equipment will commence upon: delivery of customer-installable Equipment; or the installation of Xerox-installable Equipment and will expire on the last day of the final full calendar month of the contracted term of the Lease Agreement. Unless

either party provides notice of termination at least 30 days before the expiration of the initial Term, it will renew on a month-to-month basis on the same terms and conditions. During this renewal period, either party may terminate the Equipment upon at least 30 days' notice. Upon termination, you will make the Products available for removal by Xerox. At the time of removal, the Equipment will be in the same condition as when delivered (reasonable wear and tear excepted).

- 3. Invoicing.** The Minimum Lease Payment, which may include a guaranteed number of copies (copy allowance), plus any additional Print Charges covers the cost of (1) the use of the equipment; (2) the equipment's maintenance; and (3) consumable supplies, if applicable. The Minimum Lease Payment will commence following Equipment installation and will be billed monthly. Charges for excess prints will be reconciled and billed monthly or quarterly, as applicable, in arrears.
- 4. Refinance.** The "Amount Refinanced" is included in the amount financed under this Agreement. If the Amount Refinanced is under an agreement with a third party, you acknowledge you have the right to terminate the agreement and you will provide Xerox with a statement from the third party identifying the equipment at issue, the amount to be paid off and the payee's name and mailing address. If the Amount Refinanced is under an agreement with Xerox, the refinancing will render your prior agreement null and void. If you breach any of your obligations under this Agreement, the full Amount Refinanced will be immediately due and payable.
- 5. Price Increases.** Xerox may annually increase the maintenance component of the Minimum Payment and Print Charges, each such increase not to exceed 10%. For Application Software, Xerox may annually increase the software license or support fees, each such increase not to exceed 10%. These adjustments will occur at the commencement of each fiscal contract cycle.
- 6. Payment & Credit.** Your payment is due within 30 days after the invoice date, with all charges being billed in arrears. Restrictive covenants on payment instruments will not reduce your obligations. You authorize Xerox, or its agent, to obtain credit reports from commercial credit reporting agencies.
- 7. Taxes.** Unless you provide proof of your tax-exempt status, you will be responsible for all applicable taxes, fees or charges of any kind (including interest and penalties) assessed by any governmental entity on this Agreement or the amounts payable under this Agreement ("Taxes"), which will be included in Xerox's invoice unless you timely provide proof of your tax-exempt status.
- 8. Late Charges.** If any payment is not received by Xerox within 10 days of the due date (40 days after the invoice date), Xerox may charge a late interest charge as allowed under New York law equal to the higher of 5% of the amount due or \$25.00, not to exceed the maximum amount permitted by law, as a reasonable collection cost.
- 9. Default and Remedies.** If you default or breach an individual Lease Agreement, Xerox may, in addition to its other remedies (including cessation of Maintenance Services), remove the Equipment at your expense and require immediate payment, as liquidated damages for loss of bargain and not as a penalty, of: (a) all amounts then due, plus interest from the due date until paid as allowed under law; at the rate of 1.5% per month; (b) the Minimum Lease Payments (less the Maintenance Services and Consumable Supplies components, as reflected on Xerox's records) remaining in the Term, discounted at 4% per annum; and (c) the applicable FMV or Purchase Option; and (d) all applicable Taxes. If you make the Equipment available for removal by Xerox within 30 days after notice of default, in the same condition as when delivered (reasonable wear and tear excepted), you will receive a credit for the fair market value of the Equipment as determined by Xerox, less any costs incurred by Xerox. You agree to pay all reasonable costs, including attorneys' fees, incurred by Xerox to enforce this Agreement.
- 10. Assignment.** Except for assignment by Xerox to a parent, subsidiary or affiliate of Xerox, or to securitize this Agreement as part of a financing transaction ("Permitted Assignment"), neither party will assign any of its rights or obligations under this Agreement without the prior written consent of the other party. In the event of a Permitted Assignment: (a) Xerox may, without your prior written consent,

release to the proposed assignee information it has about you related to this Agreement; (b) the assignee will have all of the rights but none of the obligations of Xerox hereunder; (c) the assignee will continue to look to Xerox for performance of Xerox's obligations, including the provision of Maintenance Services; (d) you waive and release the assignee from any claim relating to or arising from the performance of Xerox's obligations hereunder; (e) you shall not assert any defense, counterclaim or setoff you may have against an assignee; and (f) you will remit payments in accordance with instructions of the assignee.

- 11. Risk of Loss.** You agree that: (i) the equipment will remain personal property; (ii) you will not attach the equipment as a fixture to any real estate; (iii) you will not pledge, sub-lease, or part with possession of the equipment or file, or permit to be filed, any lien against the equipment; and, (iv) you will not make any permanent alterations to the equipment. The risk of loss due to your fault or negligence, as well as theft, fire, or disappearance, shall pass to you upon delivery. Risk of loss passes to you upon delivery and remains with you until Xerox removes the Equipment.
- 12. FMV End of Term Purchase Option.** Provide you are not in default, you may purchase the Equipment, "AS IS, WHERE IS" and WITHOUT ANY WARRANTY AS TO CONDITION OR VALUE, at the end of the initial Term for the fair market value of the Equipment at the expiration of the initial Term, plus all applicable Taxes.
- 13. FPO End of Term Purchase Option.** Provide you are not in default, you may purchase the Equipment, "AS IS, WHERE IS" and WITHOUT ANY WARRANTY AS TO CONDITION OR VALUE, at the end of the initial Term for the "Purchase Option" indicated on the face of this Agreement (i.e., either a set dollar amount or the fair market value of the Equipment at the expiration of the initial Term), plus all applicable Taxes.
- 14. Waivers.** The parties agree that this Agreement is: (i) a "finance lease" under Article 2A of the Uniform Commercial Code and, except to the extent expressly provided herein, and to the extent permitted by New York law, you waive all rights and remedies conferred upon a lessee by Article 2A; and (ii) a lease for all federal, state or local income tax purposes and you shall not claim any credit or deduction for depreciation in respect of the Equipment, or take any other action inconsistent with your role as lessee of the Equipment.
- 15. Protection of Xerox's Rights.** You authorize Xerox or its agent to file, by any permissible means, financing statements necessary to protect Xerox's rights as Lessor of the Equipment. You will promptly notify Xerox of a change in ownership, or if you relocate your principal place of business or change the name of your business.
- 16. State and Local Government Terms and Conditions.**
 - A) Tax Treatment (applicable to Fixed Purchase Option Leases). Xerox has accepted this Agreement based on your representation that Xerox may claim any interest paid by you as exempt from federal income tax under Section 103(c) of the Internal Revenue Code ("Code"). You will comply with the information reporting requirements of Section 149(e) of the Code. Such compliance includes the execution of 8038-G or 8038-GC Information Returns. You appoint Xerox as your agent to maintain, and Xerox will maintain, or cause to be maintained, a complete and accurate record of all assignments of this Agreement in form sufficient to comply with the book entry requirements of Section 149(a) of the Code and the regulations thereunder from time to time. Should Xerox lose the benefit of this exemption as a result of your failure to comply with or be covered by Section 103(c) the Code or the regulations thereunder, then, subject to the availability of funds and upon demand by Xerox, you will pay Xerox an amount equal to its loss in this regard. You shall provide Xerox with a properly prepared and executed copy of US Treasury Form 8038 or 8038-GC.

Appendix B-Exhibit 4

Cash Purchase Terms

1. **Invoicing.** The invoice under a Cash Purchase Agreement consists of the Net Price amount for the Equipment purchased and all applicable Taxes.
2. **Taxes.** Unless you provide proof of your tax-exempt status, you will be responsible for all applicable taxes, fees or charges of any kind (including interest and penalties) assessed by any governmental entity on this Agreement or the amounts payable under this Agreement ("Taxes"), which will be included in Xerox's invoice unless you timely provide proof of your tax-exempt status.
3. **Payment.** Your payment is due within 30 days after the invoice date, with all charges being billed in arrears. Restrictive covenants on payment instruments will not reduce your obligations. You authorize Xerox, or its agent, to obtain credit reports from commercial credit reporting agencies.
4. **Default & Remedies.** If you default an individual Cash Purchase Agreement, Xerox, in addition to its other remedies, including the cessation of Basic Services, may require immediate payment of all amounts then due (including all applicable Taxes), plus interest on all amounts due until paid as allowed under law: at the rate of one and one-half percent (1.5%) per month, not to exceed the maximum amount permitted by law.
5. **Equipment Installation Date.** The Equipment installation will be (a) the delivery date for customer installable Equipment; or (b) the installation date for Xerox installable Equipment, which is the date Xerox determines the equipment to be operating satisfactorily as demonstrated by the successful completion of diagnostic routines and is available for your use.
6. **Title, Warranty, and Risk.** Title, warranty, and risk of loss to the Equipment passes to you upon delivery of customer-installable Equipment; or installation of Xerox-installable Equipment. Until you have paid for the Equipment in full: (i) it will remain personal property; (ii) you will not attach it as a fixture to any real estate; (iii) you will not pledge, sub-lease or part with possession of it, or file or permit to be filed any lien against it; and (iv) you will not make any permanent alterations to it. Warranty coverage for any product utilizing Cartridges is conditioned upon you using only unmodified cartridges purchased directly from Xerox or its authorized resellers.

Appendix B- Exhibit 5

MAINTENANCE TERMS

1. **Maintenance Commencement & Term.** The Term for Maintenance Services will begin following the equipment installation and expire on the final day of the twelfth (12) full calendar months after installation or at the end of the customer's then current fiscal year as applicable.
 - A) Xerox may annually increase the Minimum Payment and Print Charges, each such increase not to exceed 10%. For Application Software, Xerox may annually increase the software license or support fees, each such increase not to exceed 10%. These adjustments will occur at the commencement of each fiscal / annual contract cycle.
2. **Invoicing.** The Monthly Minimum Maintenance Charge will be billed monthly and Charges for excess prints will be reconciled at the account level and billed quarterly in arrears.
3. **Payment.** Your payment is due within 30 days after the invoice date, with all charges being billed in arrears. Restrictive covenants on payment instruments will not reduce your obligations. You authorize Xerox, or its agent, to obtain credit reports from commercial credit reporting agencies.
4. **Taxes.** Unless you provide proof of your tax-exempt status, you will be responsible for all applicable taxes, fees or charges of any kind (including interest and penalties) assessed by any governmental

entity on this Agreement or the amounts payable under this Agreement ("Taxes"), which will be included in Xerox's invoice unless you timely provide proof of your tax-exempt status.

- 5. Default & Remedies.** If you default or breach an individual Maintenance Agreement, Xerox, in addition to its other remedies, you will be in default under this Agreement if (1) Xerox does not receive any payment within 15 days after the date it is due, or (2) you breach any other obligation in this or any other agreement with Xerox. If you default, Xerox may, in addition to its other remedies (including the cessation of Maintenance Services), require immediate payment, as liquidated damages for loss of bargain and not as a penalty, of (a) all amounts then due, plus interest from the due date until paid as allowed under law; at the rate of 1.5% per month; and (b) the remaining Minimum Payments, not to exceed 6 such payments if this Agreement is for a one year Term, and twelve (12) such payments for a multi-year Term; and, (c) all applicable Taxes. You will pay all reasonable costs, including attorneys' fees, incurred by Xerox to enforce this Agreement. Termination Charges will not be assessed if you upgrade the Equipment to an alternative Xerox product or cancel an accessory.

Appendix B- Exhibit 6

RENTAL TERMS

Rental Terms

- 1. Title and Risk of Loss.** Title to the Products remains with Xerox. Risk of loss or damage to the Products passes to you upon delivery. You will insure the Products against loss or damage and the policy will name Xerox as Loss Payee.
- 2. Rental Order Taking Term.** The initial term for any Rental Order will be the number of full calendar months stated in the individual Rental Order. The Minimum Lease Payment for any partial month following the equipment installation date will be billed on a pro rata basis, based on a 31-day month.
- 3. Rental Order Commencement & Term.** The Term for each unit of Equipment will commence upon the delivery of customer-installable Equipment; or the installation of Xerox-installable Equipment and will expire on the last day of the final full calendar month of the contracted term indicated in the Rental Order. Unless either party provides notice of termination at least 30-days before the expiration of the initial Term, it will renew on a month-to-month basis at the same prices, and the same terms and conditions. During the renewal period, either party may terminate the Equipment upon at least 30-days' notice. Upon termination, you will make the Equipment available for removal by Xerox. At the time of removal, the Equipment will be in the same condition as when delivered, reasonable wear and tear accepted.
- 4. Equipment Return.** Unless you have renewed or purchased the Equipment, you will make the Equipment and Base Software available for removal at the expiration of the Individual Rental Order term in the same condition as when delivered, reasonable wear and tear accepted.

APPENDIX B - EXHIBIT 7

Production Inkjet Specific Terms and Conditions:

The following terms and conditions are applicable to all (or as noted, some of) Xerox's BaltoroHF, Rialto and Trivor Equipment acquired by Customer (collectively, the "Production Inkjet Equipment" or "Equipment"):

COMMENCEMENT & TERM. For the Production Inkjet Equipment, this provision supersedes and replaces any "Term" noted on the PO or in the Lease Terms. This PO is valid when accepted by Xerox. The Term for each unit of Equipment will commence upon the installation of Xerox-installable Equipment as confirmed by your authorized representative signing the part of the Customer Implementation Sign-Off document

wherein it is agreed that the delivery and installation of the Equipment, the training activities and the solution implementation in accordance with the CED and the SOW Acceptance Criteria have been completed ("Commencement Date") and will continue for the number of full calendar months shown in the PO for "Term" ("initial Term"). Any partial month in the Term will be billed on a pro rata basis, based on a 30-day month. Unless either party provides notice of termination at least thirty days before the expiration of the initial Term, it will renew automatically on a month-to-month basis on the same terms and conditions. During this renewal period, either party may terminate the Equipment upon at least 30 days' notice. Upon termination, you will make the Products available for removal by Xerox. At the time of removal, the Equipment will be in the same condition as when delivered (reasonable wear and tear excepted).

RESPONSIBILITY FOR MEETING CERTAIN CED REQUIREMENTS. You are solely responsible for fulfilling all of your obligations set forth in the CED for the Equipment, including, but not limited to, meeting all environmental, product space and power, and network connectivity requirements. In addition, the CED and User Guide ("Guide") set forth certain operator maintenance activities that you are responsible for performing at the intervals indicated therein. You may have Xerox perform, or assist in the performance of, any of these operator maintenance activities, subject to the availability of Xerox certified technicians, upon your agreement to pay Xerox's then-prevailing service call rates.

BALTORO AND RIALTO INK AND PRINT HEAD MAINTENANCE SERVICES. For the BaltoroHF and Rialto Equipment (referred to in this Section as "Equipment"), repairs that are needed due to misuse, neglect or abuse (which are excluded from Xerox's provision of Maintenance Services as described in Appendix B-Exhibit 1 General Terms and Conditions #5, specifically include, but are not limited to, your failure to ensure that inks and consumables are correctly loaded into the Equipment and to properly perform operator maintenance in a timely manner. The correct method of loading ink is described in the Guide. Customer is liable for any and all damage, including all repairs, arising out of incorrect loading of ink or from the failure to properly perform operator maintenance in a timely manner.

Routine refurbishment and replacement of print heads is covered under this Agreement at no additional charge to you. Xerox's refurbishment and replacement obligations can be voided if you:

- (a) fail to perform routine maintenance as specified by Xerox;
- (b) use inks, consumables (including paper) or spare parts, which do not meet Xerox specifications;
- (c) allow or cause the changing or handling of a print head by anyone other than a Xerox certified service representative;
- (d) allow the repair of the Equipment or a print head by anyone other than a Xerox certified service representative;
- (e) fail to maintain the environmental specifications required by Xerox including but not limited to specifications for humidity and/or temperature during operation of the Equipment;
- (f) fail to follow Xerox's operating procedures while operating the Equipment; or
- (g) allow the Equipment to be operated by employees that have not received Xerox training.

Xerox will not be required to repair or replace a print head if the cause of the subject failure is covered by any of the specific causes listed above or any other exclusion set forth in the Agreement or the applicable CED or Guide, and you will be required to pay for the repairs to the, or to purchase a replacement, print head. You agree to perform all maintenance tasks when directed to do so by the status messages on the Equipment's interface window and/or as outlined in the Equipment's CED or Guide.

In the event of the failure of a print head, you and Xerox will jointly review the maintenance history, and any other relevant data. If you have complied with the foregoing requirements, as demonstrated by the Equipment and/or in the Equipment's CED and Guide and any other relevant data, Xerox will replace the failed print head in accordance with this Agreement at no charge to you.

In the event you have failed to perform the maintenance tasks as directed to do so by the Equipment's interface window and/ or as outlined in the Equipment's CED and Guide, or any other relevant data demonstrates that you have failed to adhere to the requirements set out in the CED or Guide, you will return the damaged print head to Xerox in accordance with the process that is communicated to you and managed

by your Xerox certified service representative. The determination of your liability or non-liability must be made in each instance prior to your returning the damaged print head to Xerox.

In a case where your liability for repair or replacement has been agreed to, following return of a print head, Xerox will in good faith determine if the print head can be repaired or must be replaced. Xerox will communicate its determination to you promptly and provide at such time its good faith estimate of the cost of the remedial action to be undertaken. In a case where your liability for repair or replacement has been agreed to, you will pay the amount invoiced by Xerox for the materials, associated work and shipping costs to repair or replace the subject print head. The amount to be invoiced shall be in line with Xerox's good faith estimate and, in instances where a print head must be replaced, Xerox will charge you an amount not to exceed \$12,500. While there is an agreement in place between you and Xerox that requires Xerox to provide Maintenance Services for the Equipment, if Xerox uses any of the spare parts located and stored at your site to keep the Equipment in good working order, Xerox will replace the spare parts used at no additional cost to you. Additionally, Xerox will not charge you for spare parts supplied from a Xerox storage or distribution facility used to keep the Equipment in good working order.

TRIVOR INK AND JETTER BLOCK MAINTENANCE SERVICES. For the Trivor Equipment (referred to in this Section as "Equipment"), repairs that are needed due to misuse, neglect or abuse (which are excluded from Xerox's provision of Maintenance Services as described in Appendix B-Exhibit 1 General Terms and Conditions #5, specifically include, but are not limited to, your failure to ensure that inks and consumables are correctly loaded into the Equipment and to properly perform operator maintenance in a timely manner. The correct method of loading ink is described in the Guide. You are liable for any and all damage, including all repairs, arising out of incorrect loading of ink or from the failure to properly perform operator maintenance in a timely manner. Routine refurbishment and replacement of Jetter Blocks is covered under this Agreement at no additional charge to you. Xerox's refurbishment and replacement obligations can be voided if you: (i) fail to perform routine maintenance as specified by Xerox; (ii) use inks, consumables (including paper) or spare parts, which do not meet Xerox specifications; (iii) allow or cause the changing or handling of a Jetter Block by anyone other than a Xerox certified service representative; (iv) allow the repair of the Equipment or a Jetter Block by anyone other than a Xerox certified service representative; (v) fail to maintain the environmental specifications required by Xerox including but not limited to specifications for humidity and/or temperature during operation of the equipment; (vi) fail to follow Xerox's operating procedures while operating the Equipment; or, (vii) allow the Equipment to be operated by employees that have not received Xerox training. Xerox will not be required to repair or replace Jetter Blocks if the cause of the subject failure is covered by any of the specific causes listed above or any other exclusion set forth in the Agreement or the applicable CED and you will be required to pay for the repairs to the, or to purchase replacement, Jetter Blocks. You agree to maintain a maintenance log to demonstrate adherence to Xerox requirements. In the event of the failure of a Jetter Block, you and Xerox will jointly review the maintenance log, and any other relevant data. If you have complied with the foregoing requirements, as demonstrated by the maintenance log and any other relevant data, Xerox will replace the Jetter Block in accordance with this Agreement at no charge to you. In the event you have failed to keep the maintenance log, or the maintenance log or any other relevant data demonstrates that you have failed adhere to Xerox requirements, you will return the damaged Jetter Block to Xerox in accordance with the process that is communicated to you and managed by your Xerox certified service representative. The determination of your liability or non-liability must be made in each instance prior to your returning the damaged Jetter Block to Xerox. In a case where your liability for repair or replacement has been agreed to, following return of a Jetter Block, Xerox will in good faith determine if the Jetter Block can be repaired or must be replaced. Xerox will communicate its determination to you promptly and provide at such time its good faith estimate of the cost of the remedial action to be undertaken. In a case where your liability for repair or replacement has been agreed to, you will pay the amount invoiced by Xerox for the materials, associated work and shipping costs to repair or replace the subject Jetter Block. The amount to be invoiced shall be in line with Xerox's good faith estimate and, in instances where a Jetter Block must be replaced, Xerox will charge you an amount not to exceed the production cost of a Jetter Block without profit or mark-up, which shall not exceed \$25,000. While there is an agreement in place between you and Xerox that requires Xerox to provide Maintenance Services for the Equipment, if Xerox uses any of the spare parts located and stored at your site to keep the Equipment in good working order, Xerox will replace the spare parts used at no additional cost to you. Additionally, Xerox will not charge you for spare parts supplied from a Xerox storage or distribution facility used to keep the Equipment in good working order.

SUPPLIES AND SUPPLIES PRICING. The charges set out in the PO or Lease or Sale Agreement do not include charges for Xerox's provision of supplies (as such term is used in the Supplies Exhibit attached to this Addendum) to be used with the Equipment. Supplies to be used with Equipment will be ordered separately by you using the "Customer Number" identified in the Supplies Exhibit and are subject to the pricing, terms and conditions set forth in the Supplies Exhibit.

GUARANTEE DISCLAIMER XEROX'S "TOTAL SATISFACTION GUARANTEE", "SATISFACTION GUARANTEE" OR ANY OTHER SIMILARLY STYLED GUARANTEE FROM XEROX, WHETHER MADE IN ORAL OR WRITTEN FORM, ARE NOT APPLICABLE TO THE PRODUCTION INKJET EQUIPMENT.

PER FOOT PRICING. For the Trivor Equipment and Rialto Equipment, pricing is based on per linear foot pricing and the applicable "Per Print Rate" on the order is charged for each linear foot of print output.

TERMINATION BEFORE EQUIPMENT SHIPMENT. Notwithstanding anything to the contrary set forth in the Agreement, for the Trivor or Rialto Equipment (referred to in this Section as "Equipment"), Customer may elect to terminate an Order Agreement or Purchase Order before the commencement of shipment of the Equipment from its place of manufacture to Customer. If Customer makes such election, neither Customer nor Xerox will have liability of any type or kind to the other under this Agreement or the Order Agreement or Purchase Order. Customer may also elect to terminate the Order Agreement or Purchase Order after the commencement of shipment of the Equipment from its place of manufacture to Customer, in which case Customer will promptly pay to Xerox, as liquidated damages for loss of bargain and not as a penalty, \$100,000 for each model of Trivor Equipment and/or \$50,000 for each model of Rialto Equipment included in such Order Agreement or Purchase Order, and, upon receipt of such payment in full, neither Customer nor Xerox will have liability of any type or kind to the other under this Agreement or the Order Agreement or Purchase Order.

PAYMENT SCHEDULE. For any Production Inkjet Equipment included in any Cash Purchase Order Agreement or Purchase Order, Customer will make the payments to Xerox therefor pursuant to the following payment schedule: (i) first payment at the time of your execution of the Order Agreement or Purchase Order in the amount of twenty-five percent (25%) of the purchase price of each Production Inkjet Equipment, and (ii) second payment prior to shipment of the Production Inkjet Equipment from the place where it is manufactured in the amount of fifty percent (50%) of the purchase price of each Production Inkjet Equipment (collectively, the "Pre-Payments"). Xerox will not ship the Production Inkjet Equipment to you until Xerox receives the Pre-Payments required in the preceding sentence. The remaining twenty-five percent (25%) of the purchase price for each Production Inkjet Equipment will be invoiced to you after the Agreement commences as provided above. The foregoing payments are exclusive of applicable Taxes that are payable by you and such Taxes may be included in the invoice for one or more of the above-referenced payments or in one or more separate invoices.

MATHWORKS SOFTWARE LICENSE. For the Trivor and BaltoroHF Equipment (referred in this Section to "Equipment"), the Equipment incorporates software from MathWorks, Inc. ("MathWorks") and the following terms apply to said software:

- a. **LICENSE GRANT.** Subject to the restrictions below, MathWorks hereby grants to Customer a license to install and use the MATLAB Compiler Runtime Libraries ("MCR"), solely and expressly for the purpose of running software created with the MATLAB Compiler (the "Application Software"), and for no other purpose. This license is personal, nonexclusive, and nontransferable.
- b. **LICENSE RESTRICTIONS.** Customer shall not modify or adapt the MCR for any reason. Customer shall not disassemble, decompile, or reverse engineer the MCR. Customer shall not alter or remove any proprietary or other legal notices on or in copies of the MCR. Unless used to run Application Software, Customer shall not rent, lease, or loan the MCR, time share the MCR, provide service bureau use, or use the MCR for supporting any other party's use of the MCR. Customer shall not sublicense, sell, or otherwise transfer the MCR to any third party. Customer shall not republish any documentation that may be provided in connection with the MCR. All rights not granted, including without limitation rights to reproduce, sublicense, rent, sell, distribute, create derivative works, serve other software by means of, decompile, reverse engineer, and disassemble the MCR, are expressly reserved by MathWorks.

c. NO TECHNICAL SUPPORT. Technical support is not provided by MathWorks for users of the MCR under this license. MathWorks may, at its sole discretion, offer bug fixes or updates to the MCR.

d. TERM AND TERMINATION. This license shall automatically terminate upon your failure to comply with this license.

e. EXPORT CONTROL. The MCR may be subject to U.S. and non-U.S. export control laws and other applicable governmental export and import laws and regulations.

In exercising your rights under this license, Customer agree not to violate any such laws and regulations. Customer also represent and warrant that (i) Customer are not located in a country that is subject to a U.S. Government embargo, or that has been designated by the U.S. Government as a "terrorist supporting" country; and (ii) Customer are not listed on any U.S. Government list of prohibited or restricted parties.

f. U.S. GOVERNMENT LICENSEES: Customer agree that the MCR qualifies as commercial computer software or documentation as defined in the FAR and/or DFARS; that the terms and conditions of this MCR (MATLAB Compiler Runtime) LIBRARIES LICENSE shall govern your use, reproduction, performance, display, and disclosure of the MCR, superseding any inconsistent government provisions.

g. ASSIGNMENT. Customer may not assign or otherwise transfer this license and its rights and obligations hereunder, in whole or in part.

h. LIMITATION OF LIABILITY. To the extent permitted by law, any liability of MathWorks (whether in relation to breach of contract, negligence or otherwise) shall be limited to ten dollars (\$10.00 USD); and MathWorks shall have no liability for any indirect or consequential loss (whether foreseeable or otherwise and including loss of profits, loss of business, loss of opportunity, and loss of use, or unauthorized use or access, of any computer hardware or software). Some states do not allow the exclusion or limitation of incidental or consequential damages, so the above exclusion or limitation may not apply to Customer. MathWorks' liability for death or personal injury resulting from negligence or for any other matter in relation to which liability by law cannot be excluded or limited shall not be excluded or limited.

i. DISCLAIMER OF WARRANTIES. The MCR is delivered "as is" and MathWorks makes, and Customer receive, no additional express or implied warranties. MathWorks hereby expressly disclaims any and all other conditions, warranties, or other terms of any kind or nature concerning the MCR (including, without limitation, any with regard to noninfringement, merchantability, quality, accuracy, or fitness for a particular purpose or for your purpose). MathWorks also expressly disclaims any warranties that may be implied from usage of trade, course of dealing, or course of performance.

j. GOVERNING LAW; JURISDICTION. This license shall be governed by the laws of the Commonwealth of Massachusetts, United States of America, without regard to its conflicts of law provisions. Neither the U.N. Convention on Contracts for the International Sale of Goods nor the Uniform Computer Information Transactions Act, or any version thereof ("UCITA"), shall apply to this license. To the extent that UCITA is applicable, the parties agree to opt out of the applicability of UCITA.

k. ENTIRE AGREEMENT. This license contains the entire understanding of the parties with respect to the MCR provided hereunder and may not be modified or amended except by written instrument, executed by MathWorks and Customer. This license shall not supersede any product license Customer have with MathWorks for the MATLAB Compiler.

MICROSOFT/ADOBE SOFTWARE LICENSING. For the Rialto equipment (referred to in this Section as "Equipment"), software from Microsoft Corporation ("Microsoft") and/or Adobe Systems Incorporated ("Adobe") may be incorporated into the Base Software and, if either or both of them are, these additional terms apply:

FOR MICROSOFT:

Base Software may include or incorporate software provided by Microsoft Corporation ("Microsoft Software"). In addition to all other terms and conditions of this Agreement, the following applies to Authorized User's installation and use of Microsoft Software. You may not:

(a) use the Microsoft Software for commercial software hosting services; (b) publish any benchmark results for the Microsoft Software; or (c) work around any technical limitations in the Microsoft Software.

FOR ADOBE:

a. Base Software may include and/or incorporate software provided by Adobe Systems Incorporated ("Adobe Software"). You will not, without the prior written consent of Supplier and its licensors: (i) use the Adobe Software in any way that is not authorized by the Agreement; (ii) use the Adobe Software outside of the Equipment on which it was installed or in a stand-alone, time-share or service bureau model; or (iii) disclose or otherwise permit any other person or entity access to the object code of the Adobe Software. Adobe disclaims, to the extent permitted under applicable laws, any warranty obligations or other liabilities on the part of Adobe or its suppliers respecting the Adobe Software.

b. Adobe Software is a "commercial item", as that term is defined at FAR 2.101, consisting of "commercial computer software" and "commercial computer software documentation" as such terms are used in 48 C.F.R. Section 12.212 or 48 C.F.R. Section 227.7202-1, as applicable. Consistent with 48 C.F.R. Section 12.212 or 48 C.F.R. Sections 227.7202-1 through 227.7202-4, as applicable, the Adobe Software is licensed to U.S. government end users, including contractors for the U.S. government, (i) only as commercial items and (ii) with only those rights as are granted to all other end users.

EXHIBITS. The following exhibits will be attached to and made part of the Agreement for the Equipment at the time of order for the cash purchase or lease transaction:

- Customer Acceptance Criteria
- Customer Expectations Document
- Statement of Work
- Supplies

THIRD PARTY HARDWARE. Customer may wish to procure certain pre- and post-finishing hardware for the Rialto or Baltoro Equipment ("Third Party Hardware"), and, in order for the Trivor equipment to fully function and for the solution to successfully install, Third Party Hardware needs to be procured and properly maintained in conjunction with the equipment. If Customer chooses to (a) purchase such Third-Party Hardware products through Xerox from one of Xerox's third-party partners, and (b) have Xerox maintain such Third-Party Hardware, the following terms and conditions will apply to the Third-Party Hardware:

THIRD PARTY HARDWARE MAINTENANCE.

a. The provision of maintenance services to keep the Third-Party Hardware in good working order ("Third Party Hardware Maintenance") is contingent upon Customer facilitating timely and efficient resolution of Third-Party Hardware issues by: (i) utilizing customer-implemented remedies provided by Xerox and (ii) providing information to and implementing recommendations provided by Xerox telephone support personnel. If a Third-Party Hardware issue is not resolved after completion of (i) and (ii) above, Xerox will provide on-site support as provided herein. Unless otherwise provided herein, Third Party Hardware Maintenance will be provided during Xerox's standard working hours from 8:00 a.m. to 5:00 p.m. local time, Monday through Friday (excluding Xerox-recognized holidays) in areas open for repair service for the Third-Party Hardware in the U.S. You agree to give Xerox reasonable access to the Third-Party Hardware. Third Party Hardware Maintenance shall cover repairs and adjustments to keep the Third Party Hardware in good working order that are required as a result of normal wear and tear or defects in materials or workmanship (and shall exclude repairs or adjustments Xerox determines to relate to or be affected by the use of options, accessories, or other

connected products not serviced by Xerox, as well as any non-Xerox alterations, relocation, service, supplies, or consumables).

- b. Xerox shall perform scheduled Third-Party Hardware Maintenance at such times agreed to by both parties at each Third-Party Hardware location. Scheduled maintenance shall be performed as specified in the Third-Party Hardware Maintenance documentation.
- c. Xerox shall replace parts that are unserviceable as determined solely by Xerox on an exchange basis with new or parts equivalent to new in performance when used in the Third-Party Hardware. Additionally, parts may at times be replaced with an equivalent item (i.e. form, fit and function the same, but not necessarily the same brand as the replaced part). Exchanged parts removed from the Third-Party Hardware will become the property of Xerox.
- d. Customer shall perform Key Operator maintenance functions as described in the Third-Party Hardware operator's manuals.
- e. Xerox shall use only qualified Customer Service Engineers fully trained on maintenance requirements and operation of the Third-Party Hardware.
- f. Customer shall notify Xerox of a Third-Party Hardware failure and shall provide adequate working space, heat, light, ventilation and electrical current and outlets.
- g. Customer shall place unscheduled maintenance requests for Third Party Hardware by calling the Xerox's service telephone number provided by Xerox.
- h. Xerox shall not be obligated to provide the following services under these Third-Party Hardware Maintenance terms and conditions:
 - i.) Additional or optional retrofits.
 - ii.) Services as a result of Third-Party Hardware relocation.
 - iii.) Exterior painting of the Third-Party Hardware.
 - iv.) Repair for damages resulting from Customer's neglect or abuse.
 - v.) Performance of normal key operator functions as described in the Third-Party Hardware operator's manuals.
 - vi.) Third Party Hardware reconditioning
 - vii.) Repair of software (other than replacement of firmware).
- i. Customer agrees to make available key operators or a systems administrator for the Third-Party Hardware. Training, if any, will be provided in accordance with the applicable Price List in effect on the date Xerox accepts the order.

SERIAL NUMBER AND FACILITIES STANDARDS. Customer represents that the Third-Party Hardware has a manufacturer's serial number and will at all times be located in facilities which meet all applicable health, environmental and safety standards.

COMMENCEMENT & TERM, RENEWAL AND TERMINATION OF THIRD-PARTY HARDWARE MAINTENANCE.

- a. The Third-Party Hardware Maintenance terms and conditions shall become effective upon acceptance of the Order Document by Xerox and shall remain in effect for effect for the number of months set forth in the order (the "Initial Term").
- b. Upon expiration of the Initial Term, unless either party provides at least thirty (30) days' notice before the end of the Initial Term, the Third Party Hardware Maintenance shall automatically renew for successive periods of twelve (12) calendar months on each expiration date, unless written notice of termination is provided by either party to the other at least thirty (30) days before the end of Initial Term of its intention not to renew. Pricing for this renewal term shall be based on the prices listed on the Xerox Price List for Third Party Hardware Maintenance then in effect.

- c. Either party may terminate the Third-Party Hardware Maintenance at any time, with or without cause, by providing the other party with one hundred twenty days (120) prior written notice of termination.
- d. Should Customer terminate Xerox's provision of Third-Party Hardware Maintenance prior to the expiration of the Initial Term, Customer shall purchase from Xerox, at the applicable Xerox and/or Third-Party Hardware manufacturer's published prices, all parts and technical documentation for the Third-Party Hardware in Xerox's inventory on the effective date of termination if requested to do so by Xerox.
- e. If "Pricing Fixed for Term" is identified in the Order Document, the amount you pay Xerox for the Third-Party Hardware Maintenance shall not increase during the Initial Term. Otherwise, Xerox may annually change any of the prices for the Third-Party Hardware Maintenance upon thirty (30) days prior written notice to Customer. Any price increase will not exceed ten (10%) percent of the then current price.
- f. In addition to the address(es) to which notices are to be sent to Xerox as provided in the Agreement, notices required to be sent to Xerox related to Third Party Hardware Maintenance shall be mailed to:

XEROX CORPORATION
1301 Ridgeview Drive
Lewisville, TX 75057
Fax – 800-407-8430

OUTSIDE SCOPE OF THIRD-PARTY HARDWARE MAINTENANCE. Third Party Hardware service activities performed outside the scope of these terms and conditions, including, but not limited, to weekend service, key operator functions, product enhancements and engineering changes, will be billed on a time and materials basis at the Xerox rate in effect at the time of the same is performed by Xerox.

WARRANTY DISCLAIMERS. Aside from Xerox's obligations to provide Third Party Hardware Maintenance in accordance with the provisions set forth herein, Xerox makes no other representations or warranties relative to such service, express or implied. XEROX EXPRESSLY DISCLAIMS ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE RELATIVE TO SERVICES PROVIDED HEREUNDER.

Notwithstanding anything to the contrary in the Agreement, Xerox shall not be liable for the loss of any data as a result of performing maintenance activities hereunder, and Customer shall be responsible for all necessary or desired data backup.

PAYMENT SCHEDULE. For each Third Party Hardware included in any Cash Purchase order, you will make the payments to Xerox therefor pursuant to the following payment schedule: (i) first payment at the time of your execution of the Order Agreement or Purchase Order in the amount of twenty-five percent (25%) of the purchase price of each Third Party Hardware, and (ii) second payment prior to shipment of the Third Party Hardware from the place where it is manufactured in the amount of fifty percent (50%) of the purchase price of each Third Party Hardware (collectively, the "Third Party Hardware Pre-Payments"). Xerox will not ship the Third-Party Hardware to you until Xerox receives the Third-Party Hardware Pre-Payments required in the preceding sentence. The remaining twenty-five percent (25%) of the purchase price for each Third-Party Hardware will be invoiced to you after the Cash Purchase order commences as provided above. The foregoing payments are exclusive of applicable Taxes that are payable by you and such Taxes may be included in the invoice for one or more of the above-referenced payments or in one or more separate invoices.

Tab 2 – Products/Pricing

a) Products/Pricing

i. Offerors shall provide pricing based on a discount from a manufacturer's price list or catalog, or fixed price, or a combination of both with indefinite quantities. Prices listed will be used to establish the extent of a manufacturer's product lines, services, warranties, etc. that are available from Offeror and the pricing per item. Multiple percentage discounts are acceptable if, where different percentage discounts apply, they different percentages are specified. Additional pricing and/or discounts may be included. Products and services proposed are to be priced separately with all ineligible items identified. Offerors may elect to limit their proposals to any category or categories.

Xerox presents our Price Exhibit in **Attachment B**, which includes a complete portfolio of our offerings. Percent discount is presented as a percent off list price by market code. Additional discounts may be available based on the size and scope of the individual offerings.

ii. Include an electronic copy of the catalog from which discount, or fixed price, is calculated. Electronic price lists must contain the following: (if applicable)

- Manufacturer part #
- Offeror's Part # (if different from manufacturer part #)
- Description
- Manufacturers Suggested List Price and Net Price
- Net price to Region 4 ESC (including freight)

Media submitted for price list must include the Offerors' company name, name of the solicitation, and date on a Flash Drive (i.e. Pin or Jump Drives).

Xerox complies per the Price Exhibit in **Attachment B**.

iii. Is pricing available for all products and services?

The Xerox offer consists of highly discounted percent discounts from list pricing, as stated in the equipment Price Exhibit in **Attachment B**. Bulk-buy and promotional discounted pricing for all products and related services may be available at the transaction level, based on individual Customer requirements, the size/scope of the opportunity, competitive demands, etc. Xerox price offerings will include a range of monthly cost options including but not limited to 36- through 60-month services offerings including the ability to offer fixed commitment pricing as well as multi levels of flexibility options using the base equipment pricing as a platform for these offers. Xerox is offering our entire product line and is committed to refreshing technology offers at the same price or lower as new models are introduced over the course of the contract period and renewal options.

As part of our proposal, we have provided a discounted price list for the most common components of our product offerings such as equipment, software, services and solutions in a not-to-exceed model. All products and services provided by Xerox will be bundled into one monthly price for the OMNIA Partners member.

Following are the price lists for all products, services and solutions that Xerox is offering under the terms and conditions of this master agreement. We will amend this list as additional products and services become available. Please see **Attachment B – Price Exhibit**.

iv. Describe any shipping charges.

Equipment prices include standard delivery charges for all proposed equipment. Non-standard delivery or removal will be at the Customer's expense. Examples of non-standard delivery charges include use of stair creepers, up-ending, or disassembling equipment to move through tight doorways or through narrow halls.

v. Provide pricing for warranties on all products and services.

Warranty pricing is available and can be customized based on the product offered and Customer requirements. The description and terms around warranties are addressed within Xerox Full Service/Cost Per copy maintenance agreements.

vi. Describe any return and restocking fees.

Xerox does not charge restocking or return fees.

vii. Describe any additional discounts or rebates available. Additional discounts or rebates may be offered for large quantity orders, single ship to location, growth, annual spend, guaranteed quantity, etc.

Xerox may provide additional discounts on bulk buy opportunities. Therefore, the pricing provided is the minimum discount and OMNIA Partners members will benefit from the opportunity of lower prices when they procure large individual transactions.

viii. Describe how customers verify they are receiving Contract pricing.

All orders and purchase orders under the Region 4 ESC contract will be processed through the Xerox centralized contracting system irrelevant of the distribution channel placing the order. All orders placed per the terms and conditions of this contract will be placed via the underlying pricing system, ensuring consistency and compliance to the awarded pricing and terms.

ix. Describe payment methods offered.

All invoice payments under this Agreement shall be made via check, Automated Clearing House debit, Electronic Funds Transfer, or direct debit from Customer's bank account. If the Customer wishes to use a credit/payment card for payment, the credit/payment card must be enrolled in Xerox's auto-pay system, and Xerox will automatically charge the credit/payment one day after the date of each invoice. Restrictive covenants on payment instruments will not reduce Customer's obligations.

x. Propose the frequency of updates to the Offeror's pricing structure. Describe any proposed indices to guide price adjustments. If offering a catalog contract with discounts by category, while changes in individual pricing may change, the category discounts should not change over the term of the Contract.

All payments are due within 31-days of the invoice date. Xerox will bill the end users, as per the contract terms, in arrears. Xerox will not invoice the Customer until Xerox has received a signed order or purchase order from the Customer, and the equipment has been delivered, installed, and is available for the Customer's use. All invoice payments under this Agreement shall be made via check, Automated Clearing House debit, Electronic Funds Transfer, or direct debit from Customer's bank account. If Customer wishes to use a credit/payment card for payment, the credit/payment card must be enrolled in Xerox's auto-pay system, and Xerox will automatically charge the credit/payment one day after the date of each invoice.

xi. Describe how future product introductions will be priced and align with Contract pricing proposed.

Xerox will add new and/or replacement products at percent discounts consistent with current products in the pricing portfolio.

xii. Provide any additional information relevant to this section.

Xerox does not have any additional information to present.

Tab 3 – Performance Capability

a. OMNIA Partners documents

b) Performance Capability

i. Include a detailed response to Appendix D, Exhibit A, OMNIA Partners Response for National Cooperative Contract. Responses should highlight experience, demonstrate a strong national presence, describe how Offeror will educate its national sales force about the Contract, describe how products and services will be distributed nationwide, include a plan for marketing the products and services nationwide, and describe how volume will be tracked and reported to OMNIA Partners.

3.0. Supplier Response (Appendix D, Exhibit A)

3.0 SUPPLIER RESPONSE

Supplier must supply the following information in order for the Principal Procurement Agency to determine Supplier's qualifications to extend the resulting Master Agreement to Participating Public Agencies through OMNIA Partners, Public Sector.

3.1 Company

A. Brief history and description of Supplier.

History

The roots of Xerox Corporation go back over 100 years to our humble beginnings as the Haloid Company, established in 1906. In that time, we pioneered and brought to market many of the technologies and solutions used by office workers every day. From the first xerographic image made in 1938 to breakthroughs in home and business computing during the 1970's and our influence and leadership in shaping the current Managed Print Services (MPS) offering; to delivering our "game changing"

ConnectKey® Technology, which enables modern workers to leverage Xerox® Multifunction Devices (MFDs) to simplify the way work gets done in the office and on the go.



Chester Carlson's Invention

The use of electricity to transfer an image

"We are made to think. We take what is and turn it into what will be. We never stop innovating, reimagining, building and doing. And we never stop questioning. We make packaging that talks to you, printers that listen and software that intuitively personalizes and humanizes. Because Made to Think means, we're not just thinking about the future, we're making it".

Xerox Today

With annual revenues of \$9.8 billion we are a leading global provider of digital print technology and related solutions; we operate in a core market estimated at approximately \$67 billion. Our primary

offerings span three main areas: Intelligent Workplace Services (formerly Managed Document Services (MDS)), Workplace Solutions and Production Solutions (formerly Graphic Communications). Our Intelligent Workplace Services offerings help customers, ranging from small businesses to global enterprises, optimize their printing and related document workflow and business processes. Xerox led the establishment of this expanding market and continues as the industry leader. Our Workplace Solutions and Production Solutions offerings support the work processes of our customers by providing them with solutions built upon our broad portfolio of industry-leading printing and workflow offerings. We also have digital solutions and software assets to compete in an approximately \$31 billion adjacent Software and Services market. Our main offerings for this market are focused on: industry-specific Digital Solutions, Personalization & Communication Software and Content Management Software. Headquartered in Norwalk, Connecticut, with 32,400 employees, Xerox serves customers in approximately 160 countries providing advanced document technology, services, software and genuine Xerox supplies for a range of customers including small and mid-size businesses ("SMB"), large enterprises, governments and graphic communications providers, and for our partners who serve them.

To learn more, visit us on Xerox.com, Xerox Innovation History and Xerox Today.

Xerox Research and Innovation

We believe that a critical role of our research is to identify new competency areas with attractive addressable markets for the future. Our expertise in technology and printing also uniquely positions us to discover those areas and leverage our innovation to move into adjacencies beyond our current core technology. Accordingly, we have prioritized investments in four key areas: Digital Packaging and Print, AI Workflow Assistants for Knowledge Workers, 3D Printing / Digital Manufacturing, and Sensors and Services for the Internet of Things.

We also see opportunity in our core coming from our ability to deliver physical devices that connect with the digital world as well as purely digital offerings that improve our customers' outcomes. As a result, we direct our research and development (R&D) investments to areas such as workflow automation, color printing and customized communication, as well as to improving the quality and reducing the environmental impact of digital printing. We invest in bringing new capabilities to the market such as our ConnectKey™ software to enable our devices to integrate into digital workflows, as well as in technologies to improve the security of our devices and offerings such as our recent market leading FedRAMP authorization for MPS services. We will continue to invest in innovations to improve the reliability, IQ and cost of our printing devices, as well as in new services and software that improve our customers' ability to manage their document-oriented workflows.



Xerox Values

Keeping connected to our core values helps us to execute our priorities and strategies and fulfil our mission of delivering excellence to our customers, our shareholders and each other. They are a part of our heritage and are a part of our future.

Since our inception, we have operated under the guidance of six core values:

- We succeed through satisfied customers.
- We deliver quality and excellence in all we do.
- We require premium return on assets.
- We use technology to develop market leadership.
- We value and empower employees.
- We behave responsibly as a corporate citizen.

B. Total number and location of sales persons employed by Supplier.

Xerox has a nationwide sales presence to support the needs of OMNIA Partner members. Xerox employs 2,733 sales resources located across the United States and covering virtually every metropolitan area. There are three primary sales organizations that cover public agencies nationally:

Xerox Direct Enterprise

- Under the leadership of regional Vice Presidents, Xerox has Sales Professionals across the United States focuses on Large State Government agencies.

Xerox Business Solutions (XBS)

- A wholly owned unit of Xerox Corporation, XBS is comprised of a nationwide network of companies (all wholly owned by Xerox) that provide Xerox Sales and Services throughout the US.

Authorized Xerox Sales Agencies

- Independent Sales Agents that exclusively represent Xerox.

A complete list of all U.S. Sales offices is provided in **Attachment C**.

C. Number and location of support centers (if applicable) and location of corporate office.

Support Centers

Customers enjoy unlimited access to the Xerox Welcome Center for technical issues, supplies or billing inquiries. The Welcome Center provides online support and phone access to our multi-lingual support team. You can contact the Xerox Welcome Center at 1-800-821-2797 (US only). For more assistance, please visit www.support.xerox.com.

Our Customer Business Center is another point of contact for customers to call for technical service/repair, make a payment, self-service options (receive copy of an invoice, account balance, address change form, contract date, status of supply order), billing, obtaining quotes, etc. Our Customer Care and Support team can be reached at 1-888-771-5225.

Corporate Office

Our registered corporate office address for company headquarters is: Xerox Corporation, 201 Merritt 7, Norwalk, Connecticut 06851.

D. Annual sales for the three previous fiscal years.

- 2016 Annual Gross Sales: \$10,771 billion
- 2017 Annual Gross Sales: \$10,265 billion
- 2018 Annual Gross Sales: \$9,830 billion

E. Submit FEIN and Dunn & Bradstreet report.

FEIN

Xerox FEIN: 16-0468020.

Dunn & Bradstreet Report

Please see **Attachment D** for Xerox's Dun and Bradstreet report. D&B Supplier Qualifier Report-Xerox.

F. Describe any green or environmental initiatives or policies.

Innovation for Sustainable Products and Services

From being the first to introduce power-down features to be the first OEM to introduce a global PrintReleaf program, we push the boundaries of what is possible. The industry has taken note. Xerox

recently earned spots on Forbes' JUST 100, Barron's 100 Most Sustainable Companies, and CDP's Climate Change Leaders List.

Since the 1990s, Xerox has focused on "Design for Sustainability" because we recognize that our products have environmental, social, and economic effects throughout their life cycle. Design for Sustainability consists of criteria for each phase of the corporation's product design and delivery process. Design teams are required to respond to each criterion before passing on to the next phase of the process. We developed the criteria based on global standards, market trends, and quantitative analysis.

Our requirements for minimizing toxic materials govern our product design and materials selection. We have reengineered or eliminated processes to dramatically reduce the use of toxic materials and heavy metals and have made substantial progress in eliminating the use of mercury. Mercury-containing lamps that scan images and backlight user displays are being phased-out as alternatives become available.

Design for Sustainability has become a way of business for Xerox and extends far beyond adhering to processes. Here are a few ways we are engineering solutions that are making a more sustainable world:

Driving a Paperless Environment with Intelligent Workplace Services

A Fortune 100 company tapped Xerox to manage its worldwide print infrastructure to support its "paperless" initiative. With our Intelligent Workplace Services, a new offering that transcends Managed Print Services, we are pairing digital alternatives, print authentication, and analytics along with gamification techniques to help them change their company's print behaviors to reduce their reliance on paper as well as helping them reduce their impact on the environment.

Reforesting World's Most Treasured Ecosystems

For clients leveraging Intelligent Workplace Services, we provide them with an opportunity to opt in to our PrintReleaf partnership, which is akin to a carbon-offset program. We leverage paper usage reporting that equates the number of trees needed to reforest that usage on an equivalent basis in geographic areas of need. Xerox helps customers select the managed forestry projects where their trees will be planted in addition to tracking and reporting on their direct reforestation impact.

Since launching this program in 2018, Xerox and our clients have reforested more than one hundred thousand trees across the world, from the Amazon to Madagascar, offsetting more than one billion pages. With one tree absorbing more than one ton of carbon dioxide in its lifetime, this program thus far will offset nearly two hundred million pounds of carbon dioxide.

Pioneering IoT Sensors to Advance the World's Infrastructure

Sensors designed for the Internet of Things (IoT) have potential to transform the world, enabling real-time visibility and optimization of physical systems. PARC, Xerox's research and development company, is pioneering ways IoT sensors can help us build a better working world. These sensors can allow companies to monitor assets and determine maintenance needs, reducing the need for costly physical site inspections. We are currently piloting this technology with such companies as Con Edison in Queens, New York, and with VicTrack, owner of the Victorian Government's rail transport land in Australia. With infrastructure deteriorating across significant regions of the world, PARC is looking at ways to scale this technology and use it on other critical assets.

100% of New 2018 Products Earned ENERGY STAR Status

In 2018, 100 percent of all our new eligible product introductions achieved ENERGY STAR. This continued success in cutting the power consumption of our laser-based printing products was achieved by adjustments in the fuser design, changes to the properties of the toner, and more efficient electronic controls and performance of the xerographic system.

The ENERGY STAR program introduces progressively more stringent requirements over time. Xerox and other industry members worked together in conjunction with the EPA to develop the latest set of criteria.

The most recent revision of the ENERGY STAR Imaging Equipment 3.0 criteria becomes effective October 11, 2019. While the standard is challenging to meet, our goal remains to have 100 percent of our newly eligible products achieve this label. In addition, many existing products were redesigned to be more

energy efficient, meeting 3.0 criteria. These energy requirements serve as the foundation for other eco-labels, such as EPEAT and Blue Angel, and show our ongoing commitment to reduce product energy consumption. Learn more about the ENERGY STAR program and view current Xerox eco-label registered products at www.energystar.gov.

Focused on Eliminating Waste with Packaging and Distribution

Packaging and distribution are integral parts of our product commercialization process. We strive to eliminate, reduce, reuse, and recycle packaging whenever feasible. Product teams actively seek out more environmentally responsible packaging alternatives. We also require packaging suppliers to comply with bans and restrictions for a variety of chemicals. We document our expectations in our Environment, Health and Safety Requirements for Packaging Standard—EHS-710 and our General Packaging Standard—88P311. Our commercial equipment is designed and tested extensively to be shipped with minimal required packaging. Eliminating or reducing packaging wherever feasible conserves natural resources and decreases fuel use for distribution. Doing so represents a sustainability win for business and the environment.

Managing Products through the Full Life Cycle

Xerox integrates life cycle thinking into our product and service development activities as well as our innovation activities. Lifecycle Assessments (LCAs) are a means of technically evaluating the environmental impact of a product's materials, manufacturing, distribution, use, and end-of-life. We conduct full LCAs in accordance with the appropriate ISO standards to determine where in the product life cycle the largest environmental impacts arise and to compare products with a significant difference in technology. Full peer-reviewed LCAs were performed on our AltaLink and VersaLink devices and many of our other laser technology devices (WorkCentre 5325/30/35, WorkCentre C60/C70, and Phaser 6510). These LCAs directly contribute to our achieving the Electronic Products Environmental Assessment Tool (EPEAT) Gold certification for these configurations. We encourage our clients to learn more about how their printing behavior affects the overall carbon footprint of their organization from a life cycle perspective.

EPEAT: A Fundamental Part of Our “Design for Sustainability” Approach

EPEAT is composed of criteria spanning corporate and product requirements (50+ requirements for imaging equipment). EPEAT certification is a rigorous process, entailing both a third-party desk review for initial certification and random product verification audits once certified.

EPEAT® product criteria combine comprehensive requirements for design, production, energy use, and recycling with ongoing independent verification of manufacturer claims. EPEAT criteria reflect several categories of environmental attributes that span the life cycle of electronic products: material selection, design for end-of-life, product longevity/life extension, energy conservation, end-of-life management, corporate performance, packaging, consumables, and indoor air quality. Xerox continues to support EPEAT initiatives, aids in the future success of the program, and supports the program's global expansion.

In 2018, we expanded our registration of products to Canada, the UK, France, Germany, Netherlands, Belgium, Luxembourg, Switzerland, Norway, Sweden, Finland, and Denmark, making Xerox the first imaging equipment manufacturer to register EPEAT products in Europe. Since 2014, Xerox has committed to launching all new eligible office products with EPEAT Silver or Gold certification. For example, all new VersaLink and AltaLink products are EPEAT Silver or Gold, as we continue to design our products with the environment in mind. Xerox is the only company to claim all eight EPEAT corporate optional criteria in the U.S. Learn more about the EPEAT program and view current Xerox eco-label registered products.

EHS&S Policies and Standards Govern Product Design

Our product design is governed by global regulations and Xerox Corporate Environment, Health, Safety & Sustainability (EHS&S) Policy, which states that Xerox will:

Comply with applicable environment, health, and safety laws; rules; regulations; and Xerox standards;
Take appropriate measures to protect the environment and health and safety of our employees, clients, suppliers, and neighbors from unacceptable risk;

Take appropriate measures to prevent workplace injuries and illnesses and provide employees with a safe and healthy work environment;

Assess environment, health, and safety effects before starting a new activity or project;

Comprehend environment, health, and safety effects in the design and acquisition of products and services;

Eliminate unacceptable risks from facilities, products, services, and processes;

Strive for continual improvement of its environmental management system and to conserve natural resources, eliminate the use of toxic and hazardous materials, prevent pollution, recover, reuse, and recycle;

Address climate change by reducing the carbon footprint of our operations, products, and services; and

Require suppliers to adhere to applicable environment, health, and safety laws; rules; regulations; and Xerox Standards.

The Xerox EHS&S Standards provide consistency and guidance for meeting the policies. Our product standards encompass the following: energy efficiency, chemical management, packaging, parts reuse and recycling, electrical and mechanical safety, ergonomics, electromagnetic emissions, noise, fire resistance, and materials safety. Xerox business teams and our EHS&S organization review our products at each stage of the development process for conformance with environmental, health, and safety standards, which is a requirement for the introduction of any product. All Xerox standards ensure our products have the appropriate labels and information needed to meet all safety and environmental label requirements to keep our clients appropriately informed. All products meet required industry labeling standards for each market.

Xerox has long incorporated environmental and safety considerations into product design. Internal processes ensure that product design teams are aware of regulatory and market-driven changes affected by product design. Our product development and delivery processes include environmental evaluations of materials and parts selected, products in use, and end-of-life. These processes ensure that product design teams can incorporate timely environmental metrics and product safety considerations into new products in development.

We solicit feedback from clients and other stakeholders and take a forward-looking view of global trends in technology, regulations, and eco-labels.

Putting Health, Safety, and Compliance First

Client health and safety as well as compliance with global regulations are key considerations in Xerox innovation. Our Environment Health, Safety, and Sustainability team is engaged with our researchers and product development teams from the earliest product conception throughout the development process. See Putting Clients First—Safety of Products and Services for more details.

Striving for a Circular Economy

Beginning with our first commercial product, the Xerox 914, we introduced electronics remanufacturing long before the term “circular economy” became popular. Our vision was to transform Xerox manufacturing, operations, offices, and facilities into waste-free workplaces. We had this same vision for our clients’ workplaces: a world where electronics and supplies at the end of their useful life would come full circle to become the raw materials of tomorrow. In this model, quality and performance are not to be compromised, precious natural resources are conserved, and waste becomes an obsolete term. Six decades later, we continue to demonstrate that a circular economy delivers environmental, economic, and societal benefits.

Our aim is to design products, packaging, and supplies that make efficient use of resources, minimize waste, reuse material where feasible, and recycle what cannot be reused. To meet this commitment, we developed several collection and waste reduction programs, as well as design and business models in line with the key elements of a circular economy.

Waste as a Resource

The Xerox Green World Alliance (GWA) provides a collection and reuse/recycling program for spent consumables. The Xerox Product Takeback and Recycling Program efficiently manages equipment at end-of-life, thereby diverting material from landfills and reducing the demand for raw materials. Collected toner from spent cartridges is used for color additives as well as returned to Xerox for reprocessing.

Design for the Future

This approach ensures that our products and packaging placed on the market today can ultimately be reused, fit end-of-life management processes, and meet client needs in the future. Our comprehensive Design for the Sustainability approach engages design teams in all phases to innovate for the circular economy. Our packaging design goes beyond regulatory requirements by prioritizing a “reduce, reuse, recycle” strategy.

Adaptive Business Model

Xerox has an adaptive, leased product business model through which we can guarantee 100 percent of the equipment is returned for optimized end-of-life processing. This model also ensures that our design process prioritizes equipment longevity and reuse and allows for ultimate recycling.

Takeback and Recycling

Our GWA initiative, as noted, is a collection and reuse/recycling program for clients for their used imaging supplies. GWA is central to our commitment to waste-free products. More than thirty-five countries currently participate in the Xerox GWA. Worldwide, our clients returned more than 6.1 million cartridges, toner containers, and other used supply items in 2018, equating to four thousand metric tons, down roughly six hundred metric tons from 2017. The decrease is based on a decline in volume of customer returns in the U.S. market. In 2018, Xerox received the Non-Product Award from the US EPA's Sustainable Materials Management Program for its Green World Alliance program's significant positive sustainability impact.

Returned products are sorted, and items suitable for remanufacturing are cleaned, inspected, and then remanufactured. Remanufactured consumables, containing an average of 90 percent reused/recycled parts, are built and tested to the same performance specifications as new products. Items that are not suitable for remanufacturing are recycled or recovered through energy from waste. Recycled waste toner and toner reclaimed from manufacturing that qualifies for reuse may account for 25 percent of the weight of new toner without compromising toner functionality. Reusing waste/reclaimed toner saves several million dollars in raw material costs each year. Of the toner that cannot be reclaimed, 75 percent is recycled by our consumables recycling partner, while the remaining volume is utilized at energy from waste facilities to generate steam and electricity.

Equipment and Parts Takeback and Recycling

We have developed a comprehensive end-of-life product takeback system, which processes assets through remanufacture, refurbish, parts reuse, recycling, or broker sales, each of which fully supports our waste-free initiatives. Our reverse logistics center is certified to R2, demonstrating our commitment to responsible management of end-of-life equipment and consumables.

We design our machines with high durability and reuse capability to facilitate many product life cycles. During the active phase of a product, all returned equipment and spare parts are evaluated for reuse opportunities throughout the supply chain. All parts and equipment that are not destined for reuse have specific guidelines to facilitate easy and consistent recycling. Xerox enables equipment reuse according to the following principles:

Reuse of complete end item: This approach requires the least reprocessing, transportation, and energy usage.

Remanufacturing or conversion into a newer-generation product or part: Product families are designed with a high level of commonality to enable maximum reuse. This allows us to remanufacture to “as new” performance specifications while reusing 70 to 90 percent of the machine components by weight without degradation of quality or performance.

Used equipment: Equipment returns are evaluated for potential reuse. Based on the condition and market demands, equipment may be put through an extended maintenance/verification process to return it to a high standard and then be redeployed. Approximately 50 percent of machines returned in the U.S. are given new life by being sold as used or sent for remanufacturing of some sort.

Reuse of major modules, subcomponents, and parts for spares or manufacturing: Many of our machines that have outlived their useful life are stripped of usable parts and components before the scrap/reclaim process. Used spare parts returned from the field are also included in this reuse stream. Xerox has continually been increasing the number of components that are reused in upstream and downstream processes after the original machine has been designated for recycling.

Material recycling: After the processes noted above have been followed, any remaining portion of a machine is stripped of any recyclable material (e.g., plastics, copper wire) and material requiring special disposal services, such as printed wire boards, batteries, and lamps. The remainder of the machine is then sent to an industrial reclaim facility.

Post-consumer recycled plastic content: All Xerox products contain from 0 percent to 5 percent post-consumer recycled plastic content.

Xerox participates in several European Union member state Waste Electrical and Electronic Equipment (WEEE) programs; equipment collected and recycled through these programs is not included in our recycling data. In geographies where Xerox exercises direct control over the end-of-life management of equipment, return rates are high. In 2018, 8,600 metric tons of equipment and parts-related waste were diverted from landfills to recycling at our U.S. Reverse Logistics Center. Globally, that volume rises to 9,400 metric tons.

E-Waste: While Xerox has long been committed to responsible end-of-life management of equipment, the proliferation of e-waste regulations has created a need for many separate programs in different countries and even states. We carefully manage suppliers that provide recycling and waste disposal services to ensure that our clients’ returned equipment is protected from data breaches and improper disposal. Xerox does not allow its vendors to send electronic scrap to developing nations for processing. In addition, we strive to work only with electronic waste recyclers that have implemented voluntary programs certified by accredited organizations, including Sustainable Electronics Recycling International’s (SERI) Responsible Recycling (R2) standard or the Basal Action Network’s e-Stewards standard. This past year marks the third year in a row that Xerox has received the U.S. EPA Sustainable Materials Management GOLD Award for its responsible end-of-life processes.

Responsible Operations: Reducing our Company-wide Environmental Footprint

With goals to reduce environmental effects across our value chain, we invest in solutions that can conserve natural resources and lower the energy intensity of our operations. A few examples include:

Energy management and equipment upgrades, such as utilizing “free cooling” systems in place of mechanical cooling for chilled water systems and installing a new air compressor and compressed air system; and

Efficiency-promoting initiatives, including optimizing operation of pumping and air handler systems.

All of our major manufacturing sites, distribution operations, and some of our administrative offices employ an Environmental Management System (EMS) that conforms to ISO 14001:2015.

The system:

- Establishes a framework to ensure compliance with regulations and Xerox standards;

- Identifies environmental effects considering a life cycle perspective and sets objectives and performance targets;
- Identifies, manages, and addresses risks and opportunities related to environmental aspects, compliance obligations, other issues or other needs, and expectations of interested parties;
- Strives for continual improvement by conserving natural resources, eliminating the use of toxic and hazardous materials, preventing pollution, and recovering, reusing, and recycling materials;
- Ensures integration between day-to-day business activities and environmental planning and program management; and
- Encourages innovative engineering solutions, creative partnerships, and employee involvement.

Our major manufacturing operations have been certified to ISO 14001 since 1997. Our major worldwide technology equipment distribution centers achieved certification in 2010. Quarterly status meetings and use of an environmental performance scorecard provide visibility, best practice sharing, and innovation across our operations.

Energy Goal 2025

In 2003, we made a public commitment to reduce GHG emissions—our carbon footprint—by joining the U.S. Environmental Protection Agency (EPA) Climate Leaders program and launching our own internal Energy Challenge 2012.

This 10-year initiative set a goal to reduce GHG emissions across all company operations by 10 percent by 2012. We met this target six years ahead of schedule and set increasingly stringent targets as each previous target was met. By 2016, our cumulative GHG reduction totaled 302,000 tons of carbon dioxide equivalents (CO₂e).

In 2018, we established a new corporate-wide, science-based energy goal to reduce energy consumption and GHG emissions by 25 percent by 2025 (from a 2016 baseline).

As a U.S. Department of Energy Better Plants® Challenge partner, we pledged to improve energy performance by 25 percent over a 10-year period across all our U.S. manufacturing operations in 2018.

Energy and GHG totals are associated with fuel consumption by company-owned fleet and natural gas/electricity consumption in facilities. Vendor invoices from utility and fuel providers are the preferred source of data; when unavailable, estimates have been used.

In accordance with the Greenhouse Gas Protocol and to make annual data comparable, we adjust the energy data each year as a result of the opening and closing of facilities and use of more appropriate emission factors that are available. Revenue is from continuing operations.

Greenhouse Gas Inventory

In accordance with the international guidelines of the Greenhouse Gas Protocol developed by the World Resources Institute and the World Business Council for Sustainable Development, we track the six major GHGs: carbon dioxide (CO₂), methane (CH₄), nitrous oxide (N₂O), hydrofluorocarbons (HFCs), perfluorocarbons (PFCs), and sulfur hexafluoride (SF₆). As noted, we express our carbon footprint in terms of carbon dioxide equivalents (CO₂e).

Energy sources account for more than 99 percent of our GHG emissions. Our GHG inventory includes direct emissions from the combustion of fossil fuels, primarily natural gas (Scope 1), and indirect emissions from purchased electricity and steam at our manufacturing sites, offices, and warehouses (Scope 2). The inventory also includes the combustion of gasoline and diesel fuels in our service and sales vehicle fleet (Scope 3).

As a result of the opening and closing of facilities, changes to fleet inventory, and availability of more appropriate emission factors, baseline adjustments are made each year, which are reflected in the Energy Consumption and GHG Emission charts. We continually strive to expand our GHG tracking of indirect, or Scope 3 emissions. We currently track Scope 3 emissions from end-of-life treatment of sold

products, employee business travel, product transport, employee commute, and waste generated in operations.

In 2018, Xerox GHG emissions totaled 151,877 metric tons of CO₂e, which is a 15 percent reduction from a 2016 baseline. About 60 percent were direct emissions from the combustion of natural gas, gasoline, and diesel fuel. The remaining 40 percent of the GHG emissions total were indirect emissions from purchased electricity and steam. Xerox-owned or leased facilities, such as manufacturing sites, offices, and warehouses, are associated with 58 percent of our direct GHG emissions. The remaining 42 percent are direct emissions from our service and sales vehicle fleet and other mobile sources.

Scope 3 Emissions

Scope 3 emissions result from activities associated with Xerox activities but take place at a third party and/or arise from sources not owned or controlled by Xerox. Therefore, the collection of indirect, or Scope 3, GHG emissions is challenging. The probability of data inaccuracy with these emission estimates is higher than for Scope 1 or 2 emissions due to the limited availability of data from the supply chain and a lack of transparency in the data collection process.

To overcome some of these challenges, we calculate Scope 3 emissions according to the Greenhouse Gas Protocol Corporate Value Chain (Scope 3) Accounting and Reporting Standard. This standard provides requirements and guidance to collect, prepare, and publicly report a GHG inventory that includes indirect emissions. The Scope 3 emissions information is also used to prioritize our GHG emission reduction efforts and to integrate consideration of carbon impact into our sourcing and internal decision-making.

Third-Party GHG Verification

Our 2018 Scope 1, Scope 2, and Scope 3 GHG emissions have been verified by a third-party verification/assurance company in accordance with ISO 14064-3:2006 against internally defined methodology described in our inventory management plan, and the principles of transparency, accuracy, consistency, completeness, and relevance.

Climate Change Risks and Opportunities

Xerox has examined the regulatory, physical, and commercial risks and opportunities associated with climate change across our value chain.

We assess and manage our carbon risk by maintaining both a comprehensive GHG emissions inventory and a mature regulatory tracking function that provides the necessary information to stay abreast of developing regulations. We do not consider our company to be subject to unique risks due to changing weather patterns, rising temperatures, or sea level rise, but we recognize that our business and clients could be affected by more frequent disruptions because of severe weather in locations where we operate. We may need to invoke our business continuity and resumption plans to aid clients and employees who are affected by business disruptions because of severe weather. We have experience working to ensure continuity of critical applications by prioritizing business needs and developing client-specific preparedness plans where appropriate. These plans include communication with employees and clients, management of employee health and safety issues, business continuity and resumption processes, as well as interaction with government organizations.

We recognize that the costs of energy and concerns around energy security are issues that affect both our operations and our clients. To meet our commitment for “Reducing Energy Use and Protecting the Climate,” our long-term strategy is to continue to invest in technologies that reduce the carbon footprint of our operations and develop technology solutions that help our clients reduce the energy and environmental effects of their businesses.

Materiality

We annually assess CSR topics that are of importance to our stakeholders and those where we can have the greatest economic, social, and environmental effect at local, regional, or global levels. We follow the protocol specified in the Standards of the Global Reporting Initiative (GRI). We examine changing

external factors, including regulations and standards, social challenges people face around the world, our evolving business model, and the environmental impact of our products, services, processes, and operations. Our assessment includes interviews and workshops with internal stakeholders and Xerox leaders, discussions with external stakeholders, and feedback from our employees. Our conclusions:

Managing operations responsibly across our value chain—from decreasing environmental impact and protecting client privacy to promoting diversity and ensuring ethical behavior—remains a priority.

Product, service, and operations-related opportunities, such as improving energy efficiency and expanding access to technology, represent the leading areas where we can create value for society and for our business. Enhancing health, safety, and labor conditions in our global value chain is among the most important ways we can drive sustainable development.

Client Health and Safety

The health and safety of our employees, workplaces, and customers is of paramount importance.

Compliance is the foundation of our effort. We evaluate all potential health and safety hazards, including the ways different hazards may interact. Furthermore, we take a conservative position on the potential health risks to our employees and clients, always meeting or exceeding government safety regulations.

Compliance

We have robust processes for tracking regulatory violations and nonconformity with voluntary codes and labels. In 2018, no such instances resulted in fines or sanctions. We also have a comprehensive process in place for tracking client concerns and other field events. All client issues, such as incidents involving component failures and other potential safety concerns, are investigated carefully to determine the root cause and monitored for trends. Corrective actions are implemented as necessary.

Our safety and supplier processes enable us to meet global regulations governing chemical use. Since 2007, Xerox's newly launched products have been designed to meet the European Restriction of Hazardous Substances (RoHS) requirements in all markets. However, where regulations allow, some products may contain parts with small amounts of RoHS substances to avoid premature disposal of existing parts that have usable life. Similar types of legislation continue to be implemented in many other market regions. Through our proactive regulatory tracking process, we expect to be fully compliant with all aspects of these regulations as the provisions become effective and applicable. In 2018, we reported no issues with noncompliance to RoHS. In addition, Xerox proactively collects data from our suppliers on the presence of REACH regulated substances to provide information to downstream users. The substance review process can also result in a request to the supplier to determine if a suitable alternative is available.

Safe Products and Services

Safety has always been a cornerstone of our work in product development. Our comprehensive Product Safety Plan details our health and safety requirements, and all Xerox imaging equipment is assessed for conformance to these standards.

Clients are encouraged to review product safety information and understand the environmental profile of our devices. User guides contain information regarding safe use and any applicable hazard warnings. Our Product Safety Data Sheets (PSDS) offer environmental, health, and safety information for each Xerox device. Safety Data Sheets (SDS) identify hazards associated with specific materials and describe how they can be safely handled, used, stored, and disposed of. Both our SDS and product labeling have been updated to meet the requirements of the Globally Harmonized System of Classification and Labeling of Chemicals (GHS) as implemented through regulations in our various markets. Clients can access PSDS and SDS in different languages at www.xerox.com/environment.

Materials

Xerox was the first and remains the only company in our industry to have concluded two comprehensive investigations that lasted more than three decades on the health risks of inhaling xerographic toner.

These studies included assessments of the health of current employees and the causes of death for

people who worked for the company between 1960 and 1982. The analysis demonstrated that the health and mortality patterns of Xerox employees were consistent with a healthy working population and, in fact, our employees had a lower rate of disease (i.e., were healthier) than the general population. In October 2010, the mortality study was published in the peer-reviewed Journal of Occupational and Environmental Medicine.

We have made a long-term commitment to eliminate the use of persistent bioaccumulative and toxic materials throughout our supply chain by applying strict internal standards and tightly managing chemicals. Our supplier requirements are periodically updated as regulations change, and new information becomes available. All new product designs refer to these requirements, and suppliers are expected to verify their compliance with them. Learn more at www.xerox.com/environment.

Toxicologists conduct a comprehensive assessment of new materials in our products to ensure conformance with applicable global registration, hazard communication, and waste handling and disposal requirements. In addition, our strict internal standards set firm controls on the types of materials approved for use in our consumable products. As a result of our stringent requirements, Xerox toners and office printing products are noncarcinogenic and nonmutagenic. These products do not: cause adverse developmental or reproductive effects; pose a toxicity hazard to humans or aquatic species; cause a permanent adverse effect to the skin, eyes, or respiratory system; or have the potential to generate federally regulated hazardous waste. Xerox sells imaging supplies through its distribution network that are manufactured by other companies for use in other Original Equipment Manufacturer (OEM) printers. We review these supplies to ensure compliance with appropriate regulatory requirements and our own stringent standards.

Ergonomics

We consider the ergonomic aspects of our products from both a user and service standpoint to ensure inclusion and operability. Our design teams consider all points of human interface, including a product's height, curves, and placement of touchscreens and paper trays. We also place a high value on the end-user experience through human factors, industrial design, and user interface design to promote ease of use, ease of learning, and transfer of learning. Product design teams work directly with clients in our labs to test and continually improve the usability of new products.

Machine Emissions

Consistent with the world's most stringent ecolabels, we design products to control emissions of chemicals. As a result, current products have achieved chemical emission levels that are well below global regulatory requirements—often at or near the detection limit of our measurement equipment—and are considered to have a negligible impact on clients' work environments. We publish emissions data for our products in our PSDS.

Accessibility and Mobility

In the print industry, Xerox was the first in many ways to design products that are accessible and easy to operate by all users, including people with disabilities. Our dedicated team of design professionals upholds that commitment for the products and services we provide.

To make our systems accessible for people with disabilities, Xerox has developed several accessories, such as angled consoles, Braille console labels, magnifying lenses for visually impaired users, and "start print" foot switches. We design software for embedded web servers and print drivers to be compatible with screen readers to enable people with visual impairments to operate them. On an ongoing basis, we strive to improve our performance around accessibility and adapt products so that ease of use is not compromised.

Xerox stepped forward in 1998 when Congress amended Section 508 of the U.S. Rehabilitation Act of 1973. We developed solutions to adapt our technology for use by government workers who are disabled. We also established a rigorous process to evaluate our products' compliance to meet Section 508 accessibility requirements. In the near future, Section 508 rules will change, and new input is expected to

come from the European Union and the Far East. Learn more about our efforts pertaining to Section 508 accessibility requirements at Xerox.com.

Our focus on increased mobility has expanded with the anywhere, always-on enterprise. We're enabling enterprises to manage a complex infrastructure, as employees are bringing their own devices to work and demanding the same seamless, secure ability to find, use, and print business documents. Xerox technology, such as mobile print solutions, is enhancing easy access to information.

Xerox Replacement Cartridges (XRC) — Reducing Solid Waste

For XRC products, Xerox packaging engineers replaced hot wire expanded polystyrene end caps with inflatable air bags. Upon receipt of the package, the air bags are easily deflated, producing far less solid waste by mass and cubic volume compared to polystyrene; this change is an environmentally preferable alternative.

Shifts toward More Energy-Efficient Technologies

One example is Xerox's commitment to emulsion aggregation (EA) technology, or chemical toner, which is estimated to generate 28% fewer GHG emissions in the manufacturing process than conventional toner.

Increased Reliability of Xerox Equipment and Parts

Digital technology has improved the reliability of components inside our products. This reduces service calls, which results in fewer miles driven by Xerox technicians and less gasoline consumed.

Efficient Use of Paper

Including reliable two-sided (duplex) printing, Xerox equipment and software are also designed with features that allow customers to make efficient use of paper. Software products such as DocuShare®, SMARTsend® and FreeFlow® Digital Workflow Collection help Xerox customers reduce paper consumption by facilitating electronic data management, scan to e-mail, print-on-demand and distribute-then-print workflows.

Solid Ink

Xerox introduced print technology utilizing solid inks that contain no plastic and/or encasements what-so-ever. The ink cartridges are made out of a crayon-like substance that is inserted much like a standard cartridge and the ink is literally melted onto the paper. This innovative technology results in minimal waste and generates virtually no waste.

Toner & Parts Recycling

Returned products are sorted, and items suitable for remanufacturing are cleaned, inspected and then remanufactured. Items that are not suitable for remanufacturing are recycled or recovered through energy from waste.

Xerox follows an effective cartridge recycling process that contributes nothing to our landfills.

Managing Supplies Responsibly

Xerox has partnered with Close the Loop, Inc. to ensure the raw materials in the toner cartridges you return are recovered and reused. The closed-loop process ensures no waste ever reaches the landfill and reduces the demand for raw materials by reusing toner cartridge byproducts.

Close the Loop® (CtL) is a world leading recycler of toner cartridges and imaging supplies. Xerox has partnered with CtL to collect and manage toner recycling using a patented materials separation process that recovers used materials for reuse in new products.

Remanufacture

On average, approximately 60% by volume of the used cartridges returned to Xerox are remanufactured. Remanufactured cartridges, containing an average of 90% reused/recycled parts, are built and tested to the same performance specifications as new products. Remanufacturing a cartridge saves up to 80% of the energy that would be required to produce a new cartridge and keeps on average 2 lbs. of used

materials from winding up in landfills. Since millions of pounds of cartridge waste are disposed of each year, remanufacturing is an important environmental solution.

Recycle

The other 40% of supplies returned to Xerox are recycled to recover all the component materials. The average returned used cartridge is composed of 40% plastic, 40% metal and smaller amounts of rubber, paper, foam, and toner. Xerox has partnered with Close the Loop to recycle all returned cartridges that do not meet our stringent standards for remanufacture. CtL uses a patented process to break down a cartridge into its component parts. After separation and cleaning, the components are returned to the market as usable raw materials, with zero waste to landfill.

Rehabilitate

CtL also reuses plastic in the manufacture of a durable construction product called eLumber®. eLumber is a timber replacement product that is particularly useful in outdoor applications such as raised flower beds, planter boxes and fencing. Each year thousands of dollars' worth of eLumber are donated to Habitat for Humanity for use in housing for low-income families and their disaster response program.

Product Take-Back and Recycling

Begun in the early 1990s, Xerox has pioneered the practice of converting end-of-life electronic equipment into products and parts that contain reused parts while meeting new product specifications for quality and performance. We have developed a comprehensive process for taking back end-of-life products, and have established a remanufacture, parts reuse and recycling program that fully supports our waste-free initiatives.

G. Describe any diversity programs or partners supplier does business with and how Participating Agencies may use diverse partners through the Master Agreement. Indicate how, if at all, pricing changes when using the diversity program

As a global leader in business process and document management, Xerox recognizes that having a diverse supplier pool is a major competitive advantage and a powerful business tool. Xerox's Supplier Diversity Program's mission is to proactively identify, build relationships with, and purchase goods and services from certified small businesses as well as enterprises owned by minorities, women, veterans, gays and lesbians, and disabled persons that can help Xerox achieve its corporate objectives as suppliers to Xerox. Also, though Xerox's dedicated Divers Alliance Program, we are committed to understanding and supporting our customer's supplier diversity goals and objectives. Specifically, Xerox in connection with the Master Agreement will support Region 4 ESC by offering solutions which include certified HUBs or other certified diverse subcontractors as part of our offer where applicable and practical. While Xerox is not a certified diverse company, we believe selecting Xerox would give Region 4 ESC the best of both worlds by working with the leading global document management company which is committed to having practical and useful diverse certified subcontractors directly supporting our contract with you.

H. Describe any historically underutilized business certifications supplier holds and the certifying agency. This may include business enterprise such as minority and women owned, small or disadvantaged, disable veterans, etc.

Xerox is not a certified diverse company; however, we do work with certified diverse companies to provide direct and indirect spend as part of our offer to our customers.

I. Describe how supplier differentiates itself from its competitors.

Today's Xerox is a leader in print technology and intelligent work solutions using the advantages of our people, our approach, and industry leading technology to solidify our stronghold in a number of competitive markets.

Our Approach

- We have deep industry knowledge and take the time to understand our clients' business and how they work, to build and create solutions – to help them achieve their goals.
- We work with clients to innovate, incubate and explore new solutions to critical business challenges.
- Using user centric design, we study how people work in order to make it better.
- We know every workflow is different, so we strive to create solutions that match each need.

Our Market Position

- MPS Market share leader and thought leader according to leading Industry Analyst Firms.
- Xerox is the most decorated and experienced vendor in the Managed Print Services Landscape. All three major industry analysts, (Quocirca, IDC, InfoTrends) have placed Xerox as the top provider in the MPS landscape in their most recent market reports.
- We maintain our No. 1 position in worldwide equipment sales revenue and No. 1 marketshare in production color.
- Managing billions of printed pages per year with unparalleled global delivery.
- Tight integration with technologies used by today's workforce enabling access to cloud-hosted services, exceptional customized experiences, and maximum productivity.

Our People

- We never give up – whether it is providing support to customers, developing a better way to help customers work better, or pushing the limits of technology and software innovation.
- We believe collaboration and teamwork are the only way to achieve success.
- We attract, hire and retain the top talent with the best skills.
- Named one of the World's Most Ethical companies by Ethisphere Magazine, for 12 consecutive years.
- Named one of the World's Most Reputable Companies by Forbes and Reputation Institute.
- Listed as one of the World's Most Admired Companies by Fortune Magazine.

Our Technology and Innovation

- World renowned innovation and expertise – including printing, advanced color science, digital and video imaging, workflow automation, connectivity, and analytics.
- We are innovators and inventors and our people have over 10,307 active patents. Xerox is one of the top 20 patent producing companies in the world.
- Over \$1 billion is invested in R&D and engineering each year.
- Xerox has been the force behind many major technology breakthroughs – such as the ConnectKey interface and the adaptive color technology – which have transformed how work gets done.

Security Protocols Providing the Upmost Protection for our Customers

- Multifunction devices are sophisticated, multiple sub-system network platforms, and Xerox offers the broadest range of security functionality on the market, including encryption, authentication, authorization per user and auditing.
- ISO 15408 Common Criteria for Information Technology Security Evaluation is the only internationally recognized standard for security certification. Xerox was the first manufacturer to seek and obtain certifications for “complete” MFP devices. Because each element of the multifunction platform is a potential point of entry, meaningful security certification must

comprehend all elements, including the operating systems, network interface, disk drive(s), Web server, PDL interpreter(s), MFP user interface, local hardware ports and fax system.

- Users of Xerox® ConnectKey® Technology-enabled 'i-Series' Smart MFPs also now have the option to encrypt PDF files with a password when using the Scan to Email service allowing only authorized users to see documents.
- From the introduction of the first digital products, Xerox has recognized the risk of retained data being inappropriately recovered from non-volatile storage and built features and countermeasures into our devices to help customers safeguard their data.
- Many Xerox® devices include features to protect the printer or MFP from unauthorized remote access, protect the confidentiality of data transmitted to the device via the network, control which devices can access the MFPs and control the ports, protocols and services that can be accessed on the device.

J. Describe any present or past litigation, bankruptcy or reorganization involving supplier.

Bankruptcy

Xerox has not filed for bankruptcy or other of form of debt resolution.

Litigation

In the ordinary course of its business, Xerox, its subsidiaries and affiliates are routinely the subject of litigation that asserts a variety of claims, sometimes including employment-related claims. Please see Xerox's Annual (Form 10-K), Quarterly (Form 10-Q) and Current (Form 8-K) Reports filed with the U.S. Securities and Exchange Commission (SEC) for information on material litigation. These reports are available to the public on the SEC website and on Xerox's website <http://www.xerox.com/investor>.

Reorganization

Xerox recently announced that its Board of Directors has approved a reorganization of the Company's corporate structure into a holding company structure, pursuant to which Xerox Corporation will become a direct, wholly-owned subsidiary of a new holding company that will be named Xerox Holdings Incorporated. The reorganization is subject to shareholder and regulatory approval. The purpose of the reorganization is to provide the Company with strategic, operational and financial flexibility. Business operations, directors and executive officers of the Company will not change as a result of the reorganization. The reorganization will not impact our ability to serve OMNIA Partner members.

K. Felony Conviction Notice: Indicate if the supplier a. is a publicly held corporation and this reporting requirement is not applicable;

Xerox is a publicly held corporation.

b. is not owned or operated by anyone who has been convicted of a felony; or

Xerox is not owned or operated by anyone who has been convicted of a felony.

c. is owned or operated by and individual(s) who has been convicted of a felony and provide the names and convictions.

Xerox is not owned or operated by anyone who has been convicted of a felony.

L. Describe any debarment or suspension actions taken against supplier

Xerox has never been disbarred, suspended or otherwise disqualified from doing business with the federal government.

3.2 Distribution, Logistics

A. Describe the full line of products and services offered by supplier.

We provide the industry's broadest portfolio of document technology and software. Through our innovation and market leadership, we have developed a strong industry reputation and recognizable brand with trusted competencies in bridging the physical and digital printing and communications, both in the office and production markets. Our core capabilities and offerings consist of technologies, solutions and services that simplify workflows, grow revenue and transform the customer experience, as described below.

Xerox Technology & Software – Workplace and Production Solutions

Entry Desktop Monochrome and Color Printers	Entry Desktop Monochrome and Color Printers range from small devices to workgroup printers and MFPs that serve the needs of office workgroups. These products help build a platform to effectively manage document workflow.
Mid-Range	Our Mid-Range products offer advanced features with the ability to handle higher print volumes as well as varying paper sizes. Entry and Mid-Range products share common technology, manufacturing and product platforms enabling ease of use and complete office integration.
Cut-Sheet Presses	As the worldwide leader in the cut-sheet color and monochrome production industry our cut-sheet presses provide high speed, high-volume printing. They are utilized for environments that are ideal for publishing, transaction printing, print on demand, and one-to-one marketing, offering the best in high speed, productivity and resolution and color.
InkJet Presses / Continuous Feed Printers	Our inkjet presses offer a broad range of roll fed, continuous feed printing technologies, including waterless inkjet and aqueous inkjet for vivid color, and toner-based flash fusing for black and white. Our portfolio spans a variety of print speeds, image quality, feeding, finishing and media options. High-volume, production inkjet presses are the fastest-growing sector of digital printing. They can help you capitalize on color books, personalized catalogs, trans-promo and direct mail. Our inkjet presses and continuous feed printers — including the industry's first entry production inkjet portfolio — are modular to grow with your business.
FreeFlow portfolio	Our FreeFlow portfolio of software offerings brings intelligent automation and integration to the processing of print jobs, from file preparation to final production, for a touchless workflow. It helps customers of all sizes address a wide range of business opportunities including automation, personalization and even electronic publishing.
DocuShare	DocuShare enterprise content management provides a better way to manage paper and digital content from creation to retention to transformation. Capture, store and share documents either on-premise or by cloud while automating time-consuming, document-heavy processes like accounts payable, HR onboarding, contract management and mortgage processing.

Software Platform	What makes Xerox Printer/Multifunction Printer (MFP) unique is that they are built on the <u>Xerox ConnectKey® Technology platform</u>. This platform enables a Process for Workflow Improvement. It operates with an intuitive tablet-like touchscreen user interface. The platform is an open embedded platform that allows the device to be programmed to address specific workflows. This new capability is driven by embedded or server-based software inside the firewall or in the cloud. As such, the smart Printer/MFP incorporates an ecosystem of hardware, software, and services to address ESC's document and information processing requirements.
Customized Applications	Our apps extend the capabilities of your MFDs and help you make the most of your hardware investment. But unlike traditional software, our apps do not require a dedicated server, PC or IT resource. Instead these apps are lightweight, serverless solutions you can download to your ConnectKey enabled MFP. Xerox has over 100 workplace apps. Here are a few examples: - The <u>Xerox® Easy Translator Service App</u>, translates to 35+ languages. Xerox® Easy Translator Service is a cloud translation service. The service offers several levels of translation ranging from scan in a document to a Xerox multifunction printer and receive a translation printed out to the highest level, which is a human word for word translation. - The <u>Xerox® Audio Documents App</u>, an app available for use with your <u>ConnectKey® Technology</u>-enabled devices that will convert a hard copy document to an audio file - The <u>Xerox Proof-Reader Service App</u>, gives users instant access to a powerful tool that checks for spelling, grammar, style, and plagiarism right from the MFP. A report with suggested corrections can be printed and/or emailed to the user, all right from the device. Users also have access to a web portal at https://xeroxproofreader.com to upload electronic documents for instant feedback.

B. Describe how supplier proposes to distribute the products/service nationwide. Include any states where products and services will not be offered under the Master Agreement, including U.S. Territories and Outlying Areas.

Xerox sells our products and services directly to public agencies nationally through our national sales force, our authorized independent agents and our wholly-owned subsidiary, Xerox Business Solutions (XBS), formerly Global Imaging Systems (GIS), an office technology dealer comprised of regional core companies in the U.S. Our products and services can be offered in all 50 States, the District of Columbia as well as Guam, Puerto Rico and the Northern Mariana Islands.

C. Describe how Participating Agencies ensure they will receive the Master Agreement pricing; include all distribution channels such as direct ordering; retail or in-store locations, through distributors, etc. Describe how Participating Agencies verify and audit pricing to ensure its compliance with the Master Agreement.

All orders and purchase orders under the Region 4 ESC contract will be processed through the Xerox centralized contracting system irrelevant of the sales channel placing the order. All orders placed, per the terms and conditions of this contract, will be placed via the underlying pricing system, ensuring consistency and compliance to the awarded pricing and terms.

D. Identify all other companies that will be involved in processing, handling or shipping the products/service to the end user.

As an integral part of the Xerox Supply Chain Network, Ryder Solutions is our largest third-party logistics partner involved in delivering equipment, parts and supplies. The Ryder relationship with Xerox has evolved over the past few decades in response to a changing transportation environment and Xerox's process requirements. Today, Ryder operates 5 distinct supply chain functions in the process: Several Carrier Logistics Centers, District Parts Center, Truckload (over the road) Transportation, Drayage of ocean containers and management of our LTL network.

The Carrier Logistics Center (CLC) network, made up of 51 locations and 17 different third-party carriers (10 continental US and 7 offshore) involves the delivery, installation and removal of more than 100,000 imaging machines per year, where CLC drivers are trained in product installation, testing and removal. Flawless, seamless execution are essential to deliver outstanding service to Xerox customers.

CLC "Final mile" companies potentially involved in this business in addition to Ryder would include Fidelitone, All Points, Apex, Monarch/NET, Nationwide Electronics, Redman Van & Storage, Safeway/Unigroup, Sullivan Moving, WDS as "onshore" or continental locations, as well as Reliable Transfer and Carlile Transportation in Alaska, GuamPak and/or Guam Transfer in Guam, and Aloha Isle Moving, Valley Isle Express, Takahashi Brothers Trucking, and Hawaii Transfer in Hawaii. We also have CLCs in the USVI and Saipan, should those locations be included at a later date.

The benefits of Ryder and Carrier include:

- Improved productivity
- On-time performance and Achieved metrics
- Consistent outstanding customer service

E. Provide the number, size and location of Supplier's distribution facilities, warehouses and retail network as applicable.

Our manufacturing and distribution facilities are located around the world. Our largest manufacturing site is in Webster, N.Y., where we produce the Xerox iGen, Nuvera, Brenva and Direct to Object Inkjet Printer systems, as well as key components and consumables for our products, such as toner. We also have manufacturing operations in Dundalk, Ireland, for components, consumables and printer systems sustainable manufacturing; in Wilsonville, OR, for solid ink consumables and components; and in Aubagne, France, for our Production aqueous ink-jet production systems (Rialto and Trivor). Other Xerox manufacturing plants are located in Venray, Netherlands; Ontario, Canada; and Oklahoma City, OK, where we manufacture materials and components. Additionally, we work with various manufacturing and distribution partners, including a 15+ year relationship with FLEX LTD (Flex) (formerly Flextronics), a global contract manufacturer. We have arrangements with Fuji Xerox Co., Ltd. (Fuji Xerox) under which we purchase and sell products, some of which are the result of mutual research and development agreements. We also acquire products from various third parties in order to increase the breadth of our product portfolio and meet channel requirements.

3.3 Marketing and Sales

A . Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to immediately implement the Master Agreement as supplier's primary go to market strategy for Public Agencies to supplier's teams nationwide, to include, but not limited to:

- Executive leadership endorsement and sponsorship of the award as the public sector go-to-market strategy within first 10 days**
- Training and education of Supplier's national sales force with participation from the Supplier's executive leadership, along with the OMNIA Partners, Public Sector team within first 90 days**

As a continued partner of OMNIA Partners, Xerox's objective is to successfully implement the contract to ensure continued contract awareness, adoption and contract revenue growth. To achieve these goals,

Xerox has developed a comprehensive 90-day action plan detailing how we will implement the contract upon award.

Within 30 days of award:

- Implement contract in the Xerox contract management system to enable order taking
- Create and distribute Press Release Announcement of Award
- Distribute Executive Sponsored Contract Award Announcement Communique to the Xerox Executive Leadership Teams and their respective sales and sales support resources, to include contract details, pricing and contract resource support
- Meet with OMNIA Partners Marketing team to develop specific co-marketing strategies to support the contract
- Created OMNIA Partners portal on Xerox.com

Within 60 days of award:

- Conduct contract training with all sales to highlight the benefits of our OMNIA Partners partner relationship, the scope of the contract, pricing, marketing strategies and available resources to support day to day sales activities
- Create co-marketing collaterals

Within 90 days of award:

- Assess success of contract launch and make adjustment as needed

B. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to:

i. [Creation and distribution of a co-branded press release to trade publications](#)

Xerox will work collaboratively with OMNIA Partners to create a press release to trade publications announcing the contract and highlighting the benefits of our continued partnership. We will amplify the great news through posts on Xerox's corporate social channels.

ii. [Announcement, Master Agreements details and contact information published on the Supplier's website within first 90 days](#)

Xerox Elite eCommerce Solutions can enable an OMNIA Partners' microsite for the online viewing of Xerox equipment, contract details, Xerox account team contact information and direct links to the OMNIA Partner's website. Xerox Elite eCommerce solutions can typically be launched within 30 days of contract award.

iii. [Design, publication and distribution of co-branded marketing materials within first 90 days](#)

Xerox will work in partnership with OMNIA Partners Marketing team to design and distribute co-branded marketing collateral for distribution to Xerox Sales, OMNIA Partner Region Managers and on-line retrieval.

iv. [Commitment to attendance and participation with OMNIA Partners, Public Sector at national \(i.e. NIGP Annual Forum, NPI Conference, etc.\), regional \(i.e. Regional NIGP Chapter Meetings, Regional Cooperative Summits, etc.\) and supplier-specific trade shows, conferences and meetings throughout the term of the Master Agreement](#)

Xerox attends and participates in many national, state and regional conferences throughout the year, such as NIGP, NAEP, CAPPO and more. Exhibit participation is dependent on current national, regional and local marketing funds.

v. Commitment to attend, exhibit and participate at the NIGP Annual Forum in an area reserved by OMNIA Partners, Public Sector for partner suppliers. Booth space will be purchased and staffed by Supplier. In addition, Supplier commits to provide reasonable assistance to the overall promotion and marketing efforts for the NIGP Annual Forum, as directed by OMNIA Partners, Public Sector.

Xerox understands the importance of attending and partnering with OMNIA Partners at the Public Sector NIGP Annual Forum. Xerox historically attends the NIGP Annual Form. Exhibit participation is dependent on current available marketing funds.

vi. Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement

vii. Ongoing marketing and promotion of the Master Agreement throughout its term (case studies, collateral pieces, presentations, promotions, etc.)

- OMNIA Partners, Public Sector standard logo;
- Copy of original Request for Proposal;
- Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier;
- Summary of Products and pricing;
- Marketing Materials
- Electronic link to OMNIA Partners, Public Sector's website including the online registration page;
- A dedicated toll-free number and email address for OMNIA Partners, Public Sector

Xerox will work collaboratively with OMNIA Partners to develop a marketing plan to promote the use of the Master Agreement which may include case studies, co-branded collaterals, campaigns, etc.

C. Describe how Supplier will transition any existing Public Agency customers' accounts to the Master Agreement available nationally through OMNIA Partners, Public Sector. Include a list of current cooperative contracts (regional and national) Supplier holds and describe how the Master Agreement will be positioned among the other cooperative agreements.

Xerox has hundreds of state and local government contracts within the US which, per state law, allow for cooperative purchasing. Listed below are the actual national cooperative group purchasing contracts that Xerox is currently awarded on. Within an active procurement cycle, we provide the contract based on the needs, requirements and requests of the procurement agency. Within every procurement order, Xerox provides an implementation plan to allow for transparent transition from one contract to another.

Cooperative contracts include:

- OMNIA Partners
- GSA Schedule 70
- NASPO ValuePoint
- E&I
- PEPPM
- Sourcewell

D. Acknowledge Supplier agrees to provide its logo(s) to OMNIA Partners, Public Sector and agrees to provide permission for reproduction of such logo in marketing communications and promotions. Acknowledge that use of OMNIA Partners, Public Sector logo will require permission for reproduction, as well.

Because of the tremendous value associated with our brand, Xerox provides our company logo after the review of the use of our logo by the Xerox brand team, prior to the release of any marketing communications. Xerox Corporation shall have ten business days to approve such use prior to publication. Any use of OMNIA Partners Public Sector name and logo or any form of publicity, inclusive of press releases will have prior approval from OMNIA Partner.

E. Confirm Supplier will be proactive in direct sales of Supplier's goods and services to Public Agencies nationwide and the timely follow up to leads established by OMNIA Partners, Public Sector. All sales materials are to use the OMNIA Partners, Public Sector logo. At a minimum, the Supplier's sales initiatives should communicate:

- i Master Agreement was competitively solicited and publicly awarded by a Principal Procurement Agency
- ii Best government pricing
- iii No cost to participate
- iv Non-exclusive

Xerox acknowledges and agrees.

F. Confirm Supplier will train its national sales force on the Master Agreement. At a minimum, sales training should include:

- i. Key features of Master Agreement
- ii. Working knowledge of the solicitation process
- iii. Awareness of the range of Public Agencies that can utilize the Master Agreement through OMNIA Partners, Public Sector
- iv. Knowledge of benefits of the use of cooperative contracts

Xerox acknowledges and agrees.

G. Provide the name, title, email and phone number for the person(s), who will be responsible for:

i. Executive Support

Mark Browning | Vice President

Public Sector / Healthcare Center of Excellence

Sales Enablement Americas Operations

mark.browning@xerox.com

Phone: 717-777-6624

ii. Marketing

Staci McKee | Global Audience Marketing

Government | Healthcare | Education

Staci.mckee@xerox.com

Phone: 303-881-3718

iii. Sales

Rachael Jones Turner | SLED Cooperative Contracts Manager

Public Sector / Healthcare Center of Excellence

Sales Enablement Americas Operations

Rachael.Jones@Xerox.com

Phone: 310-258-6266

iv. Sales Support

Jennifer Melgar | S&L Cooperative Contract Support Administrator

NAO – SE Xerox Sales Support Center

Jennifer.Melgar@Xerox.com

Phone: 503-685-2239

v. Financial Reporting

Kathlene M. Andris | Rebate Analyst

US Customer Business Operations

Kathlene.Andris@Xerox.com

Phone: 847-928-2543

vi. Accounts Payable

Kevin Rowland | Accounts Payable Manager | Systems Support Manager

CFO Global Operations

Kevin.Rowland@xerox.com

Phone: 585-427-3974

vii. Contracts

Rachael Jones Turner | SLED Cooperative Contracts Manager

Public Sector / Healthcare Center of Excellence

Sales Enablement Americas Operations

Rachael.Jones@Xerox.com

Phone: 310-258-6266

H. Describe in detail how Supplier's national sales force is structured, including contact information for the highest-level executive in charge of the sales team.

Xerox is organized from a sales perspective on the basis of “go-to-market” sales channels. These sales channels are structured to serve a range of customers for our products and services.

Mike Feldman, President of the Americas Operations for Xerox Corporation, leads the company's go-to-market teams in the U.S., Canada, Mexico, Central and South America. Our sales go-to-market teams are focused on bringing our full portfolio or product offerings to current and new customers and partners, while maximizing and expanding coverage through direct and indirect channels.

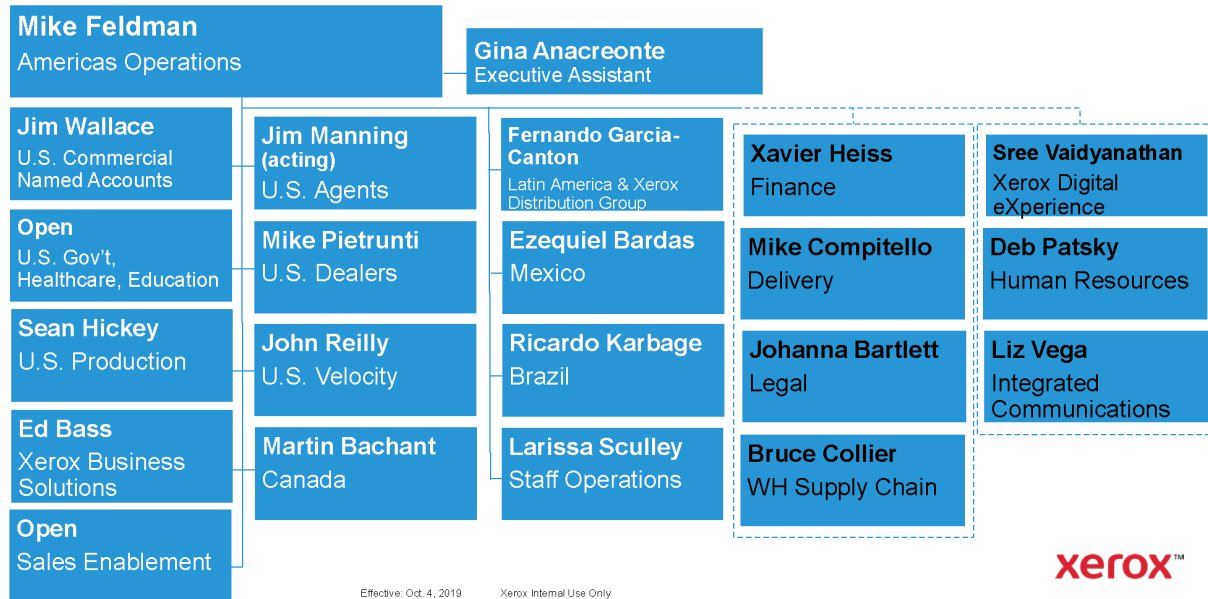
Jim Wallace leads both the U.S. Commercial Named Accounts and the Government, Healthcare & Education (GHE) sales teams.

Jim Manning leads the U.S. Agents, Xerox authorized independent agents.

Ed Bass leads our wholly owned subsidiary, Xerox Business Services (XBS) - formerly known as Global Imaging Systems), an office technology dealer comprised of regional companies in the U.S.

Xerox's Americas Operations Organization chart is presented below.

Americas Operations Organization



I. Explain in detail how the sales teams will work with the OMNIA Partners, Public Sector team to implement, grow and service the national program.

We have found positive results in taking a collaborative approach with OMNIA Partners to market our contract to public agencies to drive both awareness and adoption. We depend on our partner's willingness and support to help carry our message and promote our technology and we have learned that taking a joint approach for these initiatives often yields higher rates of success in the long-term. We encourage sales integration to strategize on account specific opportunities, bridge relationships between the member and Xerox and support customer eligibility questions. During the training and launch of the contract, Xerox will reinforce the role of the OMNIA Partner's Region Managers and will encourage integration during Xerox sales team meetings and one-on-one interaction for account specific opportunities.

I. Explain in detail how Supplier will manage the overall national program throughout the term of the Master Agreement, including ongoing coordination of marketing and sales efforts, timely new Participating Public Agency account set-up, timely contract administration, etc.

Xerox will continue managing the national program throughout the term of the contract by leveraging our superior national infrastructure solely responsible for all aspects of government contracting. The Xerox Public Sector Center of Excellence (COE) ensures contract education nationally, consistency of pricing and controls, compliance to the terms and conditions of the contract, sales reporting and marketing and sales efforts. Within the COE, we have dedicated resources who are responsible for managing each core competency. Throughout the term of the master agreement, this team will lead the efforts to coordinate all aspects of the management of the contract.

J. State the amount of Supplier's Public Agency sales for the previous fiscal year. Provide a list of Supplier's top 10 Public Agency customers, the total purchases for each for the previous fiscal year along with a key contact for each.

Xerox does not make this information publicly available. A significant portion of our revenues is derived from contracts with U.S. state and local governments and their agencies.

K. Describe Supplier's information systems capabilities and limitations regarding order management through receipt of payment, including description of multiple platforms that may be used for any of these functions.

Orders are entered into a centralized ordering system which is accessible to only authorized Sales Representatives and the Order Processing Representatives. Editing of the order is completed and the request for equipment or service is passed to distribution in the equipment procurement system to establish a delivery date and time. Additionally, any special requirements are noted, and the appropriate departments are automatically notified if their involvement is necessary at the time of installation. Once successfully installed and accepted a notification is sent to the billing system to start the invoicing of the equipment or service. Invoices are generated and delivered to the customer and are due upon receipt. Generally, any equipment ordered or invoiced can be tracked and any needed reporting can be pulled from a centralized database.

M. Provide the Contract Sales (as defined in Section 10 of the OMNIA Partners, Public Sector Administration Agreement) that Supplier will guarantee each year under the Master Agreement for the initial three years of the Master Agreement ("Guaranteed Contract Sales").

\$_____.00 in year one

\$_____.00 in year two

\$_____.00 in year three

To the extent Supplier guarantees minimum Contract Sales, the administration fee shall be calculated based on the greater of the actual Contract Sales and the Guaranteed Contract Sales.

Xerox does not guarantee minimum contract sales as we are not familiar with the participating public agencies that are anticipated to utilize the resulting Master Agreement. Xerox will pay 3% on all revenue billed under the contract.

M. Even though it is anticipated many Public Agencies will be able to utilize the Master Agreement without further formal solicitation, there may be circumstances where Public Agencies will issue their own solicitations. The following options are available when responding to a solicitation for Products covered under the Master Agreement.

- i. Respond with Master Agreement pricing (Contract Sales reported to OMNIA Partners, Public Sector).
- ii. If competitive conditions require pricing lower than the standard Master Agreement not-to-exceed pricing, Supplier may respond with lower pricing through the Master Agreement. If Supplier is awarded the contract, the sales are reported as Contract Sales to OMNIA Partners, Public Sector under the Master Agreement.
- iii. Respond with pricing higher than Master Agreement only in the unlikely event that the Public Agency refuses to utilize Master Agreement (Contract Sales are not reported to OMNIA Partners, Public Sector).
- iv. If alternative or multiple proposals are permitted, respond with pricing higher than Master Agreement, and include Master Agreement as the alternate or additional proposal.

Detail Supplier's strategies under these options when responding to a solicitation.

Applicable to all four of these situations, whether a formal solicitation or not, as Xerox is requested to participate in a procurement cycle with an OMNIA Partner member, we will provide unique pricing equal to or below the not to exceed pricing based on bulk buy provisions per the terms and conditions of the Region 4 ESC master agreement. If the individual procuring agency requires us to amend those terms and conditions to meet their specific state laws or requirements, we will provide an addendum in conjunction with the master terms and all revenue will be reported under OMNIA Partners.

This concludes Xerox's response to Appendix D, 3.0 Supplier Response.

iv. Describe how Offeror responds to emergency orders.

The Xerox Sales Representative is responsible for contacting a Customer and obtaining an order. After the Xerox agreement is finalized and signed, the Xerox Sales Representative submits the order electronically to the Xerox Order Entry team. The Xerox Order Entry team reviews and edits the order for validation of pricing (including contract term), invoice addresses, delivery addresses, and overall configuration of a device prior to releasing the order. The order is then routed electronically to the Xerox Warehouse and Logistics. Warehouse will fulfill the order by ensuring that the equipment ordered is shipped to Logistics. Logistics will contact the Customer to schedule the equipment delivery.

In the event a product is required sooner than the Xerox Warehouse can ship to Logistics, there are several options to expedite the order:

1. If expedited delivery of product is known in advance of order signature the product can be shipped to Logistics in what is known as Pre-staging and be available for delivery promptly after signature.
2. Product can be sourced locally from existing non-expedited orders and assigned to the order requiring expedited delivery.
3. Demonstration units from local showrooms or sales offices can be provided as an interim solution for expedited product requests.
4. Short-term rental of similar or substitute product can be arranged if the required product cannot be expedited through pre-staging, local sourcing, or if demonstration units are not available.

v. What is Offeror's average Fill Rate?

Xerox's fill rate is 95%.

vi. What is Offeror's average on time delivery rate? Describe Offeror's history of meeting the shipping and delivery timelines.

Xerox equipment deliveries can normally be expected within two to three weeks following the receipt of an OMNIA Partner Member's equipment order. In the rare occurrence of a product constraint, Xerox will inform the member that a constraint condition exists and will provide a revised delivery date. If the revised target delivery date is unacceptable, the OMNIA Partner Member can cancel the order prior to delivery without penalty to either party.

vii. Describe Offeror's return and restocking policy.



All leased equipment proposed will be covered under a Xerox Full Service Maintenance Agreement (FSMA) for the full term of the lease. FSMA offers a worry-free investment with Xerox, as any device that Xerox cannot maintain in good working order (and thus is deemed defective by Xerox) will be replaced with a like model of similar features and functionality.

This applies to all leased equipment that has been continuously maintained under a Xerox Agreement with Full Service Maintenance Agreement (FSMA). FSMA is also offered for customer-owned purchased Xerox-brand equipment guaranteeing the same like-for-like replacement during the term of the FSMA. Xerox highly recommends annual purchase of the FSMA for all Xerox brand customer-owned equipment.

Xerox customers return more than 2.5 million cartridges and toner containers annually through the Green World Alliance recycling program. Together we've kept more than 145 million pounds of waste out of landfills over the past 20 years. Customers may choose several options for recycling Genuine Xerox Branded consumables.

The primary method is using the free Xerox Eco Box or Pallet Return Process to reduce freight and processing requirements. Xerox funds all recycling / recovery costs and shipping costs on EcoBox and Pallet returns.

Customers can also download a pre-paid single item return label to return the supply items. Xerox funds all recycling / recovery costs and shipping costs for those items on our Single Item Return Take Back List. Customers can recycle locally where services are available and product recovery is not beneficial.

viii. Describe Offeror's ability to meet service and warranty needs.

All leased equipment proposed will be covered under a Xerox Full Service Maintenance Agreement (FSMA) for the full term of the lease. FSMA offers a worry-free investment with Xerox, as any device that Xerox cannot maintain in good working order (and thus is deemed defective by Xerox) will be replaced with a like model of similar features and functionality.

This applies to all leased equipment that has been continuously maintained under a Xerox Agreement with FSMA. FSMA is also offered for customer-owned purchased Xerox-brand equipment guaranteeing the same like-for-like replacement during the term of the FSMA. Xerox highly recommends annual purchase of the FSMA for all Xerox brand customer-owned equipment.

ix. Describe Offeror's customer service/problem resolution process. Include hours of operation, number of services, etc.

The Customer Support Centers (CSCs) are the single focal point of contact for customers to call for all Xerox products and services, regardless of the nature of the problem. The CSCs provide responsive and effective phone support, technical problem management, and problem resolution to customers with contractual support agreements. By providing these services, Xerox improves your self-sufficiency and system utilization, thereby delivering improved productivity.

You can place a service call 24 hours a day, seven days a week, 365 days per year. Our team of professionals and friendly Customer Support Representatives provides one-to-one expert advice over the phone.

The CSCs handle more than 45,000 customer calls per day, averaging two to three minutes per call. They are staffed with highly trained and dedicated Customer Support Representatives (CSRs) using new technology, such as Remote Customer Assistance (RCA). Using CasePoint software, the CSRs can ask product-specific questions based on what the customer is telling them. Once the customer has told the CSR the type of equipment and problem, the CSR can go into CasePoint and ask a series of questions that will either result in a solution or an instruction to initiate a service call. This knowledge-based system is very effective in improving customer up time and reducing overall solution time.



- Service Call Activity Management
- Asset Database Maintenance, Meter Reads and Move / Add / Change
- Supplies Ordering and Tracking
- Problem Resolution and Issue Escalation
- Activity Reporting

Any customer who calls a center is guaranteed problem resolution or genuine assistance in helping to solve a problem. This is called "The Call Quality Guarantee." All the CSRs have been trained in this process to ensure the highest levels of customer satisfaction.

Another process used by the CSCs is the Customer Complaint Process (CPP). If the customer has talked to the CSR and he or she has done everything that can be done for them and the customer is still

unhappy or dissatisfied, then the CCP process allows the CSR to escalate the call to the appropriate Region Manager of Region to make sure that a higher level of management is aware of the customer's needs.

Xerox has developed a national service coverage planning model to optimize the size, location and skills of our workforce with the level and quality of service we promise to OMNIA Partners Members. For on-site Customer Service Engineer (CSE) response time for urban areas, products are planned in the following general categories:

- Office and Fax: 4 – 8 hours
- Productions and Continuous Feed: 4 hours

The above specifications represent the average on-site response time for these classes of products. There may be exceptions within categories based on product maturity, geographic considerations like rural or remote customer sites, or service provided through authorized service delivery partners. Your Xerox Sales contact will provide response time delivery specifications based on the product mix of interest, your business locations, and specific service level requirements.

x. Describe Offeror's invoicing process including payment terms, acceptable methods of payments. Offerors shall describe any associated fees pertaining to credit cards/p-cards.

All payments are due within 31-days of the invoice date. Xerox will bill the end users as per the contract terms in arrears. Xerox will not invoice the Customer until Xerox has received a signed order or purchase order from the Customer, and the equipment has been delivered, installed, and is available for the Customer's use. All invoice payments under this Agreement shall be made via check, Automated Clearing House debit, Electronic Funds Transfer, or direct debit from Customer's bank account. If Customer wishes to use a credit/payment card for payment, the credit/payment card must be enrolled in Xerox's auto-pay system, and Xerox will automatically charge the credit/payment one day after the date of each invoice.

xi. Describe Offeror's contract implementation/customer transition plan.

We pride ourselves in developing a customer transition plan that has proven successful in the past 20 years since marketing the Region 4 ESC contracts. At the heart of the strategy is educating our national sales force. We believe that as our sales force understands the benefits of the contract coupled with our cost-effective document management technologies and services, contract success will follow. Our dedicated OMNIA Partners' contract administrator will educate and promote the benefits of the Region 4 ESC contract to all sales teams. Additionally, with the support of our new Marketing resource, will work in partnership with OMNIA Partners Marketing team to develop ongoing marketing and sales related activities to drive contract awareness to our current OMNIA Partner member base.

xii. Describe the financial condition of Offeror.

Financial Condition

Xerox is a Technology and Intelligent Workplace Services (IWS) leader with over \$10 billion in annual revenue; focused on helping people communicate and work better. We operate in a market estimated at approximately \$85 billion and we apply our expertise in imaging and printing, data analytics, and the development of secure and automated solutions to help our customers improve productivity and increase client satisfaction.

Financial Stability

Our financial stability is backed by a proven track record of maintaining strong margins through ongoing cost and productivity initiatives. As markets shift, we undertake restructuring to optimize our workforce

and facilities to best align our resources with the growth areas of our business, and to maximize profitability and cash flow in businesses that are declining.

For generations, Xerox has stood for innovation, quality and an excellent customer experience. We are the company that revolutionized the office, created printing-on-demand, and repeatedly reinvented and transformed to keep pace with the demands of our customers and the market. Today, we honor this heritage by turning investments in innovation into products and services that help our customers be more productive and profitable. With five research and development sites – including world-renowned PARC – and 2,000 scientists and engineers, we are helping define the future of work and enabling printing beyond paper with new technologies that will disrupt the market and change the way we think about workflows and information processes.

Additional details on the financial stability of Xerox can be found in our Annual Report at: <https://www.news.xerox.com/investors/reports>.

Annual Report

For a full overview of our finances, please refer to the Consolidated Statements of Income in our Annual Report. Xerox Annual Reports average over 100 pages. In order to be environmentally friendly, we respectfully request that ESC visit [www.xerox.com/Annual Reports](http://www.xerox.com/Annual%20Reports).

xiii. Provide a website link in order to review website ease of use, availability, and capabilities related to ordering, returns and reporting. Describe the website's capabilities and functionality.

Xerox Elite eCommerce Solutions enable the online ordering of equipment, services, supplies and Xerox Replacement Cartridges for our global and enterprise accounts.

Offered as a value-added service to Xerox clients, we will create a web ordering portal, e-catalog or PunchOut site specifically for your business. We will help you through the planning, procurement and deployment process online through 24 / 7 site availability, purchasing level approval workflow and online viewing of contract terms and conditions. Links to additional information such as contact information for your Xerox account team can also be added to your custom B2B storefront (extranet).

With our eCommerce solutions, you can easily:

- Procure Xerox equipment, supplies, and services at your contracted prices
- Select custom-built products or choose from commonly-ordered / standard configurations
- Lower procurement costs through automation and reduction in order cycle time
- Control spend and ensure contract adherence
- Maintain order accuracy
- Establish a My Favorites list for consistency of regularly-ordered items
- Create role-based user accounts and multiple levels of order workflow approval
- Track order status
- Access and manage your account information quickly and easily
- Collaborate online with your Xerox account team
- Reduce environmental impact by eliminating paper forms and using a digital procure to pay process.

We will help you choose the Xerox solution that works best for you:

Xerox Customer Web Ordering Portal

A private extranet site with a comprehensive catalog of products at negotiated prices, collaboration tools and account management capabilities.

Trading Hub: e-Catalog

A portfolio of all available products, supplies and services at your negotiated prices, posted on your intranet.

Trading Hub: Punch-Out Round Trip

A private extranet connected to your eProcurement system (SAP Ariba, Jaggaer, Coupa, etc.) via punch-out link. Authorized users add PO line items to a shopping cart that is sent directly to your ERP for approval.

[xiv. Describe the Offeror's safety record.](#)

As clarified the Region 4 ESC's answers to vendor questions, dated October 16, 2019, specifically question number 6, this requirement is not applicable to this RFP. As such, we do not provide Xerox's safety record.

[xv. Provide any additional information relevant to this section.](#)

Xerox does not have any additional information to present.

Tab 4 – Qualification and Experience

a. References

c) Qualification and Experience

i. Provide a brief history of the Offeror, including year it was established and corporate office location.

History

The roots of Xerox Corporation go back over 100 years to our humble beginnings as the Haloid Company, established in 1906. In that time, we pioneered and brought to market many of the technologies and solutions used by office workers every day. From the first xerographic image made in 1938 to breakthroughs in home and business computing during the 1970's and our influence and leadership in shaping the current Managed Print Services (MPS) offering; to delivering our "game changing" ConnectKey® Technology, which enables modern workers to leverage Xerox® Multifunction Devices (MFDs) to simplify the way work gets done in the office and on the go.



Chester Carlson's Invention

The use of electricity to transfer an image

Xerox Today

With annual revenues of \$9.8 billion we are a leading global provider of digital print technology and related solutions; we operate in a core market estimated at approximately \$67 billion. Our primary offerings span three main areas: Intelligent Workplace Services (formerly Managed Document Services (MDS)), Workplace Solutions and Production Solutions (formerly Graphic Communications). Our Intelligent Workplace Services offerings help customers, ranging from small businesses to global enterprises, optimize their printing and related document workflow and business processes. Xerox led the establishment of this expanding market and continues as the industry leader. Our Workplace Solutions and Production Solutions offerings support the work processes of our customers by providing them with solutions built upon our broad portfolio of industry-leading printing and workflow offerings. We also have digital solutions and software assets to compete in an approximately \$31 billion adjacent Software and Services market. Our main offerings for this market are focused on: industry-specific Digital Solutions, Personalization & Communication Software and Content Management Software. Headquartered in Norwalk, Connecticut, with 32,400 employees, Xerox serves customers in approximately 160 countries providing advanced document technology, services, software and genuine Xerox supplies for a range of customers including small and mid-size businesses (SMB), large enterprises, governments and graphic communications providers, and for our partners who serve them.

To learn more, visit us on Xerox.com, Xerox Innovation History and Xerox Today.

"We are made to think. We take what is and turn it into what will be. We never stop innovating, reimagining, building and doing. And we never stop questioning. We make packaging that talks to you, printers that listen and software that intuitively personalizes and humanizes. Because Made to Think means, we're not just thinking about the future, we're making it".

Xerox Research and Innovation

We believe that a critical role of our research is to identify new competency areas with attractive addressable markets for the future. Our expertise in technology and printing also uniquely positions us to discover those areas and leverage our innovation to move into adjacencies beyond our current core technology. Accordingly, we have prioritized investments in four key areas: Digital Packaging and Print, AI Workflow Assistants for Knowledge Workers, 3D Printing / Digital Manufacturing, and Sensors and Services for the Internet of Things.



We also see opportunity in our core coming from our ability to deliver physical devices that connect with the digital world as well as purely digital offerings that improve our customers' outcomes. As a result, we direct our research and development (R&D) investments to areas such as workflow automation, color printing and customized communication, as well as to improving the quality and reducing the environmental impact of digital printing. We invest in bringing new capabilities to the market such as our ConnectKey™ software to enable our devices to integrate into digital workflows, as well as in technologies to improve the security of our devices and offerings such as our recent market leading FedRAMP authorization for MPS services. We will continue to invest in innovations to improve the reliability, IQ and cost of our printing devices, as well as in new services and software that improve our customers' ability to manage their document-oriented workflows.

Xerox Values

Keeping connected to our core values helps us to execute our priorities and strategies and fulfil our mission of delivering excellence to our customers, our shareholders and each other. They are a part of our heritage and are a part of our future.

Since our inception, we have operated under the guidance of six core values:

- We succeed through satisfied customers.
- We deliver quality and excellence in all we do.
- We require premium return on assets.
- We use technology to develop market leadership.
- We value and empower employees.
- We behave responsibly as a corporate citizen.

Corporate Office

Our registered corporate office address is:

Xerox Corporation
201 Merritt 7
Norwalk, CT 06851-1056

ii. Describe Offeror's reputation in the marketplace.

As a testament to Xerox's reputation in the marketplace, we are honored to be recognized by Forbes in this year's list of World's Most Reputable Companies. As a company, we strive to align our reputation with our brand through exemplifying authenticity, ethical behavior and product value in all initiatives. Forbes and Reputation Institute, a reputation management services firm, surveyed over 230,000 individuals in 15 different countries from January to February 2019 to arrive at a list of most reputable companies, taking revenue, brand familiarity and brand perceptions into consideration. As today's technologies and capabilities have found organizations under a constant microscope, Xerox continues to make a concerted effort towards exemplifying and maintaining our legacy and values both internally and externally.

Industry Strength

We are a leader in our industry and have a strong and valuable global brand. We systematically evaluate our competition and the needs of our customers and partners to maintain our leadership position and make the portfolio and distribution investments to further penetrate growth areas of the market.

We expect to focus on the following:

- Expand leadership in Managed Document Services by leveraging our strength in large enterprises and broadening our SMB (small to mid-sized business) offerings.
- Increase SMB coverage through resellers and partners (including multi-brand dealers) and continued distribution acquisitions.
- Gain share in the A4 product segment of the market, where historically we have been underrepresented, by strengthening our product portfolio and increasing our distribution capacity.
- Extend leadership in digital color production through continued innovation and growth in new markets.

iii. Describe Offeror's reputation of products and services in the marketplace.

Superior Print Performance with Xerox

Comparative tests conducted by independent research laboratories have shown that Xerox devices offer substantial advantages through:

- Faster speeds.
- Enhanced security and workflow capabilities.
- Impeccable green credentials.
- Tightened cost control features.

Xerox devices consistently outperform other MFD technology, as tested by **Buyer's Lab Inc. (BLI)**, one of the leading independent authorities in the office equipment industry.

For example, BLI concluded that Xerox devices perform more efficiently than those of our competitors—operating at 70 to 80% of their rated speed whereas non-Xerox devices performed at 15 to 30% of their rated speed.

"Equipment manufacturers need a complete and compelling solutions portfolio to augment their hardware offerings. After careful evaluation of the company's in-house developed and third-party partner offerings, including lab-based testing of its latest products, BLI analysts feel that Xerox's solutions line-up is the most comprehensive based on our judging criteria."

– Jamie Bscales, Senior Editor
Buyer's Laboratory, Inc.

Award Winning Technology

BLI 2019 PaceSetter Award in in MFP Platform & App Ecosystem



We were the winner of the BLI PaceSetter award in the MFP Platform & App Ecosystem arena. Based on research conducted for the North American and Western European

markets, the award recognized us as the document imaging OEM which offers the most robust device-embedded software platform and associated ecosystem of apps.

"When it comes to an ecosystem of apps designed to expand the functionality of an MFP, Xerox really shines. The company is setting a high bar for the industry with both its robust and flexible ConnectKey® platform and its rapidly expanding portfolio of productivity-enhancing apps that run on it."

– Keypoint Intelligence
Buyers Laboratory

BLI 2019 Document Imaging Software Line of the Year Award

Printer apps and connectors propel Software Line of the Year Award

For the fifth time, Xerox has won the prestigious Document Imaging Software Line of the Year award from Keypoint Intelligence - Buyers Lab.

Essential to this win were the wide variety of ConnectKey® Apps and connectors for **Xerox® Multifunction Printers** as well as Workflow Automation Solutions ranging from HR onboarding and accounts payable to loan application processing and health records information management.



2019 Pick Award "Outstanding Job Management & Mobile Print Solution"

Essential to this win was complete with multiple authentication methods, print policy enforcement, secure print release, content security systems and mobile print that's second to none, Xerox® Workplace Suite surpassed the competition to win this honor.

Workplace Solutions now expands beyond print management and mobility into content security and print rules. Our latest enhancement to the platform supports single sign on (SSO) with any SSO enabled app; includes Xerox® Connect App for Concur and Xerox® Connect App 2.0 for Dropbox, Box, Google Drive, OneDrive and Office 365 with SSO capability.



2018 Buyers Lab Showers Xerox With 15 Awards

Of the 34 BLI awards given in the three categories covering MFPs and printers, Xerox won 13—almost 40 percent. In addition, Xerox won the overall BLI 2018 Monochrome Printer & MFP Line of the Year Award—and the Outstanding MFP App Ecosystem for the Xerox App Gallery.



2017 Keypoint Intelligence – BLI PaceSetter Awards

We're the only vendor to sweep the PaceSetter Awards for document imaging OEMs and win in all three categories: 1) MFP Platforms and App Ecosystems, 2) Document Imaging Security and 3) Mobile Print.

Environmental Sustainability

Many of our products meet or exceed the minimum registration requirements for product environmental performance. Along with EPEAT, Xerox offers ENERGY STAR®, ECOLOGO® and Blue Angel certified office products and with its partnership with PrintReleaf, enables managed print services customers to offset their printing by planting trees in endangered geographies.

Sustainability Goals

Xerox has published its 2019 Global Corporate Social Responsibility Report detailing the impact of the company's sustainability efforts across its operations.

Highlights from this year's report include:

- Named as one of Forbes' JUST 100, Barron's 100 Most Sustainable Companies, and Mediacorp Canada's Greenest Employers lists.
- Committed to a 25 percent reduction in global energy consumption and greenhouse gas emissions by 2025.
- Achieved 100 percent ENERGY STAR eco-labels for all Xerox's new eligible product introductions.

"With Xerox technology, IT decision makers don't have to sacrifice sustainability for productivity," said Tracey Koziol, senior vice president, Global Offerings, Xerox.

"We have a history of developing technology with sustainability in mind."

- Diverted nearly 100 percent of leased Xerox equipment from landfills and optimized end-of-life processing.
- Planted more than 100,000 trees

“For the past 113 years, Xerox has been committed to creating value for business and society and has played an important role in progressing our society globally. We are 100 percent committed to raising the bar on our ourselves in the important quest of building and maintaining a healthy and balanced world that meets society’s evolving needs,” said John Visentin, vice chairman and CEO, Xerox.

The Global CSR report focuses on how Xerox is engineering solutions that are making a more sustainable world in unexpected ways. A recent example is the work Xerox did with the Bangladeshi government to digitize and process their National Household Census results from January 2017 to February 2019, so they can better deliver resources to populations in need.

Xerox’s Intelligent Workplace Services, a new offering that transcends Managed Print Services, also helps companies reduce their reliance on paper by providing digital alternatives, print authentication, and analytics along with gamification techniques. Intelligent Workplace Services clients can opt in to Xerox’s PrintReleaf offering, which is akin to a carbon offset program.

Annually Xerox looks at its approach and performance in corporate social responsibility (CSR) activities supporting social, economic and environmental dimensions. This report was prepared in accordance with the Global Reporting Initiative (GRI) standards and aligns in part with the United Nations Sustainable Development Goals (SDGs) established in 2015.

Visit Xerox.com for more information about Xerox’s CSR activities.

iv. Describe the experience and qualification of key employees.

Master Agreement Contract Administrator

Rachael Jones Turner

State, Local & Education Cooperative Contracts Manager

Public Sector Center of Excellence

Email: Rachael.Jones@Xerox.com

Phone: 310-258-6266

Rachael Jones Turner is the national SLED Cooperative Contracts Manager providing strategic direction and deployment of Cooperative contracts in all Xerox Sales Channels across North America. She provides ongoing support, training and national implementation and is the primary contact in regard to Contract negotiations, amendments, product and price list updates and any other information or documentation relating to the Master Agreement. Prior to her current role, Rachael has served in a variety of management positions supporting S&L and Federal account management and business development activities.

Marketing

Staci McKee

Global Audience Marketing

Government | Healthcare | Education

Email: Staci.mckee@Xerox.com

Phone: 303-881-3718

As the Xerox Global Audience Marketing Director, Staci McKee is responsible for industry positioning, content creation, demand generation and overall Public Sector marketing programs for the United States. Staci is responsible for all facets of marketing including digital events, direct marketing and

account-based marketing programs. Staci joined Xerox in May 2019 with more than 19 years of Public Sector marketing expertise.

Financial Reporting

Kathlene M. Andris

Rebate Analyst – Base Billing COE/ US Customer Business Operations

Email: Kathlene.Andris@Xerox.com

Phone: 847-928-2543

Kathy Andris is a Rebate Analyst responsible for the contractual reporting and administrative/penalty fees obligations associated with many public sector contracts. She has been in this position for over 5 years; she has supported the Region 4ESC contracts for the last 3 years. In her 19 plus years with Xerox, Kathy has held other operational support roles including Compliance and Customer Relations. Kathy is a certified Lean Six Sigma Green Belt.

Executive Support

Mark Browning

Vice President, Public Sector Center of Excellence

NAO Sales Excellence Organization

Email: Mark.Browning@Xerox.com

Phone: 717-777-6624

Mark Browning is the Vice President, Public Sector Center of Excellence for the North American Sales Operations Sales Excellence Organization. Mark has 31 years of successful sales, marketing and operational experience with Xerox. He manages and deploys strategies for Federal, State, Local, K12 and Higher Education across North America. Mark's organization is responsible for all aspects of contracting with the Public Sector marketplace including contract enablement and support, contract education, pricing and strategy, reporting and compliance. As the executive sponsor, his goals are aligned with the overall corporate strategy, gathering senior executive support and communicating goals. Mark has had numerous sales leadership positions in Xerox's Enterprise business. Most recently, he has supported Xerox's initiative to support channel acceleration with the enablement of all Xerox go to market channels.

v. Describe Offeror's experience working with the government sector.

For more than half a century, Xerox has been a leader in document technology and services. We have a long history of building and delivering the finest quality products and services to our customers in both the private and public sectors and have worked with them in every capacity to meet their goals.

Today, as an \$11 billion enterprise, Xerox delivers solutions and services to clients in commercial enterprises, government agencies and local municipalities.

Government Experience

Xerox is experienced in providing Document Management Technologies and Services to government agencies—we provide end-to-end solutions for federal, state and local government agencies, in addition to government healthcare and transportation entities. We have a presence in all 50 U.S. states, 15,700 local governments, 28 U.S. federal agencies and in 30 countries. More than 4,200 local government and



1,200 state entities nationwide trust Xerox to provide the technology and services they need. A significant portion of our revenues is derived from contracts with U.S. federal, state and local governments and their agencies, as well as international governments and their agencies.

Recently, we were ranked #1 in revenue growth in Washington Technology's "Top 100" list of Federal Government Contractors based on an analysis of government procurement data.

We understand your need to do more with less and reallocate dollars and resources to have the deepest impact and greatest benefits to your members. As the current provider of choice for most government agencies in the U.S., Xerox has more than **50 years of experience** to set us apart from our competition.

vi. Describe past litigation, bankruptcy, reorganization, state investigations of entity or current officers and directors.

Bankruptcy

Xerox has not filed for bankruptcy or other form of debt resolution.

Litigation

In the ordinary course of its business, Xerox, its subsidiaries and affiliates are routinely the subject of litigation that asserts a variety of claims, sometimes including employment-related claims. Please see Xerox's Annual (Form 10-K), Quarterly (Form 10-Q) and Current (Form 8-K) Reports filed with the U.S. Securities and Exchange Commission (SEC) for information on material litigation. These reports are available to the public on the SEC website and on Xerox's website <http://www.xerox.com/investor>.

Reorganization

Xerox recently announced that its Board of Directors has approved a reorganization of the Company's corporate structure into a holding company structure, pursuant to which Xerox Corporation will become a direct, wholly-owned subsidiary of a new holding company that will be named Xerox Holdings Incorporated. The reorganization is subject to shareholder and regulatory approval. The purpose of the reorganization is to provide the Company with strategic, operational and financial flexibility. Business operations, directors and executive officers of the Company will not change as a result of the reorganization. The reorganization will not impact our ability to serve Region 4 ESC.

vii. Provide a minimum of 10 customer references relating to the products and services within this RFP. Include entity name, contact name and title, contact phone and email, city, state, years serviced, description of services and annual volume.

1. Entity Name: County of San Diego

Contact Name and Title: Jack Pellegrino, Director of Contracting and Purchasing

Contact Phone: 858-505-6565

Contact Email: jack.pellegrino@sdcounty.ca.gov

City, State: San Diego, California

Years Serviced: 10+ years

Description of Services: Centralized Printing and Managed Print Services to support all County Departments

Annual Volume: \$26MM annually; Estimated 216MM impressions annually

2. Entity Name: Commonwealth of Kentucky

Contact Name and Title: Eugene Raines, MPS Program Manager

Contact Phone: 502-782-0160

Contact Email: eugene.raines@ky.gov

City, State: Frankfort, KY

Years Serviced: 8 years

Description of Services: Managed print services, manage fleet, 4 onsite associates, 1 CSE, expanded solutions to include (optional) AAA solution, scanners, workflow assessments and automation, enterprise content management solution using OnBase.

Annual Volume 4,200+ devices managed

3. Entity Name: Huntsville City Schools

Contact Name and Title: Pam Phillips-Procurement

Contact Phone: 256-428-6934

Contact Email: pam.phillips@hsv-k12.org

City, State: Huntsville, AL

Years Serviced: 7 years

Description of Services: MFPs for schools, Production equipment in Print Shop

Annual Volume: 40 Million B/W and 1.2 Million Color

4. Entity Name: City of Baltimore

Contact Name and Title: Michelle Dean, Contract Specialist – City of Baltimore Department of Finance

Contact Phone: 410-396-5002

Contact Email: Michelle.Dean@baltimorecity.gov

City, State: Baltimore, MD

Years Serviced: 18 plus years. Current contract since 2014

Description of Services: Digital Copiers and Printers and associated maintenance and services. Desktop through Light Production Products

Annual Volume: 3 Million

5. Entity Name: Prince George's County Government

Contact Name and Title: Malcolm Clerkley, Division Manager, County of Prince George's-Central Services

Contact Phone: 301-883-0330

Contact Email: mbclerkley@co.pg.md.us

City, State: Upper Marlboro, MD

Years Serviced: 10 plus years. Current contract since 2012

Description of Services: Digital Copiers and Printers and associated maintenance and services. Desktop through Production Products.

Annual Volume: 1.4 Million

6. Entity Name: Stephen F. Austin State University

Contact Name and Title: Kay Johnson, Director of Procurement and Property Services

Contact Phone: 936-468-4037

Contact Email: johnsondk6@sfasu.edu

City, State: Nacogdoches, Texas

Years Serviced: 33 years

Description of Services: 96 Multifunction Printers

Annual Volume: 24.2 Million

7. Entity Name: Nacogdoches ISD

Contact Name and Title: Michael Owens, Coordinator of Technology

Contact Phone: 936-569-5000, ext. 8848

Contact Email: mowens@nacisd.org

City, State: Nacogdoches, TX

Years Serviced: 31 years

Description of Services: 70 Multifunction Printers

Annual Volume: 17.7 Million

8. Entity Name: New Summerfield ISD

Contact Name and Title: Lanita Coleman, Business Manager

Contact Phone: 903-726-3320

Contact Email: lcoleman@newsummerfieldisd.net

City, State: New Summerfield, TX

Years Serviced: 8 years

Description of Services: 8 Multifunction Printers

Annual Volume: 1.1 Million

9. Entity Name: State of Maryland

Contact Name and Title: Calvin Gladden, Procurement Supervisor, Department of General Services

Contact Phone: 410-767-4281

Contact Email: Calvin.gladden@maryland.gov

City, State: Baltimore, Maryland

Years Serviced: 40 plus years. Current contract since 2012

Description of Services: Digital Copiers and Printers and associated maintenance and services. Desktop through Production products.

Annual Volume: 5 Million

10. Entity Name: City of San Antonio

Contact Name and Title: Amanda Sandoval, Sr. Accountant

Contact Phone: 210-207-7937

Contact Email: amanda.sandoval@sanantonio.gov

City, State: San Antonio, TX

Years Serviced: 5 Years

Description of Services: A3 Fleet Units, Printers, SDM and Analyst

Annual Volume: 6,736,320

[viii. Provide any additional information relevant to this section.](#)

Xerox does not have any additional information to present.

Tab 5 – Value Add

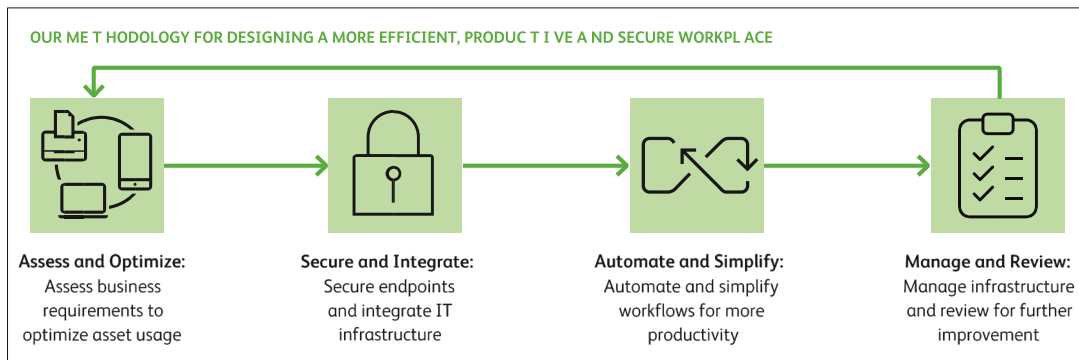
- i. Provide any additional information related to products and services Offeror proposes to enhance and add value to the Contract.

Xerox Intelligent Workplace Services

Xerox's strategy is to maintain our leadership in our core market, which includes Intelligent Workplace Services (formerly known as Managed Document Services (MDS)). Our Intelligent Workplace Services includes a continuum of solutions and services that helps our customers optimize their print and communications infrastructure, ensure the highest levels of security and productivity, and enable their digital business objectives. Our primary offerings in this area are Managed Print Services (MPS). While these Services are well beyond the scope of the RFP, they represent the magnitude of innovation and value we bring to the Public Sector marketplace. Given the intensive nature of so many business processes in public agencies, there are often times great synergy that can be created between these offerings and our world-class technology. Prices for our Intelligent Workplace Services are available upon request.

Since pioneering Managed Print Services more than 25 years ago, Xerox has been the industry catalyst in implementation rather than an adaptor. In our MPS business, we help companies assess and optimize their print infrastructure, secure and integrate their environment and automate and simplify their business processes. We provide the most comprehensive portfolio of MPS services in the industry and are recognized as an industry leader by major analyst firms including IDC, Quocirca, InfoTrends and Forrester.

The Combination of Xerox ConnectKey® Technology with Intelligent Workplace Services (IWS) creates an optimized infrastructure that is customized to your organization. Our state-of-the-art assessment tools and three-stage approach makes sure you have the right mix of technology, apps and solutions.



Xerox® Intelligent Workplace Services is a portfolio of capabilities designed to:

- Build a more efficient workplace with reduced costs, optimized print and document infrastructure, improved sustainability metrics and stronger ROI
- Boost employee engagement and productivity with automated processes, enhanced user experience and easy access to the information they need to get work done
- Ensure the security of your documents, devices and data, and align with data privacy and regulatory compliance policies
- Augment your IT infrastructure and mobile workforce with scalable, easy-to-use cloud technologies that seamlessly integrate with Xerox workplace assistants — Xerox® AltaLink® Printers and Xerox® VersaLink® Printers

- Use analytics to provide actionable insight to devices, documents, users and paper-based processes to maintain an optimized workplace
- Automate processes with solutions ranging from simple apps to content management systems that can be customized to meet your needs
- Prevent, detect and protect: Maintain a secure print infrastructure with comprehensive security features in partnership with McAfee and Cisco

Conclusion

As the recognized leader and innovator in the MPS market, Xerox has the depth of experience, the people, the print technology and the measurement tools to help the OMNIA Partners members achieve its primary goals:

- Continuous Cost Savings: We have designed our offering to address cost containment
- Security: Unsurpassed digital and hard copy data security
- Seamless integration and Availability of Technology: New capabilities available to all

Tab 6 – Additional Required Documents

Appendix C: DOC #1 Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy

ACKNOWLEDGMENT AND ACCEPTANCE
OF REGION 4 ESC's OPEN RECORDS POLICY

OPEN RECORDS POLICY

All proposals, information and documents submitted are subject to the Public Information Act requirements governed by the State of Texas once a Contract(s) is executed. If an Offeror believes its response, or parts of its response, may be exempted from disclosure, the Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt and include detailed reasons to substantiate the exemption. Price is not confidential and will not be withheld. Any unmarked information will be considered public information and released, if requested under the Public Information Act.

The determination of whether information is confidential and not subject to disclosure is the duty of the Office of Attorney General (OAG). Region 4 ESC must provide the OAG sufficient information to render an opinion and therefore, vague and general claims to confidentiality by the Offeror are not acceptable. Region 4 ESC must comply with the opinions of the OAG. Region 4 ESC assumes no responsibility for asserting legal arguments on behalf of any Offeror. Offeror is advised to consult with their legal counsel concerning disclosure issues resulting from this procurement process and to take precautions to safeguard trade secrets and other proprietary information.

Signature below certifies complete acceptance of Region 4 ESC's Open Records Policy, except as noted below (additional pages may be attached, if necessary).

Check one of the following responses to the Acknowledgment and Acceptance of Region 4 ESC's Open Records Policy below:

- ☒ We acknowledge Region 4 ESC's Open Records Policy and declare that no information submitted with this proposal, or any part of our proposal, is exempt from disclosure under the Public Information Act.
- ☐ We declare the following information to be a trade secret or proprietary and exempt from disclosure under the Public Information Act.

(Note: Offeror must specify page-by-page and line-by-line the parts of the response, which it believes, are exempt. In addition, Offeror must include detailed reasons to substantiate the exemption(s). Price is not confidential and will not be withheld. All information believed to be a trade secret or proprietary must be listed. It is further understood that failure to identify such information, in strict accordance with the instructions, will result in that information being considered public information and released, if requested under the Public Information Act.)

Date

11/11/19

Richard Jose Turner
LED Cooperative Contract Manager
Authorized Signature & Title

Appendix C: DOC #2 Antitrust Certification Statements (Tex. Government Code § 2155.005)

ANTITRUST CERTIFICATION STATEMENTS
(Tex. Government Code § 2155.005)
Attorney General Form

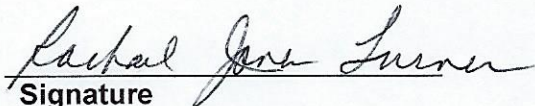
I affirm under penalty of perjury of the laws of the State of Texas that:

1. I am duly authorized to execute this Contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
2. In connection with this proposal, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
3. In connection with this proposal, neither I nor any representative of the Company has violated any federal antitrust law; and
4. Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this proposal to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Company

Xerox Corporation

Contact


Signature

Rachael Jones Turner

Printed Name

SLED Cooperative Contracts Manager

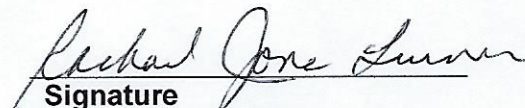
Position with Company

Address

201 Merritt 7

Norwalk, Connecticut 06851

**Official
Authorizing
Proposal**


Signature

Rachael Jones Turner

Printed Name

SLED Cooperative Contracts Manager

Position with Company

Phone

310-258-6266

Fax

818-715-7142

Appendix C: DOC #3 Implementation of House Bill 1295 Certificate of Interested Parties (Form 1295)

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

**OFFICE USE ONLY
CERTIFICATION OF FILING****1 Name of business entity filing form, and the city, state and country of the business entity's place of business.**

Xerox Corporation
Norwalk, CT United States

Certificate Number:
2019-558716

Date Filed:
11/05/2019

Date Acknowledged:

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Region 4 Education Service Center (ESC)

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

RFO 19-11
Copiers & Printers and support services

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.**6 UNSWORN DECLARATION**

My name is Ann M. Russo, and my date of birth is 8/15/61.

My address is 3600 N. Hayden Road, Suite 3510, Scottsdale, AZ, 85251, US.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Maricopa County, State of Arizona, on the 5th day of November, 2019.
(month) (year)

Ann M. Russo

Signature of authorized agent of contracting business entity
(Declarant)

Appendix C: DOC #4 Texas Government Code 2270 Verification Form

Texas Government Code 2270 Verification Form

House Bill 89 (85R Legislative Session), which adds Chapter 2270 to the Texas Government Code, provides that a governmental entity may not enter into a contract with a company without verification that the contracting vendor does not and will not boycott Israel during the term of the contract.

Furthermore, Senate Bill 252 (85R Legislative Session), which amends Chapter 2252 of the Texas Government Code to add Subchapter F, prohibits contracting with a company engaged in business with Iran, Sudan or a foreign terrorist organization identified on a list prepared by the Texas Comptroller.

I, Rachael Jones Turner, as an authorized representative of

Xerox Corporation, a contractor engaged by

Insert Name of Company

Region 4 Education Service Center, 7145 West Tidwell Road, Houston, TX 77092, verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future.

Also, our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>.

I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.

Rachael Jones Turner
Signature of Named Authorized Company Representative

11/11/19
Date

Appendix C: DOC #5 Special Conditions

SPECIAL CONDITIONS

Awarded Offerors may need to respond to events and losses where products and services are needed for the immediate and initial response to emergency situations such as, but not limited to, water damage, fire damage, vandalism cleanup, biohazard cleanup, sewage decontamination, deodorization, and/or wind damage during a disaster or emergency situation. By submitting a proposal, the Offeror is accepted these Special Conditions required by the Federal Emergency Management Agency (FEMA).

Conflicts of Interest

No employee, officer, or agent may participate in the selection, award, or administration of a contract supported by a FEMA award if he or she has a real or apparent conflict of interest. Such a conflict would arise when the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties, has a financial or other interest in or a tangible personal benefit from a firm considered for award. 2 C.F.R. § 200.318(c)(1); See also Standard Form 424D, ¶ 7; Standard Form 424B, ¶ 3.

i. FEMA considers a “financial interest” to be the potential for gain or loss to the employee, officer, or agent, any member of his or her immediate family, his or her partner, or an organization which employs or is about to employ any of these parties as a result of the particular procurement. The prohibited financial interest may arise from ownership of certain financial instruments or investments such as stock, bonds, or real estate, or from a salary, indebtedness, job offer, or similar interest that might be affected by the particular procurement. ii. FEMA considers an “apparent” conflict of interest to exist where an actual conflict does not exist, but where a reasonable person with knowledge of the relevant facts would question the impartiality of the employee, officer, or agent participating in the procurement. c. Gifts. The officers, employees, and agents of Region 4 ESC nor the Participating Public Agency (“NFE”) must neither solicit nor accept gratuities, favors, or anything of monetary value from contractors or parties to subcontracts. However, NFE’s may set standards for situations in which the financial interest is de minimus, not substantial, or the gift is an unsolicited item of nominal value. 2 C.F.R. § 200.318(c)(1). d. Violations. The NFE’s written standards of conduct must provide for disciplinary actions to be applied for violations of such standards by officers, employees, or agents of the NFE. 2 C.F.R. § 200.318(c)(1). For example, the penalty for a NFE’s employee may be dismissal, and the penalty for a contractor might be the termination of the contract.

Contractor Integrity

A contractor must have a satisfactory record of integrity and business ethics. Contractors that are debarred or suspended as described in Chapter III, ¶ 6.d must be rejected and cannot receive contract awards at any level.

Public Policy

A contractor must comply with the public policies of the Federal Government and state, local government, or tribal government. This includes, among other things, past and current compliance with the:

- a. Equal opportunity and nondiscrimination laws
- b. Five affirmative steps described at 2 C.F.R. § 200.321(b) for all subcontracting under contracts supported by FEMA financial assistance; and FEMA Procurement Guidance June 21, 2016 Page IV- 7
- c. Applicable prevailing wage laws, regulations, and executive orders

Affirmative Steps

For any subcontracting opportunities, Contractor must take the following Affirmative steps:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises; and
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce;

Bid Guarantee

For proposals that are to include construction/reconstruction/renovation and related services, bids must be accompanied by Certified or Cashier's Check or an approved Bid Bond in the amount of not less than five percent (5%) of the total bid. Surety shall provide a copy of the Power of Attorney authorizing the Executing Agent the authority to execute the bid bond documents and bind the Surety to the bid bond conditions. The bid bond shall have a corporate Surety that is licensed to conduct business in the state of the lead agency and authorized to underwrite bonds in the amount of the bid bond.

Prevailing Wage Requirements

When applicable, the awarded Contractor(s) and any and all subcontractor(s) agree to comply with all laws regarding prevailing wage rates including the Davis-Bacon Act, applicable to this solicitation and/or Participating Public Agencies. The Participating Public Agency shall notify the Contractor of the applicable pricing/prevailing wage rates and must apply any local wage rates requested. The Contractor and any subcontractor(s) shall comply with the prevailing wage rates set by the Participating Public Agency.

Alternative Pricing for Federal Funding

When applicable, such as when products and services are used in response to an emergency or disaster recovery situation in which federal funding may be used, pricing may not include cost plus a percentage of cost or pricing based on time and materials. If time and materials is necessary in an applicable federal funding situation, a ceiling price that the contract exceeds at its own risk will be needed. In addition, Offeror is subject to and must comply with all federal requirements applicable to the funding including, but not limited, the to the 2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses.

Federal Requirements

If products and services are issued in response to an emergency or disaster recovery the items below, located in this Special Conditions section of the Federal Funds Certifications, are activated and required when federal funding may be utilized.

2 C.F.R. § 200.326 and 2 C.F.R. Part 200, Appendix II, Required Contract Clauses

1. Termination for Convenience:

The right to terminate this Contract for the convenience of Region 4 ESC is retained by Region 4 ESC. In the event of a termination for convenience by Region 4 ESC, Region 4 ESC shall, at least ten (10) calendar days in advance, deliver written notice of the termination for convenience to Contractor. Upon Contractor's receipt of such written notice, Contractor immediately shall cease the performance of the Work and shall take reasonable and appropriate action to secure and protect the Work then in place. Contractor shall then be paid by Region 4 ESC, in accordance with the terms and provisions of the Contract Documents, an amount not to exceed the actual labor costs incurred, the actual cost of all materials installed and the actual cost of all materials stored at the project site or away from the project site, as approved in writing by Region 4 ESC but not yet paid for and which cannot be returned, and actual, reasonable and documented demobilization costs, if any, paid by Contractor and approved by Region 4 ESC in connection with the Scope of Work in place which is completed as of the date of termination by Region 4 ESC and that is in conformance with the Contract Documents, less all amounts previously paid for the Work. No amount ever shall be owed or paid to Contractor for lost or anticipated profits on any part of the Scope of Work not performed or for consequential damages of any kind.

2. Equal Employment Opportunity:

Region 4 ESC highly encourages Contractors to implement Affirmative Action practices in their employment programs. This means Contractor should not discriminate against any employee or applicant for employment because of race, color, religion, sex, pregnancy, sexual orientation, political belief or affiliation, age, disability or genetic information.

During the performance of this contract, the contractor agrees as follows:

(1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment, without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer, recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the contracting officer setting forth the provisions of this nondiscrimination clause.

(2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.

(3) The contractor will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the contractor's legal duty to furnish information.

(4) The contractor will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice to be provided by the agency contracting officer, advising the labor union or workers' representative of the contractor's commitments under section 202 of Executive Order 11246 of September 24, 1965, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

(5) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.

(6) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by the rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the contracting agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

(7) In the event of the contractor's non-compliance with the nondiscrimination clauses of this contract or with any of such rules, regulations, or orders, this contract may be canceled, terminated or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.

(8) The contractor will include the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as may be directed by the Secretary of Labor as a means of enforcing such provisions including sanctions for noncompliance: *Provided*, however, that in the event the contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction, the contractor may request the United States to enter into such litigation to protect the interests of the United States.

3. "During the performance of this contract, the contractor agrees as follows:

- (1) The contractor will not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The contractor will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to the following: Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.
- (2) The contractor will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive considerations for employment without regard to race, color, religion, sex, or national origin.
- (3) The contractor will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the contractor's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- (4) The contractor will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- (5) The contractor will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.

- (6) In the event of the contractor's noncompliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, this contract may be canceled, terminated, or suspended in whole or in part and the contractor may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions as may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.
- (7) The contractor will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The contractor will take such action with respect to any subcontract or purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance: Provided, however, That in the event a contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the administering agency the contractor may request the United States to enter into such litigation to protect the interests of the United States."

4. Davis Bacon Act and Copeland Anti-Kickback Act.

- (1) Applicability of Davis-Bacon Act. The Davis-Bacon Act only applies to the emergency Management Preparedness Grant Program, Homeland Security Grant Program, Nonprofit Security Grant Program, Tribal Homeland Security Grant Program, Port Security Grant Program, and Transit Security Grant Program. **It does not apply to other FEMA grant and cooperative agreement programs, including the Public Assistance Program.**
- (2) All prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. §§ 3141-3144 and 3146-3148) as supplemented by Department of Labor regulations at 29 C.F.R. Part 5 (Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction)). See 2 C.F.R. Part 200, Appendix II, ¶ D.
- (3) In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week.
- (4) The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.
- (5) In contracts subject to the Davis-Bacon Act, the contracts must also include a

provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations at 29 C.F.R. Part 3 (Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States). The Copeland Anti-Kickback Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to FEMA.

- (6) The regulation at 29 C.F.R. § 5.5(a) does provide the required contract clause that applies to compliance with both the Davis-Bacon and Copeland Acts. However, as discussed in the previous subsection, the Davis-Bacon Act does not apply to Public Assistance recipients and subrecipients. **In situations where the Davis-Bacon Act does not apply, neither does the Copeland “Anti-Kickback Act.”** However, for purposes of grant programs where both clauses do apply, FEMA requires the following contract clause:

“Compliance with the Copeland “Anti-Kickback” Act.

- (1) Contractor. The contractor shall comply with 18 U.S.C. § 874, 40U.S.C. § 3145, and the requirements of 29 C.F.R. pt. 3 as may be applicable, which are incorporated by reference into this contract.
- (2) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clause above and such other clauses as the FEMA may by appropriate instructions require, and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for the compliance by any subcontractor or lower tier subcontractor with all of these contract clauses
- (3) Breach. A breach of the contract clauses above may be grounds for termination of the contract, and for debarment as a contractor and subcontractor as provided in 29 C.F.R. § 5.12.”

5. Contract Work Hours and Safety Standards Act.

- (1) Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- (2) Where applicable (see 40 U.S.C. § 3701), all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations at 29 C.F.R. Part 5. See 2 C.F.R. Part 200, Appendix II, ¶ E.
- (3) Under 40 U.S.C. § 3702, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the workweek.
- (4) The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or

under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

- (5) The regulation at 29 C.F.R. § 5.5(b) provides the required contract clause concerning compliance with the Contract Work Hours and Safety Standards Act:

“Compliance with the Contract Work Hours and Safety Standards Act.

- (1) Overtime requirements. No contractor or subcontractor contracting for any part of the contract work which may require or involve the employment of laborers or mechanics shall require or permit any such laborer or mechanic in any workweek in which he or she is employed on such work to work in excess of forty hours in such workweek unless such laborer or mechanic receives compensation at a rate not less than one and one-half times the basic rate of pay for all hours worked in excess of forty hours in such workweek.
- (2) Violation; liability for unpaid wages; liquidated damages. In the event of any violation of the clause set forth in paragraph (1) of this section the contractor and any subcontractor responsible therefor shall be liable for the unpaid wages. In addition, such contractor and subcontractor shall be liable to the United States (in the case of work done under contract for the District of Columbia or a territory, to such District or to such territory), for liquidated damages. Such liquidated damages shall be computed with respect to each individual laborer or mechanic, including watchmen and guards, employed in violation of the clause set forth in paragraph (1) of this section, in the sum of \$10 for each calendar day on which such individual was required or permitted to work in excess of the standard workweek of forty hours without payment of the overtime wages required by the clause set forth in paragraph (1) of this section.
- (3) Withholding for unpaid wages and liquidated damages. The (write in the name of the Federal agency or the loan or grant recipient) shall upon its own action or upon written request of an authorized representative of the Department of Labor withhold or cause to be withheld, from any moneys payable on account of work performed by the contractor or subcontractor under any such contract or any other Federal contract with the same prime contractor, or any other federally-assisted contract subject to the Contract Work Hours and Safety Standards Act, which is held by the same prime contractor, such sums as may be determined to be necessary to satisfy any liabilities of such contractor or subcontractor for unpaid wages and liquidated damages as provided in the clause set forth in paragraph (2) of this section.
- (4) Subcontracts. The contractor or subcontractor shall insert in any subcontracts the clauses set forth in paragraph (1) through (4) of this section and also a clause requiring the subcontractors to include these clauses in any lower tier subcontracts. The prime contractor shall be responsible for compliance by any subcontractor or lower tier subcontractor with the clauses set forth in paragraphs (1) through (4) of this section.”

6. Rights to Inventions Made Under a Contract or Agreement.

- (1) Stafford Act Disaster Grants. This requirement **does not apply to the Public Assistance**, Hazard Mitigation Grant Program, Fire Management Assistance Grant Program, Crisis Counseling Assistance and Training Grant Program, Disaster Case Management Grant Program, and Federal Assistance to Individuals and Households – Other Needs Assistance Grant Program, as

FEMA awards under these programs do not meet the definition of “funding agreement.”

- (2) If the FEMA award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the non-Federal entity wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the non-Federal entity must comply with the requirements of 37 C.F.R. Part 401 (Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements), and any implementing regulations issued by FEMA. See 2 C.F.R. Part 200, Appendix II, ¶ F.
 - (3) The regulation at 37 C.F.R. § 401.2(a) currently defines “funding agreement” as any contract, grant, or cooperative agreement entered into between any Federal agency, other than the Tennessee Valley Authority, and any contractor for the performance of experimental, developmental, or research work funded in whole or in part by the Federal government. This term also includes any assignment, substitution of parties, or subcontract of any type entered into for the performance of experimental, developmental, or research work under a funding agreement as defined in the first sentence of this paragraph.
7. Clean Air Act and the Federal Water Pollution Control Act. Contracts of amounts in excess of \$150,000 must contain a provision that requires the contractor to agree to comply with all applicable standards, orders, or regulations issued pursuant to the Clean Air Act (42 U.S.C. §§ 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. §§ 1251-1387). Violations must be reported to FEMA and the Regional Office of the Environmental Protection Agency. See 2 C.F.R. Part 200, Appendix II, ¶ G.

- (1) The following provides a sample contract clause concerning compliance for contracts of amounts in excess of \$150,000:

“Clean Air Act

- (1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act, as amended, 42 U.S.C. § 7401 et seq.
- (2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.
- (3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.

Federal Water Pollution Control Act

- (1) The contractor agrees to comply with all applicable standards, orders or regulations issued pursuant to the Federal Water Pollution Control Act, as amended, 33 U.S.C. 1251 et seq.
- (2) The contractor agrees to report each violation to the (name of the state agency or local or Indian tribal government) and understands and agrees that the (name of the

state agency or local or Indian tribal government) will, in turn, report each violation as required to assure notification to the (name of recipient), Federal Emergency Management Agency, and the appropriate Environmental Protection Agency Regional Office.

- (3) The contractor agrees to include these requirements in each subcontract exceeding \$150,000 financed in whole or in part with Federal assistance provided by FEMA.”

8. Debarment and Suspension.

- (1) Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- (2) Non-federal entities and contractors are subject to the debarment and suspension regulations implementing Executive Order 12549, *Debarment and Suspension* (1986) and Executive Order 12689, *Debarment and Suspension* (1989) at 2 C.F.R. Part 180 and the Department of Homeland Security’s regulations at 2 C.F.R. Part 3000 (Non procurement Debarment and Suspension).
- (3) These regulations restrict awards, subawards, and contracts with certain parties that are debarred, suspended, or otherwise excluded from or ineligible for participation in Federal assistance programs and activities. See 2 C.F.R. Part 200, Appendix II, ¶ H; and *Procurement Guidance for Recipients and Subrecipients Under 2 C.F.R. Part 200 (Uniform Rules): Supplement to the Public Assistance Procurement Disaster Assistance Team (PDAT) Field Manual* Chapter IV, ¶ 6.d, and Appendix C, ¶ 2 [hereinafter *PDAT Supplement*]. A contract award must not be made to parties listed in the SAM Exclusions. SAM Exclusions is the list maintained by the General Services Administration that contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. SAM exclusions can be accessed at www.sam.gov. See 2 C.F.R. § 180.530; *PDAT Supplement*, Chapter IV, ¶ 6.d and Appendix C, ¶ 2.
- (4) In general, an “excluded” party cannot receive a Federal grant award or a contract within the meaning of a “covered transaction,” to include subawards and subcontracts. This includes parties that receive Federal funding indirectly, such as contractors to recipients and subrecipients. The key to the exclusion is whether there is a “covered transaction,” which is any non-procurement transaction (unless excepted) at either a “primary” or “secondary” tier. Although “covered transactions” do not include contracts awarded by the Federal Government for purposes of the non-procurement common rule and DHS’s implementing regulations, it does include some contracts awarded by recipients and subrecipient.
- (5) Specifically, a covered transaction includes the following contracts for goods or services:
 - (1) The contract is awarded by a recipient or subrecipient in the amount of at least \$25,000.
 - (2) The contract requires the approval of FEMA, regardless of amount.
 - (3) The contract is for federally required audit services.
 - (4) A subcontract is also a covered transaction if it is awarded by the contractor of a recipient or subrecipient and requires either the approval of FEMA or is in excess of \$25,000.

- d. The following provides a debarment and suspension clause. It incorporates an optional method of verifying that contractors are not excluded or disqualified:

“Suspension and Debarment

- (1) This contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of the contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).
- (2) The contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.
- (3) This certification is a material representation of fact relied upon by (insert name of subrecipient). If it is later determined that the contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to remedies available to (name of state agency serving as recipient and name of subrecipient), the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.
- (4) The bidder or proposer agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The bidder or proposer further agrees to include a provision requiring such compliance in its lower tier covered transactions.”

9. Byrd Anti-Lobbying Amendment.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. Contractors that apply or bid for an award of \$100,000 or more must file the required certification. See 2 C.F.R. Part 200, Appendix II, ¶ I; 44 C.F.R. Part 18; *PDAT Supplement*, Chapter IV, 6.c; Appendix C, ¶ 4.
- c. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. § 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. See *PDAT Supplement*, Chapter IV, ¶ 6.c and Appendix C, ¶ 4.
- d. The following provides a Byrd Anti-Lobbying contract clause:

"Byrd Anti-Lobbying Amendment, 31 U.S.C. § 1352 (as amended)"

Contractors who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the recipient."

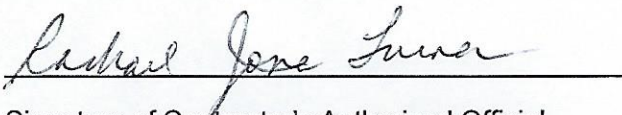
APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING

Certification for Contracts, Grants, Loans, and Cooperative Agreements (To be submitted with each bid or offer exceeding \$100,000) The undersigned [Contractor] certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form- LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Contractor, Xerox Corporation, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.



Signature of Contractor's Authorized Official

Rachael Jones Turner, SLED Cooperative Contracts Manager
Name and Title of Contractor's Authorized Official

November 14, 2012

Date

10. Procurement of Recovered Materials.

- a. Applicability: This requirement applies to all FEMA grant and cooperative agreement programs.
- b. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, Pub. L. No. 89-272 (1965) (codified as amended by the Resource Conservation and Recovery Act at 42 U.S.C. § 6962). See 2 C.F.R. Part 200, Appendix II, ¶ J; 2 C.F.R. § 200.322; PDAT Supplement, Chapter V, ¶ 7.
- c. The requirements of Section 6002 include procuring only items designated in guidelines of the EPA at 40 C.F.R. Part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired by the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- d. The following provides the clause that a state agency or agency of a political subdivision of a state and its contractors can include in contracts meeting the above contract thresholds:

“(1) In the performance of this contract, the Contractor shall make maximum use of products containing recovered materials that are EPA- designated items unless the product cannot be acquired—

- (i) Competitively within a timeframe providing for compliance with the contract performance schedule;
- (ii) Meeting contract performance requirements; or
- (iii) At a reasonable price.

(2) Information about this requirement, along with the list of EPA- designate items, is available at EPA's Comprehensive Procurement Guidelines web site, <https://www.epa.gov/smm/comprehensive-procurement-guideline-cpg-program>.”

11. Additional FEMA Requirements.

- a. The Uniform Rules authorize FEMA to require additional provisions for non-Federal entity contracts. FEMA, pursuant to this authority, requires or recommends the following:
- b. Changes.

To be eligible for FEMA assistance under the non-Federal entity's FEMA grant or cooperative agreement, the cost of the change, modification, change order, or constructive change must be allowable, allocable, within the scope of its grant or cooperative agreement, and reasonable for the completion of project scope. FEMA recommends, therefore, that a non-Federal entity include a changes clause in its contract that describes how, if at all, changes can be made by either party to alter the method, price, or schedule of the work without breaching the contract. The language of the clause may differ depending on the nature of the contract and the end-item procured.

c. Access to Records.

All non-Federal entities must place into their contracts a provision that all contractors and their successors, transferees, assignees, and subcontractors acknowledge and

agree to comply with applicable provisions governing Department and FEMA access to records, accounts, documents, information, facilities, and staff. See DHS Standard Terms and Conditions, v 3.0, ¶ XXVI (2013).

d. The following provides a contract clause regarding access to records:

“Access to Records. The following access to records requirements apply to this contract:

(1) The contractor agrees to provide (insert name of state agency or local or Indian tribal government), (insert name of recipient), the FEMA Administrator, the Comptroller General of the United States, or any of their authorized representatives access to any books, documents, papers, and records of the Contractor which are directly pertinent to this contract for the purposes of making audits, examinations, excerpts, and transcriptions.

(2) The Contractor agrees to permit any of the foregoing parties to reproduce by any means whatsoever or to copy excerpts and transcriptions as reasonably needed.

(3) The contractor agrees to provide the FEMA Administrator or his authorized representatives access to construction or other work sites pertaining to the work being completed under the contract.”

12. DHS Seal, Logo, and Flags.

a. All non-Federal entities must place in their contracts a provision that a contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre-approval. See DHS Standard Terms and Conditions, v 3.0, ¶ XXV (2013).

b. The following provides a contract clause regarding DHS Seal, Logo, and Flags: “The contractor shall not use the DHS seal(s), logos, crests, or reproductions of flags or likenesses of DHS agency officials without specific FEMA pre- approval.”

13. Compliance with Federal Law, Regulations, and Executive Orders.

a. All non-Federal entities must place into their contracts an acknowledgement that FEMA financial assistance will be used to fund the contract along with the requirement that the contractor will comply with all applicable federal law, regulations, executive orders, and FEMA policies, procedures, and directives.

b. The following provides a contract clause regarding Compliance with Federal Law, Regulations, and Executive Orders: “This is an acknowledgement that FEMA financial assistance will be used to fund the contract only. The contractor will comply with all applicable federal law, regulations, executive orders, FEMA policies, procedures, and directives.”

14. No Obligation by Federal Government.

- a. The non-Federal entity must include a provision in its contract that states that the Federal Government is not a party to the contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract.
- b. The following provides a contract clause regarding no obligation by the Federal Government: "The Federal Government is not a party to this contract and is not subject to any obligations or liabilities to the non-Federal entity, contractor, or any other party pertaining to any matter resulting from the contract."

15. Program Fraud and False or Fraudulent Statements or Related Acts.

- a. The non-Federal entity must include a provision in its contract that the contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to its actions pertaining to the contract.
- b. The following provides a contract clause regarding Fraud and False or Fraudulent or Related Acts: "The contractor acknowledges that 31 U.S.C. Chap. 38 (Administrative Remedies for False Claims and Statements) applies to the contractor's actions pertaining to this contract."

Additional contract clauses per 2 C.F.R. § 200.325

For applicable construction/reconstruction/renovation and related services: A payment and performance bond are both required for 100 percent of the contract price. A "performance bond" is one executed in connection with a contract to secure fulfillment of all the contractor's obligations under such contract. A "payment bond" is one executed in connection with a contract to assure payment as required by law of all persons supplying labor and material in the execution of the work provided in the contract.

Offeror agrees to comply with all terms and conditions outlined in the Special Conditions section of this solicitation.

Offeror's Name: Xerox Corporation

Address, City, State, and Zip Code: 201 Merritt 7 Norwalk Connecticut 06851

Phone Number: 310-258-6266 Fax Number: 818-715-7142

Printed Name and Title of Authorized Representative:

Rachael Jones Turner, SLED Cooperative Contracts Manager

Email Address: Rachael.Jones@Xerox.com

 Date: November 14, 2019
Signature of Authorized Representative

Appendix C: DOC #6 Questionnaire

QUESTIONNAIRE

Please provide responses to the following questions that address your company's operations, organization, structure and processes for providing products and services.

1. Diversity Programs

- Do you currently have a diversity program or any diversity partners that you do business with? ☐Yes ☒No
(If the answer is yes, attach a statement detailing the structure of your program, along with a list of your diversity alliances and a copy of their certifications.)

2. Diverse Vendor Certification Participation

Region 4 ESC encourages the use of under-utilized businesses (HUB), minority and women business enterprises (MWBE), and small and/or disadvantages business enterprises (SBE) both as prime and subcontractors. Offerors shall indicate below whether or not they and/or any of their subcontractors (and if so which) hold certification in any of the classified areas and include proof of such certification with their response.

a. Minority Women Business Enterprise

Respondent certifies that this firm is an MWBE ☐Yes ☒No

List certifying agency: _____

b. Small Business Enterprise (SBE) or Disadvantaged Business Enterprise (DBE)

Respondent certifies that this firm is a SBE or DBE ☐Yes ☒No

List certifying agency: _____

c. Historically Underutilized Businesses (HUB)

Respondent certifies that this firm is a HUB ☐Yes ☒No

List certifying agency: _____

d. Historically Underutilized Business Zone Enterprise (HUBZone)

Respondent certifies that this firm is a HUBZone ☐Yes ☒No

List certifying agency: _____

e. Other

Respondent certifies that this firm is a recognized diversity certificate holder ☐Yes ☒No

List certifying agency: _____

- 3. Has Offeror made and is Offeror committed to continuing to take all affirmative steps set forth in 2 CFR 200.321 as it relates to the scope of work outlined in this solicitation?** ☒Yes ☐No

Appendix D: Requirements for National Cooperative Contract to be Administered by Omnia Partners, Public Sector

Appendix D: Exhibit A - Response for National Cooperative Contract 3.0 Supplier Response

In compliance with the RFP, our response to 3.0 – Supplier Response is included in Tab 3.

Appendix D: Exhibit B - Administration Agreement, Example

EXHIBIT B
ADMINISTRATION AGREEMENT, EXAMPLE

ADMINISTRATION AGREEMENT

THIS ADMINISTRATION AGREEMENT (this "Agreement") is made this ____ day of _____ 20____, between National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector ("OMNIA Partners, Public Sector"), and _____ ("Supplier").

RECITALS

WHEREAS, the _____ (the "Principal Procurement Agency") has entered into a Master Agreement effective _____, Agreement No _____, by and between the Principal Procurement Agency and Supplier, (as may be amended from time to time in accordance with the terms thereof, the "Master Agreement"), as attached hereto as Exhibit A and incorporated herein by reference as though fully set forth herein, for the purchase of _____ (the "Product");

WHEREAS, said Master Agreement provides that any or all public agencies, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (collectively, "Public Agencies"), that register (either via registration on the OMNIA Partners, Public Sector website or execution of a Master Intergovernmental Cooperative Purchasing Agreement, attached hereto as Exhibit B) (each, hereinafter referred to as a "Participating Public Agency") may purchase Product at prices stated in the Master Agreement;

WHEREAS, Participating Public Agencies may access the Master Agreement which is offered through OMNIA Partners, Public Sector to Public Agencies;

WHEREAS, OMNIA Partners, Public Sector serves as the contract administrator of the Master Agreement on behalf of Principal Procurement Agency;

WHEREAS, Principal Procurement Agency desires OMNIA Partners, Public Sector to proceed with administration of the Master Agreement; and

WHEREAS, OMNIA Partners, Public Sector and Supplier desire to enter into this Agreement to make available the Master Agreement to Participating Public Agencies and to set forth certain terms and conditions governing the relationship between OMNIA Partners, Public Sector and Supplier.

NOW, THEREFORE, in consideration of the payments to be made hereunder and the mutual covenants contained in this Agreement, OMNIA Partners, Public Sector and Supplier hereby agree as follows:

DEFINITIONS

1. Capitalized terms used in this Agreement and not otherwise defined herein shall have the meanings given to them in the Master Agreement.

TERMS AND CONDITIONS

2. The Master Agreement and the terms and conditions contained therein shall apply to this Agreement except as expressly changed or modified by this Agreement. Supplier acknowledges and agrees that the covenants and agreements of Supplier set forth in the solicitation and Supplier's response thereto resulting in the Master Agreement are incorporated herein and are an integral part hereof.

3. OMNIA Partners, Public Sector shall be afforded all of the rights, privileges and indemnifications afforded to Principal Procurement Agency by or from Supplier under the Master Agreement, and such rights, privileges and indemnifications shall accrue and apply with equal effect to OMNIA Partners, Public Sector, its agents, employees, directors, and representatives under this Agreement including, but not limited to, Supplier's obligation to obtain appropriate insurance.

4. OMNIA Partners, Public Sector shall perform all of its duties, responsibilities and obligations as contract administrator of the Master Agreement on behalf of Principal Procurement Agency as set forth herein, and Supplier hereby acknowledges and agrees that all duties, responsibilities and obligations will be undertaken by OMNIA Partners, Public Sector solely in its capacity as the contract administrator under the Master Agreement.

5. With respect to any purchases by Principal Procurement Agency or any Participating Public Agency pursuant to the Master Agreement, OMNIA Partners, Public Sector shall not be: (i) construed as a dealer, re-marketer, representative, partner or agent of any type of the Supplier, Principal Procurement Agency or any Participating Public Agency; (ii) obligated, liable or responsible for any order for Product made by Principal Procurement Agency or any Participating Public Agency or any employee thereof under the Master Agreement or for any payment required to be made with respect to such order for Product; and (iii) obligated, liable or responsible for any failure by Principal Procurement Agency or any Participating Public Agency to comply with procedures or requirements of applicable law or the Master Agreement or to obtain the due authorization and approval necessary to purchase under the Master Agreement. OMNIA Partners, Public Sector makes no representation or guaranty with respect to any minimum purchases by Principal Procurement Agency or any Participating Public Agency or any employee thereof under this Agreement or the Master Agreement.

6. OMNIA Partners, Public Sector shall not be responsible for Supplier's performance under the Master Agreement, and Supplier shall hold OMNIA Partners, Public Sector harmless from any liability that may arise from the acts or omissions of Supplier in connection with the Master Agreement.

7. NEITHER PARTY SHALL BE LIABLE IN ANY WAY TO THE OTHER FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE OR RELIANCE DAMAGES, EVEN IF THE OTHER PARTY IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, OMNIA PARTNERS, PUBLIC SECTOR EXPRESSLY DISCLAIMS ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING OMNIA PARTNERS, PUBLIC SECTOR'S PERFORMANCE AS A CONTRACT ADMINISTRATOR OF THE MASTER AGREEMENT. OMNIA PARTNERS, PUBLIC SECTOR SHALL NOT BE LIABLE IN

~~ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF OMNIA PARTNERS, PUBLIC SECTOR IS ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.~~

TERM OF AGREEMENT; TERMINATION

8. This Agreement shall be in effect so long as the Master Agreement remains in effect, provided, however, that the provisions of Sections 3 – 8 and 12 – 23, hereof and the indemnifications afforded by the Supplier to OMNIA Partners, Public Sector in the Master Agreement, to the extent such provisions survive any expiration or termination of the Master Agreement, shall survive the expiration or termination of this Agreement.

9. Supplier's failure to maintain its covenants and commitments contained in this Agreement or any action of the Supplier which gives rise to a right by Principal Procurement Agency to terminate the Master Agreement shall constitute a material breach of this Agreement. If such breach is not cured within thirty (30) days of written notice to Supplier, in addition to any and all remedies available at law or equity, OMNIA Partners, Public Sector shall have the right to terminate this Agreement, at OMNIA Partners, Public Sector's sole discretion. Notwithstanding anything contained herein to the contrary, this Agreement shall terminate on the date of the termination or expiration of the Master Agreement.

NATIONAL PROMOTION

10. OMNIA Partners, Public Sector and Supplier shall publicize and promote the availability of the Master Agreement's products and services to Public Agencies and such agencies' employees. Supplier shall require each Public Agency to register its participation in the OMNIA Partners, Public Sector program by either registering on the OMNIA Partners, Public Sector website (www.omniapartners.com/publicsector), or executing a Master Intergovernmental Cooperative Purchasing Agreement prior to processing the Participating Public Agency's first sales order. Upon request, Supplier shall make available to interested Public Agencies a copy of the Master Agreement and such price lists or quotes as may be necessary for such Public Agencies to evaluate potential purchases.

11. Supplier shall provide such marketing and administrative support as set forth in the solicitation resulting in the Master Agreement, including assisting in development of marketing materials as reasonably requested by Principal Procurement Agency and OMNIA Partners, Public Sector. Supplier shall be responsible for obtaining permission or license of use and payment of any license fees for all content and images Supplier provides to OMNIA Partners, Public Sector or posts on the OMNIA Partners, Public Sector website. Supplier shall indemnify, defend and hold harmless OMNIA Partners, Public Sector for use of all such content and images including copyright infringement claims. Supplier and OMNIA Partners, Public Sector each hereby grant to the other party a limited, revocable, non-transferable, non-sublicensable right to use such party's logo (each, the "Logo") solely for use in marketing the Master Agreement. Each party shall provide the other party with the standard terms of use of such party's Logo, and such party shall comply with such terms in all material respects. Both parties shall obtain approval from the other party prior to use of such party's Logo. Notwithstanding the foregoing, the parties understand and agree that except as provided herein neither party shall have any right, title or interest in the other party's Logo. Upon termination of this Agreement, each party shall immediately cease use of the other party's Logo.

ADMINISTRATIVE FEE, REPORTING & PAYMENT

12. An "Administrative Fee" shall be defined and due to OMNIA Partners, Public Sector from Supplier in the amount of ~~three~~ percent (~~—3%~~) ("Administrative Fee Percentage") multiplied by the total ~~purchase amount paid to~~ monthly revenue billed by the Supplier, less refunds, credits on returns, rebates and discounts, for the sale of products and/or services to Principal Procurement Agency and Participating Public Agencies pursuant to the Master Agreement (as amended from time to time and including any renewal thereof) ("Contract Sales"). From time to time the parties may mutually agree in writing to a lower Administrative Fee Percentage for a specifically identified Participating Public Agency's Contract Sales.

To the extent the Supplier offers leasing or financing programs under the Master Agreement Contract to Participating Public Agencies itself or through a financing entity, Contract Sales under leasing or other financing programs shall be calculated using the net purchase price (the purchase price equivalent after trade-in allowances, etc.).

To the extent the Supplier offers trade-in allowance programs to Participating Public Agencies for transactions done under the Master Agreement Contract, Contract Sales shall be calculated using the net purchase price after the trade-in allowance.

13. Supplier shall provide OMNIA Partners, Public Sector with an electronic accounting report monthly, in the format prescribed by OMNIA Partners, Public Sector, summarizing all Contract Sales for each calendar month. The Contract Sales reporting format is provided as Exhibit C ("Contract Sales Report"), attached hereto and incorporated herein by reference. Contract Sales Reports for each calendar month shall be provided by Supplier to OMNIA Partners, Public Sector by the ~~45th~~^{10th} day of the following month. Failure to provide a Contract Sales Report within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners, Public Sector's sole discretion.

14. Administrative Fee payments are to be paid by Supplier to OMNIA Partners, Public Sector at the frequency and on the due date stated in Section 13, above, for Supplier's submission of corresponding Contract Sales Reports. Administrative Fee payments are to be made via Automated Clearing House (ACH) to the OMNIA Partners, Public Sector designated financial institution identified in Exhibit D. Failure to provide a payment of the Administrative Fee within the time and manner specified herein shall constitute a material breach of this Agreement and if not cured within thirty (30) days of written notice to Supplier shall be deemed a cause for termination of the Master Agreement, at Principal Procurement Agency's sole discretion, and/or this Agreement, at OMNIA Partners, Public Sector's sole discretion. All Administrative Fees not paid when due shall bear interest at a rate equal to the lesser of one and one-half percent (1 1/2%) per month or the maximum rate permitted by law until paid in full.

15. Supplier shall maintain an accounting of all purchases made by Participating Public Agencies under the Master Agreement. OMNIA Partners, Public Sector, or its designee, in OMNIA Partners, Public Sector's sole discretion, reserves the right to compare Participating Public Agency

records with Contract Sales Reports submitted by Supplier for a period of four (4) years from the date OMNIA Partners, Public Sector receives such report. In addition, OMNIA Partners, Public Sector may engage a third party to conduct an independent audit of Supplier's monthly reports. In the event of such an audit, Supplier shall provide all materials reasonably requested relating to such audit by OMNIA Partners, Public Sector at the location designated by OMNIA Partners, Public Sector. In the event an underreporting of Contract Sales and a resulting underpayment of Administrative Fees is revealed, OMNIA Partners, Public Sector will notify the Supplier in writing. Supplier will have thirty (30) days from the date of such notice to resolve the discrepancy to OMNIA Partners, Public Sector's reasonable satisfaction, including payment of any Administrative Fees due and owing, together with interest thereon in accordance with Section 13, ~~and reimbursement of OMNIA Partners, Public Sector's costs and expenses related to such audit.~~

GENERAL PROVISIONS

16. This Agreement, the Master Agreement and the exhibits referenced herein supersede any and all other agreements, either oral or in writing, between the parties hereto with respect to the subject matter hereto and no other agreement, statement, or promise relating to the subject matter of this Agreement which is not contained or incorporated herein shall be valid or binding. In the event of any conflict between the provisions of this Agreement and the Master Agreement, as between OMNIA Partners, Public Sector and Supplier, the provisions of this Agreement shall prevail.

17. If any action at law or in equity is brought to enforce or interpret the provisions of this Agreement or to recover any Administrative Fee and accrued interest, the prevailing party shall be entitled to reasonable attorney's fees and costs in addition to any other relief to which it may be entitled.

18. Neither party may assign this Agreement without the prior written consent of the other party; provided, however, either party may assign the Agreement without prior written consent of the party in connection with the sale or transfer of substantially all of the assigning party's assets. ~~This Agreement and OMNIA Partners, Public Sector's rights and obligations hereunder may be assigned at OMNIA Partners, Public Sector's sole discretion to an affiliate of OMNIA Partners, Public Sector, any purchaser of any or all or substantially all of the assets of OMNIA Partners, Public Sector, or the successor entity as a result of a merger, reorganization, consolidation, conversion or change of control, whether by operation of law or otherwise. Supplier may not assign its obligations hereunder without the prior written consent of OMNIA Partners, Public Sector.~~

19. All written communications given hereunder shall be delivered by first-class mail, postage prepaid, or overnight delivery on receipt to the addresses as set forth below.

A. OMNIA Partners, Public Sector:

OMNIA Partners, Public Sector
Attn: President
840 Crescent Centre Drive
Suite 600
Franklin, TN 37067

B. Supplier:

20. If any provision of this Agreement shall be deemed to be, or shall in fact be, illegal, inoperative or unenforceable, the same shall not affect any other provision or provisions herein contained or render the same invalid, inoperative or unenforceable to any extent whatever, and this Agreement will be construed by limiting or invalidating such provision to the minimum extent necessary to make such provision valid, legal and enforceable.

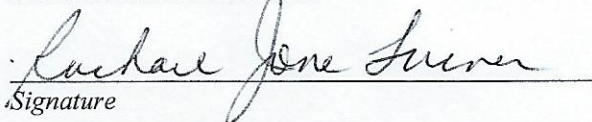
21. This Agreement may not be amended, changed, modified, or altered without the prior written consent of the parties hereto, and no provision of this Agreement may be discharged or waived, except by a writing signed by the parties. A waiver of any particular provision will not be deemed a waiver of any other provision, nor will a waiver given on one occasion be deemed to apply to any other occasion.

22. This Agreement shall inure to the benefit of and shall be binding upon OMNIA Partners, Public Sector, the Supplier and any respective successor and assign thereto; subject, however, to the limitations contained herein.

23. This Agreement will be construed under and governed by the laws of the State of Delaware, excluding its conflicts of law provisions and any action arising out of or related to this Agreement shall be commenced solely and exclusively in the state or federal courts in Williamson County Tennessee.

24. This Agreement may be executed in counterparts, each of which is an original but all of which, together, shall constitute but one and the same instrument. The exchange of copies of this Agreement and of signature pages by facsimile, or by .pdf or similar electronic transmission, will constitute effective execution and delivery of this Agreement as to the parties and may be used in lieu of the original Agreement for all purposes. Signatures of the parties transmitted by facsimile, or by .pdf or similar electronic transmission, will be deemed to be their original signatures for any purpose whatsoever.

XEROX CORPORATION


Signature

Rachael Jones Turner
Name (Please Print)

SLED Cooperative Contract Manager
Title

11-11-2019
Date

OMNIA PARTNERS, PUBLIC SECTOR

Sarah E. Vavra
Name (Please Print)

Sr. Vice President, Public Sector Contracting
Title

Date

Appendix D: Exhibit C - Master Intergovernmental Cooperative Purchasing Agreement, Example

**MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT,
EXAMPLE**

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Master Intergovernmental Cooperative Purchasing Agreement (this “**Agreement**”) is entered into by and between those certain government agencies that execute a Principal Procurement Agency Certificate (“**Principal Procurement Agencies**”) with National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector and/or Communities Program Management, LLC, a California limited liability company d/b/a U.S. Communities (collectively, “**OMNIA Partners, Public Sector**”) to be appended and made a part hereof and such other public agencies (“**Participating Public Agencies**”) who register to participate in the cooperative purchasing programs administered by OMNIA Partners, Public Sector and its affiliates and subsidiaries (collectively, the “**OMNIA Partners Parties**”) by either registering on the OMNIA Partners, Public Sector website (www.omniapartners.com/publicsector or any successor website), or by executing a copy of this Agreement.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Principal Procurement Agencies, in compliance with their own policies, procedures, rules and regulations, a number of suppliers have entered into “**Master Agreements**” (herein so called) to provide a variety of goods, products and services (“**Products**”) to the applicable Principal Procurement Agency and the Participating Public Agencies;

WHEREAS, Master Agreements are made available by Principal Procurement Agencies through the OMNIA Partners Parties and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable federal and/or local purchasing ordinances and the laws of the State of purchase; and

WHEREAS, in addition to Master Agreements, the OMNIA Partners Parties may from time to time offer Participating Public Agencies the opportunity to acquire Products through other group purchasing agreements.

NOW, THEREFORE, in consideration of the mutual promises contained in this Agreement, and of the mutual benefits to result, the parties hereby agree as follows:

1. Each party will facilitate the cooperative procurement of Products.
2. The Participating Public Agencies shall procure Products in accordance with and subject to the relevant federal, state and local statutes, ordinances, rules and regulations that govern Participating Public Agency’s procurement practices. The Participating Public Agencies hereby acknowledge and agree that it is the intent of the parties that all provisions of this Agreement and that Principal Procurement Agencies’ participation in the program described herein comply with all applicable laws, including but not limited to the requirements of 42 C.F.R. § 1001.952(h), as may be amended from time to time. The Participating Public Agencies further acknowledge and agree that they are solely responsible for their compliance with all applicable “safe harbor” regulations,

including but not limited to any and all obligations to fully and accurately report discounts and incentives.

3. The Participating Public Agency represents and warrants that the Participating Public Agency is not a hospital or other healthcare provider and is not purchasing Products on behalf of a hospital or healthcare provider.

4. The cooperative use of Master Agreements shall be in accordance with the terms and conditions of the Master Agreements, except as modification of those terms and conditions is otherwise required by applicable federal, state or local law, policies or procedures.

5. The Principal Procurement Agencies will make available, upon reasonable request, Master Agreement information which may assist in improving the procurement of Products by the Participating Public Agencies.

6. The Participating Public Agency agrees the OMNIA Partners Parties may provide access to group purchasing organization (“**GPO**”) agreements directly or indirectly by enrolling the Participating Public Agency in another GPO’s purchasing program provided the purchase of Products through the OMNIA Partners Parties or any other GPO shall be at the Participating Public Agency’s sole discretion.

7. The Participating Public Agencies (each a “**Procuring Party**”) that procure Products through any Master Agreement or GPO Product supply agreement (each a “**GPO Contract**”) will make timely payments to the distributor, manufacturer or other vendor (collectively, “**Supplier**”) for Products received in accordance with the terms and conditions of the Master Agreement or GPO Contract, as applicable. Payment for Products and inspections and acceptance of Products ordered by the Procuring Party shall be the exclusive obligation of such Procuring Party. Disputes between Procuring Party and any Supplier shall be resolved in accordance with the law and venue rules of the State of purchase unless otherwise agreed to by the Procuring Party and Supplier.

8. The Procuring Party shall not use this Agreement as a method for obtaining additional concessions or reduced prices for purchase of similar products or services outside of the Master Agreement. Master Agreements may be structured with not-to-exceed pricing, in which cases the Supplier may offer the Procuring Party and the Procuring Party may accept lower pricing or additional concessions for purchase of Products through a Master Agreement.

9. The Procuring Party shall be responsible for the ordering of Products under this Agreement. A non-procuring party shall not be liable in any fashion for any violation by a Procuring Party, and, to the extent permitted by applicable law, the Procuring Party shall hold non-procuring party harmless from any liability that may arise from the acts or omissions of the Procuring Party.

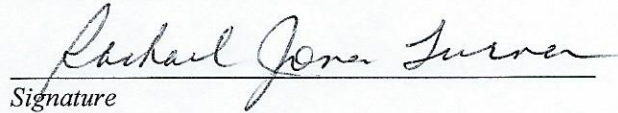
10. WITHOUT LIMITING THE GENERALITY OF THE FOREGOING, THE OMNIA PARTNERS PARTIES EXPRESSLY DISCLAIM ALL EXPRESS OR IMPLIED REPRESENTATIONS AND WARRANTIES REGARDING ANY PRODUCT, MASTER AGREEMENT AND GPO CONTRACT. THE OMNIA PARTNERS PARTIES SHALL NOT BE LIABLE IN ANY WAY FOR ANY SPECIAL, INCIDENTAL, INDIRECT, CONSEQUENTIAL, EXEMPLARY, PUNITIVE, OR RELIANCE DAMAGES, EVEN IF THE OMNIA PARTNERS PARTIES ARE ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. FURTHER, THE PROCURING PARTY ACKNOWLEDGES AND AGREES THAT THE OMNIA PARTNERS

PARTIES SHALL HAVE NO LIABILITY FOR ANY ACT OR OMISSION BY A SUPPLIER OR OTHER PARTY UNDER A MASTER AGREEMENT OR GPO CONTRACT.

11. This Agreement shall remain in effect until termination by either party giving thirty (30) days' written notice to the other party. The provisions of Paragraphs 6 - 10 hereof shall survive any such termination.

12. This Agreement shall take effect upon (i) execution of the Principal Procurement Agency Certificate, or (ii) registration on the OMNIA Partners, Public Sector website or the execution of this Agreement by a Participating Public Agency, as applicable.

XEROX CORPORATION


Signature

Rachael Jones Turner
Name (Please Print)

SLED Cooperative Contract Manager

Title

11-11-2019
Date

OMNIA PARTNERS, PUBLIC SECTOR

Sarah E. Vavra
Name (Please Print)

Sr. Vice President, Public Sector Contracting

Title

Date

Appendix D: Exhibit D - Principal Procurement Agency Certificate, Example

EXHIBIT D

PRINCIPAL PROCUREMENT AGENCY CERTIFICATE, EXAMPLE

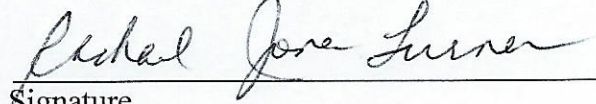
PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

In its capacity as a Principal Procurement Agency (as defined below) for National Intergovernmental Purchasing Alliance Company, a Delaware corporation d/b/a OMNIA Partners, Public Sector ("OMNIA Partners, Public Sector"), Xerox Corporation agrees to pursue Master Agreements for Products as specified in the attached Exhibits to this Principal Procurement Agency Certificate.

I hereby acknowledge, in my capacity as SLED Cooperative Contracts Manager of and on behalf of Xerox Corporation ("Principal Procurement Agency"), that I have read and hereby agree to the general terms and conditions set forth in the attached Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through OMNIA Partners, Public Sector.

I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.

Authorized Signature, [Xerox Corporation]


Signature

Name: Rachael Jones Turner

Title: SLED Cooperative Contracts Manager

Date: November 11, 2019

Appendix D: Exhibit E - Contract Sales Reporting Template

[illegible]

Appendix D: Exhibit F - Federal Funds Certifications

EXHIBIT F
FEDERAL FUNDS CERTIFICATIONS

FEDERAL CERTIFICATIONS
ADDENDUM FOR AGREEMENT FUNDED BY U.S. FEDERAL GRANT

TO WHOM IT MAY CONCERN:

Participating Agencies may elect to use federal funds to purchase under the Master Agreement. This form should be completed and returned.

DEFINITIONS

Contract means a legal instrument by which a non-Federal entity purchases property or services needed to carry out the project or program under a Federal award. The term as used in this part does not include a legal instrument, even if the non-Federal entity considers it a contract, when the substance of the transaction meets the definition of a Federal award or subaward

Contractor means an entity that receives a contract as defined in Contract.

Cooperative agreement means a legal instrument of financial assistance between a Federal awarding agency or pass-through entity and a non-Federal entity that, consistent with 31 U.S.C. 6302-6305:

- (a) Is used to enter into a relationship the principal purpose of which is to transfer anything of value from the Federal awarding agency or pass-through entity to the non-Federal entity to carry out a public purpose authorized by a law of the United States (see 31 U.S.C. 6101(3)); and not to acquire property or services for the Federal government or pass-through entity's direct benefit or use;
- (b) Is distinguished from a grant in that it provides for substantial involvement between the Federal awarding agency or pass-through entity and the non-Federal entity in carrying out the activity contemplated by the Federal award.
- (c) The term does not include:
 - (1) A cooperative research and development agreement as defined in 15 U.S.C. 3710a; or
 - (2) An agreement that provides only:
 - (i) Direct United States Government cash assistance to an individual;
 - (ii) A subsidy;
 - (iii) A loan;
 - (iv) A loan guarantee; or
 - (v) Insurance.

Federal awarding agency means the Federal agency that provides a Federal award directly to a non-Federal entity

Federal award has the meaning, depending on the context, in either paragraph (a) or (b) of this section:

- (a)(1) The Federal financial assistance that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability; or
- (2) The cost-reimbursement contract under the Federal Acquisition Regulations that a non-Federal entity receives directly from a Federal awarding agency or indirectly from a pass-through entity, as described in § 200.101 Applicability.
- (b) The instrument setting forth the terms and conditions. The instrument is the grant agreement, cooperative agreement, other agreement for assistance covered in paragraph (b) of § 200.40 Federal financial assistance, or the cost-reimbursement contract awarded under the Federal Acquisition Regulations.
- (c) Federal award does not include other contracts that a Federal agency uses to buy goods or services from a contractor or a contract to operate Federal government owned, contractor operated facilities (GOCOs).
- (d) See also definitions of Federal financial assistance, grant agreement, and cooperative agreement.

Non-Federal entity means a state, local government, Indian tribe, institution of higher education (IHE), or nonprofit organization that carries out a Federal award as a recipient or subrecipient.

Nonprofit organization means any corporation, trust, association, cooperative, or other organization, not including IHEs, that:

- (a) Is operated primarily for scientific, educational, service, charitable, or similar purposes in the public interest;

- (b) Is not organized primarily for profit; and
- (c) Uses net proceeds to maintain, improve, or expand the operations of the organization.

Obligations means, when used in connection with a non-Federal entity's utilization of funds under a Federal award, orders placed for property and services, contracts and subawards made, and similar transactions during a given period that require payment by the non-Federal entity during the same or a future period.

Pass-through entity means a non-Federal entity that provides a subaward to a subrecipient to carry out part of a Federal program.

Recipient means a non-Federal entity that receives a Federal award directly from a Federal awarding agency to carry out an activity under a Federal program. The term recipient does not include subrecipients.

Simplified acquisition threshold means the dollar amount below which a non-Federal entity may purchase property or services using small purchase methods. Non-Federal entities adopt small purchase procedures in order to expedite the purchase of items costing less than the simplified acquisition threshold. The simplified acquisition threshold is set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908. As of the publication of this part, the simplified acquisition threshold is \$150,000, but this threshold is periodically adjusted for inflation. (Also see definition of § 200.67 Micro-purchase.)

Subaward means an award provided by a pass-through entity to a subrecipient for the subrecipient to carry out part of a Federal award received by the pass-through entity. It does not include payments to a contractor or payments to an individual that is a beneficiary of a Federal program. A subaward may be provided through any form of legal agreement, including an agreement that the pass-through entity considers a contract.

Subrecipient means a non-Federal entity that receives a subaward from a pass-through entity to carry out part of a Federal program; but does not include an individual that is a beneficiary of such program. A subrecipient may also be a recipient of other Federal awards directly from a Federal awarding agency.

Termination means the ending of a Federal award, in whole or in part at any time prior to the planned end of period of performance.

The following certifications and provisions may be required and apply when Participating Agency expends federal funds for any purchase resulting from this procurement process. Pursuant to 2 C.F.R. § 200.326, all contracts, including small purchases, awarded by the Participating Agency and the Participating Agency's subcontractors shall contain the procurement provisions of Appendix II to Part 200, as applicable.

APPENDIX II TO 2 CFR PART 200

(A) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Pursuant to Federal Rule (A) above, when a Participating Agency expends federal funds, the Participating Agency reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does offeror agree? YES RGT Initials of Authorized Representative of offeror

(B) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when a Participating Agency expends federal funds, the Participating Agency reserves the right to immediately terminate any agreement in excess of \$10,000 resulting from this procurement process in the event of a breach or default of the agreement by Offeror as detailed in the terms of the contract.

Does offeror agree? YES RGT Initials of Authorized Representative of offeror

(C) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 CFR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order

Requirements for National Cooperative Contract

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11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 CFR part 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.”

Pursuant to Federal Rule (C) above, when a Participating Agency expends federal funds on any federally assisted construction contract, the equal opportunity clause is incorporated by reference herein.

Does offeror agree to abide by the above? YES RG Initials of Authorized Representative of offeror

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non - Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non -Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when a Participating Agency expends federal funds during the term of an award for all contracts and subgrants for construction or repair, offeror will be in compliance with all applicable Davis-Bacon Act provisions.

Does offeror agree? YES RG Initials of Authorized Representative of offeror

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (E) above, when a Participating Agency expends federal funds, offeror certifies that offeror will be in compliance with all applicable provisions of the Contract Work Hours and Safety Standards Act during the term of an award for all contracts by Participating Agency resulting from this procurement process.

Does offeror agree? YES RG Initials of Authorized Representative of offeror

(F) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of “funding agreement” under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (F) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (F) above.

Does offeror agree? YES RG Initials of Authorized Representative of offeror

(G) Clean Air Act (42 U.S.C. 7401 -7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—

Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non - Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 74017671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA)

Pursuant to Federal Rule (G) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency member resulting from this procurement process, the offeror agrees to comply with all applicable requirements as referenced in Federal Rule (G) above.

Does offeror agree? YES KGT Initials of Authorized Representative of offeror

(H) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the Executive Office of the President Office of Management and Budget (OMB) guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency. If at any time during the term of an award the offeror or its principals becomes debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency, the offeror will notify the Participating Agency.

Does offeror agree? YES KGT Initials of Authorized Representative of offeror

(I) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by Participating Agency, the offeror certifies that during the term and after the awarded term of an award for all contracts by Participating Agency resulting from this procurement process, the offeror certifies that it is in compliance with all applicable provisions of the Byrd Anti-Lobbying Amendment (31 U.S.C. 1352). The undersigned further certifies that:

(1) No Federal appropriated funds have been paid or will be paid for on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying", in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered sub-awards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Does offeror agree? YES KGT Initials of Authorized Representative of offeror

RECORD RETENTION REQUIREMENTS FOR CONTRACTS INVOLVING FEDERAL FUNDS

When federal funds are expended by Participating Agency for any contract resulting from this procurement process, offeror certifies that it will comply with the record retention requirements detailed in 2 CFR § 200.333. The offeror further certifies that offeror will retain all records as required by 2 CFR § 200.333 for a period of three years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

Does offeror agree? YES KGT Initials of Authorized Representative of offeror

Requirements for National Cooperative Contract

CERTIFICATION OF COMPLIANCE WITH THE ENERGY POLICY AND CONSERVATION ACT

When Participating Agency expends federal funds for any contract resulting from this procurement process, offeror certifies that it will comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (42 U.S.C. 6321 et seq.; 49 C.F.R. Part 18).

Does offeror agree? YES RGT Initials of Authorized Representative of offeror

CERTIFICATION OF COMPLIANCE WITH BUY AMERICA PROVISIONS

To the extent purchases are made with Federal Highway Administration, Federal Railroad Administration, or Federal Transit Administration funds, offeror certifies that its products comply with all applicable provisions of the Buy America Act and agrees to provide such certification or applicable waiver with respect to specific products to any Participating Agency upon request. Purchases made in accordance with the Buy America Act must still follow the applicable procurement rules calling for free and open competition.

Does offeror agree? YES RGT Initials of Authorized Representative of offeror

CERTIFICATION OF ACCESS TO RECORDS – 2 C.F.R. § 200.336

Offeror agrees that the Inspector General of the Agency or any of their duly authorized representatives shall have access to any documents, papers, or other records of offeror that are pertinent to offeror's discharge of its obligations under the Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to offeror's personnel for the purpose of interview and discussion relating to such documents.

Does offeror agree? YES RGT Initials of Authorized Representative of offeror

CERTIFICATION OF APPLICABILITY TO SUBCONTRACTORS

Offeror agrees that all contracts it awards pursuant to the Contract shall be bound by the foregoing terms and conditions.

Does offeror agree? YES RGT Initials of Authorized Representative of offeror

Offeror agrees to comply with all federal, state, and local laws, rules, regulations and ordinances, as applicable. It is further acknowledged that offeror certifies compliance with all provisions, laws, acts, regulations, etc. as specifically noted above.

Offeror's Name: Xerox Corporation _____

Address, City, State, and Zip Code: 201 Merritt 7, Norwalk, CT 06851 _____

Phone Number: 310-258-6266 _____ Fax Number: 818-715-7142

Printed Name and Title of Authorized Representative: Rachael Jones Turner, SLED Cooperative Contracts Manager

Email Address: Rachael.Jones@Xerox.com _____

Signature of Authorized Representative: Rachael Jones Turner Date: 11/11/2019

Appendix D: Exhibit G - New Jersey Business Compliance

Appendix D: Exhibit G - DOC #1

Ownership Disclosure Form

OWNERSHIP DISCLOSURE FORM
(N.J.S. 52:25-24.2)

Pursuant to the requirements of P.L. 1999, Chapter 440 effective April 17, 2000 (Local Public Contracts Law), the offeror shall complete the form attached to these specifications listing the persons owning 10 percent (10%) or more of the firm presenting the proposal.

Company Name: XEROX CORPORATION

Street: 201 MERRITT 7

City, State, Zip Code: NORWALK, CONNECTICUT 06851

Complete as appropriate:

I _____, certify that I am the sole owner of _____, that there are no partners and the business is not incorporated, and the provisions of N.J.S. 52:25-24.2 do not apply.

OR:

I _____, a partner in _____, do hereby certify that the following is a list of all individual partners who own a 10% or greater interest therein. I further certify that if one (1) or more of the partners is itself a corporation or partnership, there is also set forth the names and addresses of the stockholders holding 10% or more of that corporation's stock or the individual partners owning 10% or greater interest in that partnership.

OR:

I Douglas H. Marshall, an authorized representative of Xerox Corporation, a corporation, do hereby certify that the following is a list of the names and addresses of all stockholders in the corporation who own 10% or more of its stock of any class. I further certify that if one (1) or more of such stockholders is itself a corporation or partnership, that there is also set forth the names and addresses of the stockholders holding 10% or more of the corporation's stock or the individual partners owning a 10% or greater interest in that partnership.

(Note: If there are no partners or stockholders owning 10% or more interest, indicate none.)

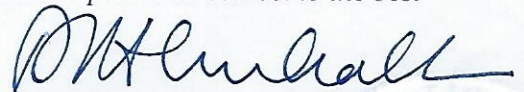
Name	Address	Interest
------	---------	----------

- | | | |
|---|--|--|
| • Please see attached pages from Xerox Corporation's 2019 Proxy Statement. There are two greater than 10% owners of Xerox stock: (1) Carl Icahn, an individual, and (2) The Vanguard Group. | | |
| • We do not have information about the owners of The Vanguard Group. | | |
| • All information is as of December 31, 2018, and is based on SEC filings. | | |

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

November 1, 2019

Date



By: Douglas H. Marshall
Title: Corporate Secretary



xerox™
Xerox Corporation
JOINT PROXY STATEMENT/PROSPECTUS
YOUR VOTE IS VERY IMPORTANT

Dear Shareholders:

You are cordially invited to attend the 2019 Annual Meeting of Shareholders of Xerox Corporation (Xerox), to be held at 9:00 a.m. on Tuesday, May 21, 2019, at 301 Merritt 7 in Norwalk, Connecticut. We look forward to meeting our shareholders who are able to attend.

At the Annual Meeting, you will be asked to consider and vote upon proposals to: (i) adopt the merger agreement pursuant to which we will implement a holding company reorganization; (ii) elect seven directors to our board of directors; (iii) ratify the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm for 2019; (iv) approve, on an advisory basis, the 2018 compensation of our named executive officers; (v) authorize the amendment of the Xerox restated certificate of incorporation to implement a majority voting standard for certain corporate actions; and (vi) authorize the adjournment of the Annual Meeting, if necessary, to solicit additional proxies if there are not sufficient votes to approve the foregoing proposals, in each case as described in the accompanying joint proxy statement/prospectus. There will also be one shareholder proposal submitted for shareholder vote, if properly presented.

This year, we are asking you to approve a proposal to implement a holding company structure for Xerox. We regularly evaluate a range of possible strategic growth opportunities for our company. We believe implementation of a holding company structure will provide us with more flexibility to develop and realize these possibilities. By providing optionality for future innovation, investment and growth opportunities to exist either within or separate from current Xerox businesses, we believe that the holding company reorganization is an important step in reestablishing Xerox as a technology powerhouse with a robust portfolio of hardware, software, solutions and services, while preserving our existing customer, partner, vendor and supplier relationships. The holding company structure is intended to provide us with optionality to potentially acquire and incubate future businesses through subsidiaries that can operate on a global scale, with the flexibility to finance and structure each new opportunity in a manner that we believe will create value, while also maintaining — and continuing investment in — the existing Xerox product and technology platforms. We have carefully considered the holding company reorganization and believe it is advisable, fair to and in the best interests of our shareholders.

If the holding company reorganization is completed, your existing shares of Xerox common stock will be automatically converted, on a one-for-one basis, into shares of common stock of Xerox Holdings Corporation (Holdings), the new holding company. As a result, you will hold the same number of shares of Holdings common stock as you held of Xerox common stock immediately before the holding company reorganization. We expect the common stock of Holdings to trade on the New York Stock Exchange under Xerox's current trading symbol, "XRX."

Additionally, as a result of our shareholder engagement efforts and our commitment to corporate governance, we are asking you to approve a proposal to amend the Xerox restated certificate of incorporation to implement a majority voting standard for certain corporate actions which currently require a supermajority vote. We recognize that many shareholders believe that a majority voting requirement will provide shareholders with a greater voice in expressing their views on matters impacting Xerox.

Confident in the future direction and strategy of the Company, directors Greg Brown and Sara Martinez Tucker have decided not to stand for reelection to the Board. We thank them for their many significant contributions over the years.

Our Board unanimously recommends that you vote "FOR" the adoption of the merger agreement, "FOR" all nominees for director, "FOR" ratification of the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm for 2019, "FOR" the non-binding executive compensation proposal, "FOR" the majority voting standard proposal, and "FOR" the adjournment proposal. Our Board makes no recommendation on the shareholder proposal regarding a simple majority vote requirement.

Your vote is important — no matter how many or how few shares you may own. Whether or not you plan to attend the Annual Meeting, please vote your shares as soon as possible. You may vote via the Internet, by telephone or by signing, dating and mailing the enclosed proxy card. Specific instructions for shareholders of record who wish to use Internet or telephone voting procedures are included in the enclosed joint proxy statement/prospectus. Any shareholder attending the Annual Meeting may vote in person even if a proxy has been returned.

The accompanying notice of meeting and this joint proxy statement/prospectus provide specific information about the Annual Meeting and explain the various proposals. Please read these materials carefully. **In particular, you should consider the discussion of risk factors beginning on page 18 before voting on the proposal to adopt the merger agreement pursuant to which we will implement the holding company reorganization.**

Thank you for your continued support of Xerox.
For the Board of Directors,

Keith Cozza
Chairman of the Board

Giovanni ("John") Visentin
Vice Chairman and Chief Executive Officer

Neither the Securities and Exchange Commission, or SEC, nor any state securities regulatory agency has approved or disapproved of the securities to be issued under this joint proxy statement/prospectus or passed upon the adequacy or accuracy of the disclosure in this joint proxy statement/prospectus. Any representation to the contrary is a criminal offense.

The accompanying joint proxy statement/prospectus is dated April 22, 2019 and is first being mailed to shareholders on or about April 23, 2019.

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director is as follows: Mr. Brown, 12,860 (\$254,114); Mr. Christodoro, 13,772 (\$272,135); Mr. Cozza, 4,780 (\$94,453); Mr. Echevarria, 13,064 (\$258,145); Mr. Graziano, 4,780 (\$94,453); Mr. Hunter, 68,803 (\$1,359,547); Mr. Keegan, 40,147 (\$793,305); Ms. Krongard, 13,064 (\$258,145); Mr. Letier, 4,780 (\$94,453); Mr. Prince, 49,307 (\$974,306); Ms. Reese, 63,968 (\$1,264,008); Mr. Rusckowski, 18,601 (\$367,556); and Ms. Tucker, 40,601 (\$802,276).

- (3) In accordance with applicable SEC rules, dividend equivalents paid in 2018 on DSUs are not included in "All Other Compensation" because those amounts were factored into the grant date fair values of the DSUs.

For information on compensation for Mr. Visentin, a director and the Chief Executive Officer of Xerox, and Jeffrey Jacobson, a former director who was also the Chief Executive Officer of Xerox for a portion of 2018, see the executive compensation tables beginning on page 77.

SECURITIES OWNERSHIP

Ownership of Company Securities

We are not aware of any person who, or group that, owns beneficially more than 5% of any class of the Company's voting securities as of December 31, 2018, except as otherwise set forth below⁽¹⁾.

Title of Class*	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class (1)
Common Stock	Mr. Carl C. Icahn c/o Icahn Capital LP 767 Fifth Ave, Suite 4700 New York, NY 10153	23,456,087 (2)	10.21%
Common Stock	The Vanguard Group, Inc. 100 Vanguard Blvd. Malvern, PA 19355	23,024,451 (3)	10.02%
Common Stock	BlackRock, Inc. 55 East 52nd Street New York, NY 10055	15,816,977 (4)	6.7%
Common Stock	Darwin Deason 5956 Sherry Ln., Suite 800 Dallas, TX 75225	15,322,341 (5)	6.7%

- (1) The words "group" and "beneficial" are as defined in regulations issued by the SEC. Beneficial ownership under such definition means possession of sole voting power, shared voting power, sole dispositive power or shared dispositive power. The information provided in this table is based solely upon the information contained in the most recent Schedule 13G or 13G/A (or in the case of Mr. Icahn and Mr. Deason, the most recent Schedule 13D/A) filed by the named entity with the SEC. BlackRock, Inc. is a registered investment adviser under the Investment Advisers Act of 1940, as amended, and has subsidiaries that are also investment advisers under the Investment Advisers Act with beneficial ownership of the reported shares.
- (2) Based on the Schedule 13D/A filed on February 25, 2019, represents shares of common stock held by the following group of entities associated with Carl C. Icahn: High River Limited Partnership ("High River"), Hopper Investments LLC ("Hopper"), Barberry Corp. ("Barberry"), Icahn Partners Master Fund LP ("Icahn Master"), Icahn Offshore LP ("Icahn Offshore"), Icahn Partners LP ("Icahn Partners"), Icahn Onshore LP ("Icahn Onshore"), Icahn Capital LP ("Icahn Capital"), IPH GP LLC ("IPH"), Icahn Enterprises Holdings L.P. ("Icahn Enterprises Holdings"), Icahn Enterprises G.P. Inc. ("Icahn Enterprises GP") and Beckton Corp. ("Beckton") (collectively, the "Reporting Persons"). The principal business address of (i) each of High River, Hopper, Barberry, Icahn Offshore, Icahn Partners, Icahn Master, Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP and Beckton is White Plains Plaza, 445 Hamilton

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Avenue — Suite 1210, White Plains, NY 10601, and (ii) Mr. Icahn, Barberry and Hopper is c/o Icahn Capital LP, 767 Fifth Avenue, 47th Floor, New York, NY 10153.

Icahn Partners, Icahn Master and High River (collectively, the "Icahn Parties") are entities controlled by Carl C. Icahn. Barberry is the sole member of Hopper, which is the general partner of High River. Icahn Offshore is the general partner of Icahn Master. Icahn Onshore is the general partner of Icahn Partners. Icahn Capital is the general partner of each of Icahn Offshore and Icahn Onshore. Icahn Enterprises Holdings is the sole member of IPH, which is the general partner of Icahn Capital. Beckton is the sole stockholder of Icahn Enterprises GP, which is the general partner of Icahn Enterprises Holdings. Carl C. Icahn is the sole stockholder of each of Barberry and Beckton. As such, Mr. Icahn is in a position indirectly to determine the investment and voting decisions made by each of the Icahn Parties. In addition, Mr. Icahn is the indirect holder of approximately 91.0% of the outstanding depositary units representing limited partnership interests in Icahn Enterprises L.P. ("Icahn Enterprises"). Icahn Enterprises GP is the general partner of Icahn Enterprises, which is the sole limited partner of Icahn Enterprises Holdings.

The Reporting Persons may be deemed to beneficially own, in the aggregate, 23,456,087 shares of common stock. Calculation of the percent of class is based upon the 229,726,488 shares of common stock stated to be outstanding as of January 31, 2019 by the Company in the Company's Annual Report on Form 10-K for the year ended December 31, 2018, filed with the SEC on February 25, 2019.

High River has sole voting power and sole dispositive power with regard to 4,691,218 shares of common stock. Each of Hopper, Barberry and Mr. Icahn has shared voting power and shared dispositive power with regard to such shares. Icahn Partners has sole voting power and sole dispositive power with regard to 11,130,555 shares of common stock. Each of Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn has shared voting power and shared dispositive power with regard to such shares of common stock. Icahn Master has sole voting power and sole dispositive power with regard to 7,634,314 shares of common stock. Each of Icahn Offshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn has shared voting power and shared dispositive power with regard to such shares of common stock.

Each of Hopper, Barberry and Mr. Icahn, by virtue of their relationships to High River, may be deemed to indirectly beneficially own the shares of common stock that High River directly beneficially owns. Each of Hopper, Barberry and Mr. Icahn disclaims beneficial ownership of such shares of common stock for all other purposes. Each of Icahn Offshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn, by virtue of their relationships to Icahn Master, may be deemed to indirectly beneficially own the shares of common stock which Icahn Master directly beneficially owns. Each of Icahn Offshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn disclaims beneficial ownership of such shares of common stock for all other purposes. Each of Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn, by virtue of their relationships to Icahn Partners, may be deemed to indirectly beneficially own the shares of common stock which Icahn Partners directly beneficially owns. Each of Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn disclaims beneficial ownership of such shares of common stock for all other purposes.

- (3) Based on the Schedule 13G/A filed on March 11, 2019, the Vanguard Group, Inc. and its subsidiary companies have sole voting power for 256,417 shares of common stock, sole dispositive power for 22,745,582 shares of common stock, shared dispositive power for 278,869 shares of common stock and shared voting power for 40,659 shares of common stock.
- (4) BlackRock, Inc. and its subsidiary companies have sole voting power for 13,827,430 shares of common stock and sole dispositive power for 15,816,977 shares of common stock, and have no shared voting power or shared dispositive power for any of the shares.
- (5) Based solely on the Schedule 13D/A filed on March 18, 2019, Darwin Deason has sole voting power and sole dispositive power for 15,322,341 shares of common stock, and has no shared dispositive or shared voting power for any of the shares. Mr. Deason may be deemed to beneficially own, in the aggregate, 15,322,341 shares, including 6,741,572 shares issuable upon the conversion of 180,000 shares of Xerox Series B Convertible Perpetual Preferred Stock, par value \$1.00 per share.

Appendix D: Exhibit G - DOC #2 Non-Collusion Affidavit

NON-COLLUSION AFFIDAVIT

Company Name: XenX Corporation
 Street: 201 Merritt 7
 City, State, Zip Code: Norwalk, CT 06851

State of New Jersey
 County of Mercer

I, Joanne Levy of the Hamilton
 Name City

in the County of Mercer, State of New Jersey
 of full age, being duly sworn according to law on my oath depose and say that:

I am the General Manager of the firm of XenX Corporation
 Title Company Name

the Offeror making the Proposal for the goods, services or public work specified under the attached proposal, and that I executed the said proposal with full authority to do so; that said Offeror has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the above proposal, and that all statements contained in said proposal and in this affidavit are true and correct, and made with full knowledge that relies upon the truth of the statements contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said goods, services or public work.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

XenX Corporation
 Company Name

Joanne Levy GM
 Authorized Signature & Title

Subscribed and sworn before me

this 1st day of November, 2019

Karen M Cohen
 Notary Public of New Jersey
 My commission expires July 18, 2022



SEAL

Appendix D: Exhibit G - DOC #3 Affirmative Action Affidavit

**AFFIRMATIVE ACTION AFFIDAVIT
(P.L. 1975, C.127)**

Company Name: Xerox Corporation
 Street: 201 Merritt 7
 City, State, Zip Code: Norwalk, CT 06851

Proposal Certification:

Indicate below company's compliance with New Jersey Affirmative Action regulations. Company's proposal will be accepted even if company is not in compliance at this time. No contract and/or purchase order may be issued, however, until all Affirmative Action requirements are met.

Required Affirmative Action Evidence:

Procurement, Professional & Service Contracts (Exhibit A)

Vendors must submit with proposal:

1. A photo copy of their Federal Letter of Affirmative Action Plan

Approval OR

2. A photo copy of their Certificate of Employee Information Report
OR

3. A complete Affirmative Action Employee Information Report (AA302)

Public Work – Over \$50,000 Total Project Cost:

A. No approved Federal or New Jersey Affirmative Action Plan. We will complete Report Form AA201-A upon receipt from the

B. Approved Federal or New Jersey Plan – certificate enclosed

I further certify that the statements and information contained herein, are complete and correct to the best of my knowledge and belief.

11/1/2019
Date

Janice Long AGM
Authorized Signature and Title

P.L. 1995, c. 127 (N.J.A.C. 17:27)
MANDATORY AFFIRMATIVE ACTION LANGUAGE

PROCUREMENT, PROFESSIONAL AND SERVICE
CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. The contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this non-discrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisement for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation.

The contractor or subcontractor, where applicable, will send to each labor union or representative of workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to P.L. 1975, c. 127, as amended and supplemented from time to time and the Americans with Disabilities Act.

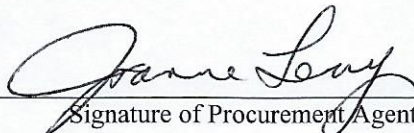
The contractor or subcontractor agrees to attempt in good faith to employ minority and female workers trade consistent with the applicable county employment goal prescribed by N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time or in accordance with a binding determination of the applicable county employment goals determined by the Affirmative Action Office pursuant to N.J.A.C. 17:27-5.2 promulgated by the Treasurer pursuant to P.L. 1975, C.127, as amended and supplemented from time to time.

The contractor or subcontractor agrees to inform in writing appropriate recruitment agencies in the area, including employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the state of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

The contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and lay-off to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, sex, affectional or sexual orientation, and conform with the applicable employment goals, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor and its subcontractors shall furnish such reports or other documents to the Affirmative Action Office as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Affirmative Action Office for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code (NJAC 17:27).


Signature of Procurement Agent

Certification **1160**

CERTIFICATE OF EMPLOYEE INFORMATION REPORT
RENEWAL

This is to certify that the contractor listed below has submitted an Employee Information Report pursuant to N.J.A.C. 17:27-1.1 et. seq. and the State Treasurer has approved said report. This approval will remain in effect for the period of **15-MAR-2019** to **15-MAR-2022**

XEROX CORPORATION
10 WOODBRIDGE CENTER DR.
WOODBIDGE NJ 07095




Elizabeth M. Muoio
ELIZABETH MAHER MUOIO
State Treasurer

Appendix D: Exhibit G - DOC #4 Political Contribution Disclosure Form

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Public Agency Instructions

This page provides guidance to public agencies entering into contracts with business entities that are required to file Political Contribution Disclosure forms with the agency. **It is not intended to be provided to contractors.** What follows are instructions on the use of form local units can provide to contractors that are required to disclose political contributions pursuant to N.J.S.A. 19:44A-20.26 (P.L. 2005, c. 271, s.2). Additional information on the process is available in Local Finance Notice 2006-1 (http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). Please refer back to these instructions for the appropriate links, as the Local Finance Notices include links that are no longer operational.

1. The disclosure is required for all contracts in excess of \$17,500 that are **not awarded** pursuant to a "fair and open" process (N.J.S.A. 19:44A-20.7).
2. Due to the potential length of some contractor submissions, the public agency should consider allowing data to be submitted in electronic form (i.e., spreadsheet, pdf file, etc.). Submissions must be kept with the contract documents or in an appropriate computer file and be available for public access. **The form is worded to accept this alternate submission.** The text should be amended if electronic submission will not be allowed.
3. The submission must be **received from the contractor and** on file at least 10 days prior to award of the contract. Resolutions of award should reflect that the disclosure has been received and is on file.
4. The contractor must disclose contributions made to candidate and party committees covering a wide range of public agencies, including all public agencies that have elected officials in the county of the public agency, state legislative positions, and various state entities. The Division of Local Government Services recommends that contractors be provided a list of the affected agencies. This will assist contractors in determining the campaign and political committees of the officials and candidates affected by the disclosure.
 - a. The Division has prepared model disclosure forms for each county. They can be downloaded from the "County PCD Forms" link on the Pay-to-Play web site at <http://www.nj.gov/dca/divisions/dlgs/programs/lpcl.html#12>. They will be updated from time-to-time as necessary.
 - b. A public agency using these forms **should edit them to properly reflect the correct legislative district(s)**. As the forms are county-based, **they list all legislative districts** in each county. **Districts that do not represent the public agency should be removed from the lists.**
 - c. Some contractors may find it easier to provide a single list that covers all contributions, regardless of the county. These submissions are appropriate and should be accepted.
 - d. The form may be used "as-is", subject to edits as described herein.
 - e. The "Contractor Instructions" sheet is intended to be provided with the form. It is recommended that the Instructions and the form be printed on the same piece of paper. The form notes that the Instructions are printed on the back of the form; where that is not the case, the text should be edited accordingly.
 - f. The form is a Word document and can be edited to meet local needs, and posted for download on web sites, used as an e-mail attachment, or provided as a printed document.
5. It is recommended that the contractor also complete a "Stockholder Disclosure Certification." This will assist the local unit in its obligation to ensure that contractor did not make any prohibited contributions to the committees listed on the Business Entity Disclosure Certification in the 12 months prior to the contract (See Local Finance Notice 2006-7 for additional information on this obligation at http://www.nj.gov/dca/divisions/dlgs/resources/lfns_2006.html). A sample Certification form is part of this package and the instruction to complete it is included in the Contractor Instructions. NOTE: This section is not applicable to Boards of Education.

C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Contractor Instructions

Business entities (contractors) receiving contracts from a public agency that are NOT awarded pursuant to a "fair and open" process (defined at N.J.S.A. 19:44A-20.7) are subject to the provisions of P.L. 2005, c. 271, s.2 (N.J.S.A. 19:44A-20.26). This law provides that 10 days prior to the award of such a contract, the contractor shall disclose contributions to:

- any State, county, or municipal committee of a political party
- any legislative leadership committee*
- any continuing political committee (a.k.a., political action committee)
- any candidate committee of a candidate for, or holder of, an elective office:
 - of the public entity awarding the contract
 - of that county in which that public entity is located
 - of another public entity within that county
 - or of a legislative district in which that public entity is located or, when the public entity is a county, of any legislative district which includes all or part of the county

The disclosure must list reportable contributions to any of the committees that exceed \$300 per election cycle that were made during the 12 months prior to award of the contract. See N.J.S.A. 19:44A-8 and 19:44A-16 for more details on reportable contributions.

N.J.S.A. 19:44A-20.26 itemizes the parties from whom contributions must be disclosed when a business entity is not a natural person. This includes the following:

- individuals with an "interest" ownership or control of more than 10% of the profits or assets of a business entity or 10% of the stock in the case of a business entity that is a corporation for profit
- all principals, partners, officers, or directors of the business entity or their spouses
- any subsidiaries directly or indirectly controlled by the business entity
- IRS Code Section 527 New Jersey based organizations, directly or indirectly controlled by the business entity and filing as continuing political committees, (PACs).

When the business entity is a natural person, "a contribution by that person's spouse or child, residing therewith, shall be deemed to be a contribution by the business entity." [N.J.S.A. 19:44A-20.26(b)] The contributor must be listed on the disclosure.

Any business entity that fails to comply with the disclosure provisions shall be subject to a fine imposed by ELEC in an amount to be determined by the Commission which may be based upon the amount that the business entity failed to report.

The enclosed list of agencies is provided to assist the contractor in identifying those public agencies whose elected official and/or candidate campaign committees are affected by the disclosure requirement. It is the contractor's responsibility to identify the specific committees to which contributions may have been made and need to be disclosed. The disclosed information may exceed the minimum requirement.

The enclosed form, a content-consistent facsimile, or an electronic data file containing the required details (along with a signed cover sheet) may be used as the contractor's submission and is disclosable to the public under the Open Public Records Act.

The contractor must also complete the attached Stockholder Disclosure Certification. This will assist the agency in meeting its obligations under the law. **NOTE: This section does not apply to Board of Education contracts.**

* N.J.S.A. 19:44A-3(s): "The term "legislative leadership committee" means a committee established, authorized to be established, or designated by the President of the Senate, the Minority Leader of the Senate, the Speaker of the General Assembly or the Minority Leader of the General Assembly pursuant to section 16 of P.L.1993, c.65 (C.19:44A-10.1) for the purpose of receiving contributions and making expenditures."

Requirements for National Cooperative Contract

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C. 271 POLITICAL CONTRIBUTION DISCLOSURE FORM

Required Pursuant to N.J.S.A. 19:44A-20.26

**This form or its permitted facsimile must be submitted to the local unit
no later than 10 days prior to the award of the contract.**

Part I – Vendor Information

Vendor Name:	Xerox Corporation		
Address:	201 Merritt 7		
City:	Norwalk	State: CT	Zip: 06851

The undersigned being authorized to certify, hereby certifies that the submission provided herein represents compliance with the provisions of N.J.S.A. 19:44A-20.26 and as represented by the Instructions accompanying this form.

Rachael Jones Turner *RACHAEL JONES TURNER* *SLED Cooperative Contracts Manager*
Signature Printed Name Title

Part II – Contribution Disclosure

Disclosure requirement: Pursuant to N.J.S.A. 19:44A-20.26 this disclosure must include all reportable political contributions (more than \$300 per election cycle) over the 12 months prior to submission to the committees of the government entities listed on the form provided by the local unit.

☐ Check here if disclosure is provided in electronic form

Contributor Name	Recipient Name	Date	Dollar Amount
None			\$

☐ Check here if the information is continued on subsequent page(s)

List of Agencies with Elected Officials Required for Political Contribution Disclosure
N.J.S.A. 19:44A-20.26

County Name:

State: Governor, and Legislative Leadership Committees

Legislative District #s:

State Senator and two members of the General Assembly per district.

County:

Freeholders

{County Executive}

County Clerk

Surrogate

Sheriff

Municipalities (Mayor and members of governing body, regardless of title):

**USERS SHOULD CREATE THEIR OWN FORM, OR DOWNLOAD
FROM THE PAY TO PLAY SECTION OF THE DLGS WEBSITE A
COUNTY-BASED, CUSTOMIZABLE FORM.**

Appendix D: Exhibit G - DOC #5 Stockholder Disclosure Certification

STOCKHOLDER DISCLOSURE CERTIFICATION

Name of Business:

☒ I certify that the list below contains the names and home addresses of all stockholders holding 10% or more of the issued and outstanding stock of the undersigned.

OR

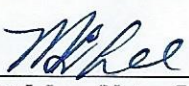
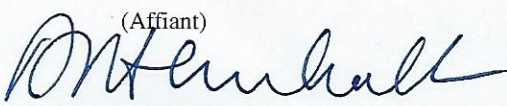
☐ I certify that no one stockholder owns 10% or more of the issued and outstanding stock of the undersigned.

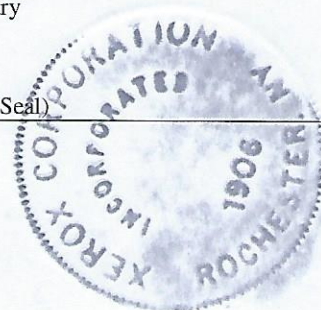
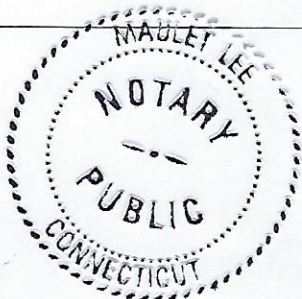
Check the box that represents the type of business organization:

- ☐ Partnership ☒ Corporation ☐ Sole Proprietorship
- ☐ Limited Partnership ☐ Limited Liability Corporation ☐ Limited Liability Partnership
- ☐ Subchapter S Corporation

Sign and notarize the form below, and, if necessary, complete the stockholder list below.

Stockholders:

Name:	Name:
• Please see attached pages from Xerox Corporation's 2019 Proxy Statement. There are two greater than 10% owners of Xerox stock: (1) Carl Icahn, an individual, and (2) The Vanguard Group. • We do not have information about the owners of The Vanguard Group. • All information is as of December 31, 2018, and is based on SEC filings	
Subscribed and sworn to before me This <u>1st</u> day of <u>November</u>, 2019.  Maulet L Lee, (Notary Public) My Commission expires: September 30, 2024	(Affiant)  Douglas H. Marshall Corporate Secretary (Corporate Seal)



xerox™
Xerox Corporation
JOINT PROXY STATEMENT/PROSPECTUS
YOUR VOTE IS VERY IMPORTANT

Dear Shareholders:

You are cordially invited to attend the 2019 Annual Meeting of Shareholders of Xerox Corporation (Xerox), to be held at 9:00 a.m. on Tuesday, May 21, 2019, at 301 Merritt 7 in Norwalk, Connecticut. We look forward to meeting our shareholders who are able to attend.

At the Annual Meeting, you will be asked to consider and vote upon proposals to: (i) adopt the merger agreement pursuant to which we will implement a holding company reorganization; (ii) elect seven directors to our board of directors; (iii) ratify the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm for 2019; (iv) approve, on an advisory basis, the 2018 compensation of our named executive officers; (v) authorize the amendment of the Xerox restated certificate of incorporation to implement a majority voting standard for certain corporate actions; and (vi) authorize the adjournment of the Annual Meeting, if necessary, to solicit additional proxies if there are not sufficient votes to approve the foregoing proposals, in each case as described in the accompanying joint proxy statement/prospectus. There will also be one shareholder proposal submitted for shareholder vote, if properly presented.

This year, we are asking you to approve a proposal to implement a holding company structure for Xerox. We regularly evaluate a range of possible strategic growth opportunities for our company. We believe implementation of a holding company structure will provide us with more flexibility to develop and realize these possibilities. By providing optionality for future innovation, investment and growth opportunities to exist either within or separate from current Xerox businesses, we believe that the holding company reorganization is an important step in reestablishing Xerox as a technology powerhouse with a robust portfolio of hardware, software, solutions and services, while preserving our existing customer, partner, vendor and supplier relationships. The holding company structure is intended to provide us with optionality to potentially acquire and incubate future businesses through subsidiaries that can operate on a global scale, with the flexibility to finance and structure each new opportunity in a manner that we believe will create value, while also maintaining — and continuing investment in — the existing Xerox product and technology platforms. We have carefully considered the holding company reorganization and believe it is advisable, fair to and in the best interests of our shareholders.

If the holding company reorganization is completed, your existing shares of Xerox common stock will be automatically converted, on a one-for-one basis, into shares of common stock of Xerox Holdings Corporation (Holdings), the new holding company. As a result, you will hold the same number of shares of Holdings common stock as you held of Xerox common stock immediately before the holding company reorganization. We expect the common stock of Holdings to trade on the New York Stock Exchange under Xerox's current trading symbol, "XRX."

Additionally, as a result of our shareholder engagement efforts and our commitment to corporate governance, we are asking you to approve a proposal to amend the Xerox restated certificate of incorporation to implement a majority voting standard for certain corporate actions which currently require a supermajority vote. We recognize that many shareholders believe that a majority voting requirement will provide shareholders with a greater voice in expressing their views on matters impacting Xerox.

Confident in the future direction and strategy of the Company, directors Greg Brown and Sara Martinez Tucker have decided not to stand for reelection to the Board. We thank them for their many significant contributions over the years.

Our Board unanimously recommends that you vote "FOR" the adoption of the merger agreement, "FOR" all nominees for director, "FOR" ratification of the appointment of PricewaterhouseCoopers LLP as our independent registered public accounting firm for 2019, "FOR" the non-binding executive compensation proposal, "FOR" the majority voting standard proposal, and "FOR" the adjournment proposal. Our Board makes no recommendation on the shareholder proposal regarding a simple majority vote requirement.

Your vote is important — no matter how many or how few shares you may own. Whether or not you plan to attend the Annual Meeting, please vote your shares as soon as possible. You may vote via the Internet, by telephone or by signing, dating and mailing the enclosed proxy card. Specific instructions for shareholders of record who wish to use Internet or telephone voting procedures are included in the enclosed joint proxy statement/prospectus. Any shareholder attending the Annual Meeting may vote in person even if a proxy has been returned.

The accompanying notice of meeting and this joint proxy statement/prospectus provide specific information about the Annual Meeting and explain the various proposals. Please read these materials carefully. **In particular, you should consider the discussion of risk factors beginning on page 18 before voting on the proposal to adopt the merger agreement pursuant to which we will implement the holding company reorganization.**

Thank you for your continued support of Xerox.
For the Board of Directors,

Keith Cozza
Chairman of the Board

Giovanni ("John") Visentin
Vice Chairman and Chief Executive Officer

Neither the Securities and Exchange Commission, or SEC, nor any state securities regulatory agency has approved or disapproved of the securities to be issued under this joint proxy statement/prospectus or passed upon the adequacy or accuracy of the disclosure in this joint proxy statement/prospectus. Any representation to the contrary is a criminal offense.

The accompanying joint proxy statement/prospectus is dated April 22, 2019 and is first being mailed to shareholders on or about April 23, 2019.

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director is as follows: Mr. Brown, 12,860 (\$254,114); Mr. Christodoro, 13,772 (\$272,135); Mr. Cozza, 4,780 (\$94,453); Mr. Echevarria, 13,064 (\$258,145); Mr. Graziano, 4,780 (\$94,453); Mr. Hunter, 68,803 (\$1,359,547); Mr. Keegan, 40,147 (\$793,305); Ms. Krongard, 13,064 (\$258,145); Mr. Letier, 4,780 (\$94,453); Mr. Prince, 49,307 (\$974,306); Ms. Reese, 63,968 (\$1,264,008); Mr. Rusckowski, 18,601 (\$367,556); and Ms. Tucker, 40,601 (\$802,276).

- (3) In accordance with applicable SEC rules, dividend equivalents paid in 2018 on DSUs are not included in "All Other Compensation" because those amounts were factored into the grant date fair values of the DSUs.

For information on compensation for Mr. Visentin, a director and the Chief Executive Officer of Xerox, and Jeffrey Jacobson, a former director who was also the Chief Executive Officer of Xerox for a portion of 2018, see the executive compensation tables beginning on page 77.

SECURITIES OWNERSHIP

Ownership of Company Securities

We are not aware of any person who, or group that, owns beneficially more than 5% of any class of the Company's voting securities as of December 31, 2018, except as otherwise set forth below⁽¹⁾.

Title of Class*	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class (1)
Common Stock	Mr. Carl C. Icahn c/o Icahn Capital LP 767 Fifth Ave, Suite 4700 New York, NY 10153	23,456,087 (2)	10.21%
Common Stock	The Vanguard Group, Inc. 100 Vanguard Blvd. Malvern, PA 19355	23,024,451 (3)	10.02%
Common Stock	BlackRock, Inc. 55 East 52nd Street New York, NY 10055	15,816,977 (4)	6.7%
Common Stock	Darwin Deason 5956 Sherry Ln., Suite 800 Dallas, TX 75225	15,322,341 (5)	6.7%

- (1) The words "group" and "beneficial" are as defined in regulations issued by the SEC. Beneficial ownership under such definition means possession of sole voting power, shared voting power, sole dispositive power or shared dispositive power. The information provided in this table is based solely upon the information contained in the most recent Schedule 13G or 13G/A (or in the case of Mr. Icahn and Mr. Deason, the most recent Schedule 13D/A) filed by the named entity with the SEC. BlackRock, Inc. is a registered investment adviser under the Investment Advisers Act of 1940, as amended, and has subsidiaries that are also investment advisers under the Investment Advisers Act with beneficial ownership of the reported shares.
- (2) Based on the Schedule 13D/A filed on February 25, 2019, represents shares of common stock held by the following group of entities associated with Carl C. Icahn: High River Limited Partnership ("High River"), Hopper Investments LLC ("Hopper"), Barberry Corp. ("Barberry"), Icahn Partners Master Fund LP ("Icahn Master"), Icahn Offshore LP ("Icahn Offshore"), Icahn Partners LP ("Icahn Partners"), Icahn Onshore LP ("Icahn Onshore"), Icahn Capital LP ("Icahn Capital"), IPH GP LLC ("IPH"), Icahn Enterprises Holdings L.P. ("Icahn Enterprises Holdings"), Icahn Enterprises G.P. Inc. ("Icahn Enterprises GP") and Beckton Corp. ("Beckton") (collectively, the "Reporting Persons"). The principal business address of (i) each of High River, Hopper, Barberry, Icahn Offshore, Icahn Partners, Icahn Master, Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP and Beckton is White Plains Plaza, 445 Hamilton

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Avenue — Suite 1210, White Plains, NY 10601, and (ii) Mr. Icahn, Barberry and Hopper is c/o Icahn Capital LP, 767 Fifth Avenue, 47th Floor, New York, NY 10153.

Icahn Partners, Icahn Master and High River (collectively, the "Icahn Parties") are entities controlled by Carl C. Icahn. Barberry is the sole member of Hopper, which is the general partner of High River. Icahn Offshore is the general partner of Icahn Master. Icahn Onshore is the general partner of Icahn Partners. Icahn Capital is the general partner of each of Icahn Offshore and Icahn Onshore. Icahn Enterprises Holdings is the sole member of IPH, which is the general partner of Icahn Capital. Beckton is the sole stockholder of Icahn Enterprises GP, which is the general partner of Icahn Enterprises Holdings. Carl C. Icahn is the sole stockholder of each of Barberry and Beckton. As such, Mr. Icahn is in a position indirectly to determine the investment and voting decisions made by each of the Icahn Parties. In addition, Mr. Icahn is the indirect holder of approximately 91.0% of the outstanding depositary units representing limited partnership interests in Icahn Enterprises L.P. ("Icahn Enterprises"). Icahn Enterprises GP is the general partner of Icahn Enterprises, which is the sole limited partner of Icahn Enterprises Holdings.

The Reporting Persons may be deemed to beneficially own, in the aggregate, 23,456,087 shares of common stock. Calculation of the percent of class is based upon the 229,726,488 shares of common stock stated to be outstanding as of January 31, 2019 by the Company in the Company's Annual Report on Form 10-K for the year ended December 31, 2018, filed with the SEC on February 25, 2019.

High River has sole voting power and sole dispositive power with regard to 4,691,218 shares of common stock. Each of Hopper, Barberry and Mr. Icahn has shared voting power and shared dispositive power with regard to such shares. Icahn Partners has sole voting power and sole dispositive power with regard to 11,130,555 shares of common stock. Each of Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn has shared voting power and shared dispositive power with regard to such shares of common stock. Icahn Master has sole voting power and sole dispositive power with regard to 7,634,314 shares of common stock. Each of Icahn Offshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn has shared voting power and shared dispositive power with regard to such shares of common stock.

Each of Hopper, Barberry and Mr. Icahn, by virtue of their relationships to High River, may be deemed to indirectly beneficially own the shares of common stock that High River directly beneficially owns. Each of Hopper, Barberry and Mr. Icahn disclaims beneficial ownership of such shares of common stock for all other purposes. Each of Icahn Offshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn, by virtue of their relationships to Icahn Master, may be deemed to indirectly beneficially own the shares of common stock which Icahn Master directly beneficially owns. Each of Icahn Offshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn disclaims beneficial ownership of such shares of common stock for all other purposes. Each of Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn, by virtue of their relationships to Icahn Partners, may be deemed to indirectly beneficially own the shares of common stock which Icahn Partners directly beneficially owns. Each of Icahn Onshore, Icahn Capital, IPH, Icahn Enterprises Holdings, Icahn Enterprises GP, Beckton and Mr. Icahn disclaims beneficial ownership of such shares of common stock for all other purposes.

- (3) Based on the Schedule 13G/A filed on March 11, 2019, the Vanguard Group, Inc. and its subsidiary companies have sole voting power for 256,417 shares of common stock, sole dispositive power for 22,745,582 shares of common stock, shared dispositive power for 278,869 shares of common stock and shared voting power for 40,659 shares of common stock.
- (4) BlackRock, Inc. and its subsidiary companies have sole voting power for 13,827,430 shares of common stock and sole dispositive power for 15,816,977 shares of common stock, and have no shared voting power or shared dispositive power for any of the shares.
- (5) Based solely on the Schedule 13D/A filed on March 18, 2019, Darwin Deason has sole voting power and sole dispositive power for 15,322,341 shares of common stock, and has no shared dispositive or shared voting power for any of the shares. Mr. Deason may be deemed to beneficially own, in the aggregate, 15,322,341 shares, including 6,741,572 shares issuable upon the conversion of 180,000 shares of Xerox Series B Convertible Perpetual Preferred Stock, par value \$1.00 per share.

Appendix D: Exhibit G - DOC #6 Certification of Non- Involvement in Prohibited Activities in Iran

**STATE OF NEW JERSEY -- DIVISION OF PURCHASE AND PROPERTY
DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN**

Quote Number: Region 4 ESC 19-11

Bidder/Offoror: Xerox Corporation

PART 1: CERTIFICATION

BIDDERS MUST COMPLETE PART 1 BY CHECKING EITHER BOX.

FAILURE TO CHECK ONE OF THE BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE.

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that neither the person or entity, nor any of its parents, subsidiaries, or affiliates, is identified on the Department of Treasury's Chapter 25 list as a person or entity engaging in investment activities in Iran. The Chapter 25 list is found on the Division's website at <http://www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf>. Bidders must review this list prior to completing the below certification. **Failure to complete the certification will render a bidder's proposal non-responsive.** If the Director finds a person or entity to be in violation of law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party

PLEASE CHECK THE APPROPRIATE BOX:



I certify, pursuant to Public Law 2012, c. 25, that neither the bidder listed above nor any of the bidder's parents, subsidiaries, or affiliates is listed on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited activities in Iran pursuant to P.L. 2012, c. 25 ("Chapter 25 List"). I further certify that I am the person listed above, or I am an officer or representative of the entity listed above and am authorized to make this certification on its behalf. **I will skip Part 2 and sign and complete the Certification below.**

OR



I am unable to certify as above because the bidder and/or one or more of its parents, subsidiaries, or affiliates is listed on the Department's Chapter 25 list. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign and complete the Certification below. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

EACH BOX WILL PROMPT YOU TO PROVIDE INFORMATION RELATIVE TO THE ABOVE QUESTIONS. PLEASE PROVIDE THOROUGH ANSWERS TO EACH QUESTION. IF YOU NEED TO MAKE ADDITIONAL ENTRIES, CLICK THE "ADD AN ADDITIONAL ACTIVITIES ENTRY" BUTTON.

Name _____ Relationship to Bidder/Offoror _____

Description of Activities _____

Duration of Engagement _____ Anticipated Cessation Date _____

Bidder/Offoror Contact Name _____ Contact Phone Number _____

ADD AN ADDITIONAL ACTIVITIES ENTRY

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

Full Name (Print): Rachael Jones Turner

Signature: _____

Title: SLED Cooperative Contracts Manager

Date: 11-5-2019

Appendix D: Exhibit G - DOC #7 New Jersey Business Registration Certificate



STATE OF NEW JERSEY BUSINESS REGISTRATION CERTIFICATE

Taxpayer Name: XEROX CORPORATION

Trade Name:

Address: 800 PHILLIPS ROAD BLDG 205-99Z
WEBSTER, NY 14580

Certificate Number: 0061020

Effective Date: November 07, 1960

Date of Issuance: July 20, 2017

For Office Use Only:

20170720114925109

Appendix D: Exhibit H - Advertising Compliance Requirement

EXHIBIT H

ADVERTISING COMPLIANCE REQUIREMENT

Pursuant to certain state notice provisions, including but not limited to Oregon Revised Statutes Chapter 279A.220, the following public agencies and political subdivisions of the referenced public agencies are eligible to register with OMNIA Partners, Public Sector and access the Master Agreement contract award made pursuant to this solicitation, and are hereby given notice of the foregoing request for proposals for purposes of complying with the procedural requirements of said statutes:

Nationwide:

State of Alabama	State of Hawaii	State of Massachusetts	State of New Mexico	State of South Dakota
State of Alaska	State of Idaho	State of Michigan	State of New York	State of Tennessee
State of Arizona	State of Illinois	State of Minnesota	State of North Carolina	State of Texas
State of Arkansas	State of Indiana	State of Mississippi	State of North Dakota	State of Utah
State of California	State of Iowa	State of Missouri	State of Ohio	State of Vermont
State of Colorado	State of Kansas	State of Montana	State of Oklahoma	State of Virginia
State of Connecticut	State of Kentucky	State of Nebraska	State of Oregon	State of Washington
State of Delaware	State of Louisiana	State of Nevada	State of Pennsylvania	State of West Virginia
State of Florida	State of Maine	State of New Hampshire	State of Rhode Island	State of Wisconsin
State of Georgia	State of Maryland	State of New Jersey	State of South Carolina	State of Wyoming
District of Columbia				

Lists of political subdivisions and local governments in the above referenced states / districts may be found at http://www.usa.gov/Agencies/State_and_Territories.shtml and <https://www.usa.gov/local-governments>.

Certain Public Agencies and Political Subdivisions:

CITIES, TOWNS, VILLAGES AND BOROUGHS INCLUDING BUT NOT LIMITED TO:

BAKER CITY GOLF COURSE, OR
CITY OF ADAIR VILLAGE, OR
CITY OF ASHLAND, OR
CITY OF AUMSVILLE, OR
CITY OF AURORA, OR
CITY OF BAKER, OR
CITY OF BATON ROUGE, LA
CITY OF BEAVERTON, OR
CITY OF BEND, OR
CITY OF BOARDMAN, OR
CITY OF BONANAZA, OR
CITY OF BOSSIER CITY, LA
CITY OF BROOKINGS, OR
CITY OF BURNS, OR
CITY OF CANBY, OR
CITY OF CANYONVILLE, OR
CITY OF CLATSKANIE, OR
CITY OF COBURG, OR
CITY OF CONDON, OR
CITY OF COQUILLE, OR
CITY OF CORVALLI, OR
CITY OF CORVALLIS PARKS AND RECREATION DEPARTMENT, OR
CITY OF COTTAGE GROVE, OR
CITY OF DONALD, OR
CITY OF EUGENE, OR
CITY OF FOREST GROVE, OR
CITY OF GOLD HILL, OR
CITY OF GRANTS PASS, OR
CITY OF GRESHAM, OR
CITY OF HILLSBORO, OR
CITY OF INDEPENDENCE, OR
CITY AND COUNTY OF HONOLULU, HI

CITY OF KENNER, LA
CITY OF LA GRANDE, OR
CITY OF LAFAYETTE, LA
CITY OF LAKE CHARLES, OR
CITY OF LEBANON, OR
CITY OF MCMINNVILLE, OR
CITY OF MEDFORD, OR
CITY OF METAIRIE, LA
CITY OF MILL CITY, OR
CITY OF MILWAUKIE, OR
CITY OF MONROE, LA
CITY OF MOSIER, OR
CITY OF NEW ORLEANS, LA
CITY OF NORTH PLAINS, OR
CITY OF OREGON CITY, OR
CITY OF PILOT ROCK, OR
CITY OF PORTLAND, OR
CITY OF POWERS, OR
CITY OF PRINEVILLE, OR
CITY OF REDMOND, OR
CITY OF REEDSPORT, OR
CITY OF RIDDLE, OR
CITY OF ROGUE RIVER, OR
CITY OF ROSEBURG, OR
CITY OF SALEM, OR
CITY OF SANDY, OR
CITY OF SCAPPOOSE, OR
CITY OF SHADY COVE, OR
CITY OF SHERWOOD, OR
CITY OF SHREVEPORT, LA
CITY OF SILVERTON, OR
CITY OF SPRINGFIELD, OR
CITY OF ST. HELENS, OR
CITY OF ST. PAUL, OR
CITY OF SULPHUR, LA

CITY OF TIGARD, OR
CITY OF TROUTDALE, OR
CITY OF TUALATIN, OR
CITY OF WALKER, LA
CITY OF WARRENTON, OR
CITY OF WEST LINN, OR
CITY OF WILSONVILLE, OR
CITY OF WINSTON, OR
CITY OF WOODBURN, OR
LEAGUE OF OREGON CITES
THE CITY OF HAPPY VALLEY OREGON
ALPINE, UT
ALTA, UT
ALTAMONT, UT
ALTON, UT
AMALGA, UT
AMERICAN FORK CITY, UT
ANNABELLA, UT
ANTIMONY, UT
APPLE VALLEY, UT
AURORA, UT
BALLARD, UT
BEAR RIVER CITY, UT
BEAVER, UT
BICKNELL, UT
BIG WATER, UT
BLANDING, UT
BLUFFDALE, UT
BOULDER, UT
CITY OF BOUNTIFUL, UT
BRIAN HEAD, UT
BRIGHAM CITY CORPORATION, UT
BRYCE CANYON CITY, UT
CANNONVILLE, UT
CASTLE DALE, UT
CASTLE VALLEY, UT
CITY OF CEDAR CITY, UT
CEDAR FORT, UT
CITY OF CEDAR HILLS, UT
CENTERFIELD, UT
CENTERVILLE CITY CORPORATION, UT
CENTRAL VALLEY, UT
CHARLESTON, UT
CIRCLEVILLE, UT
CLARKSTON, UT
CLAWSON, UT
CLEARFIELD, UT
CLEVELAND, UT
CLINTON CITY CORPORATION, UT
COALVILLE, UT
CORINNE, UT
CORNISH, UT
COTTONWOOD HEIGHTS, UT
DANIEL, UT
DELTA, UT
DEWEYVILLE, UT
DRAPER CITY, UT
DUCHESNE, UT
EAGLE MOUNTAIN, UT
EAST CARBON, UT
ELK RIDGE, UT
ELMO, UT
ELSINORE, UT
ELWOOD, UT
EMERY, UT

ENOCH, UT
ENTERPRISE, UT
EPHRAIM, UT
ESCALANTE, UT
EUREKA, UT
FAIRFIELD, UT
FAIRVIEW, UT
FARMINGTON, UT
FARR WEST, UT
FAYETTE, UT
FERRON, UT
FIELDING, UT
FILLMORE, UT
FOUNTAIN GREEN, UT
FRANCIS, UT
FRUIT HEIGHTS, UT
GARDEN CITY, UT
GARLAND, UT
GENOLA, UT
GLENDALE, UT
GLENWOOD, UT
GOSHEN, UT
GRANTSVILLE, UT
GREEN RIVER, UT
GUNNISON, UT
HANKSVILLE, UT
HARRISVILLE, UT
HATCH, UT
HEBER CITY CORPORATION, UT
HELPER, UT
HENEFER, UT
HENRIEVILLE, UT
HERRIMAN, UT
HIDEOUT, UT
HIGHLAND, UT
HILDALE, UT
HINCKLEY, UT
HOLDEN, UT
HOLLADAY, UT
HONEYVILLE, UT
HOOPER, UT
HOWELL, UT
HUNTINGTON, UT
HUNTSVILLE, UT
CITY OF HURRICANE, UT
HYDE PARK, UT
HYRUM, UT
INDEPENDENCE, UT
IVINS, UT
JOSEPH, UT
JUNCTION, UT
KAMAS, UT
KANAB, UT
KANARRAVILLE, UT
KANOSH, UT
KAYSVILLE, UT
KINGSTON, UT
KOOSHAREM, UT
LAKETOWN, UT
LA VERKIN, UT
LAYTON, UT
LEAMINGTON, UT
LEEDS, UT
LEHI CITY CORPORATION, UT
LEVAN, UT

LEWISTON, UT
LINDON, UT
LOA, UT
LOGAN CITY, UT
LYMAN, UT
LYNN DYLAN, UT
MANILA, UT
MANTI, UT
MANTUA, UT
MAPLETON, UT
MARRIOTT-SLATERVILLE, UT
MARYSVILLE, UT
MAYFIELD, UT
MEADOW, UT
MENDON, UT
MIDVALE CITY INC., UT
MIDWAY, UT
MILFORD, UT
MILLVILLE, UT
MINERSVILLE, UT
MOAB, UT
MONA, UT
MONROE, UT
CITY OF MONTICELLO, UT
MORGAN, UT
MORONI, UT
MOUNT PLEASANT, UT
MURRAY CITY CORPORATION, UT
MYTON, UT
NAPLES, UT
NEPHI, UT
NEW HARMONY, UT
NEWTON, UT
NIBLEY, UT
NORTH LOGAN, UT
NORTH OGDEN, UT
NORTH SALT LAKE CITY, UT
OAK CITY, UT
OAKLEY, UT
OGDEN CITY CORPORATION, UT
OPHIR, UT
ORANGEVILLE, UT
ORDERVILLE, UT
OREM, UT
PANGUITCH, UT
PARADISE, UT
PARAGONAH, UT
PARK CITY, UT
PAROWAN, UT
PAYSON, UT
PERRY, UT
PLAIN CITY, UT
PLEASANT GROVE CITY, UT
PLEASANT VIEW, UT
PLYMOUTH, UT
PORTAGE, UT
PRICE, UT
PROVIDENCE, UT
PROVO, UT
RANDOLPH, UT
REDMOND, UT
RICHFIELD, UT
RICHMOND, UT
RIVERDALE, UT
RIVER HEIGHTS, UT

RIVERTON CITY, UT
ROCKVILLE, UT
ROCKY RIDGE, UT
ROOSEVELT CITY CORPORATION, UT
ROY, UT
RUSH VALLEY, UT
CITY OF ST. GEORGE, UT
SALEM, UT
SALINA, UT
SALT LAKE CITY CORPORATION, UT
SANDY, UT
SANTA CLARA, UT
SANTAQUIN, UT
SARATOGA SPRINGS, UT
SCIPIO, UT
SCOFIELD, UT
SIGURD, UT
SMITHFIELD, UT
SNOWVILLE, UT
CITY OF SOUTH JORDAN, UT
SOUTH OGDEN, UT
CITY OF SOUTH SALT LAKE, UT
SOUTH WEBER, UT
SPANISH FORK, UT
SPRING CITY, UT
SPRINGDALE, UT
SPRINGVILLE, UT
STERLING, UT
STOCKTON, UT
SUNNYSIDE, UT
SUNSET CITY CORP, UT
SYRACUSE, UT
TABIONA, UT
CITY OF TAYLORSVILLE, UT
TOOELE CITY CORPORATION, UT
TOQUERVILLE, UT
TORREY, UT
TREMONTON CITY, UT
TRENTON, UT
TROPIC, UT
UINTAH, UT
VERNAL CITY, UT
VERNON, UT
VINEYARD, UT
VIRGIN, UT
WALES, UT
WALLSBURG, UT
WASHINGTON CITY, UT
WASHINGTON TERRACE, UT
WELLINGTON, UT
WELLSVILLE, UT
WENDOVER, UT
WEST BOUNTIFUL, UT
WEST HAVEN, UT
WEST JORDAN, UT
WEST POINT, UT
WEST VALLEY CITY, UT
WILLARD, UT
WOODLAND HILLS, UT
WOODRUFF, UT
WOODS CROSS, UT

COUNTIES AND PARISHES INCLUDING BUT NOT LIMITED TO:
ASCENSION PARISH, LA

ASCENSION PARISH, LA, CLEAR OF COURT
 CADDO PARISH, LA
 CALCASIEU PARISH, LA
 CALCASIEU PARISH SHERIFF'S OFFICE, LA
 CITY AND COUNTY OF HONOLULU, HI
 CLACKAMAS COUNTY, OR
 CLACKAMAS COUNTY DEPT OF TRANSPORTATION,
 OR
 CLATSOP COUNTY, OR
 COLUMBIA COUNTY, OR
 COOS COUNTY, OR
 COOS COUNTY HIGHWAY DEPARTMENT, OR
 COUNTY OF HAWAII, OR
 CROOK COUNTY, OR
 CROOK COUNTY ROAD DEPARTMENT, OR
 CURRY COUNTY, OR
 DESCHUTES COUNTY, OR
 DOUGLAS COUNTY, OR
 EAST BATON ROUGE PARISH, LA
 GILLIAM COUNTY, OR
 GRANT COUNTY, OR
 HARNEY COUNTY, OR
 HARNEY COUNTY SHERIFFS OFFICE, OR
 HAWAII COUNTY, HI
 HOOD RIVER COUNTY, OR
 JACKSON COUNTY, OR
 JEFFERSON COUNTY, OR
 JEFFERSON PARISH, LA
 JOSEPHINE COUNTY GOVERNMENT, OR
 LAFAYETTE CONSOLIDATED GOVERNMENT, LA
 LAFAYETTE PARISH, LA
 LAFAYETTE PARISH CONVENTION & VISITORS
 COMMISSION
 LAFOURCHE PARISH, LA
 KAUAI COUNTY, HI
 KLAMATH COUNTY, OR
 LAKE COUNTY, OR
 LANE COUNTY, OR
 LINCOLN COUNTY, OR
 LINN COUNTY, OR
 LIVINGSTON PARISH, LA
 MALHEUR COUNTY, OR
 MAUI COUNTY, HI
 MARION COUNTY, SALEM, OR
 MORROW COUNTY, OR
 MULTNOMAH COUNTY, OR
 MULTNOMAH COUNTY BUSINESS AND
 COMMUNITY SERVICES, OR
 MULTNOMAH COUNTY SHERIFFS OFFICE, OR
 MULTNOMAH LAW LIBRARY, OR
 ORLEANS PARISH, LA
 PLAQUEMINES PARISH, LA
 POLK COUNTY, OR
 RAPIDES PARISH, LA
 SAINT CHARLES PARISH, LA
 SAINT CHARLES PARISH PUBLIC SCHOOLS, LA
 SAINT LANDRY PARISH, LA
 SAINT TAMMANY PARISH, LA
 SHERMAN COUNTY, OR
 TERREBONNE PARISH, LA
 TILLAMOOK COUNTY, OR
 TILLAMOOK COUNTY SHERIFF'S OFFICE, OR
 TILLAMOOK COUNTY GENERAL HOSPITAL, OR
 UMATILLA COUNTY, OR
 UNION COUNTY, OR

WALLOWA COUNTY, OR
 WASCO COUNTY, OR
 WASHINGTON COUNTY, OR
 WEST BATON ROUGE PARISH, LA
 WHEELER COUNTY, OR
 YAMHILL COUNTY, OR
 COUNTY OF BOX ELDER, UT
 COUNTY OF CACHE, UT
 COUNTY OF RICH, UT
 COUNTY OF WEBER, UT
 COUNTY OF MORGAN, UT
 COUNTY OF DAVIS, UT
 COUNTY OF SUMMIT, UT
 COUNTY OF DAGGETT, UT
 COUNTY OF SALT LAKE, UT
 COUNTY OF TOOELE, UT
 COUNTY OF UTAH, UT
 COUNTY OF WASATCH, UT
 COUNTY OF DUCHESNE, UT
 COUNTY OF Uintah, UT
 COUNTY OF CARBON, UT
 COUNTY OF SANPETE, UT
 COUNTY OF JUAB, UT
 COUNTY OF MILLARD, UT
 COUNTY OF SEVIER, UT
 COUNTY OF EMERY, UT
 COUNTY OF GRAND, UT
 COUNTY OF BEVER, UT
 COUNTY OF PIUTE, UT
 COUNTY OF WAYNE, UT
 COUNTY OF SAN JUAN, UT
 COUNTY OF GARFIELD, UT
 COUNTY OF KANE, UT
 COUNTY OF IRON, UT
 COUNTY OF WASHINGTON, UT

**OTHER AGENCIES INCLUDING ASSOCIATIONS,
 BOARDS, DISTRICTS, COMMISSIONS, COUNCILS,
 PUBLIC CORPORATIONS, PUBLIC DEVELOPMENT
 AUTHORITIES, RESERVATIONS AND UTILITIES
 INCLUDING BUT NOT LIMITED TO:**

ADAIR R.F.P.D., OR
 ADEL WATER IMPROVEMENT DISTRICT, OR
 ADRIAN R.F.P.D., OR
 AGNESS COMMUNITY LIBRARY, OR
 AGNESS-ILLAHE R.F.P.D., OR
 AGRICULTURE EDUCATION SERVICE EXTENSION
 DISTRICT, OR
 ALDER CREEK-BARLOW WATER DISTRICT NO. 29,
 OR
 ALFALFA FIRE DISTRICT, OR
 ALSEA R.F.P.D., OR
 ALSEA RIVIERA WATER IMPROVEMENT DISTRICT,
 OR
 AMITY FIRE DISTRICT, OR
 ANTELOPE MEADOWS SPECIAL ROAD DISTRICT, OR
 APPLE ROGUE DISTRICT IMPROVEMENT COMPANY,
 OR
 APPLEGATE VALLEY R.F.P.D. #9, OR
 ARCH CAPE DOMESTIC WATER SUPPLY DISTRICT,
 OR
 ARCH CAPE SANITARY DISTRICT, OR
 ARNOLD IRRIGATION DISTRICT, OR
 ASH CREEK WATER CONTROL DISTRICT, OR
 ATHENA CEMETERY MAINTENANCE DISTRICT, OR

AUMSVILLE R.F.P.D., OR
 AURORA R.F.P.D., OR
 AZALEA R.F.P.D., OR
 BADGER IMPROVEMENT DISTRICT, OR
 BAILEY-SPENCER R.F.P.D., OR
 BAKER COUNTY LIBRARY DISTRICT, OR
 BAKER R.F.P.D., OR
 BAKER RIVERTON ROAD DISTRICT, OR
 BAKER VALLEY IRRIGATION DISTRICT, OR
 BAKER VALLEY S.W.C.D., OR
 BAKER VALLEY VECTOR CONTROL DISTRICT, OR
 BANDON CRANBERRY WATER CONTROL DISTRICT,
 OR
 BANDON R.F.P.D., OR
 BANKS FIRE DISTRICT, OR
 BANKS FIRE DISTRICT #13, OR
 BAR L RANCH ROAD DISTRICT, OR
 BARLOW WATER IMPROVEMENT DISTRICT, OR
 BASIN AMBULANCE SERVICE DISTRICT, OR
 BASIN TRANSIT SERVICE TRANSPORTATION
 DISTRICT, OR
 BATON ROUGE WATER COMPANY
 BAY AREA HEALTH DISTRICT, OR
 BAYSHORE SPECIAL ROAD DISTRICT, OR
 BEAR VALLEY SPECIAL ROAD DISTRICT, OR
 BEAVER CREEK WATER CONTROL DISTRICT, OR
 BEAVER DRAINAGE IMPROVEMENT COMPANY,
 INC., OR
 BEAVER SLOUGH DRAINAGE DISTRICT, OR
 BEAVER SPECIAL ROAD DISTRICT, OR
 BEAVER WATER DISTRICT, OR
 BELLE MER S.I.G.L. TRACTS SPECIAL ROAD
 DISTRICT, OR
 BEND METRO PARK AND RECREATION DISTRICT
 BENTON S.W.C.D., OR
 BERNDT SUBDIVISION WATER IMPROVEMENT
 DISTRICT, OR
 BEVERLY BEACH WATER DISTRICT, OR
 BIENVILLE PARISH FIRE PROTECTION DISTRICT 6,
 LA
 BIG BEND IRRIGATION DISTRICT, OR
 BIGGS SERVICE DISTRICT, OR
 BLACK BUTTE RANCH DEPARTMENT OF POLICE
 SERVICES, OR
 BLACK BUTTE RANCH R.F.P.D., OR
 BLACK MOUNTAIN WATER DISTRICT, OR
 BLODGETT-SUMMIT R.F.P.D., OR
 BLUE MOUNTAIN HOSPITAL DISTRICT, OR
 BLUE MOUNTAIN TRANSLATOR DISTRICT, OR
 BLUE RIVER PARK & RECREATION DISTRICT, OR
 BLUE RIVER WATER DISTRICT, OR
 BLY R.F.P.D., OR
 BLY VECTOR CONTROL DISTRICT, OR
 BLY WATER AND SANITARY DISTRICT, OR
 BOARDMAN CEMETERY MAINTENANCE DISTRICT,
 OR
 BOARDMAN PARK AND RECREATION DISTRICT
 BOARDMAN R.F.P.D., OR
 BONANZA BIG SPRINGS PARK & RECREATION
 DISTRICT, OR
 BONANZA MEMORIAL PARK CEMETERY DISTRICT,
 OR
 BONANZA R.F.P.D., OR
 BONANZA-LANGELL VALLEY VECTOR CONTROL
 DISTRICT, OR

BORING WATER DISTRICT #24, OR
 BOULDER CREEK RETREAT SPECIAL ROAD
 DISTRICT, OR
 BRIDGE R.F.P.D., OR
 BROOKS COMMUNITY SERVICE DISTRICT, OR
 BROWNSVILLE R.F.P.D., OR
 BUELL-RED PRAIRIE WATER DISTRICT, OR
 BUNKER HILL R.F.P.D. #1, OR
 BUNKER HILL SANITARY DISTRICT, OR
 BURLINGTON WATER DISTRICT, OR
 BURNT RIVER IRRIGATION DISTRICT, OR
 BURNT RIVER S.W.C.D., OR
 CALAPOOIA R.F.P.D., OR
 CAMAS VALLEY R.F.P.D., OR
 CAMELLIA PARK SANITARY DISTRICT, OR
 CAMMANN ROAD DISTRICT, OR
 CAMP SHERMAN ROAD DISTRICT, OR
 CANBY AREA TRANSIT, OR
 CANBY R.F.P.D. #62, OR
 CANBY UTILITY BOARD, OR
 CANNON BEACH R.F.P.D., OR
 CANYONVILLE SOUTH UMPQUA FIRE DISTRICT, OR
 CAPE FERRELO R.F.P.D., OR
 CAPE FOULWEATHER SANITARY DISTRICT, OR
 CARLSON PRIMROSE SPECIAL ROAD DISTRICT, OR
 CARMEL BEACH WATER DISTRICT, OR
 CASCADE VIEW ESTATES TRACT 2, OR
 CEDAR CREST SPECIAL ROAD DISTRICT, OR
 CEDAR TRAILS SPECIAL ROAD DISTRICT, OR
 CEDAR VALLEY - NORTH BANK R.F.P.D., OR
 CENTRAL CASCADES FIRE AND EMS, OR
 CENTRAL CITY ECONOMIC OPPORTUNITY CORP, LA
 CENTRAL LINCOLN P.U.D., OR
 CENTRAL OREGON COAST FIRE & RESCUE
 DISTRICT, OR
 CENTRAL OREGON INTERGOVERNMENTAL
 COUNCIL
 CENTRAL OREGON IRRIGATION DISTRICT, OR
 CHAPARRAL WATER CONTROL DISTRICT, OR
 CHARLESTON FIRE DISTRICT, OR
 CHARLESTON SANITARY DISTRICT, OR
 CHARLOTTE ANN WATER DISTRICT, OR
 CHEHALEM PARK & RECREATION DISTRICT, OR
 CHEHALEM PARK AND RECREATION DISTRICT
 CHEMULT R.F.P.D., OR
 CHENOWITH WATER P.U.D., OR
 CHERRIOTS, OR
 CHETCO COMMUNITY PUBLIC LIBRARY DISTRICT,
 OR
 CHILOQUIN VECTOR CONTROL DISTRICT, OR
 CHILOQUIN-AGENCY LAKE R.F.P.D., OR
 CHINOOK DRIVE SPECIAL ROAD DISTRICT, OR
 CHR DISTRICT IMPROVEMENT COMPANY, OR
 CHRISTMAS VALLEY DOMESTIC WATER DISTRICT,
 OR
 CHRISTMAS VALLEY PARK & RECREATION
 DISTRICT, OR
 CHRISTMAS VALLEY R.F.P.D., OR
 CITY OF BOGALUSA SCHOOL BOARD, LA
 CLACKAMAS COUNTY FIRE DISTRICT #1, OR
 CLACKAMAS COUNTY SERVICE DISTRICT #1, OR
 CLACKAMAS COUNTY VECTOR CONTROL
 DISTRICT, OR
 CLACKAMAS RIVER WATER
 CLACKAMAS RIVER WATER, OR

CLACKAMAS S.W.C.D., OR
 CLATSKANIE DRAINAGE IMPROVEMENT
 COMPANY, OR
 CLATSKANIE LIBRARY DISTRICT, OR
 CLATSKANIE P.U.D., OR
 CLATSKANIE PARK & RECREATION DISTRICT, OR
 CLATSKANIE PEOPLE'S UTILITY DISTRICT
 CLATSKANIE R.F.P.D., OR
 CLATSOP CARE CENTER HEALTH DISTRICT, OR
 CLATSOP COUNTY S.W.C.D., OR
 CLATSOP DRAINAGE IMPROVEMENT COMPANY #15,
 INC., OR
 CLEAN WATER SERVICES
 CLEAN WATER SERVICES, OR
 CLOVERDALE R.F.P.D., OR
 CLOVERDALE SANITARY DISTRICT, OR
 CLOVERDALE WATER DISTRICT, OR
 COALEDO DRAINAGE DISTRICT, OR
 COBURG FIRE DISTRICT, OR
 COLESTIN RURAL FIRE DISTRICT, OR
 COLTON R.F.P.D., OR
 COLTON WATER DISTRICT #11, OR
 COLUMBIA 911 COMMUNICATIONS DISTRICT, OR
 COLUMBIA COUNTY 4-H & EXTENSION SERVICE
 DISTRICT, OR
 COLUMBIA DRAINAGE VECTOR CONTROL, OR
 COLUMBIA IMPROVEMENT DISTRICT, OR
 COLUMBIA R.F.P.D., OR
 COLUMBIA RIVER FIRE & RESCUE, OR
 COLUMBIA RIVER PUD, OR
 COLUMBIA S.W.C.D., OR
 COLUMBIA S.W.C.D., OR
 CONFEDERATED TRIBES OF THE UMATILLA INDIAN
 RESERVATION
 COOS COUNTY AIRPORT DISTRICT, OR
 COOS COUNTY AIRPORT DISTRICT, OR
 COOS COUNTY AREA TRANSIT SERVICE DISTRICT,
 OR
 COOS COUNTY AREA TRANSIT SERVICE DISTRICT,
 OR
 COOS FOREST PROTECTIVE ASSOCIATION
 COOS S.W.C.D., OR
 COQUILLE R.F.P.D., OR
 COQUILLE VALLEY HOSPITAL DISTRICT, OR
 CORBETT WATER DISTRICT, OR
 CORNELIUS R.F.P.D., OR
 CORP RANCH ROAD WATER IMPROVEMENT, OR
 CORVALLIS R.F.P.D., OR
 COUNTRY CLUB ESTATES SPECIAL WATER
 DISTRICT, OR
 COUNTRY CLUB WATER DISTRICT, OR
 COUNTRY ESTATES ROAD DISTRICT, OR
 COVE CEMETERY MAINTENANCE DISTRICT, OR
 COVE ORCHARD SEWER SERVICE DISTRICT, OR
 COVE R.F.P.D., OR
 CRESCENT R.F.P.D., OR
 CRESCENT SANITARY DISTRICT, OR
 CRESCENT WATER SUPPLY AND IMPROVEMENT
 DISTRICT, OR
 CROOK COUNTY AGRICULTURE EXTENSION
 SERVICE DISTRICT, OR
 CROOK COUNTY CEMETERY DISTRICT, OR
 CROOK COUNTY FIRE AND RESCUE, OR
 CROOK COUNTY PARKS & RECREATION DISTRICT,
 OR

CROOK COUNTY S.W.C.D., OR
 CROOK COUNTY VECTOR CONTROL DISTRICT, OR
 CROOKED RIVER RANCH R.F.P.D., OR
 CROOKED RIVER RANCH SPECIAL ROAD DISTRICT,
 OR
 CRYSTAL SPRINGS WATER DISTRICT, OR
 CURRY COUNTY 4-H & EXTENSION SERVICE
 DISTRICT, OR
 CURRY COUNTY PUBLIC TRANSIT SERVICE
 DISTRICT, OR
 CURRY COUNTY S.W.C.D., OR
 CURRY HEALTH DISTRICT, OR
 CURRY PUBLIC LIBRARY DISTRICT, OR
 DALLAS CEMETERY DISTRICT #4, OR
 DARLEY DRIVE SPECIAL ROAD DISTRICT, OR
 DAVID CROCKETT STEAM FIRE COMPANY #1, LA
 DAYS CREEK R.F.P.D., OR
 DAYTON FIRE DISTRICT, OR
 DEAN MINARD WATER DISTRICT, OR
 DEE IRRIGATION DISTRICT, OR
 DEER ISLAND DRAINAGE IMPROVEMENT
 COMPANY, OR
 DELL BROGAN CEMETERY MAINTENANCE
 DISTRICT, OR
 DEPOE BAY R.F.P.D., OR
 DESCHUTES COUNTY 911 SERVICE DISTRICT, OR
 DESCHUTES COUNTY R.F.P.D. #2, OR
 DESCHUTES PUBLIC LIBRARY DISTRICT, OR
 DESCHUTES S.W.C.D., OR
 DESCHUTES VALLEY WATER DISTRICT, OR
 DEVILS LAKE WATER IMPROVEMENT DISTRICT, OR
 DEXTER R.F.P.D., OR
 DEXTER SANITARY DISTRICT, OR
 DORA-SITKUM R.F.P.D., OR
 DOUGLAS COUNTY FIRE DISTRICT #2, OR
 DOUGLAS S.W.C.D., OR
 DRAKES CROSSING R.F.P.D., OR
 DRRH SPECIAL ROAD DISTRICT #6, OR
 DRY GULCH DITCH DISTRICT IMPROVEMENT
 COMPANY, OR
 DUFUR RECREATION DISTRICT, OR
 DUMBECK LANE DOMESTIC WATER SUPPLY, OR
 DUNDEE R.F.P.D., OR
 DURKEE COMMUNITY BUILDING PRESERVATION
 DISTRICT, OR
 EAGLE POINT IRRIGATION DISTRICT, OR
 EAGLE VALLEY CEMETERY MAINTENANCE
 DISTRICT, OR
 EAGLE VALLEY R.F.P.D., OR
 EAGLE VALLEY S.W.C.D., OR
 EAST FORK IRRIGATION DISTRICT, OR
 EAST MULTNOMAH S.W.C.D., OR
 EAST SALEM SERVICE DISTRICT, OR
 EAST UMATILLA CHEMICAL CONTROL DISTRICT,
 OR
 EAST UMATILLA COUNTY AMBULANCE AREA
 HEALTH DISTRICT, OR
 EAST UMATILLA COUNTY R.F.P.D., OR
 EAST VALLEY WATER DISTRICT, OR
 ELGIN COMMUNITY PARKS & RECREATION
 DISTRICT, OR
 ELGIN HEALTH DISTRICT, OR
 ELGIN R.F.P.D., OR
 ELKTON ESTATES PHASE II SPECIAL ROAD
 DISTRICT, OR

ELKTON R.F.P.D., OR
 EMERALD P.U.D., OR
 ENTERPRISE IRRIGATION DISTRICT, OR
 ESTACADA CEMETERY MAINTENANCE DISTRICT,
 OR
 ESTACADA R.F.P.D. #69, OR
 EUGENE R.F.P.D. # 1, OR
 EUGENE WATER AND ELECTRIC BOARD
 EVANS VALLEY FIRE DISTRICT #6, OR
 FAIR OAKS R.F.P.D., OR
 FAIRVIEW R.F.P.D., OR
 FAIRVIEW WATER DISTRICT, OR
 FALCON HEIGHTS WATER AND SEWER, OR
 FALCON-COVE BEACH WATER DISTRICT, OR
 FALL RIVER ESTATES SPECIAL ROAD DISTRICT, OR
 FARGO INTERCHANGE SERVICE DISTRICT, OR
 FARMERS IRRIGATION DISTRICT, OR
 FAT ELK DRAINAGE DISTRICT, OR
 FERN RIDGE PUBLIC LIBRARY DISTRICT, OR
 FERN VALLEY ESTATES IMPROVEMENT DISTRICT,
 OR
 FOR FAR ROAD DISTRICT, OR
 FOREST GROVE R.F.P.D., OR
 FOREST VIEW SPECIAL ROAD DISTRICT, OR
 FORT ROCK-SILVER LAKE S.W.C.D., OR
 FOUR RIVERS VECTOR CONTROL DISTRICT, OR
 FOX CEMETERY MAINTENANCE DISTRICT, OR
 GARDINER R.F.P.D., OR
 GARDINER SANITARY DISTRICT, OR
 GARIBALDI R.F.P.D., OR
 GASTON R.F.P.D., OR
 GATES R.F.P.D., OR
 GEARHART R.F.P.D., OR
 GILLIAM S.W.C.D., OR
 GLENDALE AMBULANCE DISTRICT, OR
 GLENDALE R.F.P.D., OR
 GLENEDEN BEACH SPECIAL ROAD DISTRICT, OR
 GLENEDEN SANITARY DISTRICT, OR
 GLENWOOD WATER DISTRICT, OR
 GLIDE - IDLEYLD SANITARY DISTRICT, OR
 GLIDE R.F.P.D., OR
 GOLD BEACH - WEDDERBURN R.F.P.D., OR
 GOLD HILL IRRIGATION DISTRICT, OR
 GOLDFINCH ROAD DISTRICT, OR
 GOSHEN R.F.P.D., OR
 GOVERNMENT CAMP ROAD DISTRICT, OR
 GOVERNMENT CAMP SANITARY DISTRICT, OR
 GRAND PRAIRIE WATER CONTROL DISTRICT, OR
 GRAND RONDE SANITARY DISTRICT, OR
 GRANT COUNTY TRANSPORTATION DISTRICT, OR
 GRANT S.W.C.D., OR
 GRANTS PASS IRRIGATION DISTRICT, OR
 GREATER BOWEN VALLEY R.F.P.D., OR
 GREATER ST. HELENS PARK & RECREATION
 DISTRICT, OR
 GREATER TOLEDO POOL RECREATION DISTRICT,
 OR
 GREEN KNOLLS SPECIAL ROAD DISTRICT, OR
 GREEN SANITARY DISTRICT, OR
 GREENACRES R.F.P.D., OR
 GREENBERRY IRRIGATION DISTRICT, OR
 GREENSPRINGS RURAL FIRE DISTRICT, OR
 HAHLEN ROAD SPECIAL DISTRICT, OR
 HAINES CEMETERY MAINTENANCE DISTRICT, OR
 HAINES FIRE PROTECTION DISTRICT, OR

HALSEY-SHEDD R.F.P.D., OR
 HAMLET R.F.P.D., OR
 HARBOR R.F.P.D., OR
 HARBOR SANITARY DISTRICT, OR
 HARBOR WATER P.U.D., OR
 HARNEY COUNTY HEALTH DISTRICT, OR
 HARNEY S.W.C.D., OR
 HARPER SOUTH SIDE IRRIGATION DISTRICT, OR
 HARRISBURG FIRE AND RESCUE, OR
 HAUSER R.F.P.D., OR
 HAZELDELL RURAL FIRE DISTRICT, OR
 HEBO JOINT WATER-SANITARY AUTHORITY, OR
 HECETA WATER P.U.D., OR
 HELIX CEMETERY MAINTENANCE DISTRICT #4, OR
 HELIX PARK & RECREATION DISTRICT, OR
 HELIX R.F.P.D. #7-411, OR
 HEPPNER CEMETERY MAINTENANCE DISTRICT, OR
 HEPPNER R.F.P.D., OR
 HEPPNER WATER CONTROL DISTRICT, OR
 HEREFORD COMMUNITY HALL RECREATION
 DISTRICT, OR
 HERMISTON CEMETERY DISTRICT, OR
 HERMISTON IRRIGATION DISTRICT, OR
 HIDDEN VALLEY MOBILE ESTATES IMPROVEMENT
 DISTRICT, OR
 HIGH DESERT PARK & RECREATION DISTRICT, OR
 HIGHLAND SUBDIVISION WATER DISTRICT, OR
 HONOLULU INTERNATIONAL AIRPORT
 HOOD RIVER COUNTY LIBRARY DISTRICT, OR
 HOOD RIVER COUNTY TRANSPORTATION DISTRICT,
 OR
 HOOD RIVER S.W.C.D., OR
 HOOD RIVER VALLEY PARKS & RECREATION
 DISTRICT, OR
 HOODLAND FIRE DISTRICT #74
 HOODLAND FIRE DISTRICT #74, OR
 HORSEFLY IRRIGATION DISTRICT, OR
 HOSKINS-KINGS VALLEY R.F.P.D., OR
 HOUSING AUTHORITY OF PORTLAND
 HUBBARD R.F.P.D., OR
 HUDSON BAY DISTRICT IMPROVEMENT COMPANY,
 OR
 I N (KAY) YOUNG DITCH DISTRICT IMPROVEMENT
 COMPANY, OR
 ICE FOUNTAIN WATER DISTRICT, OR
 IDAHO POINT SPECIAL ROAD DISTRICT, OR
 IDANHA-DETROIT RURAL FIRE PROTECTION
 DISTRICT, OR
 ILLINOIS VALLEY FIRE DISTRICT
 ILLINOIS VALLEY R.F.P.D., OR
 ILLINOIS VALLEY S.W.C.D., OR
 IMBLER R.F.P.D., OR
 INTERLACHEN WATER P.U.D., OR
 IONE LIBRARY DISTRICT, OR
 IONE R.F.P.D. #6-604, OR
 IRONSIDE CEMETERY MAINTENANCE DISTRICT, OR
 IRONSIDE RURAL ROAD DISTRICT #5, OR
 IRRIGON PARK & RECREATION DISTRICT, OR
 IRRIGON R.F.P.D., OR
 ISLAND CITY AREA SANITATION DISTRICT, OR
 ISLAND CITY CEMETERY MAINTENANCE DISTRICT,
 OR
 JACK PINE VILLAGE SPECIAL ROAD DISTRICT, OR
 JACKSON COUNTY FIRE DISTRICT #3, OR
 JACKSON COUNTY FIRE DISTRICT #4, OR

JACKSON COUNTY FIRE DISTRICT #5, OR
 JACKSON COUNTY LIBRARY DISTRICT, OR
 JACKSON COUNTY VECTOR CONTROL DISTRICT, OR
 JACKSON S.W.C.D., OR
 JASPER KNOLLS WATER DISTRICT, OR
 JEFFERSON COUNTY EMERGENCY MEDICAL
 SERVICE DISTRICT, OR
 JEFFERSON COUNTY FIRE DISTRICT #1, OR
 JEFFERSON COUNTY LIBRARY DISTRICT, OR
 JEFFERSON COUNTY S.W.C.D., OR
 JEFFERSON PARK & RECREATION DISTRICT, OR
 JEFFERSON R.F.P.D., OR
 JOB'S DRAINAGE DISTRICT, OR
 JOHN DAY WATER DISTRICT, OR
 JOHN DAY-CANYON CITY PARKS & RECREATION
 DISTRICT, OR
 JOHN DAY-FERNHILL R.F.P.D. #5-108, OR
 JORDAN VALLEY CEMETERY DISTRICT, OR
 JORDAN VALLEY IRRIGATION DISTRICT, OR
 JOSEPHINE COMMUNITY LIBRARY DISTRICT, OR
 JOSEPHINE COUNTY 4-H & EXTENSION SERVICE
 DISTRICT, OR
 JOSEPHINE COUNTY 911 AGENCY, OR
 JUNCTION CITY R.F.P.D., OR
 JUNCTION CITY WATER CONTROL DISTRICT, OR
 JUNIPER BUTTE ROAD DISTRICT, OR
 JUNIPER CANYON WATER CONTROL DISTRICT, OR
 JUNIPER FLAT DISTRICT IMPROVEMENT COMPANY,
 OR
 JUNIPER FLAT R.F.P.D., OR
 JUNO NONPROFIT WATER IMPROVEMENT
 DISTRICT, OR
 KEATING R.F.P.D., OR
 KEATING S.W.C.D., OR
 KEIZER R.F.P.D., OR
 KELLOGG RURAL FIRE DISTRICT, OR
 KENO IRRIGATION DISTRICT, OR
 KENO PINES ROAD DISTRICT, OR
 KENO R.F.P.D., OR
 KENT WATER DISTRICT, OR
 KERBY WATER DISTRICT, OR
 K-GB-LB WATER DISTRICT, OR
 KILCHIS WATER DISTRICT, OR
 KLAMATH 9-1-1 COMMUNICATIONS DISTRICT, OR
 KLAMATH BASIN IMPROVEMENT DISTRICT, OR
 KLAMATH COUNTY DRAINAGE SERVICE DISTRICT,
 OR
 KLAMATH COUNTY EXTENSION SERVICE DISTRICT,
 OR
 KLAMATH COUNTY FIRE DISTRICT #1, OR
 KLAMATH COUNTY FIRE DISTRICT #3, OR
 KLAMATH COUNTY FIRE DISTRICT #4, OR
 KLAMATH COUNTY FIRE DISTRICT #5, OR
 KLAMATH COUNTY LIBRARY SERVICE DISTRICT,
 OR
 KLAMATH COUNTY PREDATORY ANIMAL
 CONTROL DISTRICT, OR
 KLAMATH DRAINAGE DISTRICT, OR
 KLAMATH FALLS FOREST ESTATES SPECIAL ROAD
 DISTRICT UNIT #2, OR
 KLAMATH INTEROPERABILITY RADIO GROUP, OR
 KLAMATH IRRIGATION DISTRICT, OR
 KLAMATH RIVER ACRES SPECIAL ROAD DISTRICT,
 OR
 KLAMATH S.W.C.D., OR

KLAMATH VECTOR CONTROL DISTRICT, OR
 KNAPPA-SVENSEN-BURNSIDE R.F.P.D., OR
 LA GRANDE CEMETERY MAINTENANCE DISTRICT,
 OR
 LA GRANDE R.F.P.D., OR
 LA PINE PARK & RECREATION DISTRICT, OR
 LA PINE R.F.P.D., OR
 LABISH VILLAGE SEWAGE & DRAINAGE, OR
 LACOMB IRRIGATION DISTRICT, OR
 LAFAYETTE AIRPORT COMMISSION, LA
 LAFOURCHE PARISH HEALTH UNIT – DHH-OPH
 REGION 3
 LAIDLAW WATER DISTRICT, OR
 LAKE CHINOOK FIRE & RESCUE, OR
 LAKE COUNTY 4-H & EXTENSION SERVICE
 DISTRICT, OR
 LAKE COUNTY LIBRARY DISTRICT, OR
 LAKE CREEK R.F.P.D. - JACKSON, OR
 LAKE CREEK R.F.P.D. - LANE COUNTY, OR
 LAKE DISTRICT HOSPITAL, OR
 LAKE GROVE R.F.P.D. NO. 57, OR
 LAKE GROVE WATER DISTRICT, OR
 LAKE LABISH WATER CONTROL DISTRICT, OR
 LAKE POINT SPECIAL ROAD DISTRICT, OR
 LAKESIDE R.F.P.D. #4, OR
 LAKESIDE WATER DISTRICT, OR
 LAKEVIEW R.F.P.D., OR
 LAKEVIEW S.W.C.D., OR
 LAMONTAI IMPROVEMENT DISTRICT, OR
 LANE FIRE AUTHORITY, OR
 LANE LIBRARY DISTRICT, OR
 LANE TRANSIT DISTRICT, OR
 LANGELL VALLEY IRRIGATION DISTRICT, OR
 LANGLOIS PUBLIC LIBRARY, OR
 LANGLOIS R.F.P.D., OR
 LANGLOIS WATER DISTRICT, OR
 LAZY RIVER SPECIAL ROAD DISTRICT, OR
 LEBANON AQUATIC DISTRICT, OR
 LEBANON R.F.P.D., OR
 LEWIS & CLARK R.F.P.D., OR
 LINCOLN COUNTY LIBRARY DISTRICT, OR
 LINCOLN S.W.C.D., OR
 LINN COUNTY EMERGENCY TELEPHONE AGENCY,
 OR
 LINN S.W.C.D., OR
 LITTLE MUDDY CREEK WATER CONTROL, OR
 LITTLE NESTUCCA DRAINAGE DISTRICT, OR
 LITTLE SWITZERLAND SPECIAL ROAD DISTRICT, OR
 LONE PINE IRRIGATION DISTRICT, OR
 LONG PRAIRIE WATER DISTRICT, OR
 LOOKINGGLASS OLALLA WATER CONTROL
 DISTRICT, OR
 LOOKINGGLASS RURAL FIRE DISTRICT, OR
 LORANE R.F.P.D., OR
 LOST & BOULDER DITCH IMPROVEMENT DISTRICT,
 OR
 LOST CREEK PARK SPECIAL ROAD DISTRICT, OR
 LOUISIANA PUBLIC SERVICE COMMISSION, LA
 LOUISIANA WATER WORKS
 LOWELL R.F.P.D., OR
 LOWER MCKAY CREEK R.F.P.D., OR
 LOWER MCKAY CREEK WATER CONTROL
 DISTRICT, OR
 LOWER POWDER RIVER IRRIGATION DISTRICT, OR
 LOWER SILETZ WATER DISTRICT, OR

LOWER UMPQUA HOSPITAL DISTRICT, OR
 LOWER UMPQUA PARK & RECREATION DISTRICT,
 OR
 LOWER VALLEY WATER IMPROVEMENT DISTRICT,
 OR
 LUCE LONG DITCH DISTRICT IMPROVEMENT CO.,
 OR
 LUSTED WATER DISTRICT, OR
 LYONS R.F.P.D., OR
 LYONS-MEHAMA WATER DISTRICT, OR
 MADRAS AQUATIC CENTER DISTRICT, OR
 MAKAI SPECIAL ROAD DISTRICT, OR
 MALHEUR COUNTY S.W.C.D., OR
 MALHEUR COUNTY VECTOR CONTROL DISTRICT,
 OR
 MALHEUR DISTRICT IMPROVEMENT COMPANY, OR
 MALHEUR DRAINAGE DISTRICT, OR
 MALHEUR MEMORIAL HEALTH DISTRICT, OR
 MALIN COMMUNITY CEMETERY MAINTENANCE
 DISTRICT, OR
 MALIN COMMUNITY PARK & RECREATION
 DISTRICT, OR
 MALIN IRRIGATION DISTRICT, OR
 MALIN R.F.P.D., OR
 MAPLETON FIRE DEPARTMENT, OR
 MAPLETON WATER DISTRICT, OR
 MARCOLA WATER DISTRICT, OR
 MARION COUNTY EXTENSION & 4H SERVICE
 DISTRICT, OR
 MARION COUNTY FIRE DISTRICT #1, OR
 MARION JACK IMPROVEMENT DISTRICT, OR
 MARION S.W.C.D., OR
 MARY'S RIVER ESTATES ROAD DISTRICT, OR
 MCDONALD FOREST ESTATES SPECIAL ROAD
 DISTRICT, OR
 MCKAY ACRES IMPROVEMENT DISTRICT, OR
 MCKAY DAM R.F.P.D. # 7-410, OR
 MCKENZIE FIRE & RESCUE, OR
 MCKENZIE PALISADES WATER SUPPLY
 CORPORATION, OR
 MCMINNVILLE R.F.P.D., OR
 MCNULTY WATER P.U.D., OR
 MEADOWS DRAINAGE DISTRICT, OR
 MEDFORD IRRIGATION DISTRICT, OR
 MEDFORD R.F.P.D. #2, OR
 MEDFORD WATER COMMISSION
 MEDICAL SPRINGS R.F.P.D., OR
 MELHEUR COUNTY JAIL, OR
 MERLIN COMMUNITY PARK DISTRICT, OR
 MERRILL CEMETERY MAINTENANCE DISTRICT, OR
 MERRILL PARK DISTRICT, OR
 MERRILL R.F.P.D., OR
 METRO REGIONAL GOVERNMENT
 METRO REGIONAL PARKS
 METROPOLITAN EXPOSITION RECREATION
 COMMISSION
 METROPOLITAN SERVICE DISTRICT (METRO)
 MID COUNTY CEMETERY MAINTENANCE DISTRICT,
 OR
 MID-COLUMBIA FIRE AND RESCUE, OR
 MIDDLE FORK IRRIGATION DISTRICT, OR
 MIDLAND COMMUNITY PARK, OR
 MIDLAND DRAINAGE IMPROVEMENT DISTRICT, OR
 MILES CROSSING SANITARY SEWER DISTRICT, OR
 MILL CITY R.F.P.D. #2-303, OR

MILL FOUR DRAINAGE DISTRICT, OR
 MILLICOMA RIVER PARK & RECREATION DISTRICT,
 OR
 MILLINGTON R.F.P.D. #5, OR
 MILO VOLUNTEER FIRE DEPARTMENT, OR
 MILTON-FREEWATER AMBULANCE SERVICE AREA
 HEALTH DISTRICT, OR
 MILTON-FREEWATER WATER CONTROL DISTRICT,
 OR
 MIROCO SPECIAL ROAD DISTRICT, OR
 MIST-BIRKENFELD R.F.P.D., OR
 MODOC POINT IRRIGATION DISTRICT, OR
 MODOC POINT SANITARY DISTRICT, OR
 MOHAWK VALLEY R.F.P.D., OR
 MOLALLA AQUATIC DISTRICT, OR
 MOLALLA R.F.P.D. #73, OR
 MONITOR R.F.P.D., OR
 MONROE R.F.P.D., OR
 MONUMENT CEMETERY MAINTENANCE DISTRICT,
 OR
 MONUMENT S.W.C.D., OR
 MOOREA DRIVE SPECIAL ROAD DISTRICT, OR
 MORO R.F.P.D., OR
 MORROW COUNTY HEALTH DISTRICT, OR
 MORROW COUNTY UNIFIED RECREATION
 DISTRICT, OR
 MORROW S.W.C.D., OR
 MOSIER FIRE DISTRICT, OR
 MOUNTAIN DRIVE SPECIAL ROAD DISTRICT, OR
 MT. ANGEL R.F.P.D., OR
 MT. HOOD IRRIGATION DISTRICT, OR
 MT. LAKI CEMETERY DISTRICT, OR
 MT. VERNON R.F.P.D., OR
 MULINO WATER DISTRICT #1, OR
 MULTNOMAH COUNTY DRAINAGE DISTRICT #1, OR
 MULTNOMAH COUNTY R.F.P.D. #10, OR
 MULTNOMAH COUNTY R.F.P.D. #14, OR
 MULTNOMAH EDUCATION SERVICE DISTRICT
 MYRTLE CREEK R.F.P.D., OR
 NEAH-KAH-NIE WATER DISTRICT, OR
 NEDONNA R.F.P.D., OR
 NEHALEM BAY FIRE AND RESCUE, OR
 NEHALEM BAY HEALTH DISTRICT, OR
 NEHALEM BAY WASTEWATER AGENCY, OR
 NESIKA BEACH-OPHIR WATER DISTRICT, OR
 NESKOWIN REGIONAL SANITARY AUTHORITY, OR
 NESKOWIN REGIONAL WATER DISTRICT, OR
 NESTUCCA R.F.P.D., OR
 NETARTS WATER DISTRICT, OR
 NETARTS-OCEANSIDE R.F.P.D., OR
 NETARTS-OCEANSIDE SANITARY DISTRICT, OR
 NEW BRIDGE WATER SUPPLY DISTRICT, OR
 NEW CARLTON FIRE DISTRICT, OR
 NEW ORLEANS REDEVELOPMENT AUTHORITY, LA
 NEW PINE CREEK R.F.P.D., OR
 NEWBERG R.F.P.D., OR
 NEWBERRY ESTATES SPECIAL ROAD DISTRICT, OR
 NEWPORT R.F.P.D., OR
 NEWT YOUNG DITCH DISTRICT IMPROVEMENT
 COMPANY, OR
 NORTH ALBANY R.F.P.D., OR
 NORTH BAY R.F.P.D. #9, OR
 NORTH CLACKAMAS PARKS & RECREATION
 DISTRICT, OR
 NORTH COUNTY RECREATION DISTRICT, OR

NORTH DOUGLAS COUNTY FIRE & EMS, OR
 NORTH DOUGLAS PARK & RECREATION DISTRICT,
 OR
 NORTH GILLIAM COUNTY HEALTH DISTRICT, OR
 NORTH GILLIAM COUNTY R.F.P.D., OR
 NORTH LAKE HEALTH DISTRICT, OR
 NORTH LEBANON WATER CONTROL DISTRICT, OR
 NORTH LINCOLN FIRE & RESCUE DISTRICT #1, OR
 NORTH LINCOLN HEALTH DISTRICT, OR
 NORTH MORROW VECTOR CONTROL DISTRICT, OR
 NORTH SHERMAN COUNTY R.F.P.D, OR
 NORTH UNIT IRRIGATION DISTRICT, OR
 NORTHEAST OREGON HOUSING AUTHORITY, OR
 NORTHEAST WHEELER COUNTY HEALTH DISTRICT,
 OR
 NORTHERN WASCO COUNTY P.U.D., OR
 NORTHERN WASCO COUNTY PARK & RECREATION
 DISTRICT, OR
 NYE DITCH USERS DISTRICT IMPROVEMENT, OR
 NYSSA ROAD ASSESSMENT DISTRICT #2, OR
 NYSSA RURAL FIRE DISTRICT, OR
 NYSSA-ARCADIA DRAINAGE DISTRICT, OR
 OAK LODGE WATER SERVICES, OR
 OAKLAND R.F.P.D., OR
 OAKVILLE COMMUNITY CENTER, OR
 OCEANSIDE WATER DISTRICT, OR
 OCHOCO IRRIGATION DISTRICT, OR
 OCHOCO WEST WATER AND SANITARY
 AUTHORITY, OR
 ODELL SANITARY DISTRICT, OR
 OLD OWYHEE DITCH IMPROVEMENT DISTRICT, OR
 OLNEY-WALLUSKI FIRE & RESCUE DISTRICT, OR
 ONTARIO LIBRARY DISTRICT, OR
 ONTARIO R.F.P.D., OR
 OPHIR R.F.P.D., OR
 OREGON COAST COMMUNITY ACTION
 OREGON HOUSING AND COMMUNITY SERVICES
 OREGON INTERNATIONAL PORT OF COOS BAY, OR
 OREGON LEGISLATIVE ADMINISTRATION
 OREGON OUTBACK R.F.P.D., OR
 OREGON POINT, OR
 OREGON TRAIL LIBRARY DISTRICT, OR
 OTTER ROCK WATER DISTRICT, OR
 OWW UNIT #2 SANITARY DISTRICT, OR
 OWYHEE CEMETERY MAINTENANCE DISTRICT, OR
 OWYHEE IRRIGATION DISTRICT, OR
 PACIFIC CITY JOINT WATER-SANITARY
 AUTHORITY, OR
 PACIFIC COMMUNITIES HEALTH DISTRICT, OR
 PACIFIC RIVIERA #3 SPECIAL ROAD DISTRICT, OR
 PALATINE HILL WATER DISTRICT, OR
 PALMER CREEK WATER DISTRICT IMPROVEMENT
 COMPANY, OR
 PANORAMIC ACCESS SPECIAL ROAD DISTRICT, OR
 PANTHER CREEK ROAD DISTRICT, OR
 PANTHER CREEK WATER DISTRICT, OR
 PARKDALE R.F.P.D., OR
 PARKDALE SANITARY DISTRICT, OR
 PENINSULA DRAINAGE DISTRICT #1, OR
 PENINSULA DRAINAGE DISTRICT #2, OR
 PHILOMATH FIRE AND RESCUE, OR
 PILOT ROCK CEMETERY MAINTENANCE DISTRICT
 #5, OR
 PILOT ROCK PARK & RECREATION DISTRICT, OR
 PILOT ROCK R.F.P.D., OR

PINE EAGLE HEALTH DISTRICT, OR
 PINE FLAT DISTRICT IMPROVEMENT COMPANY, OR
 PINE GROVE IRRIGATION DISTRICT, OR
 PINE GROVE WATER DISTRICT-KLAMATH FALLS,
 OR
 PINE GROVE WATER DISTRICT-MAUPIN, OR
 PINE VALLEY CEMETERY DISTRICT, OR
 PINE VALLEY R.F.P.D., OR
 PINWOOD COUNTRY ESTATES SPECIAL ROAD
 DISTRICT, OR
 PIONEER DISTRICT IMPROVEMENT COMPANY, OR
 PISTOL RIVER CEMETERY MAINTENANCE
 DISTRICT, OR
 PISTOL RIVER FIRE DISTRICT, OR
 PLEASANT HILL R.F.P.D., OR
 PLEASANT HOME WATER DISTRICT, OR
 POCAHONTAS MINING AND IRRIGATION DISTRICT,
 OR
 POE VALLEY IMPROVEMENT DISTRICT, OR
 POE VALLEY PARK & RECREATION DISTRICT, OR
 POE VALLEY VECTOR CONTROL DISTRICT, OR
 POLK COUNTY FIRE DISTRICT #1, OR
 POLK S.W.C.D., OR
 POMPADOUR WATER IMPROVEMENT DISTRICT, OR
 PONDEROSA PINES EAST SPECIAL ROAD DISTRICT,
 OR
 PORT OF ALSEA, OR
 PORT OF ARLINGTON, OR
 PORT OF ASTORIA, OR
 PORT OF BANDON, OR
 PORT OF BRANDON, OR
 PORT OF BROOKINGS HARBOR, OR
 PORT OF CASCADE LOCKS, OR
 PORT OF COQUILLE RIVER, OR
 PORT OF GARIBALDI, OR
 PORT OF GOLD BEACH, OR
 PORT OF HOOD RIVER, OR
 PORT OF MORGAN CITY, LA
 PORT OF MORROW, OR
 PORT OF NEHALEM, OR
 PORT OF NEWPORT, OR
 PORT OF PORT ORFORD, OR
 PORT OF PORTLAND, OR
 PORT OF SIUSLAW, OR
 PORT OF ST. HELENS, OR
 PORT OF THE DALLES, OR
 PORT OF TILLAMOOK BAY, OR
 PORT OF TOLEDO, OR
 PORT OF UMATILLA, OR
 PORT OF UMPQUA, OR
 PORT ORFORD CEMETERY MAINTENANCE
 DISTRICT, OR
 PORT ORFORD PUBLIC LIBRARY DISTRICT, OR
 PORT ORFORD R.F.P.D., OR
 PORTLAND DEVELOPMENT COMMISSION, OR
 PORTLAND FIRE AND RESCUE
 PORTLAND HOUSING CENTER, OR
 POWDER R.F.P.D., OR
 POWDER RIVER R.F.P.D., OR
 POWDER VALLEY WATER CONTROL DISTRICT, OR
 POWERS HEALTH DISTRICT, OR
 PRAIRIE CEMETERY MAINTENANCE DISTRICT, OR
 PRINEVILLE LAKE ACRES SPECIAL ROAD DISTRICT
 #1, OR
 PROSPECT R.F.P.D., OR

QUAIL VALLEY PARK IMPROVEMENT DISTRICT, OR
 QUEENER IRRIGATION IMPROVEMENT DISTRICT,
 OR
 RAINBOW WATER DISTRICT, OR
 RAINIER CEMETERY DISTRICT, OR
 RAINIER DRAINAGE IMPROVEMENT COMPANY, OR
 RALEIGH WATER DISTRICT, OR
 REDMOND AREA PARK & RECREATION DISTRICT,
 OR
 REDMOND FIRE AND RESCUE, OR
 RIDDLE FIRE PROTECTION DISTRICT, OR
 RIDGEWOOD DISTRICT IMPROVEMENT COMPANY,
 OR
 RIDGEWOOD ROAD DISTRICT, OR
 RIETH SANITARY DISTRICT, OR
 RIETH WATER DISTRICT, OR
 RIMROCK WEST IMPROVEMENT DISTRICT, OR
 RINK CREEK WATER DISTRICT, OR
 RIVER BEND ESTATES SPECIAL ROAD DISTRICT, OR
 RIVER FOREST ACRES SPECIAL ROAD DISTRICT, OR
 RIVER MEADOWS IMPROVEMENT DISTRICT, OR
 RIVER PINES ESTATES SPECIAL ROAD DISTRICT, OR
 RIVER ROAD PARK & RECREATION DISTRICT, OR
 RIVER ROAD WATER DISTRICT, OR
 RIVERBEND RIVERBANK WATER IMPROVEMENT
 DISTRICT, OR
 RIVERDALE R.F.P.D. 11-JT, OR
 RIVERGROVE WATER DISTRICT, OR
 RIVERSIDE MISSION WATER CONTROL DISTRICT,
 OR
 RIVERSIDE R.F.P.D. #7-406, OR
 RIVERSIDE WATER DISTRICT, OR
 ROBERTS CREEK WATER DISTRICT, OR
 ROCK CREEK DISTRICT IMPROVEMENT, OR
 ROCK CREEK WATER DISTRICT, OR
 ROCKWOOD WATER P.U.D., OR
 ROCKY POINT FIRE & EMS, OR
 ROGUE RIVER R.F.P.D., OR
 ROGUE RIVER VALLEY IRRIGATION DISTRICT, OR
 ROGUE VALLEY SEWER SERVICES, OR
 ROGUE VALLEY SEWER, OR
 ROGUE VALLEY TRANSPORTATION DISTRICT, OR
 ROSEBURG URBAN SANITARY AUTHORITY, OR
 ROSEWOOD ESTATES ROAD DISTRICT, OR
 ROW RIVER VALLEY WATER DISTRICT, OR
 RURAL ROAD ASSESSMENT DISTRICT #3, OR
 RURAL ROAD ASSESSMENT DISTRICT #4, OR
 SAINT LANDRY PARISH TOURIST COMMISSION
 SAINT MARY PARISH REC DISTRICT 2
 SAINT MARY PARISH REC DISTRICT 3
 SAINT TAMMANY FIRE DISTRICT 4, LA
 SALEM AREA MASS TRANSIT DISTRICT, OR
 SALEM MASS TRANSIT DISTRICT
 SALEM SUBURBAN R.F.P.D., OR
 SALISHAN SANITARY DISTRICT, OR
 SALMON RIVER PARK SPECIAL ROAD DISTRICT, OR
 SALMON RIVER PARK WATER IMPROVEMENT
 DISTRICT, OR
 SALMONBERRY TRAIL INTERGOVERNMENTAL
 AGENCY, OR
 SANDPIPER VILLAGE SPECIAL ROAD DISTRICT, OR
 SANDY DRAINAGE IMPROVEMENT COMPANY, OR
 SANDY R.F.P.D. #72, OR
 SANTA CLARA R.F.P.D., OR
 SANTA CLARA WATER DISTRICT, OR

SANTIAM WATER CONTROL DISTRICT, OR
 SAUVIE ISLAND DRAINAGE IMPROVEMENT
 COMPANY, OR
 SAUVIE ISLAND VOLUNTEER FIRE DISTRICT #30J,
 OR
 SCAPPOOSE DRAINAGE IMPROVEMENT COMPANY,
 OR
 SCAPPOOSE PUBLIC LIBRARY DISTRICT, OR
 SCAPPOOSE R.F.P.D., OR
 SCIO R.F.P.D., OR
 SCOTTSBURG R.F.P.D., OR
 SEAL ROCK R.F.P.D., OR
 SEAL ROCK WATER DISTRICT, OR
 SEWERAGE AND WATER BOARD OF NEW ORLEANS,
 LA
 SHANGRI-LA WATER DISTRICT, OR
 SHASTA VIEW IRRIGATION DISTRICT, OR
 SHELLEY ROAD CREST ACRES WATER DISTRICT,
 OR
 SHERIDAN FIRE DISTRICT, OR
 SHERMAN COUNTY HEALTH DISTRICT, OR
 SHERMAN COUNTY S.W.C.D., OR
 SHORELINE SANITARY DISTRICT, OR
 SILETZ KEYS SANITARY DISTRICT, OR
 SILETZ R.F.P.D., OR
 SILVER FALLS LIBRARY DISTRICT, OR
 SILVER LAKE IRRIGATION DISTRICT, OR
 SILVER LAKE R.F.P.D., OR
 SILVER SANDS SPECIAL ROAD DISTRICT, OR
 SILVERTON R.F.P.D. NO. 2, OR
 SISTERS PARKS & RECREATION DISTRICT, OR
 SISTERS-CAMP SHERMAN R.F.P.D., OR
 SIUSLAW PUBLIC LIBRARY DISTRICT, OR
 SIUSLAW S.W.C.D., OR
 SIUSLAW VALLEY FIRE AND RESCUE, OR
 SIXES R.F.P.D., OR
 SKIPANON WATER CONTROL DISTRICT, OR
 SKYLINE VIEW DISTRICT IMPROVEMENT
 COMPANY, OR
 SLEEPY HOLLOW WATER DISTRICT, OR
 SMITH DITCH DISTRICT IMPROVEMENT COMPANY,
 OR
 SOUTH CLACKAMAS TRANSPORTATION DISTRICT,
 OR
 SOUTH COUNTY HEALTH DISTRICT, OR
 SOUTH FORK WATER BOARD, OR
 SOUTH GILLIAM COUNTY CEMETERY DISTRICT, OR
 SOUTH GILLIAM COUNTY HEALTH DISTRICT, OR
 SOUTH GILLIAM COUNTY R.F.P.D. VI-301, OR
 SOUTH LAFOURCHE LEVEE DISTRICT, LA
 SOUTH LANE COUNTY FIRE & RESCUE, OR
 SOUTH SANTIAM RIVER WATER CONTROL
 DISTRICT, OR
 SOUTH SHERMAN FIRE DISTRICT, OR
 SOUTH SUBURBAN SANITARY DISTRICT, OR
 SOUTH WASCO PARK & RECREATION DISTRICT, OR
 SOUTHERN COOS HEALTH DISTRICT, OR
 SOUTHERN CURRY CEMETERY MAINTENANCE
 DISTRICT, OR
 SOUTHVIEW IMPROVEMENT DISTRICT, OR
 SOUTHWEST LINCOLN COUNTY WATER DISTRICT,
 OR
 SOUTHWESTERN POLK COUNTY R.F.P.D., OR
 SOUTHWOOD PARK WATER DISTRICT, OR
 SPECIAL ROAD DISTRICT #1, OR

SPECIAL ROAD DISTRICT #8, OR
 SPRING RIVER SPECIAL ROAD DISTRICT, OR
 SPRINGFIELD UTILITY BOARD, OR
 ST. PAUL R.F.P.D., OR
 STANFIELD CEMETERY DISTRICT #6, OR
 STANFIELD IRRIGATION DISTRICT, OR
 STARR CREEK ROAD DISTRICT, OR
 STARWOOD SANITARY DISTRICT, OR
 STAYTON FIRE DISTRICT, OR
 SUBLIMITY FIRE DISTRICT, OR
 SUBURBAN EAST SALEM WATER DISTRICT, OR
 SUBURBAN LIGHTING DISTRICT, OR
 SUCCOR CREEK DISTRICT IMPROVEMENT
 COMPANY, OR
 SUMMER LAKE IRRIGATION DISTRICT, OR
 SUMMERVILLE CEMETERY MAINTENANCE
 DISTRICT, OR
 SUMNER R.F.P.D., OR
 SUN MOUNTAIN SPECIAL ROAD DISTRICT, OR
 SUNDOWN SANITATION DISTRICT, OR
 SUNFOREST ESTATES SPECIAL ROAD DISTRICT, OR
 SUNNYSIDE IRRIGATION DISTRICT, OR
 SUNRISE WATER AUTHORITY, OR
 SUNRIVER SERVICE DISTRICT, OR
 SUNSET EMPIRE PARK & RECREATION DISTRICT,
 OR
 SUNSET EMPIRE TRANSPORTATION DISTRICT, OR
 SURFLAND ROAD DISTRICT, OR
 SUTHERLIN VALLEY RECREATION DISTRICT, OR
 SUTHERLIN WATER CONTROL DISTRICT, OR
 SWALLEY IRRIGATION DISTRICT, OR
 SWEET HOME CEMETERY MAINTENANCE DISTRICT,
 OR
 SWEET HOME FIRE & AMBULANCE DISTRICT, OR
 SWISSHOME-DEADWOOD R.F.P.D., OR
 TABLE ROCK DISTRICT IMPROVEMENT COMPANY,
 OR
 TALENT IRRIGATION DISTRICT, OR
 TANGENT R.F.P.D., OR
 TENMILE R.F.P.D., OR
 TERREBONNE DOMESTIC WATER DISTRICT, OR
 THE DALLES IRRIGATION DISTRICT, OR
 THOMAS CREEK-WESTSIDE R.F.P.D., OR
 THREE RIVERS RANCH ROAD DISTRICT, OR
 THREE SISTERS IRRIGATION DISTRICT, OR
 TIGARD TUALATIN AQUATIC DISTRICT, OR
 TIGARD WATER DISTRICT, OR
 TILLAMOOK BAY FLOOD IMPROVEMENT DISTRICT,
 OR
 TILLAMOOK COUNTY EMERGENCY
 COMMUNICATIONS DISTRICT, OR
 TILLAMOOK COUNTY S.W.C.D., OR
 TILLAMOOK COUNTY TRANSPORTATION DISTRICT,
 OR
 TILLAMOOK FIRE DISTRICT, OR
 TILLAMOOK P.U.D., OR
 TILLER R.F.P.D., OR
 TOBIN DITCH DISTRICT IMPROVEMENT COMPANY,
 OR
 TOLEDO R.F.P.D., OR
 TONE WATER DISTRICT, OR
 TOOLEY WATER DISTRICT, OR
 TRASK DRAINAGE DISTRICT, OR
 TRI CITY R.F.P.D. #4, OR
 TRI-CITY WATER & SANITARY AUTHORITY, OR

TRI-COUNTY METROPOLITAN TRANSPORTATION
 DISTRICT OF OREGON
 TRIMET, OR
 TUALATIN HILLS PARK & RECREATION DISTRICT
 TUALATIN HILLS PARK & RECREATION DISTRICT,
 OR
 TUALATIN S.W.C.D., OR
 TUALATIN VALLEY FIRE & RESCUE
 TUALATIN VALLEY FIRE & RESCUE, OR
 TUALATIN VALLEY IRRIGATION DISTRICT, OR
 TUALATIN VALLEY WATER DISTRICT
 TUALATIN VALLEY WATER DISTRICT, OR
 TUMALO IRRIGATION DISTRICT, OR
 TURNER FIRE DISTRICT, OR
 TWIN ROCKS SANITARY DISTRICT, OR
 TWO RIVERS NORTH SPECIAL ROAD DISTRICT, OR
 TWO RIVERS S.W.C.D., OR
 TWO RIVERS SPECIAL ROAD DISTRICT, OR
 TYGH VALLEY R.F.P.D., OR
 TYGH VALLEY WATER DISTRICT, OR
 UMATILLA COUNTY FIRE DISTRICT #1, OR
 UMATILLA COUNTY S.W.C.D., OR
 UMATILLA COUNTY SPECIAL LIBRARY DISTRICT,
 OR
 UMATILLA HOSPITAL DISTRICT, OR
 UMATILLA R.F.P.D. #7-405, OR
 UMATILLA-MORROW RADIO AND DATA DISTRICT,
 OR
 UMPQUA S.W.C.D., OR
 UNION CEMETERY MAINTENANCE DISTRICT, OR
 UNION COUNTY SOLID WASTE DISPOSAL DISTRICT,
 OR
 UNION COUNTY VECTOR CONTROL DISTRICT, OR
 UNION GAP SANITARY DISTRICT, OR
 UNION GAP WATER DISTRICT, OR
 UNION HEALTH DISTRICT, OR
 UNION R.F.P.D., OR
 UNION S.W.C.D., OR
 UNITY COMMUNITY PARK & RECREATION
 DISTRICT, OR
 UPPER CLEVELAND RAPIDS ROAD DISTRICT, OR
 UPPER MCKENZIE R.F.P.D., OR
 UPPER WILLAMETTE S.W.C.D., OR
 VALE OREGON IRRIGATION DISTRICT, OR
 VALE RURAL FIRE PROTECTION DISTRICT, OR
 VALLEY ACRES SPECIAL ROAD DISTRICT, OR
 VALLEY VIEW CEMETERY MAINTENANCE
 DISTRICT, OR
 VALLEY VIEW WATER DISTRICT, OR
 VANDEVERT ACRES SPECIAL ROAD DISTRICT, OR
 VERNONIA R.F.P.D., OR
 VINEYARD MOUNTAIN PARK & RECREATION
 DISTRICT, OR
 VINEYARD MOUNTAIN SPECIAL ROAD DISTRICT,
 OR
 WALLA WALLA RIVER IRRIGATION DISTRICT, OR
 WALLOWA COUNTY HEALTH CARE DISTRICT, OR
 WALLOWA LAKE COUNTY SERVICE DISTRICT, OR
 WALLOWA LAKE IRRIGATION DISTRICT, OR
 WALLOWA LAKE R.F.P.D., OR
 WALLOWA S.W.C.D., OR
 WALLOWA VALLEY IMPROVEMENT DISTRICT #1,
 OR
 WAMIC R.F.P.D., OR
 WAMIC WATER & SANITARY AUTHORITY, OR

WARMSPRINGS IRRIGATION DISTRICT, OR
 WASCO COUNTY S.W.C.D., OR
 WATER ENVIRONMENT SERVICES, OR
 WATER WONDERLAND IMPROVEMENT DISTRICT,
 OR
 WATERBURY & ALLEN DITCH IMPROVEMENT
 DISTRICT, OR
 WATSECO-BARVIEW WATER DISTRICT, OR
 WAUNA WATER DISTRICT, OR
 WEDDERBURN SANITARY DISTRICT, OR
 WEST EAGLE VALLEY WATER CONTROL DISTRICT,
 OR
 WEST EXTENSION IRRIGATION DISTRICT, OR
 WEST LABISH DRAINAGE & WATER CONTROL
 IMPROVEMENT DISTRICT, OR
 WEST MULTNOMAH S.W.C.D., OR
 WEST SIDE R.F.P.D., OR
 WEST SLOPE WATER DISTRICT, OR
 WEST UMATILLA MOSQUITO CONTROL DISTRICT,
 OR
 WEST VALLEY FIRE DISTRICT, OR
 WESTERN HEIGHTS SPECIAL ROAD DISTRICT, OR
 WESTERN LANE AMBULANCE DISTRICT, OR
 WESTLAND IRRIGATION DISTRICT, OR
 WESTON ATHENA MEMORIAL HALL PARK &
 RECREATION DISTRICT, OR
 WESTON CEMETERY DISTRICT #2, OR
 WESTPORT FIRE AND RESCUE, OR
 WESTRIDGE WATER SUPPLY CORPORATION, OR
 WESTWOOD HILLS ROAD DISTRICT, OR
 WESTWOOD VILLAGE ROAD DISTRICT, OR
 WHEELER S.W.C.D., OR
 WHITE RIVER HEALTH DISTRICT, OR
 WIARD MEMORIAL PARK DISTRICT, OR
 WICKIUP WATER DISTRICT, OR
 WILLAKENZIE R.F.P.D., OR
 WILLAMALANE PARK & RECREATION DISTRICT, OR
 WILLAMALANE PARK AND RECREATION DISTRICT
 WILLAMETTE HUMANE SOCIETY
 WILLAMETTE RIVER WATER COALITION, OR
 WILLIAMS R.F.P.D., OR
 WILLOW CREEK PARK DISTRICT, OR
 WILLOW DALE WATER DISTRICT, OR
 WILSON RIVER WATER DISTRICT, OR
 WINCHESTER BAY R.F.P.D., OR
 WINCHESTER BAY SANITARY DISTRICT, OR
 WINCHUCK R.F.P.D., OR
 WINSTON-DILLARD R.F.P.D., OR
 WINSTON-DILLARD WATER DISTRICT, OR
 WOLF CREEK R.F.P.D., OR
 WOOD RIVER DISTRICT IMPROVEMENT COMPANY,
 OR
 WOODBURN R.F.P.D. NO. 6, OR
 WOODLAND PARK SPECIAL ROAD DISTRICT, OR
 WOODS ROAD DISTRICT, OR
 WRIGHT CREEK ROAD WATER IMPROVEMENT
 DISTRICT, OR
 WY'EAST FIRE DISTRICT, OR
 YACHATS R.F.P.D., OR
 YAMHILL COUNTY TRANSIT AREA, OR
 YAMHILL FIRE PROTECTION DISTRICT, OR
 YAMHILL SWCD, OR
 YONCALLA PARK & RECREATION DISTRICT, OR
 YOUNGS RIVER-LEWIS & CLARK WATER DISTRICT,
 OR

ZUMWALT R.F.P.D., OR

K-12 INCLUDING BUT NOT LIMITED TO:

ACADIA PARISH SCHOOL BOARD
 BEAVERTON SCHOOL DISTRICT
 BEND-LA PINE SCHOOL DISTRICT
 BOGALUSA HIGH SCHOOL, LA
 BOSSIER PARISH SCHOOL BOARD
 BROOKING HARBOR SCHOOL DISTRICT
 CADDO PARISH SCHOOL DISTRICT
 CALCASIEU PARISH SCHOOL DISTRICT
 CANBY SCHOOL DISTRICT
 CANYONVILLE CHRISTIAN ACADEMY
 CASCADE SCHOOL DISTRICT
 CASCADES ACADEMY OF CENTRAL OREGON
 CENTENNIAL SCHOOL DISTRICT
 CENTRAL CATHOLIC HIGH SCHOOL
 CENTRAL POINT SCHOOL DISTRICT NO.6
 CENTRAL SCHOOL DISTRICT 13J
 COOS BAY SCHOOL DISTRICT NO.9
 CORVALLIS SCHOOL DISTRICT 509J
 COUNTY OF YAMHILL SCHOOL DISTRICT 29
 CULVER SCHOOL DISTRICT
 DALLAS SCHOOL DISTRICT NO.2
 DAVID DOUGLAS SCHOOL DISTRICT
 DAYTON SCHOOL DISTRICT NO.8
 DE LA SALLE N CATHOLIC HS
 DESCHUTES COUNTY SCHOOL DISTRICT NO.6
 DOUGLAS EDUCATIONAL DISTRICT SERVICE
 DUFUR SCHOOL DISTRICT NO.29
 EAST BATON ROUGE PARISH SCHOOL DISTRICT
 ESTACADA SCHOOL DISTRICT NO.10B
 FOREST GROVE SCHOOL DISTRICT
 GEORGE MIDDLE SCHOOL
 GLADSTONE SCHOOL DISTRICT
 GRANTS PASS SCHOOL DISTRICT 7
 GREATER ALBANY PUBLIC SCHOOL DISTRICT
 GRESHAM BARLOW JOINT SCHOOL DISTRICT
 HEAD START OF LANE COUNTY
 HIGH DESERT EDUCATION SERVICE DISTRICT
 HILLSBORO SCHOOL DISTRICT
 HOOD RIVER COUNTY SCHOOL DISTRICT
 JACKSON CO SCHOOL DIST NO.9
 JEFFERSON COUNTY SCHOOL DISTRICT 509-J
 JEFFERSON PARISH SCHOOL DISTRICT
 JEFFERSON SCHOOL DISTRICT
 JUNCTION CITY SCHOOLS, OR
 KLAMATH COUNTY SCHOOL DISTRICT
 KLAMATH FALLS CITY SCHOOLS
 LAFAYETTE PARISH SCHOOL DISTRICT
 LAKE OSWEGO SCHOOL DISTRICT 7J
 LANE COUNTY SCHOOL DISTRICT 4J
 LINCOLN COUNTY SCHOOL DISTRICT
 LINN CO. SCHOOL DIST. 95C
 LIVINGSTON PARISH SCHOOL DISTRICT
 LOST RIVER JR/SR HIGH SCHOOL
 LOWELL SCHOOL DISTRICT NO.71
 MARION COUNTY SCHOOL DISTRICT
 MARION COUNTY SCHOOL DISTRICT 103
 MARIST HIGH SCHOOL, OR
 MCMINNVILLE SCHOOL DISTRICT NOAO
 MEDFORD SCHOOL DISTRICT 549C
 MITCH CHARTER SCHOOL
 MONROE SCHOOL DISTRICT NO.1J

MORROW COUNTY SCHOOL DIST, OR
 MULTNOMAH EDUCATION SERVICE DISTRICT
 MULTISENSORY LEARNING ACADEMY
 MYRTLE PINT SCHOOL DISTRICT 41
 NEAH-KAH-NIE DISTRICT NO.56
 NEWBERG PUBLIC SCHOOLS
 NESTUCCA VALLEY SCHOOL DISTRICT NO.101
 NOBEL LEARNING COMMUNITIES
 NORTH BEND SCHOOL DISTRICT 13
 NORTH CLACKAMAS SCHOOL DISTRICT
 NORTH DOUGLAS SCHOOL DISTRICT
 NORTH WASCO CITY SCHOOL DISTRICT 21
 NORTHWEST REGIONAL EDUCATION SERVICE
 DISTRICT
 ONTARIO MIDDLE SCHOOL
 OREGON TRAIL SCHOOL DISTRICT NOA6
 ORLEANS PARISH SCHOOL DISTRICT
 PHOENIX-TALENT SCHOOL DISTRICT NOA
 PLEASANT HILL SCHOOL DISTRICT
 PORTLAND JEWISH ACADEMY
 PORTLAND PUBLIC SCHOOLS
 RAPIDES PARISH SCHOOL DISTRICT
 REDMOND SCHOOL DISTRICT
 REYNOLDS SCHOOL DISTRICT
 ROGUE RIVER SCHOOL DISTRICT
 ROSEBURG PUBLIC SCHOOLS
 SCAPPOOSE SCHOOL DISTRICT 1J
 SAINT TAMMANY PARISH SCHOOL BOARD, LA
 SEASIDE SCHOOL DISTRICT 10
 SHERWOOD SCHOOL DISTRICT 88J
 SILVER FALLS SCHOOL DISTRICT 4J
 SOUTH LANE SCHOOL DISTRICT 45J3
 SOUTHERN OREGON EDUCATION SERVICE
 DISTRICT
 SPRINGFIELD PUBLIC SCHOOLS
 SUTHERLIN SCHOOL DISTRICT
 SWEET HOME SCHOOL DISTRICT NO.55
 TERREBONNE PARISH SCHOOL DISTRICT
 THE CATLIN GABEL SCHOOL
 TIGARD-TUALATIN SCHOOL DISTRICT
 UMATILLA MORROW ESD
 WEST LINN WILSONVILLE SCHOOL DISTRICT
 WILLAMETTE EDUCATION SERVICE DISTRICT
 WOODBURN SCHOOL DISTRICT
 YONCALLA SCHOOL DISTRICT
 ACADEMY FOR MATH ENGINEERING & SCIENCE
 (AMES), UT
 ALIANZA ACADEMY, UT
 ALPINE DISTRICT, UT
 AMERICAN LEADERSHIP ACADEMY, UT
 AMERICAN PREPARATORY ACADEMY, UT
 BAER CANYON HIGH SCHOOL FOR SPORTS &
 MEDICAL SCIENCES, UT
 BEAR RIVER CHARTER SCHOOL, UT
 BEAVER SCHOOL DISTRICT, UT
 BEEHIVE SCIENCE & TECHNOLOGY ACADEMY
 (BSTA) , UT
 BOX ELDER SCHOOL DISTRICT, UT
 CBA CENTER, UT
 CACHE SCHOOL DISTRICT, UT
 CANYON RIM ACADEMY, UT
 CANYONS DISTRICT, UT
 CARBON SCHOOL DISTRICT, UT
 CHANNING HALL, UT
 CHARTER SCHOOL LEWIS ACADEMY, UT

CITY ACADEMY, UT
 DAGGETT SCHOOL DISTRICT, UT
 DAVINCI ACADEMY, UT
 DAVIS DISTRICT, UT
 DUAL IMMERSION ACADEMY, UT
 DUCHESNE SCHOOL DISTRICT, UT
 EARLY LIGHT ACADEMY AT DAYBREAK, UT
 EAST HOLLYWOOD HIGH, UT
 EDITH BOWEN LABORATORY SCHOOL, UT
 EMERSON ALCOTT ACADEMY, UT
 EMERY SCHOOL DISTRICT, UT
 ENTHEOS ACADEMY, UT
 EXCELSIOR ACADEMY, UT
 FAST FORWARD HIGH, UT
 FREEDOM ACADEMY, UT
 GARFIELD SCHOOL DISTRICT, UT
 GATEWAY PREPARATORY ACADEMY, UT
 GEORGE WASHINGTON ACADEMY, UT
 GOOD FOUNDATION ACADEMY, UT
 GRAND SCHOOL DISTRICT, UT
 GRANITE DISTRICT, UT
 GUADALUPE SCHOOL, UT
 HAWTHORN ACADEMY, UT
 INTECH COLLEGIATE HIGH SCHOOL, UT
 IRON SCHOOL DISTRICT, UT
 ITINERIS EARLY COLLEGE HIGH, UT
 JOHN HANCOCK CHARTER SCHOOL, UT
 JORDAN DISTRICT, UT
 JUAB SCHOOL DISTRICT, UT
 KANE SCHOOL DISTRICT, UT
 KARL G MAESER PREPARATORY ACADEMY, UT
 LAKEVIEW ACADEMY, UT
 LEGACY PREPARATORY ACADEMY, UT
 LIBERTY ACADEMY, UT
 LINCOLN ACADEMY, UT
 LOGAN SCHOOL DISTRICT, UT
 MARIA MONTESSORI ACADEMY, UT
 MERIT COLLEGE PREPARATORY ACADEMY, UT
 MILLARD SCHOOL DISTRICT, UT
 MOAB CHARTER SCHOOL, UT
 MONTICELLO ACADEMY, UT
 MORGAN SCHOOL DISTRICT, UT
 MOUNTAINVILLE ACADEMY, UT
 MURRAY SCHOOL DISTRICT, UT
 NAVIGATOR POINTE ACADEMY, UT
 NEBO SCHOOL DISTRICT, UT
 NO UT ACAD FOR MATH ENGINEERING & SCIENCE
 (NUAMES), UT
 NOAH WEBSTER ACADEMY, UT
 NORTH DAVIS PREPARATORY ACADEMY, UT
 NORTH SANPETE SCHOOL DISTRICT, UT
 NORTH STAR ACADEMY, UT
 NORTH SUMMIT SCHOOL DISTRICT, UT
 ODYSSEY CHARTER SCHOOL, UT
 OGDEN PREPARATORY ACADEMY, UT
 OGDEN SCHOOL DISTRICT, UT
 OPEN CLASSROOM, UT
 OPEN HIGH SCHOOL OF UTAH, UT
 OQUIRRH MOUNTAIN CHARTER SCHOOL, UT
 PARADIGM HIGH SCHOOL, UT
 PARK CITY SCHOOL DISTRICT, UT
 PINNACLE CANYON ACADEMY, UT
 PIUTE SCHOOL DISTRICT, UT
 PROVIDENCE HALL, UT
 PROVO SCHOOL DISTRICT, UT

QUAIL RUN PRIMARY SCHOOL, UT
 QUEST ACADEMY, UT
 RANCHES ACADEMY, UT
 REAGAN ACADEMY, UT
 RENAISSANCE ACADEMY, UT
 RICH SCHOOL DISTRICT, UT
 ROCKWELL CHARTER HIGH SCHOOL, UT
 SALT LAKE ARTS ACADEMY, UT
 SALT LAKE CENTER FOR SCIENCE EDUCATION, UT
 SALT LAKE SCHOOL DISTRICT, UT
 SALT LAKE SCHOOL FOR THE PERFORMING ARTS,
 UT
 SAN JUAN SCHOOL DISTRICT, UT
 SEVIER SCHOOL DISTRICT, UT
 SOLDIER HOLLOW CHARTER SCHOOL, UT
 SOUTH SANPETE SCHOOL DISTRICT, UT
 SOUTH SUMMIT SCHOOL DISTRICT, UT
 SPECTRUM ACADEMY, UT
 SUCCESS ACADEMY, UT
 SUCCESS SCHOOL, UT
 SUMMIT ACADEMY, UT
 SUMMIT ACADEMY HIGH SCHOOL, UT
 SYRACUSE ARTS ACADEMY, UT
 THOMAS EDISON - NORTH, UT
 TIMPANOGOS ACADEMY, UT
 TINTIC SCHOOL DISTRICT, UT
 TOOEELE SCHOOL DISTRICT, UT
 TUACAHN HIGH SCHOOL FOR THE PERFORMING
 ARTS, UT
 UINTAH RIVER HIGH, UT
 UINTAH SCHOOL DISTRICT, UT
 UTAH CONNECTIONS ACADEMY, UT
 UTAH COUNTY ACADEMY OF SCIENCE, UT
 UTAH ELECTRONIC HIGH SCHOOL, UT
 UTAH SCHOOLS FOR DEAF & BLIND, UT
 UTAH STATE OFFICE OF EDUCATION, UT
 UTAH VIRTUAL ACADEMY, UT
 VENTURE ACADEMY, UT
 VISTA AT ENTRADA SCHOOL OF PERFORMING
 ARTS AND TECHNOLOGY, UT
 WALDEN SCHOOL OF LIBERAL ARTS, UT
 WASATCH PEAK ACADEMY, UT
 WASATCH SCHOOL DISTRICT, UT
 WASHINGTON SCHOOL DISTRICT, UT
 WAYNE SCHOOL DISTRICT, UT
 WEBER SCHOOL DISTRICT, UT
 WEILENMANN SCHOOL OF DISCOVERY, UT

HIGHER EDUCATION

ARGOSY UNIVERSITY
 BATON ROUGE COMMUNITY COLLEGE, LA
 BIRTHINGWAY COLLEGE OF MIDWIFERY
 BLUE MOUNTAIN COMMUNITY COLLEGE
 BRIGHAM YOUNG UNIVERSITY - HAWAII
 CENTRAL OREGON COMMUNITY COLLEGE
 CENTENARY COLLEGE OF LOUISIANA
 CHEMEKETA COMMUNITY COLLEGE
 CLACKAMAS COMMUNITY COLLEGE
 COLLEGE OF THE MARSHALL ISLANDS
 COLUMBIA GORGE COMMUNITY COLLEGE
 CONCORDIA UNIVERSITY
 GEORGE FOX UNIVERSITY
 KLAMATH COMMUNITY COLLEGE DISTRICT
 LANE COMMUNITY COLLEGE
 LEWIS AND CLARK COLLEGE

LINFIELD COLLEGE
 LINN-BENTON COMMUNITY COLLEGE
 LOUISIANA COLLEGE, LA
 LOUISIANA STATE UNIVERSITY
 LOUISIANA STATE UNIVERSITY HEALTH SERVICES
 MARYLHURST UNIVERSITY
 MT. HOOD COMMUNITY COLLEGE
 MULTNOMAH BIBLE COLLEGE
 NATIONAL COLLEGE OF NATURAL MEDICINE
 NORTHWEST CHRISTIAN COLLEGE
 OREGON HEALTH AND SCIENCE UNIVERSITY
 OREGON INSTITUTE OF TECHNOLOGY
 OREGON STATE UNIVERSITY
 OREGON UNIVERSITY SYSTEM
 PACIFIC UNIVERSITY
 PIONEER PACIFIC COLLEGE
 PORTLAND COMMUNITY COLLEGE
 PORTLAND STATE UNIVERSITY
 REED COLLEGE
 RESEARCH CORPORATION OF THE UNIVERSITY OF
 HAWAII
 ROGUE COMMUNITY COLLEGE
 SOUTHEASTERN LOUISIANA UNIVERSITY
 SOUTHERN OREGON UNIVERSITY (OREGON
 UNIVERSITY SYSTEM)
 SOUTHWESTERN OREGON COMMUNITY COLLEGE
 TULANE UNIVERSITY
 TILLAMOOK BAY COMMUNITY COLLEGE
 UMPQUA COMMUNITY COLLEGE
 UNIVERSITY OF HAWAII BOARD OF REGENTS
 UNIVERSITY OF HAWAII-HONOLULU COMMUNITY
 COLLEGE
 UNIVERSITY OF OREGON-GRADUATE SCHOOL
 UNIVERSITY OF PORTLAND
 UNIVERSITY OF NEW ORLEANS
 WESTERN OREGON UNIVERSITY
 WESTERN STATES CHIROPRACTIC COLLEGE
 WILLAMETTE UNIVERSITY
 XAVIER UNIVERSITY
 UTAH SYSTEM OF HIGHER EDUCATION, UT
 UNIVERSITY OF UTAH, UT
 UTAH STATE UNIVERSITY, UT
 WEBER STATE UNIVERSITY, UT
 SOUTHERN UTAH UNIVERSITY, UT
 SNOW COLLEGE, UT
 DIXIE STATE COLLEGE, UT
 COLLEGE OF EASTERN UTAH, UT
 UTAH VALLEY UNIVERSITY, UT
 SALT LAKE COMMUNITY COLLEGE, UT
 UTAH COLLEGE OF APPLIED TECHNOLOGY, UT

STATE AGENCIES

ADMIN. SERVICES OFFICE
 BOARD OF MEDICAL EXAMINERS
 HAWAII CHILD SUPPORT ENFORCEMENT AGENCY
 HAWAII DEPARTMENT OF TRANSPORTATION
 HAWAII HEALTH SYSTEMS CORPORATION
 OFFICE OF MEDICAL ASSISTANCE PROGRAMS
 OFFICE OF THE STATE TREASURER
 OREGON BOARD OF ARCHITECTS
 OREGON CHILD DEVELOPMENT COALITION
 OREGON DEPARTMENT OF EDUCATION
 OREGON DEPARTMENT OF FORESTRY
 OREGON DEPT OF TRANSPORTATION
 OREGON DEPT. OF EDUCATION

OREGON LOTTERY
OREGON OFFICE OF ENERGY
OREGON STATE BOARD OF NURSING
OREGON STATE DEPT OF CORRECTIONS
OREGON STATE POLICE
OREGON TOURISM COMMISSION
OREGON TRAVEL INFORMATION COUNCIL
SANTIAM CANYON COMMUNICATION CENTER
SEIU LOCAL 503, OPEU
SOH- JUDICIARY CONTRACTS AND PURCH
STATE DEPARTMENT OF DEFENSE, STATE OF
HAWAII
STATE OF HAWAII
STATE OF HAWAII, DEPT. OF EDUCATION
STATE OF LOUISIANA
STATE OF LOUISIANA DEPT. OF EDUCATION
STATE OF LOUISIANA, 26TH JUDICIAL DISTRICT
ATTORNEY
STATE OF UTAH

EXAMPLE

Attachments

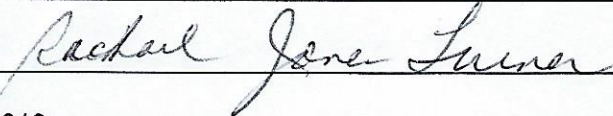
Attachment A. Addenda Acknowledgments

RECEIPT OF ADDENDUM ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Xerox Corporation

Contact Person Rachael Jones Turner

Signature 

Date 11/8/2019

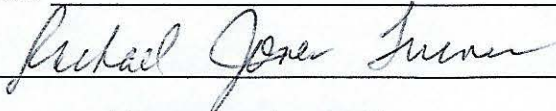
Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

RECEIPT OF ADDENDUM NO. 2 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Xerox Corporation

Contact Person Rachael Jones Turner

Signature 

Date November 14, 2019

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

RECEIPT OF ADDENDUM NO. 3 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Xerox Corporation

Contact Person Rachael Jones Turner

Signature *Rachael Jones Turner*

Date 11/14/2019

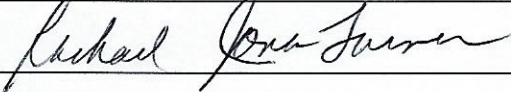
Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

RECEIPT OF ADDENDUM NO. 4 ACKNOWLEDGEMENT

Offeror shall acknowledge this addendum by signing below and include in their proposal response.

Company Name Xerox Corporation

Contact Person Rachael Jones Turner

Signature 

Date 11/19/2019

Crystal Wallace
Region 4 Education Service Center
Business Operations Specialist

Attachment B. Pricing Exhibit

Region 4 ESC RFP 19-11

STATE/LOCAL PURCHASE PRICING EXHIBIT

Customer Education/Analyst Services are NOT included in pricing.

Product	Description	List Price	Contract Price	% Discount
COPIER DUPLICATOR				
D110CP	D110 COPIER/PRINTR	56,500	28,886	48.87%
_ BYPASS	BYPASS CHUTE	350	350	0.00%
_ EBMNOFEED	FOR ESPRESSO WO FD	0	0	0.00%
_ EBMNOFIN	FOR ESPRESSO WO FIN	0	0	0.00%
_ HIGHCAPFD	HI CAP FEEDER	2,700	2,500	7.41%
_ INSTSEUR	SECURE ACCESS INST	120	120	0.00%
_ INSTSTD	NONSECURE ACC INST	0	0	0.00%
_ INTERFACE	INTERFACE MODULE	2,000	2,000	0.00%
_ MLA	D4 STAPLER FINISHR	6,550	5,198	20.64%
_ OVRSZHCF	OVERSIZED HCF	4,000	4,000	0.00%
_ OVRSZHF2	2T OVRSZ HICAP FDR	6,500	6,500	0.00%
_ STACKER	HIGH CAPACITY STKR	13,000	12,338	5.09%
_ STDFINPLS	PART FIN INTRFACE	12,000	10,500	12.50%
_ TAPE-BIND	TAPE BINDER	15,000	12,600	16.00%
_ TKX	BOOKLET FINISHER	11,800	9,345	20.81%
_ ADV-PUNCH	GBC ADVANCE PUNCH	12,400	8,925	28.02%
_ CAC-KIT	COM ACC CRD ENB KT	199	199	0.00%
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ GIGABIT	GIGABIT ETHERNT KT	400	400	0.00%
_ GROUNDESD	ESD PROTECTION KIT	0	0	0.00%
_ HCSUIFA	HCS UI FX ANGLE KT	0	0	0.00%
_ INTEGSFT	INTEGRATD SQ TRIMR	15,000	11,025	26.50%
_ LEFT-UI	LEFT UI KIT	85	85	0.00%
_ LUI2TOHCF	HCF 2T FCW UI MNT	0	0	0.00%
_ MUA	D3 C/Z FOLDER	5,700	4,305	24.47%
_ NBV	HCS DOLLY CART	995	995	0.00%
_ PDFKIT2	PDF KIT	2,850	2,850	0.00%
_ SA-HID125	SECURE ACC W/HD125	895	895	0.00%
_ SA-MAGSTR	SECURE ACC W/MAGST	795	795	0.00%
_ SA-MIFARE	SECURE ACC W/MIFAR	895	895	0.00%
_ SA1-HID2	HID RDR USB VERSN	695	695	0.00%
_ SA1-MAG2	MAGSTRIPE RDR USB	595	595	0.00%
_ SA1-MIF2	MIFARE HID I CLASS	695	695	0.00%
_ SECRWATR	SECURE WTRMRK KIT	995	995	0.00%
_ STAPLER2	CONVENIENCE STPLR	299	299	0.00%
_ USBHUB	USB HUB KIT	150	150	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ XSISED9B	IOT XTRA DRV IN KT	1,500	1,500	0.00%
_ XSISRH9B	IOT ONLY RHD IN KT	3,000	3,000	0.00%
D125CP	D125 COPIER/PRINTR	69,500	33,395	51.95%
_ BYPASS	BYPASS CHUTE	350	350	0.00%

_ EBMNOFEED	FOR ESPRESSO WO FD	0	0	0.00%
_ EBMNOFIN	FOR ESPRESSO WO FIN	0	0	0.00%
_ HIGHCAPFD	HI CAP FEEDER	2,700	2,500	7.41%
_ INSTSECUR	SECURE ACCESS INST	120	120	0.00%
_ INSTSTD	NONSECURE ACC INST	0	0	0.00%
_ INTERFACE	INTERFACE MODULE	2,000	2,000	0.00%
_ MLA	D4 STAPLER FINISHR	6,550	5,198	20.64%
_ OVRSZHC	OVERSIZED HCF	4,000	4,000	0.00%
_ OVRSZHF2	2T OVRSZ HICAP FDR	6,500	6,500	0.00%
_ STACKER	HIGH CAPACITY STKR	13,000	12,338	5.09%
_ STDFINPLS	PART FIN INTRFACE	12,000	10,500	12.50%
_ TAPE-BIND	TAPE BINDER	15,000	12,600	16.00%
_ TKX	BOOKLET FINISHER	11,800	9,345	20.81%
_ ADV-PUNCH	GBC ADVANCE PUNCH	12,400	8,925	28.02%
_ CAC-KIT	COM ACC CRD ENB KT	199	199	0.00%
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ GIGABIT	GIGABIT ETHERNT KT	400	400	0.00%
_ GROUNDESD	ESD PROTECTION KIT	0	0	0.00%
_ HCSUIFA	HCS UI FX ANGLE KT	0	0	0.00%
_ INTEGRSFT	INTEGRATD SQ TRIMR	15,000	11,025	26.50%
_ LEFT-UI	LEFT UI KIT	85	85	0.00%
_ LUI2TOHCF	HCF 2T FCW UI MNT	0	0	0.00%
_ MUA	D3 C/Z FOLDER	5,700	4,305	24.47%
_ NBV	HCS DOLLY CART	995	995	0.00%
_ PDFKIT2	PDF KIT	2,850	2,850	0.00%
_ SA-HID125	SECURE ACC W/HD125	895	895	0.00%
_ SA-MAGSTR	SECURE ACC W/MAGST	795	795	0.00%
_ SA-MIFARE	SECURE ACC W/MIFAR	895	895	0.00%
_ SA1-HID2	HID RDR USB VERSN	695	695	0.00%
_ SA1-MAG2	MAGSTRIPE RDR USB	595	595	0.00%
_ SA1-MIF2	MIFARE HID I CLASS	695	695	0.00%
_ SECRWATR	SECURE WTRMRK KIT	995	995	0.00%
_ STAPLER2	CONVENIENCE STPLR	299	299	0.00%
_ USBHUB	USB HUB KIT	150	150	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ XSISED9B	IOT XTRA DRV IN KT	1,500	1,500	0.00%
_ XSISRH9B	IOT ONLY RHD IN KT	3,000	3,000	0.00%
D136CP	D136 COPIER/PRINTR	82,000	46,221	43.63%
_ BYPASS	BYPASS CHUTE	350	350	0.00%
_ HICAP136	HIGH CAPACITY FEED	2,700	2,625	2.78%
_ INSTSECUR	SECURE ACCESS INST	120	120	0.00%
_ INSTSTD	NONSECURE ACC INST	0	0	0.00%
_ MLA	D4 STAPLER FINISHR	6,550	5,198	20.64%
_ OVRSZHF2	2T OVRSZ HICAP FDR	6,500	6,500	0.00%
_ STACKER	HIGH CAPACITY STKR	13,000	12,338	5.09%
_ STDFINPLS	PART FIN INTRFACE	12,000	10,500	12.50%
_ TAPE-BIND	TAPE BINDER	15,000	12,600	16.00%

_ TKX	BOOKLET FINISHER	11,800	9,345	20.81%
_ ADV-PUNCH	GBC ADVANCE PUNCH	12,400	8,925	28.02%
_ CAC-KIT	COM ACC CRD ENB KT	199	199	0.00%
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ GIGABIT	GIGABIT ETHERNT KT	400	400	0.00%
_ GROUNDESD	ESD PROTECTION KIT	0	0	#DIV/0!
_ HCSUIFA	HCS UI FX ANGLE KT	0	0	#DIV/0!
_ INTEGRSFT	INTEGRATD SQ TRIMR	15,000	11,025	26.50%
_ LEFT-UI	LEFT UI KIT	85	85	0.00%
_ LUI2TOHCF	HCF 2T FCW UI MNT	0	0	#DIV/0!
_ MUA	D3 C/Z FOLDER	5,700	4,305	24.47%
_ NBV	HCS DOLLY CART	995	995	0.00%
_ PDFKIT2	PDF KIT	2,850	2,850	0.00%
_ SA-HID125	SECURE ACC W/HD125	895	895	0.00%
_ SA-MAGSTR	SECURE ACC W/MAGST	795	795	0.00%
_ SA-MIFARE	SECURE ACC W/MIFAR	895	895	0.00%
_ SA1-HID2	HID RDR USB VERSN	695	695	0.00%
_ SA1-MAG2	MAGSTRIPE RDR USB	595	595	0.00%
_ SA1-MIF2	MIFARE HID I CLASS	695	695	0.00%
_ SECRWATR	SECURE WTRMRK KIT	995	995	0.00%
_ STAPLER2	CONVENIENCE STPLR	299	299	0.00%
_ USBHUB	USB HUB KIT	150	150	0.00%
D95CP	D95 COPIER/PRINTER	46,500	18,774	59.63%
_ BYPASS	BYPASS CHUTE	350	350	0.00%
_ EBMNOFEED	FOR ESPRESSO WO FD	0	0	0.00%
_ EBMNOFIN	FOR ESPRESSO WO FIN	0	0	0.00%
_ HIGHCAPFD	HI CAP FEEDER	2,700	2,500	7.41%
_ INSTSECU	SECURE ACCESS INST	120	120	0.00%
_ INSTSTD	NONSECURE ACC INST	0	0	0.00%
_ MLA	D4 STAPLER FINISHR	6,550	5,198	20.64%
_ OVRSZHCF	OVERSIZED HCF	4,000	4,000	0.00%
_ TKX	BOOKLET FINISHER	11,800	9,345	20.81%
_ 100PPMKIT	100 PPM KIT	0	0	0.00%
_ 95PPMKIT	95 PPM KIT	0	0	0.00%
_ CAC-KIT	COM ACC CRD ENB KT	199	199	0.00%
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ GIGABIT	GIGABIT ETHERNT KT	400	400	0.00%
_ GROUNDESD	ESD PROTECTION KIT	0	0	0.00%
_ INTEGRSFT	INTEGRATD SQ TRIMR	15,000	11,025	26.50%
_ LEFT-UI	LEFT UI KIT	85	85	0.00%
_ MUA	D3 C/Z FOLDER	5,700	4,305	24.47%
_ PDFKIT2	PDF KIT	2,850	2,850	0.00%
_ SA-HID125	SECURE ACC W/HD125	895	895	0.00%
_ SA-MAGSTR	SECURE ACC W/MAGST	795	795	0.00%
_ SA-MIFARE	SECURE ACC W/MIFAR	895	895	0.00%
_ SA1-HID2	HID RDR USB VERSN	695	695	0.00%
_ SA1-MAG2	MAGSTRIPE RDR USB	595	595	0.00%

_ SA1-MIF2	MIFARE HID I CLASS	695	695	0.00%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SECRWATR	SECURE WTRMRK KIT	995	995	0.00%
_ STAPLER2	CONVENIENCE STPLR	299	299	0.00%
_ USBHUB	USB HUB KIT	150	150	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
FFSRVR136	FREEFLOW PRINT SVR	18,500	16,427	11.21%
_ CP136NBL	D136 CP SVR LICENS	0	0	0.00%
_ P136NBL	D136 PRTSVR LICENS	0	0	0.00%
_ B5L	CONTROLLER STAND	250	250	0.00%
_ IPDSW1	IPDS SW LICENSE	10,000	7,875	21.25%
_ LCDSSW	LCDS SW LICENSE	10,000	7,875	21.25%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ VIGROUPA	FF VI COMPOSE	5,000	2,625	47.50%
_ XSISED4G	95/110/125 FF XTRA	1,900	1,900	0.00%
_ XSISRH4G	95/110/125 FF RHD	6,000	6,000	0.00%
COLOR PRODUCTS				
E2P	CONVERSION KIT	2,500	2,494	0.24%
DOCUMENT CENTRE				
AUTOSTR	AUTOSTORE	1	1	0.00%
AUTOSTRX	AUTOSTORE EXPRESS	1	1	0.00%
_ 2BK	AUTOSTORE 1 DEV	1,275	1,138	10.75%
_ 3BK	AUTOSTORE 10 DEV	11,220	10,014	10.75%
_ 4BK	ASTORE USER CLIENT	1,275	1,138	10.75%
_ 4TA	AUTOSTORE 100 DEV	99,450	88,760	10.75%
_ 5TA	OUTPUT MAN 1 DEV	898	801	10.80%
_ 6TA	OUTPUT MAN 10 DEV	7,453	6,652	10.75%
_ 7TA	OUTPUT MAN 100 DEV	44,900	40,073	10.75%
_ 8TA	OUTPUT MAN NETWORK	599	534	10.85%
_ 3TA	AS EXPS 100 DEVICE	71,370	63,698	10.75%
_ 7BH	AS EXPSS 1 DEVICE	915	817	10.71%
_ 8BH	AS EXPSS 10 DEVICE	8,052	7,186	10.76%
_ 9BH	ASTORE USER CLIENT	1,275	1,138	10.75%
B7025D2	XEROX B7025D	6,100	2,893	52.57%
B7025H2	XEROX B7025H	8,100	4,998	38.30%
B7025S2	XEROX B7025S	7,100	4,109	42.13%
_ NO-PS3	NO POST SCRIPT	0	0	0.00%
_ PSCRIPT3	POSTSCRIPT	450	450	0.00%
_ ADDTRAY	ADDITIONAL TRAY	499	315	36.87%
_ CARDRDR	CARD READER	59	59	0.00%
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0.00%
_ DUALCT	DUAL CATCHTRAY	100	100	0.00%
_ ENVELTRAY	ENVELOPE TRAY	349	314	10.03%

_ FAX-1LIN	1 LINE FAX	1,095	734	32.97%
_ FAX-3LIN	3 LINE FAX	1,495	1,311	12.31%
_ FIDKIT	FOREIGN INTERFACE	349	349	0.00%
_ FOIPFAX	FAX OVER IP	1,095	940	14.16%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HDD70	HARD DISK DRIVE	600	420	30.00%
_ INTFIN	INTEGRATED FINISHR	999	891	10.81%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR1	SIPRNET W/READER	299	261	12.71%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ OFFINLX	OFFICE FINISHER LX	1,999	1,049	47.52%
B7030D2	XEROX B7030D	7,100	3,503	50.66%
B7030H2	XEROX B7030H	9,100	5,619	38.25%
B7030S2	XEROX B7030S	8,100	4,729	41.62%
B7035D2	XEROX B7035D	8,100	4,316	46.72%
B7035H2	XEROX B7035H	10,100	6,487	35.77%
B7035S2	XEROX B7035S	9,100	5,598	38.48%
_ NO-PS3	NO POST SCRIPT	0	0	0.00%
_ PSCRIPT3	POSTSCRIPT	450	450	0.00%
_ ADDTRAY	ADDITIONAL TRAY	499	315	36.87%
_ CARDRDR	CARD READER	59	59	0.00%
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0.00%
_ DUALCT	DUAL CATCHTRAY	100	100	0.00%
_ ENVELTRAY	ENVELOPE TRAY	349	314	10.03%
_ FAX-1LIN	1 LINE FAX	1,095	734	32.97%
_ FAX-3LIN	3 LINE FAX	1,495	1,311	12.31%
_ FIDKIT	FOREIGN INTERFACE	349	349	0.00%
_ FOIPFAX	FAX OVER IP	1,095	940	14.16%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HDD70	HARD DISK DRIVE	600	420	30.00%
_ INTFIN	INTEGRATED FINISHR	999	891	10.81%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%

_	SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_	SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_	SIPR-RDR1	SIPRNET W/READER	299	261	12.71%
_	UNICODE	INTL PRINTING KIT	299	299	0.00%
_	VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_	VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_	VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_	VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_	VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_	WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_	FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_	FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_	HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_	OFFINLX	OFFICE FINISHER LX	1,999	1,049	47.52%
	B8045H2	XEROX B8045H	14,820	9,855	33.50%
_	OCT-B80	OUTPUT CATCH TRAY	400	105	73.75%
_	OFC-B80	OFFICE FINISHER	2,500	1,103	55.88%
_	OFCBM-B80	OFFICE FINISHER/BM	4,500	2,678	40.49%
_	CONVSTPL3	CONVENIENCE STAPLR	225	225	0.00%
_	ENVKIT2	ENVELOPE TRAY	199	199	0.00%
_	FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_	FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_	HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_	HICAPFDR	HIGH CAPACITY FDR	2,200	1,570	28.64%
_	MCAFEIIC	MCAFE INTEGRIT KIT	499	499	0.00%
_	RFID-B80	RFID CARD READER	279	252	9.68%
_	SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_	SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_	SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_	SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_	SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_	SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_	UNICODE	INTL PRINTING KIT	299	299	0.00%
_	VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_	VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_	VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_	VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_	VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_	WC59FI	FOREIGN INTERFACE	175	175	0.00%
_	WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_	XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_	2HPLGL	2 HOLE PUNCH KIT	795	520	34.59%
_	3HOLEPCH	3 HOLE PUNCH KIT	795	520	34.59%
	B8055H2	XEROX B8055H	19,345	13,141	32.07%
_	OCT-B80	OUTPUT CATCH TRAY	400	105	73.75%
_	OFC-B80	OFFICE FINISHER	2,500	1,103	55.88%
_	OFCBM-B80	OFFICE FINISHER/BM	4,500	2,678	40.49%

_ CONVSTPL3	CONVENIENCE STAPLR	225	225	0.00%
_ ENVKIT2	ENVELOPE TRAY	199	199	0.00%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HICAPFDR	HIGH CAPACITY FDR	2,200	1,570	28.64%
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ RFID-B80	RFID CARD READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WC59FI	FOREIGN INTERFACE	175	175	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ 2HPLGL	2 HOLE PUNCH KIT	795	520	34.59%
_ 3HOLEPCH	3 HOLE PUNCH KIT	795	520	34.59%
B8065H2	XEROX B8065H	24,845	16,526	33.48%
_ HVFIN	HIGH VOL FINISHER	4,750	2,205	53.58%
_ HVFIN-BM	HIGH VOL FIN/BM	6,250	4,305	31.12%
_ OCT-B80	OUTPUT CATCH TRAY	400	105	73.75%
_ OFC-B80	OFFICE FINISHER	2,500	1,103	55.88%
_ OFCBM-B80	OFFICE FINISHER/BM	4,500	2,678	40.49%
_ CONVSTPL3	CONVENIENCE STAPLR	225	225	0.00%
_ ENVKIT2	ENVELOPE TRAY	199	199	0.00%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCF-SEF	SHORT EDGE FEEDER	1,000	1,000	0.00%
_ HCF-SEL	SHORT EDGE FEEDER	1,000	1,000	0.00%
_ HICAPFDR	HIGH CAPACITY FDR	2,200	1,570	28.64%
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ RFID-B80	RFID CARD READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%

_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WC59FI	FOREIGN INTERFACE	175	175	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ 2HPLGL	2 HOLE PUNCH KIT	795	520	34.59%
_ 3HOLEPCH	3 HOLE PUNCH KIT	795	520	34.59%
_ 3HP-HVF	3 HOLE PUNCHER	795	520	34.59%
B8075H2	XEROX B8075H	29,395	18,864	35.83%
_ HVFIN	HIGH VOL FINISHER	4,750	2,205	53.58%
_ HVFIN-BM	HIGH VOL FIN/BM	6,250	4,305	31.12%
_ OCT-B80	OUTPUT CATCH TRAY	400	105	73.75%
_ OFC-B80	OFFICE FINISHER	2,500	1,103	55.88%
_ OFCBM-B80	OFFICE FINISHER/BM	4,500	2,678	40.49%
_ CONVSTPL3	CONVENIENCE STAPLR	225	225	0.00%
_ ENVKIT2	ENVELOPE TRAY	199	199	0.00%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCF-SEF	SHORT EDGE FEEDER	1,000	1,000	0.00%
_ HCF-SEL	SHORT EDGE FEEDER	1,000	1,000	0.00%
_ HICAPFDR	HIGH CAPACITY FDR	2,200	1,570	28.64%
_ MCAFEIIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ RFID-B80	RFID CARD READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WC59FI	FOREIGN INTERFACE	175	175	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ 2HPLGL	2 HOLE PUNCH KIT	795	520	34.59%
_ 3HOLEPCH	3 HOLE PUNCH KIT	795	520	34.59%
_ 3HP-HVF	3 HOLE PUNCHER	795	520	34.59%
B8090H2	XEROX B8090H	38,745	21,008	45.78%

_ HVFIN	HIGH VOL FINISHER	4,750	2,205	53.58%
_ HVFIN-BM	HIGH VOL FIN/BM	6,250	4,305	31.12%
_ CONVSTPL3	CONVENIENCE STAPLR	225	225	0.00%
_ ENVKIT2	ENVELOPE TRAY	199	199	0.00%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCF-SEF	SHORT EDGE FEEDER	1,000	1,000	0.00%
_ HCF-SEL	SHORT EDGE FEEDER	1,000	1,000	0.00%
_ HICAPFDR	HIGH CAPACITY FDR	2,200	1,570	28.64%
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ RFID-B80	RFID CARD READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WC59FI	FOREIGN INTERFACE	175	175	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ 2HPLGL	2 HOLE PUNCH KIT	795	520	34.59%
_ 3HP-HVF	3 HOLE PUNCHER	795	520	34.59%
DCSHREDU	DOCUSHARE EDUCATN	2,000	1,995	0.25%
DCSHRENT	DOCUSHARE ENTERPRS	20,000	19,950	0.25%
DCSHREXP	DOCUSHARE EXPRESS	1,500	1,418	5.47%
DCSHR66	DOCUSHARE STANDARD	3,000	2,993	0.23%
_ KB8	EDU-DS 1000 USER	15,000	14,963	0.25%
_ KX0	EDU-DS 100USER CAL	3,000	3,000	0.00%
_ UA4	EDU-DS 10 USER CAL	1,000	1,000	0.00%
_ UA5	EDU-DS500 USER CAL	10,000	10,000	0.00%
_ UA6	EDU-DS5000USER CAL	75,000	74,813	0.25%
_ EA9	ADTL EDU SERVER	5,000	5,000	0.00%
_ EB1	QUICKSEARCH UI	2,000	2,000	0.00%
_ EB3	SERVER EXPANSN KIT	13,000	12,968	0.25%
_ EB4	EFORMS ENBLE EDU	10,000	10,000	0.00%
_ FOX	CK4DS 10 MFP	1,800	1,785	0.83%
_ F1X	CK4DS 100 MFP	17,000	16,958	0.25%
_ F3X	CK4DS 500 MFP	80,000	79,800	0.25%
_ F8B	CK4DS 1 MFP	200	200	0.00%
_ F9B	CK4DS 5 MFP	950	950	0.00%

_ KB5	CPX INSTR 50 USR	10,000	10,000	0.00%
_ KB6	CPX INSTR 500USR	40,000	39,900	0.25%
_ MA4	EDU READONLY 10USR	1,000	1,000	0.00%
_ MA5	EDU READONLY100USR	5,000	5,000	0.00%
_ UA8	EDUCNTRULEMGR10CPX	3,000	3,000	0.00%
_ VB4	EDUREAD5000USERCAL	25,000	24,938	0.25%
_ 3AT	APP CONNECTOR	5,000	4,988	0.24%
_ 6AY	CONTENT RULES MGR	7,500	7,500	0.00%
_ DB9	DS V6.6 10 USER CL	1,500	1,500	0.00%
_ DX0	DS V6.6 100 USER	12,500	12,469	0.25%
_ DX7	CONTNT ENCRYPT ENB	7,500	7,500	0.00%
_ EA0	DCSHR ARCHIVE SVR	7,500	7,500	0.00%
_ EA2	DS SVR LIC STAGING	6,000	6,000	0.00%
_ EA3	DCSHARE EFRMS ENBL	13,000	12,968	0.25%
_ EA7	CPX CAL 10-USER	5,000	5,000	0.00%
_ EB0	DOCUSHARE 6.6 OCR	4,000	4,000	0.00%
_ EB2	RECORDS MGNT	10,000	9,975	0.25%
_ KB0	PUBLIC WEB ACCESS	20,000	19,950	0.25%
_ KB1	READONLY CAL 10USR	750	750	0.00%
_ KB2	READONLY CAL100USR	5,000	5,000	0.00%
_ KB3	EFORMS AUTH STUDIO	3,000	3,000	0.00%
_ KB4	DS CAL RECORDS MGT	5,500	5,500	0.00%
_ KX1	ABBYY FLXCPFUL300K	24,000	23,940	0.25%
_ KX2	ABBYY FLXCPFUL600K	36,000	35,910	0.25%
_ KX3	ABBYY FLXCPFUL1.2M	56,000	55,860	0.25%
_ KX4	ABBYY FLXCPTFD300K	12,000	11,970	0.25%
_ KX5	ABBYY FLXCPTFUL60K	9,000	9,000	0.00%
_ KX7	RECOG SVR 100K PPY	2,000	2,000	0.00%
_ UA7	GUEST CAL 20 USER	3,000	3,000	0.00%
_ UA9	ABBYYFLXCPTFXD120K	7,500	7,500	0.00%
_ UB0	ABBYYFLXCPTFXD600K	14,000	13,965	0.25%
_ VA0	ABBYYFLXCPTFXD1.2M	18,000	17,955	0.25%
_ VA4	ABBYYRECOGSVR300K	3,000	3,000	0.00%
_ VA5	ABBYYRECOGSVR500K	4,300	4,300	0.00%
_ VA6	ABBYYRECOGSVR1M	7,500	7,500	0.00%
_ VA7	ABBYYRECOGSVRNOLMT	12,000	11,970	0.25%
_ DX8	CNT RLS MNGR 10CPX	7,500	7,500	0.00%
_ DX9	DOC LIFE CYCLE	5,000	5,000	0.00%
_ EA1	DCSHR FEDERTN 1SVR	1,000	1,000	0.00%
_ EA4	EMAIL AGENT	2,000	2,000	0.00%
_ EA5	CUSTOM WORKFLOWS	5,000	5,000	0.00%
_ EA6	PARTNTED CNT STRGE	5,000	5,000	0.00%
XWS-SVR	WORKPLACE SUITE	15	15	0.00%
_ PSWKFLOW	PRINTSAFE WORKFLOW	185	185	0.00%
_ XWS-MPB	MOB PRINT WF BASIC	185	185	0.00%
_ XWS-MPP	MOB PRINT WF PREM	885	885	0.00%
_ CONSEC	CONTENT SECURITY	200	200	0.00%

_ DWZ	MS OFFICE CONVRSN	900	900	0.00%
_ MPSREPORT	MPS REPORTING	10	10	0.00%
_ 2XP	2 CONNECTOR PACK	199	199	0.00%
_ 3XP	12 CONNECTOR PACK	999	996	0.30%
_ 4XP	30 CONNECTOR PACK	2,499	2,204	11.80%
_ 5XP	75 CONNECTOR PACK	5,899	5,144	12.80%
_ 6XP	200 CONNECTOR PACK	14,499	11,550	20.34%
_ 7XP	300 CONNECTOR PACK	19,999	16,538	17.31%
_ 8XP	1000 CONNECTOR PCK	63,999	51,450	19.61%
_ 9XN	1 CONNECTOR PACK	100	100	0.00%
B600DN	XEROX B600DN	1,002	881	12.08%
_ AQQ	STAND	284	261	8.10%
_ CARDMNT	SMART CARD MOUNT	44	41	6.82%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ PRODUCTKT	PRODUCTIVITY KIT	227	209	7.93%
_ RFIDKIT1	RFID CARD READER	279	230	17.56%
_ SIPR-RDR5	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR4	SMART CARD READER	158	146	7.59%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 4XC	FINISHER	568	524	7.75%
_ 5XC	MAILBOX	568	524	7.75%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
B605S	XEROX B605	2,277	2,036	10.58%
B605SL	XEROX B605	2,277	2,036	10.58%
B605X	XEROX B605	2,733	2,477	9.37%
B605XL	XEROX B605	2,733	2,477	9.37%
_ AQQ	STAND	284	261	8.10%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SIPR-RDR3	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR2	SMART CARD READER	158	146	7.59%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%

_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
_ 4XC	FINISHER	568	524	7.75%
_ 5XC	MAILBOX	568	524	7.75%
_ SIPR-RDR4	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR3	SMART CARD READER	158	146	7.59%
B610DN	XEROX B610DN	1,320	1,168	11.52%
_ AQQ	STAND	284	261	8.10%
_ CARDMNT	SMART CARD MOUNT	44	41	6.82%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ PRODUCTKT	PRODUCTIVITY KIT	227	209	7.93%
_ RFIDKIT1	RFID CARD READER	279	230	17.56%
_ SIPR-RDR5	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR4	SMART CARD READER	158	146	7.59%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 4XC	FINISHER	568	524	7.75%
_ 5XC	MAILBOX	568	524	7.75%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
B615XL	XEROX B615	3,701	3,408	7.92%
_ 4XC	FINISHER	568	524	7.75%
_ 5XC	MAILBOX	568	524	7.75%
_ AQQ	STAND	284	261	8.10%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SIPR-RDR4	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR3	SMART CARD READER	158	146	7.59%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%

_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
C7020D2	XEROX C7020D	5,849	3,311	43.39%
C7020S2	XEROX C7020S	6,849	4,228	38.27%
C7020T2	XEROX C7020T	7,499	4,732	36.90%
C7025D2	XEROX C7025D	8,399	4,072	51.52%
C7025S2	XEROX C7025S	9,399	5,149	45.22%
C7025T2	XEROX C7025T	10,049	5,668	43.60%
_ NO-PS3	NO POST SCRIPT	0	0	0.00%
_ POSSCRIPT3	POSTSCRIPT	450	450	0.00%
_ ADDTRAY	ADDITIONAL TRAY	499	315	36.87%
_ CARDRDR	CARD READER	59	59	0.00%
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0.00%
_ DUALCT	DUAL CATCHTRAY	100	100	0.00%
_ ENVELTRAY	ENVELOPE TRAY	349	314	10.03%
_ FAX-1LIN	1 LINE FAX	1,095	734	32.97%
_ FAX-3LIN	3 LINE FAX	1,495	1,311	12.31%
_ FIDKIT	FOREIGN INTERFACE	349	349	0.00%
_ FOIP-FAX	FAX OVER IP	1,095	940	14.16%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HDD70	HARD DISK DRIVE	600	420	30.00%
_ INTFIN	INTEGRATED FINISHR	999	891	10.81%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR1	SIPRNET W/READER	299	261	12.71%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ OFFINLX	OFFICE FINISHER LX	1,999	1,049	47.52%
C7030D2	XEROX C7030D	10,449	5,015	52.00%
C7030S2	XEROX C7030S	11,449	6,038	47.26%
C7030T2	XEROX C7030T	12,099	6,698	44.64%

_ NO-PS3	NO POST SCRIPT	0	0	0.00%
_ POSCRIPT3	POSTSCRIPT	450	450	0.00%
_ ADDTRAY	ADDITIONAL TRAY	499	315	36.87%
_ CARDRDR	CARD READER	59	59	0.00%
_ CNVSTPLR	CONVENIENCE STAPLR	299	299	0.00%
_ DUALCT	DUAL CATCHTRAY	100	100	0.00%
_ ENVELTRAY	ENVELOPE TRAY	349	314	10.03%
_ FAX-1LIN	1 LINE FAX	1,095	734	32.97%
_ FAX-3LIN	3 LINE FAX	1,495	1,311	12.31%
_ FIDKIT	FOREIGN INTERFACE	349	349	0.00%
_ FOIP-FAX	FAX OVER IP	1,095	940	14.16%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HDD70	HARD DISK DRIVE	600	420	30.00%
_ INTFIN	INTEGRATED FINISHR	999	891	10.81%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR1	SIPRNET W/READER	299	261	12.71%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ OFFINLX	OFFICE FINISHER LX	1,999	1,049	47.52%
C8000DT	XEROX C8000DT	2,949	2,834	3.90%
_ BKMKRFIN	BM FINISHER	3,757	3,464	7.80%
_ CARDRDR	CARD READER	59	59	0.00%
_ ENVLPTR	ENVELOPE TRAY	341	314	7.92%
_ FIDKIT	FOREIGN INTERFACE	349	349	0.00%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ OFCFINSH	OFFICE FINISHER	1,309	1,206	7.87%
_ RFID70	RFID READER	279	252	9.68%
_ SIPR-RDR1	SIPRNET W/READER	299	261	12.71%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%

_ 2A3	2 TRAY MODULE	1,138	1,049	7.82%
_ 2A4	TANDM TRAY MODULE	1,479	1,364	7.78%
_ 2A5	320GB HDD	341	314	7.92%
_ 8EX	HIGH CAP FEEDER	1,479	1,364	7.78%
C8030H2	XEROX C8030H	15,148	8,957	40.87%
C8030T2	XEROX C8030T	14,748	8,752	40.66%
C8035H2	XEROX C8035H	17,048	10,307	39.54%
C8035T2	XEROX C8035T	16,648	10,101	39.33%
_ BRFC80	BR FINISHER	2,995	1,733	42.14%
_ BRFB-C80	BR BOOKLET MAKER	4,995	3,359	32.75%
_ CZFOLDC80	BR FINISHR C/Z FLD	2,600	2,600	0.00%
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0.00%
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0.00%
_ EFI-SPOT	EFI SPOT ON	825	825	0.00%
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	2,099	4.55%
_ EFISERV1	EFI FIERY SERVER	2,995	2,995	0.00%
_ ENVELTRY	ENVELOPE TRAY	349	314	10.03%
_ ETHUBKIT	ETHERNET HUB OPTIO	550	520	5.45%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ INTFIN	INTEGRATED FINISHR	999	891	10.81%
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ OFC-C80	OFFICE FINISHER LX	2,500	1,103	55.88%
_ RFID-C80	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ STAPLERKT	CONVEN STAPLER KIT	299	299	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ YRC	FI DEVICE	175	175	0.00%
C8045H2	XEROX C8045H	20,754	12,511	39.72%
_ BRFC80	BR FINISHER	2,995	1,733	42.14%
_ BRFB-C80	BR BOOKLET MAKER	4,995	3,359	32.75%

_ CZFOLD80	BR FINISHR C/Z FLD	2,600	2,600	0.00%
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0.00%
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0.00%
_ EFI-SPOT	EFI SPOT ON	825	825	0.00%
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	2,099	4.55%
_ EFISERV1	EFI FIERY SERVER	2,995	2,995	0.00%
_ ENVELTRY	ENVELOPE TRAY	349	314	10.03%
_ ETHUBKIT	ETHERNET HUB OPTIO	550	520	5.45%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ MCAFEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ OFC-C80	OFFICE FINISHER LX	2,500	1,103	55.88%
_ RFID-C80	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ STAPLERKT	CONVEN STAPLER KIT	299	299	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ YRC	FI DEVICE	175	175	0.00%
C8055H2	XEROX C8055H	24,854	15,391	38.07%
_ BRF-C80	BR FINISHER	2,995	1,733	42.14%
_ BRFB-C80	BR BOOKLET MAKER	4,995	3,359	32.75%
_ CZFOLD80	BR FINISHR C/Z FLD	2,600	2,600	0.00%
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0.00%
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0.00%
_ EFI-SPOT	EFI SPOT ON	825	825	0.00%
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	2,099	4.55%
_ EFISERV1	EFI FIERY SERVER	2,995	2,995	0.00%
_ ENVELTRY	ENVELOPE TRAY	349	314	10.03%
_ ETHUBKIT	ETHERNET HUB OPTIO	550	520	5.45%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%

_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ OFC-C80	OFFICE FINISHER LX	2,500	1,103	55.88%
_ RFID-C80	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ STAPLERKT	CONVEN STAPLER KIT	299	299	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	#DIV/0!
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	#DIV/0!
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	#DIV/0!
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	#DIV/0!
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	#DIV/0!
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ YRC	FI DEVICE	175	175	0.00%
C8070H2	XEROX C8070H	31,000	19,973	35.57%
_ BRFC80	BR FINISHER	2,995	1,733	42.14%
_ BRFB-C80	BR BOOKLET MAKER	4,995	3,359	32.75%
_ CZFOLDC80	BR FINISHR C/Z FLD	2,600	2,600	0.00%
_ EFI-FLDER	EFI HOT FOLDERS	995	995	0.00%
_ EFI-PROF	EFI PROFILE SUITE	2,200	2,200	0.00%
_ EFI-SPOT	EFI SPOT ON	825	825	0.00%
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	2,099	4.55%
_ EFISERV1	EFI FIERY SERVER	2,995	2,995	0.00%
_ ENVELTRY	ENVELOPE TRAY	349	314	10.03%
_ ETHUBKIT	ETHERNET HUB OPTIO	550	520	5.45%
_ FAX-1LINE	1 LINE FAX	1,095	940	14.16%
_ FAX-2LINE	2 LINE FAX	1,399	1,399	0.00%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ MCAFEEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ RFID-C80	RFID READER	279	252	9.68%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ STAPLERKT	CONVEN STAPLER KIT	299	299	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%

_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ YRC	FI DEVICE	175	175	0.00%
C9000DT	XEROX C9000DT	4,668	4,668	0.00%
_ BKMKRFIN	BM FINISHER	3,757	3,464	7.80%
_ CARDRDR	CARD READER	59	59	0.00%
_ ENVLPTR	ENVELOPE TRAY	341	314	7.92%
_ FIDKIT	FOREIGN INTERFACE	349	349	0.00%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ OFCFINSH	OFFICE FINISHER	1,309	1,206	7.87%
_ RFID70	RFID READER	279	252	9.68%
_ SIPR-RDR1	SIPRNET W/READER	299	261	12.71%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 2A3	2 TRAY MODULE	1,138	1,049	7.82%
_ 2A4	TANDM TRAY MODULE	1,479	1,364	7.78%
_ 5B2	PRECISE COLOR MGMT	682	629	7.77%
_ 8EX	HIGH CAP FEEDER	1,479	1,364	7.78%
EC7836H2	WORKCENTRE EC7836	14,495	6,165	57.47%
EC7856H2	WORKCENTRE EC7856	19,995	7,847	60.76%
_ FINLX-BM	BOOKLET MAKER UNIT	1,199	839	30.03%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ HCFB2W	HIGH CAP FEEDER	1,299	1,091	16.01%
_ ISERFAX1	1 LINE FAX	1,095	940	14.16%
_ ISERFAX2	2 LINE FAX	1,399	1,399	0.00%
_ MCAFEIC	MCAFE INTEGRIT KIT	499	499	0.00%
_ ODMIF	OFFICE DEPOT KIOSK	2,000	2,000	0.00%
_ ODNEW	OFFICE DEPOT KIOSK	2,000	2,000	0.00%
_ OFCFINRLX	OFC FINISHER LX	2,500	1,103	55.88%
_ RFIDEMB78	INTEGD RFID READER	353	334	5.38%
_ SIPR-RDR	SIPRNET W/READER	299	261	12.71%
_ SMARTRDR	SMART CARD CAC RDR	199	199	0.00%
_ STAPLERKT	CONVEN STAPLER KIT	299	299	0.00%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ USDA508-C	508 TABLET KIT	910	910	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%

_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIRELESS	WIRELESS PRINT KIT	99	99	0.00%
_ XPS-ENBL	XPS ENABLEMENT KIT	499	419	16.03%
_ YRC	FI DEVICE	175	175	0.00%
IPK7800HS	INSTANT PRNT KIOSK	26,215	11,902	54.60%
_ FINLX-3HP	2/3-HOLE PUNCH	795	520	34.59%
_ FRNTDR	FRONT DOOR COVER	499	499	0.00%
WC3335DNI	WORKCENTRE 3335	398	384	3.52%
WC3345DNI	WORKCENTRE 3345	512	495	3.32%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ ENBKIT33	NFC ENABLEMENT KIT	57	53	7.02%
_ RFIDMFP33	RFID READER MFP	227	209	7.93%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ TRAY33	PAPER TRAY - 550	227	209	7.93%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
WC6027NI	WORKCENTRE 6027	495	450	9.09%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
3330DNI	PHASER 3330	341	330	3.23%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ ENBKIT33	NFC ENABLEMENT KIT	57	53	7.02%
_ RFIDSFP33	RFID READER SFP	227	209	7.93%
_ TRAY33	PAPER TRAY - 550	227	209	7.93%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%

REPROGRAPHIC SYSTEMS

C70EFI2	EXI CONTRL C60/70	6,995	6,995	0.00%
C70EX2	EX CONTRL C60/70	23,000	16,758	27.14%
_ EFIPROPK	PRODUCTIVITY PACK	6,000	6,000	0.00%
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0.00%
_ HUB5PORT	HUB - 5 PORT	495	495	0.00%
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ X70FOLDER	HOT FLDS/VRT PRTR	995	995	0.00%
_ C70EXUP	C70 EX EFI UPGRADE	1,295	1,295	0.00%
_ EXCOMPOSE	EFI COMPOSE	1,500	1,500	0.00%

_ EXFACI	ADVANCED FACI KIT	4,000	4,000	0.00%
_ EXHDD	HDD SECURITY 1 BAY	995	995	0.00%
_ GAPREM	GA PREMIUM EDITION	6,200	6,200	0.00%
C70FFPS2	FFPS CONTRL C60/70	5,995	5,995	0.00%
_ SPECTROXR	XRITE PRO2 SPECTRO	900	900	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ X56IPDS	IPDS	10,000	10,000	0.00%
BALTOROHF	BALTORO HF PIJ	699,000	530,250	24.14%
_ BHDFDR	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ BHDFDR2	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ BHDFDR3	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ BHFSTACK	STACKER	37,000	37,000	0.00%
_ MDIACART	IGEN MEDIA CART	2,900	2,900	0.00%
_ MDIAENAB	MEDIA CART ENAB	6,600	6,600	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PITABLE	PRESS INTRFACE TBL	1,000	1,000	0.00%
_ RLTOCABT	CABINET	590	590	0.00%
_ SPEEDUPGR	SPEED UPGRADE	75,000	75,000	0.00%
_ TAPEBIND	XEROX TAPE BINDER	20,000	14,595	27.03%
_ TAPEBIND2	SECOND TAPE BINDER	20,000	14,595	27.03%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ 58B	MEDIA CART PALLET	800	800	0.00%
BHDFFPS	BRENVA FFPS	50,000	50,000	0.00%
_ FFCASTER2	FFPS CASTER KIT	200	200	0.00%
_ FFPSIPDS	FFPS IPDS	20,000	20,000	0.00%
_ FFPSSTND	FFPS STAND	1,250	1,250	0.00%
_ XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0.00%
BHFFFPS	BALTORO FFPS	50,000	50,000	0.00%
_ FFCASTER2	FFPS CASTER KIT	200	200	0.00%
_ FFPSIPDS	FFPS IPDS	20,000	20,000	0.00%
_ FFPSSTND	FFPS STAND	1,250	1,250	0.00%
_ XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0.00%
BRENVAHF	BRENVAHF PIJ PRESS	599,000	572,250	4.47%
_ BHDFDR	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ BHDFDR2	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ BHDFDR3	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ BHDUPSPD	DPLX UPG SPD KIT	50,000	50,000	0.00%
_ MDIACART	IGEN MEDIA CART	2,900	2,900	0.00%
_ MDIAENAB	MEDIA CART ENAB	6,600	6,600	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PITABLE	PRESS INTRFACE TBL	1,000	1,000	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
CFFCORE	FREEFLOW CORE SW	2,500	2,095	16.20%
_ ADVAUTO	ADV AUTOMATION MOD	8,750	7,345	16.06%
_ ADVPPRESS	PREPRESS MODULE	5,000	4,195	16.10%

_ COREBKUP	FF CORE BACKUP LIC	1,250	1,045	16.40%
_ OTPTMGMT	OUTPUT MGMT MODULE	8,750	7,345	16.06%
_ VARDATA	VARIABLE DATA MOD	5,000	4,195	16.10%
CFFEX-1	E T P SINGLE USER	1,500	368	75.47%
CFFMKR	MAKEREADY 6.0	18,000	9,450	47.50%
CFFMKRC	MAKEREADY 6.0	18,000	9,450	47.50%
_ CLRDRV3	DIGIPATH 3.0 COLOR	3,400	3,400	0.00%
_ CPYRGHTM	COPYRIGHT MGMT	5,000	2,625	47.50%
_ FOOTSWCH	FOOTSWITCH KIT	110	110	0.00%
_ MRTBL	MAKE READY TABLE	1,500	1,500	0.00%
_ PHOTOSHP	PHOTOSHOP	825	825	0.00%
_ SCANHW	SCANNER HARDWRE KT	100	100	0.00%
_ SETLBL	PPS SET LABELING	5,000	2,625	47.50%
_ ZKEPTSCAN	PRODUCTION SCANNER	40,000	0	100.00%
CFFPMAPP	PRINT MANAGER APP	1,500	1,050	30.00%
CPRINT	XMPIE PRINT	24,000	23,940	0.25%
CPRINTPRO	XMPIE PRINT PRO	54,000	53,865	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
_ WHX	USTORE	30,000	30,000	0.00%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
CSTORFLOW	XMPIE STOREFLOW	32,000	31,920	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ COREADVP	FF C ADV PREPR MOD	4,000	3,990	0.25%
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,978	0.24%
_ COREBAKUP	FF C BACKUP	1,500	1,496	0.27%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ FFCONNECT	FF CONNECT	0	0	0.00%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%

_ WFA	UPLAN	11,500	11,471	0.25%
CSTRFLOWP	STOREFLOW PRO	69,000	68,828	0.25%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ COREADV	FF C ADV PREPR MOD	4,000	3,990	0.25%
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,978	0.24%
_ COREBAKUP	FF C BACKUP	1,500	1,496	0.27%
_ COREOPTMG	FF CORE OUTPUT MGR	9,000	8,978	0.24%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ FFCONNECT	FF CONNECT	0	0	0.00%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
CTRANSMED	XMPIE TRANSMEDIA	43,000	42,893	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ B9A	PE ANALYTICS PREM	25,000	24,938	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
_ WHX	USTORE	30,000	30,000	0.00%
_ WKX	UCREATE XM PLUG-IN	3,000	2,993	0.23%
CTRNSMEDP	TRANSMEDIA PRO	79,000	78,803	0.25%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ B9A	PE ANALYTICS PREM	25,000	24,938	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%

_ WHX	USTORE	30,000	30,000	0.00%
_ WKX	UCREATE XM PLUG-IN	3,000	2,993	0.23%
CUDIRECTS	XMPIE UDIR STUDIO	6,500	6,500	0.00%
CUDIRECT1	XMPIE UDIRECT CLAS	4,500	4,500	0.00%
_ UCHART	UCHART DESKTOP	2,000	1,995	0.25%
_ UIMAGE	UIMAGE DESKTOP	4,000	3,990	0.25%
C70EX	EXC70 PRO80-1V DFE	23,000	16,013	30.38%
_ BEX	HD SECURITY OPTION	995	995	0.00%
_ C70EXUP	C70 EX EFI UPGRADE	1,295	1,295	0.00%
_ GAPREM	GA PREMIUM EDITION	6,200	6,200	0.00%
_ HUB5PORT	HUB - 5 PORT	495	495	0.00%
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ X70IMPOSE	IMPOSE	2,550	2,550	0.00%
C700FCSRV	INTEGRATED CONTRLR	4,995	4,995	0.00%
C9065	PRIMELINK C9065	36,100	20,685	42.70%
C9065XLS	PRIMELINK C9065	36,100	20,685	42.70%
_ OFFSETRAY	OFF SET TRAY	400	400	0.00%
_ PRBKMKFIN	PR BK MKR FIN	13,800	10,395	24.67%
_ PRFINPLUS	PR FIN PLUS	14,000	12,600	10.00%
_ PRSTNDFIN	PR STD FIN	8,550	7,298	14.64%
_ V80BRBOOK	BR BOOKLET MAKER	4,995	3,990	20.12%
_ V80BRFIN	BR FINISHER	2,995	2,310	22.87%
_ BANFDKIT	BANNER FDR KIT	699	513	26.61%
_ BRCZFOLD	BR CZ FOLDER	5,700	3,990	30.00%
_ CONVSTPL	CONVENIENCE STPLR	299	299	0.00%
_ FAXLINE	FAX LINE	999	999	0.00%
_ FAXSERVER	FAX SERVER	990	990	0.00%
_ FAXVOIP	VOIP FAX	895	895	0.00%
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ GBCADVPUN	GBC ADV PUNCH PRO	13,900	10,290	25.97%
_ HCF1T	HCF 1 TRAY	2,000	2,000	0.00%
_ HCF1TOVSZ	OVSZ HCF 1 TRAY	5,995	5,245	12.51%
_ HCF2TOVSZ	OVSZ HCF 2 TRAY	9,995	8,920	10.76%
_ MSIKIT	MSI KIT	1,399	1,322	5.50%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PRTRIM	CREASE/2 SIDE TRIM	30,000	23,625	21.25%
_ USBHUBKT	USB HUB KIT	150	150	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VCZFOLD	CZ FOLD MODULE	5,700	4,305	24.47%
_ VIGROUPD	FF VI COMPOSE	5,000	2,625	47.50%
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0.00%
_ VPUNCH	PR 2/3 PUNCH	600	600	0.00%

_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	11,025	26.50%
C9070	PRIMELINK C9070	40,800	23,121	43.33%
C9070XLS	PRIMELINK C9070	40,800	23,121	43.33%
_ OFFSETRAY	OFF SET TRAY	400	400	0.00%
_ PRBKMKFIN	PR BK MKR FIN	13,800	10,395	24.67%
_ PRFINPLUS	PR FIN PLUS	14,000	12,600	10.00%
_ PRSTNDFIN	PR STD FIN	8,550	7,298	14.64%
_ V80BRBOOK	BR BOOKLET MAKER	4,995	3,990	20.12%
_ V80BRFIN	BR FINISHER	2,995	2,310	22.87%
_ BANFDKIT	BANNER FDR KIT	699	513	26.61%
_ BRCZFOLD	BR CZ FOLDER	5,700	3,990	30.00%
_ CONVSTPL	CONVENIENCE STPLR	299	299	0.00%
_ FAXLINE	FAX LINE	999	999	0.00%
_ FAXSERVER	FAX SERVER	990	990	0.00%
_ FAXVOIP	VOIP FAX	895	895	0.00%
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ GBCADVPUN	GBC ADV PUNCH PRO	13,900	10,290	25.97%
_ HCF1T	HCF 1 TRAY	2,000	2,000	0.00%
_ HCF1TOVSZ	OVSZ HCF 1 TRAY	5,995	5,245	12.51%
_ HCF2TOVSZ	OVSZ HCF 2 TRAY	9,995	8,920	10.76%
_ MSIKIT	MSI KIT	1,399	1,322	5.50%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PRTRIM	CREASE/2 SIDE TRIM	30,000	23,625	21.25%
_ USBHUBKT	USB HUB KIT	150	150	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VCZFOLD	CZ FOLD	5700	5,700	0.00%
_ VIGROUPD	FF VI COMPOSE	5,000	2,625	47.50%
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0.00%
_ VPUNCH	PR 2/3 PUNCH	600	600	0.00%
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	11,025	26.50%
DMPCTRL	DMP INTEG CNTRL	4,995	4,995	0.00%
_ PS4DMPSVR	POSTSCRIPT FOR DMP	595	595	0.00%
DPS-100MX	NUVERA 100 MICR	117,000	70,035	40.14%
DPS-120MX	NUVERA 120 MICR	152,000	73,343	51.75%
DPS-144MX	NUVERA 144 MICR	220,000	101,063	54.06%
DPS-200MX	NUVERA 200 MICR	280,000	215,145	23.16%
DPS-288MX	NUVERA 288 MICR	370,000	268,433	27.45%
_ BFDCDPS1	FIN MOD DIRECT CON	28,600	24,833	13.17%
_ BFDLDPS1	DUAL FINSHR MODULE	50,000	42,000	16.00%
_ BFMDPS1	BASIC FINSHR MODUL	25,000	21,000	16.00%
_ FEED4T	FEED MODULE-4 TRAY	20,000	15,750	21.25%
_ FTMS	FINISHING TRANSPRT	20,000	15,225	23.88%
_ IPDS-SWMX	IPDS SOFTWARE	20,000	20,000	0.00%
_ LCDSM2SW	LCDS SOFTWARE LIC	20,000	20,000	0.00%
_ LFFM2	LRG FORMAT 2 TRAY	20,000	20,000	0.00%

_ PSM2SW	POSTSCRIPT&PPML SW	10,000	10,000	0.00%
_ STAKEXPS	PROD STACKER MOD	30,000	24,885	17.05%
_ XSIS193	19.3ENABL2TRYFDR"	22,000	21,000	4.55%
_ BFMPLUS1	BASIC FIN MOD PLUS	25,000	21,000	16.00%
_ BFMPLUS2	BASIC FIN MOD PLUS	25,000	21,000	16.00%
_ B38	MEDIA CART ENABLKI	150	150	0.00%
_ CVR-HIGH	TOP COVER HIGH	0	0	0.00%
_ DP100-120	SPD UPGR 100-120DP	35,000	13,650	61.00%
_ DP100-144	SPD UPGR 100-144DP	103,000	43,050	58.20%
_ FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,750	21.25%
_ FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,750	21.25%
_ FORNDEV	FOREIGN INTERFACE	175	175	0.00%
_ FTMS2	2ND FIN TRANSPORT	20,000	15,225	23.88%
_ GBCPNCHPR	GBC ADV PUNCH PRO	15,900	12,495	21.42%
_ HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0.00%
_ IMPOSITN	IMPOSITION LICENSE	500	500	0.00%
_ INSERTLF1	LG FMT INS MOD 2TR	20,000	15,750	21.25%
_ INSERTMD	INSERT MOD-4 TRAY	20,000	15,750	21.25%
_ INSERTM2	INSERTION MOD-4TRY	20,000	15,750	21.25%
_ IQPACK	IMAGE QUALITY PACK	5,000	2,100	58.00%
_ LFFMDPS2	2ND LF FEED MOD 2T	20,000	20,000	0.00%
_ LFFMDPS3	3RD LRG FT 2 TRAY	20,000	20,000	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ OVERWRITE	DISK OVERWRITE	0	0	0.00%
_ PRODPK	PRODUCTIVITY PACK	10,000	5,250	47.50%
_ STACKCART	PROD MEDIA CART	3,975	3,975	0.00%
_ STAKEXPS2	PROD STACKER MOD2	30,000	24,885	17.05%
_ STAKEXPS3	PROD STACKER MOD3	30,000	24,885	17.05%
_ TAPEBIND	XEROX TAPE BINDER	20,000	14,595	27.03%
_ TAPEBIND2	SECOND TAPE BINDER	20,000	14,595	27.03%
_ UHH	DISABLE PRINTERACT	0	0	0.00%
_ UPS-KIT	UPS ENABLEMENT KIT	500	500	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ XAU	CART FOR DS3500	995	995	0.00%
_ XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0.00%
_ XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0.00%
_ XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0.00%
_ XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0.00%
_ XSISRH3E	RHD INSTALL KIT	3,000	3,000	0.00%
_ XSIS193IN	OP19.3 2TRYINSERT"	22,000	21,000	4.55%
_ XSIS1932	OP19.3 2TRAYFEEDR"	22,000	21,000	4.55%
_ 30APWR	30A LINE CORD	0	0	0.00%
_ DP120-144	SPD UPGR 120-144DP	68,000	29,400	56.76%
_ IPDS288M	IPDS SOFTWARE	20,000	20,000	0.00%
_ LCDS288SW	LCDS S/W LICENSE	20,000	20,000	0.00%
_ LFFFEED1	19.3 LARGE FMT 2T	22,000	15,750	28.41%
_ PS288SW	POSTSCRIPT S/W LIC	10,000	10,000	0.00%

_ DP200-288	SPD UPGR 200-288DP	90,000	52,500	41.67%
_ DUALCORE	QUAD CORE KIT	12,000	10,500	12.50%
_ INSERTLF	INSERTION MOD 2T	22,000	15,750	28.41%
_ LFEEDPS2	2ND 19.3 LF FD 2T	20,000	15,750	21.25%
_ LFEEDPS3	3RD 19.3 LF FD 2T	20,000	15,750	21.25%
_ 2-30APWR	30A LINE CORD	0	0	0.00%
_ ONLINE1	ONLINE MODULE/CUP	11,000	10,500	4.55%
DPS100	NUVERA 100 EA	87,000	42,473	51.18%
DPS120	NUVERA 120 EA	122,000	45,780	62.48%
DPS144	NUVERA 144 EA	190,000	73,500	61.32%
DPS157	NUVERA 157 EA	207,000	88,148	57.42%
_ BFDCDPS1	FIN MOD DIRECT CON	28,600	24,833	13.17%
_ BFDLDPS1	DUAL FINSHR MODULE	50,000	42,000	16.00%
_ BFMDPS1	BASIC FINSHR MODUL	25,000	21,000	16.00%
_ FEEDSCN	FEED MOD SCANNER	40,000	36,750	8.13%
_ FEED4T	FEED MODULE-4 TRAY	20,000	15,750	21.25%
_ FTMS	FINISHING TRANSPRT	20,000	15,225	23.88%
_ IPDS-SW	IPDS SOFTWARE	20,000	20,000	0.00%
_ LCDSM2SW	LCDS SOFTWARE LIC	20,000	20,000	0.00%
_ LFFM2	LRG FORMAT 2 TRAY	20,000	20,000	0.00%
_ PSM2SW	POSTSCRIPT&PPML SW	10,000	10,000	0.00%
_ STAKEXPS	PROD STACKER MOD	30,000	24,885	17.05%
_ XSI193	19.3ENABL2TRYFDR"	22,000	21,000	4.55%
_ BFMPLUS1	BASIC FIN MOD PLUS	25,000	21,000	16.00%
_ BFMPLUS2	BASIC FIN MOD PLUS	25,000	21,000	16.00%
_ B38	MEDIA CART ENABLK	150	150	0.00%
_ CVR-HIGH	TOP COVER HIGH	0	0	0.00%
_ CVR-LOW	TOP COVER LOW KIT	0	0	0.00%
_ DP100-120	SPD UPGR 100-120DP	35,000	13,650	61.00%
_ DP100-144	SPD UPGR 100-144DP	103,000	43,050	58.20%
_ DP100-157	SPD UPGR 100-157DP	120,000	57,225	52.31%
_ FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,750	21.25%
_ FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,750	21.25%
_ FORNDEV	FOREIGN INTERFACE	175	175	0.00%
_ FTMS2	2ND FIN TRANSPORT	20,000	15,225	23.88%
_ GBCPNCHPR	GBC ADV PUNCH PRO	15,900	12,495	21.42%
_ HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0.00%
_ IMPOSITN	IMPOSITION LICENSE	500	500	0.00%
_ INSERTLF1	LG FMT INS MOD 2TR	20,000	15,750	21.25%
_ INSERTMD	INSERT MOD-4 TRAY	20,000	15,750	21.25%
_ INSERTM2	INSERTION MOD-4TRY	20,000	15,750	21.25%
_ IQPACK	IMAGE QUALITY PACK	5,000	2,100	58.00%
_ LFFMDPS2	2ND LF FEED MOD 2T	20,000	20,000	0.00%
_ LFFMDPS3	3RD LRG FT 2 TRAY	20,000	20,000	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ ONLINE1	ONLINE MODULE/CUP	11,000	10,500	4.55%
_ OVERWRITE	DISK OVERWRITE	0	0	0.00%

_ PRODPK	PRODUCTIVITY PACK	10,000	5,250	47.50%
_ STACKCART	PROD MEDIA CART	3,975	3,975	0.00%
_ STAKEXPS2	PROD STACKER MOD2	30,000	24,885	17.05%
_ STAKEXPS3	PROD STACKER MOD3	30,000	24,885	17.05%
_ TAPEBIND	XEROX TAPE BINDER	20,000	14,595	27.03%
_ TAPEBIND2	SECOND TAPE BINDER	20,000	14,595	27.03%
_ UHH	DISABLE PRINTERACT	0	0	0.00%
_ ULWIOT1	ULW 1ST ENGINE KIT	3,300	3,300	0.00%
_ ULWSTK1	ULW KIT 1ST STKR	3,450	3,450	0.00%
_ ULWSTK2	ULW KIT 2ND STKR	3,450	3,450	0.00%
_ ULWSTK3	ULW KIT 3RD STKR	3,450	3,450	0.00%
_ UPS-KIT	UPS ENABLEMENT KIT	500	500	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ XAU	CART FOR DS3500	995	995	0.00%
_ XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0.00%
_ XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0.00%
_ XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0.00%
_ XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0.00%
_ XSISRH3E	RHD INSTALL KIT	3,000	3,000	0.00%
_ XSIS193IN	OP19.3 2TRYINSERT"	22,000	21,000	4.55%
_ XSIS1932	OP19.3 2TRAYFEEDR"	22,000	21,000	4.55%
_ 2NDBTL	2ND TONE BOTTLE KT	950	950	0.00%
_ 30APWR	30A LINE CORD	0	0	0.00%
_ DP120-144	SPD UPGR 120-144DP	68,000	29,400	56.76%
_ DP120-157	SPD UPGR 120-157DP	85,000	43,575	48.74%
_ DP144-157	SPD UPGR 144-157DP	17,000	14,175	16.62%
_ BFDCDPS	BASIC FIN MOD W/DC	28,600	28,600	0.00%
_ BFMDPS	BASIC FIN MOD	25,000	25,000	0.00%
_ BFMDPLUSDP	BASIC FIN MOD PLUS	26,500	26,500	0.00%
_ FEED	FEED MODULE-4 TRAY	20,000	15,750	21.25%
DPS200	NUVERA 200 EA SYS	250,000	187,583	24.97%
DPS288	NUVERA 288 EA SYS	340,000	240,870	29.16%
_ BFDCDPS1	FIN MOD DIRECT CON	28,600	24,833	13.17%
_ BFDLDP1	DUAL FINSHR MODULE	50,000	42,000	16.00%
_ BFMDPS1	BASIC FINSHR MODUL	25,000	21,000	16.00%
_ FEED4T	FEED MODULE-4 TRAY	20,000	15,750	21.25%
_ FTMS	FINISHING TRANSPRT	20,000	15,225	23.88%
_ IPDS288	IPDS SOFTWARE	20,000	20,000	0.00%
_ LCDS288SW	LCDS S/W LICENSE	20,000	20,000	0.00%
_ LFFFEED1	19.3 LARGE FMT 2T	22,000	15,750	28.41%
_ PS288SW	POSTSCRIPT S/W LIC	10,000	10,000	0.00%
_ STAKEXPS	PROD STACKER MOD	30,000	24,885	17.05%
_ BFMDPLUS1	BASIC FIN MOD PLUS	25,000	21,000	16.00%
_ BFMDPLUS2	BASIC FIN MOD PLUS	25,000	21,000	16.00%
_ B38	MEDIA CART ENABLK1	150	150	0.00%
_ CVR-HIGH	TOP COVER HIGH	0	0	0.00%
_ DP200-288	SPD UPGR 200-288DP	90,000	52,500	41.67%

_ DP200-314	SPD UPGR 200-314DP	120,000	80,850	32.63%
_ DUALCORE	QUAD CORE KIT	12,000	10,500	12.50%
_ FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,750	21.25%
_ FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,750	21.25%
_ FTMS2	2ND FIN TRANSPORT	20,000	15,225	23.88%
_ GBCPNCHPR	GBC ADV PUNCH PRO	15,900	12,495	21.42%
_ HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0.00%
_ IMPOSITN	IMPOSITION LICENSE	500	500	0.00%
_ INSERTLF	INSERTION MOD 2T	22,000	15,750	28.41%
_ INSERTMD	INSERT MOD-4 TRAY	20,000	15,750	21.25%
_ INSERTM2	INSERTION MOD-4TRY	20,000	15,750	21.25%
_ LFEEDPS2	2ND 19.3 LF FD 2T	20,000	15,750	21.25%
_ LFEEDPS3	3RD 19.3 LF FD 2T	20,000	15,750	21.25%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ ONLINE1	ONLINE MODULE/CUP	11,000	10,500	4.55%
_ OVERWRITE	DISK OVERWRITE	0	0	0.00%
_ STACKCART	PROD MEDIA CART	3,975	3,975	0.00%
_ STAKEXPS2	PROD STACKER MOD2	30,000	24,885	17.05%
_ STAKEXPS3	PROD STACKER MOD3	30,000	24,885	17.05%
_ TAPEBIND	XEROX TAPE BINDER	20,000	14,595	27.03%
_ TAPEBIND2	SECOND TAPE BINDER	20,000	14,595	27.03%
_ UHH	DISABLE PRINTERACT	0	0	0.00%
_ ULWIOT1	ULW 1ST ENGINE KIT	3,300	3,300	0.00%
_ ULWIOT2	ULW 2ND ENGINE KIT	3,300	3,300	0.00%
_ ULWSTK1	ULW KIT 1ST STKR	3,450	3,450	0.00%
_ ULWSTK2	ULW KIT 2ND STKR	3,450	3,450	0.00%
_ ULWSTK3	ULW KIT 3RD STKR	3,450	3,450	0.00%
_ UPS-KIT	UPS ENABLEMENT KIT	500	500	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ XAU	CART FOR DS3500	995	995	0.00%
_ XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0.00%
_ XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0.00%
_ XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0.00%
_ XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0.00%
_ XSISRH3E	RHD INSTALL KIT	3,000	3,000	0.00%
_ 2-30APWR	30A LINE CORD	0	0	0.00%
_ 2NDBOTTLE	2ND TONER BTL KIT	1,900	1,900	0.00%
_ DP288-314	SPD UPGR 288-314DP	30,000	28,350	5.50%
DPS314	NUVERA 314 EA SYS	370,000	270,165	26.98%
_ BFDCDPS	BASIC FIN MOD W/DC	28,600	28,600	0.00%
_ BFMDPS	BASIC FIN MOD	25,000	25,000	0.00%
_ FEED4T	FEED MODULE-4 TRAY	20,000	15,750	21.25%
_ FTMS	FINISHING TRANSPRT	20,000	15,225	23.88%
_ IPDS288	IPDS SOFTWARE	20,000	20,000	0.00%
_ LCDS288SW	LCDS S/W LICENSE	20,000	20,000	0.00%
_ LFFED1	19.3 LARGE FMT 2T	22,000	15,750	28.41%
_ PS288SW	POSTSCRIPT S/W LIC	10,000	10,000	0.00%

_ STAKEXPS	PROD STACKER MOD	30,000	24,885	17.05%
_ BFMPLUSDP	BASIC FIN MOD PLUS	26,500	26,500	0.00%
_ B38	MEDIA CART ENABLK1	150	150	0.00%
_ CVR-HIGH	TOP COVER HIGH	0	0	0.00%
_ DUALCORE	QUAD CORE KIT	12,000	10,500	12.50%
_ FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,750	21.25%
_ FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,750	21.25%
_ FTMS2	2ND FIN TRANSPORT	20,000	15,225	23.88%
_ GBCPNCHPR	GBC ADV PUNCH PRO	15,900	12,495	21.42%
_ HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0.00%
_ IMPOSITN	IMPOSITION LICENSE	500	500	0.00%
_ INSERTLF	INSERTION MOD 2T	22,000	15,750	28.41%
_ INSERTMD	INSERT MOD-4 TRAY	20,000	15,750	21.25%
_ INSERTM2	INSERTION MOD-4TRY	20,000	15,750	21.25%
_ LFEEDPS2	2ND 19.3 LF FD 2T	20,000	15,750	21.25%
_ LFEEDPS3	3RD 19.3 LF FD 2T	20,000	15,750	21.25%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ ONLINE1	ONLINE MODULE/CUP	11,000	10,500	4.55%
_ OVERWRITE	DISK OVERWRITE	0	0	0.00%
_ STACKCART	PROD MEDIA CART	3,975	3,975	0.00%
_ STAKEXPS2	PROD STACKER MOD2	30,000	24,885	17.05%
_ STAKEXPS3	PROD STACKER MOD3	30,000	24,885	17.05%
_ TAPEBIND	XEROX TAPE BINDER	20,000	14,595	27.03%
_ TAPEBIND2	SECOND TAPE BINDER	20,000	14,595	27.03%
_ UHH	DISABLE PRINTERACT	0	0	0.00%
_ ULWIOT1	ULW 1ST ENGINE KIT	3,300	3,300	0.00%
_ ULWIOT2	ULW 2ND ENGINE KIT	3,300	3,300	0.00%
_ ULWSTK1	ULW KIT 1ST STKR	3,450	3,450	0.00%
_ ULWSTK2	ULW KIT 2ND STKR	3,450	3,450	0.00%
_ ULWSTK3	ULW KIT 3RD STKR	3,450	3,450	0.00%
_ UPS-KIT	UPS ENABLEMENT KIT	500	500	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ XAU	CART FOR DS3500	995	995	0.00%
_ XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0.00%
_ XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0.00%
_ XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0.00%
_ XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0.00%
_ XSISRH3E	RHD INSTALL KIT	3,000	3,000	0.00%
_ 2-30APWR	30A LINE CORD	0	0	0.00%
_ 2NDBOTTLE	2ND TONER BTL KIT	1,900	1,900	0.00%
ENTRYEFI	FIERY ENT LVL DFE	5,995	5,995	0.00%
_ EFI-SPOT	EFI SPOT ON	825	825	0.00%
_ EFIBUNDL1	EFI FIERY BUNDLE	2,199	2,099	4.55%
_ HUB5PORT	HUB - 5 PORT	495	495	0.00%
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0.00%
_ X70FOLDER	HOT FLDS/VRT PRTR	995	995	0.00%
FFCORE	FREEFLOW CORE SW	2,500	2,095	16.20%

_ ADVAUTO	ADV AUTOMATION MOD	8,750	7,345	16.06%
_ ADVPPRESS	PREPRESS MODULE	5,000	4,195	16.10%
_ COREBKUP	FF CORE BACKUP LIC	1,250	1,045	16.40%
_ OTPTMGMT	OUTPUT MGMT MODULE	8,750	7,345	16.06%
_ VARDATA	VARIABLE DATA MOD	5,000	4,195	16.10%
FFEX-1	E T P SINGLE USER	1,500	368	75.47%
FFMKR	MAKEREADY 6.0	18,000	9,450	47.50%
FFMKRC	MAKEREADY 6.0	18,000	9,450	47.50%
_ CLRDRV3	DIGIPATH 3.0 COLOR	3,400	3,400	0.00%
_ CPYRGHTM	COPYRIGHT MGMT	5,000	2,625	47.50%
_ FOOTSWCH	FOOTSWITCH KIT	110	110	0.00%
_ MRTBL	MAKE READY TABLE	1,500	1,500	0.00%
_ PHOTOSHP	PHOTOSHOP	825	825	0.00%
_ SCANHW	SCANNER HARDWRE KT	100	100	0.00%
_ SETLBL	PPS SET LABELING	5,000	2,625	47.50%
_ WVU	FREEFLOW WEB SERV	300	300	0.00%
_ ZKEPTSCAN	PRODUCTION SCANNER	40,000	0	100.00%
FFPMAPP	PRINT MANAGER APP	1,500	1,050	30.00%
FFPS100I2	FFPS 1000I	75,000	59,850	20.20%
_ FFCASTER2	FFPS CASTER KIT	200	200	0.00%
_ FFPSIPDS	FFPS IPDS	20,000	20,000	0.00%
_ FFPSSTND2	FFPS STAND	1,250	1,250	0.00%
_ XCPHOTO	FFPS PHOTO AUTO	500	500	0.00%
_ XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0.00%
_ 5COLFFPS2	FFPS 5TH CLR ENABL	10,000	5,250	47.50%
IFFCORE	FREEFLOW CORE SW	2,500	2,095	16.20%
_ ADVAUTO	ADV AUTOMATION MOD	8,750	7,345	16.06%
_ ADVPPRESS	PREPRESS MODULE	5,000	4,195	16.10%
_ COREBKUP	FF CORE BACKUP LIC	1,250	1,045	16.40%
_ OTPTMGMT	OUTPUT MGMT MODULE	8,750	7,345	16.06%
_ VARDATA	VARIABLE DATA MOD	5,000	4,195	16.10%
IFFEX-1	E T P SINGLE USER	1,500	368	75.47%
IFFMKR	MAKEREADY 6.0	18,000	9,450	47.50%
IFFMKRC	MAKEREADY 6.0	18,000	9,450	47.50%
_ CLRDRV3	DIGIPATH 3.0 COLOR	3,400	3,400	0.00%
_ CPYRGHTM	COPYRIGHT MGMT	5,000	2,625	47.50%
_ FOOTSWCH	FOOTSWITCH KIT	110	110	0.00%
_ MRTBL	MAKE READY TABLE	1,500	1,500	0.00%
_ PHOTOSHP	PHOTOSHOP	825	825	0.00%
_ SCANHW	SCANNER HARDWRE KT	100	100	0.00%
_ SETLBL	PPS SET LABELING	5,000	2,625	47.50%
_ ZKEPTSCAN	PRODUCTION SCANNER	40,000	0	100.00%
IFFPMAPP	PRINT MANAGER APP	1,500	1,050	30.00%
IGEN5120	IGEN5 120 PRESS	597,000	574,350	3.79%
IGEN5120C	IGEN5 120 PRESS	597,000	574,350	3.79%
IGEN5150	IG5 150 PLUS PRESS	677,000	667,800	1.36%
IGEN5150C	IG5 150 PLUS PRESS	677,000	667,800	1.36%

IGEN590	IGEN5 90 PRESS	475,000	394,800	16.88%
IGEN590C	IGEN5 90 PRESS	475,000	394,800	16.88%
_ IGEN5FEED	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ IG4NOFEED	NO ADDITIONAL FDR	0	0	0.00%
_ MATTEDI	MATTE DRY INK KIT	0	0	0.00%
_ STANDARDI	STNDRD DRY INK KIT	0	0	0.00%
_ BN0	ATA INSTALL KIT	7,700	7,700	0.00%
_ CONVMDI	MATTE DRY INK CONV	20,000	10,500	47.50%
_ CONVSDI	DRY INK CONVERS KT	20,000	10,500	47.50%
_ IGEN5FDR	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ IGEN5FDR2	FDR 26' TOP TRAY	34,000	34,000	0.00%
_ IGEN5INSR	IGEN INSERTER W/BP	35,000	31,500	10.00%
_ IG26CART	26STCKRINCLHANDLE"	995	995	0.00%
_ IG4FIN	IGEN4 FINISH KIT	10,000	10,000	0.00%
_ IG4XPPKIT	IGEN4 XPP TOOL KIT	2,500	2,500	0.00%
_ IG5COLKIT	5TH HOUSE UPG	35,000	30,450	13.00%
_ IG526HCS	26 STACKER"	37,000	37,000	0.00%
_ IG526HCS2	26 STACKER"	37,000	37,000	0.00%
_ IG526HCS3	26 STACKER"	37,000	37,000	0.00%
_ MCARTENB1	MEDIA CART ENBLKIT	6,600	6,600	0.00%
_ MCARTENB2	MEDIA CART ENBLKIT	6,600	6,600	0.00%
_ MDIACART	IGEN MEDIA CART	2,900	2,900	0.00%
_ MDIBLUE	BLUE DRY INK KIT	15,000	10,500	30.00%
_ MDICLEAR	CLEAR DRY INK LIC	15,000	10,500	30.00%
_ MDIGREEN	GREEN DRY INK KIT	15,000	10,500	30.00%
_ MDIORANGE	ORANGE DRY INK KIT	15,000	10,500	30.00%
_ MDIWHITE	WHITE DRY INK LIC	15,000	10,500	30.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ XSISPIML7	XSIS PIMS PTR LIC	2,000	2,000	0.00%
_ X4P	CCU CART	10,000	7,350	26.50%
_ X5P	CCU RACK 2 BAYS	7,000	5,250	25.00%
_ YTX	26STCKR SDE TR KT"	4,000	4,000	0.00%
IG3UPFFPS	IG3 FFPS ES5200 UP	75,000	75,000	0.00%
IG4EFI3	IGEN4 EFI	85,000	85,000	0.00%
IG4FFPS3	FFPS FOR IGEN4	75,000	75,000	0.00%
_ ACMFFPS	AUTO CLR MGMT-FFPS	2,000	2,000	0.00%
_ FFCASTER2	FFPS CASTER KIT	200	200	0.00%
_ FFPSDISKO	FFPS DSKOVRWRT LIC	995	995	0.00%
_ IG4IPDS2	IPDS OPTION	20,000	20,000	0.00%
_ IG4PHOTO	IG4 PHOTO AUT TOOL	500	500	0.00%
_ XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0.00%
IG5EFI2	IGEN5 EFI SERVER	85,000	85,000	0.00%
_ EFICLR LIC	EFI CLEAR LICENSE	5,000	5,000	0.00%
_ EFI GAMLIC	EFI GAMUT LICENSE	5,000	5,000	0.00%
_ EFIWHTLIC	EFI WHITE LICENSE	5,000	5,000	0.00%
_ IG5EFI5HW	EFI 5TH HSG HW	10,000	5,250	47.50%

IG5FFPS2	IGEN5 FFPS2	85,000	85,000	0.00%
_ ACMFFPS	AUTO CLR MGMT-FFPS	2,000	2,000	0.00%
_ FFCASTER2	FFPS CASTER KIT	200	200	0.00%
_ FFPSIPDS	FFPS IPDS	20,000	20,000	0.00%
_ FFPUPWHT	FFPS WHT UPGRADE	10,000	5,250	47.50%
_ IG5COLFFP	5TH COL FFPS UPG	10,000	5,250	47.50%
_ XSISDLI1	XSIS DEV LINK INTG	4,000	4,000	0.00%
INTEGEFI	FIERY INTEG DFE	8,695	8,695	0.00%
_ EFIPROPK	PRODUCTIVITY PACK	6,000	6,000	0.00%
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0.00%
_ HUB5PORT	HUB - 5 PORT	495	495	0.00%
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0.00%
IPRINT	XMPIE PRINT	24,000	23,940	0.25%
IPRINTPRO	XMPIE PRINT PRO	54,000	53,865	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
_ WHX	USTORE	30,000	30,000	0.00%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
IR120	IR120 PROD PRESS	350,000	164,850	52.90%
IR120EXP	IR120 EX-P 6 EFI	85,000	72,450	14.76%
_ IRBOOK	PR BOOK MAKER FIN	11,800	8,295	29.70%
_ IRFIN	PR STD FIN	6,550	5,198	20.64%
_ IRFINP	PR STD FIN PLUS	12,000	10,500	12.50%
_ IRHCS	HIGH CAP STACKER	13,000	12,338	5.09%
_ XC10OCT	OFFSET CATCH TRAY	300	300	0.00%
_ ADVHCF	ADV HI CAP FDR	9,995	8,920	10.76%
_ GBCADVPUN	GBC ADV PUNCH PRO	13,900	10,290	25.97%
_ HCSUIKIT	HCS UI FIXED ANGLE	0	0	0.00%
_ IRBOOK2	PR BOOK MAKER FIN	11,800	8,295	29.70%
_ IRFINP2	PR STD FIN PLUS	12,000	10,500	12.50%
_ IRFIN2	PR STD FIN	6,550	5,198	20.64%
_ IRHCS2	HIGH CAP STACKER	13,000	12,338	5.09%
_ IR2OHCF1	2TRAY OVRSIZE HCF	9,995	8,920	10.76%
_ ISDGOLD2	GOLD SDI STR KIT	7,500	5,670	24.40%
_ ISDICLEAR	CLEAR SDI STR KIT	7,500	5,670	24.40%
_ ISDIGOLD	GOLD SDI STR KIT	7,500	5,670	24.40%
_ ISDISILVR	SILVER SDI STR KIT	7,500	5,670	24.40%

_ ISDIWHITE	WHITE SDI STR KIT	7,500	5,250	30.00%
_ ISDSILVR2	SILVER SDI STR KIT	7,500	5,670	24.40%
_ ISDWHITE2	WHITE SDI STR KIT	7,500	5,250	30.00%
_ I5COLKIT	EFI 5TH CLR ENABLE	15,000	10,290	31.40%
_ I6COLKIT	EFI 6TH CLR ENABLE	15,000	10,290	31.40%
_ NBV	HCS DOLLY CART	995	995	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ OHCFBANFD	BANNER FDR EXT	995	940	5.53%
_ PRCZFOLD	PR C/Z FOLDR	5,700	4,305	24.47%
_ PRFNBANFD	PR FIN TRAY EXT	495	495	0.00%
_ PRINSERTR	INSERTER MODULE	2,000	2,000	0.00%
_ PRPUNCH	PR PUNCH	600	600	0.00%
_ PRSQFOLD	SQUARE FOLD TRIMMR	15,000	11,025	26.50%
_ PRTRIM	CREASE/2 SIDE TRIM	30,000	23,625	21.25%
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0.00%
_ REMOPTOUT	REM SVC OPT OUT	0	0	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ X0Y	CCU CART	3,000	3,000	0.00%
_ EXSWAPHD1	SWAP HDD KIT 500GB	4,000	4,000	0.00%
_ EX3BAYHD	3 BAY ENCLOSURE	3,000	3,000	0.00%
_ I5COLEFI	5TH CLR ENABL	10,000	5,250	47.50%
_ I6COLEFI	6TH CLR ENABL	10,000	5,250	47.50%
ISTORFLOW	XMPIE STOREFLOW	32,000	31,920	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ COREADVP	FF C ADV PREPR MOD	4,000	3,990	0.25%
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,978	0.24%
_ COREBAKUP	FF C BACKUP	1,500	1,496	0.27%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ FFCONNECT	FF CONNECT	0	0	0.00%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
ISTRFLOWP	STOREFLOW PRO	69,000	68,828	0.25%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ COREADVP	FF C ADV PREPR MOD	4,000	3,990	0.25%
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,978	0.24%

_ COREBAKUP	FF C BACKUP	1,500	1,496	0.27%
_ COREOPTMG	FF CORE OUTPUT MGR	9,000	8,978	0.24%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ FFCONNECT	FF CONNECT	0	0	0.00%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
ITRANSMED	XMPIE TRANSMEDIA	43,000	42,893	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ B9A	PE ANALYTICS PREM	25,000	24,938	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
_ WHX	USTORE	30,000	30,000	0.00%
_ WKX	UCREATE XM PLUG-IN	3,000	2,993	0.23%
ITRNSMEDP	TRANSMEDIA PRO	79,000	78,803	0.25%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ B9A	PE ANALYTICS PREM	25,000	24,938	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
_ WHX	USTORE	30,000	30,000	0.00%
_ WKX	UCREATE XM PLUG-IN	3,000	2,993	0.23%
IUDIRECTS	XMPIE UDIR STUDIO	6,500	6,500	0.00%
IUDIRECT1	XMPIE UDIRECT CLAS	4,500	4,500	0.00%
_ UCHART	UCHART DESKTOP	2,000	1,995	0.25%
_ UIMAGE	UIMAGE DESKTOP	4,000	3,990	0.25%
MFF-100	100 EA PROD SYS	45,000	33,863	24.75%
MFF-120	120 EA PROD SYS	57,000	41,265	27.61%
_ FEEDER4T	FEED MOD 4 TRAY	20,000	15,750	21.25%

_	LFFEEDEDER	LF FEED MOD 2 TRAY	20,000	20,000	0.00%
_	MFFPRO	PRO MULTIFUNCT FIN	15,000	10,500	30.00%
_	MFFPROHP	MFF W/HOLE PUNCH	18,000	13,650	24.17%
_	PSM2SW	POSTSCRIPT&PPML SW	10,000	10,000	0.00%
_	CVR-HIGH	TOP COVER HIGH	0	0	0.00%
_	CVR-LOW	TOP COVER LOW KIT	0	0	0.00%
_	FEED-4T2	2ND FEED MOD-4TRAY	20,000	15,750	21.25%
_	FEED-4T3	3RD FEED MOD-4TRAY	20,000	15,750	21.25%
_	FORNDEV	FOREIGN INTERFACE	175	175	0.00%
_	HARDDRPS2	INT 2ND HARD DRIVE	3,000	3,000	0.00%
_	HOLE2-4	2-4 HOLE PUNCH	0	0	0.00%
_	IMPOSITN	IMPOSITION LICENSE	500	500	0.00%
_	INSERTLF1	LG FMT INS MOD 2TR	20,000	15,750	21.25%
_	INSERTMD	INSERT MOD-4 TRAY	20,000	15,750	21.25%
_	IQPACK	IMAGE QUALITY PACK	5,000	2,100	58.00%
_	LFFMDPS2	2ND LF FEED MOD 2T	20,000	20,000	0.00%
_	LFFMDPS3	3RD LRG FT 2 TRAY	20,000	20,000	0.00%
_	MF100-120	SPD UPG 100-120MFF	12,000	7,350	38.75%
_	NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_	OVERWRITE	DISK OVERWRITE	0	0	0.00%
_	PRODPK	PRODUCTIVITY PACK	10,000	5,250	47.50%
_	UHH	DISABLE PRINTERACT	0	0	0.00%
_	UPS-KIT	UPS ENABLEMENT KIT	500	500	0.00%
_	VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_	XPLUSTOOL	PRODUCTIVITY PLUS	280	280	0.00%
_	XSISED3E	RHD EXTRA DRIVE	1,500	1,500	0.00%
_	XSISPIML4	PROD INFO MGMT SYS	2,000	2,000	0.00%
_	XSISRH3E	RHD INSTALL KIT	3,000	3,000	0.00%
_	2NDBTL	2ND TONE BOTTLE KT	950	950	0.00%
_	30APWR	30A LINE CORD	0	0	0.00%
_	XSISMLOG7	XSIS MEDIA LOG	7,500	7,500	0.00%
	PRINT	XMPIE PRINT	24,000	23,940	0.25%
	PRINTPRO	XMPIE PRINT PRO	54,000	53,865	0.25%
_	B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_	B3B	UPRODUCE API	15,000	14,963	0.25%
_	B4B	USTORE API	15,000	14,963	0.25%
_	B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_	B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_	D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_	UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_	V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_	WBW	UCHART DESKTOP	2,000	1,995	0.25%
_	WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_	WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_	WFA	UPLAN	11,500	11,471	0.25%
_	WHX	USTORE	30,000	30,000	0.00%
_	B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%

STNDLEFI	FIERY STDAL DFE	23,000	16,758	27.14%
_ EXCOMPOSE	EFI COMPOSE	1,500	1,500	0.00%
_ EXFACI	ADVANCED FACI KIT	4,000	4,000	0.00%
_ EXHDD	HDD SECURITY 1 BAY	995	995	0.00%
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0.00%
_ GAPREM	GA PREMIUM EDITION	6,200	6,200	0.00%
_ HUB5PORT	HUB - 5 PORT	495	495	0.00%
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0.00%
STORFLOW	XMPIE STOREFLOW	32,000	31,920	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ COREADV	FF C ADV PREPR MOD	4,000	3,990	0.25%
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,978	0.24%
_ COREBAKUP	FF C BACKUP	1,500	1,496	0.27%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ FFCONNECT	FF CONNECT	0	0	0.00%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
STRFLOWP	STOREFLOW PRO	69,000	68,828	0.25%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ COREADV	FF C ADV PREPR MOD	4,000	3,990	0.25%
_ COREAUTOP	FF C ADV AUTO MOD	9,000	8,978	0.24%
_ COREBAKUP	FF C BACKUP	1,500	1,496	0.27%
_ COREOPTMG	FF CORE OUTPUT MGR	9,000	8,978	0.24%
_ D3B	XMPIE XMEDIA ADDON	30,000	29,925	0.25%
_ FFCONNECT	FF CONNECT	0	0	0.00%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
TRANSMED	XMPIE TRANSMEDIA	43,000	42,893	0.25%
_ B0B	UPRODUCE INDESIGN	40,000	39,900	0.25%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%

_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ B9A	PE ANALYTICS PREM	25,000	24,938	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
_ WHX	USTORE	30,000	30,000	0.00%
_ WKX	UCREATE XM PLUG-IN	3,000	2,993	0.23%
TRNSMEDP	TRANSMEDIA PRO	79,000	78,803	0.25%
_ B2B	UPRODUCE 8INSTANCE	5,000	4,988	0.24%
_ B3B	UPRODUCE API	15,000	14,963	0.25%
_ B4B	USTORE API	15,000	14,963	0.25%
_ B7A	UIMAGE PHOTO	11,000	10,973	0.25%
_ B8A	UCREATE DSN PLUGIN	1,000	998	0.20%
_ B9A	PE ANALYTICS PREM	25,000	24,938	0.25%
_ UCHARTSVR	UCHART SERVER	8,000	7,980	0.25%
_ V8X	UPRODUCE CONT LIC	2,000	2,000	0.00%
_ WBW	UCHART DESKTOP	2,000	1,995	0.25%
_ WBY	UCREATE PRT PLUGIN	4,000	3,990	0.25%
_ WEA	UIMAGE DESKTOP	4,000	3,990	0.25%
_ WFA	UPLAN	11,500	11,471	0.25%
_ WHX	USTORE	30,000	30,000	0.00%
_ WKX	UCREATE XM PLUG-IN	3,000	2,993	0.23%
UDIRECTS	XMPIE UDIR STUDIO	6,500	6,500	0.00%
UDIRECT1	XMPIE UDIRECT CLAS	4,500	4,500	0.00%
_ UCHART	UCHART DESKTOP	2,000	1,995	0.25%
_ UIMAGE	UIMAGE DESKTOP	4,000	3,990	0.25%
V180B	V180 PRESS	59,900	25,037	58.20%
V180EFI	EX-I 180 EFI	8,990	8,810	2.00%
V180EXB1	EX 180 EFI	25,000	16,748	33.01%
V180EXP1	EX 180P EFI	35,000	27,027	22.78%
V180P	V180 PERFORM PRESS	85,900	41,244	51.99%
_ V31BOOK	PR BOOKLET MAKER	11,800	8,295	29.70%
_ V31FIN	PR STD FINISHER	6,550	5,198	20.64%
_ V31FINP	PR STD FINISHER +	12,000	10,500	12.50%
_ V31HCS	HI CAP STACKERR	13,000	12,338	5.09%
_ V80BRBOOK	BR BOOKLET MAKER	4,995	3,990	20.12%
_ V80BRFIN	BR FINISHER	2,995	2,310	22.87%
_ V80OCT	OFFSET CATCH TRAY	300	300	0.00%
_ CACNABLE	CAC ENABLEMENT KIT	199	199	0.00%
_ CONVSTPL	CONVENIENCE STPLR	299	299	0.00%
_ DBLPUNUP	DBL PUN UPGRADE	250	250	0.00%
_ ENVELKIT	ENVELOPE SUP KIT	250	250	0.00%
_ ENVELKIT2	ENVELOPE SUP KIT	250	250	0.00%

_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ GBCADVPUN	GBC ADV PUNCH PRO	13,900	10,290	25.97%
_ HCSUIKIT	HCS UI FIXED ANGLE	0	0	0.00%
_ INTRFMOD	IDM INF DCURL MOD	2,000	2,000	0.00%
_ NBV	HCS DOLLY CART	995	995	0.00%
_ NETACCTNG	NETWORK ACCOUNTING	150	150	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PRTRIM	CREASE/2 SIDE TRIM	30,000	23,625	21.25%
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0.00%
_ REMOPTOUT	REM SVC OPT OUT	0	0	0.00%
_ TRIMBUFR	TRIM/BUFR MODULE	30,000	23,625	21.25%
_ USBENABL2	USB ENABLEMENT KIT	299	299	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VCZFOLD	CZ FOLD	5700	5,700	0.00%
_ VIGROUPA	FF VI COMPOSE	5,000	2,625	47.50%
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0.00%
_ VPUNCH	PR 2/3 PUNCH	600	600	0.00%
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	11,025	26.50%
_ V31AHCF2	ADV HCF 2 TRAY	9,995	8,920	10.76%
_ V31BOOK2	PR BOOKLET MAKER	11,800	8,295	29.70%
_ V31FINP2	PR STD FINISHER +	12,000	10,500	12.50%
_ V31FIN2	PR STD FINISHER	6,550	5,198	20.64%
_ V31HCS2	HI CAP STACKER	13,000	12,338	5.09%
_ V80HCF	V80 HCF	2,000	2,000	0.00%
_ V80OHCF	V80 1 TRAY O/S HCF	5,995	5,245	12.51%
_ V802OHCF	V80 ADV HCF	9,995	8,920	10.76%
_ XLSSUPPRT	XLS SUPPORT KIT	570	570	0.00%
_ EXIMPOSE	EFI IMPOSE	2,550	2,550	0.00%
_ HUB5PORT	HUB - 5 PORT	495	495	0.00%
_ PROFILE4	COLOR PRFLR 4.0/ES	2,200	2,200	0.00%
_ XSISED5K	IOT ONLY ED IN KT	1,500	1,500	0.00%
_ XSISRH5K	IOT ONLY RHD IN KT	3,000	3,000	0.00%
_ EXCOMPOSE	EFI COMPOSE	1,500	1,500	0.00%
_ EXFACI2	FACI FURNITURE	4,000	4,000	0.00%
_ EXHDD	HDD SECURITY 1 BAY	995	995	0.00%
_ GAPREM	GA PREMIUM EDITION	6,200	6,200	0.00%
V3100	VERSANT 3100 PRESS	200,000	100,716	49.64%
V3100EXP1	EX-P 3100 EFI	65,000	60,638	6.71%
V3100EX1	EX 3100 EFI	50,000	38,588	22.82%
_ V31BOOK	PR BOOKLET MAKER	11,800	8,295	29.70%
_ V31FIN	PR STD FINISHER	6,550	5,198	20.64%
_ V31FINP	PR STD FINISHER +	12,000	10,500	12.50%
_ V31HCS	HI CAP STACKERR	13,000	12,338	5.09%
_ DBLPUNUP	DBL PUN UPGRADE	250	250	0.00%
_ ENVELKIT	ENVELOPE SUP KIT	250	250	0.00%
_ ENVELKIT2	ENVELOPE SUP KIT	250	250	0.00%
_ GBCADVPUN	GBC ADV PUNCH PRO	13,900	10,290	25.97%

_ HCSUIKIT	HCS UI FIXED ANGLE	0	0	0.00%
_ NBV	HCS DOLLY CART	995	995	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PRTRIM	CREASE/2 SIDE TRIM	30,000	23,625	21.25%
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0.00%
_ REMOPTOUT	REM SVC OPT OUT	0	0	0.00%
_ TRIMBUFR	TRIM/BUFR MODULE	30,000	23,625	21.25%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VCZFOLD	CZ FOLD MODULE	5,700	4,305	24.47%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ VINTERPSR	INTERPOSER MOD	2,000	2,000	0.00%
_ VPUNCH	PR 2/3 PUNCH	600	600	0.00%
_ VSQFLDTRM	SQ FOLD TRIMMER	15,000	11,025	26.50%
_ V31AHCF2	ADV HCF 2 TRAY	9,995	8,920	10.76%
_ V31BOOK2	PR BOOKLET MAKER	11,800	8,295	29.70%
_ V31FINP2	PR STD FINISHER +	12,000	10,500	12.50%
_ V31FIN2	PR STD FINISHER	6,550	5,198	20.64%
_ V31HCS2	HI CAP STACKER	13,000	12,338	5.09%
_ XLSSUPRT	XLS SUPPORT KIT	570	570	0.00%
_ EXSWAPHD1	SWAP HDD KIT 500GB	4,000	4,000	0.00%
_ EX3BAYHD	3 BAY ENCLOSURE	3,000	3,000	0.00%
_ EXHDD	HDD SECURITY 1 BAY	995	995	0.00%
_ GAPREM	GA PREMIUM EDITION	6,200	6,200	0.00%
XC1000I	XC1000I PRESS	320,000	145,425	54.55%
_ XC10BOOKI	BOOKLET MAKER FNSH	11,800	8,295	29.70%
_ XC10FINI	STD FINISHER	6,550	5,198	20.64%
_ XC10FINPI	STD FINISHER PLUS	12,000	10,500	12.50%
_ XC10HCSI	HIGH CAP STACKER	13,000	12,338	5.09%
_ XC10OCT	OFFSET CATCH TRAY	300	300	0.00%
_ GBCAPP1	GBC ADV PUNCH PRO	14,600	11,130	23.77%
_ NBV	HCS DOLLY CART	995	995	0.00%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ SDICLEAR	CLEAR SDI STRT KIT	750	750	0.00%
_ SDIGOLD	GOLD SDI STRTR KIT	750	750	0.00%
_ SDISILVER	SILVER SDI STR KIT	750	750	0.00%
_ VIGROUPB	FF VI COMPOSE	10,000	5,250	47.50%
_ XCCZFOLD	C/Z FOLDR FOR STD	5,700	4,305	24.47%
_ XCSQFOLD	SQUARE FOLD TRIMMR	15,000	11,025	26.50%
_ XC10BOK2I	BOOKLET MAKER FNSH	11,800	8,295	29.70%
_ XC10FIN2I	STD FINISHER	6,550	5,198	20.64%
_ XC10FNP2I	STD FINISHER PLUS	12,000	10,500	12.50%
_ XC10GBC	GBC PUNCH	12,400	8,925	28.02%
_ XC10HCS2I	HIGH CAP STACKER	13,000	12,338	5.09%
_ XC10INTER	INTERFACE MODULE	2,000	2,000	0.00%
_ XC10OHCF2	2 TRAY OHCF	9,995	8,920	10.76%
_ XC10PBIND	PERFECT BINDER	40,000	31,500	21.25%
_ XPL	REMOTE SVC DISCONN	0	0	0.00%

_ 2KNIFETRM	2-KNIFE TRIMMER	38,000	1,050	97.24%
_ 5COLKIT1	5TH CLR HOUSING KT	19,250	14,963	22.27%
_ 5COLKIT2	5TH CCU FOR COLOR2	14,000	11,550	17.50%
_ 5COLKIT3	5TH CCU FOR COLOR3	10,000	7,875	21.25%
XC60	XC C60 PRINTER	34,700	19,919	42.60%
XC60G	XC C60 PRINTER	34,700	19,919	42.60%
_ C70BRBOOK	BR BOOKLET MAKER	4,995	3,990	20.12%
_ C70BRFIN	BR FINISHER	2,995	2,310	22.87%
_ C70OCT	OFFSET CATCH TRAY	400	400	0.00%
_ BIANCODIG	BIANCO DIGITALE SW	1,600	1,297	18.94%
_ BRCZFOLD	BR CZ FOLDER	5,700	3,990	30.00%
_ B2W	LETTER SIZE HCF	2,000	2,000	0.00%
_ CACNABLE	CAC ENABLEMENT KIT	199	199	0.00%
_ C70FAX	1 LINE FAX	999	999	0.00%
_ C70FAXSRV	SVR FAX KIT OPTION	990	990	0.00%
_ C70FAXVOI	VOIP FAX OPTION	895	895	0.00%
_ C70OHCF	SINGLE TRAY OHCF	5,995	5,245	12.51%
_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ MUA	D3 C/Z FOLDER	5,700	4,305	24.47%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PS4OFCSRVR	PSFORINTEGRATDCSRV	595	595	0.00%
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0.00%
_ SA-MAGSTR	SECURE ACC W/MAGST	795	795	0.00%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ USBHUBKIT	USB HUB KIT	150	150	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VIGROUPD	FF VI COMPOSE	5,000	2,625	47.50%
_ VIVIDHW	VIVID TONER KIT	11,000	9,235	16.05%
_ X56STAPLR	XC550/560 CONV STP	300	300	0.00%
_ X70GBC	X700 GBC PUNCH	12,400	8,925	28.02%
_ X70SQFOLD	X700 SQ FLD TRIMMR	15,000	11,025	26.50%
XC70	XC C70 PRINTER	39,200	22,229	43.29%
XC70G	XC C70 PRINTER	39,200	22,229	43.29%
_ C70BRBOOK	BR BOOKLET MAKER	4,995	3,990	20.12%
_ C70BRFIN	BR FINISHER	2,995	2,310	22.87%
_ C70OCT	OFFSET CATCH TRAY	400	400	0.00%
_ BIANCODIG	BIANCO DIGITALE SW	1,600	1,297	18.94%
_ BRCZFOLD	BR CZ FOLDER	5,700	3,990	30.00%
_ B2W	LETTER SIZE HCF	2,000	2,000	0.00%
_ CACNABLE	CAC ENABLEMENT KIT	199	199	0.00%
_ C70FAX	1 LINE FAX	999	999	0.00%
_ C70FAXSRV	SVR FAX KIT OPTION	990	990	0.00%
_ C70FAXVOI	VOIP FAX OPTION	895	895	0.00%
_ C70OHCF	SINGLE TRAY OHCF	5,995	5,245	12.51%

_ FIDEVICE2	FOREIGN INTERFACE	150	150	0.00%
_ MUA	D3 C/Z FOLDER	5,700	4,305	24.47%
_ NWT	FF VI DESIGN PRO	3,495	3,495	0.00%
_ PS4OFCSRVR	PSFORINTEGRATDCSRV	595	595	0.00%
_ QPSIGN	QCK PRT COLOR SIGN	500	500	0.00%
_ SA-MAGSTR	SECURE ACC W/MAGST	795	795	0.00%
_ SCNPRO25	SCAN-PC DTOP-SE-25	4,999	3,989	20.20%
_ SCN2SE25	SCAN-PC DTOP SE-25	1,195	887	25.77%
_ USBHUBKIT	USB HUB KIT	150	150	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VIGROUPD	FF VI COMPOSE	5,000	2,625	47.50%
_ VIVIDHW	VIVID TONER KIT	11,000	9,235	16.05%
_ X56STAPLR	XC550/560 CONV STP	300	300	0.00%
_ X70GBC	X700 GBC PUNCH	12,400	8,925	28.02%
_ X70SQFOLD	X700 SQ FLD TRIMMR	15,000	11,025	26.50%
XSISMAEPC	MATCH ASSURE EPC	6,000	6,000	0.00%
	12 MONTH(S) WARRANTY			0.00%
XSISMATCH	MATCH ASSURE HV	9,900	9,900	0.00%
	12 MONTH(S) WARRANTY			0.00%
_ MATCHUP	MATCH ASSURE UPG	3,900	3,900	0.00%
PRINTING SYSTEMS				
AS2SCLR	AS 2S COLOR DFE	111,200	99,855	10.20%
AS2SMONO	AS 2S MONO DFE	102,300	90,510	11.52%
_ 25CABLE2	25M CABLE 2PH	1,835	1,835	0.00%
_ 50CABLE2	50M CABLE-2PH	1,935	1,935	0.00%
_ AS2CAFPI	2S AFP/IPDS 24-00	34,100	34,100	0.00%
_ AS2SCIPDS	AS 2S IPDS 24-00	24,700	24,700	0.00%
_ AS2SCPS	AS 2S PS 24-00 LIC	8,900	8,900	0.00%
_ INKESTOOL	INK EST TOOL	12,000	12,000	0.00%
_ AS2SMAFPI	AS 2S AFP/IPDS 11	25,700	25,700	0.00%
_ AS2SMIPDS	AS 2S IPDS 11-11 L	13,800	13,800	0.00%
_ AS2SMPS	AS 2S PS 11-11 LIC	9,900	9,900	0.00%
AS3SCLR	AS 3S COLOR DFE	173,200	154,245	10.94%
_ 25CABLE4	25M CABLE 4PH	3,285	3,285	0.00%
_ 50CABLE4	50M CABLE-4PH	3,485	3,485	0.00%
_ 50CBLTED2	TED 50M CABLE 2PH	2,745	2,745	0.00%
_ ASBLADE	SING BLADE HW UPG	26,000	26,000	0.00%
_ AS3SCAFPI	3S AFP/IPDS 24-24	53,400	53,400	0.00%
_ AS3SCIPDS	AS 3S IPDS 24-24	37,500	37,500	0.00%
_ AS3SCPS	AS 3S PS 24-24 LIC	13,800	13,800	0.00%
_ INKESTOOL	INK EST TOOL	12,000	12,000	0.00%
CFFPROPUB	FF VI DESIGNEXPRES	2,500	1,313	47.48%
FFPROPUB	FF VI DESIGNEXPRES	2,500	1,313	47.48%
IFFPROPUB	FF VI DESIGNEXPRES	2,500	1,313	47.48%

IPRSD125	IPRINT REF 125 SED	1,175,000	843,465	28.22%
IPRSD75	IPRINT REF 75 SED	1,175,000	843,465	28.22%
IPRSS125	IPRINT REF 125 SES	1,100,000	788,340	28.33%
IPRSS75	IPRINT REF 75 SES	1,100,000	788,340	28.33%
_ DYECMYK	DYE INK - SE CMYK	0	0	0.00%
_ EXTRAHEAD	EXTRA PRINT HEAD	150,000	88,935	40.71%
_ EXTRHDDYE	EX PR HD DYE	120,000	88,935	25.89%
_ EXTRHDHD2	EX PR HD HD2	120,000	88,935	25.89%
_ HDCMYK	HD INK KIT-CMYK	0	0	0.00%
_ HD2CMYK	HD2 INK-FULL CLR	0	0	0.00%
_ NOEXTRAHD	NO XTRA PR HD REQD	0	0	0.00%
_ PRHDINCL	PR HD INCL IN FSMA	0	0	0.00%
_ PRHDOUT	PR HD NOT IN FSMA	0	0	0.00%
_ AXODECABL	AXODE CABLE	265	265	0.00%
_ BETHEREKT	BEING THERE KIT	825	825	0.00%
_ B2P	PRNT HEAD ASSEMBLY	150,000	88,935	40.71%
_ CLRMGKIT	COLOR MGMT KIT	15,000	11,655	22.30%
_ F3B	DRYER EXP KIT	15,000	10,920	27.20%
_ HQUALKIT	HIGH QUALITY KIT	75,000	52,500	30.00%
_ INTRLKOV	INTRLK OVRD LIC	0	0	0.00%
_ IPCABNTX2	PARTS CABINET (4)	1,400	1,400	0.00%
_ LHFLSHSTD	LINEHD FLUSH STAND	25,000	21,210	15.16%
_ PINFEED	PIN FEED OPTION	3,500	2,625	25.00%
_ X4Y	PR HD DYE ASMBLY	120,000	88,935	25.89%
_ Y5B	PR HD HD2 ASMBLY	120,000	88,935	25.89%
_ 40KHZLIC	40 KHZ LICENSE	39,000	39,000	0.00%
_ HSPEEDKIT	HIGH SPEED KIT	75,000	52,500	30.00%
_ HD2CMY1K	HD2 INK-CMY/HD K	0	0	0.00%
_ MAINTKIT4	STARTUP 4HD MAINT	0	0	0.00%
_ NOMAINTKT	NO MAINT KIT REQD	0	0	0.00%
_ FFPSKIT	FF INTERFACE KIT	0	0	0.00%
_ TURNBARK	TURNBAR KIT	50,000	38,047	23.91%
IPR2SD125	IPRINT REF 125 TED	1,225,000	887,565	27.55%
IPR2SD75	IPRINT REF 75 TED	1,225,000	887,565	27.55%
IPR2SS125	IPRINT REF 125 TED	1,150,000	832,440	27.61%
IPR2SS75	IPRINT REF 75 TED	1,150,000	832,440	27.61%
_ DYECMYK	DYE INK - SE CMYK	0	0	0.00%
_ HDCMYK	HD INK KIT-CMYK	0	0	0.00%
_ HD2CMYK	HD2 INK-FULL CLR	0	0	0.00%
_ PRHDINCL	PR HD INCL IN FSMA	0	0	0.00%
_ PRHDOUT	PR HD NOT IN FSMA	0	0	0.00%
_ B2P	PRNT HEAD ASSEMBLY	150,000	88,935	40.71%
_ DUALSIMP	DUAL SIMPLEX KIT	15,000	11,592	22.72%
_ F3B	DRYER EXP KIT	15,000	10,920	27.20%
_ INTRLKOV	INTRLK OVRD LIC	0	0	0.00%
_ PINFEED	PIN FEED OPTION	3,500	2,625	25.00%
_ WEBCLEANR	WEB CLEANER	29,500	22,638	23.26%

_ X4Y	PR HD DYE ASMBLY	120,000	88,935	25.89%
_ Y5B	PR HD HD2 ASMBLY	120,000	88,935	25.89%
_ 180DEGKIT	180 DEGREE KIT	77,500	58,643	24.33%
_ 90DEGKIT	90 DEGREE KIT	17,500	13,503	22.84%
_ HD2CMY1K	HD2 INK-CMY/HD K	0	0	0.00%
MONO2COLR	TRVHD UPG CLR 2424	454,000	340,200	25.07%
_ CLRMGTKIT	COLOR MGMT KIT	15,000	11,655	22.30%
RCNTRL	PDF CONTROLLER	7,500	6,300	16.00%
RCNTRL2	IPDS CONTROLLER	60,000	51,450	14.25%
RLTODPERF	RLTO DYNAMIC PERF	120,000	105,000	12.50%
RLTOPERF2	RLTO DUAL DYN PERF	175,000	152,250	13.00%
RLTO900	RIALTO 900	825,000	788,865	4.38%
_ UNDER2KIT	LT 2 PERF ENBL KT"	7,000	5,775	17.50%
_ 2DREADER	2D BAR CODE READER	14,000	11,550	17.50%
_ 3PLUSVKIT	ENBL KIT FOR HLDR	3,200	2,835	11.41%
_ 4RA	VERT DYN PERF HLDR	9,500	7,875	17.11%
_ UNDR2KIT2	LT 2 PERF ENBL KT"	14,000	11,550	17.50%
_ RLTOCABT	CABINET	590	590	0.00%
_ RLTOCUT	CUTTER	44,000	35,595	19.10%
_ RLTOSTACK	STACKER	50,000	36,225	27.55%
_ 3MANDR2L	3 MANDREL"	2,200	1,785	18.86%
_ 70MANDR2L	70MM MANDREL	2,300	1,890	17.83%
_ BUFFERKIT	BUFFER KIT W/BIN	5,000	5,000	0.00%
_ CART3PLTE	CART PLATE	200	163	18.50%
_ CART4PLTE	CART PLATE	200	163	18.50%
_ CLRMGTKIT	COLOR MGMT KIT	15,000	11,655	22.30%
_ EXTRABIN	EXTRA WASTE BIN	500	500	0.00%
_ RLTCLRMGT	COLOR MGMT KIT	15,000	11,655	22.30%
_ RLTOSTAK2	SECOND STACKER	60,000	50,411	15.98%
_ WEBCART2	2ND WEB CART	2,500	1,995	20.20%
_ WEBCART3	3RD WEB CART	2,500	1,995	20.20%
_ XAU	CART FOR DS3500	995	995	0.00%
_ 3MANDR2L2	2ND 3 MANDREL"	2,200	1,785	18.86%
_ 3MANDR2L3	3RD 3 MANDREL"	2,200	1,785	18.86%
TRVHD1111	TRVHD MONO 1111	975,000	680,295	30.23%
TRVHD2400	TRVHD COLOR 2400	975,000	680,295	30.23%
TRVHD2424	TRVHD COLOR 2424	1,475,000	992,250	32.73%
_ HDINKK	HD INK - TE K	0	0	0.00%
_ HD2INKK	HD2 INK-BLACK	0	0	0.00%
_ NOEXTRAHD	NO XTRA PR HD REQD	0	0	0.00%
_ PRHDINCL	PR HD INCL IN FSMA	0	0	0.00%
_ PRHDOUT	PR HD NOT IN FSMA	0	0	0.00%
_ SLACK60	SLACK WEB CLNR	34,000	32,482	4.46%
_ TIGHT60	TIGHT WEB	34,000	32,482	4.46%
_ XTRASCHD2	EXTRA SGL CLR HD2	130,000	88,935	31.59%
_ BETHEREKT	BEING THERE KIT	825	825	0.00%
_ CLRMGTKIT	COLOR MGMT KIT	15,000	11,655	22.30%

_ HQUALKIT1	HI QUAL KIT 1 CLR	40,000	26,250	34.38%
_ HSPEEDKT1	HI SPD KIT 1 CLR	40,000	26,250	34.38%
_ IPCABNTX2	PARTS CABINET (4)	1,400	1,400	0.00%
_ LHFLSHSTD	LINEHD FLUSH STAND	25,000	21,210	15.16%
_ VHQKITKK	VHQ MODE K+K	40,000	26,250	34.38%
_ EFIKIT	EFI INTERFACE KIT	0	0	0.00%
_ HD2CMYK	HD2 INK-FULL CLR	0	0	0.00%
_ HD2CMY1K	HD2 INK-CMY/HD K	0	0	0.00%
_ XTRAHDHD2	EXTRA HD2 PR HEAD	130,000	88,935	31.59%
_ CIPCABNT	PARTS CABINET (2)	700	700	0.00%
_ HQUALKIT	HIGH QUALITY KIT	75,000	52,500	30.00%
_ HSPEEDKIT	HIGH SPEED KIT	75,000	52,500	30.00%

OFFICE DOCUMENT SYSTEMS

B400DN	XEROX B400DN	796	715	10.18%
_ CARDMNT	SMART CARD MOUNT	44	41	6.82%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ PHTRAY1	ADDL 550 SHEET TRY	230	209	9.13%
_ PHTRAY2	ADDL 550 SHEET TRY	230	209	9.13%
_ PHTRAY3	ADDL 550 SHEET TRY	230	209	9.13%
_ RFIDKIT	RFID KIT	219	219	0.00%
_ SIPR-RDR5	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR4	SMART CARD READER	158	146	7.59%
_ STNDSTORE	STAND WITH STORAGE	343	314	8.45%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CFG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 6RX	PRODUCTIVITY KIT	343	314	8.45%
B405DN	XEROX B405DN	1,001	936	6.49%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ RFIDKIT2	RFID CARD READER	219	219	0.00%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SIPR-RDR2	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR1	SMART CARD READER	158	146	7.59%
_ STNDSTORE	STAND WITH STORAGE	343	314	8.45%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%

_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WCTRAY1	ADDL 550 SHEET TRY	230	209	9.13%
_ WCTRAY2	ADDL 550 SHEET TRY	230	209	9.13%
_ WCTRAY3	ADDL 550 SHEET TRY	230	209	9.13%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 6RX	PRODUCTIVITY KIT	343	314	8.45%
C400DN	XEROX C400DN	682	660	3.23%
_ CARDMNT	SMART CARD MOUNT	44	41	6.82%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ LB1	550 SHEET FEEDER	345	314	8.99%
_ RFIDKIT	RFID KIT	219	219	0.00%
_ SIPR-RDR5	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR4	SMART CARD READER	158	146	7.59%
_ STNDSTORE	STAND WITH STORAGE	343	314	8.45%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 7RX	PRODUCTIVITY KIT	343	314	8.45%
C405DN	XEROX C405DN	1,031	1,031	0.00%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ LB1	550 SHEET FEEDER	345	314	8.99%
_ RFIDKIT2	RFID CARD READER	219	219	0.00%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SIPR-RDR2	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR1	SMART CARD READER	158	146	7.59%
_ STNDSTORE	STAND WITH STORAGE	343	314	8.45%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 7RX	PRODUCTIVITY KIT	343	314	8.45%
C500DN	XEROX C500DN	876	847	3.31%
_ AQQ	STAND	284	261	8.10%
_ CARDMNT	SMART CARD MOUNT	44	41	6.82%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%

_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ PRODUCTKT	PRODUCTIVITY KIT	227	209	7.93%
_ RFIDKIT1	RFID CARD READER	279	230	17.56%
_ RFID70	RFID READER	279	252	9.68%
_ SIPR-RDR5	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR4	SMART CARD READER	158	146	7.59%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
C505S	XEROX C505S	2,413	2,168	10.15%
C505X	XEROX C505X	2,835	2,576	9.14%
_ AQQ	STAND	284	261	8.10%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ PRODUCTKT	PRODUCTIVITY KIT	227	209	7.93%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SIPR-RDR3	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR2	SMART CARD READER	158	146	7.59%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
C600DN	XEROX C600DN	1,400	1,244	11.14%
_ AQQ	STAND	284	261	8.10%
_ CARDMNT	SMART CARD MOUNT	44	41	6.82%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ PRODUCTKT	PRODUCTIVITY KIT	227	209	7.93%
_ RFIDKIT1	RFID CARD READER	279	230	17.56%
_ SIPR-RDR5	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR4	SMART CARD READER	158	146	7.59%

_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 4XC	FINISHER	568	524	7.75%
_ 5XC	MAILBOX	568	524	7.75%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
C605X	XEROX C605X	3,985	3,656	8.26%
C605XL	XEROX C605XL	3,985	3,656	8.26%
_ AQQ	STAND	284	261	8.10%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ FORNINTR	FOREIGN INTERFACE	374	366	2.14%
_ HC-KNO2	HEALTHCARE MFP	579	503	13.13%
_ RFID70	RFID READER	279	252	9.68%
_ SCNPRO5	SCAN-PC DTOP-SE-5	1,189	1,189	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ SIPR-RDR3	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR2	SMART CARD READER	158	146	7.59%
_ UNICODE	INTL PRINTING KIT	299	299	0.00%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
_ 6XC	CASTER BASE	227	209	7.93%
_ 7WA	HICAP FEEDER	739	681	7.85%
_ 8WA	550 SHEET FEEDER	342	314	8.19%
_ 4XC	FINISHER	568	524	7.75%
_ 5XC	MAILBOX	568	524	7.75%
_ SIPR-RDR4	SIPRNET CARD READR	299	261	12.71%
_ SMRT-RDR3	SMART CARD READER	158	146	7.59%
WC6515DN	WORKCENTRE 6515	629	605	3.82%
_ AQQ	STAND	284	261	8.10%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ RFIDKIT	RFID KIT	219	219	0.00%
_ SCN2SE-5	SCAN-PC DTOP SE-5	349	349	0.00%
_ TRAY65	550 SHEET TRAY	228	209	8.33%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%

_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%
6510DN	PHASER 6510	456	440	3.51%
_ AQQ	STAND	284	261	8.10%
_ DRCINST	CARRIER DELIV/INST	150	150	0.00%
_ RFIDKIT	RFID KIT	219	219	0.00%
_ TRAY65	550 SHEET TRAY	228	209	8.33%
_ VALOLVL1	DCC CUSTM CONFIG 1	0	0	0.00%
_ VALOLVL2	DCC CUSTM CONFIG 2	0	0	0.00%
_ VALOLVL3	DCC CUSTM CONFIG 3	0	0	0.00%
_ VALOSTD1	DCC STNDRD CONFIG 1	0	0	0.00%
_ VALOSTD2	DCC STNDRD CONFIG 2	0	0	0.00%
_ WIFIVL	WIRELESS ACCESSORY	56	51	8.93%

Region 4 ESC RFP 19-11													
Rental Price Exhibit 11/1/2019													
This price exhibit represents monthly bundled charge, including the base service amount. It is for example purposes on a sample of equipment at the time of this bid. Not all products are included, because many products have customized plans, depending on the end-user requirements. Only the purchase price exhibit will continually be updated as products are added.													
Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
C405DN	VersaLink C405 Color Multifunction Printer, Print/Copy/Scan/Fax, Letter/Legal, Up to 36ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 50-Sheet DADF (Single-Pass Duplex), 110V, Solutions & Cloud Enabled	36	36	\$73.40	0	0	\$0.0204	\$0.1129	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									
	-MAY Choose One of the Following:												
	SIPR-RDR2 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR1 -Smart Card Reader			\$5.31									
	7RX -Productivity Kit with 320GB HDD			\$11.42									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	LB1 -550-Sheet Feeder Adjustable to A4/Legal			\$11.42									
	RFIDKIT2 -RFID Card Reader for C405			\$8.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STNDSTORE -Stand with Storage			\$11.42									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C505S	VersaLink C505 Color Multifunction Printer, Print/Copy/Scan Letter/Legal, Up to 45ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 Bypass Tray, 100-Sheet DSPF, 110V, EIP, Metered	45	36	\$102.09	0	0	\$0.0193	\$0.1129	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									
	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR2 -Smart Card Reader			\$5.31									
	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	PRODUCTKT -Productivity Kit 250 Gb			\$7.61									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C505X	VersaLink C505 Color Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 45ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 Bypass Tray, 100-Sheet DSPF, 110V, EIP, Metered	45	36	\$115.51	0	0	\$0.0193	\$0.1129	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									
	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR2 -Smart Card Reader			\$5.31									
	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C605X	VersaLink C605 Color Multifunction Printer, 55 ppm, with Duplexing, Scan, Copy, Print,Fax, with 250 GB Hard Disk Drive, Metered	55	36	\$149.07	0	0	\$0.0170	\$0.1015	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR2 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C605XL	VersaLink C605 Color Multifunction Printer, 55 ppm, with Duplexing, Scan, Copy, Print,Fax, long neck, Finisher or Mailbox Capable, with 250 GB Hard Disk Drive, Metered	55	36	\$149.07	0	0	\$0.0176	\$0.1021	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	MUST Choose One of the Following												
	4XC -Finisher			\$19.08									
	5XC -Mailbox			\$19.08									

	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR3 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B7025D2	VersaLink B7025 Multifunction Printer with 110 sheet DADF, Desktop, Duplex, 1-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 25 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	25	36	\$123.69	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	PSCRIPT3 -PostScript 3 Kit			\$12.38									

	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray			\$3.82									
	INTFIN -Integrated Office Finisher			\$20.64									

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIPFAX -Fax Over IP			\$24.62									

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	ADDTRAY -Single Tray Module			\$11.47									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HDD70 -Optional Hard Disk Drive			\$15.29									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98								
	UNICODE -Xerox International Print Kit			\$7.30								
	WIFIVL -Wireless Accessory			\$1.88								
B7025S2	VersaLink B7025 Multifunction Printer with 110 Sheet DADF, Stand, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 25 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	25	36	\$159.12	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:											
	NO-PS3 -No PostScript Needed			\$0.00								
	PSCRIPT3 -PostScript 3 Kit			\$12.38								

	MAY Choose One of the Following:											
	INTFIN -Integrated Office Finisher			\$20.64								
	OFFINLX -Office Finisher LX with Filler			\$25.34								

	MAY Choose One of the Following:											
	FAX-1LIN -Embedded 1-Line Fax			\$16.47								
	FAX-3LIN -Embedded 3-Line Fax			\$34.36								
	FOIPFAX -Fax Over IP			\$24.62								

	-MAY Choose One of the Following:											
	CARDRDR -Common Access Card Card Reader			\$2.26								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52								

	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27								
	ENVELTRAY -Envelope Feeder Tray			\$8.21								
	FIDKIT -Foreign Interface Kit			\$8.60								
	FINLX-3HP -2/3-Hole Punch			\$6.12								
	FINLX-BM -Booklet Maker Unit			\$19.53								
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57								
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25								
	RFID70 -Integrated Programmable RFID Reader			\$11.37								
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98								
	UNICODE -Xerox International Print Kit			\$7.30								
	WIFIVL -Wireless Accessory			\$1.88								
B7025H2	VersaLink B7025 Multifunction Printer with 110 Sheet DADF, Tandem Tray Module, Duplex, 2-520 Sheet Trays, 50 Sheet Bypass Tray, Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to E-mail, Security (Disk Encryption and Image Overwrite), 25 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	25	36	\$178.53	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:											
	NO-PS3 -No PostScript Needed			\$0.00								
	PSCRIPT3 -PostScript 3 Kit			\$12.38								

	MAY Choose One of the Following:											
	INTFIN -Integrated Office Finisher			\$20.64								
	OFFINLX -Office Finisher LX with Filler			\$25.34								

	MAY Choose One of the Following:											
	FAX-1LIN -Embedded 1-Line Fax			\$16.47								
	FAX-3LIN -Embedded 3-Line Fax			\$34.36								
	FOIPFAX -Fax Over IP			\$24.62								

	-MAY Choose One of the Following:											
	CARDRDR -Common Access Card Card Reader			\$2.26								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52								

	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27								
	ENVELTRAY -Envelope Feeder Tray			\$8.21								
	FIDKIT -Foreign Interface Kit			\$8.60								
	FINLX-3HP -2/3-Hole Punch			\$6.12								
	FINLX-BM -Booklet Maker Unit			\$19.53								
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57								
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25								
	RFID70 -Integrated Programmable RFID Reader			\$11.37								
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17								

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B7030D2	VersaLink B7030 Multifunction Printer with 110 sheet DADF, Desktop, Duplex, 1-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 30 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	36	\$134.51	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	PSCRIPT3 -PostScript 3 Kit			\$12.38									

	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray			\$3.82									
	INTFIN -Integrated Office Finisher			\$20.64									

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIPFAX -Fax Over IP			\$24.62									

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	ADDTRAY -Single Tray Module			\$11.47									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HDD70 -Optional Hard Disk Drive			\$15.29									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B7030S2	VersaLink B7030 Multifunction Printer with 110 Sheet DADF, Stand, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 30 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	36	\$166.80	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	PSCRIPT3 -PostScript 3 Kit			\$12.38									

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher			\$20.64									
	OFFINLX -Office Finisher LX with Filler			\$25.34									

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIPFAX -Fax Over IP			\$24.62									

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B7030H2	VersaLink B7030 Multifunction Printer with 110 Sheet DADF, Tandem Tray Module, Duplex, 2-520 Sheet Trays, 50 Sheet Bypass Tray, Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to E-mail, Security (Disk Encryption and Image Overwrite), 30 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	36	\$183.77	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	PSCRIPT3 -PostScript 3 Kit			\$12.38									
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher			\$20.64									
	OFFINLX -Office Finisher LX with Filler			\$25.34									
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIPFAX -Fax Over IP			\$24.62									
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B7035D2	VersaLink B7035 Multifunction Printer with 110 sheet DADF, Desktop, Duplex, 1-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 35 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	36	\$157.97	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	PSCRIPT3 -PostScript 3 Kit			\$12.38									
	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray			\$3.82									
	INTFIN -Integrated Office Finisher			\$20.64									
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIPFAX -Fax Over IP			\$24.62									
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	ADDTLAY -Single Tray Module			\$11.47									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HDD70 -Optional Hard Disk Drive			\$15.29									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B7035S2	VersaLink B7035 Multifunction Printer with 110 Sheet DADF, Stand, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 35 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter.. MUST Choose One of the Following: NO-PS3 -No PostScript Needed PSCRIPT3 -PostScript 3 Kit ----- MAY Choose One of the Following: INTFIN -Integrated Office Finisher OFFINLX -Office Finisher LX with Filler ----- MAY Choose One of the Following: FAX-1LIN -Embedded 1-Line Fax FAX-3LIN -Embedded 3-Line Fax FOIPFAX -Fax Over IP ----- -MAY Choose One of the Following:	35	36	\$188.97	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes	
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B7035H2	VersaLink B7035 Multifunction Printer with 110 Sheet DADF, Tandem Tray Module, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 35 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter.. MUST Choose One of the Following: NO-PS3 -No PostScript Needed PSCRIPT3 -PostScript 3 Kit ----- MAY Choose One of the Following: INTFIN -Integrated Office Finisher OFFINLX -Office Finisher LX with Filler ----- MAY Choose One of the Following: FAX-1LIN -Embedded 1-Line Fax FAX-3LIN -Embedded 3-Line Fax FOIPFAX -Fax Over IP ----- -MAY Choose One of the Following:	35	36	\$205.94	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes	
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B605S	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB Hard Disk Drive, 110V, EIP	58	36	\$95.69	0	0	\$0.0124	N/A	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR2 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B605SL	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB Hard Disk Drive, Fin and MB capable, 110V, EIP	58	36	\$95.69	0	0	\$0.0130	N/A	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	MUST Choose One of the Following												
	4XC -Finisher			\$19.08									
	5XC -Mailbox			\$19.08									

	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR3 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B605X	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB HARD DISK DRIVE, 110V, EIP	58	36	\$110.21	0	0	\$0.0124	N/A	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR2 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B605XL	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB HARD DISK DRIVE, 110V, Fin and MB capable, EIP	58	36	\$110.21	0	0	\$0.0130	N/A	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	MUST Choose One of the Following												
	4XC -Finisher			\$19.08									
	5XC -Mailbox			\$19.08									

	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR3 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	PRODUCTKT -Productivity Kit 250 Gb			\$7.61									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B615XL	VersaLink B615 B/W Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 65ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB HARD DISK DRIVE, 110V, Fin and MB capable, EIP	65	36	\$140.86	0	0	\$0.0119	N/A	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	MUST Choose One of the Following												
	4XC -Finisher			\$19.08									
	5XC -Mailbox			\$19.08									

	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR3 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B8045H2	AltaLink B8045 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	45	36	\$229.05	0	0	\$0.0085	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	OCT-B80 -Offset Catch Tray			\$3.06									
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport			\$19.57									
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr			\$61.92									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTDR -CAC Reader and Enablement Kit			\$8.85									

	2HPLGL -2 Hole Punch Kit			\$4.40									
	3HOLEPCH -3-Hole Punch			\$4.40									
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf			\$8.60									
	ENVKIT2 -Envelope Tray 50 Capacity			\$4.85									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HICAPFDR -3300 Sheet High Capacity Feeder			\$24.31									
	MCAFEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-B80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WC59FI -Foreign Interface Device			\$4.28									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
B8055H2	AltaLink B8055 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	55	36	\$302.13	0	0	\$0.0062	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	OCT-B80 -Offset Catch Tray			\$3.06									
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport			\$19.57									
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr			\$61.92									

	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTDR -CAC Reader and Enablement Kit			\$8.85									

	2HPLGL -2 Hole Punch Kit			\$4.40									
	3HOLEPCH -3-Hole Punch			\$4.40									
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf			\$8.60									
	ENVKIT2 -Envelope Tray 50 Capacity			\$4.85									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HICAPFDR -3300 Sheet High Capacity Feeder			\$24.31									
	MCAFEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-B80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WC59FI -Foreign Interface Device			\$4.28									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
B8065H2	AltaLink B8065 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	65	36	\$360.34	0	0	\$0.0062	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	HVFIN -HiVol Fin and Multi Position Stapler			\$52.55									
	HVFIN-BM -Hi Vol Fin w Saddle Stitch V-Fold			\$95.63									
	OCT-B80 -Offset Catch Tray			\$3.06									
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport			\$19.57									
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr			\$61.92									
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTDR -CAC Reader and Enablement Kit			\$8.85									
	2HPLGL -2 Hole Punch Kit			\$4.40									
	3HOLEPCH -3-Hole Punch			\$4.40									
	3HP-HVF -3-Hole Punch Kit for HVFIN/HVFIN-BM			\$9.55									
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf			\$8.60									
	ENVKIT2 -Envelope Tray 50 Capacity			\$4.85									
	HCF-SEF -11x17 Short Edge Feed for 3300 Sheet HCF			\$24.46									
	HCF-SEL -8.5x14 Short Edge Feed for 3300 Sheet HCF			\$24.46									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HICAPFDR -3300 Sheet High Capacity Feeder			\$24.31									
	INSRTHVF1 -Post-Process Inserter for HVF/HVF-BM			\$36.69									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-B80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WC59FI -Foreign Interface Device			\$4.28									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
B8075H2	AltaLink B8075 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	75	36	\$413.07	0	0	\$0.0054	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	HVFIN -HiVol Fin and Multi Position Stapler			\$52.55									
	HVFIN-BM -Hi Vol Fin w Saddle Stitch V-Fold			\$95.63									
	OCT-B80 -Offset Catch Tray			\$3.06									
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport			\$19.57									
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr			\$61.92									
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTDR -CAC Reader and Enablement Kit			\$8.85									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	2HPLGL -2 Hole Punch Kit			\$4.40									
	3HOLEPCH -3-Hole Punch			\$4.40									
	3HP-HVF -3-Hole Punch Kit for HVFIN/HVFIN-BM			\$9.55									
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf			\$8.60									
	ENVKIT2 -Envelope Tray 50 Capacity			\$4.85									
	HCF-SEF -11x17 Short Edge Feed for 3300 Sheet HCF			\$24.46									
	HCF-SEL -8.5x14 Short Edge Feed for 3300 Sheet HCF			\$24.46									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HICAPFDR -3300 Sheet High Capacity Feeder			\$24.31									
	INSRTHVF1 -Post-Process Inserter for HVF/HVF-BM			\$36.69									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-B80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WC59FI -Foreign Interface Device			\$4.28									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
B8090H2	AltaLink B8090 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	90	36	\$463.72	0	0	\$0.0054	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	HVFIN -HiVol Fin and Multi Position Stapler			\$52.55									
	HVFIN-BM -Hi Vol Fin w Saddle Stitch V-Fold			\$95.63									
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									
	2HPLGL -2 Hole Punch Kit			\$4.40									
	3HP-HVF -3-Hole Punch Kit for HVFIN/HVFIN-BM			\$9.55									
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf			\$8.60									
	ENVKIT2 -Envelope Tray 50 Capacity			\$4.85									
	HCF-SEF -11x17 Short Edge Feed for 3300 Sheet HCF			\$24.46									
	HCF-SEL -8.5x14 Short Edge Feed for 3300 Sheet HCF			\$24.46									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HICAPFDR -3300 Sheet High Capacity Feeder			\$24.31									
	INSRTHVF1 -Post-Process Inserter for HVF/HVF-BM			\$36.69									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-B80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WC59FI -Foreign Interface Device			\$4.28									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
D95CP	D95 Copier/Printer with FCW UI C/P, UI Right Mount Kit, MSI Bypass Tray, USB Enablement, Customer Documentation & Software Kit, Nationalization Kit	95	36	\$524.96	0	0	\$0.0071	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	100PPMKIT -100 PPM Kit			\$0.00									
	MUST Choose One of the Following:												
	INSTSECUR -Secure Access Install			\$3.29									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	INSTSTD -Non-Secure Access Install			\$0.00									

	MUST Choose One of the Following:												
	MLA -D4 Stapler Finisher 2/3 Hole Punch			\$136.22									
	TKX -Booklet Finisher			\$244.91									

	MUST Choose One of the Following												
	BYPASS -Bypass Chute			\$9.63									
	HIGHCAPFD -High Capacity Feeder			\$68.80									
	OVRSZHCF -Oversized HCF			\$170.07									

	CAC-KIT -Common Access Card Enablement Kit			\$5.47									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GIGABIT -Gigabit Ethernet Kit			\$11.01									
	GROUNDESD -ESD Protection Kit			\$0.00									
	INTEGSFT -Integrated Square Fold Trimmer			\$338.94									
	LEFT-UI -Left UI Kit			\$3.25									
	MUA -D4 Z Folder			\$94.02									
	PDFKIT2 -PDF Kit			\$78.43									
	SECRWATR -Secure Watermark Kit			\$27.37									
	STAPLER2 -Convenience Stapler			\$8.21									
	USBHUB -USB HUB Kit			\$4.13									
D110CP	D110 Copier/Printer with Speed Badge, Initialization Kit (Dongle), Job Based Accounting, USB Enablement, FCW UI C/P, UI Right Mount Kit, MSI Bypass Tray, Customer Documentation & Software Kit	110	36	\$586.50	0	0	\$0.0071	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	INSTSECU -Secure Access Install			\$3.29									
	INSTSTD -Non-Secure Access Install			\$0.00									

	MUST Choose at Least One of the Following:												
	INTERFACE -Interface Module			\$64.44									
	MLA -D4 Stapler Finisher 2/3 Hole Punch			\$136.22									
	STACKER -High Capacity Stacker			\$359.28									

	STDFINPLS -Partner Finishing Interface Module			\$356.60									
	TAPE-BIND -Tape Binder			\$531.02									
	TKX -Booklet Finisher			\$244.91									

	MUST Choose One of the Following												
	BYPASS -Bypass Chute			\$9.63									
	HIGHCAPFD -High Capacity Feeder			\$68.80									
	OVRSZHCF -Oversized HCF			\$170.07									
	OVRSZHF2 -2 Tray Oversized HCF			\$253.88									

	ADV-PUNCH -GBC Advanced Punch			\$324.90									
	CAC-KIT -Common Access Card Enablement Kit			\$5.47									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GIGABIT -Gigabit Ethernet Kit			\$11.01									
	GROUNDESD -ESD Protection Kit			\$0.00									
	HCSUIFA -ESD Protection Kit			\$0.00									
	INTEGSFT -Integrated Square Fold Trimmer			\$338.94									
	LEFT-UI -Left UI Kit			\$3.25									
	LUI2TOHCF -Oversize HCF 2T FCW UI Mount Kit			\$0.00									
	MUA -D4 Z Folder			\$94.02									
	NBV -Dolly			\$38.03									
	PDFKIT2 -PDF Kit			\$78.43									
	SECRWATR -Secure Watermark Kit			\$27.37									
	STAPLER2 -Convenience Stapler			\$8.21									
	USBHUB -USB HUB Kit			\$4.13									
D125CP	D125 Copier/Printer with Speed Badge, Initialization Kit (Dongle), Job Based Accounting, USB Enablement, FCW UI C/P, UI Right Mount Kit, MSI Bypass Tray, Customer Documentation & Software Kit, Nationalization Kit	125	36	\$824.81	0	0	\$0.0071	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	INSTSECU -Secure Access Install			\$3.29									
	INSTSTD -Non-Secure Access Install			\$0.00									

	MUST Choose at Least One of the Following:												
	INTERFACE -Interface Module			\$64.44									
	MLA -D4 Stapler Finisher 2/3 Hole Punch			\$136.22									
	STACKER -High Capacity Stacker			\$359.28									

	STDFINPLS -Partner Finishing Interface Module			\$356.60									
	TAPE-BIND -Tape Binder			\$531.02									
	TKX -Booklet Finisher			\$244.91									

	MUST Choose One of the Following												
	BYPASS -Bypass Chute			\$9.63									
	HIGHCAPFD -High Capacity Feeder			\$68.80									
	OVRSZHCF -Oversized HCF			\$170.07									
	OVRSZHF2 -2 Tray Oversized HCF			\$253.88									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	ADV-PUNCH -GBC Advanced Punch			\$324.90									
	CAC-KIT -Common Access Card Enablement Kit			\$5.47									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GIGABIT -Gigabit Ethernet Kit			\$11.01									
	GROUNDESD -ESD Protection Kit			\$0.00									
	HCSUIFA -ESD Protection Kit			\$0.00									
	INTEGSFT -Integrated Square Fold Trimmer			\$338.94									
	LEFT-UI -Left UI Kit			\$3.25									
	LUI2TOHCF -Oversize HCF 2T FCW UI Mount Kit			\$0.00									
	MUA -D4 Z Folder			\$94.02									
	NBV -Dolly			\$38.03									
	PDFKIT2 -PDF Kit			\$78.43									
	SECRWATR -Secure Watermark Kit			\$27.37									
	STAPLER2 -Convenience Stapler			\$8.21									
	USBHUB -USB HUB Kit			\$4.13									
D136CP	D136 Copier/Printer, Full Color Web UI, Initialization Kit, Interface Cooling Module, Power Cord, Job Based Accounting, USB Enablement, UI Right Mount Kit, Multi-Sheet Insert Bypass Tray, Cust Doc & software Kit, Nationalization Kit	136	36	\$897.25	0	0	\$0.0052	N/A	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	INSTSECUR -Secure Access Install			\$3.29									
	INSTSTD -Non-Secure Access Install			\$0.00									

	MUST Choose at Least One of the Following:												
	MLA -D4 Stapler Finisher 2/3 Hole Punch			\$136.22									
	STACKER -High Capacity Stacker			\$359.28									
	STDFINPLS -Partner Finishing Interface Module			\$356.60									
	TAPE-BIND -Tape Binder			\$531.02									
	TKX -Booklet Finisher			\$244.91									

	MUST Choose One of the Following												
	BYPASS -Bypass Chute			\$9.63									
	HICAP136 -High Capacity Feeder			\$68.80									
	OVRSZHF2 -2 Tray Oversized HCF			\$253.88									

	ADV-PUNCH -GBC Advanced Punch			\$324.90									
	CAC-KIT -Common Access Card Enablement Kit			\$5.47									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GIGABIT -Gigabit Ethernet Kit			\$11.01									
	GROUNDESD -ESD Protection Kit			\$0.00									
	HCSUIFA -ESD Protection Kit			\$0.00									
	INTEGSFT -Integrated Square Fold Trimmer			\$338.94									
	LEFT-UI -Left UI Kit			\$3.25									
	LUI2TOHCF -Oversize HCF 2T FCW UI Mount Kit			\$0.00									
	MUA -D4 Z Folder			\$94.02									
	NBV -Dolly			\$38.03									
	PDFKIT2 -PDF Kit			\$78.43									
	SECRWATR -Secure Watermark Kit			\$27.37									
	STAPLER2 -Convenience Stapler			\$8.21									
	USBHUB -USB HUB Kit			\$4.13									
EFISVR	Fiery NX One Server for use with D95CP, D110CP or D125CP	NA	36	\$378.57	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	1DRHDD -One Drive External HDD Option			\$85.80									
	ENETHUB -Ethernet Hub Option			\$18.92									
	EXCOMPOSE -Compose License Activation			\$57.33									
	EXIMPOSE -Impose License Activation			\$97.47									
	NX1STATN -NX One Station Option			\$102.62									
FFSRVR136	D136 Xerox Freeflow Print Server available for use with D136CP (optional), D136PRT (required)	NA	36	\$0.00	0	0	\$0.0000	N/A	Yes	No	No	No	
	MUST Choose One of the Following:												
	CP136NBL -D136 CP Server License			\$0.00									
	P136NBL -D136 Printer Server License			\$0.00									

	B5L -Controller Stand			\$9.55									
	IPDSSW1 -IPDS S/W License			\$964.41									
	LCDSSW -LCDS Software License			\$411.65									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	VIGROUPA -FreeFlow VI Compose			\$136.44									
C7020D2	VersaLink C7020 Color Multifunction Desktop Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	20	36	\$139.60	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes	

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	POSCRIPT3 -PostScript 3 Kit			\$12.38									

	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray			\$3.82									
	INTFIN -Integrated Office Finisher			\$20.64									

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIP-FAX -Fax Over IP			\$24.62									

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	ADDTRAY -Single Tray Module			\$11.47									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HDD70 -Optional Hard Disk Drive			\$15.29									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C7020S2	VersaLink C7020 Color Multifunction Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	20	36	\$162.91	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	POSCRIPT3 -PostScript 3 Kit			\$12.38									

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher			\$20.64									
	OFFINLX -Office Finisher LX with Filler			\$25.34									

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIP-FAX -Fax Over IP			\$24.62									

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
C7020T2	VersaLink C7020 Color Multifunction Printer with 4 Tray Module (4x520 sheets), 100 Sheet Bypass tray, 110 Sheet Mult-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	20	36	\$176.29	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	POSCRIPT3 -PostScript 3 Kit			\$12.38									
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher			\$20.64									
	OFFINLX -Office Finisher LX with Filler			\$25.34									
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIP-FAX -Fax Over IP			\$24.62									
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C7025D2	VersaLink C7025 Color Multifunction Desktop Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Mult-pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	25	36	\$153.78	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	POSCRIPT3 -PostScript 3 Kit			\$12.38									
	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray			\$3.82									
	INTFIN -Integrated Office Finisher			\$20.64									
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIP-FAX -Fax Over IP			\$24.62									
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	ADDTRAY -Single Tray Module			\$11.47									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HDD70 -Optional Hard Disk Drive			\$15.29									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98								
	UNICODE -Xerox International Print Kit			\$7.30								
	WIFVL -Wireless Accessory			\$1.88								
C7025S2	VersaLink C7025 Color Multifunction Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	25	36	\$178.20	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:											
	NO-PS3 -No PostScript Needed			\$0.00								
	POSCRIPT3 -PostScript 3 Kit			\$12.38								
	MAY Choose One of the Following:											
	INTFIN -Integrated Office Finisher			\$20.64								
	OFFINLX -Office Finisher LX with Filler			\$25.34								
	MAY Choose One of the Following:											
	FAX-1LIN -Embedded 1-Line Fax			\$16.47								
	FAX-3LIN -Embedded 3-Line Fax			\$34.36								
	FOIP-FAX -Fax Over IP			\$24.62								
	-MAY Choose One of the Following:											
	CARDRDR -Common Access Card Card Reader			\$2.26								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52								
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27								
	ENVELTRAY -Envelope Feeder Tray			\$8.21								
	FIDKIT -Foreign Interface Kit			\$8.60								
	FINLX-3HP -2/3-Hole Punch			\$6.12								
	FINLX-BM -Booklet Maker Unit			\$19.53								
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57								
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25								
	RFID70 -Integrated Programmable RFID Reader			\$11.37								
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98								
	UNICODE -Xerox International Print Kit			\$7.30								
	WIFVL -Wireless Accessory			\$1.88								
C7025T2	VersaLink C7025 Color Multifunction Printer with 4 Tray Module (4x520 sheets), 100 Sheet Bypass tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	25	36	\$190.05	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:											
	NO-PS3 -No PostScript Needed			\$0.00								
	POSCRIPT3 -PostScript 3 Kit			\$12.38								
	MAY Choose One of the Following:											
	INTFIN -Integrated Office Finisher			\$20.64								
	OFFINLX -Office Finisher LX with Filler			\$25.34								
	MAY Choose One of the Following:											
	FAX-1LIN -Embedded 1-Line Fax			\$16.47								
	FAX-3LIN -Embedded 3-Line Fax			\$34.36								
	FOIP-FAX -Fax Over IP			\$24.62								
	-MAY Choose One of the Following:											
	CARDRDR -Common Access Card Card Reader			\$2.26								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52								
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27								
	ENVELTRAY -Envelope Feeder Tray			\$8.21								
	FIDKIT -Foreign Interface Kit			\$8.60								
	FINLX-3HP -2/3-Hole Punch			\$6.12								
	FINLX-BM -Booklet Maker Unit			\$19.53								
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57								
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25								
	RFID70 -Integrated Programmable RFID Reader			\$11.37								

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C7030D2	VersaLink C7030 Color Multifunction Desktop Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	30	36	\$174.12	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	POSCRIPT3 -PostScript 3 Kit			\$12.38									

	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray			\$3.82									
	INTFIN -Integrated Office Finisher			\$20.64									

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIP-FAX -Fax Over IP			\$24.62									

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	ADDTRAY -Single Tray Module			\$11.47									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	HDD70 -Optional Hard Disk Drive			\$15.29									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C7030S2	VersaLink C7030 Color Multifunction Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	30	36	\$192.04	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	POSCRIPT3 -PostScript 3 Kit			\$12.38									

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher			\$20.64									
	OFFINLX -Office Finisher LX with Filler			\$25.34									

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIP-FAX -Fax Over IP			\$24.62									

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C7030T2	VersaLink C7030 Color Multifunction Printer with 4 Tray Module (4x520 sheets), 100 Sheet Bypass tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	30	36	\$206.60	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes	
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed			\$0.00									
	POSCRIPT3 -PostScript 3 Kit			\$12.38									
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher			\$20.64									
	OFFINLX -Office Finisher LX with Filler			\$25.34									
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax			\$16.47									
	FAX-3LIN -Embedded 3-Line Fax			\$34.36									
	FOIP-FAX -Fax Over IP			\$24.62									
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	CNVSTPLR -Convenience Stapler and Work Surface			\$10.27									
	ENVELTRAY -Envelope Feeder Tray			\$8.21									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C8000DT	Versalink C8000DT; 12 x 18 Color Printer, 1200 x 2400 dpi, 45ppm Color/B&W, USB and Ethernet, 1.6 GHz Processor, 4 GB RAM, 2-Sided Printing, 5" Touchscreen, 110 Volt	45	36	\$123.21	0	0	\$0.0153	\$0.0981	Yes	No	No	Yes	
	MAY Choose One of the Following:												
	BKMKRFIN -BR Booklet Maker Finisher (76B)			\$126.08									
	OFCFINSH -Office Finisher LX (3FA)			\$43.91									
	MAY Choose One of the Following:												
	CARDRDR -Common Access Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable Card Reader			\$13.52									
	May Choose any of the following:												
	2A3 -Two Tray Module			\$38.18									
	2A4 -Tandem Tray Module			\$49.65									
	2A5 -Minimum 320GB HDD			\$11.42									
	8EX -High Capacity Feeder			\$49.65									
	ENVLPTTR -Envelope Tray			\$11.42									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	WIFIVL -Wireless Accessory			\$1.88									
C9000DT	Versalink C9000DT; 12 x 18 Color Printer, 1200 x 2400 dpi, 55ppm Color/B&W, USB and Ethernet, 1.6 GHz Processor, 4 GB Ram, 2-Sided Printing, 5" Touchscreen, 320 GB HD, 110 Volt	55	36	\$196.20	0	0	\$0.0153	\$0.1135	Yes	No	No	Yes	
	MAY Choose One of the Following:												
	BKMKRFIN -BR Booklet Maker Finisher (76B)			\$126.08									
	OFCFINSH -Office Finisher LX (3FA)			\$43.91									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	MAY Choose One of the Following:												
	CARDRDR -Common Access Card Reader			\$2.26									
	SIPR-RDR1 -SIPRNet DoD Netwk Enable Card Reader			\$13.52									
	May Choose any of the following:												
	2A3 -Two Tray Module			\$38.18									
	2A4 -Tandem Tray Module			\$49.65									
	5B2 -Xerox Precise Color Management System			\$22.89									
	8EX -High Capacity Feeder			\$49.65									
	ENVLPTR -Envelope Tray			\$11.42									
	FIDKIT -Foreign Interface Kit			\$8.60									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	RFID70 -Integrated Programmable RFID Reader			\$11.37									
	WIFIVL -Wireless Accessory			\$1.88									
C9065	Xerox Color C9065 with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex	65	36	\$373.68	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes	
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray			\$15.29									
	PRBKMFIN -PR Booklet Maker Finisher			\$428.38									
	PRFINPLUS -PR Standard Finisher Plus			\$508.64									
	PRSTNDFIN -Production Ready Finisher			\$315.63									
	V80BRBOOK -Business Ready Booklet Finisher			\$145.24									
	V80BRFIN -Business Ready Finisher with Hole Punch			\$84.08									

	BANFDKIT -Banner Feed Kit			\$18.68									
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK			\$91.92									
	CONVSTPL -Convenience Stapler			\$11.42									
	FAXLINE -1 Line Fax Kit			\$38.18									
	FAXSERVER -Server Fax Kit			\$37.84									
	FAXVOIP -VOIP Fax Kit			\$34.20									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GBCADVPU -GBC Advanced Punch Pro			\$449.56									
	HCF1T -High Cap Feeder 1 Tray			\$76.44									
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size			\$280.91									
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size			\$444.68									
	MSIKIT -MSI Assembly Kit			\$48.12									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher			\$859.96									
	USBHUBKT -USB HUB Kit			\$5.74									
	VCZFOLD -CZ Fold Module Requires PR Finisher			\$156.70									
	VIGROUPD -FreeFlow VI Compose SW & License			\$136.44									
	VINTERPSR -Interposer w/PR Finisher			\$76.44									
	VPUNCH -Prodn Ready Punch 2/3 Hole			\$22.94									
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker			\$401.31									
C9065XLS	Xerox Color C9065XLS with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex, BILLING IMPRESSION MODE ENABLED	65	36	\$373.68	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes	
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray			\$15.29									
	PRBKMFIN -PR Booklet Maker Finisher			\$428.38									
	PRFINPLUS -PR Standard Finisher Plus			\$508.64									
	PRSTNDFIN -Production Ready Finisher			\$315.63									
	V80BRBOOK -Business Ready Booklet Finisher			\$145.24									
	V80BRFIN -Business Ready Finisher with Hole Punch			\$84.08									

	BANFDKIT -Banner Feed Kit			\$18.68									
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK			\$91.92									
	CONVSTPL -Convenience Stapler			\$11.42									
	FAXLINE -1 Line Fax Kit			\$38.18									
	FAXSERVER -Server Fax Kit			\$37.84									
	FAXVOIP -VOIP Fax Kit			\$34.20									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GBCADVPU -GBC Advanced Punch Pro			\$449.56									
	HCF1T -High Cap Feeder 1 Tray			\$76.44									
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size			\$280.91									
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size			\$444.68									
	MSIKIT -MSI Assembly Kit			\$48.12									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher			\$859.96									
	USBHUBKT -USB HUB Kit			\$5.74									
	VCZFOLD -CZ Fold Module Requires PR Finisher			\$156.70									
	VIGROUPD -FreeFlow VI Compose SW & License			\$136.44									
	VINTERPSR -Interposer w/PR Finisher			\$76.44									
	VPUNCH -Prodn Ready Punch 2/3 Hole			\$22.94									
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker			\$401.31									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
C9070	Xerox Color C9070 with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex	70	36	\$439.42	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes	
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray			\$15.29									
	PRBKMFIN -PR Booklet Maker Finisher			\$428.38									
	PRFINPLUS -PR Standard Finisher Plus			\$508.64									
	PRSTNDFIN -Production Ready Finisher			\$315.63									
	V80BRBOOK -Business Ready Booklet Finisher			\$145.24									
	V80BRFIN -Business Ready Finisher with Hole Punch			\$84.08									

	BANFDKIT -Banner Feed Kit			\$18.68									
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK			\$91.92									
	CONVSTPL -Convenience Stapler			\$11.42									
	FAXLINE -1 Line Fax Kit			\$38.18									
	FAXSERVER -Server Fax Kit			\$37.84									
	FAXVOIP -VOIP Fax Kit			\$34.20									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GBCADVPUN -GBC Advanced Punch Pro			\$449.56									
	HCF1T -High Cap Feeder 1 Tray			\$76.44									
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size			\$280.91									
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size			\$444.68									
	MSIKIT -MSI Assembly Kit			\$48.12									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher			\$859.96									
	USBHUBKT -USB HUB Kit			\$5.74									
	VCZFOLD -CZ Fold Module Requires PR Finisher			\$156.70									
	VIGROUPD -FreeFlow VI Compose SW & License			\$136.44									
	VINTERPSR -Interposer w/PR Finisher			\$76.44									
	VPUNCH -Prodn Ready Punch 2/3 Hole			\$22.94									
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker			\$401.31									
C9070XLS	Xerox Color C9070 with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex, BILLING IMPRESSION MODE ENABLED	70	36	\$439.42	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes	
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray			\$15.29									
	PRBKMFIN -PR Booklet Maker Finisher			\$428.38									
	PRFINPLUS -PR Standard Finisher Plus			\$508.64									
	PRSTNDFIN -Production Ready Finisher			\$315.63									
	V80BRBOOK -Business Ready Booklet Finisher			\$145.24									
	V80BRFIN -Business Ready Finisher with Hole Punch			\$84.08									

	BANFDKIT -Banner Feed Kit			\$18.68									
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK			\$91.92									
	CONVSTPL -Convenience Stapler			\$11.42									
	FAXLINE -1 Line Fax Kit			\$38.18									
	FAXSERVER -Server Fax Kit			\$37.84									
	FAXVOIP -VOIP Fax Kit			\$34.20									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GBCADVPUN -GBC Advanced Punch Pro			\$449.56									
	HCF1T -High Cap Feeder 1 Tray			\$76.44									
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size			\$280.91									
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size			\$444.68									
	MSIKIT -MSI Assembly Kit			\$48.12									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher			\$859.96									
	USBHUBKT -USB HUB Kit			\$5.74									
	VCZFOLD -CZ Fold Module Requires PR Finisher			\$156.70									
	VIGROUPD -FreeFlow VI Compose SW & License			\$136.44									
	VINTERPSR -Interposer w/PR Finisher			\$76.44									
	VPUNCH -Prodn Ready Punch 2/3 Hole			\$22.94									
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker			\$401.31									
DMPCTRL	DMP Integrated Controller	NA	36	\$200.58	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	PS4DMPSVR -Postscript DMP			\$22.74									
ENTRYEFI	Xerox EX-c C9065/C9070 Print Server Fiery Entry Level DFE	NA	36	\$210.63	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-SPOT -EFI Spot On			\$31.54									
	HUB5PORT -5 Port Hub			\$15.13									
	PROFILE4 -EFI Color Profiler 4.0			\$82.55									
	X70FOLDER -Hotfolders/ Virtual Printers			\$30.42									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
INTEGEFI	Xerox EX-I C9065/C9070 Print Server Fiery Integrated Plus DFE	NA	36	\$281.58	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EFIPROPK -C60/70 EFI Productivity Package			\$229.32									
	EXCOMPOSE -Compose License Activation			\$57.33									
	EXIMPOSE -Impose License Activation			\$97.47									
	HUB5PORT -5 Port Hub			\$15.13									
	PROFILE4 -EFI Color Profiler 4.0			\$82.55									
STNDLEFI	Xerox EX C9065/C9070 Print Server Fiery Standalone NX Pro DFE	NA	36	\$488.19	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EXCOMPOSE -Compose License Activation			\$57.33									
	EXFACI -Advanced FACI Kit			\$152.88									
	EXHDD -HDD Security Bay			\$38.03									
	EXIMPOSE -Impose License Activation			\$97.47									
	GAPREM -GA Premium Edition			\$189.57									
	HUB5PORT -5 Port Hub			\$15.13									
	PROFILE4 -EFI Color Profiler 4.0			\$82.55									
EC7836H2	WorkCentre EC7836 Multifunction Printer (35/35PPM) with High Capacity Tandem Tray (520 Sheet Tray, 2,000 Sheet A4/Letter), 520 Sheet Tray, 100 Sheet Bypass Tray, 2x250 Sheet OCT, 110-Sheet DADF (9XY), EIP, Data Security, Job Based Accounting, PostScript, Full Network Scanning, Server Fax, iFax, Standard Output Tray, Left Side Tray, Nationalization Kit, 1 Waste Toner Container, Black Neutral Toner, Yellow Neutral Toner, Magenta Neutral Toner, and Cyan Neutral Toner. Billing Impression Mode Enabled. Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter.	35	36	\$185.56	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	iSerFax1 -i-Series 1 Line Fax			\$14.63									
	iSerFax2 -i-Series 2 Line Fax			\$34.20									

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTDR -CAC Reader and Enablement Kit			\$8.85									

	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEIC -McAfee Integrity Control Enablement			\$12.19									
	OFCFINRLX -Office Finisher			\$23.23									
	RFIDEMB78 -Integrated Programmable RFID Reader			\$14.42									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									

EC7856H2	WorkCentre EC7856 Multifunction Printer (50/55PPM) with High Capacity Tandem Tray (520 Sheet Tray, 2,000 sheet A4/Letter), 520 sheet tray, 100 Sheet Bypass Tray, 2x250 Sheet OCT, 130-Sheet Single Pass DADF (2YA), EIP, Data Security, Job Based Accounting, PostScript, Full Network Scanning, Server Fax, iFax, Standard Output Tray, Left Side Tray, Nationalization Kit, 1 Waste Toner Container, Black Neutral Toner, Yellow Neutral Toner, Magenta Neutral Toner, and Cyan Neutral Toner. Billing Impression Mode Enabled. Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter.	55	36	\$211.65	0	0	\$0.0074	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	iSerFax1 -i-Series 1 Line Fax			\$14.63									
	iSerFax2 -i-Series 2 Line Fax			\$34.20									

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTDR -CAC Reader and Enablement Kit			\$8.85									

	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEIC -McAfee Integrity Control Enablement			\$12.19									
	OFCFINRLX -Office Finisher			\$23.23									
	RFIDEMB78 -Integrated Programmable RFID Reader			\$14.42									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									
C8030T2	AltaLink C8030 Color Multifunction Printer (30/30 PPM) with 130 Sheet Single-Pass DADF, 3 Tray Module (3x520 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	36	\$254.37	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport			\$73.35									
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport			\$44.94									
	INTFIN -Integrated Office Finisher			\$20.64									
	OFC-C80 -Office Finisher LX			\$23.23									
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									
	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord			\$99.37									
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-FLDER - EFI Hot Folders / Virtual Printers			\$38.03									
	EFI-PROF -EFI Profile Suite 4.X			\$84.08									
	EFISERV1 -DFI EFI Fiery Network Server			\$114.48									
	EFI-SPOT -EFI Spot On			\$31.54									
	ENVELTRY -Envelope Feeder Tray			\$7.30									
	ETHUBKIT -Ethernet Hub Kit for Multi Connections			\$18.92									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-C80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									
C8030H2	AltaLink C8030 Color Multifunction Printer (30/30 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	36	\$257.35	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport			\$73.35									
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport			\$44.94									
	INTFIN -Integrated Office Finisher			\$20.64									
	OFC-C80 -Office Finisher LX			\$23.23									
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									

	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord			\$99.37									
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-FLDER - EFI Hot Folders / Virtual Printers			\$38.03									
	EFI-PROF -EFI Profile Suite 4.X			\$84.08									
	EFISERV1 -DFI EFI Fiery Network Server			\$114.48									
	EFI-SPOT -EFI Spot On			\$31.54									
	ENVELTRY -Envelope Feeder Tray			\$7.30									
	ETHUBKIT -Ethernet Hub Kit for Multi Connections			\$18.92									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-C80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									
C8035T2	AltaLink C8035 Color Multifunction Printer (35/35 PPM) with 130 Sheet Single-Pass DADF, 3 Tray Module (3x520 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	36	\$283.60	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport			\$73.35									
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport			\$44.94									
	INTFIN -Integrated Office Finisher			\$20.64									
	OFC-C80 -Office Finisher LX			\$23.23									
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									

	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord			\$99.37									
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-FLDER - EFI Hot Folders / Virtual Printers			\$38.03									
	EFI-PROF -EFI Profile Suite 4.X			\$84.08									
	EFISERV1 -DFI EFI Fiery Network Server			\$114.48									
	EFI-SPOT -EFI Spot On			\$31.54									
	ENVELTRY -Envelope Feeder Tray			\$7.30									
	ETHUBKIT -Ethernet Hub Kit for Multi Connections			\$18.92									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-C80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
C8035H2	AltaLink C8035 Color Multifunction Printer (35/35 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	36	\$286.62	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport			\$73.35									
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport			\$44.94									
	INTFIN -Integrated Office Finisher			\$20.64									
	OFC-C80 -Office Finisher LX			\$23.23									

	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									

	CZFOLDC80 -BR Finisher C/Z Fold Req Power Cord			\$99.37									
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-FLDER - EFI Hot Folders / Virtual Printers			\$38.03									
	EFI-PROF -EFI Profile Suite 4.X			\$84.08									
	EFISERV1 -DFI EFI Fiery Network Server			\$114.48									
	EFI-SPOT -EFI Spot On			\$31.54									
	ENVELTRY -Envelope Feeder Tray			\$7.30									
	ETHUBKIT -Ethernet Hub Kit for Multi Connections			\$18.92									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-C80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									
C8045H2	AltaLink C8045 Color Multifunction Printer (45/45 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	45	36	\$319.44	0	0	\$0.0074	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport			\$73.35									
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport			\$44.94									
	OFC-C80 -Office Finisher LX			\$23.23									

	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									

	CZFOLDC80 -BR Finisher C/Z Fold Req Power Cord			\$99.37									
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-FLDER - EFI Hot Folders / Virtual Printers			\$38.03									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	EFI-PROF -EFI Profile Suite 4.X			\$84.08									
	EFISERV1 -DFI EFI Fiery Network Server			\$114.48									
	EFI-SPOT -EFI Spot On			\$31.54									
	ENVELTRY -Envelope Feeder Tray			\$7.30									
	ETHUBKIT -Ethernet Hub Kit for Multi Connections			\$18.92									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-C80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									
C8055H2	AltaLink C8055 Color Multifunction Printer (50/55 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	55	36	\$370.41	0	0	\$0.0074	\$0.0610	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport			\$73.35									
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport			\$44.94									
	OFC-C80 -Office Finisher LX			\$23.23									

	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									

	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord			\$99.37									
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-FLDER - EFI Hot Folders / Virtual Printers			\$38.03									
	EFI-PROF -EFI Profile Suite 4.X			\$84.08									
	EFISERV1 -DFI EFI Fiery Network Server			\$114.48									
	EFI-SPOT -EFI Spot On			\$31.54									
	ENVELTRY -Envelope Feeder Tray			\$7.30									
	ETHUBKIT -Ethernet Hub Kit for Multi Connections			\$18.92									
	FINLX-3HP -2/3-Hole Punch			\$6.12									
	FINLX-BM -Booklet Maker Unit			\$19.53									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-C80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
C8070H2	Altalink C8070 Color Multifunction Printer (70/70 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	70	36	\$456.03	0	0	\$0.0068	\$0.0565	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w/2/3 Hole & Horiz Xport			\$73.35									
	BRF-C80 -BR Finisher w/2/3 Hole & Horiz Xport			\$44.94									
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax			\$14.63									
	FAX-2LINE -2 Line Fax			\$34.20									
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMARTRDR -CAC Reader and Enablement Kit			\$8.85									
	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord			\$99.37									
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print			\$63.57									
	EFI-FLDER - EFI Hot Folders / Virtual Printers			\$38.03									
	EFI-PROF -EFI Profile Suite 4.X			\$84.08									
	EFISERV1 -DFI EFI Fiery Network Server			\$114.48									
	EFI-SPOT -EFI Spot On			\$31.54									
	ENVELTRY -Envelope Feeder Tray			\$7.30									
	ETHUBKIT -Ethernet Hub Kit for Multi Connections			\$18.92									
	HCFB2W -High Capacity Feeder (2000 Sheet)			\$19.57									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	MCAFEEIC -McAfee Integrity Control Enablement			\$12.19									
	RFID-C80 -Programmable RFID Card Reader			\$11.37									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STAPLERKT -Convenience Stapler With Work Surface			\$9.14									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIRELESS -Wireless Print Kit			\$2.29									
	XPS-ENBL -XPS Enablement Kit			\$9.14									
	YRC -Foreign Interface Kit			\$4.28									
C70EF12	Exi C70 E300 for the C60/C70	NA	36	\$231.87	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EFIPROPK -C60/70 EFI Productivity Package			\$229.32									
	EXIMPOSE -Impose License Activation			\$97.47									
	HUB5PORT -5 Port Hub			\$15.13									
	PROFILE4 -EFI Color Profiler 4.0			\$82.55									
	X70FOLDER -Hotfolders/ Virtual Printers			\$30.42									
C70EX2	EXC70 FS200 Pro80 for the C60/C70	NA	36	\$488.19	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EXCOMPOSE -Compose License Activation			\$57.33									
	EXFACI -Advanced FACI Kit			\$152.88									
	EXHDD -HDD Security Bay			\$38.03									
	EXIMPOSE -Impose License Activation			\$97.47									
	GAPREM -GA Premium Edition			\$189.57									
	HUB5PORT -5 Port Hub			\$15.13									
	PROFILE4 -EFI Color Profiler 4.0			\$82.55									
C70FFPS2	FREEFLOW Integrated Controller for the C60/C70	NA	36	\$228.87	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	SPECTROXR -Xrite Pro 2 Spectrophotometer			\$34.40									
	X56IPDS -IPDS			\$354.32									
C70OFCSRV	Integrated Controller for the C60/C70	NA	36	\$200.58	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	No Accessories			\$0.00									
XC60	Xerox Color C60 Printer w/ 250 Sheet Single Pass DADF, 250 Sheet Bypass, Auto Duplex	60	36	\$300.79	0	0	\$0.0102	\$0.0626	Yes	No	No	Yes	
	MUST Choose One of the Following												
	C70BRBOOK -BR Booklet Maker w/ 2/3 Hole Punch			\$87.14									
	C70BRFIN -C60/70 BR Finisher w/ 2/3 Hole Punch			\$50.45									
	C70OCT -OCT for C60/70			\$15.29									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	B2W -C60/70 Letter size HCF			\$48.92									
	BIANCODIG -BiancoDigitale Software			\$47.20									
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK			\$91.92									
	C70FAX -1 Line Fax kit			\$22.89									
	C70FAXSRV -Server Fax Kit Option			\$22.70									
	C70FAXVOI -VOIP Fax option			\$20.52									
	C70OHCF -C60/70 Single Tray OHCF			\$153.20									
	CACNABLE -Common Access Card Enable			\$7.61									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	MUA -D4 Z Folder			\$94.02									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PS4OFCSRVR -Post Script for Integrated Color Server			\$13.60									
	QPSIGN -Quick Print Color Sign			\$15.29									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	USBHUBKIT -USB HUB KIT			\$3.44									
	VIGROUPD -FreeFlow VI Compose SW & License			\$136.44									
	VIVIDHW -Vivid Toner Kit			\$336.14									
	X56STAPLR -XC550/560 Convenience Stapler			\$6.88									
	X70GBC -X700 GBC Punch			\$314.90									
	X70SQFOLD -X700 Square Fold Trimmer			\$371.05									
XC70	Xerox Color C70 Printer w/ 250 Sheet Single Pass DADF, 250 Sheet Bypass, Auto Duplex	70	36	\$361.94	0	0	\$0.0102	\$0.0626	Yes	No	No	Yes	
	MUST Choose One of the Following												
	C70BRBOOK -BR Booklet Maker w/ 2/3 Hole Punch			\$87.14									
	C70BRFIN -C60/70 BR Finisher w/ 2/3 Hole Punch			\$50.45									
	C70OCT -OCT for C60/70			\$15.29									

	B2W -C60/70 Letter size HCF			\$48.92									
	BIANCODIG -BiancoDigitale Software			\$47.20									
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK			\$91.92									
	C70FAX -1 Line Fax kit			\$22.89									
	C70FAXSRV -Server Fax Kit Option			\$22.70									
	C70FAXVOI -VOIP Fax option			\$20.52									
	C70OHCF -C60/70 Single Tray OHCF			\$153.20									
	CACNABLE -Common Access Card Enable			\$7.61									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	MUA -D4 Z Folder			\$94.02									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PS4OFCSRVR -Post Script for Integrated Color Server			\$13.60									
	QPSIGN -Quick Print Color Sign			\$15.29									
	SCN2SE25 -Scan to PC Desktop 25 Seats			\$10.17									
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats			\$51.67									
	USBHUBKIT -USB HUB KIT			\$3.44									
	VIGROUPD -FreeFlow VI Compose SW & License			\$136.44									
	VIVIDHW -Vivid Toner Kit			\$336.14									
	X56STAPLR -XC550/560 Convenience Stapler			\$6.88									
	X70GBC -X700 GBC Punch			\$314.90									
	X70SQFOLD -X700 Square Fold Trimmer			\$371.05									
B400DN	VersaLink B400 B/W Printer, Letter/Legal, up to 47PPM, , USB, Ethernet, 550-Sheet Paper Tray, 150-Sheet Multipurpose Tray, 110V	47	36	\$31.02	0	0	\$0.0147	N/A	Yes	No	No	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR4 -Smart Card Reader			\$5.31									

	6RX -Productivity Kit with 16GB SSD			\$11.42									
	CARDMNT -Smart Card Mounting Hardware			\$1.49									
	FORNINTR -Foreign Interface Device			\$13.34									
	PHTRAY1 -550 Sheet Feeder			\$5.77									
	PHTRAY2 -550 Sheet Feeder			\$5.77									
	PHTRAY3 -550 Sheet Feeder			\$5.77									
	RFIDKIT -RFID Kit			\$8.37									
	STNDSTORE -Stand with Storage			\$11.42									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B405DN	VersaLink B405 B/W Multifunction Printer, Print/Copy/Scan/Fax , Letter/Legal, up to 47PPM, 2-Sided Print, USB/Ethernet, 550-Sheet Paper Tray, 150-Sheet Multipurpose Tray, 60-Sht DADF (Single-Pass Duplex), 110V	47	36	\$68.40	0	0	\$0.0147	N/A	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	-MAY Choose One of the Following:												

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	SIPR-RDR2 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR1 -Smart Card Reader			\$5.31									

	6RX -Productivity Kit with 16GB SSD			\$11.42									
	FORNINTR -Foreign Interface Device			\$13.34									
	HC-KNO2 -Healthcare MFP (8XC)			\$17.25									
	RFIDKIT2 -RFID Card Reader for C405			\$8.37									
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses			\$10.17									
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats			\$33.98									
	STNDSTORE -Stand with Storage			\$11.42									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WCTRAY1 -550 Sheet Feeder			\$5.77									
	WCTRAY2 -550 Sheet Feeder			\$5.77									
	WCTRAY3 -550 Sheet Feeder			\$5.77									
	WIFIVL -Wireless Accessory			\$1.88									
B600DN	VersaLink B600 B/W Printer, Letter/Legal, 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP. FIN and MB capable.	58	36	\$36.77	0	0	\$0.0130	N/A	Yes	No	No	Yes	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	MAY Choose One of the Following:												
	4XC -Finisher			\$19.08									
	5XC -Mailbox			\$19.08									

	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR4 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	CARDMNT -Smart Card Mounting Hardware			\$1.49									
	FORNINTR -Foreign Interface Device			\$13.34									
	PRODUCTKT -Productivity Kit 250 Gb			\$7.61									
	RFIDKIT1 -External RFID Kit Reader			\$11.37									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
B610DN	VersaLink B610 B/W Printer, Letter/Legal, 65ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP. FIN and MB capable.	65	36	\$44.14	0	0	\$0.0119	N/A	Yes	No	No	Yes	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	MAY Choose One of the Following:												
	4XC -Finisher			\$19.08									
	5XC -Mailbox			\$19.08									

	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR4 -Smart Card Reader			\$5.31									

	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	CARDMNT -Smart Card Mounting Hardware			\$1.49									
	FORNINTR -Foreign Interface Device			\$13.34									
	PRODUCTKT -Productivity Kit 250 Gb			\$7.61									
	RFIDKIT1 -External RFID Kit Reader			\$11.37									
	UNICODE -Xerox International Print Kit			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C400DN	VersaLink C400 Color Printer, Letter/Legal, Up to 36ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, Solutions & Cloud Enabled	36	36	\$30.03	0	0	\$0.0204	\$0.1129	Yes	No	No	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									

	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR4 -Smart Card Reader			\$5.31									

	7RX -Productivity Kit with 320GB HDD			\$11.42									
	CARDMNT -Smart Card Mounting Hardware			\$1.49									
	FORNINTR -Foreign Interface Device			\$13.34									
	LB1 -550-Sheet Feeder Adjustable to A4/Legal			\$11.42									
	RFIDKIT -RFID Kit			\$8.37									
	STNDSTORE -Stand with Storage			\$11.42									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
C500DN	VersaLink C500 Color Printer, Letter/Legal, 45ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP, Metered	45	36	\$64.70	0	0	\$0.0193	\$0.1129	Yes	Yes	Yes	No	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									
	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR4 -Smart Card Reader			\$5.31									
	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	CARDMNT -Smart Card Mounting Hardware			\$1.49									
	FORNINTR -Foreign Interface Device			\$13.34									
	PRODUCTKT -Productivity Kit 250 Gb			\$7.61									
	RFIDKIT1 -External RFID Kit Reader			\$11.37									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
C600DN	VersaLink C600 Color Printer, Letter/Legal, 55ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP, Metered	55	36	\$77.25	0	0	\$0.0176	\$0.1021	Yes	Yes	Yes	Yes	
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install			\$2.72									
	MUST Choose One of the Following												
	4XC -Finisher			\$19.08									
	5XC -Mailbox			\$19.08									
	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader			\$13.52									
	SMRT-RDR4 -Smart Card Reader			\$5.31									
	6XC -Caster Base For 3 Or 4 Trays			\$7.61									
	7WA -High Capacity Feeder			\$24.81									
	8WA -550 Sheet Feeder			\$11.42									
	AQQ -Stand with Storage (on casters)			\$9.52									
	CARDMNT -Smart Card Mounting Hardware			\$1.49									
	FORNINTR -Foreign Interface Device			\$13.34									
	PRODUCTKT -Productivity Kit 250 Gb			\$7.61									
	RFIDKIT1 -External RFID Kit Reader			\$11.37									
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)			\$7.30									
	WIFIVL -Wireless Accessory			\$1.88									
V180B	MUST Choose One of the Following:		36	\$910.03	0	0	\$0.0137	\$0.0495	Yes	No	No	Yes	
	V31BOOK -Prodn Ready Booklet Maker Finisher			\$351.95									
	V31FIN -Prodn Ready Std Finisher			\$239.19									
	V31FINP -Prodn Ready Std Finisher PLUS			\$432.21									
	V31HCS -High Capacity Stacker			\$499.08									
	V80BRBOOK -Business Ready Booklet Finisher			\$145.24									
	V80BRFIN -Business Ready Finisher with Hole Punch			\$84.08									
	V80OCT -Offset Catch Tray			\$11.47									
	CACNABLE -Common Access Card Enable			\$7.61									
	CONVSTPL -Convenience Stapler			\$11.42									
	DBLPUNUP -Double Punch Upgrade to Adv Punch Pro			\$9.55									
	ENVELKIT -Envelope Support Kit			\$9.55									
	ENVELKIT2 -Envelope Support Kit			\$9.55									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GBCADVPUN -GBC Advanced Punch Pro			\$449.56									
	HCSUIKIT -HCS UI Fixed Angle Kit			\$0.00									
	INTRFMOD -IDM Interface Decurler Module			\$76.44									
	NBV -Dolly			\$38.03									
	NETACCTNG -Network Accounting Kit			\$5.74									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher			\$859.96									
	QPSIGN -Quick Print Color Sign			\$15.29									
	REMOPTOUT -Remote Services Opt Out Kit			\$0.00									
	TRIMBUFR -Trim/Buffer Module			\$859.96									
	USBENABL2 -USB Enablement Kit			\$11.42									
	V31AHCF2 -Advanced High Cap Feeder			\$444.68									
	V802OHCF -V80 2 Tray Oversize High Cap Feeder			\$444.68									
	V80HCF -V80 High Capacity Feeder			\$76.44									
	V80OHCF -V80 1 Tray Oversize High Cap Feeder			\$280.91									
	VCZFOLD -CZ Fold Module Requires PR Finisher			\$156.70									
	VIGROUPA -FreeFlow VI Compose			\$136.44									
	VINTERPSR -Interposer w/PR Finisher			\$76.44									
	VPUNCH -Prodn Ready Punch 2/3 Hole			\$22.94									

Product	Descriptions/Accessories	CPM	Term (mos)	Monthly Minimum Charge	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included	
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker			\$401.31									
	XLSSUPPRT -XLS Support Kit			\$21.79									
V180P	MUST Choose One of the Following:		36	\$1,253.69	0	0	\$0.0137	\$0.0495	Yes	No	No	Yes	
	V31BOOK -Prodn Ready Booklet Maker Finisher			\$351.95									
	V31FIN -Prodn Ready Std Finisher			\$239.19									
	V31FINP -Prodn Ready Std Finisher PLUS			\$432.21									
	V31HCS -High Capacity Stacker			\$499.08									

	CACNABLE -Common Access Card Enable			\$7.61									
	CONVSTPL -Convenience Stapler			\$11.42									
	DBLPUNUP -Double Punch Upgrade to Adv Punch Pro			\$9.55									
	ENVELKIT -Envelope Support Kit			\$9.55									
	ENVELKIT2 - Envelope Support Kit			\$9.55									
	FIDEVICE2 -Foreign Interface Device			\$4.59									
	GBCADVPUN -GBC Advanced Punch Pro			\$449.56									
	HCSUIKIT -HCS UI Fixed Angle Kit			\$0.00									
	NBV -Dolly			\$38.03									
	NETACCTNG -Network Accounting Kit			\$5.74									
	NWT -FreeFlow Designer S/W & License			\$140.18									
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher			\$859.96									
	QPSIGN -Quick Print Color Sign			\$15.29									
	REMOPTOUT -Remote Services Opt Out Kit			\$0.00									
	TRIMBUFFR -Trim/Buffer Module			\$859.96									
	USBENABL2 -USB Enablement Kit			\$11.42									
	V31AHCF2 -Advanced High Cap Feeder			\$444.68									
	V802OHCF -V80 2 Tray Oversize High Cap Feeder			\$444.68									
	V80HCF -V80 High Capacity Feeder			\$76.44									
	V80OHCF -V80 1 Tray Oversize High Cap Feeder			\$280.91									
	VCZFOLD -CZ Fold Module Requires PR Finisher			\$156.70									
	VIGROUPA -FreeFlow VI Compose			\$136.44									
	VINTERPSR -Interposer w/PR Finisher			\$76.44									
	VPUNCH -Prodn Ready Punch 2/3 Hole			\$22.94									
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker			\$401.31									
	XLSSUPPRT -XLS Support Kit			\$21.79									
V180EXB1			36	\$690.56	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EXCOMPOSE -Compose License Activation			\$57.33									
	EXFACI2 -FACI Furniture Stand Monitor Keybd Mouse			\$152.88									
	EXHDD -HDD Security Bay			\$38.03									
	GAPREM -GA Premium Edition			\$189.57									
	HUB5PORT -5 Port Hub			\$15.13									
	PROFILE4 -EFI Color Profiler 4.0			\$82.55									
V180EXP1			36	\$1,180.66	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EXHDD -HDD Security Bay			\$38.03									
	GAPREM -GA Premium Edition			\$189.57									
	HUB5PORT -5 Port Hub			\$15.13									
V180EFI			36	\$372.76	0	0	\$0.0000	N/A	Yes	Yes	Yes	No	
	EXIMPOSE -Impose License Activation			\$97.47									
	HUB5PORT -5 Port Hub			\$15.13									
	PROFILE4 -EFI Color Profiler 4.0			\$82.55									

Region 4 ESC RFP 19-11													
Fair Market Value Lease Price Exhibit (11/1/2019)													
This price exhibit represents monthly bundled charge, including the base service amount. It is for example purposes on a sample of equipment at the time of this bid. Not all products are included, because many products have customized plans, depending on the end-user requirements. Only the purchase price exhibit will continually be updated as products are added.													
----- Periodic Base Charge -----													
Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
C405DN	VersaLink C405 Color Multifunction Printer, Print/Copy/Scan/Fax, Letter/Legal, Up to 36ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 50-Sheet DADF (Single-Pass Duplex), 110V, Solutions & Cloud Enabled	36	\$68.44	\$55.50	\$47.79	0	0	\$0.0204	\$0.1129	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MAY Choose One of the Following:												
	SIPR-RDR2 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR1 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	7RX -Productivity Kit with 320GB HDD		\$9.93	\$7.81	\$6.55								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	LB1 -550-Sheet Feeder Adjustable to A4/Legal		\$9.93	\$7.81	\$6.55								
	RFIDKIT2 -RFID Card Reader for C405		\$7.28	\$5.72	\$4.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STNDSTORE -Stand with Storage		\$9.93	\$7.81	\$6.55								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C505S	VersaLink C505 Color Multifunction Printer, Print/Copy/Scan Letter/Legal, Up to 45ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 Bypass Tray, 100-Sheet DSPF, 110V, EIP, Metered	45	\$93.46	\$75.39	\$64.62	0	0	\$0.0193	\$0.1129	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR2 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	PRODUCTKT -Productivity Kit 250 Gb		\$6.62	\$5.20	\$4.35								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C505X	VersaLink C505 Color Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 45ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 Bypass Tray, 100-Sheet DSPF, 110V, EIP, Metered	45	\$105.13	\$84.56	\$72.29	0	0	\$0.0193	\$0.1129	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR2 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
C605X	VersaLink C605 Color Multifunction Printer, 55 ppm, with Duplexing, Scan, Copy, Print,Fax, with 250 GB Hard Disk Drive, Metered	55	\$134.31	\$107.49	\$91.51	0	0	\$0.0170	\$0.1015	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR2 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C605XL	VersaLink C605 Color Multifunction Printer, 55 ppm, with Duplexing, Scan, Copy, Print,Fax, long neck, Finisher or Mailbox Capable, with 250 GB Hard Disk Drive, Metered	55	\$134.31	\$107.49	\$91.51	0	0	\$0.0176	\$0.1021	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MUST Choose One of the Following												
	4XC -Finisher		\$16.59	\$13.03	\$10.92								
	5XC -Mailbox		\$16.59	\$13.03	\$10.92								
	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR3 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7025D2	VersaLink B7025 Multifunction Printer with 110 sheet DADF, Desktop, Duplex, 1-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 25 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter.	25	\$112.45	\$90.52	\$77.46	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray		\$3.32	\$2.61	\$2.19								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	ADDTRAY -Single Tray Module		\$9.98	\$7.83	\$6.57								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HDD70 -Optional Hard Disk Drive		\$13.29	\$10.45	\$8.75								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7025S2	VersaLink B7025 Multifunction Printer with 110 Sheet DADF, Stand, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 25 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	25	\$143.26	\$114.74	\$97.74	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7025H2	VersaLink B7025 Multifunction Printer with 110 Sheet DADF, Tandem Tray Module, Duplex, 2-520 Sheet Trays, 50 Sheet Bypass Tray, Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to E-mail, Security (Disk Encryption and Image Overwrite), 25 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	25	\$160.14	\$128.00	\$108.87	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7030D2	VersaLink B7030 Multifunction Printer with 110 sheet DADF, Desktop, Duplex, 1-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 30 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	\$121.85	\$97.92	\$83.65	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								

	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray		\$3.32	\$2.61	\$2.19								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

	ADDTRAY -Single Tray Module		\$9.98	\$7.83	\$6.57								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HDD70 -Optional Hard Disk Drive		\$13.29	\$10.45	\$8.75								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7030S2	VersaLink B7030 Multifunction Printer with 110 Sheet DADF, Stand, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 30 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	\$149.93	\$119.99	\$102.14	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7030H2	VersaLink B7030 Multifunction Printer with 110 Sheet DADF, Tandem Tray Module, Duplex, 2-520 Sheet Trays, 50 Sheet Bypass Tray, Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to E-mail, Security (Disk Encryption and Image Overwrite), 30 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	\$164.69	\$131.59	\$111.86	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7035D2	VersaLink B7035 Multifunction Printer with 110 sheet DADF, Desktop, Duplex, 1-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 35 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	\$142.26	\$113.95	\$97.09	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								

	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray		\$3.32	\$2.61	\$2.19								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								

	-MAY Choose One of the Following:												

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

	ADDTRAY -Single Tray Module		\$9.98	\$7.83	\$6.57								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HDD70 -Optional Hard Disk Drive		\$13.29	\$10.45	\$8.75								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7035S2	VersaLink B7035 Multifunction Printer with 110 Sheet DADF, Stand, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 35 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	\$169.21	\$135.14	\$114.84	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B7035H2	VersaLink B7035 Multifunction Printer with 110 Sheet DADF, Tandem Tray Module, Duplex, 2-520 Sheet Trays, 100 Sheet Bypass Tray, Offset Catch Tray, 320GB Hard Drive, 2GB Memory, , Scan to Email, Security (Disk Encryption and Image Overwrite), 35 PPM MFP Initialization Kit, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	\$183.97	\$146.74	\$124.55	0	0	\$0.0088	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	PSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIPFAX -Fax Over IP		\$21.41	\$16.82	\$14.10								

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B605S	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB Hard Disk Drive, 110V, EIP	58	\$87.62	\$70.79	\$60.76	0	0	\$0.0124	N/A	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								

	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR2 -Smart Card Reader		\$4.62	\$3.63	\$3.04								

	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B605SL	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB Hard Disk Drive, Fin and MB capable, 110V, EIP	58	\$87.62	\$70.79	\$60.76	0	0	\$0.0130	N/A	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								

	MUST Choose One of the Following												
	4XC -Finisher		\$16.59	\$13.03	\$10.92								
	5XC -Mailbox		\$16.59	\$13.03	\$10.92								

	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR3 -Smart Card Reader		\$4.62	\$3.63	\$3.04								

	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B605X	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB HARD DISK DRIVE, 110V, EIP	58	\$100.24	\$80.70	\$69.09	0	0	\$0.0124	N/A	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	-MAY Choose One of the Following:												
	SIPR-RDR3 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR2 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	-MAY Choose One of the Following:												
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B605XL	VersaLink B605 B/W Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB HARD DISK DRIVE, 110V, Fin and MB capable, EIP	58	\$100.24	\$80.70	\$69.09	0	0	\$0.0130	N/A	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MUST Choose One of the Following												
	4XC -Finisher		\$16.59	\$13.03	\$10.92								
	5XC -Mailbox		\$16.59	\$13.03	\$10.92								
	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR3 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	-MAY Choose One of the Following:												
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	PRODUCTKT -Productivity Kit 250 Gb		\$6.62	\$5.20	\$4.35								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B615XL	VersaLink B615 B/W Multifunction Printer, Print/Copy/Scan/Fax Letter/Legal, Up to 65ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150 bypass Tray, 100-Sheet DADF, 250 GB HARD DISK DRIVE, 110V, Fin and MB capable, EIP	65	\$126.90	\$101.66	\$86.64	0	0	\$0.0119	N/A	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MUST Choose One of the Following												
	4XC -Finisher		\$16.59	\$13.03	\$10.92								
	5XC -Mailbox		\$16.59	\$13.03	\$10.92								
	-MAY Choose One of the Following:												
	SIPR-RDR4 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR3 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	-MAY Choose One of the Following:												
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
B8045H2	AltaLink B8045 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	45	\$204.01	\$162.49	\$137.74	0	0	\$0.0085	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	OCT-B80 -Offset Catch Tray		\$2.66	\$2.09	\$1.75								
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport		\$17.02	\$13.37	\$11.20								
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr		\$53.84	\$42.32	\$35.46								
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTRDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	2HPLGL -2 Hole Punch Kit		\$3.83	\$3.00	\$2.52								
	3HOLEPCH -3-Hole Punch		\$3.83	\$3.00	\$2.52								
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf		\$7.48	\$5.88	\$4.93								
	ENVKIT2 -Envelope Tray 50 Capacity		\$4.22	\$3.32	\$2.78								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HICAPFDR -3300 Sheet High Capacity Feeder		\$21.14	\$16.62	\$13.92								
	MCAFEIEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-B80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WC59FI -Foreign Interface Device		\$3.72	\$2.93	\$2.45								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
B8055H2	AltaLink B8055 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	55	\$270.81	\$220.34	\$190.27	0	0	\$0.0062	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	OCT-B80 -Offset Catch Tray		\$2.66	\$2.09	\$1.75								
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport		\$17.02	\$13.37	\$11.20								
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr		\$53.84	\$42.32	\$35.46								
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTRDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	2HPLGL -2 Hole Punch Kit		\$3.83	\$3.00	\$2.52								
	3HOLEPCH -3-Hole Punch		\$3.83	\$3.00	\$2.52								
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf		\$7.48	\$5.88	\$4.93								
	ENVKIT2 -Envelope Tray 50 Capacity		\$4.22	\$3.32	\$2.78								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HICAPFDR -3300 Sheet High Capacity Feeder		\$21.14	\$16.62	\$13.92								
	MCAFEIEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-B80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WC59FI -Foreign Interface Device		\$3.72	\$2.93	\$2.45								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
B8065H2	AltaLink B8065 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	65	\$321.43	\$260.13	\$223.60	0	0	\$0.0062	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	HVFIN -HiVol Fin and Multi Position Stapler		\$45.70	\$35.92	\$30.09								
	HVFIN-BM -Hi Vol Fin w Saddle Stitch V-Fold		\$83.16	\$65.36	\$54.76								
	OCT-B80 -Offset Catch Tray		\$2.66	\$2.09	\$1.75								
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport		\$17.02	\$13.37	\$11.20								
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr		\$53.84	\$42.32	\$35.46								
	=====												
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	=====												
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTRDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	=====												
	2HPLGL -2 Hole Punch Kit		\$3.83	\$3.00	\$2.52								
	3HOLEPCH -3-Hole Punch		\$3.83	\$3.00	\$2.52								
	3HP-HVF -3-Hole Punch Kit for HVFIN/HVFIN-BM		\$8.31	\$6.54	\$5.47								
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf		\$7.48	\$5.88	\$4.93								
	ENVKIT2 -Envelope Tray 50 Capacity		\$4.22	\$3.32	\$2.78								
	HCF-SEF -11x17 Short Edge Feed for 3300 Sheet HCF		\$21.27	\$16.72	\$14.00								
	HCF-SEL -8.5x14 Short Edge Feed for 3300 Sheet HCF		\$21.27	\$16.72	\$14.00								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HICAPFDR -3300 Sheet High Capacity Feeder		\$21.14	\$16.62	\$13.92								
	INSRTHVF1 -Post-Process Inserter for HVF/HVF-BM		\$31.90	\$25.08	\$21.01								
	MCAFEIIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-B80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WC59FI -Foreign Interface Device		\$3.72	\$2.93	\$2.45								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
B8075H2	AltaLink B8075 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	75	\$367.94	\$297.76	\$255.94	0	0	\$0.0054	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	HVFIN -HiVol Fin and Multi Position Stapler		\$45.70	\$35.92	\$30.09								
	HVFIN-BM -Hi Vol Fin w Saddle Stitch V-Fold		\$83.16	\$65.36	\$54.76								
	OCT-B80 -Offset Catch Tray		\$2.66	\$2.09	\$1.75								
	OFC-B80 -Ofc Fin w 50 Pg Stplr and Horiz Xport		\$17.02	\$13.37	\$11.20								
	OFCBM-B80 -Ofc Fin w Booklet Maker 50 Pg Stplr		\$53.84	\$42.32	\$35.46								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTRDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	2HPLGL -2 Hole Punch Kit		\$3.83	\$3.00	\$2.52								
	3HOLEPCH -3-Hole Punch		\$3.83	\$3.00	\$2.52								
	3HP-HVF -3-Hole Punch Kit for HVFIN/HVFIN-BM		\$8.31	\$6.54	\$5.47								
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf		\$7.48	\$5.88	\$4.93								
	ENVKIT2 -Envelope Tray 50 Capacity		\$4.22	\$3.32	\$2.78								
	HCF-SEF -11x17 Short Edge Feed for 3300 Sheet HCF		\$21.27	\$16.72	\$14.00								
	HCF-SEL -8.5x14 Short Edge Feed for 3300 Sheet HCF		\$21.27	\$16.72	\$14.00								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HICAPFDR -3300 Sheet High Capacity Feeder		\$21.14	\$16.62	\$13.92								
	INSRTHVF1 -Post-Process Inserter for HVF/HVF-BM		\$31.90	\$25.08	\$21.01								
	MCAFEEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-B80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WC59FI -Foreign Interface Device		\$3.72	\$2.93	\$2.45								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
B8090H2	AltaLink B8090 Multifunctional Copier/Printer/Color Scanner with 200 Sheet SPDH, 4 trays (4,600 sheets), 100 sheet Bypass Tray, 4GB Memory, Network Accounting Enablement, Server Fax Enablement, Internet Fax, Data Security Kit (Image Overwrite, Encryption, McAfee Enhanced Security, Cisco TrustSec), EIP, Scanning Kit, PostScript, Xerox Copier Assistant Enablement, Initialization Kit. Billing Impression Mode Enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	90	\$411.98	\$332.37	\$284.93	0	0	\$0.0054	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	HVFIN -HiVol Fin and Multi Position Stapler		\$45.70	\$35.92	\$30.09								
	HVFIN-BM -Hi Vol Fin w Saddle Stitch V-Fold		\$83.16	\$65.36	\$54.76								
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTRDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	2HPLGL -2 Hole Punch Kit		\$3.83	\$3.00	\$2.52								
	3HP-HVF -3-Hole Punch Kit for HVFIN/HVFIN-BM		\$8.31	\$6.54	\$5.47								
	CONVSTPL3 -50 Sheet Convenience Stapler with Shelf		\$7.48	\$5.88	\$4.93								
	ENVKIT2 -Envelope Tray 50 Capacity		\$4.22	\$3.32	\$2.78								
	HCF-SEF -11x17 Short Edge Feed for 3300 Sheet HCF		\$21.27	\$16.72	\$14.00								
	HCF-SEL -8.5x14 Short Edge Feed for 3300 Sheet HCF		\$21.27	\$16.72	\$14.00								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HICAPFDR -3300 Sheet High Capacity Feeder		\$21.14	\$16.62	\$13.92								
	INSRTHVF1 -Post-Process Inserter for HVF/HVF-BM		\$31.90	\$25.08	\$21.01								
	MCAFEEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-B80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WC59FI -Foreign Interface Device		\$3.72	\$2.93	\$2.45								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
D95CP	D95 Copier/Printer with FCW UI C/P, UI Right Mount Kit, MSI Bypass Tray, USB Enablement, Customer Documentation & Software Kit, Nationalization Kit	95	\$463.52	\$364.33	\$305.22	0	0	\$0.0071	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	100PPMKIT -100 PPM Kit		\$0.00	\$0.00	\$0.00								
	MUST Choose One of the Following:												
	INSTSECUR -Secure Access Install		\$2.86	\$2.25	\$1.88								
	INSTSTD -Non-Secure Access Install		\$0.00	\$0.00	\$0.00								
	MUST Choose One of the Following:												
	MLA -D4 Stapler Finisher 2/3 Hole Punch		\$118.45	\$93.11	\$78.00								
	TKX -Booklet Finisher		\$212.97	\$167.40	\$140.24								
	MUST Choose One of the Following												
	BYPASS -Bypass Chute		\$8.38	\$6.59	\$5.52								
	HIGHCAPFD -High Capacity Feeder		\$59.83	\$47.02	\$39.39								
	OVRSZHCF -Oversized HCF		\$155.71	\$135.24	\$123.03								
	CAC-KIT -Common Access Card Enablement Kit		\$4.75	\$3.73	\$3.13								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GIGABIT -Gigabit Ethernet Kit		\$9.57	\$7.52	\$6.30								
	GROUNDESD -ESD Protection Kit		\$0.00	\$0.00	\$0.00								
	INTEGSFT -Integrated Square Fold Trimmer		\$301.25	\$247.50	\$215.44								
	LEFT-UI -Left UI Kit		\$2.83	\$2.22	\$1.86								
	MUA -D4 Z Folder		\$81.76	\$64.27	\$53.83								
	PDFKIT2 -PDF Kit		\$68.20	\$53.61	\$44.90								
	SECRWATR -Secure Watermark Kit		\$23.80	\$18.70	\$15.67								
	STAPLER2 -Convenience Stapler		\$7.14	\$5.62	\$4.70								
	USBHUB -USB HUB Kit		\$3.59	\$2.82	\$2.36								
D110CP	D110 Copier/Printer with Speed Badge, Initialization Kit (Dongle), Job Based Accounting, USB Enablement, FCW UI C/P, UI Right Mount Kit, MSI Bypass Tray, Customer Documentation & Software Kit	110	\$517.02	\$406.39	\$340.44	0	0	\$0.0071	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	INSTSECUR -Secure Access Install		\$2.86	\$2.25	\$1.88								
	INSTSTD -Non-Secure Access Install		\$0.00	\$0.00	\$0.00								
	MUST Choose at Least One of the Following:												
	INTERFACE -Interface Module		\$56.04	\$44.05	\$36.90								
	MLA -D4 Stapler Finisher 2/3 Hole Punch		\$118.45	\$93.11	\$78.00								
	STACKER -High Capacity Stacker		\$312.41	\$245.56	\$205.72								
	STDFINPLS -Partner Finishing Interface Module		\$316.61	\$259.56	\$225.56								
	TAPE-BIND -Tape Binder		\$478.06	\$402.51	\$357.48								
	TKX -Booklet Finisher		\$212.97	\$167.40	\$140.24								
	MUST Choose One of the Following												
	BYPASS -Bypass Chute		\$8.38	\$6.59	\$5.52								
	HIGHCAPFD -High Capacity Feeder		\$59.83	\$47.02	\$39.39								
	OVRSZHCF -Oversized HCF		\$155.71	\$135.24	\$123.03								
	OVRSZHF2 -2 Tray Oversized HCF		\$230.55	\$197.26	\$177.42								
	ADV-PUNCH -GBC Advanced Punch		\$291.00	\$242.64	\$213.81								
	CAC-KIT -Common Access Card Enablement Kit		\$4.75	\$3.73	\$3.13								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GIGABIT -Gigabit Ethernet Kit		\$9.57	\$7.52	\$6.30								
	GROUNDESD -ESD Protection Kit		\$0.00	\$0.00	\$0.00								
	HCSUIFA -ESD Protection Kit		\$0.00	\$0.00	\$0.00								
	INTEGSFT -Integrated Square Fold Trimmer		\$301.25	\$247.50	\$215.44								
	LEFT-UI -Left UI Kit		\$2.83	\$2.22	\$1.86								
	LUI2TOHCF -Oversize HCF 2T FCW UI Mount Kit		\$0.00	\$0.00	\$0.00								
	MUA -D4 Z Folder		\$81.76	\$64.27	\$53.83								
	NBV -Dolly		\$33.07	\$25.99	\$21.78								
	PDFKIT2 -PDF Kit		\$68.20	\$53.61	\$44.90								
	SECRWATR -Secure Watermark Kit		\$23.80	\$18.70	\$15.67								
	STAPLER2 -Convenience Stapler		\$7.14	\$5.62	\$4.70								
	USBHUB -USB HUB Kit		\$3.59	\$2.82	\$2.36								
D125CP	D125 Copier/Printer with Speed Badge, Initialization Kit (Dongle), Job Based Accounting, USB Enablement, FCW UI C/P, UI Right Mount Kit, MSI Bypass Tray, Customer Documentation & Software Kit, Nationalization Kit	125	\$724.25	\$569.27	\$476.90	0	0	\$0.0071	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	INSTSECUR -Secure Access Install		\$2.86	\$2.25	\$1.88								
	INSTSTD -Non-Secure Access Install		\$0.00	\$0.00	\$0.00								
	MUST Choose at Least One of the Following:												
	INTERFACE -Interface Module		\$56.04	\$44.05	\$36.90								
	MLA -D4 Stapler Finisher 2/3 Hole Punch		\$118.45	\$93.11	\$78.00								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	STACKER -High Capacity Stacker		\$312.41	\$245.56	\$205.72								
	STDFINPLS -Partner Finishing Interface Module		\$316.61	\$259.56	\$225.56								
	TAPE-BIND -Tape Binder		\$478.06	\$402.51	\$357.48								
	TKX -Booklet Finisher		\$212.97	\$167.40	\$140.24								

	MUST Choose One of the Following												
	BYPASS -Bypass Chute		\$8.38	\$6.59	\$5.52								
	HIGHCAPFD -High Capacity Feeder		\$59.83	\$47.02	\$39.39								
	OVRSZHCF -Oversized HCF		\$155.71	\$135.24	\$123.03								
	OVRSZHF2 -2 Tray Oversized HCF		\$230.55	\$197.26	\$177.42								

	ADV-PUNCH -GBC Advanced Punch		\$291.00	\$242.64	\$213.81								
	CAC-KIT -Common Access Card Enablement Kit		\$4.75	\$3.73	\$3.13								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GIGABIT -Gigabit Ethernet Kit		\$9.57	\$7.52	\$6.30								
	GROUNDES -ESD Protection Kit		\$0.00	\$0.00	\$0.00								
	HCSUIFA -ESD Protection Kit		\$0.00	\$0.00	\$0.00								
	INTEGSFT -Integrated Square Fold Trimmer		\$301.25	\$247.50	\$215.44								
	LEFT-UI -Left UI Kit		\$2.83	\$2.22	\$1.86								
	LUI2TOHCF -Oversize HCF 2T FCW UI Mount Kit		\$0.00	\$0.00	\$0.00								
	MUA -D4 Z Folder		\$81.76	\$64.27	\$53.83								
	NBV -Dolly		\$33.07	\$25.99	\$21.78								
	PDFKIT2 -PDF Kit		\$68.20	\$53.61	\$44.90								
	SECRWATR -Secure Watermark Kit		\$23.80	\$18.70	\$15.67								
	STAPLER2 -Convenience Stapler		\$7.14	\$5.62	\$4.70								
	USBHUB -USB HUB Kit		\$3.59	\$2.82	\$2.36								

D136CP	D136 Copier/Printer, Full Color Web UI, Initialization Kit, Interface Cooling Module, Power Cord, Job Based Accounting, USB Enablement, UI Right Mount Kit, Multi-Sheet Insert Bypass Tray, Cust Doc & software Kit, Nationalization Kit	136	\$831.78	\$723.12	\$658.35	0	0	\$0.0052	N/A	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	INSTSECUR -Secure Access Install		\$2.86	\$2.25	\$1.88								
	INSTSTD -Non-Secure Access Install		\$0.00	\$0.00	\$0.00								

	MUST Choose at Least One of the Following:												
	MLA -D4 Stapler Finisher 2/3 Hole Punch		\$118.45	\$93.11	\$78.00								
	STACKER -High Capacity Stacker		\$312.41	\$245.56	\$205.72								
	STDFINPLS -Partner Finishing Interface Module		\$316.61	\$259.56	\$225.56								
	TAPE-BIND -Tape Binder		\$478.06	\$402.51	\$357.48								
	TKX -Booklet Finisher		\$212.97	\$167.40	\$140.24								

	MUST Choose One of the Following												
	BYPASS -Bypass Chute		\$8.38	\$6.59	\$5.52								
	HICAP136 -High Capacity Feeder		\$59.83	\$47.02	\$39.39								
	OVRSZHF2 -2 Tray Oversized HCF		\$230.55	\$197.26	\$177.42								

	ADV-PUNCH -GBC Advanced Punch		\$291.00	\$242.64	\$213.81								
	CAC-KIT -Common Access Card Enablement Kit		\$4.75	\$3.73	\$3.13								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GIGABIT -Gigabit Ethernet Kit		\$9.57	\$7.52	\$6.30								
	GROUNDES -ESD Protection Kit		\$0.00	\$0.00	\$0.00								
	HCSUIFA -ESD Protection Kit		\$0.00	\$0.00	\$0.00								
	INTEGSFT -Integrated Square Fold Trimmer		\$301.25	\$247.50	\$215.44								
	LEFT-UI -Left UI Kit		\$2.83	\$2.22	\$1.86								
	LUI2TOHCF -Oversize HCF 2T FCW UI Mount Kit		\$0.00	\$0.00	\$0.00								
	MUA -D4 Z Folder		\$81.76	\$64.27	\$53.83								
	NBV -Dolly		\$33.07	\$25.99	\$21.78								
	PDFKIT2 -PDF Kit		\$68.20	\$53.61	\$44.90								
	SECRWATR -Secure Watermark Kit		\$23.80	\$18.70	\$15.67								
	STAPLER2 -Convenience Stapler		\$7.14	\$5.62	\$4.70								
	USBHUB -USB HUB Kit		\$3.59	\$2.82	\$2.36								

EFISERV	Fiery NX One Server for use with D95CP, D110CP or D125CP	NA	\$340.19	\$278.10	\$241.08	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	1DRHDD -One Drive External HDD Option		\$74.61	\$58.64	\$49.13								
	ENETHUB -Ethernet Hub Option		\$16.45	\$12.93	\$10.83								
	EXCOMPOSE -Compose License Activation		\$49.86	\$39.19	\$32.83								
	EXIMPOSE -Impose License Activation		\$84.75	\$66.62	\$55.80								
	NX1STATN -NX One Station Option		\$89.23	\$70.14	\$58.76								

FFSRVR136	D136 Xerox Freeflow Print Server available for use with D136CP (optional), D136PRT (required)	NA	\$0.00	\$0.00	\$0.00	0	0	\$0.0000	N/A	Yes	No	No	No
	MUST Choose One of the Following:												
	CP136NBL -D136 CP Server License		\$0.00	\$0.00	\$0.00								
	P136NBL -D136 Printer Server License		\$0.00	\$0.00	\$0.00								

	B5L -Controller Stand		\$8.31	\$6.54	\$5.47								
	IPDSSW1 -IPDS S/W License		\$864.71	\$722.47	\$637.69								
	LCDSSW -LCDS Software License		\$374.26	\$320.92	\$289.14								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	VIGROUPA -FreeFlow VI Compose		\$126.47	\$112.25	\$103.77								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
C7020D2	VersaLink C7020 Color Multifunction Desktop Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Mult-pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	20	\$126.87	\$102.94	\$88.66	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray		\$3.32	\$2.61	\$2.19								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	ADDTRAY -Single Tray Module		\$9.98	\$7.83	\$6.57								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HDD70 -Optional Hard Disk Drive		\$13.29	\$10.45	\$8.75								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C7020S2	VersaLink C7020 Color Multifunction Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Mult-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	20	\$147.29	\$118.97	\$102.10	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C7020T2	VersaLink C7020 Color Multifunction Printer with 4 Tray Module (4x520 sheets), 100 Sheet Bypass tray, 110 Sheet Mult-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	20	\$158.92	\$128.12	\$109.77	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C7025D2	VersaLink C7025 Color Multifunction Desktop Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Mult-pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	25	\$139.20	\$112.63	\$96.78	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray		\$3.32	\$2.61	\$2.19								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	ADDTRAY -Single Tray Module		\$9.98	\$7.83	\$6.57								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HDD70 -Optional Hard Disk Drive		\$13.29	\$10.45	\$8.75								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C7025S2	VersaLink C7025 Color Multifunction Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	25	\$160.59	\$129.43	\$110.86	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C7025T2	VersaLink C7025 Color Multifunction Printer with 4 Tray Module (4x520 sheets), 100 Sheet Bypass tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	25	\$170.89	\$137.52	\$117.65	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C7030D2	VersaLink C7030 Color Multifunction Desktop Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	30	\$156.89	\$126.52	\$108.42	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	DUALCT -Dual Catch Tray		\$3.32	\$2.61	\$2.19								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	ADDTRAY -Single Tray Module		\$9.98	\$7.83	\$6.57								
	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	HDD70 -Optional Hard Disk Drive		\$13.29	\$10.45	\$8.75								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C7030S2	VersaLink C7030 Color Multifunction Printer with 2 Tray Module (2x520 sheets), 100 Sheet Bypass Tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	30	\$172.62	\$138.88	\$118.78	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								
	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								
	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								
	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								

C7030T2	VersaLink C7030 Color Multifunction Printer with 4 Tray Module (4x520 sheets), 100 Sheet Bypass tray, 110 Sheet Multi-Pass DADF, OCT, EIP, Security (Disk Encryption and Image Overwrite), Searchable PDF, Network Accounting, STD Output Tray, Left Side Tray, Initialization Kit, 1 Additional Waste Toner Container Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter	30	\$185.28	\$148.83	\$127.12	0	0	\$0.0107	\$0.0610	Yes	Yes	Yes	Yes
	MUST Choose One of the Following:												
	NO-PS3 -No PostScript Needed		\$0.00	\$0.00	\$0.00								
	POSCRIPT3 -PostScript 3 Kit		\$10.77	\$8.46	\$7.09								

	MAY Choose One of the Following:												
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFFFINLX -Office Finisher LX with Filler		\$22.04	\$17.32	\$14.51								

	MAY Choose One of the Following:												
	FAX-1LIN -Embedded 1-Line Fax		\$14.32	\$11.26	\$9.43								
	FAX-3LIN -Embedded 3-Line Fax		\$29.87	\$23.49	\$19.68								
	FOIP-FAX -Fax Over IP		\$21.41	\$16.82	\$14.10								

	-MAY Choose One of the Following:												
	CARDRDR -Common Access Card Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								

	CNVSTPLR -Convenience Stapler and Work Surface		\$8.94	\$7.03	\$5.89								
	ENVELTRAY -Envelope Feeder Tray		\$7.14	\$5.62	\$4.70								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								

C8000DT	Versalink C8000DT; 12 x 18 Color Printer, 1200 x 2400 dpi, 45ppm Color/B&W, USB and Tthernet, 1.6 GHz Processor, 4 GB RAM, 2-Sided Printing, 5" Touchscreen, 110 Volt	45	\$110.40	\$92.13	\$81.23	0	0	\$0.0153	\$0.0981	Yes	No	No	Yes
	MAY Choose One of the Following:												
	BKMKRFIN -BR Booklet Maker Finisher (76B)		\$109.64	\$86.19	\$72.20								
	OFCFINSH -Office Finisher LX (3FA)		\$38.19	\$30.02	\$25.15								
	MAY Choose One of the Following:												
	CARDRDR -Common Access Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable Card Reader		\$12.28	\$10.50	\$9.45								
	May Choose any of the following:												
	2A3 -Two Tray Module		\$33.20	\$26.09	\$21.86								
	2A4 -Tandem Tray Module		\$43.17	\$33.93	\$28.42								
	2A5 -Minimum 320GB HDD		\$9.93	\$7.81	\$6.55								
	8EX -High Capacity Feeder		\$43.17	\$33.93	\$28.42								
	ENVLPTR -Envelope Tray		\$9.93	\$7.81	\$6.55								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C9000DT	Versalink C9000DT; 12 x 18 Color Printer, 1200 x 2400 dpi, 55ppm Color/B&W, USB and Ethernet, 1.6 GHz Processor, 4 GB Ram, 2-Sided Printing, 5" Touchscreen, 320 GB HD, 110 Volt	55	\$174.53	\$143.61	\$125.17	0	0	\$0.0153	\$0.1135	Yes	No	No	Yes
	MAY Choose One of the Following:												
	BKMKRFIN -BR Booklet Maker Finisher (76B)		\$109.64	\$86.19	\$72.20								
	OFCFINSH -Office Finisher LX (3FA)		\$38.19	\$30.02	\$25.15								
	MAY Choose One of the Following:												
	CARDRDR -Common Access Card Reader		\$1.96	\$1.54	\$1.29								
	SIPR-RDR1 -SIPRNet DoD Netwk Enable Card Reader		\$12.28	\$10.50	\$9.45								
	May Choose any of the following:												
	2A3 -Two Tray Module		\$33.20	\$26.09	\$21.86								
	2A4 -Tandem Tray Module		\$43.17	\$33.93	\$28.42								
	5B2 -Xerox Precise Color Management System		\$19.90	\$15.65	\$13.11								
	8EX -High Capacity Feeder		\$43.17	\$33.93	\$28.42								
	ENVLPTR -Envelope Tray		\$9.93	\$7.81	\$6.55								
	FIDKIT -Foreign Interface Kit		\$7.48	\$5.88	\$4.93								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	RFID70 -Integrated Programmable RFID Reader		\$10.28	\$8.72	\$7.79								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C9065	Xerox Color C9065 with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex	65	\$330.81	\$269.65	\$233.20	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray		\$13.29	\$10.45	\$8.75								
	PRBKMKFIN -PR Booklet Maker Finisher		\$379.03	\$308.62	\$266.66								
	PRFINPLUS -PR Standard Finisher Plus		\$448.82	\$363.49	\$312.61								
	PRSTNDFIN -Production Ready Finisher		\$280.98	\$231.55	\$202.09								
	V80BRBOOK -Business Ready Booklet Finisher		\$126.29	\$99.27	\$83.16								
	V80BRFIN -Business Ready Finisher with Hole Punch		\$73.11	\$57.47	\$48.15								

	BANFDKIT -Banner Feed Kit		\$16.25	\$12.78	\$10.70								
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK		\$79.93	\$62.82	\$52.63								
	CONVSTPL -Convenience Stapler		\$9.93	\$7.81	\$6.55								
	FAXLINE -1 Line Fax Kit		\$33.20	\$26.09	\$21.86								
	FAXSERVER -Server Fax Kit		\$32.90	\$25.86	\$21.67								
	FAXVOIP -VOIP Fax Kit		\$29.74	\$23.38	\$19.59								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GBCADVPUN -GBC Advanced Punch Pro		\$400.70	\$331.01	\$289.47								
	HCF1T -High Cap Feeder 1 Tray		\$66.47	\$52.25	\$43.77								
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size		\$256.01	\$220.49	\$199.31								
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size		\$402.33	\$341.92	\$305.91								
	MSIKIT -MSI Assembly Kit		\$41.84	\$32.89	\$27.56								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher		\$747.80	\$587.77	\$492.40								
	USBHUBKT -USB HUB Kit		\$4.99	\$3.92	\$3.28								
	VCZFOLD -CZ Fold Module Requires PR Finisher		\$136.26	\$107.10	\$89.73								
	VIGROUPD -FreeFlow VI Compose SW & License		\$126.47	\$112.25	\$103.77								
	VINTERPSR -Interposer w/PR Finisher		\$66.47	\$52.25	\$43.77								
	VPUNCH -Prodn Ready Punch 2/3 Hole		\$19.95	\$15.67	\$13.13								
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker		\$348.97	\$274.29	\$229.79								
C9065XLS	Xerox Color C9065XLS with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex, BILLING IMPRESSION MODE ENABLED	65	\$330.81	\$269.65	\$233.20	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray		\$13.29	\$10.45	\$8.75								
	PRBKMKFIN -PR Booklet Maker Finisher		\$379.03	\$308.62	\$266.66								
	PRFINPLUS -PR Standard Finisher Plus		\$448.82	\$363.49	\$312.61								
	PRSTNDFIN -Production Ready Finisher		\$280.98	\$231.55	\$202.09								
	V80BRBOOK -Business Ready Booklet Finisher		\$126.29	\$99.27	\$83.16								
	V80BRFIN -Business Ready Finisher with Hole Punch		\$73.11	\$57.47	\$48.15								

	BANFDKIT -Banner Feed Kit		\$16.25	\$12.78	\$10.70								
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK		\$79.93	\$62.82	\$52.63								
	CONVSTPL -Convenience Stapler		\$9.93	\$7.81	\$6.55								
	FAXLINE -1 Line Fax Kit		\$33.20	\$26.09	\$21.86								
	FAXSERVER -Server Fax Kit		\$32.90	\$25.86	\$21.67								
	FAXVOIP -VOIP Fax Kit		\$29.74	\$23.38	\$19.59								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GBCADVPUN -GBC Advanced Punch Pro		\$400.70	\$331.01	\$289.47								
	HCF1T -High Cap Feeder 1 Tray		\$66.47	\$52.25	\$43.77								
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size		\$256.01	\$220.49	\$199.31								
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size		\$402.33	\$341.92	\$305.91								
	MSIKIT -MSI Assembly Kit		\$41.84	\$32.89	\$27.56								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher		\$747.80	\$587.77	\$492.40								
	USBHUBKT -USB HUB Kit		\$4.99	\$3.92	\$3.28								
	VCZFOLD -CZ Fold Module Requires PR Finisher		\$136.26	\$107.10	\$89.73								
	VIGROUPD -FreeFlow VI Compose SW & License		\$126.47	\$112.25	\$103.77								
	VINTERPSR -Interposer w/PR Finisher		\$66.47	\$52.25	\$43.77								
	VPUNCH -Prodn Ready Punch 2/3 Hole		\$19.95	\$15.67	\$13.13								
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker		\$348.97	\$274.29	\$229.79								
C9070	Xerox Color C9070 with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex	70	\$387.98	\$314.59	\$270.84	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray		\$13.29	\$10.45	\$8.75								
	PRBKMKFIN -PR Booklet Maker Finisher		\$379.03	\$308.62	\$266.66								
	PRFINPLUS -PR Standard Finisher Plus		\$448.82	\$363.49	\$312.61								
	PRSTNDFIN -Production Ready Finisher		\$280.98	\$231.55	\$202.09								
	V80BRBOOK -Business Ready Booklet Finisher		\$126.29	\$99.27	\$83.16								
	V80BRFIN -Business Ready Finisher with Hole Punch		\$73.11	\$57.47	\$48.15								

	BANFDKIT -Banner Feed Kit		\$16.25	\$12.78	\$10.70								
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK		\$79.93	\$62.82	\$52.63								
	CONVSTPL -Convenience Stapler		\$9.93	\$7.81	\$6.55								
	FAXLINE -1 Line Fax Kit		\$33.20	\$26.09	\$21.86								
	FAXSERVER -Server Fax Kit		\$32.90	\$25.86	\$21.67								
	FAXVOIP -VOIP Fax Kit		\$29.74	\$23.38	\$19.59								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GBCADVPUN -GBC Advanced Punch Pro		\$400.70	\$331.01	\$289.47								
	HCF1T -High Cap Feeder 1 Tray		\$66.47	\$52.25	\$43.77								
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size		\$256.01	\$220.49	\$199.31								
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size		\$402.33	\$341.92	\$305.91								
	MSKIT -MSI Assembly Kit		\$41.84	\$32.89	\$27.56								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher		\$747.80	\$587.77	\$492.40								
	USBHUBKT -USB HUB Kit		\$4.99	\$3.92	\$3.28								
	VCZFOLD -CZ Fold Module Requires PR Finisher		\$136.26	\$107.10	\$89.73								
	VIGROUPD -FreeFlow VI Compose SW & License		\$126.47	\$112.25	\$103.77								
	VINTERPSR -Interposer w/PR Finisher		\$66.47	\$52.25	\$43.77								
	VPUNCH -Prodn Ready Punch 2/3 Hole		\$19.95	\$15.67	\$13.13								
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker		\$348.97	\$274.29	\$229.79								
C9070XLS	Xerox Color C9070 with 250 Sheet Single Pass DADF /TTM, 250 Sheet Bypass, Auto Duplex, BILLING IMPRESSION MODE ENABLED	70	\$387.98	\$314.59	\$270.84	0	0	\$0.0112	\$0.0519	Yes	No	No	Yes
	MUST Select One of the Following:												
	OFFSETRAY -Offset Catch Tray		\$13.29	\$10.45	\$8.75								
	PRBKMKFIN -PR Booklet Maker Finisher		\$379.03	\$308.62	\$266.66								
	PRFINPLUS -PR Standard Finisher Plus		\$448.82	\$363.49	\$312.61								
	PRSTNDFIN -Production Ready Finisher		\$280.98	\$231.55	\$202.09								
	V80BRBOOK -Business Ready Booklet Finisher		\$126.29	\$99.27	\$83.16								
	V80BRFIN -Business Ready Finisher with Hole Punch		\$73.11	\$57.47	\$48.15								

	BANFDKIT -Banner Feed Kit		\$16.25	\$12.78	\$10.70								
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK		\$79.93	\$62.82	\$52.63								
	CONVSTPL -Convenience Stapler		\$9.93	\$7.81	\$6.55								
	FAXLINE -1 Line Fax Kit		\$33.20	\$26.09	\$21.86								
	FAXSERVER -Server Fax Kit		\$32.90	\$25.86	\$21.67								
	FAXVOIP -VOIP Fax Kit		\$29.74	\$23.38	\$19.59								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GBCADVPUN -GBC Advanced Punch Pro		\$400.70	\$331.01	\$289.47								
	HCF1T -High Cap Feeder 1 Tray		\$66.47	\$52.25	\$43.77								
	HCF1TOVSZ -Hi Cap Feeder 1 Tray Over Size		\$256.01	\$220.49	\$199.31								
	HCF2TOVSZ -Hi Cap Feeder 2 Tray Over Size		\$402.33	\$341.92	\$305.91								
	MSKIT -MSI Assembly Kit		\$41.84	\$32.89	\$27.56								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher		\$747.80	\$587.77	\$492.40								
	USBHUBKT -USB HUB Kit		\$4.99	\$3.92	\$3.28								
	VCZFOLD -CZ Fold Module Requires PR Finisher		\$136.26	\$107.10	\$89.73								
	VIGROUPD -FreeFlow VI Compose SW & License		\$126.47	\$112.25	\$103.77								
	VINTERPSR -Interposer w/PR Finisher		\$66.47	\$52.25	\$43.77								
	VPUNCH -Prodn Ready Punch 2/3 Hole		\$19.95	\$15.67	\$13.13								
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker		\$348.97	\$274.29	\$229.79								
DMPCTRL	DMP Integrated Controller	NA	\$182.21	\$143.45	\$120.32	0	0	\$0.0000	N/A	Yes	Yes	Yes	No

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	PS4DMPSVR -Postscript DMP		\$19.77	\$15.55	\$13.02								
ENTRYEFI	Xerox EX-c C9065/C9070 Print Server Fiery Entry Level DFE	NA	\$188.57	\$148.42	\$124.49	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
	PROFILE4 -EFI Color Profiler 4.0		\$71.79	\$56.43	\$47.27								
	X70FOLDER -Hotfolders/ Virtual Printers		\$26.46	\$20.79	\$17.42								
INTEGEFI	Xerox EX-I C9065/C9070 Print Server Fiery Integrated Plus DFE	NA	\$251.37	\$197.80	\$165.86	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EFIPROPK -C60/70 EFI Productivity Package		\$199.41	\$156.74	\$131.31								
	EXCOMPOSE -Compose License Activation		\$49.86	\$39.19	\$32.83								
	EXIMPOSE -Impose License Activation		\$84.75	\$66.62	\$55.80								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
	PROFILE4 -EFI Color Profiler 4.0		\$71.79	\$56.43	\$47.27								
STNDALEFI	Xerox EX C9065/C9070 Print Server Fiery Standalone NX Pro DFE	NA	\$432.31	\$340.02	\$285.00	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EXCOMPOSE -Compose License Activation		\$49.86	\$39.19	\$32.83								
	EXFACI -Advanced FACI Kit		\$132.94	\$104.50	\$87.53								
	EXHDD -HDD Security Bay		\$33.07	\$25.99	\$21.78								
	EXIMPOSE -Impose License Activation		\$84.75	\$66.62	\$55.80								
	GAPREM -GA Premium Edition		\$164.85	\$129.57	\$108.55								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
	PROFILE4 -EFI Color Profiler 4.0		\$71.79	\$56.43	\$47.27								
EC7836H2	WorkCentre EC7836 Multifunction Printer (35/35PPM) with High Capacity Tandem Tray (520 Sheet Tray, 2,000 Sheet A4/Letter), 520 Sheet Tray, 100 Sheet Bypass Tray, 2x250 Sheet OCT, 110-Sheet DADF (9XY), EIP, Data Security, Job Based Accounting, PostScript, Full Network Scanning, Server Fax, iFax, Standard Output Tray, Left Side Tray, Nationalization Kit, 1 Waste Toner Container, Black Neutral Toner, Yellow Neutral Toner, Magenta Neutral Toner, and Cyan Neutral Toner. Billing Impression Mode Enabled. Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter. MAY Choose One of the Following: iSerFax1 -i-Series 1 Line Fax iSerFax2 -i-Series 2 Line Fax ----- -MAY Choose One of the Following: SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader SMARTDR -CAC Reader and Enablement Kit ----- FINLX-3HP -2/3-Hole Punch FINLX-BM -Booklet Maker Unit HCFB2W -High Capacity Feeder (2000 Sheet) HC-KNO2 -Healthcare MFP (8XC) MCAFEIIC -McAfee Integrity Control Enablement OFCFINRLX -Office Finisher RFIDEMB78 -Integrated Programmable RFID Reader STAPLERKT -Convenience Stapler With Work Surface UNICODE -Xerox International Print Kit WIRELESS -Wireless Print Kit XPS-ENBL -XPS Enablement Kit YRC -Foreign Interface Kit	35	\$167.17	\$134.60	\$115.19	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes
	WorkCentre EC7856 Multifunction Printer (50/55PPM) with High Capacity Tandem Tray (520 Sheet Tray, 2,000 sheet A4/Letter), 520 sheet tray, 100 Sheet Bypass Tray, 2x250 Sheet OCT, 130-Sheet Single Pass DADF (2YA), EIP, Data Security, Job Based Accounting, PostScript, Full Network Scanning, Server Fax, iFax, Standard Output Tray, Left Side Tray, Nationalization Kit, 1 Waste Toner Container, Black Neutral Toner, Yellow Neutral Toner, Magenta Neutral Toner, and Cyan Neutral Toner. Billing Impression Mode Enabled. Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter. MAY Choose One of the Following: iSerFax1 -i-Series 1 Line Fax iSerFax2 -i-Series 2 Line Fax ----- -MAY Choose One of the Following: SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader SMARTDR -CAC Reader and Enablement Kit	55	\$190.51	\$154.02	\$132.27	0	0	\$0.0074	\$0.0610	Yes	Yes	Yes	Yes
			\$12.73	\$10.01	\$8.38								
			\$29.74	\$23.38	\$19.59								
			\$12.28	\$10.50	\$9.45								
			\$8.22	\$7.32	\$6.78								
			\$5.32	\$4.18	\$3.50								
			\$16.98	\$13.35	\$11.18								
			\$17.02	\$13.37	\$11.20								
			\$15.26	\$12.42	\$10.73								
			\$10.60	\$8.34	\$6.98								
			\$20.20	\$15.89	\$13.30								
			\$12.93	\$10.81	\$9.55								
			\$7.95	\$6.25	\$5.23								
			\$6.35	\$4.99	\$4.18								
			\$1.99	\$1.57	\$1.31								
			\$7.95	\$6.25	\$5.23								
			\$3.72	\$2.93	\$2.45								
			\$12.28	\$10.50	\$9.45								
			\$8.22	\$7.32	\$6.78								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	MCafeeIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	OFCFINRLX -Office Finisher		\$20.20	\$15.89	\$13.30								
	RFIDEMB78 -Integrated Programmable RFID Reader		\$12.93	\$10.81	\$9.55								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								
C8030T2	AltaLink C8030 Color Multifunction Printer (30/30 PPM) with 130 Sheet Single-Pass DADF, 3 Tray Module (3x520 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	\$226.65	\$181.36	\$154.36	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport		\$63.78	\$50.14	\$42.00								
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport		\$39.08	\$30.72	\$25.73								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFC-C80 -Office Finisher LX		\$20.20	\$15.89	\$13.30								
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	MAY Choose One of the Following:												
	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord		\$86.41	\$67.92	\$56.90								
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-FLDER - EFI Hot Folders / Virtual Printers		\$33.07	\$25.99	\$21.78								
	EFI-PROF -EFI Profile Suite 4.X		\$73.11	\$57.47	\$48.15								
	EFISERV1 -DFI EFI Fiery Network Server		\$99.54	\$78.24	\$65.54								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	ENVELTRY -Envelope Feeder Tray		\$6.35	\$4.99	\$4.18								
	ETHUBKIT -Ethernet Hub Kit for Multi Connections		\$16.45	\$12.93	\$10.83								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	MCafeeIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-C80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								
C8030H2	AltaLink C8030 Color Multifunction Printer (30/30 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	30	\$229.25	\$183.40	\$156.07	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport		\$63.78	\$50.14	\$42.00								
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport		\$39.08	\$30.72	\$25.73								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFC-C80 -Office Finisher LX		\$20.20	\$15.89	\$13.30								

	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								

	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord		\$86.41	\$67.92	\$56.90								
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-FLDER - EFI Hot Folders / Virtual Printers		\$33.07	\$25.99	\$21.78								
	EFI-PROF -EFI Profile Suite 4.X		\$73.11	\$57.47	\$48.15								
	EFISERV1 -DFI EFI Fiery Network Server		\$99.54	\$78.24	\$65.54								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	ENVELTRY -Envelope Feeder Tray		\$6.35	\$4.99	\$4.18								
	ETHUBKIT -Ethernet Hub Kit for Multi Connections		\$16.45	\$12.93	\$10.83								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	McAFEEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-C80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								

	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								

	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								

C8035T2	AltaLink C8035 Color Multifunction Printer (35/35 PPM) with 130 Sheet Single-Pass DADF, 3 Tray Module (3x520 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	\$252.07	\$201.34	\$171.10	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes

	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport		\$63.78	\$50.14	\$42.00								
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport		\$39.08	\$30.72	\$25.73								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFC-C80 -Office Finisher LX		\$20.20	\$15.89	\$13.30								

	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								

	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord		\$86.41	\$67.92	\$56.90								
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-FLDER - EFI Hot Folders / Virtual Printers		\$33.07	\$25.99	\$21.78								
	EFI-PROF -EFI Profile Suite 4.X		\$73.11	\$57.47	\$48.15								
	EFISERV1 -DFI EFI Fiery Network Server		\$99.54	\$78.24	\$65.54								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	ENVELTRY -Envelope Feeder Tray		\$6.35	\$4.99	\$4.18								
	ETHUBKIT -Ethernet Hub Kit for Multi Connections		\$16.45	\$12.93	\$10.83								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	McAFEEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-C80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								

	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								
C8035H2	AltaLink C8035 Color Multifunction Printer (35/35 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	35	\$254.70	\$203.41	\$172.83	0	0	\$0.0086	\$0.0610	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport		\$63.78	\$50.14	\$42.00								
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport		\$39.08	\$30.72	\$25.73								
	INTFIN -Integrated Office Finisher		\$17.95	\$14.11	\$11.82								
	OFC-C80 -Office Finisher LX		\$20.20	\$15.89	\$13.30								
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTRDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord		\$86.41	\$67.92	\$56.90								
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-FLDER - EFI Hot Folders / Virtual Printers		\$33.07	\$25.99	\$21.78								
	EFI-PROF -EFI Profile Suite 4.X		\$73.11	\$57.47	\$48.15								
	EFISERV1 -DFI EFI Fiery Network Server		\$99.54	\$78.24	\$65.54								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	ENVELTRY -Envelope Feeder Tray		\$6.35	\$4.99	\$4.18								
	ETHUBKIT -Ethernet Hub Kit for Multi Connections		\$16.45	\$12.93	\$10.83								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	MCAFEEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-C80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								
C8045H2	AltaLink C8045 Color Multifunction Printer (45/45 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	45	\$283.89	\$227.43	\$193.77	0	0	\$0.0074	\$0.0610	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport		\$63.78	\$50.14	\$42.00								
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport		\$39.08	\$30.72	\$25.73								
	OFC-C80 -Office Finisher LX		\$20.20	\$15.89	\$13.30								
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								

	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord		\$86.41	\$67.92	\$56.90								
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-FLDER - EFI Hot Folders / Virtual Printers		\$33.07	\$25.99	\$21.78								
	EFI-PROF -EFI Profile Suite 4.X		\$73.11	\$57.47	\$48.15								
	EFISERV1 -DFI EFI Fiery Network Server		\$99.54	\$78.24	\$65.54								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	ENVELTRY -Envelope Feeder Tray		\$6.35	\$4.99	\$4.18								
	ETHUBKIT -Ethernet Hub Kit for Multi Connections		\$16.45	\$12.93	\$10.83								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	MCAFEIIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-C80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								
C8055H2	AltaLink C8055 Color Multifunction Printer (50/55 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	55	\$328.57	\$262.54	\$223.17	0	0	\$0.0074	\$0.0610	Yes	Yes	Yes	Yes
	-MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport		\$63.78	\$50.14	\$42.00								
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport		\$39.08	\$30.72	\$25.73								
	OFC-C80 -Office Finisher LX		\$20.20	\$15.89	\$13.30								

	-MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								

	-MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								

	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord		\$86.41	\$67.92	\$56.90								
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-FLDER - EFI Hot Folders / Virtual Printers		\$33.07	\$25.99	\$21.78								
	EFI-PROF -EFI Profile Suite 4.X		\$73.11	\$57.47	\$48.15								
	EFISERV1 -DFI EFI Fiery Network Server		\$99.54	\$78.24	\$65.54								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	ENVELTRY -Envelope Feeder Tray		\$6.35	\$4.99	\$4.18								
	ETHUBKIT -Ethernet Hub Kit for Multi Connections		\$16.45	\$12.93	\$10.83								
	FINLX-3HP -2/3-Hole Punch		\$5.32	\$4.18	\$3.50								
	FINLX-BM -Booklet Maker Unit		\$16.98	\$13.35	\$11.18								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	MCAFEIIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-C80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								
C8070H2	AltaLink C8070 Color Multifunction Printer (70/70 PPM) with 130 Sheet Single-Pass DADF, high capacity tandem tray (2 trays x 520 sheets, trays 3 & 4 = 2,000 sheets), 100 Sheet Bypass Tray, Dual OCT (2x250), EIP, PostScript, Data Security, McAfee Embedded Security, Network Accounting, Scan-to / Print-from USB, NFC, Initialization Kit, 1 Additional Waste Toner Container, Billing Impression Mode enabled Each print made on this Equipment that is Larger than 145 Square Inches (e.g., 11 x 17 = 187 square inches) Will Register as 2 Prints on the Meter..	70	\$405.64	\$327.40	\$280.75	0	0	\$0.0068	\$0.0565	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	BRFB-C80 -BR Booklet w2/3 Hole & Horiz Xport		\$63.78	\$50.14	\$42.00								
	BRF-C80 -BR Finisher w2/3 Hole & Horiz Xport		\$39.08	\$30.72	\$25.73								
	MAY Choose One of the Following:												
	FAX-1LINE -1 Line Fax		\$12.73	\$10.01	\$8.38								
	FAX-2LINE -2 Line Fax		\$29.74	\$23.38	\$19.59								
	MAY Choose One of the Following:												
	SIPR-RDR -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMARTDRDR -CAC Reader and Enablement Kit		\$8.22	\$7.32	\$6.78								
	MAY Choose One of the Following:												
	CZFOLD80 -BR Finisher C/Z Fold Req Power Cord		\$86.41	\$67.92	\$56.90								
	EFIBUNDL1 -Spot-On Auto Trap Hot Fldr Virt Print		\$55.27	\$43.44	\$36.39								
	EFI-FLDER - EFI Hot Folders / Virtual Printers		\$33.07	\$25.99	\$21.78								
	EFI-PROF -EFI Profile Suite 4.X		\$73.11	\$57.47	\$48.15								
	EFISERV1 -DFI EFI Fiery Network Server		\$99.54	\$78.24	\$65.54								
	EFI-SPOT -EFI Spot On		\$27.42	\$21.55	\$18.05								
	ENVELTRY -Envelope Feeder Tray		\$6.35	\$4.99	\$4.18								
	ETHUBKIT -Ethernet Hub Kit for Multi Connections		\$16.45	\$12.93	\$10.83								
	HCFB2W -High Capacity Feeder (2000 Sheet)		\$17.02	\$13.37	\$11.20								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	MCAFEIEIC -McAfee Integrity Control Enablement		\$10.60	\$8.34	\$6.98								
	RFID-C80 -Programmable RFID Card Reader		\$10.28	\$8.72	\$7.79								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STAPLERKT -Convenience Stapler With Work Surface		\$7.95	\$6.25	\$5.23								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIRELESS -Wireless Print Kit		\$1.99	\$1.57	\$1.31								
	XPS-ENBL -XPS Enablement Kit		\$7.95	\$6.25	\$5.23								
	YRC -Foreign Interface Kit		\$3.72	\$2.93	\$2.45								
C70EFI2	Exi C70 E300 for the C60/C70	NA	\$208.14	\$163.81	\$137.39	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EFIPROPK -C60/70 EFI Productivity Package		\$199.41	\$156.74	\$131.31								
	EXIMPOSE -Impose License Activation		\$84.75	\$66.62	\$55.80								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
	PROFILE4 -EFI Color Profiler 4.0		\$71.79	\$56.43	\$47.27								
	X70FOLDER -Hotfolders/ Virtual Printers		\$26.46	\$20.79	\$17.42								
C70EX2	EXC70 FS200 Pro80 for the C60/C70	NA	\$432.31	\$340.02	\$285.00	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EXCOMPOSE -Compose License Activation		\$49.86	\$39.19	\$32.83								
	EXFACI -Advanced FACI Kit		\$132.94	\$104.50	\$87.53								
	EXHDD -HDD Security Bay		\$33.07	\$25.99	\$21.78								
	EXIMPOSE -Impose License Activation		\$84.75	\$66.62	\$55.80								
	GAPREM -GA Premium Edition		\$164.85	\$129.57	\$108.55								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
	PROFILE4 -EFI Color Profiler 4.0		\$71.79	\$56.43	\$47.27								
C70FFPS2	FREEFLOW Integrated Controller for the C60/C70	NA	\$206.81	\$162.77	\$136.51	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	SPECTROXR -Xrite Pro 2 Spectrophotometer		\$29.92	\$23.51	\$19.70								
	X56IPDS -IPDS		\$324.41	\$261.74	\$256.31								
C70OFCSRV	Integrated Controller for the C60/C70	NA	\$182.21	\$143.45	\$120.32	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	No Accessories		\$0.00	\$0.00	\$0.00								
XC60	Xerox Color C60 Printer w/ 250 Sheet Single Pass DADF, 250 Sheet Bypass, Auto Duplex	60	\$261.55	\$205.58	\$172.22	0	0	\$0.0102	\$0.0626	Yes	No	No	Yes
	MUST Choose One of the Following												
	C70BRBOOK -BR Booklet Maker w/ 2/3 Hole Punch		\$75.77	\$59.56	\$49.90								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	C70BRFIN -C60/70 BR Finisher w/ 2/3 Hole Punch		\$43.87	\$34.48	\$28.89								
	C70OCT -OCT for C60/70		\$13.29	\$10.45	\$8.75								

	B2W -C60/70 Letter size HCF		\$42.54	\$33.44	\$28.01								
	BIANCODIG -BiancoDigitale Software		\$41.04	\$32.26	\$27.03								
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK		\$79.93	\$62.82	\$52.63								
	C70FAX -1 Line Fax kit		\$19.90	\$15.65	\$13.11								
	C70FAXSRV -Server Fax Kit Option		\$19.74	\$15.52	\$13.00								
	C70FAXVOI -VOIP Fax option		\$17.84	\$14.02	\$11.75								
	C70OHCF -C60/70 Single Tray OHCF		\$139.74	\$120.53	\$109.09								
	CACNABLE -Common Access Card Enable		\$6.62	\$5.20	\$4.35								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	MUA -D4 Z Folder		\$81.76	\$64.27	\$53.83								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	PS4OFCSRV -Post Script for Integrated Color Server		\$11.83	\$9.30	\$7.79								
	QPSIGN -Quick Print Color Sign		\$13.29	\$10.45	\$8.75								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	USBHUBKIT -USB HUB KIT		\$2.99	\$2.35	\$1.97								
	VIGROUPD -FreeFlow VI Compose SW & License		\$126.47	\$112.25	\$103.77								
	VIVIDHW -Vivid Toner Kit		\$292.30	\$229.76	\$192.47								
	X56STAPLR -XC550/560 Convenience Stapler		\$5.98	\$4.70	\$3.94								
	X70GBC -X700 GBC Punch		\$281.00	\$232.64	\$203.81								
	X70SQFOLD -X700 Square Fold Trimmer		\$329.18	\$269.44	\$233.83								
XC70	Xerox Color C70 Printer w/ 250 Sheet Single Pass DADF, 250 Sheet Bypass, Auto Duplex	70	\$314.73	\$247.38	\$207.23	0	0	\$0.0102	\$0.0626	Yes	No	No	Yes
	MUST Choose One of the Following												
	C70BRBOOK -BR Booklet Maker w/ 2/3 Hole Punch		\$75.77	\$59.56	\$49.90								
	C70BRFIN -C60/70 BR Finisher w/ 2/3 Hole Punch		\$43.87	\$34.48	\$28.89								
	C70OCT -OCT for C60/70		\$13.29	\$10.45	\$8.75								

	B2W -C60/70 Letter size HCF		\$42.54	\$33.44	\$28.01								
	BIANCODIG -BiancoDigitale Software		\$41.04	\$32.26	\$27.03								
	BRCZFOLD -for C70/V80BRFIN or C70/V80BRBOOK		\$79.93	\$62.82	\$52.63								
	C70FAX -1 Line Fax kit		\$19.90	\$15.65	\$13.11								
	C70FAXSRV -Server Fax Kit Option		\$19.74	\$15.52	\$13.00								
	C70FAXVOI -VOIP Fax option		\$17.84	\$14.02	\$11.75								
	C70OHCF -C60/70 Single Tray OHCF		\$139.74	\$120.53	\$109.09								
	CACNABLE -Common Access Card Enable		\$6.62	\$5.20	\$4.35								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	MUA -D4 Z Folder		\$81.76	\$64.27	\$53.83								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	PS4OFCSRV -Post Script for Integrated Color Server		\$11.83	\$9.30	\$7.79								
	QPSIGN -Quick Print Color Sign		\$13.29	\$10.45	\$8.75								
	SCN2SE25 -Scan to PC Desktop 25 Seats		\$8.84	\$6.95	\$5.82								
	SCNPRO25 -Scan to PC Desktop PRO 25 Seats		\$44.93	\$35.32	\$29.59								
	USBHUBKIT -USB HUB KIT		\$2.99	\$2.35	\$1.97								
	VIGROUPD -FreeFlow VI Compose SW & License		\$126.47	\$112.25	\$103.77								
	VIVIDHW -Vivid Toner Kit		\$292.30	\$229.76	\$192.47								
	X56STAPLR -XC550/560 Convenience Stapler		\$5.98	\$4.70	\$3.94								
	X70GBC -X700 GBC Punch		\$281.00	\$232.64	\$203.81								
	X70SQFOLD -X700 Square Fold Trimmer		\$329.18	\$269.44	\$233.83								
B400DN	VersaLink B400 B/W Printer, Letter/Legal, up to 47PPM, , USB, Ethernet, 550-Sheet Paper Tray, 150-Sheet Multipurpose Tray, 110V	47	\$27.62	\$22.78	\$19.89	0	0	\$0.0147	N/A	Yes	No	No	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								

	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR4 -Smart Card Reader		\$4.62	\$3.63	\$3.04								

	6RX -Productivity Kit with 16GB SSD		\$9.93	\$7.81	\$6.55								
	CARDMNT -Smart Card Mounting Hardware		\$1.29	\$1.01	\$0.85								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	PHTRAY1 -550 Sheet Feeder		\$5.02	\$3.94	\$3.30								
	PHTRAY2 -550 Sheet Feeder		\$5.02	\$3.94	\$3.30								
	PHTRAY3 -550 Sheet Feeder		\$5.02	\$3.94	\$3.30								
	RFIDKIT -RFID Kit		\$7.28	\$5.72	\$4.79								
	STNDSTORE -Stand with Storage		\$9.93	\$7.81	\$6.55								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
B405DN	VersaLink B405 B/W Multifunction Printer, Print/Copy/Scan/Fax , Letter/Legal, up to 47PPM, 2-Sided Print, USB/Ethernet, 550-Sheet Paper Tray, 150-Sheet Multipurpose Tray, 60-Sht DADF (Single-Pass Duplex), 110V	47	\$63.96	\$51.75	\$44.50	0	0	\$0.0147	N/A	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MAY Choose One of the Following:												
	SIPR-RDR2 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR1 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6RX -Productivity Kit with 16GB SSD		\$9.93	\$7.81	\$6.55								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	HC-KNO2 -Healthcare MFP (8XC)		\$15.26	\$12.42	\$10.73								
	RFIDKIT2 -RFID Card Reader for C405		\$7.28	\$5.72	\$4.79								
	SCN2SE-5 -Scan to PC Desktop 5 Seat Licenses		\$8.84	\$6.95	\$5.82								
	SCNPRO5 -Scan to PC Desktop PRO 5 Seats		\$29.55	\$23.22	\$19.45								
	STNDSTORE -Stand with Storage		\$9.93	\$7.81	\$6.55								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WCTRAY1 -550 Sheet Feeder		\$5.02	\$3.94	\$3.30								
	WCTRAY2 -550 Sheet Feeder		\$5.02	\$3.94	\$3.30								
	WCTRAY3 -550 Sheet Feeder		\$5.02	\$3.94	\$3.30								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B600DN	VersaLink B600 B/W Printer, Letter/Legal, 58ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP. FIN and MB capable.	58	\$32.88	\$27.34	\$24.04	0	0	\$0.0130	N/A	Yes	No	No	Yes
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MAY Choose One of the Following:												
	4XC -Finisher		\$16.59	\$13.03	\$10.92								
	5XC -Mailbox		\$16.59	\$13.03	\$10.92								
	MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR4 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	CARDMNT -Smart Card Mounting Hardware		\$1.29	\$1.01	\$0.85								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	PRODUCTKT -Productivity Kit 250 Gb		\$6.62	\$5.20	\$4.35								
	RFIDKIT1 -External RFID Kit Reader		\$10.28	\$8.72	\$7.79								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
B610DN	VersaLink B610 B/W Printer, Letter/Legal, 65ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP. FIN and MB capable.	65	\$39.30	\$32.39	\$28.27	0	0	\$0.0119	N/A	Yes	No	No	Yes
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MAY Choose One of the Following:												
	4XC -Finisher		\$16.59	\$13.03	\$10.92								
	5XC -Mailbox		\$16.59	\$13.03	\$10.92								
	MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR4 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	CARDMNT -Smart Card Mounting Hardware		\$1.29	\$1.01	\$0.85								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	PRODUCTKT -Productivity Kit 250 Gb		\$6.62	\$5.20	\$4.35								
	RFIDKIT1 -External RFID Kit Reader		\$10.28	\$8.72	\$7.79								
	UNICODE -Xerox International Print Kit		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C400DN	VersaLink C400 Color Printer, Letter/Legal, Up to 36ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, Solutions & Cloud Enabled	36	\$26.89	\$22.42	\$19.76	0	0	\$0.0204	\$0.1129	Yes	No	No	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR4 -Smart Card Reader		\$4.62	\$3.63	\$3.04								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	7RX -Productivity Kit with 320GB HDD		\$9.93	\$7.81	\$6.55								
	CARDMNT -Smart Card Mounting Hardware		\$1.29	\$1.01	\$0.85								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	LB1 -550-Sheet Feeder Adjustable to A4/Legal		\$9.93	\$7.81	\$6.55								
	RFIDKIT -RFID Kit		\$7.28	\$5.72	\$4.79								
	STNDSTORE -Stand with Storage		\$9.93	\$7.81	\$6.55								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C500DN	VersaLink C500 Color Printer, Letter/Legal, 45ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP, Metered	45	\$60.68	\$49.19	\$42.35	0	0	\$0.0193	\$0.1129	Yes	Yes	Yes	No
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR4 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	CARDMNT -Smart Card Mounting Hardware		\$1.29	\$1.01	\$0.85								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	PRODUCTKT -Productivity Kit 250 Gb		\$6.62	\$5.20	\$4.35								
	RFIDKIT1 -External RFID Kit Reader		\$10.28	\$8.72	\$7.79								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
C600DN	VersaLink C600 Color Printer, Letter/Legal, 55ppm, 2-Sided Print, USB/Ethernet, 550-Sheet Tray, 150-Sheet Multi-Purpose Tray, 110V, EIP, Metered	55	\$71.59	\$57.76	\$49.52	0	0	\$0.0176	\$0.1021	Yes	Yes	Yes	Yes
	MAY Choose One of the Following:												
	DRCINST -Carrier Delivery & Install		\$2.36	\$1.86	\$1.55								
	MUST Choose One of the Following												
	4XC -Finisher		\$16.59	\$13.03	\$10.92								
	5XC -Mailbox		\$16.59	\$13.03	\$10.92								
	-MAY Choose One of the Following:												
	SIPR-RDR5 -SIPRNet DoD Netwk Enable & Card Reader		\$12.28	\$10.50	\$9.45								
	SMRT-RDR4 -Smart Card Reader		\$4.62	\$3.63	\$3.04								
	6XC -Caster Base For 3 Or 4 Trays		\$6.62	\$5.20	\$4.35								
	7WA -High Capacity Feeder		\$21.57	\$16.96	\$14.20								
	8WA -550 Sheet Feeder		\$9.93	\$7.81	\$6.55								
	AQQ -Stand with Storage (on casters)		\$8.28	\$6.50	\$5.45								
	CARDMNT -Smart Card Mounting Hardware		\$1.29	\$1.01	\$0.85								
	FORNINTR -Foreign Interface Device		\$11.60	\$9.12	\$7.64								
	PRODUCTKT -Productivity Kit 250 Gb		\$6.62	\$5.20	\$4.35								
	RFIDKIT1 -External RFID Kit Reader		\$10.28	\$8.72	\$7.79								
	UNICODE -Xerox Internat'l Print (Prod Kit Req'd)		\$6.35	\$4.99	\$4.18								
	WIFIVL -Wireless Accessory		\$1.63	\$1.28	\$1.08								
V180B	MUST Choose One of the Following:		\$825.11	\$703.98	\$631.77	0	0	\$0.0137	\$0.0495	Yes	No	No	Yes
	V31BOOK -Prodn Ready Booklet Maker Finisher		\$312.56	\$256.38	\$222.89								
	V31FIN -Prodn Ready Std Finisher		\$214.52	\$179.31	\$158.33								
	V31FINP -Prodn Ready Std Finisher PLUS		\$382.36	\$311.23	\$268.85								
	V31HCS -High Capacity Stacker		\$440.51	\$356.96	\$307.14								
	V80BRBOOK -Business Ready Booklet Finisher		\$126.29	\$99.27	\$83.16								
	V80BRFIN -Business Ready Finisher with Hole Punch		\$73.11	\$57.47	\$48.15								
	V80OCT -Offset Catch Tray		\$9.98	\$7.83	\$6.57								
	CACNABLE -Common Access Card Enable		\$6.62	\$5.20	\$4.35								
	CONVSTPL -Convenience Stapler		\$9.93	\$7.81	\$6.55								
	DBLPUNUP -Double Punch Upgrade to Adv Punch Pro		\$8.31	\$6.54	\$5.47								
	ENVELKIT -Envelope Support Kit		\$8.31	\$6.54	\$5.47								
	ENVELKIT2 - Envelope Support Kit		\$8.31	\$6.54	\$5.47								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GBCADVPUN -GBC Advanced Punch Pro		\$400.70	\$331.01	\$289.47								
	HCSUIKIT -HCS UI Fixed Angle Kit		\$0.00	\$0.00	\$0.00								
	INTRFMOD -IDM Interface Decurler Module		\$66.47	\$52.25	\$43.77								
	NBV -Dolly		\$33.07	\$25.99	\$21.78								
	NETACCTNG -Network Accounting Kit		\$4.99	\$3.92	\$3.28								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher		\$747.80	\$587.77	\$492.40								
	QPSIGN -Quick Print Color Sign		\$13.29	\$10.45	\$8.75								
	REMOPTOUT -Remote Services Opt Out Kit		\$0.00	\$0.00	\$0.00								
	TRIMBUFR -Trim/Buffer Module		\$747.80	\$587.77	\$492.40								

Product	Descriptions/Accessories	CPM	36-Month Option	48-Month Option	60-Month Option	B/W Prints Included	Color Prints Included	B/W Print Charge	Color Print Charge	Supplies Included	Cust Ed Included	Consulting Svcs Included	Staples Included
	USBENABL2 -USB Enablement Kit		\$9.93	\$7.81	\$6.55								
	V31AHCF2 -Advanced High Cap Feeder		\$402.33	\$341.92	\$305.91								
	V802OHCF -V80 2 Tray Oversize High Cap Feeder		\$402.33	\$341.92	\$305.91								
	V80HCF -V80 High Capacity Feeder		\$66.47	\$52.25	\$43.77								
	V80OHCF -V80 1 Tray Oversize High Cap Feeder		\$256.01	\$220.49	\$199.31								
	VCZFOLD -CZ Fold Module Requires PR Finisher		\$136.26	\$107.10	\$89.73								
	VIGROUPA -FreeFlow VI Compose		\$126.47	\$112.25	\$103.77								
	VINTERPSR -Interposer w/PR Finisher		\$66.47	\$52.25	\$43.77								
	VPUNCH -Prodn Ready Punch 2/3 Hole		\$19.95	\$15.67	\$13.13								
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker		\$348.97	\$274.29	\$229.79								
	XLSSUPPRT -XLS Support Kit		\$18.95	\$14.89	\$12.48								
V180P			\$1,131.38	\$956.90	\$852.90	0	0	\$0.0137	\$0.0495	Yes	No	No	Yes
	MUST Choose One of the Following:												
	V31BOOK -Prodn Ready Booklet Maker Finisher		\$312.56	\$256.38	\$222.89								
	V31FIN -Prodn Ready Std Finisher		\$214.52	\$179.31	\$158.33								
	V31FINP -Prodn Ready Std Finisher PLUS		\$382.36	\$311.23	\$268.85								
	V31HCS -High Capacity Stacker		\$440.51	\$356.96	\$307.14								
	=====												
	CACNABLE -Common Access Card Enable		\$6.62	\$5.20	\$4.35								
	CONVSTPL -Convenience Stapler		\$9.93	\$7.81	\$6.55								
	DBLPUNUP -Double Punch Upgrade to Adv Punch Pro		\$8.31	\$6.54	\$5.47								
	ENVELKIT -Envelope Support Kit		\$8.31	\$6.54	\$5.47								
	ENVELKIT2 - Envelope Support Kit		\$8.31	\$6.54	\$5.47								
	FIDEVICE2 -Foreign Interface Device		\$3.99	\$3.14	\$2.62								
	GBCADVPUN -GBC Advanced Punch Pro		\$400.70	\$331.01	\$289.47								
	HCSUIKIT -HCS UI Fixed Angle Kit		\$0.00	\$0.00	\$0.00								
	NBV -Dolly		\$33.07	\$25.99	\$21.78								
	NETACTNG -Network Accounting Kit		\$4.99	\$3.92	\$3.28								
	NWT -FreeFlow Designer S/W & License		\$127.11	\$108.47	\$97.36								
	PRTRIM -Crease/2 SideTrimMod w/V31FIN/PR Finisher		\$747.80	\$587.77	\$492.40								
	QPSIGN -Quick Print Color Sign		\$13.29	\$10.45	\$8.75								
	REMOPTOUT -Remote Services Opt Out Kit		\$0.00	\$0.00	\$0.00								
	TRIMBUFR -Trim/Buffer Module		\$747.80	\$587.77	\$492.40								
	USBENABL2 -USB Enablement Kit		\$9.93	\$7.81	\$6.55								
	V31AHCF2 -Advanced High Cap Feeder		\$402.33	\$341.92	\$305.91								
	V802OHCF -V80 2 Tray Oversize High Cap Feeder		\$402.33	\$341.92	\$305.91								
	V80HCF -V80 High Capacity Feeder		\$66.47	\$52.25	\$43.77								
	V80OHCF -V80 1 Tray Oversize High Cap Feeder		\$256.01	\$220.49	\$199.31								
	VCZFOLD -CZ Fold Module Requires PR Finisher		\$136.26	\$107.10	\$89.73								
	VIGROUPA -FreeFlow VI Compose		\$126.47	\$112.25	\$103.77								
	VINTERPSR -Interposer w/PR Finisher		\$66.47	\$52.25	\$43.77								
	VPUNCH -Prodn Ready Punch 2/3 Hole		\$19.95	\$15.67	\$13.13								
	VSQFLDTRM -Square Fold Trimmer for PR Book Maker		\$348.97	\$274.29	\$229.79								
	XLSSUPPRT -XLS Support Kit		\$18.95	\$14.89	\$12.48								
V180EXB1			\$613.01	\$482.04	\$403.98	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EXCOMPOSE -Compose License Activation		\$49.86	\$39.19	\$32.83								
	EXFACI2 -FACI Furniture Stand Monitor Keybd Mouse		\$132.94	\$104.50	\$87.53								
	EXHDD -HDD Security Bay		\$33.07	\$25.99	\$21.78								
	GAPREM -GA Premium Edition		\$164.85	\$129.57	\$108.55								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
	PROFILE4 -EFI Color Profiler 4.0		\$71.79	\$56.43	\$47.27								
V180EXP1			\$1,058.52	\$832.23	\$697.35	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EXHDD -HDD Security Bay		\$33.07	\$25.99	\$21.78								
	GAPREM -GA Premium Edition		\$164.85	\$129.57	\$108.55								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
V180EFI			\$332.14	\$261.27	\$219.04	0	0	\$0.0000	N/A	Yes	Yes	Yes	No
	EXIMPOSE -Impose License Activation		\$84.75	\$66.62	\$55.80								
	HUB5PORT -5 Port Hub		\$13.16	\$10.35	\$8.67								
	PROFILE4 -EFI Color Profiler 4.0		\$71.79	\$56.43	\$47.27								

Attachment C. Xerox U.S. Sales Offices

Xerox Government, Healthcare and Education

Xerox Direct Enterprise

Region	VP Sales	Email
Southeast	Steve Pitts	Steve.Pitts@Xerox.com
Mid America	Jorge Galindez	Jorge.Galindez@Xerox.com
Northeast	Chris Goodwin	Chris.Goodwin@Xerox.com
TX/OK	Kelly Grotheer	Kelly.Grotheer@Xerox.com
West	Andy Jones	Andy.Jones@Xerox.com

Xerox Authorized Agents

Establishment	Owner_First	Owner_Last	Address1	City	State	Zip
SMART DOCUMENT SOLUTIONS (SOUTH I)	TRACEY	ARVIEUX	PO BOX 86	SAFFORD	AZ	85548
ADVANCED XEROGRAPHICS	RAYMOND	BURT	307 S. MAIN STREET	UKIAH	CA	95482
SMART DOCUMENT SOLUTIONS - (LAKE HAVASU)	TRACEY	ARVIEUX	4045 E. PALM LANE	PHOENIX	AZ	85008
COPIERS PLUS	KRIS	SMITH	218 NORTH MAIN, SUITE 1	MONTICELLO	IN	47960
NORTHEAST OFFICE EQUIPMENT	JIM	CHIACCHERIO	1520 W. 13TH STREET	ASHTABULA	OH	44004
PENDRED OFFICE MACHINES	MICHAEL	PENDRED	1233 N. MISSION	MT. PLEASANT	MI	48858
DIGITAL DOCUMENT SOLUTIONS	LANNY	LEONARD	324 NO. MCPHERSON CHURCH ROAD - 2ND FL	FAYETTEVILLE	NC	28303
AMERICAN BUSINESS CENTER MPS, INC.	RICHARD	YEATS	PO BOX 20128	PANAMA CITY	FL	32417
DOCUGRAPHICS, LLC	THOMAS	FIMIAN	6624-C GORDON ROAD	WILMINGTON	NC	28411
COPIERS ETC.	PEGGY ANN	BRANNON	148 SOUTH DOROUGH ROAD	CORDELE	GA	31015
XDOS, INC.	HAROLD	NIXON	18 EAST LIBERTY STREET	SUMTER	SC	29150
ADVANTAGE BUSINESS PRODUCTS	RANDY	KIDWELL	2064 S. WESTERN AVENUE	SPRINGFIELD	MO	65807
PROFESSIONAL OFFICE PRODUCTS, INC. (II)	JASON	MONTET	441 N. MAIN	JENNINGS	LA	70546
LEESBURG OFFICE EQUIPMENT, INC. (II)	SARAH	COSTELLO	2006 LAFAYETTE BLVD STE#204	FREDERICKSBURG	VA	22401
QUALITY QUICKLY	BRIAN	MARSHALL	945 3rd AVE SE SUITE 103	HICKORY	NC	28602
RYDER BROTHERS STATIONERY	RANDY	DODSON	1735 MAIN STREET	BAKER CITY	OR	97814
BUSINESS EQUIPMENT LLC	MARK	DURBIN	PO BOX 7948	PADUCAH	KY	42003
BUSINESS IMPRESSIONS	JEFF	BASSETT	PO BOX 959	AUBURN	IN	46706
BUTLER'S OFFICE EQUIPMENT & SUPPLY (EAST)	PATRICK	BUTLER	1900 E. HISTORIC HWY 66, SUITE C	GALLUP	NM	87301
BENCHMARK BUSINESS SOLUTIONS, INC. (NEW MEXICO)	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
XEROGRAPHIC EQUIPMENT SYSTEMS	MICHAEL	MCKENNA	PO BOX 794	CHEYENNE	WY	82003
METRO CENTRE, LP	KARLA	METZLER	679 COUNTY ROAD 404	GAINESVILLE	TX	76240
BEST OFFICE SOLUTIONS	BOB	VALENTA	PO BOX 849	ATLANTA	TX	75551
COMPUTERS911, LLC (II)	BILLY	TINGLE	403 N. MAIN	MARKSVILLE	LA	71351
COMPUTERS911, LLC	BILLY	TINGLE	403 N. MAIN	MARKSVILLE	LA	71351

Establishment	Owner_First	Owner_Last	Address1	City	State	Zip
X WEST INC.	RANDALL	BERNHARDT	12136 W. BAYAUD AVE., STE 125	LAKEWOOD	CO	80228
PROFESSIONAL OFFICE PRODUCTS, INC. (III)	JASON	MONTET	441 N. MAIN	JENNINGS	LA	70546
SOUTH TEXAS SALES	SONNY	HOELSCHER	1901 EAST MAIN STREET	ALICE	TX	78332
ALABAMA OFFICE SUPPLY	HARRIS	ASBURY	PO BOX 467	OPELIKA	AL	36801
COLONY OFFICE PRODUCTS	DAN	WILSON	121 EAST WASHINGTON STREET	DEMOPOLIS	AL	36732
LOW COUNTRY OFFICE SOLUTIONS	DON	NESBITT	802 EAST MARTINTOWN RD, SUITE 162	NO. AUGUSTA	SC	29841
SOUTHERN OFFICE EQUIPMENT, LLC	TIMOTH	TODD	PO BOX 636	DAPHNE	AL	36526
NO MISSISSIPPI BUS PRODUCTS	MARK	FOSTER	223 SHARKEY AVE., SUITE 104	CLARKSDALE	MS	38614
COURNOYER'S OFFICE SUPPLY COMPANY, INC.	MIKE	COURNOYER	243 SOUTH SPRING AVENUE	LOUISVILLE	MS	39339
MICKEY MAYS OFFICE SOLUTIONS	MICKEY	MAYS	600 MONROVIA DR	RUSTON	LA	71270
PREFERRED OFFICE MACHINES	JOHN	MILAN	215 NORTH MICHIGAN	BIG RAPIDS	MI	49307
DIGITAL OFFICE CENTRE	TOM	ROSTVEDT	515 20TH AVENUE SE, STE 11	MINOT	ND	58701
JUSTTECH, LLC (V)	JOSHUA	JUSTICE	101 CATALPA DR STE 102	LA PLATA	MD	20646
IMAGE MAKERS INC	LAURA	NYQUIST	3588 VETERANS DRIVE, SUITE 3	TRAVERSE CITY	MI	49684
VALLEY OFFICE PRODUCTS	LARRY	CANTINE	110 SOUTH MAIN STREET	MILBANK	SD	57252
THE BUSINESS CONNECTION	JAMES	PUCHNER	214 MAIN	CHADRON	NE	69337
PROFESSIONAL BUS PRODUCTS	KEN	MCBRIDE	PO BOX 1154	CRAB ORCHARD	WV	25827
ATLAS REPRODUCTION, INC.	MICHAEL	MCKENNA	PO BOX 2901	CASPER	WY	82601
XEROGRAPHIX EAST TEXAS	SCOTT	WALLER	424 NORTH STREET	NACOGDOCHE S	TX	75961
SOUTHWEST OFFICE SOLUTIONS, INC. (BELEN)	TRACY	ASHTON	1789 CENTRAL AVENUE, SUITE 4	LOS ALAMOS	NM	87544
SUPERIOR OFFICE PRODUCTS	RANDY	POCHE	533 HIGHLANDIA DRIVE, STE K	BATON ROUGE	LA	70810
DOCUMENT SOLUTIONS (II)	LOREN	MAUK	1540 RICE ROAD, SUITE 100	TYLER	TX	75703
BUTLER'S OFFICE EQUIPMENT & SUPPLY (NORTH)	PATRICK	BUTLER	1900 E. HISTORIC HWY 66, SUITE C	GALLUP	NM	87301
PROFESSIONAL OFFICE PRODUCTS, INC.	JASON	MONTET	441 N. MAIN	JENNINGS	LA	70546
NORMAN ORR OFFICE SUPPLY, LLC	REID	GRIGSBY	202 WEST MAIN	WEST PLAINS	MO	65775
MERRIFIELD OFFICE SUPPLY, LLC	DARRELL	MERRIFIELD	224 SOUTH MAIN	ELK CITY	OK	73644
OFFICE EQUIPMENT SOURCE, INC. (II)	MIKE	MITCHELL	227 W. WATER STREET	ELMIRA	NY	14901
JUSTTECH, LLC (III)	JOSHUA	JUSTICE	101 CATALPA DR STE 102	LA PLATA	MD	20646
JUSTTECH, LLC (IV)	JOSHUA	JUSTICE	101 CATALPA DR STE 102	LA PLATA	MD	20646
WYTHEVILLE OFFICE SUPPLY	KENNETH WAYNE	ROOP	146 WEST MAIN STREET	WYTHEVILLE	VA	24382
KYLE OFFICE SUPPLY	CHRIS	KYLE	1020 21ST AVENUE	TUSCALOOSA	AL	35401
HUGHES OFFICE EQUIPMENT, LLC	JOHN	TURZIANO	PO BOX 278	BELLAIRE	OH	43906
SIERRA OFFICE SOLUTIONS	TODD	ALLRED	23811 WASHINGTON AVE STE C110-230	MURIETTA	CA	92562
PRINT 'N COPY CENTER	REECE	KEENER	565 W. SILVER ST.	ELKO	NV	89801

Establishment	Owner_First	Owner_Last	Address1	City	State	Zip
D-TECH NORTH, LLC	FRANK	DEFRANCESCO	1095 MILITARY TRL, UNIT 1447	JUPITER	FL	33458
BUDDE'S OFFICE SUPPLY	BERT	BUDDE	3210 FLAGLER AVENUE	KEY WEST	FL	33040
OFFICE AUTOMATION	DANIEL PATRICK	CURRIE	851 NW 250 TERRACE	NEWBERRY	FL	32669
PRECISION OFFICE SYSTEMS	ROBERT	DEMARCO	8817 NW 40th CIRCLE	GAINESVILLE	FL	32653
DOCUMENT SYSTEMS, INC. (II)	CRAIG	BRAME	89 MARKET STREET	HENDERSON	NC	27537
BUERGER OFFICE SYSTEMS	CAMERON	BUERGER	1670 WARREN ROAD	INDIANA	PA	15701
OFFICE EQUIPMENT SOURCE, INC. (I)	MIKE	MITCHELL	227 W. WATER STREET	ELMIRA	NY	14901
XEROGRAPHICS OF FLAGSTAFF, INC.	TRACEY	ARVIEUX	4045 E. PALM LANE	PHOENIX	AZ	85008
ADVANCED DOCUMENT SYSTEMS, INC.	HECTOR	LIZARDI	19226 66th AVE. S., SUITE L-100	KENT	WA	98032
DOCUMENT CONSULTING SERVICES	TED	SWICK	880 APOLLO STREET, SUITE 353	EL SEGUNDO	CA	90245
LAS AMERICAS OFFICE EQUIPMENT, INC.	FELIX	RIVERA	PO BOX 90	MERCEDITA	PR	00715
EXECUTIVE OFFICE EQUIPMENT	LAURANCE	BONELLI	PO BOX 6217	ST THOMAS	VI	00804
OFFITEK	FELIX	RIVERA	2980 EMILIO FAGOT AVENUE SUITE 2	PONCE	PR	00716
DOCUMENT COMPANY	JORGE	CANALS	AVE. LAUREL #GA11, CALLE 49, SANTA JUANITA	BAYAMON	PR	00956
C & M DOCUMENT COMPANY, INC.	JORGE	CANALS	MSC 848, AVENIDA WINSTON CHURHILL #138	SAN JUAN	PR	00926
COMPLETE DOCUMENT SOLUTIONS LLC (III)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
LEESBURG OFFICE EQUIPMENT	SARAH	COSTELLO	2006 LAFAYETTE BLVD STE#204	FREDERICKSBURG	VA	22401
ANNAPOLIS OFFICE PRODUCTS	JIM	SCHALGE	8258 VETERANS HIGHWAY, SUITE 3A	MILLERSVILLE	MD	21108
MARITIME BUSINESS CONCEPTS	SCOTT	WILLIAMS	1306 N. HERRITAGE ST	KINSTON	NC	28501
AMERICAN BUSINESS CENTER MPS INC. (II)	RICHARD	YEATS	PO BOX 20128	PANAMA CITY	FL	32417
WATTLES OFFICE SUPPLY	LINDA	MCCLARNEY	110 S. SECOND ST.	PALATKA	FL	32177
IMAGE SOURCE IV	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
XEROGRAPHIC BUSINESS SYS	LARRY	GLEASON	819 WATER ST, SUITE 110.	KERRVILLE	TX	78028
XMC OF ARKANSAS	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
TALLAHASSEE TECHNOLOGY GROUP, INC.	RICHARD	MAUS	1949 RAYMOND DIEHL ROAD STE B	TALLAHASSEE	FL	32308
KIMBRELL'S DIGITAL SOLUTIONS	SCOTT	KIMBRELL	520 MAIN STREET	NATCHEZ	MS	39120
DOCUMENT SOLUTIONS EAST, INC.	DARRELL	HARRISON	PO BOX 4006	GREENVILLE	NC	27858
THE OFFICE ADVANTAGE	MARK	VAN DEN HOEK	318 N. MAIN	MITCHELL	SD	57301
FLYNN'S INC.	BRIAN	CANTOR	115 W 30th ST., RM 411	NEW YORK	NY	10001
T.E.C DOCUMENT SOLUTIONS	ANTHONY	GARCIA	231 WEST 29TH STREET SUITE 905	NEW YORK	NY	10001
DELMARVA DOCUMENT SOLUTIONS, INC.	JENNIFER	ATCHISON	112 SOUTH BOULEVARD	SALISBURY	MD	21804
DOCUMENT TECHNOLOGIES, INC.	JANICE	DUPLISEA	23 CROSBY DRIVE	BEDFORD	MA	01730
CSRA DOCUMENT SOLUTIONS	DON	NESBITT	802 EAST MARTINTOWN RD, SUITE 162	NO. AUGUSTA	SC	29841
IMAGE SOURCE	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 500	SAN BERNARDINO	CA	92408

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PROFESSIONAL DOCUMENT SOLUTIONS, INC. (PDS - GJ)	TROY	TAFOYA	4114 TIMBERLINE ROAD	FORT COLLINS	CO	80525
UTOPIAN IQ SERVICES INC.	SEBASTIAN	MARTINEZ	6095 NW 82 AVE	MIAMI	FL	33166
IMPRESSIONS OF ASPEN, INC.	NANCY	TORINUS	P.O. BOX 295	CARBONDALE	CO	81623
ADVANCED DOCUMENT SOLUTIONS, INC. (II)	SCOTT	HAMILTON	819 S. FLOYD STREET	LOUISVILLE	KY	40203
TOTAL DOCUMENT SOLUTIONS, INC.	TIMOTHY	STANLEY	2515 NORTH SHILOH DRIVE	FAYETTEVILLE	AR	72704
COMPLETE DOCUMENT SOLUTIONS, NY LLC	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
XRX BUSINESS CONSULTANTS	DAVID	CAVAZOS	708 NORTH MCCOLL	MCALLEN	TX	78501
XMC OF MEMPHIS	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
XCEL OFFICE SOLUTIONS	WAYNE	TYLER	304 N MERIDIAN AVE STE 18	OKLAHOMA CITY	OK	73107
DIXIE DIGITAL IMAGING, INC.	KELLY	SMITH	1401 COMMERCE COURT	FORT SMITH	AR	72908
SHAMROCK OFFICE SUPPLY	MIKE	FORMELLER	219 E. VEROT SCHOOL ROAD	LAFAYETTE	LA	70508
DOCUMENT SOLUTIONS OF SPRINGFIELD	GREG	TIGGES	1736 E. SUNSHINE STREET, SUITE 100	SPRINGFIELD	MO	65804
DOCUMENT SOLUTIONS, INC.	ROBERT	BIGHAM JR.	4401 N. MAIN ST., SUITE A	VICTORIA	TX	77904
BENCHMARK BUSINESS SOLUTIONS	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
COMPLETE OFFICE SOURCE INC.	GLEN	DUNN	429 CURWOOD DRIVE	OWOSSO	MI	48867
INDIANA BUSINESS SOLUTIONS	TIMOTHY	SLOPSEMA	8227 NORTHWEST BLVD., #200	INDIANAPOLIS	IN	46278
COPY SOLUTIONS, INC.	ROGER	ZHAO	919 S. FREMONT AVE, SUITE 398	ALHAMBRA	CA	91803
MORRIS COUNTY STATIONERS	RICHARD	FLETCHER	PO BOX 279	FLANDERS	NJ	07836
BENCHMARK BUSINESS SOLUTIONS, INC.-ABILENE	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
EDGE OFFICE PRODUCTS	LESTER	KILPATRICK	1909 JUDSON RD.	LONGVIEW	TX	75605
DOCUMENT SOLUTIONS	LOREN	MAUK	1540 RICE ROAD, SUITE 100	TYLER	TX	75703
COPIER CONNECTION	BONNIE	DOOLEY	10425 WESLEY	GREENVILLE	TX	75402
EXCEL OFFICE SERVICES	BRETT	BUTLER	12031 JEFFERSON BLVD	CULVER CITY	CA	90232
RAY BLOCK STATIONERY	GEORGE	GARCIA	3 PLAINFIELD AVE.	FLORAL PARK	NY	11001
XCL BUSINESS PRODUCTS	MICHAEL	DAVID	1767-46 VETERANS MEMORIAL HWY	ISLANDIA	NY	11749
OFFICE EVOLUTIONS, INC.	JOHN	GILLON	3701 KIRBY, SUITE 730	HOUSTON	TX	77098
ALASKA ENTERPRISE SOLUTIONS, INC. (FAIRBANKS)	MICHAEL	FERRIS	557 E FIREWEED LANE SUITE A	ANCHORAGE	AK	99503
HIGH COUNTRY COPIERS, INC.	TROY	TAFOYA	4114 TIMBERLINE ROAD	FORT COLLINS	CO	80525
KYLE OFFICE PRODUCTS	TOM	KYLE	418 TARROW	COLLEGE STATION	TX	77840
DOCUMENT SOLUTIONS (V)	LOREN	MAUK	1540 RICE ROAD, SUITE 100	TYLER	TX	75703
PREMIER OFFICE SYSTEMS	COLIN	MCTERNAN	500 N. RAINBOW BLVD. STE 312	LAS VEGAS	NV	89107
QUALITY BUSINESS	EDGARDO	RODRIGUEZ	1142 FD ROOSEVELT AVENUE	HATO REY	PR	00920
OFFICE EQUIPMENT SOURCE, INC. (VI)	MIKE	MITCHELL	227 W. WATER STREET	ELMIRA	NY	14901
PROFESSIONAL DOCUMENT SOLUTIONS (PDS)	TROY	TAFOYA	4114 TIMBERLINE ROAD	FORT COLLINS	CO	80525

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IMAGE SOURCE - METRO	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
IMAGE SOURCE - TEMECULA	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
BENCHMARK OFFICE SYSTEMS INC.	MICHELLE	MCMANUS	75 GILCREAST RD., STE. 311	LONDONDERRY	NH	03053
ADVANCED DOCUMENT SOLUTIONS, INC. (III)	SCOTT	HAMILTON	819 S. FLOYD STREET	LOUISVILLE	KY	40203
DOCUMENT SOLUTIONS - TENNESSEE	KAREN	MCGINNIS	256 AVIGNON WAY	CLARKSVILLE	TN	37043
CONVERGING TECHNOLOGIES - SANTA ROSA	GENE	IRTENKAUF	800 MENDOCINO AVENUE, STE 1	SANTA ROSA	CA	95401
ITECH	MICHAEL	WILLIAMS	326 5TH STREET	PARKERSBURG	WV	26101
NETWORK ENHANCEMENT SYSTEMS, INC.	EDGAR	SILKEY	10827 EAST MARSHALL STREET	TULSA	OK	74116
COMPLETE DOCUMENT SOLUTIONS	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
XCEL OFFICE SOLUTIONS, LLC	WAYNE	TYLER	304 N MERIDIAN AVE STE 18	OKLAHOMA CITY	OK	73107
Q DOCUMENT SOLUTIONS	JOEL	HACKETT	3030 OLD RANCH PARKWAY, SUITE 190	SEAL BEACH	CA	90740
OFFICE TECH	B.K.	POWELL	3709 SPENARD ROAD SUITE 200	ANCHORAGE	AK	99503
TOTAL OFFICE SOLUTION OF WEST TEXAS	TOMMY	MCCRURY	1601 N. LEE AVENUE	ODESSA	TX	79761
DOCUMENT SYSTEMS	CRAIG	BRAME	89 MARKET STREET	HENDERSON	NC	27537
GREAT NORTHERN EQUIPMENT	KIM	BROWN	104 NE 3RD STREET, SUITE 200C	GRAND RAPIDS	MN	55744
COMPLETE DOCUMENT SOLUTIONS, NY LLC	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
WEST KENTUCKY XEROGRAPHICS LLC	JAMES	DEMA	PO BOX 124	BENTON	KY	42025
SOUTHERN DIGITAL LLC	ALBERT	HENRICKS	330 N JEFFERSON DAVIS PARKWAY	NEW ORLEANS	LA	70119
CONNEX SYSTEMS INC.	GREGORY	WALTER	2033 CHENAULT DR STE 150	CARROLLTON	TX	75006
IMAGE SOURCE (LA)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
ALPINE OFFICE SYSTEMS, INC.	JOE	WITTENBERG	PO BOX 47	MONTROSE	CO	81402
COPY CONNECTION	RAJAT	GANDHI	201 W. HILLSIDE, SUITE 24	LAREDO	TX	78041
ADVANCED XEROGRAPHY	DEREK	BARNES	1823 N. YELLOWOOD	BROKEN ARROW	OK	74012
ADVANCED DIGITAL SOLUTIONS, INC	BILL	NORTHAM	1512 BROADWAY AVENUE	MATTOON	IL	61938
MOUNTAIN WEST OFFICE SOLUTIONS	BRUCE	PORCH	1205-B KENSINGTON AVENUE	MISSOULA	MT	59801
XDOS, INC.	HAROLD	NIXON	20 EAST LIBERTY STREET	SUMTER	SC	29150
DOCUMENT TECHNOLOGIES, INC. (SOUTH SHORE)	JANICE	DUPLISEA	23 CROSBY DRIVE	BEDFORD	MA	01730
AMBIZ SOLUTIONS, INC.	RICHARD	YEATS	PO BOX 20128	PANAMA CITY	FL	32417
SOUTHWEST OFFICE SOLUTIONS, INC. (LOS ALAMOS)	TRACY	ASHTON	1789 CENTRAL AVENUE, SUITE 4	LOS ALAMOS	NM	87544
MARCOTEK DIGITAL OFFICE SOLUTIONS	KEITH	NORRIS	2744 SW MAIN BLVD. S-101	LAKE CITY	FL	32025
WASATCH DOCUMENT SOLUTIONS INC.	CASEY	BECK	373 EDGEHILL DRIVE	PROVIDENCE	UT	84332
OFFICE SYSTEMS OF FAYETTE & GREENE	CAMERON	BUERGER	1670 WARREN ROAD	INDIANA	PA	15701

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SARASOTA OFFICE SOLUTIONS, LLC	CHRIS	DEICHMAN	3449 TECHNOLOGY DRIVE STE 108	NORTH VENICE	FL	34275
PDS DENVER TECH CENTER	TROY	TAFOYA	4114 TIMBERLINE ROAD	FORT COLLINS	CO	80525
DIGITAL OFFICE SOLUTIONS V	ROBERT	WEBB	4125 N. 124TH STREET, SUITE J	BROOKFIELD	WI	53005
MARCOTEK DIGITAL OFFICE SOLUTIONS II	KEITH	NORRIS	100 NORTH PATTERSON STREET	VALDOSTA	GA	31601
OFFICETECH NORTHWEST	B.K.	POWELL	6310 E. SPRAGUE AVENUE	SPOKANE	WA	99212
XEROGRAPHIC EQUIPMENT SYSTEMS - LARAMIE	MICHAEL	MCKENNA	PO BOX 794	CHEYENNE	WY	82003
IT BUSINESS SOLUTIONS	ROBERT	HAY	2698 CASSELMAN ROAD	ROCKWOOD	PA	15557
HEARTLAND DIGITAL IMAGING INC.	RYAN	VERCELLINO	6004 WILLOW SPRINGS	MARION	IL	62959
XMC OF LITTLE ROCK, INC.	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
OFFICE TECH - WENATCHEE	B.K.	POWELL	6310 E. SPRAGUE AVENUE	SPOKANE	WA	99212
DIGITAL OFFICE SOLUTIONS	ROBERT	WEBB	4125 N. 124TH STREET, SUITE J	BROOKFIELD	WI	53005
DOCUGRAPHICS, LLC	THOMAS	FIMIAN	2408A ASHLEY RIVER ROAD, SUITE 6-B	CHARLESTON	SC	29407
POTOMAC BUSINESS SOLUTIONS LLC	KRISTIN	JAQUETTE	13800 COPPERMINE ROAD, STE 273	HERNDON	VA	20171
GEYER'S OFFICE SUPPLY	RON	GEYER	169 W. MAIN STREET	XENIA	OH	45385
DIGITAL OFFICE SOLUTIONS II	ROBERT	WEBB	4125 N. 124TH STREET, SUITE J	BROOKFIELD	WI	53005
RBI	RICK	BOWLING	1113B N. CASTLE HEIGHTS AVE	LEBANON	TN	37087
XCEL OFFICE SOLUTIONS	WAYNE	TYLER	304 N MERIDIAN AVE STE 18	OKLAHOMA CITY	OK	73107
APPLIED DOCUMENT SOLUTIONS, INC.	ROBERT	WERTZBERGER	2419 RETREAT CLOSE	MARIETTA	GA	30066
ROCKY MOUNTAIN COMPETITIVE SOLUTIONS, LLC (III)	ANDY	COON	2413 GRANT AVENUE	OGDEN	UT	84404
QUALITY PRINT SOLUTIONS	GENE	AYALA	220 N. GETTY STREET	UVALDE	TX	78801
IMAGE XCELLENCE, LLC	JENNIFER	CAMBIO	2123 KING STREET	LA CROSSE	WI	54601
CENTRAL OREGON OFFICE SOLUTIONS	RHONDA	ROGERS	PO BOX 2185	BEND	OR	97709
MAINE DOCUMENT SOLUTIONS, LLC	GABE	POLCHIES	59 SANFORD DRIVE, UNIT 1	GORHAM	ME	04038
OFFICE EQUIPMENT SOURCE, INC. (IV)	MIKE	MITCHELL	227 W. WATER STREET	ELMIRA	NY	14901
GULF SUPERIOR OFFICE PRODUCTS, INC. – SUPERIOR VI	RANDY	POCHE	533 HIGHLANDIA DRIVE, STE K	BATON ROUGE	LA	70810
ADVANCED DOCUMENT SOLUTIONS, INC. (IV)	SCOTT	HAMILTON	819 S. FLOYD STREET	LOUISVILLE	KY	40203
DOCUMENT TECHNOLOGIES, INC.	JANICE	DUPLISEA	23 CROSBY DRIVE	BEDFORD	MA	01730
METRO CENTRE, LP	KARLA	METZLER	679 COUNTY ROAD 404	GAINESVILLE	TX	76240
BENCHMARK BUSINESS SOLUTIONS, INC. (AMARILLO II)	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
DIGITAL OFFICE CENTRE, INC. (II)	TOM	ROSTVEDT	515 20TH AVENUE SE, STE 11	MINOT	ND	58701
XMC OF WEST TENNESSEE, INC.	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
NORTH COUNTRY DIGITAL SOLUTIONS	DAN	MCALOON	2 CRESTWOOD DRIVE	ALEXANDRIA BAY	NY	13607
SMART DOCUMENT SOLUTIONS - (YUMA)	TRACEY	ARVIEUX	4045 E. PALM LANE	PHOENIX	AZ	85008

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SOLUTIONS FOR DOCUMENTS	MARVIN	HAMONS	842 W SOUTH BOUNDARY	PERRYSBURG	OH	43551
EAST-PENN BUSINESS MACHINES, INC.	HEMAN	PATEL	2980 LINDEN STREET	BETHLEHEM	PA	18017
YAKIMA DOCUMENT SOLUTIONS	LEE	HARTUNG	6799 N WENAS RD	SELAH	WA	98942
DOCUGRAPHICS, LLC	THOMAS	FIMIAN	2015 BOUNDARY ST, STE 232	BEAUFORT	SC	29902
MORRIS BUSINESS SOLUTIONS, LLC	RICHARD	MORRIS	P.O. BOX 15090	GREENVILLE	SC	29610
XMC OF NORTH ALABAMA, INC.	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
DOCUMENT CONSULTING SERVICES II	TED	SWICK	880 APOLLO STREET, SUITE 353	EL SEGUNDO	CA	90245
DIGITAL OFFICE SOLUTIONS, INC.	VIC	KALIA	311 3RD AVE, SE	CEDAR RAPIDS	IA	52401
CAPE COD BUSINESS SOLUTIONS, INC.	KEVIN	DONAHUE	PO BOX 323	SANDWICH	MA	02563
MARITIME BUSINESS CONCEPTS, INC. (II)	SCOTT	WILLIAMS	1306 N. HERRITAGE ST	KINSTON	NC	28501
SUPERIOR OFFICE PRODUCTS II	RANDY	POCHE	533 HIGHLANDIA DRIVE, STE K	BATON ROUGE	LA	70810
MAINE DOCUMENT SOLUTIONS OF CENTRAL MAINE	GABE	POLCHIES	59 SANFORD DRIVE, UNIT 1	GORHAM	ME	04038
TALLAHASSEE TECHNOLOGY GROUP, INC. (COLUMBUS)	RICHARD	MAUS	1949 RAYMOND DIEHL ROAD STE B	TALLAHASSEE	FL	32308
BUSINESS IMPRESSIONS OF MICHIGAN	JEFF	BASSETT	PO BOX 959	AUBURN	IN	46706
DOCUGRAPHICS, LLC	THOMAS	FIMIAN	2408 ASHLEY RIVER RD, UNIT A	CHARLESTON	SC	29414
DIGITAL OFFICE SOLUTIONS IV	ROBERT	WEBB	4125 N. 124TH STREET, SUITE J	BROOKFIELD	WI	53005
ASTRATECH, INC.	CHARLLEE	HOLMES	81 EAST GROVE STREET	GALESBURG	IL	61401
BENCHMARK BUSINESS SOLUTIONS, INC. (MARBLE FALLS)	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
BENCHMARK BUSINESS SOLUTIONS-WICHITA FALLS	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
JUSTTECH, LLC	JOSHUA	JUSTICE	101 CATALPA DR STE 102	LA PLATA	MD	20646
COMPLETE OFFICE SOLUTIONS	JOHN	COOPER	2627 RIDGEWOOD ROAD	JACKSON	MS	39216
ADVANCED DOCUMENT SOLUTIONS, INC.	SCOTT	HAMILTON	819 S. FLOYD STREET	LOUISVILLE	KY	40203
XMC OF MIDDLE TENNESSEE	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
XMC OF FLORENCE	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
COMPLETE DOCUMENT SOLUTIONS - MD LLC	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
SOUTHWEST OFFICE SOLUTIONS, INC. (TAOS)	TRACY	ASHTON	1789 CENTRAL AVENUE, SUITE 4	LOS ALAMOS	NM	87544
ELITE BUSINESS SYSTEMS, LLC	WILLIAM	ARNETT	P.O. BOX 737	GADSDEN	AL	35901
IMAGE MAKERS INC II	LAURA	NYQUIST	3588 VETERANS DRIVE, SUITE 3	TRAVERSE CITY	MI	49684
DOCUGRAPHICS, LLC	THOMAS	FIMIAN	454 ANDERSON RD. S, STE 152 BTC 571	ROCK HILL	SC	29730
MORRIS BUSINESS SOLUTIONS LLC (IV)	RICHARD	MORRIS	P.O. BOX 15090	GREENVILLE	SC	29610
SUPERIOR OFFICE PRODUCTS III	RANDY	POCHE	533 HIGHLANDIA DRIVE, STE K	BATON ROUGE	LA	70810
BENCHMARK BUSINESS SOLUTIONS-EL PASO	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401

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OFFICE EXPERTS, INC	KATHLEEN	SALIMBENE	520 HIGHRIDGE ROAD	LEXINGTON	OH	44904
PREFERRED DOCUMENT SOLUTIONS, LLC	CHRISTOPHER	SPAHN	101 N. TEJON, SUITE 108	COLORADO SPRINGS	CO	80903
ADVANTAGE BUSINESS SYSTEMS, INC.	MEIR	HOLTZBERG	370 STATE ST., SUITE 2	NORTH HAVEN	CT	06473
MIDWEST DATA SYSTEMS, INC.	KRISTIN	PORTER	10124 HUTTON ROAD	KANSAS CITY	KS	66109
ADVANCED DIGITAL SOLUTIONS, INC II	BILL	NORTHAM	1512 BROADWAY AVENUE	MATTOON	IL	61938
DOCUGRAPHICS, LLC	THOMAS	FIMIAN	1201 MAIN STREET SUITE 1100	COLUMBIA	SC	29201
COPY SOLUTIONS, INC. (WEST)	ROGER	ZHAO	919 S. FREMONT AVE, SUITE 398	ALHAMBRA	CA	91803
SMART DOCUMENT SOLUTIONS (SOUTH II)	TRACEY	ARVIEUX	PO BOX 86	SAFFORD	AZ	85548
BUTLER'S OFFICE EQUIPMENT & SUPPLY (WEST)	PATRICK	BUTLER	1900 E. HISTORIC HWY 66, SUITE C	GALLUP	NM	87301
REPRO PRODUCTS MFD, LLC (NORTH)	ROBERT	FELDBERG	4485 S ATLANTA RD	SMYRNA	GA	30080
REPRO PRODUCTS MFD, LLC (EAST)	ROBERT	FELDBERG	4485 S ATLANTA RD	SMYRNA	GA	30080
REPRO PRODUCTS MFD, LLC (SOUTH)	ROBERT	FELDBERG	4485 S ATLANTA RD	SMYRNA	GA	30080
BENCHMARK BUSINESS SOLUTIONS-SAN ANTONIO	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
SUPERIOR PRINT SOLUTIONS, INC.	BETHANY	SCHRIEVER	202 1st STREET SE, STE 103	MASON CITY	IA	50401
MORRIS BUSINESS SOLUTIONS, LLC (II)	RICHARD	MORRIS	P.O. BOX 15090	GREENVILLE	SC	29610
DOCUGRAPHICS, LLC	THOMAS	FIMIAN	2408 ASHLEY RIVER ROAD, SUITE 6-B	CHARLESTON	SC	29407
JUSTTECH, LLC (II)	JOSHUA	JUSTICE	101 CATALPA DR STE 102	LA PLATA	MD	20646
HAMILTON DIGITAL, INC. (CINCINNATI)	FRED	HAMILTON	2165 CENTRAL PARKWAY	CINCINNATI	OH	45219
GEYER'S OFFICE SUPPLY (II)	RON	GEYER	169 W. MAIN STREET	XENIA	OH	45385
IMAGE SOURCE - ORANGE COUNTY	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
ITECH	MICHAEL	WILLIAMS	326 5TH STREET	PARKERSBURG	WV	26101
OFFICE EQUIPMENT SOURCE, INC. (III)	MIKE	MITCHELL	227 W. WATER STREET	ELMIRA	NY	14901
QUALITY QUICKLY (II)	BRIAN	MARSHALL	945 3rd AVE SE SUITE 103	HICKORY	NC	28602
COMPLETE OFFICE SOLUTIONS (II)	MIKE	COURNOYER	243 SOUTH SPRING AVENUE	LOUISVILLE	MS	39339
RAY BLOCK STATIONERY II	GEORGE	GARCIA	3 PLAINFIELD AVE.	FLORAL PARK	NY	11001
MCGARITY'S BUSINESS PRODUCTS	SCOTT	MCGARITY	870 GROVE STREET	GAINSVILLE	GA	30501
IMAGE SOURCE - ORANGE COUNTY II	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
DOCUMENT SOLUTIONS (III)	LOREN	MAUK	1540 RICE ROAD, SUITE 100	TYLER	TX	75703
XMC OF EAST TENNESSEE, INC.	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
SOUTHWEST OFFICE SOLUTIONS, INC. (SANTE FE)	TRACY	ASHTON	1789 CENTRAL AVENUE, SUITE 4	LOS ALAMOS	NM	87544
THE RAY-BLOCK STATIONERY CO. INC. (EAST)	GEORGE	GARCIA	3 PLAINFIELD AVE.	FLORAL PARK	NY	11001
COMPLETE DOCUMENT SOLUTIONS PA, LLC (S JERSEY I)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
COMPLETE DOCUMENT SOLUTIONS PA, LLC (S JERSEY II)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
COMPLETE DOCUMENT SOLUTIONS PA, LLC (PHL)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004

Establishment	Owner_First	Owner_Last	Address1	City	State	Zip
COMPLETE DOCUMENT SOLUTIONS PA, LLC (PHL II)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
COMPLETE DOCUMENT SOLUTIONS, LLC (II)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
ALASKA ENTERPRISE SOLUTIONS, INC.	MICHAEL	FERRIS	557 E FIREWEED LN, SUITE A	ANCHORAGE	AK	99503
DOCUMENT SOLUTIONS (IV)	LOREN	MAUK	1540 RICE ROAD, SUITE 100	TYLER	TX	75703
BLACK DOG SOLUTIONS	AMIT	GAURI	4226 LAWNDAL	LYONS	IL	60534
BENCHMARK BUSINESS SOLUTIONS, INC. (AUSTIN)	JEFF	HORN	1607 BROADWAY	LUBBOCK	TX	79401
DMC2, INC.	KEVIN	FITZPATRICK	42 WORTHINGTON ACCESS DR	MARYLAND HEIGHTS	MO	63043
DMC2, INC. (II)	KEVIN	FITZPATRICK	42 WORTHINGTON ACCESS DR	MARYLAND HEIGHTS	MO	63043
BLACK DOG SOLUTIONS (II)	AMIT	GAURI	4226 LAWNDAL	LYONS	IL	60534
SUPERIOR OFFICE PRODUCTS - BEAUMONT	RANDY	POCHE	533 HIGHLANDIA DRIVE, STE K	BATON ROUGE	LA	70810
D-TECH BUSINESS SOLUTIONS, LLC	FRANK	DEFRANCESCO	1095 MILITARY TRL, UNIT 1447	JUPITER	FL	33458
DIGITAL DOCUMENT SOLUTIONS, LLC	BRIDGET	EVANS	901 LAKE ROAD	MOUNTAIN TOP	PA	18707
IMAGE SOURCE (SAN DIEGO)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
A2X BUSINESS SERVICES	PAUL	VARNAUSKAS	900 E. HAMILTON AVE.	CAMPBELL	CA	95008
NAPLES OFFICE SOLUTIONS, LLC	CHRIS	DEICHMAN	3449 TECHNOLOGY DRIVE STE 108	NORTH VENICE	FL	34275
ADVANCED OFFICE SOLUTIONS, LLC	JOHN	BARROW	4124 KESTIVEN DRIVE	BIRMINGHAM	AL	35242
COMPLETE OFFICE SOURCE INC. (III)	GLEN	DUNN	429 CURWOOD DRIVE	OWOSSO	MI	48867
AMERICAN BUSINESS CENTER, INC.	RICHARD	YEATS	PO BOX 20128	PANAMA CITY	FL	32417
OFFICE EQUIPMENT SOURCE, INC. (V)	MIKE	MITCHELL	227 W. WATER STREET	ELMIRA	NY	14901
BENCHMARK OFFICE SYSTEMS INC. (WEST)	MICHELLE	MCMANUS	75 GILCREAST RD., STE. 311	LONDONDERRY	NH	03053
COMPLETE DOCUMENT SOLUTIONS, WC-CT, LLC (I)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
COMPLETE DOCUMENT SOLUTIONS, MARYLAND LLC (II)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
COASTAL OREGON OFFICE SOLUTIONS	RHONDA	ROGERS	PO BOX 2185	BEND	OR	97709
SOUTHWEST OFFICE SOLUTIONS, INC. (ALBUQUERQUE)	TRACY	ASHTON	1789 CENTRAL AVENUE, SUITE 4	LOS ALAMOS	NM	87544
XMC, INC. (SOUTH ARKANSAS)	BOB	HAMILTON	7585 AE BEATY DRIVE, SUITE 101	BARTLETT	TN	38133
BLACK DOG SOLUTIONS (III)	AMIT	GAURI	4226 LAWNDAL	LYONS	IL	60534
MORRIS BUSINESS SOLUTIONS, LLC (III)	RICHARD	MORRIS	P.O. BOX 15090	GREENVILLE	SC	29610
COMPLETE DOCUMENT SOLUTIONS, MARYLAND LLC (III)	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
IMAGE SOURCE (SACRAMENTO)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
SMART DOCUMENT SOLUTIONS - (PHOENIX)	TRACEY	ARVIEUX	4045 E. PALM LANE	PHOENIX	AZ	85008
TINLOF TECHNOLOGIES, INC.	FERNANDO	MARTINEZ	21011 JOHNSON STREET SUITE #124	PEMBROKE PINES	FL	33029
ROCKY MOUNTAIN COMPETITIVE SOLUTIONS, LLC	ANDY	COON	2413 GRANT AVENUE	OGDEN	UT	84404

Establishment	Owner_First	Owner_Last	Address1	City	State	Zip
IMAGE SOURCE (OAKLAND)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 500	SAN BERNARDINO	CA	92408
SARASOTA OFF SOL (ORLANDO)	CHRIS	DEICHMAN	3449 TECHNOLOGY DRIVE STE 108	NORTH VENICE	FL	34275
IMAGE SOURCE (STOCKTON)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
INNOVATIVE DOC TECH INC	JULIO	DIAZ	2770 AVE HOSTOS, SUITE 303, SVS PLAZA II	MAYAGUEZ	PR	00682
IMAGE SOURCE (WOODLAND HILLS)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 540	SAN BERNARDINO	CA	92408
COMPLETE DOCUMENT SOLUTIONS WC-CT LLC II	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
COMPLETE DOCUMENT SOLUTIONS PA, LLC	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004
ROCKY MOUNTAIN COMPETITIVE SOLUTIONS, LLC (II)	ANDY	COON	2413 GRANT AVENUE	OGDEN	UT	84404
COMPLETE DOCUMENT SOLUTIONS CENTRAL PENN LLC	JOHN	HAND	2209 FOREST HILLS DRIVE	HARRISBURG	PA	17112
INDIANA BUSINESS SOLUTIONS LLC (SOUTH)	TIMOTHY	SLOPSEMA	8227 NORTHWEST BLVD., #200	INDIANAPOLIS	IN	46278
IMAGE SOURCE (MONT)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 500	SAN BERNARDINO	CA	92408
IMAGE SOURCE (FNO)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 500	SAN BERNARDINO	CA	92408
AMBIZ SOLUTIONS, INC. (EAST)	RICHARD	YEATS	PO BOX 20128	PANAMA CITY	FL	32417
IMAGE SOURCE (SAN FRANCISCO)	BRAD	CRAFT	650 EAST HOSPITALITY LANE, STE 500	SAN BERNARDINO	CA	92408
GULF SUPERIOR OFFICE PRODUCTS, INC.	RANDY	POCHE	533 HIGHLANDIA DRIVE, STE K	BATON ROUGE	LA	70810
CONNEX SYSTEMS INC. II	GREGORY	WALTER	2033 CHENAULT DR STE 150	CARROLLTON	TX	75006
ROCKY MOUNTAIN COMPETITIVE SOLUTIONS, LLC (IV)	ANDY	COON	2413 GRANT AVENUE	OGDEN	UT	84404
SHOFNER BUSINESS SOLUTIONS OF EASTERN KY L.L.C.	CHARLES	SHOFNER	1010 BRANDY LN, SUITE E	RICHMOND	KY	40475
SUPERIOR OFFICE SYSTEMS	HECTOR	LIZARDI	19226 66th AVE. S., SUITE L-100	KENT	WA	98032
ADVANCED DOCUMENT SOLUTIONS, INC. (V)	SCOTT	HAMILTON	819 S. FLOYD STREET	LOUISVILLE	KY	40203
COMPLETE DOCUMENT SOLUTIONS NORTH, LLC	JOHN	HAND	19 GLORIA LANE	FAIRFIELD	NJ	07004

Xerox Business Solutions, Inc. (XBS)

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
Amcom Office - AMC	3600 McClaren Woods Drive	Coraopolis, PA 15108	www.teamamcom.com	Anthony Massari
Arizona Office Technologies - AOT	4320 E. Cotton Center Blvd #100	Phoenix, AZ 85040	www.aot-xerox.com	Scott Reynolds
Berney Office Solutions - BER	10690 John Knight Close	Montgomery, AL 36117	www.berney.com	Ben Blankenship
Berney Office Solutions - BER	780 Lakeside Drive W., Ste B	Mobile, AL 36693	www.berney.com	Ben Blankenship
Berney Office Solutions - BER	4000 Colonnade Parkway	Birmingham, AL 35243	www.berney.com	Ben Blankenship
Carr Business Systems - CAR	500 Commack Road, Ste 110	Commack, NY 11725	www.carrxerox.com	Joseph Koury
Carr Business Systems - CAR	485 Lexington Ave FL25	New York, NY 10017	www.carrxerox.com	Joseph Koury
Connecticut Bus. Systems - CBS	100 Great Meadow Rd	Wethersfield, CT 06109	www.cbs-gisx.com	Jay Cartisano
Connecticut Bus. Systems - CBS (Warehouse)	240 Pane Rd	Newington, CT 06111	www.cbs-gisx.com	Jay Cartisano
Connecticut Bus. Systems - CBS	134 Capital Drive	West Springfield, MA 01089	www.cbs-gisx.com	Jay Cartisano
Connecticut Bus. Systems - CBS	465 Taylor Street	Springfield, MA 01105	www.cbs-gisx.com	Jay Cartisano
Integrity One Technologies, Inc.- IOT	2920 Fortune Circle W, Suite C	Indianapolis, IN 46241	www.integrityonetechnologies.com/	Sam Castiglione
Integrity One Technologies, Inc.- IOT	801 N Capitol Avenue	Indianapolis, IN 46204	www.marbaugh.com	Sam Castiglione
ComDoc, Inc. - COM	8247 Pittsburg Avenue NW	North Canton, OH 44720	www.comdoc.com	Gordon Opitz
ComDoc, Inc. - COM	9100 South Hills Blvd. (Cleveland)	Broadview Hgts, OH 44147	www.comdoc.com	Gordon Opitz
ComDoc, Inc. - COM (Warehouse)	220 Ascot Parkway	Cuyahoga Falls, OH 44223	www.comdoc.com	Gordon Opitz

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
ComDoc, Inc. - COM	9999 Carver Road, Ste 100	Blue Ash, OH 45242	www.comdoc.com	Gordon Opitz
ComDoc, Inc. - COM	330 West Spring St, Ste 100 & 140	Columbus, OH 43215	www.comdoc.com	Gordon Opitz
ComDoc, Inc. - COM (Warehouse)	711-713 Hadley Drive (WH)	Columbus, OH 43228	www.comdoc.com	Gordon Opitz
ComDoc, Inc. - COM	51 Plum Street, Ste 200	Beavercreek, OH 45440	www.comdoc.com	Gordon Opitz
ComDoc, Inc. - COM	55 Amherst Villa Rd	Buffalo, NY 14225	www.comdoc.com	Gordon Opitz
Capital Busines Systems, Inc.- CBU	2708 Commerce Drive, Unit A	Harrisburg, PA 17110	www.capitalbusinessinc.com	Gordon Opitz
Conway Technology Group LLC - COP	10 Capitol Street	Nashua, NH 03063	www.conwayoffice.com	Carl Tourigny
Conway Tech Group LLC - COP d/b/a Transco	34 Leighton Road	Augusta, ME 04330	www.transcobusiness.com	Carl Tourigny
Capitol Office Solutions, LLC - COS	9065 Guilford Road	Columbia, MD 21046	www.cosxs.com	Reed Hagmann
Chicago Office Technology Group, Inc. - COTG	3 Territorial Court	Bolingbrook, IL 60440	www.cotg.com	Dan Tuohy
Chicago Office Technology Group, Inc. - COTG	1 East Wacker Dr, #1305	Chicago, IL 60601	www.cotg.com	Dan Tuohy
Chicago Office Technology Group, Inc. - COTG	Two Pierce Pl, Ste 12th Floor	Itasca, IL 60143	www.cotg.com	Dan Tuohy
Carolina Office Systems - CSS	13245 W Reese Blvd, Ste 130	Huntersville, NC 28078	www.carolinaos.com	Mark Taylor
Carolina Office Systems - CSS	1042 Legrand Blvd, Suite 1	Wando, SC 29492 (Charleston)	www.carolinaos.com	Mark Taylor
G-Five, Inc. - GFI	297 Garlington Rd, Suites E-H	Greenville, SC 29615	www.gfive.net	Mark Taylor

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
Dahill Office Technology Corp-DAH d/b/a Xerox Business Solutions Southwest	8200 IH 10 W, Suite 400	San Antonio, TX 78230	www.dahill.com	Brad Rollins
Dahill Office Technology Corp-DAH d/b/a Xerox Business Solutions Southwest	17280 Green Mtn Road, Ste. 130	San Antonio, TX 78247	www.dahill.com	Brad Rollins
Dahill Office Technology Corp-DAH d/b/a Xerox Business Solutions Southwest	2100 West Loop South, Ste 1300	Houston, TX 77027 (Galleria)	www.dahill.com	Brad Rollins
Dahill Office Technology Corp-DAH d/b/a Xerox Business Solutions Southwest	5747 Brittmoore Rd, Suite 100	Houston, TX 77041 (WH)	www.dahill.com	Brad Rollins
Dahill Office Technology Corp-DAH d/b/a Xerox Business Solutions Southwest	901 S. Mopac Expwy, Ste 595	Austin, TX 78746	www.dahill.com	Brad Rollins
Dahill Office Technology Corp-DAH d/b/a Xerox Business Solutions Southwest	11831 Miriam, Unit A-9 (Serv Wh)	El Paso, TX 79936		Brad Rollins
Denitech Corporation - DEN	820 W Sandy Lake Rd, Ste 100	Coppell, TX 75019	www.denitech.com	Brad Rollins
Eastern Managed Print Network - ECP	1224 W. Genessee St.	Syracuse, NY 13204	www.easternmpn.com	Carl Tourigny
Eastern Managed Print Network - ECP	111 Grant Avenue	Endicott, NY 13760	www.easternmpn.com	Carl Tourigny
Eastern Managed	8 Access Road	Colonie (Albany), NY 12205	www.easternmpn.com	Carl Tourigny

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
Print Network				
Elan Marketing, Inc. d/b/a Elan Office Systems	6760 Surrey Street	Las Vegas, NV 89119	www.elanoffice.com	Peter Cherubino
Electronic Systems - ESI	369 Edwin Drive (Building 1)	Virginia Beach, VA 23462	www.esi.net	Anthony Lane
Electronic Systems - ESI	365 Edwin Dr (Bldg. 2- not publishd)	Virginia Beach, VA 23462	www.esi.net	Anthony Lane
Electronic Systems - ESI	4417 Expressway Dr	Virginia Beach, VA 23452	www.esi.net	Anthony Lane
Electronic Systems - ESI	3727 Challenger Avenue	Roanoke, VA 24012	www.esi.net	Anthony Lane
Electronic Systems - ESI	10406 Lakeridge Parkwy, Ste 1000	Ashland, VA 23055	www.esi.net	Anthony Lane
TML Enterprises, Inc. - TML	4151 Lafayette Center Dr, Ste 100	Chantilly, VA 20151	www.tml-xerox.com	Anthony Lane
GDP Technologies, Inc. - GDP	1180 Eisenhower Parkway	Macon, GA 31206	www.gadup.com	Ben Blankenship
GDP Technologies, Inc. - GDP	4350 Rivergreen Parkway, Ste 100	Duluth, GA 30096	www.gadup.com	Ben Blankenship
Inland Business Systems, Inc. - IBS	1326 N. Market Blvd,	Sacramento, CA 95834	www.igoinland.com	Beth Thomas
Inland Business Systems, Inc. - IBS aka Sierra Office Solutions - SIO	4710 Longley Lane	Reno, NV 89502	www.sierraoffice.com	Beth Thomas
Inland Business Systems, Inc. - IBS aka Lucas Business Systems, Inc. - LUC	627 Bitritto Court	Modesto, CA 95351	www.lucassystems.com	Beth Thomas

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
imageQuest - IQI	11021 E 26th Street N	Wichita, KS 67226	www.imagequestks.com	Andrew Shirah
imageQuest - IQI	11106 Strang Line Rd, Bldg K	Lenexa, KS 66213	www.imagequestks.com	Andrew Shirah
Image Technology Specialists, Inc. - ITS	70 Shawmut Road	Canton, MA 02021	www.its-xrx.com	Randy Baril
Lewan & Associates - LEW	1400 South Colorado Blvd.	Denver, CO 80222	www.lewan.com	Steve St. John
Lewan & Associates - LEW (Warehouse)	8530 Concord Center Dr, #400	Englewood, CO 80112	www.lewan.com	Steve St. John
Lewan & Associates - LEW	1551-D Mercantile Avenue NE	Albuquerque, NM 87107	www.lewan.com	Steve St. John
LRI, LLC	1601 SE Gateway Drive, Ste 130	Grimes, Iowa 50111	www.laserresources.com	Bob Lashier
Merizon Group, Inc - MBM d/b/a Modern Business Machines	620 N. Lynndale Drive	Appleton, WI 54914	www.mbm360.com	Dan Tuohy
Merizon Group, Inc. (Warehouse)	525 N. Perkins Street	Appleton, WI 54914	www.mbm360.com	Dan Tuohy
Michigan Office Solutions - MOS	2859 Walkent Drive NW	Grand Rapids, MI 49544	www.mos-xerox.com	Paul Hartley
Michigan Office Solutions - MOS	3101 Technology Blvd, Ste J	Lansing, MI 48910	www.mos-xerox.com	Paul Hartley
Michigan Office Solutions - MOS	40000 Grand River, Ste 500	Novi, MI 48375	www.mos-xerox.com	Paul Hartley
Minnesota Office Technology Group - MOTG	5600 Rowland Rd, Ste 205	Minnetonka, MN 55343	www.motg-xerox.com	Dan Tuohy
Mr. Copy, Inc. - MRC, d/b/a MRC Smart Technology Solutions	5657 Copley Dr.	San Diego, CA 92111	www.mrc360.com	Bob Leone

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
Mr. Copy, Inc. (Warehouse)	5625-5629 Copley Dr	San Diego, CA 92111	www.mrc360.com	Bob Leone
Mr. Copy, Inc. - MRC, d/b/a MRC Smart Technology Solutions	5050 Hopyard Road, Ste 100	Pleasanton, CA 94588	www.mrc360.com	Bob Leone
Mr. Copy, Inc. - MRC, d/b/a MRC Smart Technology Solutions (Warehouse)	21343 Cabot Blvd, Bldg A	Hayward, CA 94545	www.mrc360.com	Bob Leone
Rabbit Office Automation (ROA)	904 Weddell Court	Sunnyvale, CA 94089	www.roa-usa.com	Bob Leone
Xerox Hawaii - XHI	700 Bishop Street, Ste 1200	Honolulu, HI	www.xerox.com	Glen Sexton
MT Business Technologies, Inc. - MTB	1150 National Parkway	Mansfield, OH 44906	www.mtbt.com	Chuck Rounds
MT Business Technologies, Inc. - MTB	1205 Corporate Drive	Holland, OH 43528	www.mtbt.com	Chuck Rounds
Quality Business Systems - QBS	14432 SE Eastgate Way, Ste 300	Bellevue, WA 98007	www.qbsi-xerox.com	Kelly Stackpole
Quality Business Systems - QBS (Warehouse)	7112 S. 212th Street	Kent, WA 98032	www.qbsi-xerox.com	Kelly Stackpole
CTX Business Solutions d/b/a Copytronix - CTX	16640 SW 72nd Ave, Bldg 10	Portland, OR 97224	www.ctx-xerox.com	Kyle Marvin
Boise Office Equipment, Inc. - BOE	330 North Ancestor Place	Boise, ID 83704	www.boeweb.com	Pete Battista
R.K. Dixon Company - RDK	5700 Utica Ridge Road	Davenport, IA 52807	www.rkdixon.com	Don Phillips
R.K. Dixon Company - RDK (Warehouse)	5442 Tremont Ave, Ste B	Davenport, IA 52807	www.rkdixon.com	Don Phillips
R.K. Dixon Company - RDK	8630 North Allen Road	Peoria, IL 61615	www.rkdixon.com	Don Phillips

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
Premier Office Equipment, Inc. - POE	1510 East Olive Street	Marshalltown, IA 50158	www.premierofficeequipment.com	Don Phillips
Saxon Business Systems - SAX	14025 NW 60th Avenue	Miami Lakes, FL 33014	www.saxon.net	George Cavallaro
Saxon Business Systems - SAX	1395 NW 17th Avenue, #107	Delray Beach, FL 33445	www.saxon.net	George Cavallaro
Saxon Business Systems - SAX	9150 Phillips Highway, Ste 2	Jacksonville, FL 32256	www.saxon.net	George Cavallaro
SoCal Office Technologies f/d/b/a MWB Copy Products. - SOC	5700 Warland Drive	Cypress, CA 90630	www.socal-office.com	Bob Leone
Stewart of Alabama, Inc. - STO	4000 Colonnade Parkway	Birmingham, AL 35243	www.stewartal.com	Vince Caltagirone
Stewart Business Systems - STW	6000 Irwin Road, Suite A	Mt. Laurel, NJ 08054	www.stewartxerox.com	Joseph O'Malley
Stewart Business Systems - STW (Warehouse)	3001 Irwin Road, Suite B&C	Mt. Laurel, NJ 08054	www.stewartxerox.com	Joseph O'Malley
Stewart Business Systems - STW	365 W. Passaic St, Ste 585	Rochelle Park, PA 07662	www.stewartxerox.com	Joseph O'Malley
Heritage Business Systems - HBS	1263 Glen Avenue	Moorestown, NJ 08057	www.heritagebusiness.com	Joseph O'Malley
Heritage Business Systems - HBS	3525 Quaker Bridge Rd, Ste 910	Hamilton, NJ 08619	www.heritagebusiness.com	Joseph O'Malley
Heritage Business Systems - HBS	501 Silverside Road	Wilmington, DE 19809	www.heritagebusiness.com	Joseph O'Malley
Zoom Imaging Solutions - ZIS	4603 W. Jennifer Ave.	Fresno, CA 93722	www.zoomcopiers.com	Beth Thomas
Zeno Office Solutions - ZOS	8701 Florida	Tampa, FL 33634	www.zenosolutions.com	Matt Petry

COMPANY / GROUP	STREET ADDRESS	CITY/STATE/ZIP	WEB ADDRESS	PRESIDENT
	Mining Blvd			
Zeno Office Solutions - ZOS	4525 Vineland Road, Ste 203-204	Orlando, FL 32811	www.zenosolutions.com	Matt Petry

Attachment D. Xerox Dun and Bradstreet Report

BIR Report

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190202

XEROX CORPORATION

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IN DATE

Statement Date: SEP 30 2018

DUNS: 04-959-1852
XEROX CORPORATION
XEROX

PO BOX 4505
NORWALK CT 06856
201 MERRITT 7
AND BRANCH(ES) OR DIVISION(S)
NORWALK CT 06851
TEL: 203 968-3000

DATE PRINTED
FEB 06 2019

MFG COMPUTER
PERIPHERAL
EQUIPMENT;
PROVIDES BUSINESS
PROCESS & DOCUMENT
MANAGEMENT SERVICES

SIC NOS.
35 77 38 61 35 79
76 29 73 78 73 74

SUMMARY
RATING 5A2

STARTED 1906
SALES F \$10,265,000,000
WORTH \$5,293,000,000
EMPLOYS 35,300
(475 HERE)
HISTORY CLEAR
FINANCING SECURED
FINANCIAL
CONDITION GOOD

CHIEF EXECUTIVE: GIOVANNI VISENTIN, V CHB-CEO

SPECIAL EVENTS

01/29/19 EARNINGS UPDATE: According to published reports, comparative operating results for the year ended December 31, 2018: Revenue of \$9,830,000,000, Net Income of \$374,000,000; compared to Revenue of \$10,265,000,000, Net Income of \$207,000,000 for the comparable period in the prior year.

11/30/18 OFFICER CHANGE: According to published reports, Xerox announced the appointment of Suzan Morno-Wade as executive vice president and (RKAC0001753

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chief human resources officer of the company.

* * * CUSTOMER SERVICE * * *

If you have questions about this report, please call our Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S., contact your local D&B office.

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. or visit our website at www.dnb.com.

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* * * SUMMARY ANALYSIS * * *

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The Summary Analysis section reflects information in D&B's file as of February 4, 2019.

RATING SUMMARY

The Rating was changed on February 27, 2018 because of changes in financial information, payment information, or other information about this business. The "5A" portion of the Rating (the Rating Classification) indicates that the company has a worth in excess of \$50 million. The "2" on the right (Composite Credit Appraisal) indicates an overall "good" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file indicates that the majority of this company's obligations are retired satisfactorily and

(RKAC0001750

)

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because of D&B's "good" assessment of the company's September 30, 2018, interim financial statement.

Below is an overview of the company's D&B Rating(s) since 01/01/91:

RATING	DATE APPLIED
-----	-----
5A2	02/27/18
5A3	03/31/17
5A2	03/23/12
5A3	03/24/04
5A4	11/02/02
--	04/05/01
5A3	03/27/01
5A2	01/11/01
5A1	01/01/91

=====

* * * PAYMENT SUMMARY * * *

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The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 73.

This PAYDEX score indicates that payments to suppliers average 11 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 73% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	TOTAL	TOTAL	LARGEST	%	DAYS SLOW			
	RCV"D	DOLLAR	HIGH	W/IN				
		AMOUNTS	CREDIT	TERMS	<31	31-60	61-90	91+

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	#	\$	\$	%	%	%	%	%
Total in D&B's file	642	64,005,450	10,000,000					
Top 10 Industries:								
1 Public finance	136	2,154,050	300,000	100	-	-	-	-
2 Nonclassified	20	13,439,300	8,000,000	37	63	-	-	-
3 Telephone communictns	15	1,388,250	1,000,000	100	-	-	-	-
4 Whol computers/softwr	14	12,815,000	10,000,000	96	2	1	-	1
5 Trucking non-local	12	2,035,450	2,000,000	49	51	-	-	-
6 Arrange cargo transpt	8	1,763,000	1,000,000	84	16	-	-	-
7 Mfg computer storage	5	2,295,500	1,000,000	28	-	22	-	50
8 Mfg computers	2	11,000,000	10,000,000	95	5	-	-	-
9 Misc computer service	2	2,100,000	2,000,000	48	50	2	-	-
10 Mfg sanitary paper	1	2,000,000	2,000,000	100	-	-	-	-
11 OTHER INDUSTRIES	290	12,933,650	800,000	59	21	11	2	7

Other Payment Categories:

Cash experiences	114	16,350	2,500
Payment record unknown	18	63,900	15,000
Unfavorable comments	1	1,000	1,000
Placed for collection			
with D&B	0	0	
other	4	N/A	

The highest "Now Owes" on file is \$9,000,000

The highest "Past Due" on file is \$5,000,000

Dun & Bradstreet has 642 payment experiences in its file for this company. For your convenience, we have displayed 80 representative experiences in the PAYMENTS section.

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PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)
 Disc - Discounted (Payments received within trade discount period)
 Ppt - Prompt (Payments received within terms granted)

REPORTED	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	LAST SALE WITHIN
02/19	Slow 60	750	750	750		2-3 Mos
01/19	Ppt	500000	500000	-0-		1 Mo
	Ppt	200000	100000	-0-		1 Mo
	Ppt	75000	65000	-0-		1 Mo
	Ppt	40000				1 Mo
	Ppt	30000	5000	-0-		1 Mo
	Ppt	15000	1000	-0-	N30	1 Mo
	Ppt	15000	-0-	-0-		6-12 Mos
	Ppt	7500	7500	-0-		1 Mo
	Ppt	2500	750	-0-		1 Mo
	Ppt	2500	1000	-0-		1 Mo
	Ppt	500	-0-	-0-	N30	1 Mo

XeroxDuns2-6-19.txt						
	Ppt-Slow 30	10000	-0-	-0-		6-12 Mos
	Ppt-Slow 30	500	-0-	-0-		6-12 Mos
	Ppt-Slow 120	50	50	50		6-12 Mos
	Ppt-Slow 150	30000	-0-	-0-		6-12 Mos
	Slow 20	25000	7500	5000	N30	1 Mo
(RKAC0001788						
(C)2019D&B						
	Slow 30	7500	7500	7500		2-3 Mos
	Slow 60-150	35000	-0-	-0-		6-12 Mos
12/18	Ppt		100	-0-		1 Mo
	Ppt		750	-0-		1 Mo
	Ppt		750	-0-		1 Mo
	Ppt	1000000	300000	35000		1 Mo
	Ppt	200000	65000	-0-		1 Mo
	Ppt	35000	-0-	-0-	N30	1 Mo
	Ppt	30000	20000	1000	N30	1 Mo
	Ppt	15000	-0-	-0-		1 Mo
	Ppt	7500	7500	-0-		1 Mo
	Ppt	7500	50	50		1 Mo
	Ppt	7500	-0-	-0-		6-12 Mos
	Ppt	5000	-0-	-0-		2-3 Mos
	Ppt	5000	-0-	-0-		6-12 Mos
	Ppt	2500	50	-0-		1 Mo
	Ppt	2500	-0-	-0-		2-3 Mos
	Ppt	2500	2500	-0-	N15	1 Mo
	Ppt	2500	-0-	-0-	N30	2-3 Mos
	Ppt	2500	500	-0-		1 Mo
	Ppt	2500	-0-	-0-		4-5 Mos
	Ppt	2500	-0-	-0-		4-5 Mos
	Ppt	2500	2500	-0-		1 Mo
(RKAC0001778						
(C)2019D&B						
	Ppt	1000	-0-	-0-	N30	6-12 Mos
	Ppt	1000	1000	-0-		1 Mo
	Ppt	1000	500	-0-		1 Mo
	Ppt	1000	1000	-0-		1 Mo
	Ppt	750	-0-	-0-		6-12 Mos
	Ppt	750	-0-	-0-		4-5 Mos
	Ppt	500	50	-0-		1 Mo
	Ppt	500	500	-0-		1 Mo
	Ppt	500	-0-	-0-		4-5 Mos
	Ppt	500	100	-0-		
	Ppt	500	500	-0-		1 Mo
	Ppt	500	-0-	-0-		1 Mo
	Ppt	250	-0-	-0-		1 Mo
	Ppt	250	-0-	-0-		6-12 Mos
	Ppt	100	-0-	-0-		6-12 Mos
	Ppt	100	-0-	-0-		6-12 Mos
	Ppt	100	-0-	-0-	N30	2-3 Mos
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt	50	-0-	-0-		2-3 Mos
	Ppt	50	50	-0-		1 Mo
	Ppt	50	-0-	-0-		6-12 Mos
	Ppt-Slow 30	300000	300000	200000		1 Mo
(RKAC0001745						
(C)2019D&B						
	Ppt-Slow 30	20000	1000	-0-		1 Mo
	Ppt-Slow 30	5000	1000	-0-		1 Mo
	Ppt-Slow 30	2500	500	500		1 Mo

XeroxDuns2-6-19.txt

Ppt-Slow 30	1000	-0-	-0-		6-12 Mos
Ppt-Slow 60	20000	15000	7500		1 Mo
Ppt-Slow 60	5000	500	-0-		1 Mo
Ppt-Slow 60	2500	-0-	-0-		4-5 Mos
Ppt-Slow 90	65000	40000	40000		4-5 Mos
Slow 5	400000	300000	300000		1 Mo
Slow 30	10000	-0-	-0-	N30	4-5 Mos
Slow 30	2500	2500	2500		1 Mo
Slow 60	100000	55000	20000	N15	1 Mo
Slow 30-80	100	-0-	-0-		6-12 Mos
Slow 90	500	500	500		
Slow 120+	500	500	500		
(079)	2500	2500	2500		
Placed for collection.					
(080)		-0-	-0-		2-3 Mos
Cash account					

* Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

* Each experience shown represents a separate account reported by a

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supplier. Updated trade experiences replace those previously reported.

FINANCE
11/17/18

	Fiscal Consolidated Dec 31 2016 (000s omitted)	Fiscal Consolidated Dec 31 2017 (000s omitted)	Interim Consolidated Jun 30 2018 (000s omitted)
Curr Assets	6,992,000	5,230,000	5,080,000
Curr Liabs	4,654,000	2,741,000	2,754,000
Current Ratio	1.5	1.91	1.84
Working Capital	2,338,000	2,489,000	2,326,000
Other Assets	11,059,000	10,716,000	10,476,000
Worth	4,747,000	5,293,000	5,408,000
Sales	10,771,000	10,265,000	
Long Term Liab	8,650,000	7,912,000	7,394,000
Net Profit (Loss)	(460,000)	207,000	
Interim Consolidated statement dated SEP 30 2018:			
	(000s omitted)		(000s omitted)
Cash	\$ 1,157,000	Accts Pay	\$ 1,121,000
Accts Rec	1,290,000	Short-Term/Long-	
Inventory	958,000	Term Debt	410,000
Billed Portion		Accruals	1,205,000
Of Finance Rec-			
Net	102,000		
Finance			
Receivables-Net	1,231,000		

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Other Curr Assets	232,000		
	-----		-----
Curr Assets	4,970,000	Curr Liabs	2,736,000
Fixt & Equip	527,000	Long-Term Debt	4,815,000
Finance Rec Due		Pension & Other	
After 1 Yr-Net	2,161,000	Benefit	

XeroxDuns2-6-19.txt

Investments-Other	1,362,000	Liabilities	1,488,000
Intangible		L.T. Liab-Other	1,092,000
Assets-Net	232,000	COMMON STOCK	256,000
Goodwill	3,899,000	ADDIT. PD.-IN CAP	3,930,000
Other Assets	2,202,000	TREASURY STOCK	(284,000)
		RETAINED EARNINGS	4,997,000
		ADJUSTMENTS	(3,677,000)

Total Assets	15,353,000	Total	15,353,000
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From JAN 01 2018 to SEP 30 2018 sales \$7,297,000,000; cost of goods sold \$4,384,000,000. Gross profit \$2,913,000,000; operating expenses \$2,328,000,000. Operating income \$585,000,000; other expenses \$132,000,000; net income before taxes \$453,000,000; Federal income tax \$220,000,000. Net income \$233,000,000.

Statement obtained from Securities and Exchange Commission.
Prepared from books without audit.

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Accounts receivable shown net less \$57,000,000 allowance.

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Explanations: The net worth of this company includes intangibles; Other Assets consists of equipment on operating leases-net, deferred tax assets and other long-term assets; Other Long-Term Liabilities consists of post-retirement medical benefits, other long-term liabilities and convertible preferred stock; Adjustments consists of accumulated other comprehensive loss and noncontrolling interests.

On November 17, 2018, the financial information was updated.

PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

* * * JUDGMENT(S) * * *

DOCKET NO.: SC00171208	
JDGMT TYPE: Judgment	STATUS: Unsatisfied
AGAINST: XEROX CORP, WOODBRIDGE, NJ	DATE STATUS ATTAINED: 11/05/2008
IN FAVOR OF: BEMISS JRJAMES	DATE ENTERED: 11/05/2008
WHERE FILED: MIDDLESEX COUNTY SPECIAL CIVIL/SMALL CLAIMS COURT, EDISON, NJ	LATEST INFO RECEIVED: 11/14/2008

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

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* * * SUIT(S) * * *

DOCKET NO.: 201800455321V	
PLAINTIFF: BRAVO, SAMANTHA A, GERMANTOWN, MD	STATUS: Pending
DEFENDANT: XEROX CORP, WASHINGTON, DC	DATE STATUS ATTAINED: 09/27/2018
	DATE FILED: 09/27/2018

CAUSE: and OTHERS
 APPEAL
 WHERE FILED: MONTGOMERY COUNTY CIRCUIT COURT
 ROCKVILLE, MD
 LATEST INFO RECEIVED: 10/05/2018

DOCKET NO.: 201800007946
 SUIT AMOUNT: \$10,000,000
 PLAINTIFF: BONEYSTEELE, JAMES HALEY
 DEFENDANT: XEROX CORPORATION, NORWALK, CT
 and OTHERS
 WHERE FILED: ALLEGHENY COUNTY PROTHONOTARY,
 PITTSBURGH, PA
 STATUS: Pending
 DATE STATUS ATTAINED: 06/20/2018
 DATE FILED: 06/20/2018
 LATEST INFO RECEIVED: 06/22/2018

DOCKET NO.: 201700006555CV
 PLAINTIFF: RATUSHNY, DONALD
 DEFENDANT: XEROX CORPORATION, HARRISBURG,
 PA
 and OTHERS
 CAUSE: CIVIL ACTION
 WHERE FILED: DAUPHIN COUNTY PROTHONOTARY,
 HARRISBURG, PA
 STATUS: Pending
 DATE STATUS ATTAINED: 09/11/2017
 DATE FILED: 09/11/2017
 LATEST INFO RECEIVED: 02/09/2018

DOCKET NO.: 201700208090
 (RKAC0001795
)
 (C)2019D&B
 PLAINTIFF: BURKE, FRANCIS J, PHILADELPHIA,
 PA
 DEFENDANT: XEROX CORPORATION
 and OTHERS
 CAUSE: Negligence
 WHERE FILED: PHILADELPHIA COUNTY COMMON
 PLEAS COURT, PHILADELPHIA, PA
 STATUS: Pending
 DATE STATUS ATTAINED: 03/03/2017
 DATE FILED: 03/03/2017
 LATEST INFO RECEIVED: 03/10/2017

DOCKET NO.: 201600400394
 PLAINTIFF: BAKER, DAVID L, PHILADELPHIA,
 PA
 REID, JANINE, PHILADELPHIA, PA
 DEFENDANT: XEROX CORPORATION
 and OTHERS
 CAUSE: Negligence
 WHERE FILED: PHILADELPHIA COUNTY COMMON
 PLEAS COURT, PHILADELPHIA, PA
 STATUS: Pending
 DATE STATUS ATTAINED: 04/06/2016
 DATE FILED: 04/06/2016
 LATEST INFO RECEIVED: 07/24/2018

DOCKET NO.: 201400011545
 PLAINTIFF: BARRAL, GERARD, DALLAS, PA
 DEFENDANT: XEROX CORPORATION
 WHERE FILED: ALLEGHENY COUNTY PROTHONOTARY,
 PITTSBURGH, PA
 STATUS: Pending
 DATE STATUS ATTAINED: 07/01/2014
 DATE FILED: 07/01/2014
 LATEST INFO RECEIVED: 07/04/2014

BOOK/PAGE: CV/14-824122
 PLAINTIFF: TUA HELP SAVE EAST CLEVELAND
 PROJECT AKA
 DEFENDANT: XEROX CORPORATION
 and OTHERS
 (RKAC0001780
)
 (C)2019D&B
 WHERE FILED: CUYAHOGA COUNTY COMMON PLEAS
 COURT, CLEVELAND, OH
 STATUS: Dismissed
 DATE STATUS ATTAINED: 07/03/2014
 DATE FILED: 03/24/2014
 LATEST INFO RECEIVED: 12/05/2014

FILING NO.: 140700110
 PLAINTIFF: PROGRESSIVE CLASSIC INSURANCE
 STATUS: Pending

DEFENDANT: XEROX CORPORATION, SALT LAKE CITY, UT
and OTHERS
CAUSE: Personal injury - non-death
WHERE FILED: DAVIS COUNTY 2ND DISTRICT COURT
FARMINGTON, UT

CASE NO.: 2013687551CJC
SUIT AMOUNT: \$100
PLAINTIFF: MARK WILSON
DEFENDANT: XEROX CORPORATION
WHERE FILED: ORANGE COUNTY SMALL CLAIMS COURT/SANTA ANA, SANTA ANA, CA

STATUS: Pending
DATE STATUS ATTAINED: 11/13/2013
DATE FILED: 11/13/2013
LATEST INFO RECEIVED: 12/03/2013

CASE NO.: RSC18744
SUIT AMOUNT: IN EXCESS OF \$2,500
PLAINTIFF: EL DORADO HOLDING CO.
DEFENDANT: XEROX CORP.
WHERE FILED: PLACER COUNTY SMALL CLAIMS, AUBURN, CA

STATUS: Pending
DATE STATUS ATTAINED: 07/18/2012
DATE FILED: 07/18/2012
LATEST INFO RECEIVED: 07/27/2012

* * * LIEN(S) * * *

A lienholder can file the same lien in more than one filing

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location. The appearance of multiple liens filed by the same lienholder against a debtor may be indicative of such an occurrence.

FILING NO.: 186914980
AMOUNT: \$109
TYPE: State Tax
FILED BY: WORKFORCE SERVICES
AGAINST: XEROX CORP, WEBSTER, NY
WHERE FILED: SALT LAKE COUNTY 3RD DISTRICT COURT, SALT LAKE CITY, UT

STATUS: Released
DATE STATUS ATTAINED: 08/24/2018
DATE FILED: 07/13/2018
LATEST INFO RECEIVED: 09/06/2018

BOOK/PAGE: 2104/3607
AMOUNT: \$2,052 Withholding
TYPE: State Tax
FILED BY: SOUTH CAROLINA DEPARTMENT OF REVENUE
AGAINST: XEROX CORPORATION
WHERE FILED: RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC

STATUS: Open
DATE STATUS ATTAINED: 04/19/2016
DATE FILED: 04/19/2016
LATEST INFO RECEIVED: 05/05/2016

CASE NO.: 1604040514
AMOUNT: \$132
TYPE: State Tax
FILED BY: CA EMPLOYMENT DEVELOPMENT DEPARTMENT
AGAINST: XEROX CORPORATION, ROCHESTER, NY and OTHERS
WHERE FILED: SACRAMENTO COUNTY RECORDERS OFFICE, SACRAMENTO, CA

STATUS: Void
DATE STATUS ATTAINED: 05/04/2016
DATE FILED: 04/04/2016
LATEST INFO RECEIVED: 05/23/2016

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CASE NO.: J16000108625
AMOUNT: \$300

STATUS: Terminated

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TYPE: Judgment lien
FILED BY: STATE OF FLORIDA, DEPARTMENT OF REVENUE
AGAINST: XEROX CORPORATION, WEBSTER, NY
WHERE FILED: SECRETARY OF STATE/UCC DIVISION
TALLAHASSEE, FL

DATE STATUS ATTAINED: 02/10/2016
DATE FILED: 02/13/2013
LATEST INFO RECEIVED: 03/14/2016

FILING NO.: 4479/1577
AMOUNT: Corporate income tax
TYPE: State Tax
FILED BY: STATE OF FLORIDA DEPARTMENT OF REVENUE
AGAINST: XEROX CORPORATION, WEBSTER, NY
WHERE FILED: LEON COUNTY RECORDERS OFFICE,
TALLAHASSEE, FL

STATUS: Withdrawn
DATE STATUS ATTAINED: 05/02/2016
DATE FILED: 02/06/2013
LATEST INFO RECEIVED: 05/13/2016

FILING NO.: 4471/943
AMOUNT: Corporate income tax
TYPE: State Tax
FILED BY: STATE OF FLORIDA DEPARTMENT OF REVENUE
AGAINST: XEROX CORPORATION, WEBSTER, NY
WHERE FILED: LEON COUNTY RECORDERS OFFICE,
TALLAHASSEE, FL

STATUS: Released
DATE STATUS ATTAINED: 02/03/2016
DATE FILED: 01/22/2013
LATEST INFO RECEIVED: 02/19/2016

FILING NO.: 2755940
AMOUNT: \$250
(RKAC0001766
)
(C)2019D&B
TYPE: Local Tax
FILED BY: TOWN OF GROTON
AGAINST: XEROX CORP, ROCHESTER, NY
WHERE FILED: UCC COMMERCIAL RECORDING
DIVISION, HARTFORD, CT

STATUS: Open
DATE STATUS ATTAINED: 06/02/2010
DATE FILED: 06/02/2010
LATEST INFO RECEIVED: 09/03/2012

FILING NO.: 2755942
AMOUNT: \$10,114
TYPE: Local Tax
FILED BY: TOWN OF GROTON
AGAINST: XEROX CORP, ROCHESTER, NY
WHERE FILED: UCC COMMERCIAL RECORDING
DIVISION, HARTFORD, CT

STATUS: Open
DATE STATUS ATTAINED: 06/02/2010
DATE FILED: 06/02/2010
LATEST INFO RECEIVED: 09/03/2012

FILING NO.: 2755944
AMOUNT: \$639
TYPE: Local Tax
FILED BY: TOWN OF GROTON
AGAINST: XEROX CORP, ROCHESTER, NY
WHERE FILED: UCC COMMERCIAL RECORDING
DIVISION, HARTFORD, CT

STATUS: Open
DATE STATUS ATTAINED: 06/02/2010
DATE FILED: 06/02/2010
LATEST INFO RECEIVED: 09/03/2012

FILING NO.: 2755945
AMOUNT: \$152
TYPE: Local Tax
FILED BY: TOWN OF GROTON
AGAINST: XEROX CORPORATION, ROCHESTER, NY
WHERE FILED: UCC COMMERCIAL RECORDING
DIVISION, HARTFORD, CT
(RKAC0001759
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(C)2019D&B

STATUS: Open
DATE STATUS ATTAINED: 06/02/2010
DATE FILED: 06/02/2010
LATEST INFO RECEIVED: 09/03/2012

COLLATERAL: All Assets and proceeds
FILING NO: 2016 7596453 DATE FILED: 12/07/2016
TYPE: Original LATEST INFO RECEIVED: 01/10/2017
SEC. PARTY: JPMORGAN CHASE BANK, N.A., AS FILED WITH: SECRETARY OF
ADMINISTRATIVE AGENT, BROOKLYN, STATE/UCC DIVISION,
NY DE
DEBTOR: XEROX RECOVERY SERVICES, INC.,
ROSEMONT, IL

COLLATERAL: All Assets and proceeds
FILING NO: 2016 7596446 DATE FILED: 12/07/2016
TYPE: Original LATEST INFO RECEIVED: 01/10/2017
SEC. PARTY: JPMORGAN CHASE BANK, N.A., AS FILED WITH: SECRETARY OF
ADMINISTRATIVE AGENT, BROOKLYN, STATE/UCC DIVISION,
NY DE
DEBTOR: XEROX MORTGAGE SERVICES, INC.,
ATLANTA, GA

COLLATERAL: All Assets and proceeds
FILING NO: 2016 7596412 DATE FILED: 12/07/2016
TYPE: Original LATEST INFO RECEIVED: 01/10/2017
SEC. PARTY: JPMORGAN CHASE BANK, N.A., AS FILED WITH: SECRETARY OF
ADMINISTRATIVE AGENT, BROOKLYN, STATE/UCC DIVISION,
NY DE

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DEBTOR: XEROX FEDERAL SOLUTIONS, LLC,
ATLANTA, GA

COLLATERAL: All Assets
FILING NO: 2016 4579270 DATE FILED: 07/28/2016
TYPE: Original LATEST INFO RECEIVED: 11/17/2016
SEC. PARTY: COMPASS BANK, HOUSTON, TX FILED WITH: SECRETARY OF
DEBTOR: EOX EXCHANGE LLC, HOUSTON, TX STATE/UCC DIVISION,
DE

COLLATERAL: All Assets
FILING NO: 0603025208958 DATE FILED: 03/02/2006
TYPE: Original LATEST INFO RECEIVED: 03/28/2006
SEC. PARTY: BANCO POPULAR NORTH AMERICA, FILED WITH: SECRETARY OF
CHICAGO, IL STATE/UCC DIVISION,
THE WALDEN ASSET GROUP, INC., NY
WELLESLEY, MA
DEBTOR: XEROX CORPORATION, TOWSON, MD

COLLATERAL: All Assets
FILING NO: 0603025208946 DATE FILED: 03/02/2006
TYPE: Original LATEST INFO RECEIVED: 03/28/2006
SEC. PARTY: BANCO POPULAR NORTH AMERICA, FILED WITH: SECRETARY OF
CHICAGO, IL STATE/UCC DIVISION,
THE WALDEN ASSET GROUP, INC., NY
WELLESLEY, MA
DEBTOR: XEROX CORPORATION, TOWSON, MD

COLLATERAL: All Assets
(RKAC0001748

)
(C)2019D&B
FILING NO: 0603025208934 DATE FILED: 03/02/2006
TYPE: Original LATEST INFO RECEIVED: 03/28/2006

SEC. PARTY: BANCO POPULAR NORTH AMERICA, CHICAGO, IL
 THE WALDEN ASSET GROUP, INC., WELLESLEY, MA
 FILED WITH: SECRETARY OF STATE/UCC DIVISION, NY
 DEBTOR: XEROX CORPORATION, TOWSON, MD

COLLATERAL: All Assets
 FILING NO: 0603025208922
 TYPE: Original
 SEC. PARTY: BANCO POPULAR NORTH AMERICA, CHICAGO, IL
 THE WALDEN ASSET GROUP, INC., WELLESLEY, MA
 FILED WITH: SECRETARY OF STATE/UCC DIVISION, NY
 DEBTOR: XEROX CORPORATION, TOWSON, MD
 DATE FILED: 03/02/2006
 LATEST INFO RECEIVED: 03/28/2006

COLLATERAL: All Assets
 FILING NO: 0603025208910
 TYPE: Original
 SEC. PARTY: BANCO POPULAR NORTH AMERICA, CHICAGO, IL
 THE WALDEN ASSET GROUP, INC., WELLESLEY, MA
 FILED WITH: SECRETARY OF STATE/UCC DIVISION, NY
 DEBTOR: XEROX CORPORATION, TOWSON, MD
 DATE FILED: 03/02/2006
 LATEST INFO RECEIVED: 03/28/2006

COLLATERAL: Negotiable instruments
 FILING NO: 1108230457905
 (RKAC0001766)
 (C)2019D&B
 TYPE: Original
 SEC. PARTY: STERNE AGEE GROUP, INC., BIRMINGHAM, AL
 DEBTOR: PRATI, RICHARD
 FILED WITH: SECRETARY OF STATE/UCC DIVISION, NY
 DATE FILED: 08/23/2011
 LATEST INFO RECEIVED: 08/30/2011

There are additional suits, liens, or judgments in D&B'S file on this company available by contacting 1-800-234-3867.

There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

HISTORY 11/30/18

KEITH COZZA, CHB+
 STEVEN J BANDROWCZAK, PRES-COO
 WILLIAM F OSBOURN JR, EXEC V PRES-CFO
 STEPHEN HOOVER, SR V PRES-CTO
 GIOVANNI VISENTIN, V CHB-CEO+
 SUZAN MORNOWADE, EVP-CRO
 LOUIE PASTOR, EXEC V PRES-GEN COUNSEL
 JOSEPH H MANCINI JR, V PRES-CAO
 DIRECTOR(S): The officers identified by (+) and Gregory Q Brown, Jonathan Christodoro, Joseph J Echevarria, Nicholas Graziano, Cheryl Gordon Krongard, A Scott Letier and Sara Martinez Tucker.

* * * CORPORATE AND BUSINESS REGISTRATIONS * * *
 REPORTED BY THE SECRETARY OF STATE
 OR OTHER OFFICIAL SOURCE AS OF 01/25/2019

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The following data is not an official record of the Department of State or the State of New York and Dun & Bradstreet is not an employee or agent thereof.

REGISTERED NAME: XEROX CORPORATION

CORPORATION TYPE: PROFIT
BUSINESS TYPE: CORPORATION
REGISTRATION ID #: 27553

FILING DATE: 04/18/1906
DURATION: 04/18/2006

STATE OF ORGANIZATION (INCORPORATION): NEW YORK
DATE OF ORGANIZATION (INCORPORATION) : 04/18/1906

STATUS: ACTIVE

WHERE FILED: SECRETARY OF STATE/CORPORATION DIVISION, ALBANY, NY

PRINCIPALS: GIOVANNI VISENTIN, CHAIRMAN OF THE BOARD, 201 MERRIT 7,
NORWALK, CT 06851

The New York Secretary of State's business registrations file showed that Xerox Corporation was registered as a Corporation on April 18, 1906, under the file registration number 27553.

Business started 1906.

The Certificate of Incorporation was filed by the Department of State on April 18, 1906 under the name The Haloid Company. On August 13, 1973, the company changed its name to Haloid Xerox Inc. The company is now under the name Xerox Corporation.

The company's common stock is traded on the New York Stock Exchange (NYSE) under the symbol "XRX". As of December 31, 2017, there were 28,752 shareholders of record. As of December 31, 2017, those shareholders identified by the company as beneficially owning 5% or

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more of the outstanding shares were: The Vanguard Group, Inc (9.7%); BlackRock, Inc. (5.9%); Mr Carl C Icahn c/o Icahn Capital LP (9.2%) and Darwin Deason (5.9%). As of June 1, 2018, officers and directors as a group beneficially owns less than 1% of the outstanding shares.

RECENT EVENTS.

In August 2017, the company completed the sale of the Xerox Research Centre Europe in Grenoble, France to Naver Corporation (Naver). The selling price was approximately \$23 and included a license agreement and the transfer of liabilities.

On May 15, 2017, Global Imaging Systems, Inc., a subsidiary of the company has acquired MT Business Technologies, Inc.

On March 1, 2017, Global Imaging Systems, Inc., a wholly owned subsidiary of the company through its wholly owned subsidiary, LRI, L.L.C., has acquired the assets of Laser Resources, L.L.C.

On December 31, 2016, the company completed the separation of its Business Process Outsourcing (BPO) business from its Document Technology and Document Outsourcing (DT/DO) business.

On November 27, 2016, Kentucky Retirement Systems Insurance Trust Fund has acquired a new position in the company. The firm acquired 38,448 shares of the company's stock, valued at approximately \$365,000.

KEITH COZZA. Director since 2018. He has been Chairman of the Board of the company and President and CEO, Icahn Enterprises L.

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GIOVANNI VISENTIN. Director since 2018. He was recently appointed as the Vice Chairman and CEO of the company. Prior to being
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appointed to that role, he was a Senior Advisor to the Chairman of Exela Technologies and an Operating Partner for Advent International. In October 2013, he was named the Executive Chairman and CEO of Novitex Enterprise Solutions following the acquisition of Pitney Bowes Management Services by funds affiliated with Apollo Global Management. In July 2017, Novitex closed on a business combination with SourceHOV, LLC and Quinpario Acquisition Corp. 2 to form Exela Technologies.

STEVEN J BANDROWCZAK. He was appointed as the President and COO of the company effective June 2018. He joined the company from Alight Solutions, where he was the COO and Chief Information Officer.

SUZAN MORNO-WADE. Served as vice president of Total Rewards.

WILLIAM F OSBOURN JR. He serves as the company's Executive Vice President and CFO. He joined the company in 2016 following 14 years at Time Warner Cable (TWC). After serving in a variety of roles, including Controller and CAO for eight years, he was Co-CFO of TWC. Prior, he spent two years as Executive Director for External Financial Reporting and Accounting Policy at Time Warner Inc.

LOUIE PASTOR. He was appointed as the Executive Vice President and General Counsel of the company in October 2018. He joined Xerox from Icahn Enterprises, where he was the Deputy General Counsel.

STEPHEN HOOVER. He serves as the company's Senior Vice President, CTO.

JOSEPH H MANCINI JR. He serves as the company's Vice President and CAO.

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GREGORY Q BROWN. Director since 2017. He serves as the Chairman and CEO of Motorola Solutions, Inc.

JONATHAN CHRISTODORO. Director since 2018. He is a private investor.

JOSEPH J ECHEVARRIA. Director since 2017. He served as CEO of Deloitte LLP from 2011 until his retirement in August 2014.

NICHOLAS GRAZIANO. Director since 2018. He has been a Portfolio Manager at Icahn Capital.

CHERYL GORDON KRONGARD. Director since 2017. She was a Senior Partner of Apollo Management, L.P. from January 2002 to December 2004.

A SCOTT LETIER. Director since 2018. He has been the Managing Director at Deason Capital Services, LLC.

SARA MARTINEZ TUCKER. Director since 2011. She is a retired CEO of National Math and Science Initiative from 2013 to 2015.

=====

OPERATION

11/30/18

The company designs, develops, and sells document management systems and solutions. It offers managed document services, including managed print services and multi-channel communication services, as well as a range of digital solutions, such as workflow automation services, content management, and digitization services.

The company also provides desktop monochrome and color printers, and multifunction printers; copiers, digital printing presses and light production devices, and solutions; graphic communications and commercial printers; inkjet presses; and FreeFlow portfolio of software solutions for the automation and integration of print jobs

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processing. In addition, it sells paper products, wide-format systems, and global imaging systems network integration solutions. The company sells its products and services directly to its customers through sales force, as well as through independent agents, dealers, value-added resellers, systems integrators, and the Web.

Terms are Net 30 days and on contract basis. Sells to commercial concerns. Territory : International.

The company's revenues are affected by such factors as the introduction of new products, the length of sales cycles and the seasonality of technology purchases and services unit volumes. These factors have historically resulted in lower revenues, operating profits and operating cash flows in the first quarter and the third quarter.

EMPLOYEES: 35,300 which includes officer(s). 475 employed here.

FACILITIES: Leases premises in a building.

BRANCHES: The business has branch(es) division(s); detailed branch information is available in Dun & Bradstreet's linkage or family tree products.

SUBSIDIARIES: The business has subsidiary(ies); detailed subsidiary information is available in Dun & Bradstreet's linkage or family tree products.

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FULL DISPLAY COMPLETE



AGENDA SUMMARY REPORT

SUBJECT: Report to Council of the Three-year Contract Expenditure with Yenter Group Corporation to Provide a Web-based Electric Vehicle Resource Tools in the Amount of \$13,500.

DEPARTMENT: Electric Utility

PREPARED BY: Diann Lucchetti, Administrative Secretary

PRESENTER: Consent Calendar

ATTACHMENTS:

1. Yenter Contract-Ukiah_ChooseEV

Summary: Council will receive a report for the contract expenditure of \$13,500 with Yenter Group Corporation for Electric Vehicle Web-based toolkit and design services.

Background: The electric vehicle (EV) and the plug-in electric hybrid vehicle (PHEV) markets are growing rapidly across the nation and particularly in California. Given the growth in the EV market, the City of Ukiah Electric Utility would like to have a web based “Toolkit” available to help customers in their decision to purchase an EV.

City of Ukiah Electric Utility provides the lowest cost energy within Mendocino County. The price of our electricity determines how much it will cost our customers to drive an electric vehicle. This makes it important for our customers to have the tools and current information necessary to make an informed decision when evaluating electric vehicles. The Web-based service named ChooseEV will provide our city customers with useful information in operating and owning an electric vehicle. ChooseEV provides a wide variety of useful tools and information including Q & A forum, cost and carbon calculators and other important data helpful when considering Electric Vehicles.

Discussion: Yenter Group is a marketing services and technology company that develops digital media services delivering engaging education content across a wide range of critical topics such as energy efficiency and the electrification of the building and transportation sectors. Yenter is the owner/manager of the ChooseEV software platform. The platform is licensed to entities and integrated into websites to facilitate communications about electric vehicles. The tools include custom information about incentives and benefits that are specifically available to Ukiah residents.

Below are a few examples of EV Digital Tool Kit Components available in the ChooseEV Toolkit:

a) EV Savings Calculator: provide customers with the Gasoline/Electricity Comparison Tool and empower them to calculate the savings they may realize by switching from fossil fuels to EV – by the gallon and in 1- and 5-year increments. This tool provides specific information about the savings residents will realize based on Ukiah's specific energy rates.

b) Carbon Comparison Tool: Customers will be able to calculate the difference in the carbon emissions between gas and EV in our service territory based on the number of miles they drive annually. This tool provides carbon information that is unique to Ukiah. Calculations are based on COU's CO2/MWh and individual car make/model fuel consumption rates.

c) EV & Plug-in Electric Hybrid EV Model Review Tool: Includes a list of EV's that can be sorted and filtered by users seeking general performance information about EVs. Review Tool is powered EV model information acquired through the US Department of Energy.

Exhibit A (Attachment 1) is the Scope of Work, Contract and "Toolkit Screenshots" of how the ChooseEV toolkit would look on the City's website.

Staff's recommends Council receive a report of the three-year contract expenditure with Yenter Group Corporation and approve the sole source purchase in the amount of \$13,500. The sole source purchase recommendation is based on the following: 1. The Yenter Group provides an established toolkit with years of experience that is used by over 500 other electric utilities across the country; 2. This service/product is the only comprehensive EV toolkit found available; and 3. NCPA has competitively bid and screened Yenter Group for this service currently offered through the support services agreement available to NCPA members. This contract has been reviewed by the City Attorney and is currently being routed for signatures.

If approved by Council, work will begin immediately to integrate the web-based toolkit into the City of Ukiah's website, with the expectation that it would be operational for the community by the end of the year.

Recommended Action: Receive a report of the contract expenditure with Yenter Group Corporation to provide a web-based electric vehicle resource toolkit, and approve the sole source purchase in the amount of \$13,500.

BUDGET AMENDMENT REQUIRED: No

CURRENT BUDGET AMOUNT: \$187,200; FY21/22; 80026400.52100

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: 80026400.52100; Contracted Services-Admin.

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

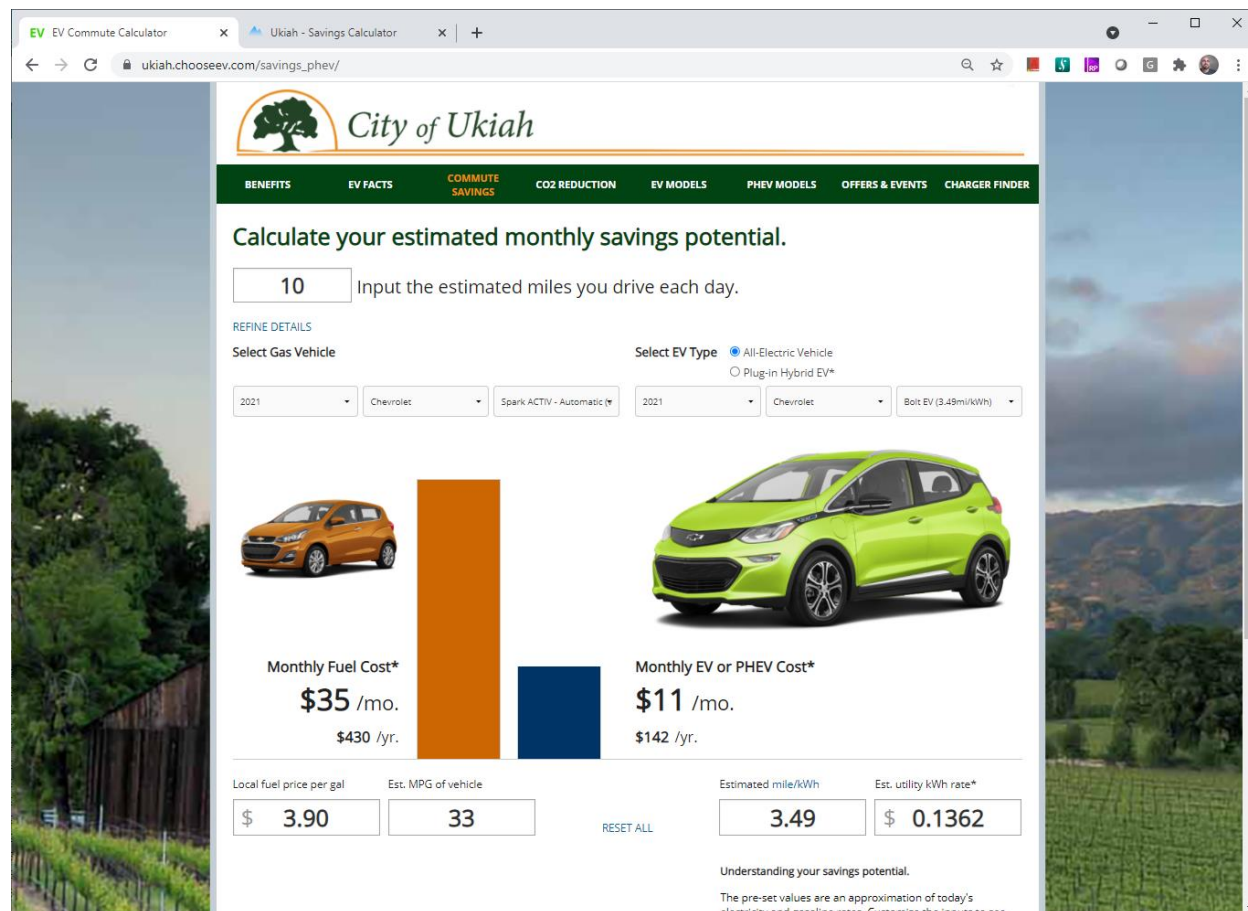
COORDINATED WITH: David Rapport, City Attorney

Approved:


Sage Sangiacomo, City Manager

CITY OF UKIAH

ChooseEV Toolkit: Scope of Work & SaaS License



PROPOSAL PREPARED BY:

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SUBMITTED TO:

CITY OF UKIAH
September 14, 2021

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Introduction

We've produced this proposed Scope of Work and Budget at CITY OF UKIAH request. We've made every effort to respond with concise, defined deliverables and budgets to ensure all party's goals and expectations are met.

EV Digital Toolkit Components

*The following EV Digital Tool Kit Components are available in the ChooseEV Toolkit. Once you have selected the tools you would like to purchase, we will develop a custom budget using the pricing table included in the **EV Toolkit Budget Summary** section of this document. Tools are licensed annually with a renewal date that coincides with the Effective Date of the attached SAAS Agreement.*

Available Tools

- EV Benefits Landing Page (Can be swapped at any time)
- EV Frequently Asked Questions
- EV Promotions and Events Directory
- Gasoline/Electric Savings Calculator
- EV Public Charger Finder (DOE Powered)
- Carbon Reduction Calculator
- EV Model Review Tool
- EV Survey
- Directory of local EV charger installers
- EV Dealer Locator
- Level 2 EV charger retailer finder

Page/tool samples and details are provided in **Exhibit A: EV Digital Toolkit Details**

EV Digital Toolkit Scope of Work

EV Digital Toolkit Configuration & Integration Overview

EV Toolkit Configuration

The EV toolkit requires a variety of fairly simple configuration tasks and can typically be launched approximately 1-3 weeks after contract execution. The toolkit is modular and various components can be launched in increments and additional components can be added in the future. General process:

1. Review configuration and integration options
2. Select integration option and determine resource requirements
3. Design integration
4. Page content configuration and adjustment
5. Testing
6. Integrate links in utility website as needed
7. Launch (and promote!)

Integration Options

There are various routes we can take to get the EV content integrated into utility web presence. We can determine the best route during the configuration and integration phase. Integration should not require any extensive programming work for either party. Integration can be achieved through various routes (one or more can be utilized simultaneously) – examples:

- Individual pages utilizing our system page template
- Mini site
- Embedded content (iframe)

Fee structure

- Up front configuration and year one licensing cost is billed upon contract execution
- Annual licensing fee for use is billed at the beginning of each 12 month cycle

Custom Content Editing Labor Limits

The ChooseEV Toolkit is designed to be a “lightly managed service,” meaning, the annual Fees include limited update labor support from the ChooseEV team. Our objective is to provide Customers with limited support on an as-needed basis. We generally do not track support hours, but in order to set expectations appropriately, we will commit to a guarantee .5 hours per month for Customer requested updates. If requests exceed .5 hours per month, Company has the right to bill customer at an agreed upon rate of \$120/hour. No billing or fee accumulation will occur without prior approval from Customer. We typically do not exceed this amount of time with any of our hundreds of utility customers and are happy to connect you with any existing customer to discuss our services and level of customer service.

Additionally, the ChooseEV system includes a custom content management system (CMS) that Customers can use to make general updates to text, kWh rates, incentives etc.

Incentive Management Overview

The ChooseEV Toolkit includes a directory of available incentives. This list is regularly managed by ChooseEV staff, and at minimum, is reviewed quarterly. We do not guarantee the accuracy or completeness of this incentive information. We manually aggregate this information and are available upon request to add new information and can edit existing information. Additionally, incentives can be managed directly by Customers through the ChooseEV CMS. This includes creating custom incentives and turning off/on incentives included in the system.

Additional Content Expenses

The ChooseEV system includes a set of base content that can be customized in various ways. Font, formatting and color adjustments are included in the annual Fees, however Customers may need to pay for any additional assets they would like to utilize in their customization of the experience. This includes custom imagery, like page background images and or custom iconography or illustrations.

EV Toolkit Budget Summary – Per-Unit Pricing

This pricing is based on the utility serving between 5,000 and 25,000 accounts.

Digital EV Toolkit Budget				
		Qty	Rate	5 Tools
Residential Toolkit				
• EV Benefits Landing Page	Annual	1		<i>no charge</i>
• EV Frequently Asked Questions	Annual	1		<i>no charge</i>
• Public Charger Finder (DOE version)	Annual	1		<i>no charge</i>
• EV Promotions and Events Directory	Annual	1		\$ 900
• Gasoline/Electric Savings Calculator	Annual	1		\$ 900
• EV Model Review Tool	Annual	1		\$ 900
• Level 2 Charger Review Tool	Annual	1		\$ 900
• Carbon Reduction Calculator	Annual	1		\$ 900
ANNUAL SUBTOTAL				\$ 4,500
			Months	
Year 1 Price	10/15/2021	12		\$ 4,500
Year 2 Price	10/14/2022	12		\$ 4,500
Year 3 Price	10/14/2023	12		\$ 4,500

Pricing Overview

ChooseEV tries to deliver an equitable and transparent pricing model to every utility. Our objective is to deliver extreme value in every product, service and interaction with our utility customers. The following tables outline our pricing model based on utility size and tool use.

Tool counts below do not include the free pages that come with the system (Benefits, FAQ & Charger Map)

PACKAGE PRICES

Coop Meters	1 tool	2 tools	3 tools	4 tools	5 tools	6 tools	7 tools	8 tools	9 tools
0-1k	\$ 500	\$ 600	\$ 750	\$ 800	\$ 1,000	\$ 1,200	\$ 1,400	\$ 1,600	\$ 1,800
1-5k	\$ 1,000	\$ 1,400	\$ 1,650	\$ 1,800	\$ 2,250	\$ 2,700	\$ 3,150	\$ 3,600	\$ 4,050
5k-25k	\$ 1,400	\$ 2,400	\$ 3,000	\$ 3,600	\$ 4,500	\$ 5,400	\$ 6,300	\$ 7,200	\$ 8,100
25-50k	\$ 2,000	\$ 3,200	\$ 4,200	\$ 5,200	\$ 6,500	\$ 7,800	\$ 9,100	\$ 10,400	\$ 11,700
50-100k	\$ 2,200	\$ 4,000	\$ 5,700	\$ 7,200	\$ 9,000	\$ 10,800	\$ 12,600	\$ 14,400	\$ 16,200
100k-300k	\$ 2,800	\$ 5,200	\$ 7,500	\$ 9,600	\$ 12,000	\$ 14,400	\$ 16,800	\$ 19,200	\$ 21,600
300k-1M	\$ 4,200	\$ 7,600	\$ 10,200	\$ 12,800	\$ 16,000	\$ 19,200	\$ 22,400	\$ 25,600	\$ 28,800
1M-5M	\$ 9,000	\$ 16,000	\$ 18,000	\$ 22,000	\$ 27,500	\$ 33,000	\$ 38,500	\$ 44,000	\$ 49,500
5M-10M	\$ 11,000	\$ 18,000	\$ 22,500	\$ 26,000	\$ 32,500	\$ 39,000	\$ 45,500	\$ 52,000	\$ 58,500

PER TOOL PRICING: Per-tool price is based on utility meter count and is reduced as more tools are purchased

Meters	0-1k	1-5k	5-25k	25-50k	50-100k	100-300k	300-1M	1M-5M	5M-10M
1 tool	\$ 500	\$ 1,000	\$ 1,400	\$ 2,000	\$ 2,200	\$ 2,800	\$ 4,200	\$ 9,000	\$ 11,000
2 tools	\$ 300	\$ 700	\$ 1,200	\$ 1,600	\$ 2,000	\$ 2,600	\$ 3,800	\$ 8,000	\$ 9,000
3 tools	\$ 250	\$ 550	\$ 1,000	\$ 1,400	\$ 1,900	\$ 2,500	\$ 3,400	\$ 6,000	\$ 7,500
4+ tools	\$ 200	\$ 450	\$ 900	\$ 1,300	\$ 1,800	\$ 2,400	\$ 3,200	\$ 5,500	\$ 6,500

A special discount has been applied for NCPA members, see BUDGET SUMMARY for details.

TERMS AND CONDITIONS

DEFINITIONS

Company. Yenter Group Corporation, owner and manager of the ChooseEV software platform.

Customer. **CITY OF UKIAH**

Services. Company is providing Customer an annual license to use a select set of tools from the ChooseEV® platform, a customizable, hosted, managed, software as a service (“SaaS”), platform to use to deliver information through the internet. This Agreement for Services is a license to the Customer defined in this Agreement. Customer may not use the tools and Services to promote offers or deliver information on behalf of other utilities without written permission from the Company. Services may not be sub-licensed without express written permission from the Company. Use of Services by additional utilities or other sub-licensees will require additional license fees for Services.

Third Party. Any Individual or entity not party to this Agreement, as defined in this Definitions Section.

ChooseEV. The ChooseEV platform is a software platform, owned and managed by Yenter Group Corporation. The platform is licensed to entities and integrated into websites to facilitate communications about electric vehicles. ChooseEV is a registered trademark of the Yenter Group Corporation.

SAAS SERVICES AND SUPPORT

Subject to the terms of this Agreement, Company will use commercially reasonable efforts to provide Customer the Services in accordance with the Scope of Work description included in this Agreement.

Subject to the terms hereof, Company will provide Customer with reasonable technical support services required to maintain system uptime with minimal service interruptions.

IMAGE USAGE LIMITS

The ChooseEV Savings Calculator includes images that are licensed from third parties. These images are licensed based on their views by unique website visitors on a monthly basis. Company reserves the right to limit views of images on the Savings Calculator to 2,000 unique views per calendar month. Upon reaching 2,000 unique views in a calendar month, as tracked by Google Analytics, the images can optionally be removed from the experience, leaving a seamless, elegant, alternative experience for website viewers. Additional Image Views can be purchased at the rates in the following table:

Unique Visitor Image Views Per Month	Additional Image View Fees
0 to 2,000	Included
2,000 to 20,000	\$500
20,000 to 30,000	\$650
30,000 to 40,000	\$800
40,000 to 100,000	\$1,200
Additional 10,000 views above 100,000	\$120 Per 10,000

INTELLECTUAL PROPERTY OWNERSHIP

- a. Ownership of Work. Customer is engaging in an annual license to use the Services resulting from this Agreement. Company is providing an annual license for Customer to use the Company-owned ChooseEV proprietary software platform. Customer retains ownership of all Customer Intellectual Property as defined in Section (b) below.
- b. Ownership of Customer Intellectual Property. As between Company and Customer, any Customer IP provided to Company by Customer shall at all times remain the property of Customer. Company shall have no rights in Customer IP, except for the limited right to use Customer IP in connection with the Services during the term of this Agreement as set forth in the subsection titled License to Customer IP. As between Customer and Company, all of the following, excluding any Company IP, shall be deemed to be the property of Customer: (i) Data provided by Customer; (ii) all data and information derived or derivable from the Services.
- c. License to Customer IP. Customer grants to Company a non-exclusive, non-transferable, limited license to use such Customer IP as Customer may provide to Company from time to time, and to make derivative works based upon Customer IP, all solely during the term of this Agreement and solely for the benefit of Customer. Company shall not use Customer IP for any purpose other than that of fulfilling Company's obligations under this Agreement. Company shall at all times treat Customer IP as Confidential Information.
- d. Ownership of Company Intellectual Property. Customer acknowledges that, as between Company and Customer, any Company IP is the sole and exclusive property of Company. In the event any Company IP is incorporated into the Services, then Company hereby grants to Customer a non-exclusive, worldwide license to use, reproduce, publicly perform, publicly display, and digitally perform such Company IP, as necessary to use, maintain, and further modify the Services, in any media now known or hereafter discovered.
- e. Third Party IP. Services include the use of intellectual properties owned by Third Parties. This includes, but is not limited to, the vehicle images and vehicle brands used in the Services. Customer may not use these Third Party owned images or logos outside of the specific use provided in the Services without express written permission from the intellectual property owners.
- f. Residual Rights. Nothing in this Agreement will prevent Company or its employees from using any general skills and knowledge gained while providing Work pursuant to this Agreement.

INDEMNIFICATION

Company will indemnify Customer against Intellectual property-related third-party claims or liabilities associated with the compliant use of the Services defined in this Agreement. Company will not be liable for any non-compliant Customer uses of Third Party IP. Customer will inform Company of any claim or correspondence from third-parties regarding accusations of infringement prior to incurring and expenses associated with such a claim.

The indemnity provisions of this Indemnification Section will not apply to the extent that Services were modified by Customer or were combined by Customer with items not furnished pursuant to this Agreement and the Third Party claim or proceeding is brought against Customer solely by reason of that modification or combination.

LIMITATION OF LIABILITY

Notwithstanding anything to the contrary, except for bodily injury of a person, company and its Companies (including but not limited to all equipment and technology Companies), officers, affiliates, representatives, contractors and employees shall not be responsible or liable with respect to any subject matter of this agreement or terms and conditions related thereto under any contract, negligence, strict liability or other theory: (a) for error or interruption of use or for loss or inaccuracy or corruption of data or cost of procurement of substitute goods, services or technology or loss of business; (b) for any indirect, exemplary, incidental, special or consequential damages; (c) for any matter beyond company's reasonable control; or (d) for any amounts that, together with amounts associated with all other claims, exceed the fees paid by customer to company for the services under this agreement in the 12 months prior to the act that gave rise to the liability, in each case, whether or not Company has been advised of the possibility of such damages.

USE RESTRICTIONS

Customer will not, directly or indirectly: reverse engineer, decompile, disassemble or otherwise attempt to discover the source code, object code or underlying structure, ideas, know-how or algorithms relevant to the Services, documentation or data related to the Services; modify, translate, or create derivative works based on the Services or any Software (except to the extent expressly permitted by Company or authorized within the Services).

TERM AND TERMINATION

Term. Subject to earlier Termination as provided below, the term of this Agreement is Effective Date of October 15, 2021 and a term of three (3) years, ending October 14, 2024.

Renewal Date. This Agreement is scheduled to renew for two (2) Terms as defined in the following Renewal Date Schedule unless Customer elects to exercise Termination as provided below.

Initial Term:

Year 1: October 15, 2021 – October 14, 2022

Renewal Date Schedule:

Year 2: October 15, 2022 – October 14, 2023

Year 3: October 15, 2023 – October 14, 2024

Termination. In addition to any other remedies it may have, either party may also terminate this Agreement upon thirty (30) days' notice (or without notice in the case of nonpayment), if the other party materially breaches any of the terms or conditions of this Agreement. No refunded pro-rated payments will be provided to Customer in the event of early Termination unless Termination is initiated by the Company.

All sections of this Agreement which by their nature should survive termination will survive Termination, including, without limitation, accrued rights to payment, confidentiality obligations, warranty disclaimers, and limitations of liability.

WARRANTY AND DISCLAIMER

Company shall use reasonable efforts consistent with prevailing industry standards to maintain the Services in a manner which minimizes errors and interruptions in the Services and shall perform the Services in a professional manner. Services may be temporarily unavailable for scheduled maintenance or for unscheduled emergency maintenance, either by Company or by third-party providers, or because of other causes beyond Company's reasonable control. Company does not warrant that the Services will be uninterrupted or error free; nor does it make any warranty as to the results that may be obtained from use of the Services. Except as expressly set forth in this section, the Services and implementation services are provided "as is" and company disclaims all warranties, express or implied, including, but not limited to, implied warranties of merchantability and fitness for a particular purpose and non-infringement.

INSURANCE

Coverage. Company will maintain the following policies of insurance during the term of this Agreement:

- a. Commercial General Liability ("CGL") insurance with a total limit of at least one million dollars (\$1,000,000) per occurrence (occurrence form policy) for bodily injury, property damage and personal injury. CGL insurance required by this Agreement shall include, but not be limited to, specific coverage for contractual liability encompassing the Indemnity Section of this Agreement; premises/operations liability; and products/completed operations liability. In addition, CGL insurance required by this Agreement shall contain no exclusions for explosion, collapse or underground hazards.
- b. Professional Liability Insurance with a combined single limit of liability of not less than \$1,000,000 per claim.

PAYMENT OF FEES

NCPA will be billed for the Services annually in accordance with the billing process is specified in the **MULTI-TASK SERVICES AGREEMENT BETWEEN THE NORTHERN CALIFORNIA POWER AGENCY AND D+R INTERNATIONAL LTD**, section 2.1 and D+R will make payment to Company within thirty (30) days of receiving payment for NCPA.

ASSIGNMENT AND TRASFERABILITY

- a. Company. Unless Customer grants prior written consent, Company shall not assign any rights or delegate any duties or obligations pursuant to this Agreement or transfer or otherwise dispose of this Agreement or any part of it or its rights, title, and interest in it, nor assign any monies due or to become due under it. Company may (by contract, operation of law or otherwise) assign this Agreement in full to a third-party entity that obtains a controlling interest in Company (e.g., by a purchase, including a transfer of securities or otherwise). Customer reserves the right to Terminate this Agreement in the event a conflict of interest is created by this assignment.
- b. Customer. This Agreement is not assignable, transferable or sublicensable by Customer except with Company's prior written consent.

MISCELLANEOUS

If any provision of this Agreement is found to be unenforceable or invalid, that provision will be limited or eliminated to the minimum extent necessary so that this Agreement will otherwise remain in full force and effect and enforceable. This Agreement is the complete and exclusive statement of the mutual understanding of the parties and supersedes and cancels all previous written and oral agreements, communications and other understandings relating to the subject matter of this Agreement, and that all waivers and modifications must be in a writing signed by both parties, except as otherwise provided herein.

No agency, partnership, joint venture, or employment is created as a result of this Agreement and Customer does not have any authority of any kind to bind Company in any respect whatsoever. This Agreement shall be governed by the laws of the State of Washington without regard to its conflict of laws provisions

PUBLIC PROMOTION

Customer hereby gives Company the right to publicly promote information about this Scope of Work and the associated services through all traditional media formats. This includes, but is not limited to public disclosure of information about Customer's use of Company Software and Services through a press release and a listing of Customer (including logo usage) on Company website.

SERVICES AGREEMENT

This Services Agreement ("Agreement") is entered into on this 15th day October 2021 (the "Effective Date") between **Yenter Group Corporation**, a Washington State Corporation ("Company"), and **CITY OF UKIAH** ("Customer"). This Agreement includes and incorporates the above Scope of Work description, as well as the attached Terms and Conditions and contains, among other things, warranty disclaimers, liability limitations and use limitations. There shall be no force or effect to any different terms of any related purchase order or similar form even if signed by the parties after the date hereof.

Yenter Group Corporation

By: 
Name: Ben Yenter
Title: CEO/President

CITY OF UKIAH

By: _____
Name: _____
Title: _____

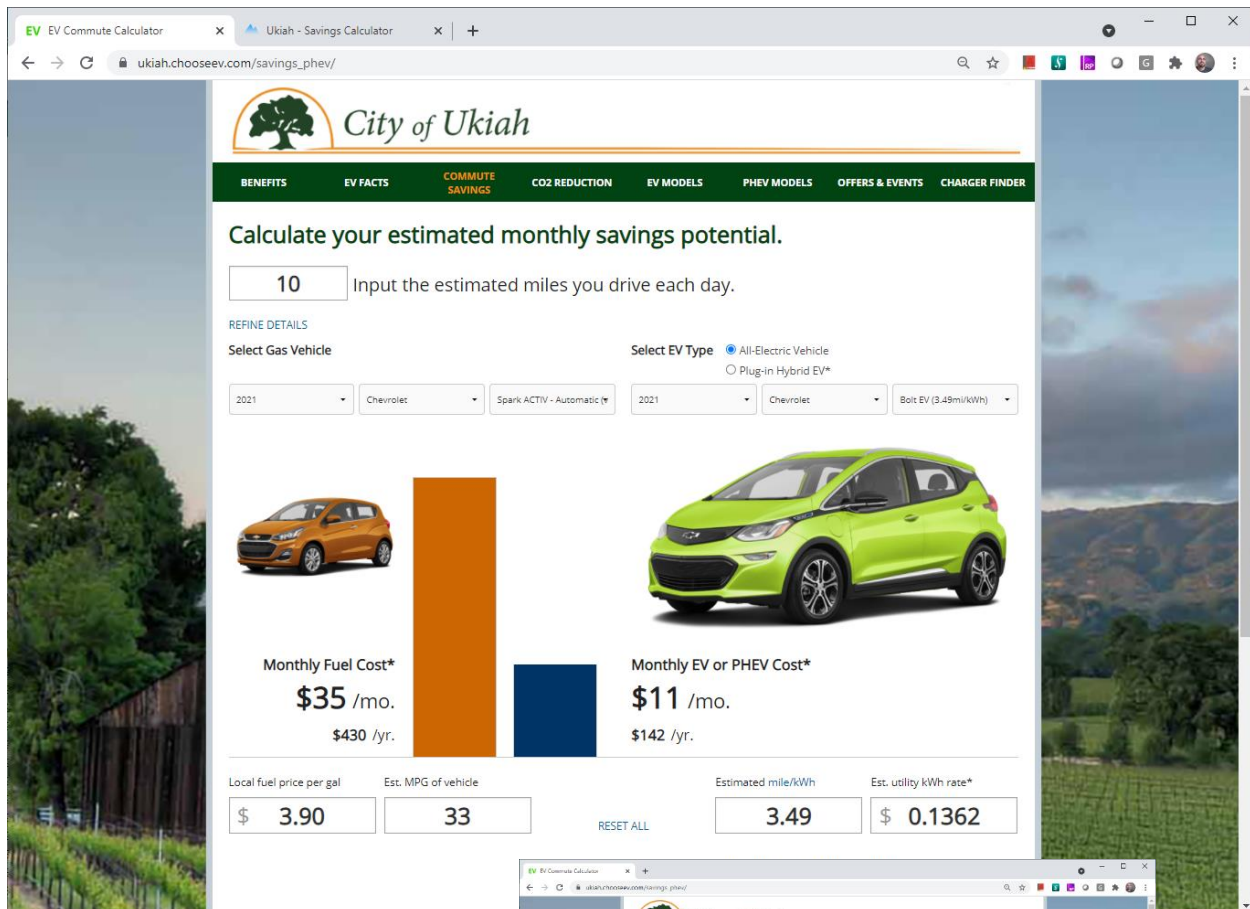
EXHIBIT A: TOOLKIT SCREENSHOTS

Savings Calculator (Commute Calculator)

Calculate the savings you may realize by switching from fossil fuels to EV based on the miles you drive. Multiple kWh rates can be added to demonstrate the savings under different rate schedules. We continually update vehicle data to include information about available vehicles (updated weekly).

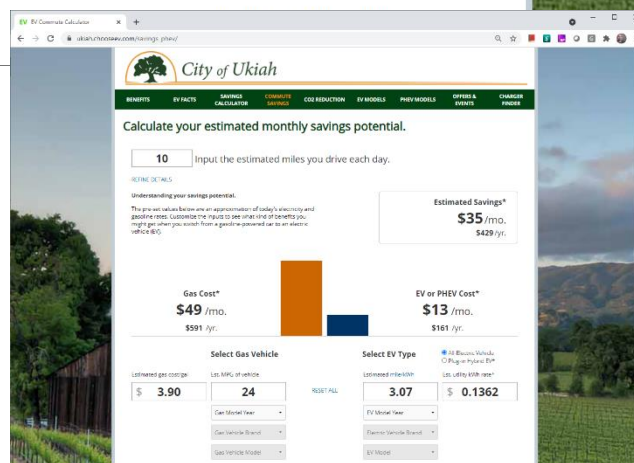
Administrative Implementation

Gasoline cost and kWh rates can be edited/updated through an easy-to-use administrative interface.



This calculator can be combined with other tools (Carbon Calculator, Model Reviewer, charger Finder)

Alternative version without Vehicle images:

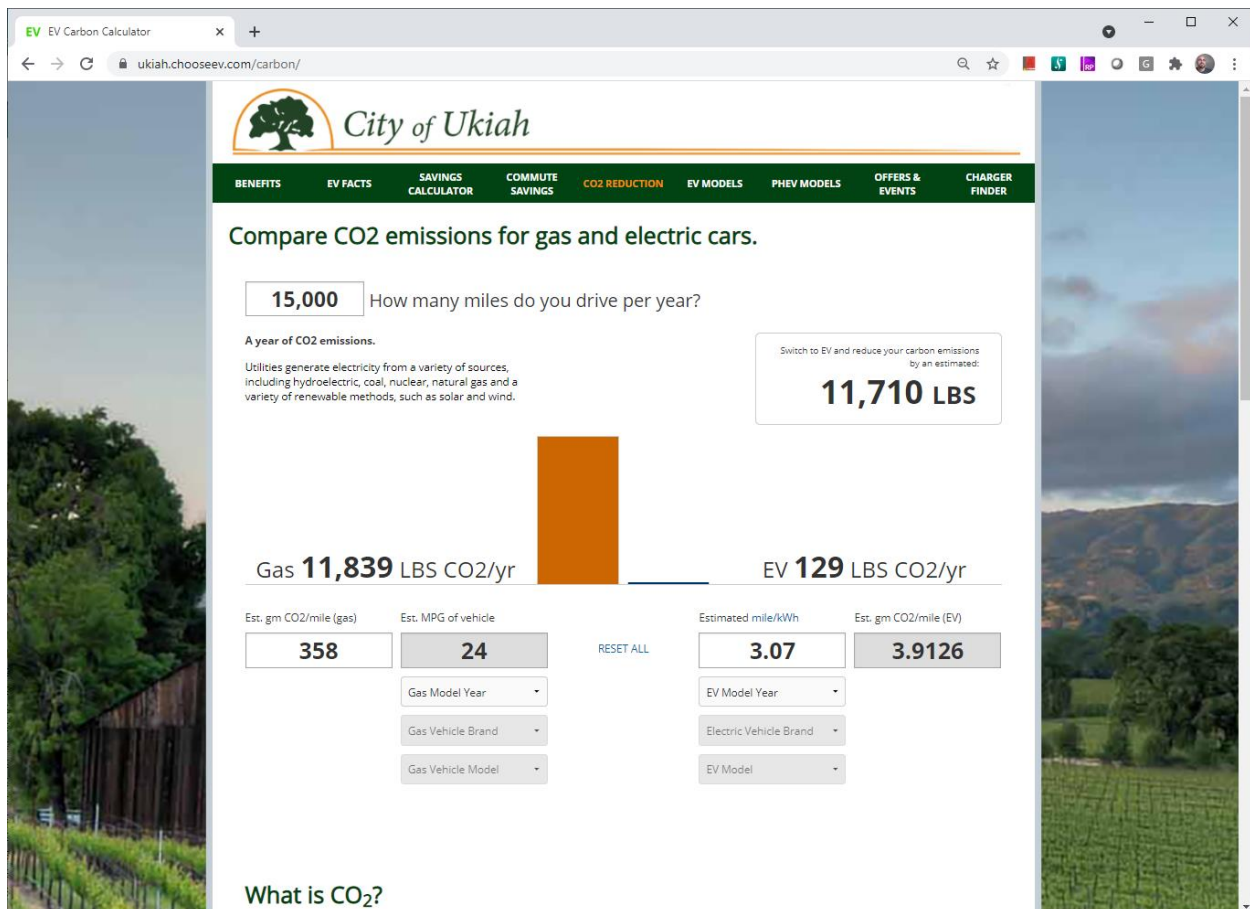


Carbon Comparison Tool

Calculate the difference in the carbon emissions between gas and EV in your utility service territory based on the number of miles you drive annually. Calculations are based on utility's CO₂/MWh and individual car make/model fuel consumption rates. Utility CO₂ rating required – editable by utility.

Preliminary variables identified for calculations

- Utility MT / CO₂e per MWh (adjustable by utility)
- Fuel consumption by model (DOE/EPA data)



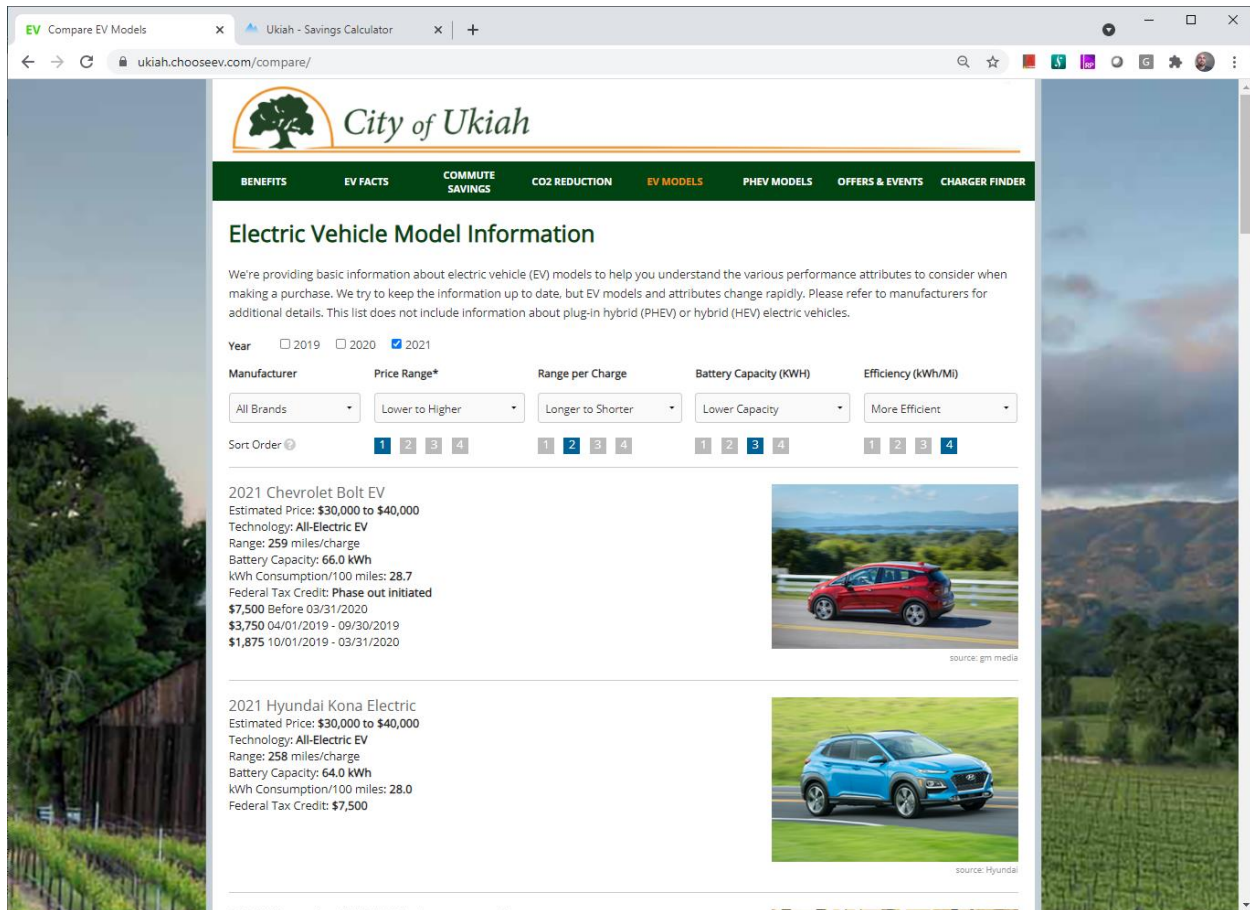
The screenshot shows the 'EV Carbon Calculator' web application for the City of Ukiah. The page title is 'Compare CO₂ emissions for gas and electric cars.' The user has entered '15,000' miles per year. The calculator shows that switching to EV reduces carbon emissions by an estimated 11,710 LBS per year. A bar chart compares Gas emissions at 11,839 LBS CO₂/yr and EV emissions at 129 LBS CO₂/yr. Input fields for gas (358 gm CO₂/mile, 24 MPG) and EV (3.07 mile/kWh, 3.9126 gm CO₂/mile) are visible, along with dropdown menus for vehicle models. A 'What is CO₂?' link is at the bottom.

Category	Value	Unit
Annual Miles Driven	15,000	miles/year
Estimated Annual CO ₂ Reduction	11,710	LBS
Gas Emissions	11,839	LBS CO ₂ /yr
EV Emissions	129	LBS CO ₂ /yr
Gas Est. gm CO ₂ /mile	358	gm CO ₂ /mile
Gas Est. MPG	24	MPG
EV Estimated mile/kWh	3.07	mile/kWh
EV Est. gm CO ₂ /mile	3.9126	gm CO ₂ /mile

EV Model Review Tool (includes EV and PHEV)

The EV Review Tool includes a list of EVs that can be sorted and filtered by users seeking general performance information about EV. review tool is powered by EV model information acquired through the US Department of Energy. Images are aggregated directly from auto manufacturers and updated regularly with no participation requirements for the utility IT.

Sample Interface

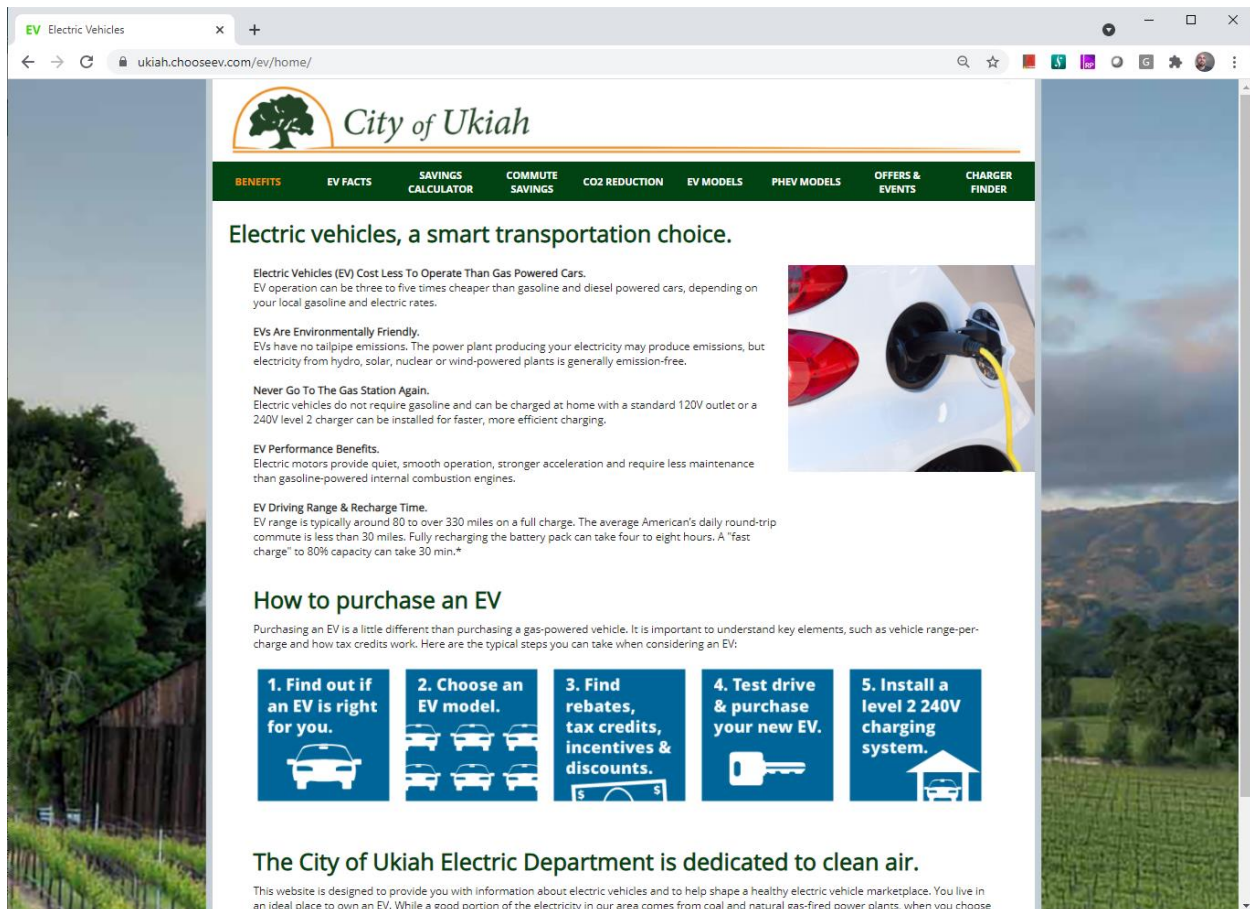


The screenshot shows the 'City of Ukiah' website's 'Electric Vehicle Model Information' page. The page features a navigation bar with links to BENEFITS, EV FACTS, COMMUTE SAVINGS, CO2 REDUCTION, EV MODELS, PHEV MODELS, OFFERS & EVENTS, and CHARGER FINDER. The main content area is titled 'Electric Vehicle Model Information' and includes a disclaimer about the information's accuracy. Below the disclaimer, there are filters for Year (2019, 2020, 2021), Manufacturer (All Brands), Price Range* (Lower to Higher), Range per Charge (Longer to Shorter), Battery Capacity (KWH) (Lower Capacity), and Efficiency (kWh/Mi) (More Efficient). The results are sorted by Year (2021) and displayed in a table format. The first two entries are the 2021 Chevrolet Bolt EV and the 2021 Hyundai Kona Electric, both with estimated prices ranging from \$30,000 to \$40,000. The Chevrolet Bolt EV has a range of 259 miles/charge, a battery capacity of 66.0 kWh, and a kWh consumption of 28.7. The Hyundai Kona Electric has a range of 258 miles/charge, a battery capacity of 64.0 kWh, and a kWh consumption of 28.0. Both vehicles are eligible for a federal tax credit of \$7,500.

Year	Manufacturer	Price Range*	Range per Charge	Battery Capacity (KWH)	Efficiency (kWh/Mi)
2021	Chevrolet	\$30,000 to \$40,000	259 miles/charge	66.0 kWh	28.7
2021	Hyundai	\$30,000 to \$40,000	258 miles/charge	64.0 kWh	28.0

Front Page – aka “EV benefits” or “EV Overview” Page (no charge)

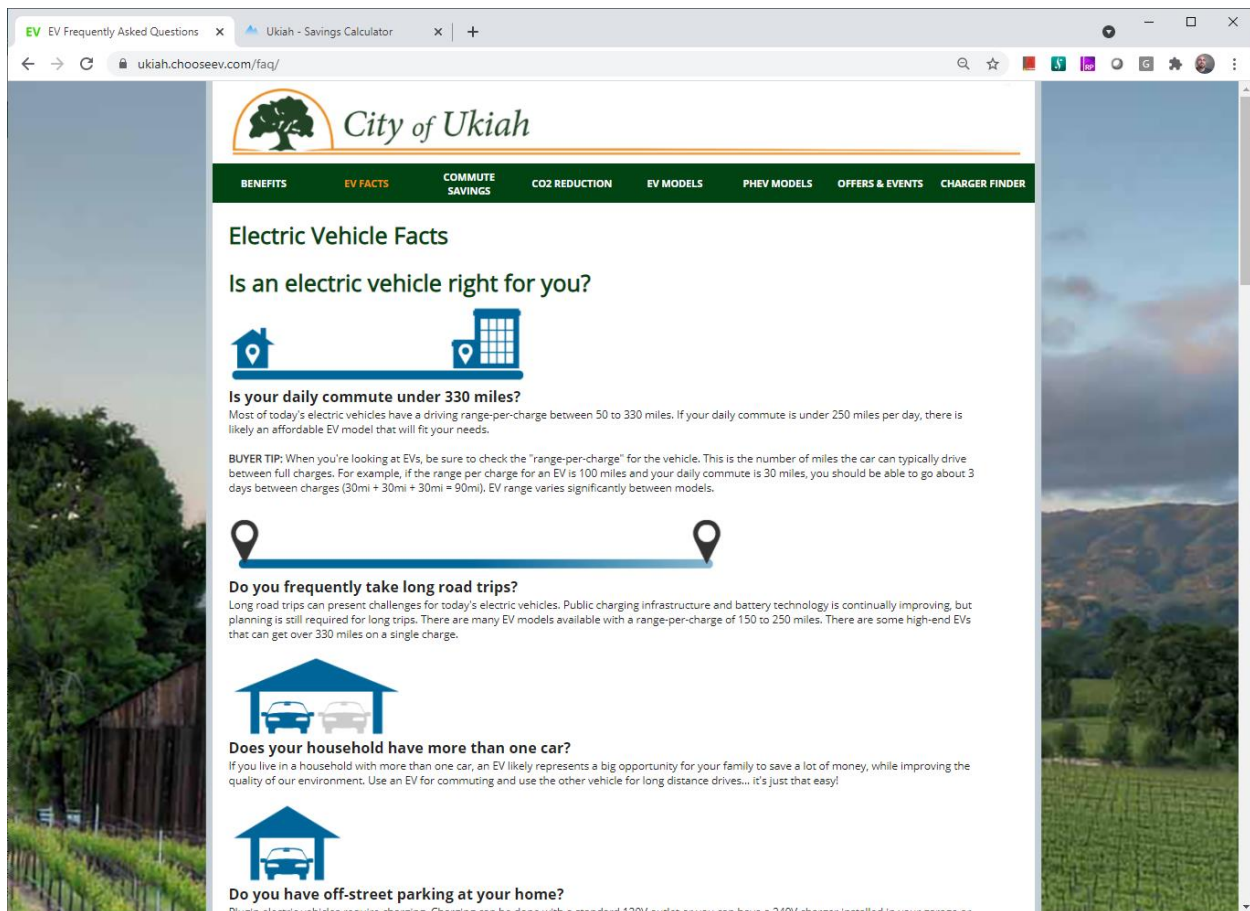
The optional EV Home Landing Web page is designed to inform customers about the key benefits of owning an electric vehicle. This page is typically utilized by utilities that are using the “standalone mini-site” version of the EV Toolkit. Text and image can be edited as desired. The frontpage content can be integrated directly into the website or the page can live in an external mini-site that can be managed by the EV team (internal or external) through an easy-to-use administrative interface.



Frequently Asked Questions (FAQ) – (no charge)

The FAQ section is designed to provide customers with rich information about all key issues and components associated with EV ownership. All text is editable and may include additional diagrams and imagery. The core objective of this section is to inform customers about key aspects of EV technology and ownership:

- EV car types (BEV/PBEV/HEV etc.)
- General EV range information
- Emissions Information
- Operation cost information
- Battery information
- Charging options and information



The screenshot shows a web browser window displaying the City of Ukiah's EV Frequently Asked Questions page. The browser's address bar shows the URL ukiah.chooseev.com/faq/. The website has a green header with the City of Ukiah logo and a navigation menu with links: BENEFITS, EV FACTS, COMMUTE SAVINGS, CO2 REDUCTION, EV MODELS, PHEV MODELS, OFFERS & EVENTS, and CHARGER FINDER. The main content area is titled "Electric Vehicle Facts" and "Is an electric vehicle right for you?". It features four sections with icons and text:

- Is your daily commute under 330 miles?**: Most of today's electric vehicles have a driving range-per-charge between 50 to 330 miles. If your daily commute is under 250 miles per day, there is likely an affordable EV model that will fit your needs.

BUYER TIP: When you're looking at EVs, be sure to check the "range-per-charge" for the vehicle. This is the number of miles the car can typically drive between full charges. For example, if the range per charge for an EV is 100 miles and your daily commute is 30 miles, you should be able to go about 3 days between charges (30mi + 30mi + 30mi = 90mi). EV range varies significantly between models.
- Do you frequently take long road trips?**: Long road trips can present challenges for today's electric vehicles. Public charging infrastructure and battery technology is continually improving, but planning is still required for long trips. There are many EV models available with a range-per-charge of 150 to 250 miles. There are some high-end EVs that can get over 330 miles on a single charge.
- Does your household have more than one car?**: If you live in a household with more than one car, an EV likely represents a big opportunity for your family to save a lot of money, while improving the quality of our environment. Use an EV for commuting and use the other vehicle for long distance drives... it's just that easy!
- Do you have off-street parking at your home?**: Plug-in electric vehicles require charging. Charging can be done with a standard 120V outlet or you can have a 240V charger installed in your garage or driveway.

Promotions and Incentives Directory

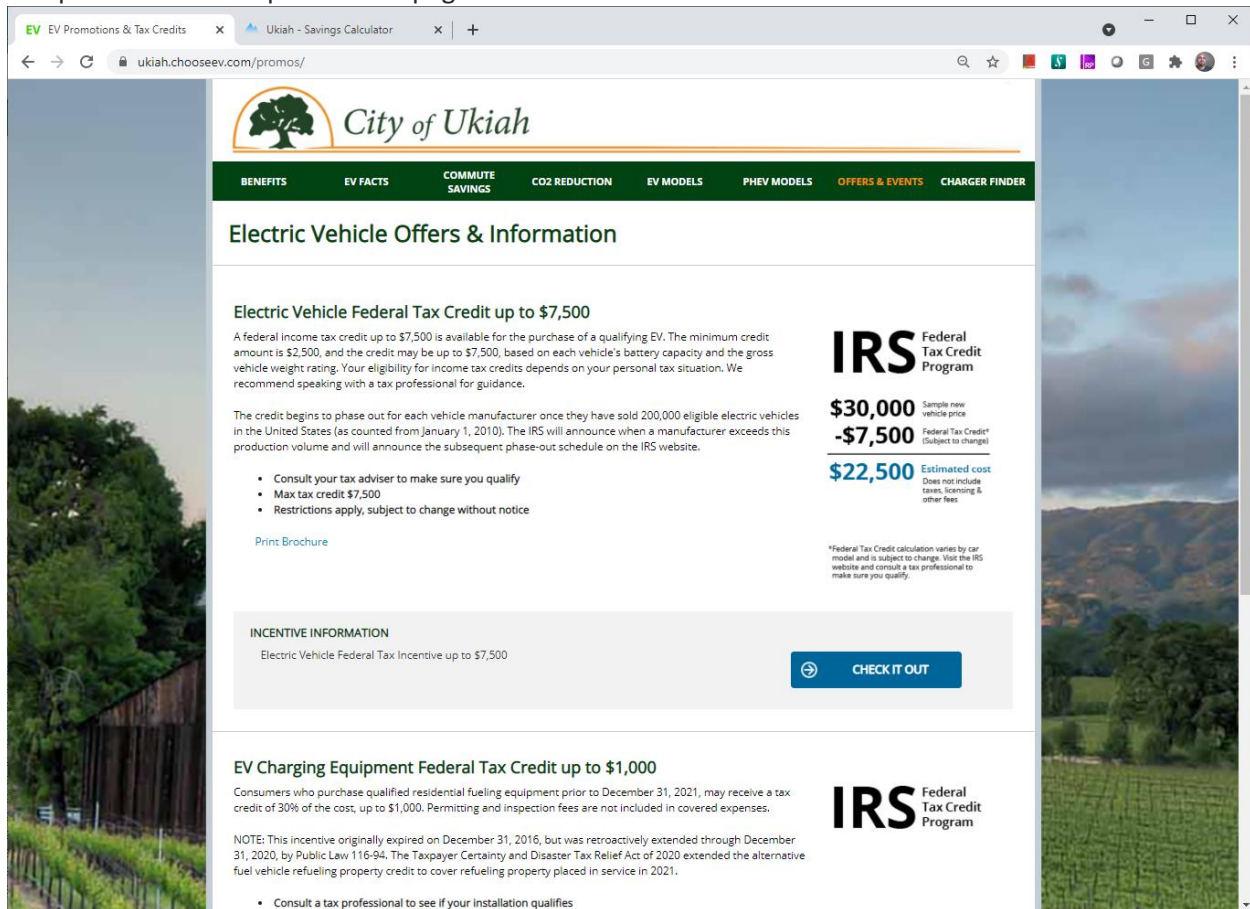
The EV Promotions and Incentives Directory allows you to create and manage custom EV offers and promotions through an easy-to-use administrative interface. All promotions are automatically converted into printable one-pager descriptions on custom utility letterhead. This reduces ongoing design costs and shortens time-to-market significantly.

- Manage Ride-and-Drive Events in Real-time
- Manage Rebate/Incentive Offers in Real-time
- Manage Information about Federal and Local Tax Credits and offers

Administrative Implementation

Utilities can manage most aspects of this component. See Scope of Work for additional details.

Sample EV offers and promotions page



The screenshot shows a web browser displaying the "City of Ukiah" website. The page is titled "Electric Vehicle Offers & Information" and features a navigation menu with links: BENEFITS, EV FACTS, COMMUTE SAVINGS, CO2 REDUCTION, EV MODELS, PHEV MODELS, OFFERS & EVENTS, and CHARGER FINDER. The main content area highlights the "Electric Vehicle Federal Tax Credit up to \$7,500". It includes a detailed explanation of the credit, a list of bullet points (Consult your tax adviser to make sure you qualify, Max tax credit \$7,500, Restrictions apply, subject to change without notice), and a "Print Brochure" link. To the right, there is a graphic showing the calculation: Sample new vehicle price of \$30,000 minus a Federal Tax Credit of \$7,500, resulting in an estimated cost of \$22,500. Below this, there is a "CHECK IT OUT" button. The page also includes a section for "INCENTIVE INFORMATION" and another for "EV Charging Equipment Federal Tax Credit up to \$1,000".

EV Charger Locator – (no charge)

Help your customers understand where they can find EV charging stations with a simple charging station locator tool that utilizes regularly refreshed data from the DOE. Other charger databases can be utilized if preferred. Note, we have an ongoing relationship with NREL and have been connecting them with our utility customers to ensure the chargers in their service territories are included in the DOE charger finder.

DOE EVSE charger embedded in our system

The screenshot displays the 'EV Charger Finder' web application. The browser address bar shows 'conchovalley.chooseev.com/chargers/'. A navigation menu at the top includes links for SAVINGS CALCULATOR, CO2 REDUCTION, VEHICLE MODELS, HOME CHARGERS, CHARGER FINDER (selected), and OFFERS & EVENTS. A location input field contains '76905' with a 'Go' button. Below the map, filter buttons for CHARGER LEVEL (Level 2, DC FAST), DC FAST (CCS, CHAdeMO, Tesla), and buttons for Select All and Select None are visible. The results section shows 'Showing 1 - 1 of 1' with a 'PREV' button, a '1' button, and a 'NEXT' button. The first result is for 'Jim Bass Nissan' located at 4052 W Houston Harte Expy, San Angelo, TX, 76901, with phone number 325-949-4621. The details for this station are: ACCESS: Public, NETWORK: Non-Networked, PLUG TYPES: J1772, PRICING: Free, and HOURS: Dealership business hours.

Energy Rate Program Review Tool

This section is optional and can include a variety of tools to help people understand how charging at different times can impact their bill.

EV Time of Use Program Calculator
potomaced.upgrade.guide/ev/ev/tou/

PotomacEdison
A FirstEnergy Company

Is an EV right for you?

View Models & Calculate Savings

Incentives & Programs

Energy Rate Programs

How Our Time Of Use (TOU) Program Works.

This tool is provided to demonstrate how adjusting the time you charge can have a significant impact on your monthly energy bill. The chart is based on a sample home's monthly electricity usage. The amount of energy used is the same in both charts, but the cost/price of the energy changes based on the time it is used.*

Miles

What electric vehicle do you drive?

Home charging equipment

When do you usually charge?

40

2020

32 AMP / 7.7 kW

8 PM

Chenault

Bolt EV (3.40mi/kWh)

Total charge time is: 89 mins (1.49 hours)

NOTE: Although a 7.7 kW charger was selected, this vehicle has a max charge capacity of 7.2 kW. This value is being used in the calculation below.

Sample Bill Calculation Using Time Of Use (TOU) Rate Plan

This chart has been pre-configured to demonstrate a reasonably optimized plan for energy use. You can adjust the time various energy-consuming devices are used based on your schedule.

MON-FRI TOU Rate (Summer)

OFF-PEAK \$0.1032/kWh

ON-PEAK \$0.18/kWh

OFF-PEAK \$0.1032/kWh

4AM — 12PM

12PM — 8PM

8PM — 4AM

7:34PM — 9:03PM

EV Charging \$26.10

\$26.10

SAT-SUN TOU Rate (Summer)

Weekend OFF PEAK RATE \$0.1032/kWh

All Saturday & Sunday

\$11.56

ADJUST USAGE

Sample monthly bill total **\$37.66**

14.00 Kilowatt hours per day

Sample Billing Using Standard Flat Rate Plan

R1 Residential Rate (Summer)

Regular Rate \$0.12/kWh

\$47.04

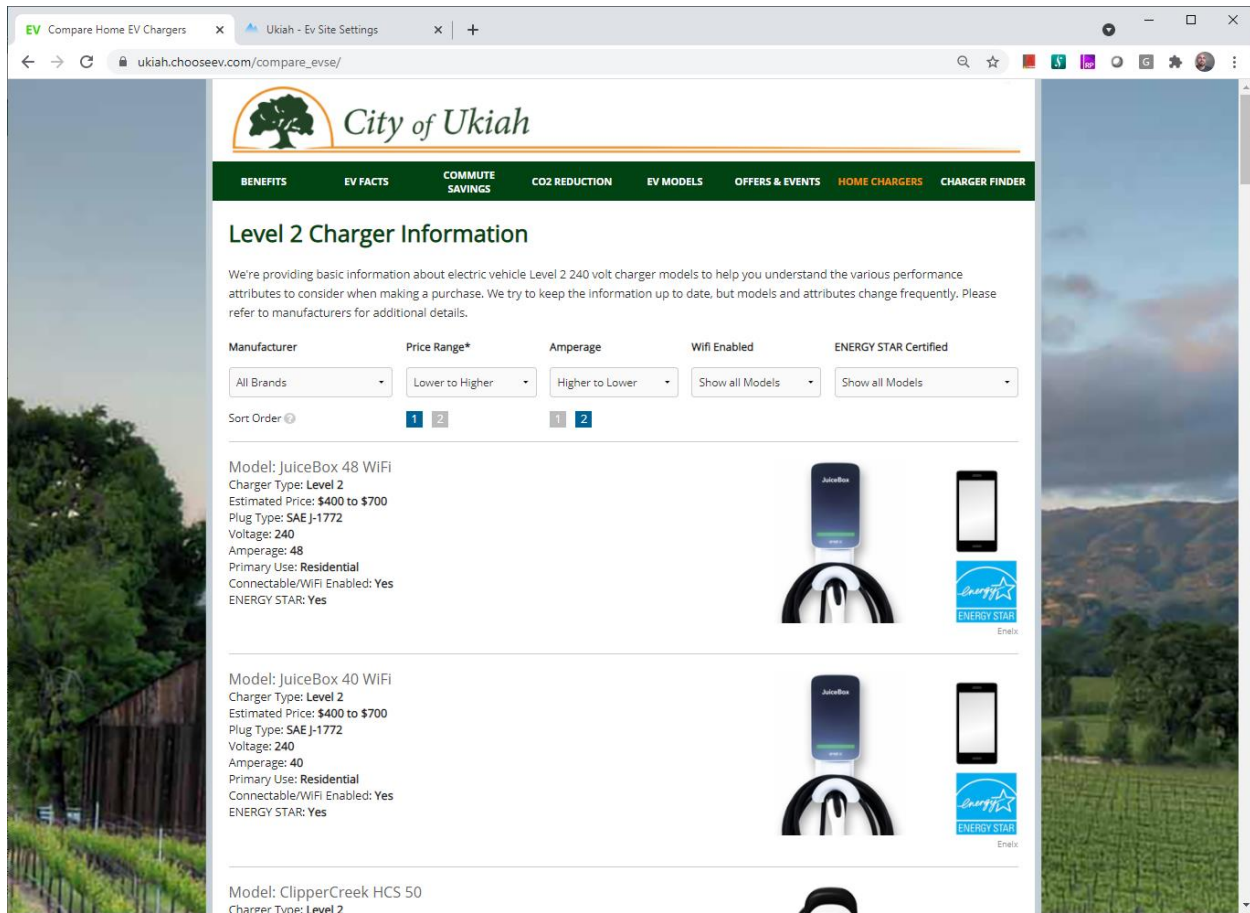
Sample monthly bill total **\$47.04**

14.00 Kilowatt hours per day

*Disclaimer: This tool is intended to help customers understand how a Time Of Use (TOU) rate plan works. The energy consumption values used in these calculations are only estimates and should not be used to make a final decision. Every home and product uses different amounts of energy.

Level 2 Charging Equipment Review Tool

This tool allows viewers to sort and filter charging equipment based on the attributes that are most interesting to them. Upon selecting a charger, a call-to-action button can be added to individual chargers that delivers users to the marketplace to make a purchase or to find an installer.



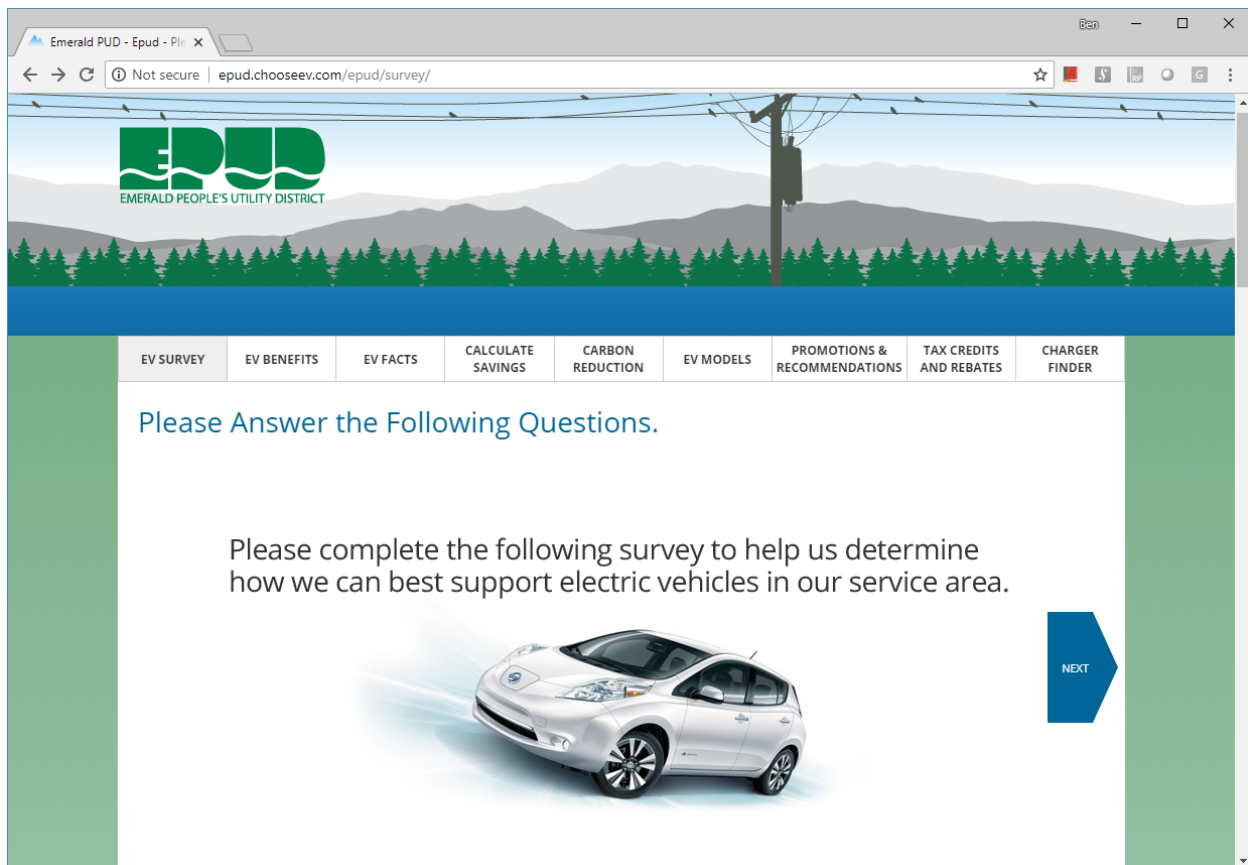
The screenshot shows a web browser window displaying the "City of Ukiah" website. The page is titled "Level 2 Charger Information" and provides details about electric vehicle Level 2 240 volt charger models. The page includes a navigation menu with links to BENEFITS, EV FACTS, COMMUTE SAVINGS, CO2 REDUCTION, EV MODELS, OFFERS & EVENTS, HOME CHARGERS, and CHARGER FINDER. The main content area features a section for "Level 2 Charger Information" with a brief introduction and a list of charger models. The models listed are JuiceBox 48 WiFi, JuiceBox 40 WiFi, and ClipperCreek HCS 50. Each model entry includes details such as Manufacturer, Price Range, Amperage, Wifi Enabled, and ENERGY STAR Certified status. The JuiceBox 48 WiFi and JuiceBox 40 WiFi models are shown with images of the chargers and their associated software interface. The ClipperCreek HCS 50 model is also shown with an image of the charger. The page is designed to help users understand the various performance attributes to consider when making a purchase, and it includes a call-to-action button for each model to direct users to the marketplace or to find an installer.

EV Survey and Research Tools

Our survey system is a powerful customer outreach tool that allows you to build a strong database of customer interests and home/work building attributes, including important indicators such as off-street parking availability and resident commute distances. The survey experience is elegant, fun-to-use and links information directly to your service locations – verified by address and primary phone number or account number.

Administrative Implementation

- Results are downloadable in Excel format.
- Additional administrative and integration services may apply.



The screenshot shows a web browser window with the URL epud.chooseev.com/epud/survey/. The page features the EPUD logo (Emerald People's Utility District) and a navigation menu with links: EV SURVEY, EV BENEFITS, EV FACTS, CALCULATE SAVINGS, CARBON REDUCTION, EV MODELS, PROMOTIONS & RECOMMENDATIONS, TAX CREDITS AND REBATES, and CHARGER FINDER. The main content area says "Please Answer the Following Questions." and "Please complete the following survey to help us determine how we can best support electric vehicles in our service area." Below this text is an image of a silver electric car and a blue "NEXT" button.



The first question is "How far is your work from your home? (one way trip)". It has five radio button options: "Under 10 Miles", "10 To 20 Miles", "20 To 40 Miles", "Over 40 Miles", and "I Don't Commute". The second question is "Do you have a Level 2 (240V) charger in your home?". It has three radio button options: "YES", "NO", and "I'M CONSIDERING INSTALLING ONE.". Below the "NO" option is a small image of a Level 2 charger. A note at the bottom states: "Level 1 chargers are 120V and plug in to normal wall outlets. Level 2 chargers are wired into your home and require 240V. Level 2 chargers significantly faster than Level 1 chargers."

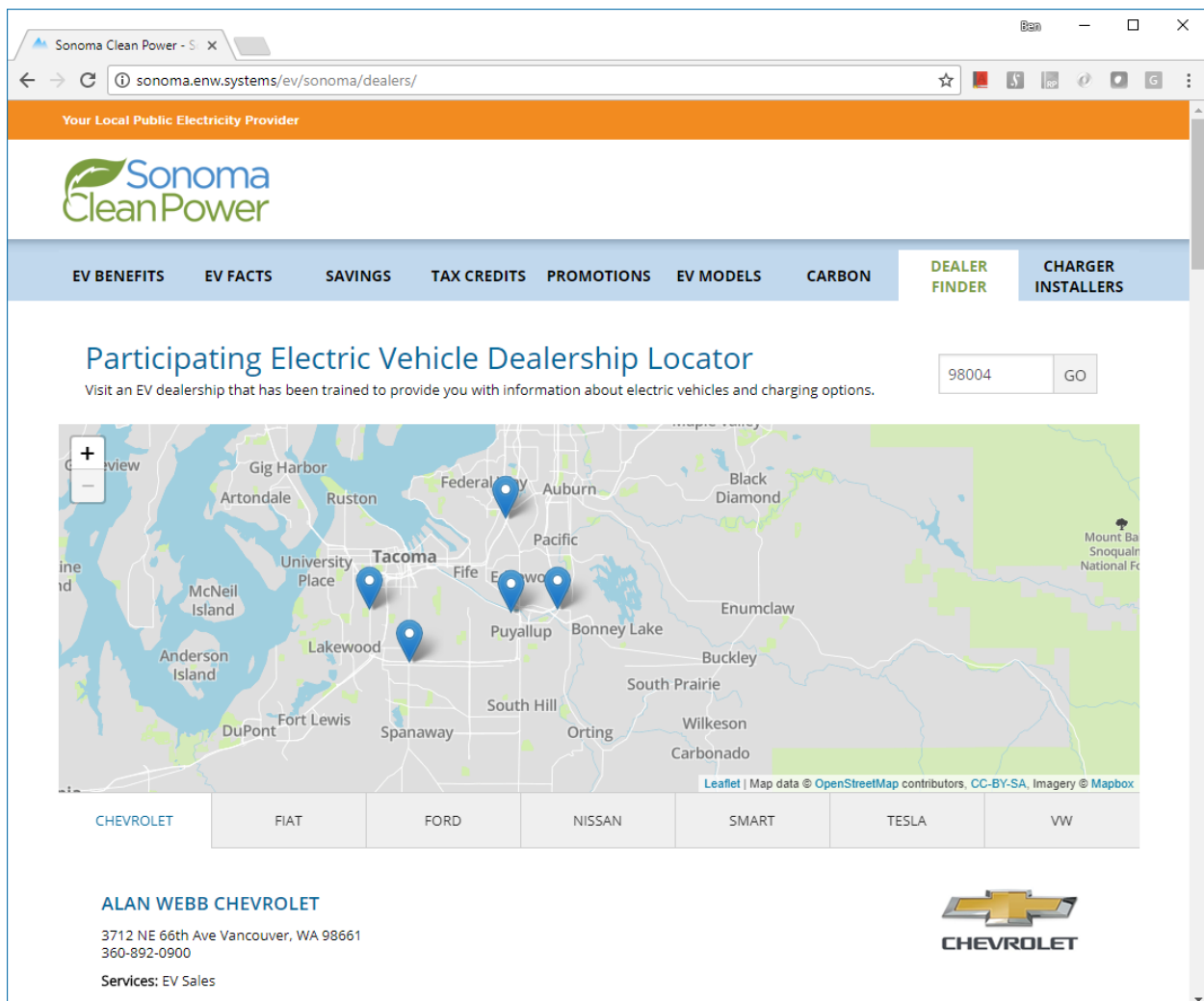
EV Dealership Locator

Help your customers connect with well-informed dealerships on their journey to discovering if EV is right for them. Dealerships can be activated and deactivated with a single click through an easy-to-use administrative interface (no code required) by utility or our implementation team.

Administrative Implementation

The system can be pre-populated with most regional automotive dealerships. Additional data aggregation and setup fees apply.

- Select dealerships to include
- Turn on/off dealerships with a single click, no code required
- Revise as often as needed using the administrative tools



The screenshot shows a web browser window displaying the Sonoma Clean Power website. The browser's address bar shows the URL `sonoma.enw.systems/ev/sonoma/dealers/`. The website has an orange header with the text "Your Local Public Electricity Provider" and the Sonoma Clean Power logo. Below the header is a navigation bar with links: EV BENEFITS, EV FACTS, SAVINGS, TAX CREDITS, PROMOTIONS, EV MODELS, CARBON, DEALER FINDER (highlighted in green), and CHARGER INSTALLERS. The main content area is titled "Participating Electric Vehicle Dealership Locator" and includes a search bar with the zip code "98004" and a "GO" button. Below the search bar is a map of the Tacoma, WA area with several blue location pins. At the bottom of the map is a row of car brand logos: CHEVROLET, FIAT, FORD, NISSAN, SMART, TESLA, and VW. Below the map, the details for "ALAN WEBB CHEVROLET" are listed, including the address "3712 NE 66th Ave Vancouver, WA 98661", the phone number "360-892-0900", and the services "EV Sales". The Chevrolet logo is also displayed on the right side of the page.

Retail Locator

Help your customers connect with well-informed retailers. Retailers can be activated and deactivated with a single click through an easy-to-use administrative interface (no code required) by utility or our implementation team.

Administrative Implementation

The system can be pre-populated with select regional retailers, additional data aggregation and setup fees apply.

- Include only the retailers you want to promote
- Turn on/off retailers with a single click, no code required

Emerald PUD - Participating Retailers

Secure | <https://epud.upgrade.guide/retailers/directory/8da028f2-5af3-4323-8174-06a6bc6b6b17/>

EPUD
EMERALD PEOPLE'S UTILITY DISTRICT

Find a Participating Retailer

Aqua Serene
2836 West 11th Avenue Eugene, OR 97402
(541) 302-9073 [Website](#)
Services: CFL Recycling

Batteries Plus Bulbs - Eugene
420 Coburg Rd Eugene, OR 97401

Level 2 EV Charger Installer Directory – EV Toolkit

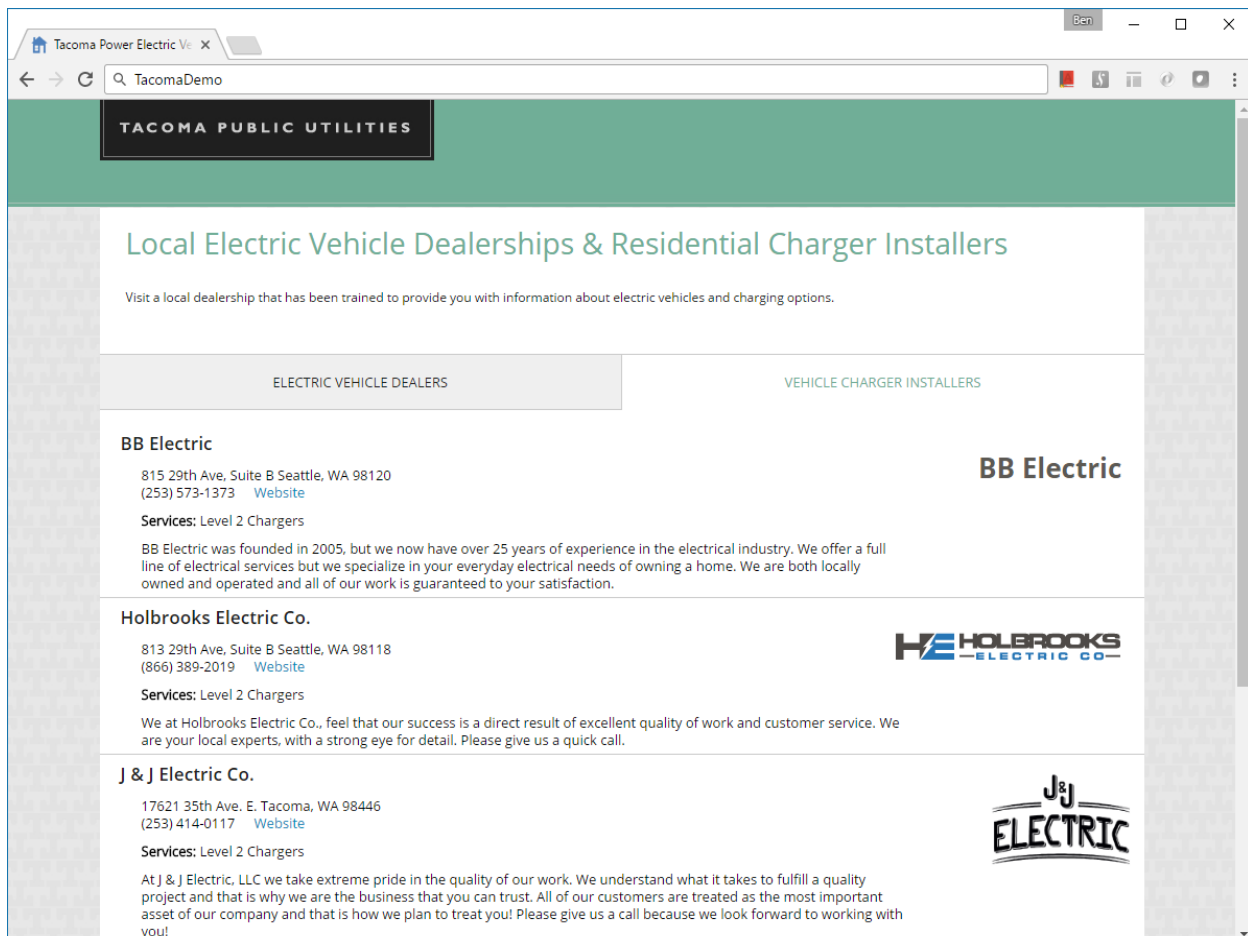
Help your customers find a qualified level 2 240V EV charger installer. Directory can be populated with your approved installers. Installers can be activated and deactivated with a single click through an easy-to-use administrative interface (no code required) by utility or our implementation team.

Administrative Implementation

Additional data aggregation and setup fees apply.

- Define installer inclusion criteria
- Select to include
- Configure contractor information through administrative interface
- Revise as often as needed using the administrative tools

Sample Interface:





AGENDA SUMMARY REPORT

SUBJECT: Discussion and Direction to Staff on Proposed Ordinance to Ban the Retail Sale of Nitrous Oxide Canisters.

DEPARTMENT: City Attorney

PREPARED BY: Darcy Vaughn, Assistant City Attorney

PRESENTER: Darcy Vaughn

ATTACHMENTS:

1. Proposed Ordinance
2. Cloverdale Ord 721-2018

Summary: The City Council will discuss and provide direction to staff on drafting an ordinance to restrict the retail sale of nitrous oxide canisters in the City.

Background: At the September 1, 2021 regular meeting, Council heard a presentation from the Ukiah Valley Youth Leadership Coalition, a program of the Redwood Community Services' Arbor program, on the health and safety hazards posed by recreational use of nitrous oxide, and in particular the hazards posed to youth by nitrous oxide use. The Coalition proposed that Council consider banning retail sales of nitrous oxide canisters in the City limits, and provided a sample ordinance that would accomplish this ban. A copy of that sample ordinance is included here as Attachment 1.

Council instructed staff to consider the proposed ban and to report back on the possible legal ramifications on adopting an ordinance that would prohibit retail sales of nitrous oxide canisters in the City limits.

Discussion: In directing staff on drafting an ordinance, the Council should carefully consider the policy objectives to be accomplished, including circumstances in which use, sale, and possession of nitrous oxide would be legitimate and legal. The Council should also consider how these objectives will be enforced, e.g., whether through an administrative process or through criminal penalties.

While other jurisdictions, including the City of Cloverdale (A copy of the City of Cloverdale's nitrous oxide ordinance is included here as Attachment 2), have adopted ordinances prohibiting nitrous oxide canister sales, these ordinances do not actually impose broad bans on sales, but restrict and regulate sales. This is, in part, due to the fact that nitrous oxide is not a controlled substance. At the federal level, it is regulated by the Food and Drug Administration, rather than the Drug Enforcement Administration. Furthermore, as expressly stated in the California Penal Code, it does have legitimate, legal uses for medical, dental, industrial, and culinary purposes. As such, while the Penal Code does criminalize sale, illegal use and possession of nitrous oxide in certain circumstances, such as sales to minors, it also sets forth exceptions for legal sale, use, and possession of nitrous oxide.

Jurisdictions that have adopted nitrous oxide sale prohibitions have found that the applicable state laws are not comprehensive enough to completely eliminate the distribution and sale of nitrous oxide, but have been careful to allow exceptions for legal sale, possession, and use so as to avoid state preemption.

While no federal court cases to date have addressed the constitutionality of a local ordinance restricting sale

of nitrous oxide, the United State Supreme Court has stated: "Regulation of items that have some lawful as well as unlawful uses is not an irrational means of discouraging drug use." *Vill. Of Hoffman Estates v. Flipside, Hoffman Estates, Inc.*, 455 U.S. 489, n. 9 (1982).

The federal courts have analyzed the legality of these kind of regulations primarily in terms of whether the local ordinance is void due to overbreadth or vagueness. Legislation is not facially overbroad or vague if it does not reach constitutionally protected conduct and is reasonably clear in its application.

In the *Flipside* case quoted above, the Supreme Court held that a retailer's right to sell smoking accessories, and a purchaser's right to buy and use them, are entitled only to minimal constitutional protection. That case involved a city ordinance regulating sale of drug paraphernalia by requiring a business to obtain a license if it sold certain items falling under the ordinance's definition of drug paraphernalia. Notably, the Supreme Court held that this regulation did not constitute a denial of substantive due process on the grounds that it would inhibit innocent users of items covered by the ordinance. Note also that the Court indicated that an ordinance imposing civil rather than criminal penalties posed less of a vagueness concern because the consequences of imprecision are qualitatively less severe.

As such, the Council should direct staff to be cautious in drafting an ordinance restricting sale of nitrous oxide in the City to carve out exceptions for legal sale, possession, and use of nitrous oxide. The Council may also consider imposing civil rather than criminal penalties for violation of the ordinance. Furthermore, the Council may also want to consider using a civil enforcement mechanism that is already in place, such as the business license issuance and renewal process, in order to incentivize compliance.

In summary, staff needs Council direction on the following questions:

- 1. Should the restrictions set forth in the Ordinance apply to all retail businesses, or only those businesses that operate under a tobacco retailer's license? Limiting the application of the restriction could help avoid vagueness issues and could provide an enforcement mechanism.**
- 2. Should the enforcement mechanism in the Ordinance be civil/administrative or criminal?**
- 3. What specific enforcement mechanisms should be available? For example, should violation of the Ordinance result in suspension of a business license or tobacco retailer's license?**

Staff recommends that Council direct the City Attorney's department to draft an ordinance that prohibits retail sales of nitrous oxide canisters at businesses operating under a tobacco retailer's license. Staff also recommends that the enforcement mechanism be civil/administrative, with one of the enforcement methods being suspension of a non-compliant business's tobacco retailer's license.

Recommended Action: Direct the City Attorney's Department to draft an ordinance that prohibits retail sales of nitrous oxide canisters at businesses operating under a tobacco retailer's license. Staff also recommends that the enforcement mechanism be civil/administrative, with one of the enforcement methods being suspension of a non-compliant business's tobacco retailer's license.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Councilmember Rodin

Approved:


Sage Sangiacomo, City Manager

PROPOSED NITROUS OXIDE ORDINANCE

Definitions:

The following words and phrases used in this chapter shall be defined as follows:

"Device" refers to any cartridge, compressed gas cylinder, apparatus, container, or other object used to contain or dispense or administer nitrous oxide.

"Nitrous oxide" refers to colorless, nonflammable gas (N₂O) sometimes used in aerosols and sometimes used as an anesthetic, which, when inhaled, produces loss of sensibility to pain, oftentimes preceded by exhilaration and laughter and used often as an anesthetic in dentistry. Nitrous oxide is oftentimes called, "laughing gas."

"Person" refers to any individual or other entity howsoever organized or constituted.

Ordinance:

Sale or distribution of nitrous oxide.

It shall be unlawful for any person in the city to attempt to sell, offer, distribute, or otherwise provide to any person nitrous oxide, a device to dispense or administer nitrous oxide, or any device that contains a quantity of nitrous oxide.

Exceptions:

Prohibitions in this chapter shall not apply to the following:

- A. A pharmacist, pharmacist intern, or pharmacy as defined by Cal. Bus. & Prof. Code § 4036, Cal. Bus. and Prof. Code § 4030, and Cal. Bus. and Prof. Code § 4037, as may be amended, who dispenses the device in the course of his duties as a pharmacist or pharmacist intern, or wholesalers licensed by the Board of Pharmacy or manufacturers classified under the North American Industry Classification System pursuant to Cal. Penal Code § 381e, as may be amended, who dispense the device in the course of their duties.
- B. A health care professional who possesses and dispenses nitrous oxide in the course of medical or dental treatment.
- C. Any person who is under the influence of nitrous oxide or any material containing nitrous oxide duly received pursuant to exception B or C above.
- D. Any person that possesses or distributes nitrous oxide under an express exemption pursuant to Cal. Penal Code § 381b-e.

Violations and penalties.

Any violation of this chapter shall be a misdemeanor and, upon conviction thereof, punishable by county jail or by a fine of one thousand dollars, or both.

**CITY OF CLOVERDALE
CITY COUNCIL
ORDINANCE NO. 721-2018**

**AN ORDINANCE OF THE CITY COUNCIL OF CLOVERDALE AMENDING
CLOVERDALE MUNICIPAL CODE CHAPTER 9, ADDING CHAPTER 9.40, MAKING
IT UNLAWFUL FOR ANY PERSON IN THE CITY TO ATTEMPT TO SELL, OFFER,
DISTRIBUTE, OR PROVIDE TO ANY PERSON, NITROUS OXIDE**

WHEREAS, nitrous oxide use causes death and disease and continues to be an urgent public health challenge, as evidenced by the following:

WHEREAS, medical authorities have linked the recreational use of nitrous oxide to serious health problems, which can cause physical illness, mental illness, injury, and/or even death.

WHEREAS, eliminating the sales and distribution of nitrous oxide in the City of Cloverdale will reduce the number of persons in possession and who use of nitrous oxide as an intoxicating drug and will promote public health, safety and welfare.

WHEREAS, nitrous oxide continues to gain popularity at an alarming rate, especially among college aged, high school aged, and middle school aged children.

WHEREAS, nitrous oxide has legitimate purposes, including the use in cooking and cake decorating, and is commonly known to boost performance in automobiles. However, nitrous oxide has found its way to illegitimate purposes as an intoxicating drug.

WHEREAS, the City of Cloverdale has the affirmative duty to protect the health, safety, and welfare of all its citizens and takes nitrous oxide abuse seriously.

Chapter 9.40 - NITROUS OXIDE

Sections:

9.40.010 – Definitions:

The following words and phrases used in this chapter shall be defined as follows:

"Device" refers to any cartridge, compressed gas cylinder, apparatus, container, or other object used to contain or dispense or administer nitrous oxide.

"Nitrous oxide" refers to colorless, nonflammable gas (N₂O) sometimes used in aerosols and sometimes used as an anesthetic, which, when inhaled, produces loss of sensibility to pain, oftentimes preceded by exhilaration and laughter and used often as an anesthetic in dentistry. Nitrous oxide is oftentimes called, "laughing gas."

"Person" refers to any individual or other entity howsoever organized or constituted.

9.40.020 - Sale or distribution of nitrous oxide:

It shall be unlawful for any person in the city to attempt to sell, offer, distribute, or otherwise provide to any person nitrous oxide, a device to dispense or administer nitrous oxide, or any device that contains a quantity of nitrous oxide.

9.40.030 – Exceptions:

Prohibitions in this chapter shall not apply to the following:

A. A pharmacist, pharmacist intern, or pharmacy as defined by California Business & Professions Code § 4036, California Business and Professions Code § 4030, and California Business and Professions Code § 4037, as may be amended, who dispenses the device in the course of his duties as a pharmacist or pharmacist intern, or wholesalers licensed by the Board of Pharmacy or manufacturers classified under the North American Industry Classification System pursuant to California Penal Code § 381e, as may be amended, who dispense the device in the course of their duties.

B. A health care professional who possesses and dispenses nitrous oxide in the course of medical or dental treatment.

C. Any person who is under the influence of nitrous oxide or any material containing nitrous oxide duly received pursuant to exception B or C above.

D. Any person that possesses or distributes nitrous oxide under an express exemption pursuant to California Penal Code §§ 381b-e.

9.40.040 - Violations and penalties:

Any violation of this chapter shall be a misdemeanor and, upon conviction thereof, punishable by county jail or by a fine of one thousand dollars, or both.

Effective Date. This Ordinance shall become effective thirty (30) days from adoption pursuant to California Government Code Section 36937. The Mayor shall sign and the Deputy City Clerk shall certify to the passage and adoption of this Ordinance and shall cause the same, or a summary thereof, to be published and posted pursuant to the provisions of law.

I hereby certify that the foregoing ordinance was introduced before the City Council of the City of Cloverdale at a regular meeting thereof on the 12th day of June, 2018, and duly adopted by the City at a regular meeting thereof held on the 26th day of June 2018.

PASSED, APPROVED AND ADOPTED this 26th day of June 2018, by the following roll call vote: (Ayes- 5; Noes-0; Abstain- 0)

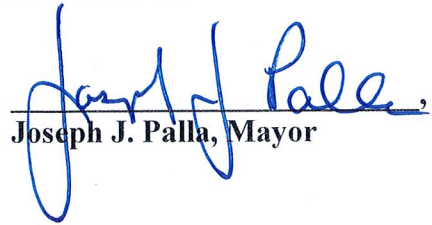
AYES: Councilmember Bagby, Vice Mayor Russell, Councilmember Brigham, Councilmember Wolter, and Mayor Palla

NOES: None

ABSENT: None

ABSTAIN: None

APPROVED:


Joseph J. Palla, Mayor

ATTEST:


Linda Moore, Deputy City Clerk



AGENDA SUMMARY REPORT

SUBJECT: Receive Status Report and Consider Any Action or Direction Related to the Novel Coronavirus (COVID-19) Emergency Including Operational Preparedness and Response; Continuity of City Operations and Services; Community and Business Impacts; and Any Other Related Matters.

DEPARTMENT: City Manager /
Admin

PREPARED BY: Tami Bartolomei, Office of Emergency Services
Coordinator

PRESENTER: Traci Boyl, City Manager's Office Management
Analyst.

ATTACHMENTS:

None

Summary: The City Council will receive a status report and consider any action or direction related to the Novel Coronavirus (COVID-19) Emergency including operational preparedness and response; continuity of City operations and services; community and business impacts; and any other related matters.

Background: On March 4, 2020, California Governor Gavin Newsom declared a State of Emergency in California in response to the COVID-19 pandemic.

The County of Mendocino declared a State of Emergency related to the COVID-19 on March 4, 2020.

On March 17, 2020, the City Manager, acting as the Director of Emergency Services, declared the existence of a local emergency.

On March 18, 2020, City Council approved a Resolution ratifying the proclamation declaring the existence of a local emergency.

Since the onset of the emergency, the City of Ukiah has worked to respond to the public health and safety needs of the community in cooperation with the County of Mendocino and other partners. The local response for public health is lead regionally by the County of Mendocino and the County's Public Health Officer. In addition, the City of Ukiah has worked to maintain the continuity of public services including public safety, water, sewer, electric, airport, public works, and other essential activities.

Discussion: As the coronavirus "COVID-19" continues to evolve, the City of Ukiah continues to monitor the situation and respond to emerging needs of the community. The City is in continued contact with local and state agencies, as well as community partners, hospitals, schools, and neighboring cities to ensure we have the most updated information pertaining to COVID-19 and are coordinating efforts.

Reports and/or information from the City of Ukiah's Emergency Operation Center (EOC) may include, as necessary:

- * Emergency Operation Center (EOC) Status
- * COVID-19 Case Updates

- * Public Information Officer
- * Medical Services
- * School/Education
- * Public Safety (Police/Fire/EMS)
- * Shelter in Place Monitoring and Compliance
- * Community Service Groups
- * Homeless Response
- * Business Impacts/Services
- * Public Infrastructure/Construction Status
- * City Finance
- * Recovery Efforts and Planning
- * Other Related matters

Staff will provide a status report to City Council and will seek direction or action on operational preparedness and response; continuity of City operations and services; community and business impacts; and any other related matters.

Go to the City's website (www.cityofukiah.com) for direct access to information related to the Novel Coronavirus (COVID-19) emergency including local updates, City Services, Community/Resident Information, and Business Resources.

Recommended Action: Receive status report and consider any action or direction related to the Novel Coronavirus (COVID-19) Emergency including operational preparedness and response; continuity of City operations and services; community and business impacts; and any other related matters.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Sage Sangiacomo, City Manager

Approved: 
Sage Sangiacomo, City Manager



AGENDA SUMMARY REPORT

SUBJECT: Discussion and Possible Adoption of Resolution Establishing the In-meeting Process for Nominating and Appointing New Members to the City Council (when appointed), Planning Commission, and Design Review Board.

DEPARTMENT: City Clerk

PREPARED BY: Kristine Lawler, City Clerk

PRESENTER: Kristine Lawler, City Clerk

ATTACHMENTS:

1. Proposed Resolution with Exhibits

Summary: The City Council will consider adopting a resolution establishing an in-meeting process for making appointments to the City Council (when appointed), Planning Commission, and Design Review Board.

Background: When a council seat becomes vacant between elections - usually due to resignation, the City Council has often decided to make an appointment to fill the vacancy rather than hold a special election, which can be very costly. Similarly, the City Council makes appointments to the Planning Commission that can sometimes have more applicants than vacancies being filled.

The current process for making these appointments often favors the applicant that is first nominated, and doesn't allow for a full vetting of the remaining applicants. To address this issue, Staff was directed to develop an alternative procedure in making appointments to these two entities.

Discussion: The proposed method has four stages: 1) Applicant Statements; 2) Discussion; 3) Ranking; 4) Appointment.

Applicant Statements:

1. Each applicant will fill out an application/questionnaire that will be published with the agenda, and which the councilmembers can review ahead of the meeting.
2. At the meeting, the candidates will give a three-minute statement of why they want to serve in the position.
3. Council can ask questions for specific candidates.
4. Public can comment followed by additional Council questions if any.

Discussion:

5. Councilmembers will discuss the pros, cons, and preferences of the various candidates (*nominations are not accepted*).

Ranking:

6. Councilmembers will fill out a ranking form (Exhibit A to the Resolution – Attachment 1). The forms will be submitted to the clerk, and a short recess will be held while the clerk calculates the results using the Ranking Form Calculator Sheet (Exhibit B to the Resolution - Attachment 1 – provides details of how the ranking is

calculated). Following the recess, the clerk will present the results of the ranking forms. If there is a tie resulting in three or more candidates with top ranks*, the process will be repeated with the top ranking candidates until there are only two top ranking candidates.

**The lowest score equals the top rank.*

7. With the top two candidates, a final run-off vote will be completed with a blind vote using ballots that will be distributed and returned to the Clerk, where each Councilmember may vote for one candidate. The Clerk will tabulate and announce the results. The successful candidate is the one receiving the most votes.

If there is more than one seat being filled, then the process starts over from Step #6, with the remaining candidates.

Appointment:

8. Once a successful candidate (or candidates, if there is more than one) has been selected, the Mayor may call for a motion, second, and roll call vote to adopt the resolution making the appointment(s).

Note: *If there is only one candidate, then a discussion and adoption of a resolution is all that would be necessary to make the appointment.*

Staff Recommends adopting the resolution (Attachment 1) establishing the procedure for making appointments to the City Council, Planning Commission, and Design Review Board.

Recommended Action: Adopt resolution establishing the in-meeting process for making appointments to the City Council (when appointed), Planning Commission, and Design Review Board; or give direction to Staff.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Craig Schlatter, Community Development Director

Approved: 
Sage Sangiacomo, City Manager

RESOLUTION NO. 2021-**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF UKIAH ESTABLISHING A POLICY FOR THE IN-MEETING PROCESS FOR NOMINATING AND APPOINTING NEW MEMBERS (*WHEN MORE THAN ONE CANDIDATE*) TO THE CITY COUNCIL (*FOR MID-TERM VACANCIES THAT COUNCIL OPTS TO APPOINT*), PLANNING COMMISSION, AND DESIGN REVIEW BOARD.**

WHEREAS, the City Council and Staff have determined that it would be helpful to have written clarification for the in-meeting process of nominating and appointing new members (*when more than one candidate*) to the City Council (*for mid-term vacancies that Council opts to appoint*), Planning Commission, and Design Review Board.

NOW, THEREFORE BE IT RESOLVED that the Council of the City of Ukiah adopts the following method for the in-meeting process of nominating and appointing new members (*when more than one candidate*) to the City Council (*for mid-term vacancies that Council opts to appoint*), Planning Commission, and Design Review Board:

Applicant Statements:

1. Each applicant will fill out an application/questionnaire that will be published with the agenda, and which the councilmembers can review ahead of the meeting.
2. At the meeting, the candidates will give a three-minute statement of why they want to serve in the position.
3. Council can ask questions for specific candidates.
4. Public comment followed by additional Council questions if any.

Discussion:

5. Councilmembers will discuss the pros, cons, and preferences of the various candidates (*nominations are not accepted*).

Ranking:

6. Councilmembers will fill out a ranking form (Exhibit A to the Resolution – Attachment 1). The forms will be submitted to the clerk, and a short recess will be held while the clerk calculates the results using the Ranking Form Calculator Sheet (Exhibit B to the Resolution - Attachment 1 – provides details of how the ranking is calculated). Following the recess, the clerk will present the results of the ranking forms. If there is a tie resulting in three or more candidates with top ranks*, the process will be repeated with the top-ranking candidates until there are only two top-ranking candidates.

**The lowest score equals the top rank.*

7. With the top two candidates, a final run-off vote will be completed with a blind vote using ballots that will be distributed and returned to the Clerk, where each Councilmember may vote for one candidate. The Clerk will tabulate and announce the results. The successful candidate is the one receiving the most votes.

If there is more than one seat being filled, then the process starts over from Step #6, with the remaining candidates.

Appointment:

8. Once a successful candidate (or candidates, if there is more than one) has been selected, the Mayor may call for a motion, second, and roll call vote to adopt the resolution making the appointment(s).

If there is only one candidate, then a simple discussion and adoption of a resolution is all that would be necessary to make the appointment.

PASSED, ADOPTED and APPROVED this 20th day of October, 2021 by the following vote on roll call vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

Juan V. Orozco, Mayor

ATTEST:

Kristine Lawler, City Clerk

RANKING FORM

Councilmember Name: _____

Candidate #1	
Candidate #2	
Candidate #3	
Candidate #4	
Candidate #5	
Candidate #6	
Candidate #7	
Candidate #8	
Candidate #9	
Candidate #10	

**EXAMPLE
APPOINTMENT RANKING FORM**

Each Councilmember lists the Candidates in the order of preference with 1 being most preferred.

	Councilmember 1	Councilmember 2	Councilmember 3	Councilmember 4	Councilmember 5	SCORE
Candidate #1	2	2	4	3	2	2.6
Candidate #2	1	3	2	1	4	2.2
Candidate #3	4	1	1	2	3	2.2
Candidate #4	3	4	3	4	1	3
Candidate #5						0
Candidate #6						0
Candidate #7						0
Candidate #8						0
Candidate #9						0
Candidate #10						0

To get the score, the numbers on each Candidate's line are added up, then divided by the number of Councilmembers voting.

In this example Candidates #2 & #3 have tied for first place, with Candidate #1 in second place, and Candidate #4 in fourth place.



AGENDA SUMMARY REPORT

SUBJECT: Discussion and Possible Adoption of Resolution Making an Appointment to the Planning Commission to Fill the Remaining Term of Ruth Van Antwerp.

DEPARTMENT: City Clerk

PREPARED BY: Kristine Lawler, City Clerk

PRESENTER: Kristine Lawler, City Clerk

ATTACHMENTS:

1. City Code Section 1151
2. PC Application - Alex de Grassi
3. Proposed Resolution

Summary: The City Council will discuss and consider adopting a resolution making an appointment to the Planning Commission to fill the unexpired term of Ruth Van Antwerp, who was filling the unexpired term of Chris Watt.

Background: On September 23, 2021, Planning Commissioner Ruth Van Antwerp, who was filling the unexpired term of Chris Watt, submitted her resignation to the City of Ukiah Planning Commission.

Pursuant to City Code Section 1151 (Attachment 1), if a commissioner vacates his/her office before the expiration of his/her term of office, a successor shall be appointed to complete the unexpired term by a majority of the City Council.

The vacancy has been noticed since September 29, 2021, online, in the glass case in front of the Civic Center, in the Public View Binder, and on the Mendocino County Library public bulletin board.

Candidates who had applied for the Planning Commission position in March, and who were not appointed at that time, were all informed of the vacancy and encouraged to re-apply. As of the publication of this agenda, only one application (Attachment 2) had been received from Alex de Grassi, who had also applied and interviewed for the position at the Council's March 7, 2021, meeting.

Discussion: Staff recommends adopting the resolution (Attachment 3) appointing Alex de Grassi to the Planning Commission to fill the unexpired term of Ruth Van Antwerp who was filling the unexpired term of Chris Watt, with the term expiring in December 2022.

Recommended Action: Adopt the resolution appointing Alex de Grassi to the Planning Commission to fill the unexpired term of Ruth Van Antwerp, who was filling the unexpired term of Chris Watt, with the term expiring in December 2022.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: N/A

Approved: 
Sage Sangiacomo, City Manager

§1151 MEMBERS; APPOINTMENT; TERM SHARE

Said commission shall consist of five (5) members who shall be registered voters of the City. Members of the Planning Commission shall be appointed by a majority of the City Council, each to serve at the will of the City Council up to a term of four (4) years. Members may be appointed to successive terms without limitations. Members may be appointed according to procedures established by resolution of the City Council or by utilizing a procedure approved by a majority vote of the City Council, and may be required to complete an application.

If a commissioner vacates or is removed from his or her office before the expiration of his or her term of office, a successor shall be appointed to complete the unexpired term by a majority of the City Council.

Commissioners shall be nominated and voted upon at a single City Council meeting, unless a different procedure is approved by a majority vote of the City Council. (Ord. 396, §1, adopted 1947; Ord. 632, §1, adopted 1973; Ord. 710, §1, adopted 1978; Ord. 718, §5, adopted 1978; Ord. 958, §1, adopted 1995; Ord. 1055, §1, adopted 2004; Ord. 1085, §1, adopted 2006; Ord. 1094, adopted 2007; Ord. 1211, §1, adopted 2021)

**Office of the City Clerk
Application for Vacant Planning Commissioner Position
City Council Appointment**

Applicant Questionnaire

Please Limit Your Answers to the Following Questions to the Space Provided

5. What do you believe to be the purpose of the Planning Commission and the duties and responsibilities of Commissioners?

I believe the purpose of the Planning Commission is to closely track and examine proposed planning in the city of Ukiah and to research and discuss with fellow Commissioners those specific issues that come before the Commission. Any decisions to be made by the Commission should carefully weigh the impact of such proposed development on neighboring residences and businesses as well as the community at large, with the long-term goal of making Ukiah a more livable, affordable, and economically viable city.

6. What do you consider to be the two most important land use issues facing our community? In your opinion, what role does the Planning Commission have in addressing these land use issues?

1. Developing and redeveloping infill to create more cohesive, economically equitable neighborhoods with easy—hopefully walkable-- access to services, while encouraging a mix of affordable and other types of housing.
2. Preserving open space and a greenbelt outside the city or the city's sphere of influence.

7. What is, or should be, the relationship between the City's Planning Commission and the City Council and between the Commission and Staff?

Communication between those three entities is crucial. Planning Commissioners should be familiar with the General Plan and the land use zoning code as well as issues before the city council concerning development. In turn, the Commission should be kept well informed by Staff and City Council on critical development projects, potential changes or additions to the code as well as any major development or use permit applications on the horizon. Planning Commissioners should consider attending City Council meetings to stay informed and up to date.

8. How do you believe your own skills, experience, and perspective will be beneficial to the work of the Planning Commission?

I believe my above-mentioned education, experience, and acquired understanding of planning together with strong communication skills will be of benefit to the Planning Commission. I work well with others, possess good writing skills and a functional understanding of Spanish. Having worked with many members of the community on events, I have developed relationships that I believe will be useful to the work of the Planning Commission.

9. Is there anything that you would like to add?

I welcome the opportunity to serve the community doing something I enjoy.

I declare under penalty of perjury under the laws of the State of California that I am a resident of the City of Ukiah, California, registered to vote in the City of Ukiah, and that all information stated in this application and all attached pages are true, correct and complete. I also acknowledge that if appointed, I will be subject to filing a Form 700 Statement of Economic Interest, and I have read and understand the City's Code of Ethics and Conduct.



Signature of Applicant

10/3/21

Date

Please submit this application and supporting documentation to the Ukiah City Clerk's Office* by noon on Friday, March 26, 2021. Applications received by the City will become public records that may be subject to public disclosure. Except for the name of the applicant, the City will treat applications as confidential to the extent allowed by law until the close of the application deadline.

City of Ukiah
ATTN: City Clerk
300 Seminary Ave.
Ukiah, CA 95482

For office use only:

Staff has verified that the applicant is a registered voter in the City of Ukiah

☐

*Due to COVID restrictions, please drop application off at the drop box located at 411 Clay St. If you have any questions regarding the appointment process, you may call the City Clerk, Kristine Lawler, at 707-463-6217, or email klawler@cityofukiah.com. If you have any questions regarding community development, you may call Craig Schlatter, Community Development Director, at 707-463-6219, or email cschlatter@cityofukiah.com.

Alex de Grassi

PROFESSIONAL SUMMARY

Self-Employed Musician/Recording Artist/Producer 1978 present, recording for Windham Hill Records, RCA/BMG, Earthbeat!, Tropo Records and others. Toured extensively internationally. Organized and directed many local fundraising events and served on the Redwood Valley Municipal Advisory Council

SKILLS

- Professional recording artist and performer
- Recording studio production
- Career management
- Strong writing skills
- Team leadership

EDUCATION

1970 High School Diploma – Gunn Senior High School – Palo Alto CA

1979 B.A. – Economic Geography – University California Berkeley

- Interned senior year at San Francisco City Planning Department

WORK HISTORY

1978 to Present Self-Employed Musician/Recording Artist/Producer

- Composed, arranged, recorded 18 commercially released audio recordings
- Toured extensively throughout the U.S. and internationally
- Nominated for a Grammy® for *The Water Garden* (1998)

1998 to Present Owner, Tropo Records

- Released 6 recordings
- Worked extensively with independent distributors, marketers, radio promotion, and publicists

1980 to Present Owner, Tropo Music (BMI)

- Published 3 books of music and numerous individual compositions. Managed business

2000 to Present: Owner/Director, Mendocino Guitar Workshop

- Planned and directed the workshop and contracted guest instructors
- Enlisted corporate sponsors to establish a tuition-free scholarship program

2016 to 2020 Redwood Valley Municipal Advisory Council, Development Review Chair

- Worked closely with County Planning in reviewing use permits

2016 to 2019: Rural Health Rocks, Co-Chair and Music Director

- Planned and directed fundraising concerts benefiting FMEMC and medical residency program

1978 to 1993 Recording Artist, Windham Hill Records

- Performed at Carnegie Hall, the Kennedy Center and major international guitar festivals

2003 to 2009 Music Director, S.P.A.C.E. Winter Concerts

- Contracted musicians and directed 7 "world music" concerts benefiting SPACE scholarship program

Planning Commission Application Statement: Alex de Grassi

I have always been fascinated by maps and the historical development of towns and cities, and in my extensive travels as a touring musician, I have made a point of learning something about the history and the economic, social and cultural factors that have contributed to shaping the places I have visited.

I have traveled frequently in Europe, where development has generally occurred over many hundreds or even thousands of years and where cities have often coalesced along rivers, seaports, hilltops and land routes long before trains, automobiles, airplanes and public transportation. Consequently, and because they were often surrounded by walls for protection of the inhabitants, many European cities have a compact nature, with town centers and commercial districts conducive to foot traffic. They also tend to have a finite boundary between the city limits and the countryside.

Development here in California, on the other hand, has been quite recent and rapid. Towns, cities, and especially suburbs have grown largely around the infrastructure of the automobile and plentiful land, often resulting in a less compact, more sprawling type of development in which the inhabitants are heavily reliant on cars in their daily lives.

By California standards, Ukiah is both a small and relatively old town—one that has developed fairly slowly and retained much of its original character. In the 27 years I have lived in the Ukiah Valley, growth has been minimal, and yet the demographics, needs and demands of the citizens continue to evolve. We live in a city surrounded by agriculture and easy access to nature, and the Ukiah Valley continues to assimilate both lower income ag workers as well as more affluent professionals seeking a rural, small town lifestyle.

I feel that it is important to preserve and to improve upon that small town feel of Ukiah while continuing to provide housing and services for an economically diverse citizenry. I believe that the recent move towards form-based zoning—along with the street narrowing project downtown—is a positive direction in planning, one that will contribute to a greater sense of community, increased foot traffic, and that it will have a positive impact on businesses in the future.

Planning decisions can have a major impact on immediate neighbors, as well as the neighborhood and the community at large. For that reason, I believe it's critical to balance the concerns of the individuals living and working in the immediate vicinity with the needs of the larger community. As a Planning Commissioner, I would be diligent in researching any proposed development that comes before the Commission; gather the facts, understand applicable codes, listen to all parties concerned, consult with fellow commissioners and Staff, and vote only after taking all these factors into consideration. I believe I am well qualified for the position by virtue of my education, my involvement in local government and community-building activities, and my ongoing interest in the stewardship of the Ukiah Valley. I love this community and would like to contribute to building a better Ukiah for generations to come.

RESOLUTION NO. 2021-**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF UKIAH MAKING AN APPOINTMENT TO THE PLANNING COMMISSION TO FILL THE REMAINING TERM OF RUTH VAN ANTWERP**

WHEREAS, on September 23, 2021, Commissioner Ruth Van Antwerp, who was serving the unexpired term of Chris Watt, submitted her resignation to the City of Ukiah Planning Commission; and

WHEREAS, City Code Section 1151 states that if a commissioner vacates his/her office before the expiration of his/her term of office, a successor shall be appointed to complete the unexpired term by a majority of the City Council; and

WHEREAS, the vacancy was noticed on September 29, 2021, online, in the glass case in front of the Civic Center, in the Public View Binder, and on the Mendocino County Library public bulletin board; and

WHEREAS, previous applicants who had interviewed in March were informed of the vacancy; and

WHEREAS, as of the publication of the October 20, 2021, agenda, only one application had been received from Alex de Grassi, who had also interviewed in March for a position on the Planning Commission.

NOW, THEREFORE, BE IT RESOLVED, that the Ukiah City Council does hereby appoint Alex de Grassi to the Planning Commission to fill the remaining term of Ruth Van Antwerp, who was serving the unexpired term of Chris Watt, expiring in December 2022.

PASSED AND ADOPTED this 20th day of October 2021, by the following roll call vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

Juan V. Orozco, Mayor

ATTEST:

Kristine Lawler, City Clerk



AGENDA SUMMARY REPORT

SUBJECT: Annual Review and Approval of No Changes to the Existing Fee Schedule for the Ukiah Police Department.

DEPARTMENT: Police

PREPARED BY: Noble Waidelich, Lieutenant

PRESENTER: Noble Waidelich, Interim Chief of Police

ATTACHMENTS:

1. Police Department Fee Schedule

Summary: The City Council will conduct the annual review of the Fee Schedule for the Ukiah Police Department. No adjustments or increases are proposed at this time.

Background: As a public agency, the Police Department does not profit from fees charged for services; instead, fees are charged as an important means to recover costs incurred from specific services offered to the public.

In 2017, The Ukiah Police Department performed a comprehensive review and revision of its fee schedule, which resulted in the increase of Police Department fees associated with the following: Bike Licenses, Concealed Weapons Permits, Clearance Letters, Live-Scan Fingerprinting, Photographs on CD, Secondhand Dealer Permits, Taxi Permits, and Traffic Accident Reports. These fee increases were found to be necessary to meet current and projected costs for providing services associated with the operation of the Ukiah Police Department.

Other fees charged by the Police Department include a Stored Vehicle Administrative Fee, fees associated with Copy of Police Report, and Prints of Photographs, all which are set by local resolution. Fees associated with Civil Subpoena for Officer, Subpoena for Records, and Vehicle Repossession Release are set by California law.

The aforementioned fees and revisions were reviewed again this year and found to be reasonable for the types of services provided by the Ukiah Police Department, and were incorporated into the Ukiah Police Department Fee Schedule (Attachment 1), which was passed and adopted by Council on November 1, 2017.

Discussion: As stated above, fees associated with Civil Subpoena for Officer, Subpoena for Records, and Vehicle Repossession Release remain set by California law. The fees associated with Copy of Police Report and Prints of Photographs are set by local resolution. Staff performed a review of the current laws and resolution associated with these fees and determined that, at this time, no modification or changes exist and that the current fees remain consistent with California law and local resolution.

Current operating costs and time demands on staff and related salary costs were considered and evaluated. Additionally, a local comparison of similar fees pertaining to those associated with Bike Licensing, Concealed Weapons Permit, Clearance Letters, Live-Scan Fingerprinting, Photographs on CD, Second Hand Dealer Licensing, Taxi Permits, Traffic Accident Reports, and Stored Vehicle was conducted.

Staff has reviewed the fees for specific services offered to the public to ensure cost recovery remains sustainable, and is recommending no adjustments or increases to the fee schedule and is seeking Council's approval.

Recommended Action: Review and Approve No Changes to the Existing Fee Schedule for the Ukiah Police Department.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: Tracey Porter, Police Communications and Records Manager.

Approved: 
Sage Sangiacomo, City Manager

RESOLUTION NO. 2017- 52

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF UKIAH MODIFYING THE UKIAH POLICE DEPARTMENT FEE SCHEDULE.

WHEREAS, the City Council of the City of Ukiah desires to modify the fee schedule for various services provided by the Ukiah Police Department.

WHEREAS, the City of Ukiah Police Department and City Staff have recommended an increase of fees for various services provided by the Ukiah Police Department.

WHEREAS, according to analysis and study, the following are reasonable fees for the types of services provided by the Ukiah Police Department.

WHEREAS, the increased fees are necessary to meet current and projected costs for providing services, as assessed in the aforementioned analysis, associated with the operation of the Ukiah Police Department.

NOW, THEREFORE, BE IT RESOLVED the City Council of the City of Ukiah hereby adopts the following fee schedule for the Ukiah Police Department to become effective December 1, 2017.

<u>SERVICE</u>	<u>FEE</u>
Bike License	\$10.00
Concealed Weapon Permit	\$150.00
Concealed Weapon Renewal	\$100.00
Concealed Weapon Modification	\$20.00
Civil Subpoena for Officer	\$275.00
Local Criminal History Letter	\$10.00
Local Criminal History Letter with Notary Signature	\$20.00
Copy of Police Report	See Res No. 2017-33
Live-Scan Fingerprinting	\$30.00
CD with Photographs	\$10.00
Prints of Photographs	See Res No. 2017-33
Secondhand Dealer License	\$50.00
Stored Vehicle	\$65.00
Subpoena for Records	\$15.00
Taxi Permit	\$86.00
Traffic Accident Reports	\$10.00
Vehicle Repossession Release	\$15.00

BE IT FURTHER RESOLVED the following fees: Civil Subpoena for Officer, Copy of Police Reports, Subpoena for Records and Vehicle Repossession Release, are set by California law. If these fees are increased in the future by the California legislature, these fees may be executed by the Chief of the Police on behalf of the City of Ukiah, to remain consistent with State law.

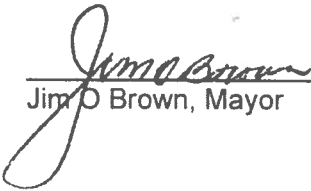
PASSED AND ADOPTED as Amended by the City Council of the City of Ukiah at a regular meeting duly held on November 1, 2017, by the following vote:

AYES: Councilmembers Scalmanini, Crane, Mulheren, Doble, and Mayor Brown

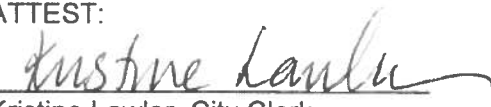
NOES: None

ABSENT: None

ABSTAIN: None


Jim O Brown, Mayor

ATTEST:


Kristine Lawler, City Clerk



AGENDA SUMMARY REPORT

SUBJECT: Adoption of Resolution of the City Council Implementing Teleconferencing Requirements During a Proclaimed State of Emergency Due to the COVID-19 Pandemic.

DEPARTMENT: City Attorney

PREPARED BY: Darcy Vaughn, Assistant City Attorney

PRESENTER: Darcy Vaughn, Assistant City Attorney

ATTACHMENTS:

1. Emergency Teleconferencing Resolution

Summary: The City Council will consider adopting a resolution implementing teleconferencing requirements for public meetings during the current state of emergency due to the COVID-19 pandemic. The City Council will also consider scheduling re-adoption of the resolution every 30 days thereafter via the Consent Calendar.

Background: The Ralph M. Brown Act ("Brown Act") requires that all meetings of a legislative body of a local agency be open and public and that any person may attend and participate in such meetings. The Brown Act allows for legislative bodies to hold meetings by teleconference, but imposes specific requirements for doing so, including notifying the public of the teleconference location and allowing public access to that location. On March 17, 2020, in order to address the need for public meetings during the COVID-19 pandemic, Governor Newsom issued Executive Order No. N-29-20, temporarily suspending the Brown Act's teleconferencing requirements, Executive Order No. N-8-2 then continued the suspension of the Brown Act's teleconferencing requirements from June 11, 2021 through September 30, 2021. These Executive Orders allowed legislative bodies to meet virtually as long as certain notice and accessibility requirements were met.

The State Legislature amended the Brown Act through Assembly Bill No. 361 ("AB 361") on September 16, 2021. As with the Executive Orders, AB 361 requires that certain notice and accessibility requirements continue to be met for holding virtual public meetings. In addition, AB 361 states that a local agency may use teleconferencing without complying with the regular teleconferencing requirements of the Brown Act, where the legislative body holds a meeting during a proclaimed state of emergency and makes certain findings; and requires that the legislative body make additional findings every 30 days in order to continue such teleconferencing.

As such, staff recommends that the Council adopt the Resolution Implementing Teleconferencing Requirements During a Proclaimed State of Emergency Due to the COVID-19 Pandemic ("Resolution") attached here as Attachment 1.

Discussion: AB 361, codified in part in Government Code § 54953, allows a local agency legislative body to hold a public meeting utilizing teleconferencing without giving public access to a teleconference location but allowing public comment virtually if the Governor has proclaimed a State of Emergency and any of the following circumstances also apply:

1. State or local officials have imposed or recommended measures to promote social distancing.
2. The meeting is being held for the purposes of determining, by majority vote, whether as a result of the

emergency, meeting in person would present imminent risks to the health or safety of attendees.

3. The legislative body has determined that as a result of the emergency, meeting in person would present imminent risks to the health or safety of attendees.

As amended by AB 361, Government Code § 54953(e)(3) requires cities that are conducting public meetings via teleconferencing during a declared State of Emergency to make findings, within 30 days of the first virtual meeting after AB361 going into effect, and every 30 days thereafter, that the legislative body has reconsidered the circumstances of the state of emergency and either 1) the emergency continues to impact the ability to meet safely in person, and/or 2) State or local officials continue to impose or recommend social distancing.

The Council must now adopt, via this Resolution (Attachment 1), the findings that justify continuing holding a public meeting utilizing teleconferencing and allowing public comment virtually, pursuant to Government Code § 54953(e)(3). After adoption of this Resolution, the Council could schedule re-adoption of the Resolution every 30 days thereafter via the Consent Calendar.

Recommended Action: Adopt a Resolution of the City Council Implementing Teleconferencing Requirements during a Proclaimed State of Emergency Due to the COVID-19 Pandemic; Authorize Re-adoption of the Resolution every 30 days via Consent Calendar.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: City Clerk

Approved: 
Sage Sangiacomo, City Manager

RESOLUTION NO. 2020-

**RESOLUTION OF THE CITY COUNCIL OF THE CITY OF UKIAH IMPLEMENTING
TELECONFERENCING REQUIREMENTS DURING A PROCLAIMED STATE OF EMERGENCY
DUE TO THE COVID-19 PANDEMIC**

WHEREAS:

1. The Ralph M. Brown Act (Brown Act) requires that all meetings of a legislative body of a local agency be open and public and that any person may attend and participate in such meetings; and
2. The Brown Act allows for legislative bodies to hold meetings by teleconference, but imposes specific requirements for doing so; and
3. On March 17, 2020, in order to address the need for public meetings during the present public health emergency, i.e. the COVID-19 Pandemic, Governor Newsom issued Executive Order No. N-29-20, suspending the Act's teleconferencing requirements; and
4. On June 11, 2021, Governor Newsom issued Executive Order No. N-8-21, continuing the suspension of the Brown Act's teleconferencing requirements through September 30, 2021; and
5. These Executive Orders allowed legislative bodies to meet virtually as long as certain notice and accessibility requirements were met; and
6. The State Legislature amended the Brown Act through Assembly Bill No. 361 (AB 361) on September 16, 2021; and
7. AB 361 amended the Brown Act so that a local agency may use teleconferencing without complying with the regular teleconferencing requirements of the Act, where the legislative body holds a meeting during a proclaimed state of emergency and makes certain findings; and
8. Government Code § 54953 requires that the legislative body make additional findings every 30 days in order to continue such teleconferencing.

NOW, THEREFORE, the City Council for the City of Ukiah hereby finds, determines, declares, orders, and resolves as follows:

1. That the foregoing recitals are true and correct and incorporates them by this reference; and
2. That there exists a proclaimed state of emergency and the State of California and County of Mendocino officials have imposed or recommended measures to promote social distancing; and
3. The Council has reconsidered the circumstances of the state of emergency and finds that:

- a. The state of emergency continues to directly impact the ability of the members of the Council and the public to meet safely in person.
 - b. State and County officials continue to impose or recommend measures to promote social distancing.
4. The City Manager or his designee is authorized to take all steps and perform all actions necessary to execute and implement this Resolution in compliance with Government Code § 54953.

PASSED AND ADOPTED this 20th day of October, 2021, by the following roll call vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

Juan V. Orozco, Mayor

ATTEST:

Kristine Lawler, City Clerk



AGENDA SUMMARY REPORT

SUBJECT: Discussion and Possible Action Regarding the Cancellation of the December 1, 2021, and the January 5, 2022, Regular City Council Meetings, with the Option for the Mayor and/or City Manager to Call for a Special Meeting on an Alternate Date if Time Sensitive Business Arises.

DEPARTMENT: City Clerk

PREPARED BY: Kristine Lawler, City Clerk

PRESENTER: Sage Sangiacomo, City Manager

ATTACHMENTS:

None

Summary: Council will consider cancelling the December 1, 2021, and the January 5, 2022, Regular City Council Meetings, given that they both fall after holiday weeks that make the timeliness of the publications challenging, and because typically there are less business items around the holidays.

Background: City Council has regular meetings scheduled for the first and third Wednesdays of each month, with regularly scheduled meetings on December 1, 2021, and January 5, 2022. Council typically cancels meetings around the holidays, which gives a break to both the Council and Staff from the heavy meeting schedule maintained throughout the rest of the year, and allows Staff to focus on other vital projects.

Discussion: Staff is recommending the cancellation of the December 1, 2021, and the January 5, 2022, regular meetings, with the option for the Mayor and/or City Manager to call for a special meeting on an Alternate Date if time sensitive business arises.

Recommended Action: Approve the cancellation of the December 1, 2021, and the January 5, 2022, Regular City Council Meetings, with the option for the Mayor and/or City Manager to call for a special meeting on an alternate date if time sensitive business arises.

BUDGET AMENDMENT REQUIRED: N/A

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: N/A

Approved: 
Sage Sangiacomo, City Manager



AGENDA SUMMARY REPORT

SUBJECT: Receive Updates on City Council Committee and Ad Hoc Assignments, and, if Necessary, Consider Modifications to Assignments and/or the Creation/Elimination of Ad Hoc(s).

DEPARTMENT: City Clerk

PREPARED BY: Kristine Lawler, City Clerk

PRESENTER: Mayor Orozco and Various Councilmembers

ATTACHMENTS:

1. 2021 City Council Special Assignments

Summary: City Council members will provide reports and updates on their committee and ad hoc assignments. If necessary, the Council may consider modifications.

Background: City Council members are assigned to a number of committees and ad hoc activities. These assignments are included as Attachment 1.

Discussion: Previously, the City Council discussed having more time allocated to reporting on committee and ad hoc activities. Often, the Council Reports section of the regular agenda is rushed due to impending business (i.e., public hearings), and not enough time is afforded for reports beyond community activities.

In an effort to foster regular updates on committee and ad hoc assignments, this item is being placed on the agenda to provide the City Council members an expanded opportunity to report on assignments and modify assignments as necessary.

Recommended Action: Receive report(s). The Council will consider modifications to committee and ad hoc assignments along with the creation/elimination ad hoc(s).

BUDGET AMENDMENT REQUIRED: No

CURRENT BUDGET AMOUNT: N/A

PROPOSED BUDGET AMOUNT: N/A

FINANCING SOURCE: N/A

PREVIOUS CONTRACT/PURCHASE ORDER NO.: N/A

COORDINATED WITH: N/A

Approved: 
Sage Sangiacomo, City Manager

2021 CITY COUNCIL SPECIAL ASSIGNMENTS

COUNTY/REGIONAL OnGoing One + Alternate	MTG DATE/TIME	MEETING LOCATION		MAILING ADDRESS/CONTACT	COMMITTEE FUNCTION	ASSIGNED TO	PRINCIPAL STAFF SUPPORT
Disaster Council	Shall meet a minimum of once a year at a time and place designated upon call of the chair	Place designated upon call of the chair or, if she/he is unavailable or unable to call such meeting, the first vice chair and then the City Manager or her/his designee.		Office of Emergency Management 300 Seminary Ave. Ukiah, CA 95482 467-5765 - Tami Bartolomei	Develop any necessary emergency and mutual aid plans, agreements, ordinances, resolutions, rules, and regulations.	Orozco Duenas- Alternate	Tami Bartolomei, Office of Emergency Management Coordinator; 467-5765 tbartolomei@cityofukiah.com
Greater Ukiah Business & Tourism Alliance	3rd Tuesday of month, 11:30 a.m.	200 S School St. Ukiah, CA 95482		200 S School St. Ukiah, CA 95482	Promotes tourism and works to strengthen and promote the historic downtown and businesses within the greater Ukiah area	Duenas Rodin - Alternate	Shannon Riley, Deputy City Manager; 467-5793 sriley@cityofukiah.com
Mendocino Council of Governments (MCOG)	1st Monday of month, 1:30 p.m.	Board of Supervisors Chambers 501 Low Gap Road Ukiah, CA		Executive Director 367 N. State Street, Ste. 206 Ukiah, CA 95482 463-1859	Plan and allocate State funding, transportation, infrastructure and project County wide	Brown Rodin- Alternate	Tim Eriksen, Public Works Director/City Engineer; 463-6280 teriksen@cityofukiah.com
Mendocino County Inland Water and Power Commission (IWPC)	2nd Thursday of month, 6:00 p.m.	Civic Center 300 Seminary Avenue conference room 5		IWPC Staff P.O. Box 1247 Ukiah, CA 95482 391-7574 - Candace Horsley	Develops coordination for water resources and current water rights: Potter Valley project - Eel River Diversion	Orozco Brown- Alternate	Sean White, Director of Water Resources; 463-5712 swhite@cityofukiah.com
Mendocino Solid Waste Management Authority (MSWMA)	3rd Thursday of every other month (varies), 10:00 a.m.	Willits Council Chambers		Solid Waste Director 3200 Taylor Drive Ukiah, CA 95482 468-9710	County-wide Solid Waste JPA	Brown Duenas- Alternate	Tim Eriksen, Public Works Director/City Engineer; 463-6280 teriksen@cityofukiah.com
Mendocino Transit Authority (MTA) Board of Directors	Last Wednesday of month, 1:30 p.m.	Alternating locations - Ukiah Conference Center or Fort Bragg, or Point Arena		Executive Director 241 Plant Road Ukiah, CA 95482 462-1422	County-wide bus transportation issues and funding	Duenas Orozco - Alternate	Tim Eriksen, Public Works Director/City Engineer; 463-6280 teriksen@cityofukiah.com
North Coast Opportunities (NCO)	4th Wednesday of month, 2 p.m.	Alternating locations - Ukiah and Lakeport		Ross Walker, Governing Board Chair North Coast Opportunities 413 North State Street Ukiah, CA 95482	Assist low income and disadvantaged people to become self reliant	Bartolomei (appointed 12/19/18)	Tami Bartolomei, Community Services Administrator; 467-5765 tbartolomei@cityofukiah.com
North Coast Rail Authority (NCRA)	2nd Wednesday of month, 10:30 a.m.	Various Locations - announced		419 Talmage Road, Suite M Ukiah, CA 95482 463-3280	Provides a unified and revitalized rail infrastructure meeting the freight and passenger needs of the region	Shannon Riley, Deputy City Manager	Shannon Riley, Deputy City Manager; 467-5793 sriley@cityofukiah.com
Russian River Watershed Association (RRWA)	4th Thursday of month, 9:00 a.m. (only 5 times a year)	Windsor Town Hall		Russian River Watershed Association Attn: Daria Isupov 425 South Main St., Sebastopol, CA 95472 508-3670	Consider issues related to Russian river - plans projects and funding requests	Rodin Brown- Alternate	Tim Eriksen, Public Works Director/City Engineer; 463-6280 teriksen@cityofukiah.com
Ukiah Valley Basin Groundwater Sustainability Agency (GSA)	2nd Thursday of month, 1:30 p.m.	Board of Supervisors Chambers; 501 Low Gap Road Ukiah, CA		County Executive Office Nicole French 501 Low Gap Rd., Rm. 1010 Ukiah, CA 95482 463-4441	GSA serves as the Groundwater Sustainability Agency in the Ukiah Valley basin	Crane Duenas- Alternate	Sean White, Director of Water Resources; 463-5712 swhite@cityofukiah.com
COUNTY/REGIONAL One + Staff Alternate	MTG DATE/TIME	MEETING	LOCATION	MAILING ADDRESS/CONTACT	COMMITTEE FUNCTION	ASSIGNED TO	PRINCIPAL STAFF SUPPORT
Economic Development & Financing Corporation (EDFC)	2nd Thursday of month, 2:00 p.m.	Primarily 631 S. Orchard Street (location varies)		Executive Director 631 South Orchard Avenue Ukiah, CA 95482 467-5953	Multi-agency co-op for economic development and business loan program	Riley (appointed 12/19/18)	Shannon Riley, Deputy City Manager; 467-5793 sriley@cityofukiah.com
Sun House Guild ex officio	2nd Tuesday of month, 4:30 p.m.	Sun House 431 S. Main St. Ukiah, CA		431 S. Main Street Ukiah, CA 95482 467-2836	Support and expand Grace Hudson Museum	Orozco Neil Davis- Alternate	David Burton, Museum Director; 467-2836 dburton@cityofukiah.com
Continued - COUNTY/REGIONAL One + Staff Alternate	MTG DATE/TIME	MEETING	LOCATION	MAILING ADDRESS/CONTACT	COMMITTEE FUNCTION	ASSIGNED TO	PRINCIPAL STAFF SUPPORT
Mendocino Youth Project JPA Board of Directors	3rd Wednesday of month, 7:45 a.m.	776 S. State Street Conference Room		Mendocino Co. Youth Project 776 S. State Street, Ste. 107 Ukiah, CA 95482 707-463-4915	Targets all youth with a focus on drug and alcohol prevention, healthy alternatives and empowering youth to make healthy choices	Cedric Crook, Patrol Lieutenant	Cedric Crook, Patrol Lieutenant Nob; 463-6771; ccrook@cityofukiah.com
Northern California Power Agency (NCPA)	4th Thursday of month, 9:00 a.m. (see NCPA calendar)	Roseville, CA and other locations		651 Commerce Drive Roseville, CA 95678 916-781-4202	Pool of public utilities for electric generation and dispatch	Crane Grandi - Alternate	Mel Grandi, Electric Utility Director; 463-6295 mgrandi@cityofukiah.com

2021 CITY COUNCIL SPECIAL ASSIGNMENTS

LOCAL/COUNTY/REGIONAL/LIANS OnGoing One or Two Council and/or Staff	MTG DATE/TIME	LOCATION	MAILING ADDRESS/CONTACT	COMMITTEE FUNCTION	ASSIGNED TO	PRINCIPAL STAFF SUPPORT
Adventist Health Community Advisory Council	Quarterly: Aug. 27, 6:45 a.m. Nov 5, 6:45 a.m.	275 Hospital Drive Ukiah, CA 95482	275 Hospital Drive Ukiah, CA 95482 707-463-7623 Allyne Brown - Allyne.Brown@ah.org	Provides the Adventist Health Ukiah Valley (AHUV) Governing Board and Administration with advice, support, and suggestions on matter of importance to Mendocino, Lake and Sonoma Counties.	Brown Rodin - Alternate	Kristine Lawler , City Clerk; 463-6217 klawler@cityofukiah.com
League of California Cities Redwood Empire Legislative Committee	Prior to Division Meetings, meets 3x in person and then via conference call	Various locations that are announced	Redwood Empire League President; Public Affairs Program Manager (916) 658-8243	Elected city officials and professional city staff attend division meetings throughout the year to share what they are doing and advocate for their interests in Sacramento	Rodin Orozco-Alternate	Sage Sangiacomo , City Manager; 463-6221 ssangiacomo@cityofukiah.com
City Selection Committee	Called as required by the Clerk of the Board	BOS Conference Room 501 Low Gap Rd. Rm. 1090 Ukiah, CA	C/O: BOS 501 Low Gap Rd., Rm 1090 Ukiah, CA 95482 463-4441	Makes appointments to LAFCO and Airport Land Use Commission	Mayor	Kristine Lawler , City Clerk; 463-6217 klawler@cityofukiah.com
Investment Oversight Committee	Varies	Civic Center 300 Seminary Ave. Ukiah, CA 95482	Civic Center 300 Seminary Ave. Ukiah, CA 95482	Reviews City investments, policies, and strategies	Crane Orozco, Alternate Alan Carter, Treasurer	Dan Buffalo , Director of Finance; 463-6220 dbuffalo@cityofukiah.com
Library Advisory Board	3rd Wednesdays of alternate months; 1:00 p.m.	Various Mendocino County Libraries	Ukiah County Library 463-4491	Review library policy and activities	Supervisor Mulheren	Kristine Lawler , City Clerk; 463-6217; klawler@cityofukiah.com
Ukiah Players Theater Board of Directors	3rd Tuesday of month, 6:00 p.m	1041 Low Gap Rd Ukiah, CA 95482 462-1210	1041 Low Gap Rd Ukiah, CA 95482 462-1210	To oversee the activities, organization and purpose of the Ukiah Players Theater	Greg Owen , Airport Manager (appointed 12/19/18)	Kristine Lawler , City Clerk; 463-6217 klawler@cityofukiah.com
Ukiah Unified School District (UUSD) Committee	Quarterly	511 S. Orchard, Ste. D Ukiah, CA 95482	511 S. Orchard Ukiah, CA 95482	Information exchange with UUSD Board Chair, Mayor, Superintendent, and City Manager	Mayor, City Manager and Police Chief	Sage Sangiacomo , City Manager; 463-6221 ssangiacomo@cityofukiah.com
Russian River Flood Control District (RRFCD) Liaison	1st Monday of month, 5:30 p.m.	151 Laws Ave., Suite D Ukiah, CA	151 Laws Ave., Ukiah, CA 95482; rrfc@pacific.net; 462-5278	Proactively manage the water resources of the upper Russian River for the benefit of the people and environment of Mendocino County	White/Orozco	Sean White , Director of Water Resources; 463-5712 swhite@cityofukiah.com
HHS Advisory Board	2nd Wednesday of month; 9:00 a.m.	Big Sur Room County Department of Social Services	Executive Director Jackie Williams - 462-1934 c/o Ford St. Project 139 Ford St. Ukiah CA 95482	Discussions and possible work on health and human service issues	Brown - Liaison	Shannon Riley , Deputy City Manager; 467-5793 sriley@cityofukiah.com
Mendocino County Local Area Formation Commission (LAFCO)	1st Monday of month, 9:00 a.m.	Board of Supervisors Chambers	Executive Director 200 S. School Street, Ste. 2 Ukiah, CA 95482 463-4470	Required by legislation - planning spheres of influence, annexation, service areas, and special districts	(positions not active) Crane Rodin	Craig Schlatter , Director of Community Development; 463-6219; c Schlatter@cityofukiah.com
Mendocino County Airport Land Use Commission	As needed	BOS Conference Room 501 Low Gap Rd., Rm. 1090, Ukiah, CA	Mendocino County Executive Office 501 Low Gap Rd. Rm. 1010 Ukiah, CA 95482	To formulate a land use compatibility plan, provide for the orderly growth of the airport and the surrounding area, and safeguard the general welfare of the inhabitants within the vicinity	Owen/Schlatter	Greg Owen , Airport Manager; 467-2855; gowen@cityofukiah.com Craig Schlatter , Director of Community Development; 463-6219; cschlatter@cityofukiah.com
Mendocino County 1st District Liaison	Monthly; TBD	Civic Center Annex conference room #5 411 West Clay St. Ukiah, CA 95482	Civic Center 300 Seminary Ave. Ukiah, CA 95482	To coordinate activities and policy development with the City's 1st District Supervisor	Brown Crane- Alternate	Sage Sangiacomo , City Manager; 463-6221; ssangiacomo@cityofukiah.com
Mendocino County 2nd District Liaison	1st Wednesdays of month, 8:00 a.m.	Civic Center Annex conference room #5 411 West Clay St. Ukiah, CA 95482	Civic Center 300 Seminary Ave. Ukiah, CA 95482	To coordinate activities and policy development with the County's 2nd District Supervisor	Brown	Shannon Riley , Deputy City Manager; 467-5793 sriley@cityofukiah.com
LOCAL/COUNTY/REGIONAL/LIANS OnGoing One or Two Council and/or Staff	MTG DATE/TIME	LOCATION	MAILING ADDRESS/CONTACT	COMMITTEE FUNCTION	ASSIGNED TO	PRINCIPAL STAFF SUPPORT
Fire Executive Committee	2nd Wednesdays of month, 3:45 p.m.	Ukiah Valley Conference Center, 200 S. School Street Ukiah, CA	Stephanie Abba Civic Center 300 Seminary Ave. Ukiah, CA 95482 sabba@cityofukiah.com	Per the recently adopted agreement between the City of Ukiah and the Ukiah Valley Fire Protection District	Orozco/Brown	Doug Hutchison , Fire Chief; 463-6263; dhutchison@cityofukiah.com
STANDING COMMITTEES	MTG DATE/TIME	LOCATION	MAILING ADDRESS/CONTACT	COMMITTEE FUNCTION	ASSIGNED TO	PRINCIPAL STAFF SUPPORT
Equity and Diversity	TBD	Virtual Meeting Room (link to be created)	Civic Center 300 Seminary Ave. Ukiah, CA 95482	Improve diversity and equity in the City's workforce and municipal services	Orozco/Duenas	Traci Boyl , City Manager's Office Management Analyst; 467-5720 tboy1@cityofukiah.com

2021 AD HOC COMMITTEES		
COMMITTEE	ASSIGNED TO	PRINCIPAL STAFF SUPPORT
Electric Grid Operational Improvements	Crane/Orozco	Mel Grandi, Electric Utility Director; 463-6295 mgrandi@cityofukiah.com
Trench Cut Policy Development	Crane/Brown	Tim Eriksen, Public Works Director/City Engineer; 463-6280 teriksen@cityofukiah.com
Budget Development Best Practices and Financial Policy For FY 21/22 Budget	Crane/Brown	Dan Buffalo, Director of Finance; 463-6220 dbuffalo@cityofukiah.com Sheri Mannion, Human Resource Director/Risk Manager; 463-6272, smannion@cityofukiah.com
Advance Planning & Policy for Sphere of Influence (SOI), Municipal Service Review (MSR), Annexation, Tax Sharing, Detachment, and Out of Area Service Agreements	Crane/Rodin	Sage Sangiacomo, City Manager 463-6221 ssangiacomo@cityofukiah.com Shannon Riley, Deputy City Manager 467-5793 sriley@cityofukiah.com Craig Schlatter, Community Development Director 463-6219 cschlatter@cityofukiah.com Sean White, Director of Water Resources; 463-5712 swhite@cityofukiah.com Tim Eriksen, Public Works Director/City Engineer; 463-6280 teriksen@cityofukiah.com Mel Grandi, Electric Utility Director; 463-6295 mgrandi@cityofukiah.com Dan Buffalo, Director of Finance; 463-6220 dbuffalo@cityofukiah.com
2021 Electric Rate Study	Crane/Duenas	Mel Grandi, Electric Utility Director; 463-6295 mgrandi@cityofukiah.com
Housing Element and Implementation Review	Rodin/Orozco	Craig Schlatter, Community Development Director 463-6219 cschlatter@cityofukiah.com
Planning Commissioner Appointment Process	Crane/Rodin	Craig Schlatter, Community Development Director 463-6219 cschlatter@cityofukiah.com Darcy Vaughn, Assistant City Attorney 462-6846 dvaughn@cityofukiah.onmicrosoft.com
UVSD/ City Relations <i>Ad hoc committee to address specific issues with the Ukiah Valley Sanitation District, including discussion of overall sewer system service delivery policies, operating policy revisions, potential revisions to the current Operating Agreement, and cost sharing</i>	Crane/Brown	Dan Buffalo, Director of Finance; 463-6220 dbuffalo@cityofukiah.com Sean White, Water Resources Director 463-5712 swhite@cityofukiah.com
Upper Russian River Water Agency/City Relations	Crane/Brown	Sean White, Director of Water Resources; 463-5712 swhite@cityofukiah.com